This is a prospectus relating to HP Inc. (formerly Hewlett-Packard Company) as required by the Luxembourg law of July 10, 2005 concerning prospectuses relating to transferable securities, as amended. This prospectus is dated April 21, 2017 and will expire on the day 12 months after this date. None of HP Inc.'s common stock is, or is intended to be, admitted to trading on any market of the Luxembourg Stock Exchange.



HP Inc. 1501 Page Mill Road, Palo Alto, CA 94304 www.hp.com

#### HP INC. 2011 EMPLOYEE STOCK PURCHASE PLAN ("ESPP")

# Prospectus for the employees of HP Inc. and certain of its subsidiaries in the European Economic Area ("EEA")

This document comprises a prospectus prepared in accordance with the Directive 2003/71/EC of the European Parliament, as amended by Directive 2010/73/EU. This prospectus will be made available on the website of the Luxembourg Stock Exchange (<a href="www.bourse.lu">www.bourse.lu</a>). In addition, this prospectus and the summary translations will be posted on the ESPP section of HP. Inc.'s intranet, and free copies will be available to employees at HP Gesellschaft mbH, Wienerbergstraße 41, 1120 Vienna and upon request by contacting the Assistant Secretary of HP Inc. at HP Inc., 1501 Page Mill Road, Palo Alto, CA, 94304, USA. Telephone: +1 650 857 1501.

Prospectus dated April 21, 2017

#### IMPORTANT INFORMATION

Employees should only rely on the information contained in this prospectus. No person has been authorised to give any information or make any representations other than those contained in this prospectus and, if given or made, such information or representations must not be relied upon as having been so authorised by HP Inc. Neither the delivery of this prospectus nor any sale made under it shall, under any circumstances, create any implication that there has been no change in the affairs of HP Inc. or the HP Inc. group of companies since the date of this prospectus or that the information in this prospectus is correct as of any subsequent time.

This prospectus does not constitute or form part of an offer to sell, or the solicitation of an offer to subscribe for, the common stock of HP Inc. to any person in the United States or in any jurisdiction to whom or in which such offer or solicitation is unlawful. The distribution of this document and the offer of the common stock of HP Inc. in certain jurisdictions may be restricted by law. Accordingly, neither this prospectus nor any advertisement nor any other offering material may be distributed or published in any jurisdiction except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this prospectus comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

HP Inc. accepts responsibility for the information contained in this prospectus. To the best of the knowledge of HP Inc., having taken all reasonable care to ensure that such is the case, the information contained in this prospectus is in accordance with the facts and there is no omission likely to affect the import of such information.

For a discussion of certain risks that should be considered in connection with an investment in the common stock of HP Inc., see the section of this prospectus entitled "Risk Factors".

The contents of this prospectus should not be construed as legal, business or tax advice. Each employee should consult his or her own legal adviser, independent financial adviser or tax adviser for legal, financial or tax advice before investing in the common stock of HP Inc.

Given that the securities offered by HP Inc. to its employees under the ESPP are admitted to trading on the New York Stock Exchange and based on Question 71 of the "Questions and Answers Regarding Prospectuses" published by the European Securities and Markets Authority (26th updated version of the "Questions and Answers Regarding Prospectuses" – 20 December 2016 ESMA/2016/1674), HP Inc. has not included the following information in the prospectus in accordance with article 23.4 of the Commission Regulation (EC) No 809/2004 of 29 April 2004, as amended: Annex I of the Prospectus Regulation: 5.1.2 to 5.1.5, 5.2, 6, 7, 8, 9, 10, 11, 15, 16, 17.1,18, 19, 20.1 to 20.5, 20.6, 21, 22, 25; and Annex III of the Prospectus Regulation: 3.3, 4.10, 5.1.9, 5.1.10, 5.2, 5.4.1, 5.4.3, 5.4.4,6.3, 6.4, 6.5, 7, 10.2.

This prospectus will be passported pursuant to Directive 2003/71/EC of the European Parliament, as amended by Directive 2010/73/EU, (the "Prospectus Directive") into Bulgaria, the Czech Republic, France, Germany, Ireland, Italy, the Netherlands, Poland, Romania, Spain, and the United Kingdom. A list of names of the regulators in each of these jurisdictions is set out in Exhibit III.

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#### PROSPECTUS SUMMARY

Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A - E (A.1 - E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of "not applicable".

	SECTION A – INTRODUCTION AND WARNINGS		
A.1	Summary Warnings	<ul> <li>This summary should be read as an introduction to this prospectus.</li> <li>Any decision to invest in the common stock of HP Inc. ("Common Stock") should be based on consideration of this prospectus as a whole by the investor.</li> <li>Where a claim relating to the information contained in this prospectus is brought before a court, the plaintiff investor might, under the national legislation of the European Economic Area ("EEA") member states ("Member States"), have to bear the costs of translating</li> </ul>	
		<ul> <li>this prospectus before the legal proceedings are initiated.</li> <li>Civil liability attaches only to those persons who have tabled this summary including any translation thereof but only if this summary is misleading, inaccurate or inconsistent when read together with the other parts of this prospectus, or if this summary does not provide, when read together with the other parts of this prospectus, key information in order to aid investors when considering whether to invest in Common Stock.</li> </ul>	
A.2	Consent for use of prospectus by financial intermediaries	Not applicable. There will be no subsequent resale or final placement of securities by financial intermediaries.	

	SECTION B - ISSUER			
B.1	Legal and Commercial Name	HP Inc. (formerly Hewlett-Packard Company) ("HP", "we", "our", "us" or the "Company").		
B.2	Domicile/Legal Form/Legislation/	The domicile of the Company is the United States and its		

#### Country of legal form is a corporation which is publicly traded. Incorporation Information on the legislation and the country of incorporation are not applicable. The Company is not required to provide such information under the European Securities and Markets Authority's ("ESMA") Questions and Answers Regarding Prospectuses as this information is considered by ESMA as not pertinent in case of an offer to employees. HP is a leading global provider of personal computing and **B.3 Key Factors Relating to** other access devices, imaging and printing products, and **Operations** related technologies, solutions and services. HP sells to individual consumers, small- and medium-sized businesses and large enterprises, including customers in the government, health and education sectors. HP operates an international business that employed approximately 49,000 staff worldwide as of October 31, 2016, with approximately 63% of its fiscal 2016 net revenue of \$48,238 million generated from sales outside of the United States. HP's primary products and service offerings include: personal computing and other access devices; and imaging and printing products, and related technologies, solutions and services. On November 1, 2015, the Company completed the separation of Hewlett Packard Enterprise Company ("Hewlett Packard Enterprise"), the Company's former enterprise technology infrastructure, software, services and financing businesses (the "Separation"). In connection with the Separation, the Company changed its name to HP Inc. Beginning November 1, 2015, we no longer consolidate Hewlett Packard Enterprise within our financial results or reflect the financial results of Hewlett Packard Enterprise within our continuing results of operations. **Research and Development and Patents** Innovation is a key element of HP's culture, and the Company's general policy has been to seek patent protection for those inventions likely to be incorporated into its products and services or where obtaining such proprietary rights will improve its competitive position. The Company's development efforts are focused on designing and developing products, services and solutions that anticipate customers' changing needs and desires, and emerging technological trends. At October 31, 2016, HP's worldwide patent portfolio included over 18,000 patents, and the Company has registered a number of other

trademarks, domain names, and copyrights in the United

States and internationally. HP has in the past licensed, and expects that it may in the future license, certain of its intellectual property rights to third-parties.

#### International

HP's products and services are available worldwide. The Company believes this geographic diversity allows it to meet demand on a worldwide basis for both consumer and enterprise customers, draws on business and technical expertise from a worldwide workforce, provides stability to its operations, provides revenue streams that may offset geographic economic trends and offers it an opportunity to access new markets for maturing products. In addition, it believes that future growth is dependent in part on its ability to develop products and sales models that target developing countries. In this regard, it believes that its broad geographic presence gives it a solid base upon which to build such future growth.

#### Competition

HP encounters strong competition in all areas of its business activity. It competes on the basis of technology, performance, price, quality, reliability, brand, reputation, distribution, range of products and services, ease of use of our products, account relationships, customer training, service and support, security, availability of application software and internet infrastructure offerings, and our sustainability performance.

The markets for each of the Company's key business seaments (Personal Systems and Printing) are characterized by strong competition among major corporations with long-established positions and a large number of new and rapidly growing firms. Most product life cycles are short, and to remain competitive we must develop new products and services, periodically enhance our existing products and services and compete effectively on the basis of the factors listed above. In addition, HP competes with many of its current and potential partners, including OEMs that design, manufacture and often market their products under their own brand names. HP's successful management of these competitive partner relationships will be critical to our future success. Moreover, we anticipate that we will have to continue to adjust prices on many of our products and services to stay competitive.

### B.4a Significant Recent Trends

• In Personal Systems, our strategic focus is on profitable growth through improved market segmentation with respect to enhanced innovation in multi-operating systems, multi-architecture, geography, customer segments and other key attributes. Additionally, HP is investing in premium and mobility form factors such as convertible

notebooks, detachable notebooks, and commercial tablets and mobility devices in order to meet customer preference for mobile, thinner and lighter devices. We expect a decrease in the rate of the market decline and we believe that we are well positioned due to our competitive product lineup.

In Printing, our strategic focus is on business printing, a shift to contractual solutions and graphics. Business printing includes delivering solutions to SMB and enterprise customers, such as multi-function and PageWide printers, including our JetIntelligence lineup of LaserJet The shift to contractual solutions includes an increased focus on Managed Print Services and Instant Ink, which presents strong aftermarket supplies opportunities. In the graphics space, we are focused on innovations such as our Indigo and Latex product offerings. We plan to continue to focus on shifting the mix in the installed base to higher value units and expanding our innovative ink, laser and graphics and 3D printing programs. We continue to execute on our key initiatives of focusing on products targeted at high usage categories and introducing new revenue delivery models. Our Ink in the Office initiative is continuing to shift the installed base to more valuable units. In the commercial market, our focus is on placing higher value printer units which offers positive annuity of toner and ink, the design and deployment of A3 products and solutions, accelerating growth in graphics solutions products, and launching and developing our first 3D printers. During the third quarter of fiscal year 2016, we announced our decision to make a one-time investment over time to reduce the level of supplies inventory across the channels. This change in the Supplies sales model supports our strategy of maintaining a more consistent value proposition by shifting from a push model to a pull model driven by market demand, and allows for less price variability.

We continue to experience challenges that are representative of trends and uncertainties that may affect our business and results of operations. One set of challenges relates to dynamic and accelerating market trends such as the decline in the Personal Computer ("PC") device market and home printing. A second set of challenges relates to changes in the competitive landscape. Our primary competitors are exerting increased competitive pressure in targeted areas and are entering new markets, our emerging competitors are introducing new technologies and business models, and our alliance partners in some businesses are increasingly becoming our competitors in others. A third set of challenges relates to business model changes and our go-to-market execution.

In Personal Systems, we are witnessing soft

	<u> </u>	demand in the DO mediation of the control of the DO
		demand in the PC market as customers hold onto their PCs longer, thereby extending PC refresh cycles. Demand for PCs is being impacted by weaker macroeconomic conditions and currency depreciation in Latin America, Canada and certain Asian and European markets. As such, we anticipate continued market headwinds.
		• In Printing, we are experiencing the impact of demand challenges in consumer and commercial markets. We are also experiencing an overall competitive pricing environment and have yet to see evidence of a broad move for our Japanese competitors to be less aggressive given the strength of the yen. We obtain a number of components from single sources due to technology, availability, price, quality or other considerations. For instance, we source laser printer engines and laser toner cartridges from Canon. Any decision by either party to not renew our agreement with Canon or to limit or reduce the scope of the agreement could adversely affect our net revenue from LaserJet products; however, we have a long-standing business relationship with Canon and do not anticipate non-renewal of this agreement.
		We may also face challenges as a result of the June 23, 2016 referendum by British voters to exit the European Union (commonly known as "Brexit"). The outcome of Brexit and its impact on our business cannot be known until the terms and timing of the United Kingdom's exit are clearer. Until that time, we may face various Brexit-related challenges that may include uncertainty in the markets, volatility in exchange rates and weaker macroeconomic conditions.
		To address these challenges, we continue to pursue innovation with a view towards developing new products and services aligned with generating market demand and meeting the needs of our customers and partners. In addition, we need to continue to improve our operations, with a particular focus on enhancing our end-to-end processes and efficiencies. We also need to continue to optimize our sales coverage models, align our sales incentives with our strategic goals, improve channel execution, strengthen our capabilities in our areas of strategic focus, and develop and capitalize on market opportunities.
B.5	Corporate Group	Not applicable. The Company is not required to provide such information under the ESMA's Questions and Answers Regarding Prospectuses as this information is considered by ESMA as not pertinent in case of an offer to employees.
B.6	Major Shareholders	Not applicable. The Company is not required to provide such information under the ESMA's Questions and Answers Regarding Prospectuses as this information is considered

by ESMA as not pertinent in case of an offer to employees.

#### B.7 Selected Historical Key Financial Information

The following table sets forth certain financial information relating to HP and its subsidiaries as extracted without material adjustment from the consolidated financial information in HP's Annual Reports on Form 10-K that have been incorporated by reference into this prospectus.

The information set forth below does not include the results of Hewlett Packard Enterprise which separated from HP on November 1, 2015. However, total assets, for the fiscal year ended 31 October 2015 include the total assets of Hewlett Packard Enterprise which are presented as discontinued operations. In order to provide a framework for assessing performance excluding the impact of foreign currency fluctuations, we supplementally present the year-over-year percentage change in net revenue on a constant currency basis, which assumes no change in foreign currency exchange rates from the prior-year period and does not adjust for any repricing or demand impacts from changes in foreign currency exchange rates.

The selected annual financial information is audited. The selected interim financial information is unaudited.

For the fixed years anded October 21, in millions, execut nor obore emplines

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	2016	2015
Net revenue	\$48,238	\$51,463
Earnings from continuing operations before interest and taxes	\$3,549	\$3,920
Net (loss) earnings from discontinued operations net of taxes	\$(170)	\$836
Net earnings per share: Basic	\$2,496	\$4,554
Continuing operations	1.54	2.05
Discontinued operations	(0.10)	0.46
Total basic net earnings per share Diluted	\$1.44	\$2.51
Continuing operations	1.53	2.02
Discontinued operations	(0.10)	(0.46)
Total diluted net earnings per share	\$1.43	\$2.48
Cash dividends declared per share At year-end:	\$0.50	\$0.67
Total assets	\$29,010	\$106,882
Long-term debt	\$6,758	\$6,677
Total debt	\$6,836	\$8,871

In fiscal year 2016, total net revenue from continuing operations decreased 6.3% (decreased 2% on a constant currency basis) as compared with fiscal year 2015. Net revenue from the United States increased 1.7% to \$18.0 billion, while net revenue from outside of the United States decreased 10.4% to \$30.2 billion. The primary factors contributing to the net revenue decline were unfavorable currency impacts, weak market

demand, competitive pricing pressures and the change in the Supplies sales model. The net revenue decline was driven by decline in supplies, commercial and consumer printers, commercial and consumer desktops and consumer notebooks, partially offset by growth in commercial notebooks.

In fiscal year 2015, total net revenue from continuing operations decreased 9.2% (decreased 4.7% on a constant currency basis) as compared with fiscal year 2014. Net revenue from the United States decreased 2.6% to \$17.7 billion, while net revenue from outside of the United States decreased 12.2% to \$33.7 billion. The primary factors contributing to the net revenue decline were unfavorable currency impacts, particularly in Europe Middle East & Africa, weak market demand and competitive pricing pressures. The net revenue decline was driven by desktops and supplies, partially offset by growth in notebooks and graphics products.

The following table sets forth certain financial information relating to HP and its subsidiaries as extracted without material adjustment from the consolidated condensed financial information in HP's Quarterly Report on Form 10-Q filed on March 2, 2017 that has been incorporated by reference into this prospectus:

#### For the three months ended January 31, in millions, except per share amounts

	2017	2016
Net revenue	\$12,684	\$12,246
Earnings from continuing operations before interest and taxes	\$856	\$928
(Net Loss) from discontinued operations, net of taxes	-	\$(58)
Net earnings	\$611	\$592
Net earnings per share:		·
Basic	\$0.36	\$0.33
Diluted	\$0.36	\$0.33
Cash dividends declared per		
share:	\$0.27	\$0.25

There has been no significant change in HP's financial or trading position since January 31, 2017, the end of the three month period to which HP's Quarterly Report on Form 10-Q filed on March 2, 2017 relates.

B.8	Selected Key Pro Forma Financial Information	Not applicable. The Company has not prepared pro forma financial information.
B.9	Profit Forecast	Not applicable. The Company has not prepared a profit forecast or profit estimate.
B.10	Audit Report Qualifications	Not applicable. The Company is not required to provide such information under the ESMA's Questions and Answers Regarding Prospectuses as this information is considered by ESMA as not pertinent in case of an offer to employees.
B.11	Working Capital	The Company's cash position remains strong, and the Company expects that its cash balances, anticipated cash flow generated from operations and access to capital

	markets will be sufficient to cover its expected near-term	
	cash outlays.	

	Section C - Securities			
C.1	Description of the Common Stock	The total number of shares of all classes which the Company has authority to issue is 9,900,000,000 which is divided into two classes, one is designated as Common Stock and to be constituted of 9,600,000,000 shares, each of a par value of \$0.01, and a second class is designated as "Preferred Stock," and is constituted of 300,000,000 shares, each of a par value of \$0.01.  Any Common Stock issued in connection with this prospectus will have CUSIP number 40434L 105.		
C.2	Currency	US dollar.		
C.3	Number of Common Stock	As of January 31, 2017, there were a total of 1,693,380,586 shares of Common Stock in issue. HP has no partly paid shares of Common Stock in issue and neither HP nor any of its subsidiaries hold any Common Stock.		
		The par value per Common Stock is \$0.01.		
C.4	Rights Attached to the Common Stock	The stockholders as of the applicable record date are entitled to one vote per share on all matters to be voted upon by the stockholders.  Subject to preferences applicable to any outstanding preferred stock, the stockholders are entitled to receive rateably such dividends as may be declared from time to time by the Board out of funds legally available for distribution, and, in the event of our liquidation, dissolution or winding up, stockholders are entitled to share in all assets remaining after payment of liabilities.  Common Stock has no pre-emptive or conversion rights and is not subject to further calls or assessments by HP or any restrictions on transfer. There are no redemption or sinking fund provisions available to Common Stock. Common Stock currently in issue has been validly issued, is fully paid and is non-assessable.		
C.5	Restrictions on Free Transferability of the Common Stock	Not applicable. Common Stock is not subject to any restrictions on transfer.		
C.6	Admission to Trading	Any Common Stock issued in connection with this prospectus will be registered with the SEC, and will be traded principally on the New York Stock Exchange		

		("NYSE"). HP will not make an application to have Common Stock admitted for trading on any market of the Luxembourg Stock Exchange or any other regulated market of the EEA.
C.7	Dividend Policy	The stockholders of Common Stock are entitled to receive dividends when and as declared by HP's Board of Directors.
		Dividends are paid quarterly. Dividends declared were \$0.50 per share of Common Stock in fiscal 2016 and \$0.67 per share of Common Stock in fiscal 2015.
		In fiscal 2016, HP paid dividends of \$0.12 per share of Common Stock in each of the quarters. In fiscal 2015, HP paid dividends of \$0.16 per share of Common Stock in each of the first and second quarters and \$0.18 per share in each of the third and fourth quarters. A stockholder's entitlement to dividends will not lapse while that stockholder remains a registered stockholder of the Company. There are no dividend restrictions in place for stockholders and no special procedures for the payment of dividends to non U.S. resident stockholders. Dividends are rounded, where necessary, to the nearest penny.

	SECTION D - RISKS			
D.1	Key risks Relating to the Company	•	If we are unsuccessful at addressing our business challenges, our business and results of operations may be adversely affected and our ability to invest in and grow our business could be limited.	
		•	We operate in an intensely competitive industry and competitive pressures could harm our business and financial performance.	
		•	If we cannot successfully execute our go-to-market strategy and continue to develop, manufacture and market innovative products and services, our business and financial performance may suffer.	
		•	If we cannot continue to produce quality products and services, our reputation, business and financial performance may suffer.	
		•	We are exposed to fluctuations in foreign currency exchange rates, which could adversely impact our results.	
		•	Recent global, regional and local economic weakness and uncertainty could adversely affect our business	

and financial performance.

- The net revenue and profitability of our operations have historically varied, which makes our future financial results less predictable.
- If we fail to manage the distribution of our products and services properly, our business and financial performance could suffer.
- We depend on third-party suppliers, and our financial results could suffer if we fail to manage suppliers effectively.
- Business disruptions could seriously harm our future revenue and financial condition and increase our costs and expenses.
- Our uneven sales cycle makes planning and inventory management difficult and future financial results less predictable.
- Due to the international nature of our business, political or economic changes or other factors could harm our business and financial performance.
- Any failure by us to identify, manage and complete acquisitions, divestitures and other significant transactions successfully could harm our financial results, business and prospects.
- Integrating acquisitions may be difficult and timeconsuming. Any failure by us to integrate acquired companies, products or services into our overall business in a timely manner could harm our financial results, business and prospects.
- We may not achieve some or all of the expected benefits of our restructuring plan and our restructuring may adversely affect our business.
- Our financial performance may suffer if we cannot continue to develop, license or enforce the intellectual property rights on which our businesses depend.
- Our products and services depend in part on intellectual property and technology licensed from third parties.
- Third-party claims of intellectual property infringement are commonplace in our industry and successful thirdparty claims may limit or disrupt our ability to sell our

products and services.

- The allocation of intellectual property rights between Hewlett Packard Enterprise and HP as part of the Separation, and the shared use of certain intellectual property rights following the Separation, could adversely impact our reputation, our ability to enforce certain intellectual property rights that are important to us and our competitive position.
- Our business and financial performance could suffer if we do not manage the risks associated with our services business properly.
- Failure to comply with our customer contracts or government contracting regulations could adversely affect our revenue and results of operations.
- Failure to maintain our credit ratings could adversely affect our liquidity, capital position, borrowing costs and access to capital markets.
- We make estimates and assumptions in connection with the preparation of our Consolidated Financial Statements, and any changes to those estimates and assumptions could adversely affect our results of operations.
- Unanticipated changes in our tax provisions, the adoption of new tax legislation or exposure to additional tax liabilities could affect our financial performance.
- In order to be successful, we must attract, retain, train, motivate, develop and transition key employees, and failure to do so could seriously harm us.
- System security risks, data protection breaches, cyberattacks and systems integration issues could disrupt our internal operations or services provided to customers, and any such disruption could reduce our revenue, increase our expenses, damage our reputation and adversely affect our stock price.
- Terrorist acts, conflicts, wars and geopolitical uncertainties may seriously harm our business and revenue, costs and expenses and financial condition and stock price.
- Our business is subject to various federal, state, local and foreign laws and regulations that could result in costs or other sanctions that adversely affect our

		business and results of operations.
		<ul> <li>The separation of Hewlett-Packard Company into two independent publicly traded companies is subject to various risks and uncertainties and may not achieve some or all of the anticipated benefits.</li> <li>The Separation could result in substantial tax liability.</li> </ul>
		We or Hewlett Packard Enterprise may fail to perform under the transaction agreements executed as part of the Separation.
D.3	Key risks Relating to the Common Stock	<ul> <li>Our stock price has historically fluctuated and may continue to fluctuate, which may make future prices of our stock difficult to predict.</li> <li>Some anti-takeover provisions contained in our certificate of incorporation and bylaws, as well as provisions of Delaware law, could impair a takeover</li> </ul>
		attempt.
		In addition to the above, please note the following in relation to the Common Stock:
		The Common Stock is not listed on a regulated market of the EEA. The Common Stock is listed on the NYSE.
		Offers of Common Stock under the Company 2011 Employee Stock Purchase Plan (the "ESPP"), to which this prospectus relates, are addressed solely to certain EEA employees of HP and its participating subsidiaries (the "Participating Subsidiaries").

Section E - Offer				
E.1	Total net Proceeds and Expenses	The expenses incurred by HP in preparing this prospectus and in connection with the offer of Common Stock under the ESPP are estimated to be \$100,000, none of which are to be charged by HP to the employees.		
		In theory, if employees worldwide took up their full entitlement to Common Stock to the full extent authorized by HP, the total net proceeds from the issue of Common Stock pursuant to the ESPP would be up to \$140,370,317 based on the last trading price of Common Stock on the NYSE on April 6, 2017 less the estimated expenses of this offer. However, in reality, HP does not expect to issue all the Common Stock it is authorized to issue under the ESPP. The net proceeds from the issue of Common Stock		

		over the life of the ESPP will depend on the level of employee participation and the exercise of the Committee's discretion in granting awards.
E.2a	Reasons for the Offer/Use of Proceeds/Net	The ESPP are offered to eligible employees of certain Participating Subsidiaries to incentivise those employees.
	Proceeds	Proceeds from the offer will be used by the Company in its normal business operations.
		In theory, if employees worldwide took up their full entitlement to Common Stock to the full extent authorized by HP, the total net proceeds from the issue of Common Stock pursuant to the ESPP would be up to \$140,370,317 based on the last trading price of Common Stock on the NYSE on April 6, 2017 less the estimated expenses of this offer. However, in reality, HP does not expect to issue all the Common Stock it is authorized to issue under the ESPP. The net proceeds from the issue of Common Stock over the life of the ESPP will depend on the level of employee participation and the exercise of the Committee's discretion in granting awards.
E.3	Terms and Conditions of the Offer	Please note that the following descriptions are an executive summary of the pertinent plan provisions and should not be taken as a substitute for reading the entire plan documents that are included as exhibits to this prospectus.
		The ESPP
		The ESPP provides employees with the opportunity to purchase Common Stock through payroll deductions (to the extent permitted under applicable local law) or authorized contributions to the ESPP. The ESPP operates with two six-month offering periods per year (the "Offering Periods"), which commence on the first day on which United States national stock exchanges are open for trading ("Trading Day") on or after May 1 and November 1 (each an "Entry Date") and expire six months later on October 31 and April 30, respectively. Common Stock is purchased on the last Trading Day in each Offering Period (the "Purchase Date").
		Employees who wish to participate in the ESPP (each a "Participant") enroll by telephone or on the internet by contacting Fidelity Stock Plan Services, the plan administrator. Participants may then elect to contribute by payroll deductions, or, if applicable local law prohibits payroll deductions, by other authorized contributions to the ESPP, from 1%-10% (in whole percentages) of their compensation. Employees may enroll in the ESPP during the period of approximately three weeks prior to the start of each Offering Period, known as the open enrollment

		period.
		On the Purchase Date, a Participant's accumulated payroll deductions for the Offering Period are used to purchase Common Stock. Shares of Common Stock may be purchased under the ESPP at a price that is equal to 95% of the fair market value of the Common Stock on the last Trading Day of the Offering Period; however, the HR and Compensation Committee of the board of directors (the "Board") of the Company (the "Committee") has the discretion to adjust the purchase price in the future so long as it is not less than 85% of the fair market value of the Common Stock on the last Trading Day of the Offering Period. "Fair market value" means the closing price of Common Stock on the NYSE. Common Stock acquired under the ESPP is newly issued and will not have been purchased by HP on the open market. There is a total of up to 100,000,000 shares of Common Stock authorised for issue under the ESPP.
		For a then current Offering Period, a Participant may change his or her contribution percentage or withdraw from the ESPP prior to the date approximately three weeks before the end of an Offering Period, known as the change enrollment deadline. Any change made after this date is only effective for the next Offering Period.
		Participants may not purchase more than 5,000 shares in Common Stock in any Offering Period or more than \$25,000 of Common Stock (based on the fair market value of Common Stock on the Entry Date) in any calendar year.
E.4	Interests Material to the Offer	Not applicable. There are no interests material to the offer including conflicting interests.
E.5	Entity Offering the Offer Shares/Lock-up Agreements	HP is offering the Offer Shares.
		Information on lock-up Agreements is not applicable. The Company is not required to provide such information under the ESMA's Questions and Answers Regarding Prospectuses as this information is considered by ESMA as not pertinent in case of an offer to employees.
E.6	Dilution Resulting from the Offer	Up to 100,000,000 shares in Common Stock may be issued under the ESPP. This could have a dilutive effect resulting in the existing holders of Common Stock holding approximately 5.9% (based on the approximate number of shares in Common Stock in issue as of January 31, 2017). However, HP maintains an ongoing program to repurchase Common Stock, which has the effect of limiting the dilution created by the issue of Common Stock under all the employee stock plans administered by HP.

E.7	Estimated Expenses to Investor	Not applicable. Expenses will not be charged to participating employees and employee directors by the Company.
		Company.

#### **RISK FACTORS**

Employees should be aware of the following risks affecting any investment in HP.

Because of the following factors, as well as other variables affecting our results of operations, past financial performance may not be a reliable indicator of future performance, and historical trends should not be used to anticipate results or trends in future periods.

#### RISKS RELATING TO THE COMPANY AND ITS BUSINESS

If we are unsuccessful at addressing our business challenges, our business and results of operations may be adversely affected and our ability to invest in and grow our business could be limited.

We are in the process of addressing many challenges facing our business. One set of challenges relates to dynamic and accelerating market trends, such as the declines in the PC market and home printing. A second set of challenges relates to changes in the competitive landscape. Our primary competitors are exerting increased competitive pressure in targeted areas and are entering new markets; our emerging competitors are introducing new technologies and business models; and our alliance partners in some businesses are increasingly becoming our competitors in others. A third set of challenges relates to business model changes and our go-to-market execution. For example, we may fail to develop innovative products and services, maintain the manufacturing quality of our products, manage our distribution network or successfully market new products and services, any of which could adversely affect our business and financial condition.

In addition, we are facing a series of significant macroeconomic challenges, including weakness across many geographic regions, particularly in emerging markets and Europe, and certain countries and businesses in Asia. We may experience delays in the anticipated timing of activities related to our efforts to address these challenges and higher than expected or unanticipated execution costs. In addition, we are vulnerable to increased risks associated with our efforts to address these challenges given the markets in which we compete, the broad range of geographic regions in which we and our customers and partners operate, and the ongoing integration of acquired businesses. If we do not succeed in these efforts, or if these efforts are more costly or time-consuming than expected, our business and results of operations may be adversely affected, which could limit our ability to invest in and grow our business.

# We operate in an intensely competitive industry and competitive pressures could harm our business and financial performance.

We encounter aggressive competition from numerous and varied competitors in all areas of our business, and our competitors have targeted and are expected to continue targeting our key market segments. We compete on the basis of our technology, innovation, performance, price, quality, reliability, brand, reputation, distribution, range of products and services, ease of use of our products, account relationships, customer training, service and support and security. If our products, services, support and cost structure do not enable us to compete successfully, our results of operations and business prospects could be harmed.

We have a large portfolio of products and must allocate our financial, personnel and other resources across all of our products while competing with companies that have smaller portfolios or specialize in one or more of our product lines. As a result, we may invest less in certain areas of our business than our competitors do, and our competitors may have greater financial, technical and marketing resources available to them compared to the resources allocated to our products and services that compete against their products.

Companies with whom we have alliances in certain areas may be or may become our competitors in other areas. In addition, companies with whom we have alliances also may acquire or form alliances with our competitors, which could reduce their business with us. If we are unable to effectively manage these complicated relationships with alliance partners, our business and results of operations could be adversely affected.

We face aggressive price competition and may have to continue lowering the prices of many of our products and services to stay competitive, while at the same time trying to maintain or improve our revenue and gross margin. In addition, competitors who have a greater presence in some of the lower-cost markets in which we compete, or who can obtain better pricing, more favorable contractual terms and conditions, or more favorable allocations of products and components during periods of limited supply, may be able to offer lower prices than we are able to offer. Our cash flows, results of operations and financial condition may be adversely affected by these and other industry-wide pricing pressures.

Industry consolidation may also affect competition by creating larger, more homogeneous and potentially stronger competitors in the markets in which we operate. Additionally, our competitors may affect our business by entering into exclusive arrangements with our existing or potential customers or suppliers.

Because our business model is based on providing innovative and high-quality products, we may spend a proportionately greater amount of our revenues on research and development than some of our competitors. If we cannot proportionately decrease our cost structure (apart from research and development expenses) on a timely basis in response to competitive price pressures, our gross margin and, therefore, our profitability could be adversely affected. In addition, if our pricing and other facets of our offerings are not sufficiently competitive, or if there is an adverse reaction to our product decisions, we may lose market share in certain areas, which could adversely affect our financial performance and business prospects.

Even if we are able to maintain or increase market share for a particular product, its financial performance could decline because the product is in a maturing industry or market segment or contains technology that is becoming obsolete. Financial performance could decline due to increased competition from other types of products. For example, growing demand for an increasing array of mobile computing devices has reduced demand for some of our existing hardware products. In addition, refill and remanufactured alternatives for some of our LaserJet toner and inkjet cartridges compete with our printing supplies business.

If we cannot successfully execute our go-to-market strategy and continue to develop, manufacture and market innovative products and services, our business and financial performance may suffer.

Our strategy is focused on leveraging our existing portfolio of products and services to meet the demands of a continually changing technological landscape and to offset certain areas of industry decline. To successfully execute this strategy, we must emphasize the aspects of our core business where demand remains strong, identify and capitalize on natural areas of growth, and innovate and develop new products and services that will enable us to expand beyond our existing technology categories. Any failure to successfully execute this strategy, including any failure to invest sufficiently in strategic growth areas, could adversely affect our business, results of operations and financial condition.

The process of developing new high-technology products and services and enhancing existing products and services is complex, costly and uncertain, and any failure by us to anticipate customers' changing needs and emerging technological trends accurately could significantly harm our market share, results of operations and financial condition. For example, to offset

industry declines in some of our businesses, we must successfully grow in adjacencies such as copier printers, maintain our strong position in graphics, develop and introduce 3D printers and execute on our strategy to grow commercial mobility by providing specialized products and services to address the needs of our customers. We must make long-term investments, develop or acquire and protect appropriate intellectual property, and commit significant research and development and other resources before knowing whether our predictions will accurately reflect customer demand for our products and services. Any failure to accurately predict technological and business trends, control research and development costs or execute our innovation strategy could harm our business and financial performance. Our research and development initiatives may not be successful in whole or in part, including research and development projects which we have prioritized with respect to funding and/or personnel.

Our industry is subject to rapid and substantial innovation and technological change. Even if we successfully develop new products and technologies, future products and technologies may eventually supplant ours if we are unable to keep pace with technological advances and end-user requirements and preferences and timely enhance our existing products and technologies or develop new ones. Our competitors may also create products that replace ours. As a result, any of our products and technologies may be rendered obsolete or uneconomical.

After we develop a product, we must be able to manufacture appropriate volumes quickly while also managing costs and preserving margins. To accomplish this, we must accurately forecast volumes, mixes of products and configurations that meet customer requirements, and we may not succeed at doing so within a given product's lifecycle or at all. Any delay in the development, production or marketing of a new product, service or solution could result in us not being among the first to market, which could further harm our competitive position.

### If we cannot continue to produce quality products and services, our reputation, business and financial performance may suffer.

In the course of conducting our business, we must adequately address quality issues associated with our products and services, including defects in our engineering, design and manufacturing processes and unsatisfactory performance under service contracts, as well as defects in thirdparty components included in our products and unsatisfactory performance or even malicious acts by third-party contractors or subcontractors or their employees. In order to address quality issues, we work extensively with our customers and suppliers and engage in product testing to determine the causes of problems and to develop and implement appropriate solutions. However, the products and services that we offer are complex, and our regular testing and quality control efforts may not be effective in controlling or detecting all quality issues or errors, particularly with respect to faulty components manufactured by third-parties. If we are unable to determine the cause or find an appropriate solution to address quality issues with our products, we may delay shipment to customers, which would delay revenue recognition and receipt of customer payments and could adversely affect our net revenue, cash flows and profitability. In addition, after products are delivered, quality issues may require us to repair or replace such products. Addressing quality issues can be expensive and may result in additional warranty, repair, replacement and other costs, adversely affecting our financial performance. If new or existing customers have difficulty operating our products or are dissatisfied with our services, our results of operations could be adversely affected, and we could face possible claims if we fail to meet our customers' expectations. In addition, quality issues can impair our relationships with new or existing customers and adversely affect our brand and reputation, which could, in turn, adversely affect our results of operations.

#### We are exposed to fluctuations in foreign currency exchange rates, which could adversely impact our results.

Currencies other than the U.S. dollar, including the euro, the British pound, Chinese yuan (renminbi) and the Japanese yen, can have an impact on our results as expressed in U.S. dollars. In particular, the economic uncertainties relating to European sovereign and other debt obligations and the related European financial restructuring efforts may cause the value of the euro to fluctuate. In addition, the United Kingdom's June 2016 vote to leave the European Union (commonly known as "Brexit") caused significant volatility in currency exchange rates, especially between the U.S. dollar and the British pound. Global economic events and uncertainty may cause currencies to fluctuate and currency volatility contributes to variations in our sales of products and services in impacted jurisdictions. For example, in the event that one or more European countries were to replace the euro with another currency, our sales into such countries. or into Europe generally, would likely be adversely affected until stable exchange rates are established. Accordingly, fluctuations in foreign currency exchange rates, such as the strengthening of the U.S. dollar against the euro or the British pound or the weakness of the Japanese yen, could adversely affect our net revenue growth in future periods. In addition, currency variations can adversely affect margins on sales of our products in countries outside of the United States and margins on sales of products that include components obtained from suppliers located outside of the United States.

From time to time, we may use forward contracts and options designated as cash flow hedges to protect against foreign currency exchange rate risks. The effectiveness of our hedges depends on our ability to accurately forecast future cash flows, which is particularly difficult during periods of uncertain demand for our products and services and highly volatile exchange rates. We may incur significant losses from our hedging activities due to factors such as demand volatility and currency variations. In addition, certain or all of our hedging activities may be ineffective, may expire and not be renewed or may not offset any or more than a portion of the adverse financial impact resulting from currency variations. Losses associated with hedging activities also may impact our revenue, financial condition and, to a lesser extent, our cost of sales.

# Recent global, regional and local economic weakness and uncertainty could adversely affect our business and financial performance.

Our business and financial performance depend significantly on worldwide economic conditions and the demand for technology products and services in the markets in which we compete. Recent economic weakness and uncertainty in various markets throughout the world have resulted, and may result in the future, in decreased net revenue, gross margin, earnings or growth rates and in increased expenses and difficulty in managing inventory levels. For example, we are continuing to experience macroeconomic weakness across many geographic regions, particularly in the Europe, the Middle East and Africa region, China and certain other high-growth markets. Ongoing U.S. federal government spending limits may continue to reduce demand for our products and services from organizations that receive funding from the U.S. government, and could negatively affect macroeconomic conditions in the United States, which could further reduce demand for our products and services. Brexit and the uncertainty surrounding the United Kingdom's exit from the European Union has also begun to negatively impact markets and cause weaker macroeconomic conditions that could continue for the foreseeable future.

Economic weakness and uncertainty may adversely affect demand for our products and services, may result in increased expenses due to higher allowances for doubtful accounts and potential goodwill and asset impairment charges, and may make it more difficult for us to make accurate forecasts of revenue, gross margin, cash flows and expenses.

We also have experienced, and may experience in the future, gross margin declines in certain businesses, reflecting the effect of items such as competitive pricing pressures and increases in component and manufacturing costs resulting from higher labor and material costs borne by our manufacturers and suppliers that, as a result of competitive pricing pressures or other factors, we are unable to pass on to our customers. In addition, our business may be disrupted if we are unable to obtain equipment, parts or components from our suppliers—and our suppliers from their suppliers—due to the insolvency of key suppliers or the inability of key suppliers to obtain credit.

Economic weakness and uncertainty could cause our expenses to vary materially from our expectations. Any financial turmoil affecting the banking system and financial markets or any significant financial services institution failures could negatively impact our treasury operations, as the financial condition of such parties may deteriorate rapidly and without notice in times of market volatility and disruption. Poor financial performance of asset markets combined with lower interest rates and the adverse effects of fluctuating currency exchange rates could lead to higher pension and post-retirement benefit expenses. Interest and other expenses could vary materially from expectations depending on changes in interest rates, borrowing costs, currency exchange rates, costs of hedging activities and the fair value of derivative instruments. Economic downturns also may lead to future restructuring actions and associated expenses.

# The net revenue and profitability of our operations have historically varied, which makes our future financial results less predictable.

Our net revenue, gross margin and profit vary among our diverse products and services, customer groups and geographic markets and therefore will likely be different in future periods than our current results. Our net revenue depends on the overall demand for our products and services. Delays or reductions in hardware and related services spending by our customers or potential customers could have a material adverse effect on demand for our products and services, which could result in a significant decline in net revenue. In addition, net revenue declines in some of our businesses may affect net revenue in our other businesses as we may lose cross-selling opportunities. Overall gross margins and profitability in any given period are dependent partially on the product, service, customer and geographic mix reflected in that period's net revenue. Competition, lawsuits, investigations, increases in component and manufacturing costs that we are unable to pass on to our customers, component supply disruptions and other risks affecting those businesses therefore may have a significant impact on our overall gross margin and profitability. In addition, newer geographic markets may be relatively less profitable due to our investments associated with entering those markets and local pricing pressures, and we may have difficulty establishing and maintaining the operating infrastructure necessary to support the high growth rate associated with some of those markets. Market trends, industry shifts, competitive pressures, commoditization of products, increased component or shipping costs, regulatory impacts and other factors may result in reductions in revenue or pressure on gross margins in a given period, which may lead to adjustments to our operations. Moreover, our efforts to address the challenges facing our business could increase the level of variability in our financial results because the rate at which we are able to realize the benefits from those efforts may vary from period to period.

### If we fail to manage the distribution of our products and services properly, our business and financial performance could suffer.

We use a variety of distribution methods to sell our products and services around the world, including third-party resellers and distributors and both direct and indirect sales to enterprise accounts and consumers. Successfully managing the interaction of our direct and indirect channel efforts to reach various potential customer segments for our products and services is a complex process. Moreover, since each distribution method has distinct risks and gross margins, our failure to implement the most advantageous balance in the delivery model for our products

and services could adversely affect our net revenue and gross margins and therefore our profitability.

Our financial results could be materially adversely affected due to distribution channel conflicts or if the financial conditions of our channel partners were to weaken. Our results of operations may be adversely affected by any conflicts that might arise between our various distribution channels or the loss or deterioration of any alliance or distribution arrangement or the loss of retail shelf space. Moreover, some of our wholesale and retail distributors may have insufficient financial resources and may not be able to withstand changes in business conditions, including economic weakness, industry consolidation and market trends. Many of our significant distributors operate on narrow margins and have been negatively affected by business pressures in the past. Considerable trade receivables that are not covered by collateral or credit insurance are outstanding with our distribution and retail channel partners. Net revenue from indirect sales could suffer, and we could experience disruptions in distribution, if our distributors' financial conditions, abilities to borrow funds in the credit markets or operations weaken.

Our inventory management is complex, as we continue to sell a significant mix of products through distributors. We must manage both owned and channel inventory effectively, particularly with respect to sales to distributors, which involves forecasting demand and pricing challenges. Distributors may increase orders during periods of product shortages, cancel orders if their inventory is too high or delay orders in anticipation of new products. Distributors also may adjust their orders in response to the supply of our products and the products of our competitors and seasonal fluctuations in end-user demand. Our reliance upon indirect distribution methods may reduce our visibility into demand and pricing trends and issues, and therefore make forecasting more difficult. If we have excess or obsolete inventory, we may have to reduce our prices and write down inventory. Moreover, our use of indirect distribution channels may limit our willingness or ability to adjust prices quickly and otherwise to respond to pricing changes by competitors.

# We depend on third-party suppliers, and our financial results could suffer if we fail to manage our suppliers effectively.

Our operations depend on our ability to anticipate our needs for components, products and services, as well as our suppliers' ability to deliver sufficient quantities of quality components, products and services at reasonable prices and in time for us to meet critical schedules for the delivery of our own products and services. Given the wide variety of systems, products and services that we offer, the large number of our suppliers and contract manufacturers that are located around the world, and the long lead times required to manufacture, assemble and deliver certain components and products, problems could arise in production, planning and inventory management that could seriously harm our business. In addition, our ongoing efforts to optimize the efficiency of our supply chain could cause supply disruptions and be more expensive, time-consuming and resource intensive than expected. Furthermore, certain of our suppliers may decide to discontinue conducting business with us. Other supplier problems that we could face include component shortages, excess supply, risks related to the terms of our contracts with suppliers, risks associated with contingent workers and risks related to our relationships with single source suppliers, each of which is described below.

Component shortages. We may experience a shortage of, or a delay in receiving, certain components as a result of strong demand, capacity constraints, supplier financial weaknesses, the inability of suppliers to borrow funds in the credit markets, disputes with suppliers (some of whom are also our customers), disruptions in the operations of component suppliers, other problems experienced by suppliers or problems faced during the transition to new suppliers. For example, our PC business relies heavily upon OMs to manufacture its products and is therefore dependent upon the continuing operations of those OMs to fulfill demand for our PC products. We represent a substantial portion of

the business of some of these OMs, and any changes to the nature or volume of our business transactions with a particular OM could adversely affect the operations and financial condition of the OM and lead to shortages or delays in receiving products from that OM. If shortages or delays persist, the price of certain components may increase, we may be exposed to quality issues or the components may not be available at all. We may not be able to secure enough components at reasonable prices or of acceptable quality to build products or provide services in a timely manner in the quantities needed or according to our specifications. Accordingly, our business and financial performance could suffer if we lose time-sensitive sales, incur additional freight costs or are unable to pass on price increases to our customers. If we cannot adequately address supply issues, we might have to reengineer some product or service offerings, which could result in further costs and delays.

- Excess supply. In order to secure components for our products or services, at times we may make advance payments to suppliers or enter into noncancelable commitments with vendors. In addition, we may purchase components strategically in advance of demand to take advantage of favorable pricing or to address concerns about the availability of future components. If we fail to anticipate customer demand properly, a temporary oversupply could result in excess or obsolete components, which could adversely affect our business and financial performance.
- Contractual terms. As a result of binding long-term price or purchase commitments with vendors, we may be obligated to purchase components or services at prices that are higher than those available in the current market and be limited in our ability to respond to changing market conditions. If we commit to purchasing components or services for prices in excess of the then-current market price, we may be at a disadvantage to competitors who have access to components or services at lower prices, our gross margin could suffer, and we could incur additional charges relating to inventory obsolescence. In addition, many of our competitors obtain products or components from the same OMs and suppliers that we utilize. Our competitors may obtain better pricing, more favorable contractual terms and conditions, and more favorable allocations of products and components during periods of limited supply, and our ability to engage in relationships with certain OMs and suppliers could be limited. The practice employed by our PC business of purchasing product components and transferring those components to its OMs may create large supplier receivables with the OMs that, depending on the financial condition of the OMs, may create collectability risks. In addition, certain of our OMs and suppliers may decide to discontinue conducting business with us. Any of these developments could adversely affect our future results of operations and financial condition.
- Contingent workers. We also rely on third-party suppliers for the provision of contingent
  workers, and our failure to manage our use of such workers effectively could adversely
  affect our results of operations. We have been exposed to various legal claims relating to
  the status of contingent workers in the past and could face similar claims in the future.
  We may be subject to shortages, oversupply or fixed contractual terms relating to
  contingent workers. Our ability to manage the size of, and costs associated with, the
  contingent workforce may be subject to additional constraints imposed by local laws.
- Single-source suppliers. We obtain a significant number of components from single sources due to technology, availability, price, quality or other considerations. For example, we rely on Canon for certain laser printer engines and laser toner cartridges. We also rely on Intel to provide us with a sufficient supply of processors for many of our PCs and workstations, and we rely on AMD to provide us with a sufficient supply of processors for other products. Some of those processors are customized for our

products. New products that we introduce may utilize custom components obtained from only one source initially until we have evaluated whether there is a need for additional suppliers. Replacing a single-source supplier could delay production of some products as replacement suppliers may be subject to capacity constraints or other output limitations. For some components, such as customized components and some of the processors that we obtain from Intel, or the laser printer engines and toner cartridges that we obtain from Canon, alternative sources either may not exist or may be unable to produce the quantities of those components necessary to satisfy our production requirements. In addition, we sometimes purchase components from single-source suppliers under shortterm agreements that contain favorable pricing and other terms but that may be unilaterally modified or terminated by the supplier with limited notice and with little or no penalty. The performance of such single-source suppliers under those agreements (and the renewal or extension of those agreements upon similar terms) may affect the quality. quantity and price of our components. The loss of a single-source supplier, the deterioration of our relationship with a single-source supplier, or any unilateral modification to the contractual terms under which we are supplied components by a single source supplier could adversely affect our business and financial performance.

### Business disruptions could seriously harm our future revenue and financial condition and increase our costs and expenses.

Our worldwide operations could be disrupted by earthquakes, telecommunications failures, power or water shortages, tsunamis, floods, hurricanes, typhoons, fires, extreme weather conditions, medical epidemics or pandemics and other natural or manmade disasters or catastrophic events. for which we are predominantly self-insured. The occurrence of any of these business disruptions could result in significant losses, seriously harm our revenue, profitability and financial condition, adversely affect our competitive position, increase our costs and expenses, and require substantial expenditures and recovery time in order to fully resume operations. Our corporate headquarters and a portion of our research and development activities are located in California, and other critical business operations and some of our suppliers are located in California and Asia, near major earthquake faults known for seismic activity. The manufacture of product components, the final assembly of our products and other critical operations are concentrated in certain geographic locations. We also rely on major logistics hubs primarily in Asia to manufacture and distribute our products, and primarily in the southwestern United States to import products into the Americas region. Our operations could be adversely affected if manufacturing, logistics or other operations in these locations are disrupted for any reason, including natural disasters, IT system failures, military actions or economic, business, labor, environmental, public health, regulatory or political issues. The ultimate impact on us, our significant suppliers and our general infrastructure of being located near locations more vulnerable to the occurrence of the aforementioned business disruptions, such as near major earthquake faults, and being consolidated in certain geographical areas is unknown and remains uncertain.

#### Our uneven sales cycle makes planning and inventory management difficult and future financial results less predictable.

Our quarterly sales often have reflected a pattern in which a disproportionate percentage of each quarter's total sales occurs towards the end of the quarter. This uneven sales pattern makes predicting net revenue, earnings, cash flow from operations and working capital for each financial period difficult, increases the risk of unanticipated variations in our quarterly results and financial condition and places pressure on our inventory management and logistics systems. If predicted demand is substantially greater than orders, there may be excess inventory. Alternatively, if orders substantially exceed predicted demand, we may not be able to fulfill all of the orders received in each quarter and such orders may be cancelled. Depending on when they occur in a

quarter, developments such as a systems failure, component pricing movements, component shortages or global logistics disruptions could adversely impact our inventory levels and results of operations in a manner that is disproportionate to the number of days in the guarter affected.

We experience some seasonal trends in the sale of our products that also may produce variations in our quarterly results and financial condition. For example, sales to governments (particularly sales to the U.S. government) are often stronger in the third calendar quarter, and many customers whose fiscal year is the calendar year spend their remaining capital budget authorizations in the fourth calendar quarter prior to new budget constraints in the first calendar quarter of the following year. Consumer sales are often higher in the fourth calendar quarter compared to other quarters due in part to seasonal holiday demand. European sales are often weaker during the summer months. Demand during the spring and early summer also may be adversely impacted by market anticipation of seasonal trends. Moreover, to the extent that we introduce new products in anticipation of seasonal demand trends, our discounting of existing products may adversely affect our gross margin prior to or shortly after such product launches. Typically, our third fiscal quarter is our weakest and our fourth fiscal quarter is our strongest. Many of the factors that create and affect seasonal trends are beyond our control.

# Due to the international nature of our business, political or economic changes or other factors could harm our business and financial performance.

Sales outside the United States made up approximately 63% of our net revenue for fiscal year 2016. In addition, a portion of our business activity is being conducted in emerging markets. Our future business and financial performance could suffer due to a variety of international factors, including:

- ongoing instability or changes in a country's or region's economic, regulatory or political conditions, including inflation, recession, interest rate fluctuations and actual or anticipated military or political conflicts or any other change resulting from Brexit;
- longer collection cycles and financial instability among customers, the imposition by governments of additional taxes, tariffs or other restrictions on foreign trade or changes in restrictions on trade between the United States and other countries;
- trade regulations and procedures and actions affecting production, shipping, pricing and marketing of products, including policies adopted by the United States or other countries that may champion or otherwise favor domestic companies and technologies over foreign competitors;
- local labor conditions and regulations, including local labor issues faced by specific suppliers and OEMs;
- managing a geographically dispersed workforce;
- changes or uncertainty in the international, national or local regulatory and legal environments;
- differing technology standards or customer requirements;
- import, export or other business licensing requirements or requirements relating to making foreign direct investments, which could increase our cost of doing business in certain jurisdictions, prevent us from shipping products to particular countries or markets,

affect our ability to obtain favorable terms for components, increase our operating costs or lead to penalties or restrictions:

- stringent privacy and data protection policies in some foreign countries;
- difficulties associated with repatriating earnings generated or held abroad in a taxefficient manner and changes in tax laws; and
- fluctuations in freight costs, limitations on shipping and receiving capacity, and other disruptions in the transportation and shipping infrastructure at important geographic points of exit and entry for our products and shipments.

The factors described above also could disrupt our product and component manufacturing and key suppliers located outside of the United States. For example, we rely on manufacturers in Taiwan for the production of notebook computers and other suppliers in Asia for product assembly and manufacture.

In many foreign countries, particularly in those with developing economies, there are companies that engage in business practices prohibited by laws and regulations applicable to us, such as the Foreign Corrupt Practices Act of 1977, as amended (the "FCPA"). Although we implement policies, procedures and training designed to facilitate compliance with these laws, our employees, contractors and agents, as well as those of the companies to which we outsource certain of our business operations, may take actions in violation of our policies. Any such violation, even if prohibited by our policies, could have an adverse effect on our business and reputation.

Any failure by us to identify, manage and complete acquisitions, divestitures and other significant transactions successfully could harm our financial results, business and prospects.

As part of our business strategy, we may acquire companies or businesses, divest businesses or assets, enter into strategic alliances and joint ventures and make investments to further our business (collectively, "business combination and investment transactions"). Risks associated with business combination and investment transactions include the following, any of which could adversely affect our revenue, gross margin, profitability and financial results:

- Managing business combination and investment transactions requires varying levels of management resources, which may divert our attention from other business operations.
- We may not fully realize all of the anticipated benefits of any particular business combination and investment transaction, and the timeframe for realizing the benefits of a particular business combination and investment transaction may depend partially upon the actions of employees, advisors, suppliers, other third-parties or market trends.
- Certain prior business combination and investment transactions entered into by Hewlett-Packard Company resulted, and in the future any such transactions by us may result, in significant costs and expenses, including those related to severance pay, early retirement costs, employee benefit costs, goodwill and asset impairment charges, charges from the elimination of duplicative facilities and contracts, asset impairment charges, inventory adjustments, assumed litigation and other liabilities, legal, accounting and financial advisory fees, and required payments to executive officers and key employees under retention plans.

- Any increased or unexpected costs, unanticipated delays or failure to meet contractual obligations could make business combination and investment transactions less profitable or unprofitable.
- Our ability to conduct due diligence with respect to business combination and investment transactions, and our ability to evaluate the results of such due diligence, is dependent upon the veracity and completeness of statements and disclosures made or actions taken by third-parties or their representatives.
- The pricing and other terms of our contracts for business combination and investment transactions require us to make estimates and assumptions at the time we enter into these contracts, and, during the course of our due diligence, we may not identify all of the factors necessary to estimate accurately our costs, timing and other matters or we may incur costs if a business combination is not consummated.
- In order to complete a business combination and investment transaction, we may issue common stock, potentially creating dilution for our existing stockholders.
- We may borrow to finance business combination and investment transactions, and the amount and terms of any potential future acquisition-related or other borrowings, as well as other factors, could affect our liquidity and financial condition.
- Our effective tax rate on an ongoing basis is uncertain, and business combination and investment transactions could adversely impact our effective tax rate.
- Any announced business combination and investment transaction may not close on the expected timeframe or at all, which may cause our financial results to differ from expectations in a given quarter.
- Business combination and investment transactions may lead to litigation, which could impact our financial condition and results of operations.
- If we fail to identify and successfully complete and integrate business combination and investment transactions that further our strategic objectives, we may be required to expend resources to develop products, services and technology internally, which may put us at a competitive disadvantage.

We have incurred and will incur additional depreciation and amortization expense over the useful lives of certain assets acquired in connection with business combination and investment transactions, and, to the extent that the value of goodwill or intangible assets acquired in connection with a business combination and investment transaction becomes impaired, we may be required to incur additional material charges relating to the impairment of those assets. If there are future decreases in our stock price or significant changes in the business climate or results of operations of our reporting units, we may incur additional charges, which may include goodwill impairment or intangible asset charges.

As part of our business strategy, we regularly evaluate the potential disposition of assets and businesses that may no longer help us meet our objectives. When we decide to sell assets or a business, we may encounter difficulty in finding buyers or alternative exit strategies on acceptable terms in a timely manner, which could delay the achievement of our strategic objectives. We may also dispose of a business at a price or on terms that are less desirable than we had anticipated. In addition, we may experience greater dis-synergies than expected, and the impact of the divestiture on our revenue growth may be larger than projected. After reaching an agreement with

a buyer or seller for the acquisition or disposition of a business, we are subject to satisfaction of pre-closing conditions as well as necessary regulatory and governmental approvals on acceptable terms, which, if not satisfied or obtained, may prevent us from completing the transaction. Such regulatory and governmental approvals may be required in diverse jurisdictions around the world, including jurisdictions with opaque regulatory frameworks, and any delays in the timing of such approvals could materially delay the transaction or prevent it from closing. For example, our acquisition of Samsung's printer business is subject to regulatory review in numerous jurisdictions, including South Korea and the European Union, as well as customary closing conditions. Dispositions may also involve continued financial involvement in the divested business, such as through continuing equity ownership, guarantees, indemnities or other financial obligations. Under these arrangements, performance by the divested businesses or other conditions outside of our control could affect our future financial results.

Integrating acquisitions may be difficult and time-consuming. Any failure by us to integrate acquired companies, products or services into our overall business in a timely manner could harm our financial results, business and prospects.

In order to pursue our strategy successfully, we must identify candidates for and successfully complete business combination and investment transactions, some of which may be large or complex, and manage post-closing issues such as the integration of acquired businesses, products, services or employees. Integration issues are often time-consuming and expensive and, without proper planning and implementation, could significantly disrupt our business and the acquired business. The challenges involved in integration include:

- successfully combining product and service offerings and entering or expanding into markets in which we are not experienced or are developing expertise;
- convincing both our customers and distributors and those of the acquired business that the transaction will not diminish client service standards or business focus;
- persuading both our customers and distributors and those of the acquired business not to
  defer purchasing decisions or switch to other suppliers (which could result in our incurring
  additional obligations in order to address customer uncertainty), minimizing sales force
  attrition and expanding and coordinating sales, marketing and distribution efforts;
- consolidating and rationalizing corporate IT infrastructure, which may include multiple legacy systems from various acquisitions and integrating software code and business processes;
- minimizing the diversion of management attention from ongoing business concerns;
- persuading employees that business cultures are compatible, maintaining employee
  morale and retaining key employees, engaging with employee works councils
  representing an acquired company's non-U.S. employees, integrating employees,
  correctly estimating employee benefit costs and implementing restructuring programs;
- coordinating and combining administrative, manufacturing, research and development and other operations, subsidiaries, facilities and relationships with third-parties in accordance with local laws and other obligations while maintaining adequate standards, controls and procedures;
- achieving savings from supply chain integration; and

 managing integration issues shortly after or pending the completion of other independent transactions.

#### We may not achieve some or all of the expected benefits of our restructuring plan and our restructuring may adversely affect our business.

We announced a restructuring plan in October 2016 to realign our cost structure due to the changing nature of our business and to achieve operating efficiencies that we expect to reduce costs. Implementation of the restructuring plan may be costly and disruptive to our business, and we may not be able to obtain the cost savings and benefits that were initially anticipated in connection with our restructuring. Additionally, as a result of our restructuring, we may experience a loss of continuity, loss of accumulated knowledge and/or inefficiency during transitional periods. Reorganization and restructuring can require a significant amount of management and other employees' time and focus, which may divert attention from operating and growing our business. If we fail to achieve some or all of the expected benefits of restructuring, it could have a material adverse effect on our competitive position, business, financial condition, results of operations and cash flows. For more information about our October 2016 restructuring plan, see Note 4 to our Consolidated Financial Statements in Item 8.

# Our financial performance may suffer if we cannot continue to develop, license or enforce the intellectual property rights on which our businesses depend.

We rely upon patent, copyright, trademark, trade secret and other intellectual property laws in the United States, similar laws in other countries, and agreements with our employees, customers, suppliers and other parties, to establish and maintain intellectual property ("IP") rights in the products and services we sell, provide or otherwise use in our operations. However, any of our intellectual property rights could be challenged, invalidated, infringed or circumvented, or such intellectual property rights may not be sufficient to permit us to take advantage of current market trends or to otherwise provide competitive advantages, either of which could result in costly product redesign efforts, discontinuance of certain product offerings or other harm to our competitive position. For example, our enforcement of inkjet printer supplies IP against infringers may be successfully challenged or our IP may be successfully circumvented. Further, the laws of certain countries do not protect proprietary rights to the same extent as the laws of the United States. Therefore, in certain jurisdictions we may be unable to protect our proprietary technology adequately against unauthorized third-party copying or use; this, too, could adversely affect our ability to sell products or services and our competitive position.

#### Our products and services depend in part on intellectual property and technology licensed from third parties.

Some of our business and some of our products rely on key technologies developed or licensed by third parties. We may not be able to obtain or continue to obtain licenses and technologies from these third parties at all or on reasonable terms, or such third parties may demand cross-licenses to our intellectual property. Third-party components may become obsolete, defective or incompatible with future versions of our products, or our relationship with the third party may deteriorate, or our agreements with the third party may expire or be terminated. We may face legal or business disputes with licensors that may threaten or lead to the disruption of inbound licensing relationships. In order to remain in compliance with the terms of our licenses, we must carefully monitor and manage our use of third-party components, including both proprietary and open source license terms that may require the licensing or public disclosure of our intellectual property without compensation or on undesirable terms. Additionally, some of these licenses may not be available to us in the future on terms that are acceptable or that allow our product offerings to remain competitive. Our inability to obtain licenses or rights on favorable terms could have a material effect on our business,

including our financial condition and results of operations. In addition, it is possible that as a consequence of a merger or acquisition, third parties may obtain licenses to some of our intellectual property rights or our business may be subject to certain restrictions that were not in place prior to such transaction. Because the availability and cost of licenses from third parties depends upon the willingness of third parties to deal with us on the terms we request, there is a risk that third parties who license to our competitors will either refuse to license to us at all, or refuse to license to us on terms equally favorable to those granted to our competitors. Consequently, we may lose a competitive advantage with respect to these intellectual property rights or we may be required to enter into costly arrangements in order to terminate or limit these rights.

# Third-party claims of intellectual property infringement are commonplace in our industry and successful third-party claims may limit or disrupt our ability tosell our products and services.

Third parties also may claim that we or customers indemnified by us are infringing upon their intellectual property rights. For example, patent assertion entities may purchase intellectual property assets for the purpose of asserting claims of infringement and attempting to extract settlements from companies such as us and our customers. If we cannot or do not license allegedly infringed intellectual property at all or on reasonable terms, or if we are required to substitute similar technology from another source, our operations could be adversely affected. Even if we believe that intellectual property claims are without merit, they can be time-consuming and costly to defend against and may divert management's attention and resources away from our business. Claims of intellectual property infringement also might require us to redesign affected products, enter into costly settlement or license agreements, pay costly damage awards, or face a temporary or permanent injunction prohibiting us from importing, marketing or selling certain of our products. Even if we have an agreement to indemnify us against such costs, the indemnifying party may be unable or unwilling to uphold its contractual obligations to us.

Further, our results of operations and cash flows have been and could continue to be affected in certain periods and on an ongoing basis by the imposition, accrual and payment of copyright levies or similar fees. In certain countries (primarily in Europe), proceedings are ongoing or have been concluded in which groups representing copyright owners have sought or are seeking to impose upon and collect from us levies upon equipment (such as PCs, MFDs and printers) alleged to be copying devices under applicable laws. Other such groups have also sought to modify existing levy schemes to increase the amount of the levies that can be collected from us. Other countries that have not imposed levies on these types of devices are expected to extend existing levy schemes, and countries that do not currently have levy schemes may decide to impose copyright levies on these types of devices. The total amount of the copyright levies will depend on the types of products determined to be subject to the levy, the number of units of those products sold during the period covered by the levy, and the per unit fee for each type of product, all of which are affected by several factors, including the outcome of ongoing litigation involving us and other industry participants and possible action by the legislative bodies in the applicable countries, and could be substantial. Consequently, the ultimate impact of these copyright levies or similar fees, and our ability to recover such amounts through increased prices, remains uncertain.

The allocation of intellectual property rights between Hewlett Packard Enterprise and HP as part of the Separation, and the shared use of certain intellectual property rights following the Separation, could adversely impact our reputation, our ability to enforce certain intellectual property rights that are important to us and our competitive position.

In connection with the Separation, Hewlett-Packard Company allocated to each of Hewlett Packard Enterprise and HP the intellectual property assets relevant to their respective

businesses. The terms of the Separation include cross-licenses and other arrangements to provide for certain ongoing use of intellectual property in the existing operations of both businesses. For example, through a joint brand holding structure, both Hewlett Packard Enterprise and HP will retain the ability to make ongoing use of certain variations of the legacy Hewlett-Packard and HP branding, respectively. There is a risk that the joint brand holding structure may impair the enforcement of HP's trademark rights against third parties that infringe them. Furthermore, as a result of this shared use of the legacy branding there is a risk that conduct or events adversely affecting the reputation of Hewlett Packard Enterprise could also adversely affect the reputation of HP. In addition, as a result of the allocation of intellectual property as part of the Separation, we no longer own intellectual property allocated to Hewlett Packard Enterprise and our resulting intellectual property ownership position could adversely affect our position and options relating to patent enforcement, patent licensing and crosslicensing, our ability to sell our products or services, our competitive position in the industry and our ability to enter new product markets.

# Our business and financial performance could suffer if we do not manage the risks associated with our services business properly.

The risks that accompany our services business differ from those of our other businesses and include the following:

- The success of our services business is to a significant degree dependent on our ability to retain our significant services clients and maintain or increase the level of revenues from these clients. We may lose clients due to their merger or acquisition, business failure, contract expiration or their selection of a competing service provider or decision to in-source services. In addition, we may not be able to retain or renew relationships with our significant clients. As a result of business downturns or for other business reasons, we are also vulnerable to reduced business from our clients, which can reduce the scope of services provided and the prices for those services. We may not be able to replace the revenue and earnings from any such lost clients or reductions in services. In addition, our contracts may allow a client to terminate the contract for convenience, and we may not be able to fully recover our investments in such circumstances.
- The pricing and other terms of some of our service agreements require us to make estimates and assumptions at the time we enter into these contracts that could differ from actual results. Any increased or unexpected costs or unanticipated delays in connection with the performance of these engagements, including delays caused by factors outside our control, could make these agreements less profitable or unprofitable, which could have an adverse effect on the profit margin of our services business.
- Some of our service agreements require significant investment in the early stages that is expected to be recovered through billings over the life of the agreement. These agreements may involve the development and deployment of new technologies. Varying degrees of performance risk exist in each agreement with these characteristics, and some or all elements of service delivery under these agreements are dependent upon successful completion of the development and deployment phases. Any failure to perform satisfactorily under these agreements may expose us to legal liability, result in the loss of customers and harm our reputation, which could harm the financial performance of our services business.
- If we do not hire, train, motivate and effectively utilize employees with the right mix of skills and experience in the right geographic regions to meet the needs of our services clients, our financial performance could suffer. For example, if our employee utilization rate is too low, our profitability and the level of engagement of our employees could

suffer. If that utilization rate is too high, it could have an adverse effect on employee engagement and attrition and the quality of the work performed, as well as our ability to staff projects. If we are unable to hire and retain a sufficient number of employees with the skills or backgrounds to meet current demand, we might need to redeploy existing personnel, increase our reliance on subcontractors or increase employee compensation levels, all of which could also negatively affect our profitability. In addition, if we have more employees than we need with certain skill sets or in certain geographies, we may incur increased costs as we work to rebalance our supply of skills and resources with client demand in those geographies.

#### Failure to comply with our customer contracts or government contracting regulations could adversely affect our business and results of operations.

Our contracts with our customers may include unique and specialized performance requirements. In particular, our contracts with federal, state, provincial and local governmental customers are subject to various procurement regulations, contract provisions and other requirements relating to their formation, administration and performance. Any failure by us to comply with the specific provisions in our customer contracts or any violation of government contracting regulations could result in the imposition of various civil and criminal penalties, which may include termination of contracts, forfeiture of profits, suspension of payments and, in the case of our government contracts, fines and suspension from future government contracting. Such failures could also cause reputational damage to our business. In addition, Hewlett-Packard Company has in the past been, and we may in the future be, subject to qui tam litigation brought by private individuals on behalf of the government relating to our government contracts, which could include claims for treble damages. Further, any negative publicity related to our customer contracts or any proceedings surrounding them, regardless of its accuracy, may damage our business by affecting our ability to compete for new contracts. If our customer contracts are terminated, if we are suspended or disbarred from government work, or if our ability to compete for new contracts is adversely affected, our financial performance could suffer.

#### Failure to maintain our credit ratings could adversely affect our liquidity, capital position, borrowing costs and access to capital markets.

Our credit risk is evaluated by the major independent rating agencies. Fitch Ratings, Moody's Investor Service and Standard & Poor's Rating Services downgraded Hewlett-Packard Company's ratings in the past. Past downgrades have increased the cost of borrowing under our credit facilities, have reduced market capacity for our commercial paper, and may require the posting of additional collateral under some of our derivative contracts. We cannot be assured that we will be able to maintain our current credit ratings, and any additional actual or anticipated changes or downgrades in our credit ratings, including any announcement that our ratings are under further review for a downgrade, may further impact us in a similar manner and may have a negative impact on our liquidity, capital position and access to capital markets.

# We make estimates and assumptions in connection with the preparation of our Consolidated Financial Statements, and any changes to those estimates and assumptions could adversely affect our results of operations.

In connection with the preparation of our Consolidated Financial Statements, we use certain estimates and assumptions based on historical experience and other factors. Our most critical accounting estimates are described in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7 of this report. In addition, as discussed in Note 15 to the Consolidated Financial Statements, we make certain estimates, including decisions related to provisions for legal proceedings and other contingencies. While we believe that these estimates and assumptions are reasonable under the circumstances, they are subject to significant uncertainties, some of which are beyond our control. Should any of these

estimates and assumptions change or prove to have been incorrect, it could adversely affect our results of operations.

#### Unanticipated changes in our tax provisions, the adoption of new tax legislation or exposure to additional tax liabilities could affect our financial performance.

We are subject to income and other taxes in the United States and various foreign jurisdictions. Our tax liabilities are affected by the amounts we charge in intercompany transactions for inventory, services, licenses, funding and other items. We are subject to ongoing tax audits in various jurisdictions. Tax authorities may disagree with these intercompany transactions or other matters, and may assess additional taxes or adjust taxable income on our tax returns as a result. We regularly assess the likely outcomes of these audits in order to determine the appropriateness of our tax provision. However, we cannot assure you that we will accurately predict the outcomes of these audits, and the amounts ultimately paid upon resolution of audits could be materially different from the amounts previously included in our income tax expense and therefore could have a material impact on our tax provision, net income and cash flows. In addition, our effective tax rate in the future could be adversely affected by changes to our operating structure, changes in the mix of earnings in countries with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities or changes in tax laws. In particular, if circumstances change such that we are unable to indefinitely reinvest our foreign earnings outside the United States, future income tax expense may differ significantly from historical amounts and could materially adversely affect our results. In addition, various tax legislation has been introduced or is being considered that could significantly impact our tax rate, the carrying value of deferred tax assets, or our deferred tax liabilities. Any of these changes could affect our financial performance.

## In order to be successful, we must attract, retain, train, motivate, develop and transition key employees, and failure to do so could seriously harm us.

In order to be successful, we must attract, retain, train, motivate, develop and transition qualified executives and other key employees, including those in managerial, technical, development, sales, marketing and IT support positions. Identifying, developing internally or hiring externally, training and retaining qualified executives, engineers and qualified sales representatives are critical to our future, and competition for experienced employees in the IT industry can be intense. In order to attract and retain executives and other key employees in a competitive marketplace. we must provide a competitive compensation package, including cash- and equity-based compensation. Our equity-based incentive awards may contain conditions relating to our stock price performance and our longterm financial performance that make the future value of those awards uncertain. If the anticipated value of such equity-based incentive awards does not materialize, if our equity-based compensation otherwise ceases to be viewed as a valuable benefit, if our total compensation package is not viewed as being competitive, or if we do not obtain the stockholder approval needed to continue granting equity-based incentive awards in the amounts we believe are necessary, our ability to attract, retain and motivate executives and key employees could be weakened. Our failure to successfully hire executives and key employees or the loss of any executives and key employees could have a significant impact on our operations. Further, changes in our management team may be disruptive to our business, and any failure to successfully transition and assimilate key new hires or promoted employees could adversely affect our business and results of operations.

System security risks, data protection breaches, cyberattacks and systems integration issues could disrupt our internal operations or services provided to customers, and any such disruption could reduce our revenue, increase our expenses, damage our reputation and adversely affect our stock price.

Experienced computer programmers and hackers may be able to penetrate our network security and misappropriate or compromise our confidential information or that of third parties, create system disruptions or cause shutdowns. Computer programmers and hackers also may be able to develop and deploy viruses, worms, and other malicious software programs that attack our products or otherwise exploit any security vulnerabilities of our products. In addition, sophisticated hardware and operating system software and applications that we produce or procure from third-parties may contain defects in design or manufacture, including "bugs" and other problems that could unexpectedly interfere with the operation of the system. The costs to us to eliminate or alleviate cyber or other security problems, including bugs, viruses, worms, malicious software programs and other security vulnerabilities, could be significant, and our efforts to address these problems may not be successful and could result in interruptions, delays, cessation of service and loss of existing or potential customers that may impede our sales, manufacturing, distribution or other critical functions.

We manage and store various proprietary information and sensitive or confidential data relating to our business and our customers. Breaches of our security measures or the accidental loss, inadvertent disclosure or unapproved dissemination of proprietary information or sensitive or confidential data about us, our clients or our customers, including the potential loss or disclosure of such information or data as a result of fraud, trickery or other forms of deception, could expose us, our customers or the individuals affected to a risk of loss or misuse of this information, result in litigation and potential liability for us, damage our brand and reputation or otherwise harm our business. We also could lose existing or potential customers or incur significant expenses in connection with our customers' system failures or any actual or perceived security vulnerabilities in our products and services. In addition, the cost and operational consequences of implementing further data protection measures could be significant.

Portions of our IT infrastructure also may experience interruptions, delays or cessations of service or produce errors in connection with systems integration or migration work that takes place from time to time. We may not be successful in implementing new systems and transitioning data, which could cause business disruptions and be more expensive, time-consuming, disruptive and resource intensive. Such disruptions could adversely impact our ability to fulfill orders and respond to customer requests and interrupt other processes. Delayed sales, lower margins or lost customers resulting from these disruptions could reduce our revenue, increase our expenses, damage our reputation and adversely affect our stock price.

# Terrorist acts, conflicts, wars and geopolitical uncertainties may seriously harm our business and revenue, costs and expenses and financial condition and stock price.

Terrorist acts, conflicts or wars (wherever located around the world) may cause damage or disruption to our business, our employees, facilities, partners, suppliers, distributors, resellers or customers or adversely affect our ability to manage logistics, operate our transportation and communication systems or conduct certain other critical business operations. The potential for future attacks, the national and international responses to attacks or perceived threats to national security, and other actual or potential conflicts or wars have created many economic and political uncertainties. In addition, as a major multinational company with headquarters and significant operations located in the United States, actions against or by the United States may impact our business or employees. Although it is impossible to predict the occurrences or consequences of any such events, if they occur, they could result in a decrease in demand for our products, make it difficult or impossible to provide services or deliver products to our customers or to receive components from our suppliers, create delays and inefficiencies in our supply chain and result in the need to impose employee travel restrictions. We are predominantly uninsured for losses and interruptions caused by terrorist acts, conflicts and wars.

Our business is subject to various federal, state, local and foreign laws and regulations that could result in costs or other sanctions that adversely affect our business and results of operations.

We are subject to various federal, state, local and foreign laws and regulations. For example, we are subject to laws and regulations concerning environmental protection, including laws addressing the discharge of pollutants into the air and water, the management and disposal of hazardous substances and wastes, the clean-up of contaminated sites, the content of our products and the recycling, treatment and disposal of our products, including batteries. In particular, we face increasing complexity in our product design and procurement operations as we adjust to new and future requirements relating to the chemical and materials composition of our products, their safe use, the energy consumption associated with those products, climate change laws and regulations, and product take-back legislation. If we were to violate or become liable under environmental laws or if our products become non-compliant with environmental laws, we could incur substantial costs or face other sanctions, which may include restrictions on our products entering certain jurisdictions. Our potential exposure includes fines and civil or criminal sanctions, third-party property damage, personal injury claims and clean-up costs. Further, liability under some environmental laws relating to contaminated sites can be imposed retroactively, on a joint and several basis, and without any finding of noncompliance or fault. The amount and timing of costs to comply with environmental laws are difficult to predict.

## RISKS RELATING TO AN INVESTMENT IN THE COMPANY'S STOCK

Our stock price has historically fluctuated and may continue to fluctuate, which may make future prices of our stock difficult to predict.

Our stock price, like that of other technology companies, can be volatile. Some of the factors that could affect our stock price are:

- speculation, coverage or sentiment in the media or the investment community about, or
  actual changes in, our business, strategic position, market share, organizational
  structure, operations, financial condition, financial reporting and results, effectiveness of
  cost-cutting efforts, value or liquidity of our investments, exposure to market volatility,
  prospects, business combination or investment transactions, future stock price
  performance, board of directors, executive team, our competitors or our industry in
  general;
- the announcement of new, planned or contemplated products, services, technological innovations, acquisitions, divestitures or other significant transactions by us or our competitors;
- quarterly increases or decreases in net revenue, gross margin, earnings or cash flows, changes in estimates by the investment community or our financial outlook and variations between actual and estimated financial results;
- announcements of actual and anticipated financial results by our competitors and other companies in the IT industry;
- developments relating to pending investigations, claims and disputes; and
- the timing and amount of our share repurchases.

General or industry specific market conditions or stock market performance or domestic or international macroeconomic and geopolitical factors unrelated to our performance also may affect the price of our stock. For these reasons, investors shouldnot rely on recent or historical trends to predict future stock prices, financial condition, results of operations or cash flows. Additional volatility in the price of our securities could result in the filing of securities class action litigation matters, which could result in substantial costs and the diversion of management time and resources.

Some anti-takeover provisions contained in our certificate of incorporation and bylaws, as well as provisions of Delaware law, could impair a takeover attempt.

We have provisions in our certificate of incorporation and bylaws each of which could have the effect of rendering more difficult or discouraging an acquisition of HP deemed undesirable by our Board of Directors. These include provisions:

- authorizing blank check preferred stock, which we could issue with voting, liquidation, dividend and other rights superior to our common stock;
- limiting the liability of, and providing indemnification to, our directors and officers;
- specifying that our stockholders may take action only at a duly called annual or special meeting of stockholders and otherwise in accordance with our bylaws and limiting the ability of our stockholders to call special meetings;
- requiring advance notice of proposals by our stockholders for business to be conducted at stockholder meetings and for nominations of candidates for election to our Board of Directors; and
- controlling the procedures for conduct of our Board of Directors and stockholder meetings and election, appointment and removal of our directors.

These provisions, alone or together, could deter or delay hostile takeovers, proxy contests and changes in control or our management. As a Delaware corporation, we are also subject to provisions of Delaware law, including Section 203 of the Delaware General Corporation Law, which prevents some stockholders from engaging in certain business combinations without approval of the holders of substantially all of our outstanding common stock.

Any provision of our certificate of incorporation or bylaws or Delaware law that has the effect of delaying or deterring a change in control of HP could limit the opportunity for our stockholders to receive a premium for their shares of our stock and also could affect the price that some investors are willing to pay for our stock.

## **RISKS RELATED TO THE SEPARATION**

The separation of Hewlett-Packard Company into two independent publicly traded companies is subject to various risks and uncertainties and may not achieve some or all of the anticipated benefits.

On November 1, 2015, we completed the Separation of our enterprise technology infrastructure, software, services and financing businesses from our personal systems and printing businesses. The process of completing the Separation involved significant costs and expenses. Uncertainty related to the Separation may lead customers and other parties with which we currently do business or may do business in the future to terminate or attempt to negotiate changes in our

existing business relationships, or cause them to consider entering into business relationships with parties other than us. These disruptions could have a material and adverse effect on our businesses, financial condition, results of operations and prospects.

We may not realize some or all of the anticipated strategic, financial, operational, marketing or other benefits from the Separation. As an independent publicly traded company we are a smaller, less diversified company with a narrower business focus and may be more vulnerable to changing market conditions, which could materially and adversely affect our business, financial condition and results of operations. We continue to review our acquisitions, dispositions, and other transactions, including those related to the Separation, in light of the economic and legislative environment.

# The Separation could result in substantial tax liability.

We obtained an opinion of outside counsel that, for U.S. federal income tax purposes, the Separation qualified, for both the company and our stockholders, as a tax-free reorganization within the meaning of Sections 368(d)(1)(D) and 355 of the U.S. Internal Revenue Code of 1986, as amended. In addition, we obtained a private letter ruling from the Internal Revenue Service (the "IRS") and opinions of outside counsel regarding certain matters impacting the U.S. federal income tax treatment of the Separation for the company and certain related transactions as transactions that are generally tax-free for U.S. federal income tax purposes. The opinions of outside counsel and the IRS private letter ruling were based, among other things, on various factual assumptions we have authorized and representations we have made to outside counsel and the IRS. If any of these assumptions or representations are, or become, inaccurate or incomplete, reliance on the opinions and IRS private letter ruling may be affected. An opinion of outside counsel represents their legal judgment but is not binding on the IRS or any court. Accordingly, there can be no assurance that the IRS will not challenge the conclusions reflected in the opinions or that a court would not sustain such a challenge. Notwithstanding the foregoing, we incurred certain tax costs in connection with the Separation, including non-U.S. tax expenses resulting from the Separation in multiple non-U.S. jurisdictions that do not legally provide for taxfree Separation, which may be material. If the Separation or certain internal transactions undertaken in anticipation of the Separation are determined to be taxable for U.S. federal income tax purposes, we and/or our stockholders that are subject to U.S. federal income tax could incur significant U.S. federal income tax liabilities.

# We or Hewlett Packard Enterprise may fail to perform under the transaction agreements executed as part of the Separation.

In connection with the Separation, we and Hewlett Packard Enterprise entered into several agreements, including among others a transition services agreement, a separation and distribution agreement, a tax matters agreement, an employee matters agreement, a real estate matters agreement, a commercial agreement and an IT service agreement. The transition services agreement provides for the performance of certain services by each company for the benefit of the other for a transition period after the Separation. The separation and distribution agreement, tax matters agreement, employee matters agreement and real estate matters agreement determine the allocation of assets and liabilities between the companies following the Separation for those respective areas and include any necessary indemnifications related to liabilities and obligations. The commercial agreement establishes a bilateral relationship between Hewlett Packard Enterprise and us for the purchase and sale of commercially available products and services for internal use, incorporation and bundling in OEM products and services, resale to customers and use in the provision of managed services to customers, as well as joint customer pursuits and joint development activities. The IT service agreement provides for the performance by one of Hewlett Packard Enterprise's subsidiaries of certain application development and maintenance and IT infrastructure services for us. We will rely on Hewlett Packard Enterprise to

satisfy its performance and payment obligations under these agreements. If Hewlett Packard Enterprise is unable to satisfy its obligations under these agreements, we could incur operational difficulties or losses that could have a material and adverse effect on our business, financial condition and results of operations.

# DOCUMENTS INCORPORATED BY REFERENCE

HP files documents and information with the United States Securities and Exchange Commission ("SEC"). The following documents, which HP has filed with the SEC, are hereby incorporated by reference into this prospectus:

- (1) Annual Report on Form 10-K for the fiscal year ended October 31, 2016 ("Form 10-K 2016");
- (2) Notice of Annual Meeting of Stockholders and Proxy Statement dated February 17, 2017 relating to the Annual Meeting of Stockholders held on April 17, 2017 ("Proxy Statement");
- (3) Quarterly Report on Form 10-Q for the fiscal quarter ended January 31, 2017 ("Form 10-Q 2017");
- (4) Quarterly Report on Form 10-Q for the fiscal quarter ended January 31, 2016 ("Form 10-Q 2016"); and
- (5) Annual Report on Form 10-K for the fiscal year ended October 31, 2015 ("Form 10-K 2015").

save that any statement contained herein or in a document which is incorporated herein shall be deemed to be modified or superseded for the purpose of this prospectus to the extent that a statement contained in any such document which is deemed to be incorporated by reference herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise).

HP will provide without charge to each person to whom this prospectus is delivered, upon his or her written or oral request, a copy of any or all documents referred to above which have been incorporated by reference into this prospectus, excluding exhibits to those documents unless they are specifically incorporated by reference into those documents. You can obtain a copy of these documents and HP's Certificate of Incorporation and Bylaws, free of charge from the Company's website at <a href="http://www.hp.com">http://www.hp.com</a>. HP's filings with the SEC are also available through the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>. In addition, this prospectus and any SEC filings incorporated by reference into this prospectus will be filed with the *Commission de Surveillance du Secteur Financier*, and the Luxembourg Stock Exchange will publish such documents on its website at <a href="http://www.bourse.lu">http://www.bourse.lu</a>.

The information incorporated by reference that is not included in the cross-reference list, is considered as additional information and is not required by the relevant schedules of the Commission Regulation (EC) No. 809/2004 ("Prospectus Regulation").

Ernst & Young LLP have acted as HP's independent registered public accounting firm to audit the consolidated financial statements incorporated by reference in this prospectus.

The following table indicates where information required by the Prospectus Directive to be disclosed in, and incorporated by reference into, this prospectus can be found in the documents referred to above.

Information required by the Prospectus Regulation	Document/Location	
Statutory Auditors		
Resignation or removal of auditors (Annex 1, Section 2.2 of the Prospectus Regulation)	Proxy Statement (pp. 30-31)	
Selected Financial Information		
Selected historical financial information regarding the issuer (Annex 1, Section 3.1 of the Prospectus	Form 10-K 2016 (p. 30; Item 6, p. 31 Item 7)	
Regulation)	Form 10-Q 2017 (pp. 5-8; Item 1)	
Selected financial information for interim periods and comparative data from the same period in the prior financial year (Annex 1, Section 3.2 of the Prospectus Regulation)	Form 10-Q 2017 (pp. 5-8; Item 1)	
Trend information		
Recent trends in production, sales and inventory,	Form 10-K 2016 (p. 31 Item 7)	
and costs and selling prices (Annex 1, Section 12.1 of the Prospectus Regulation)	Form 10-Q 2017 (p. 40; Item 2)	
Current trends, uncertainties, demands,	Form 10-K 2016 (p. 31 Item 7)	
commitments or events likely to affect the issuer's prospects (Annex 1, Section 12.2 of the Prospectus Regulation)	Form 10-Q 2017 (p. 40; Item 2)	
Administrative, Management, and Supervisory Bodies and Senior Management		
Names and details of senior management and	Proxy Statement (pp. 12-17)	
persons in administrative, supervisory or management positions (Annex 1, Section 14.1 of the Prospectus Regulation)	Form 10-K 2016 (pp. 10-11; Item 1, Executive Officers)	
Remuneration paid and benefits in kind in relation	Proxy Statement (p. 27; Director	
to the last full financial year for those senior management and persons in administrative, supervisory or management positions (Annex 1, Section 15.1 of the Prospectus Regulation)	Compensation)	
Amounts reserved for provision of pensions, retirement and similar benefits (Annex 1, Section 15.2 of the Prospectus Regulation)	Form 10-K 2016 (p. 48, footnote 6 to the table, p. 76; Note 5; Item 8)	
	Form 10-Q 2017 (p. 15; Note 4; Item 1)	
The period of and date of expiration of current term of office for members of the board and senior management (Annex 1, Section 16.1 of the Prospectus Regulation)	Proxy Statement (p. 3; Election of Directors)	
Service contract provisions for benefits upon termination of employment (Annex 1, Section 16.2 of the Prospectus Regulation)	Proxy Statement (pp. 32-57; Executive Compensation)	

The issuer's audit committee and remuneration Proxy Statement (p. 21; Current committee (Annex 1, Section 16.3 of the Committees Memberships)

#### Information required by the Prospectus Regulation **Document/Location** Prospectus Regulation) issuer's compliance Proxy Statement (p. 18; Corporate with corporate governance regimes (Annex 1, Section 16.4 of the Governance Highlights) Prospectus Regulation) **Employees** Share and share option ownership of senior Proxy Statement (p. 58; Common Stock management and persons in administrative, Ownership of Certain Beneficial Owners supervisory or management positions (Annex 1, and Management) Section 17.2 of the Prospectus Regulation) Arrangements for employee involvement in the Proxy Statement (p. 57; Equity issuer's capital (Annex 1, Section 17.3 of the Compensation Plan Information) Prospectus Regulation) Financial Information Concerning the Issuer's Assets and Liabilities, Financial Position and Profits and Losses Legal and arbitration proceedings (Annex 1, Form 10-K 2016 (pp. 127-134, Note 15) Section 20.8 of the Prospectus Regulation)

Form 10-Q 2017 (pp. 32-37; Note 13)

# **ADDITIONAL INFORMATION**

## 1. ORGANIZATIONAL STRUCTURE

HP has no parent company and is the ultimate parent company in its group of companies. Its significant subsidiaries are set out in the table in Exhibit II. Unless specified otherwise in that table, all subsidiaries are wholly-owned direct or indirect subsidiaries of the Company.

# 2. PLAN OF DISTRIBUTION AND ALLOTMENT

This section contains information in addition to the details of the ESPP offers that are set out in the "Prospectus Summary".

The ESPP is open to employees of HP and its Participating Subsidiaries, who are on HP's payroll and in HP's human resources system of record, (although exceptions are sometimes made for employees of acquired companies that are not integrated into HP's payroll and HR systems) on or before March 31, for Offering Periods beginning on May 1 of a particular year, or September 30, for Offering Periods beginning on November 1 of a particular year. The employees to which offers will be made under the ESPP in Europe are resident in Bulgaria, the Czech Republic, France, Germany, Ireland, Italy, the Netherlands, Poland, Romania, Spain and the United Kingdom. The ESPP is intended to remain in operation until 2021. The first Offering Period under this prospectus dated April 21, 2017 will commence on May 1, 2017 and end six months after that date. The second Offering Period under this prospectus will commence on November 1, 2017. HP will publish on its website at <a href="http://www.hp.com">http://www.hp.com</a> the definitive amount of each offer at the end of each Offering Period.

HP is not aware of any major shareholder that intends to subscribe for Common Stock under the ESPP or of any person that intends to subscribe for more than 5% of the Common Stock offered under the ESPP.

The offer of Common Stock under the ESPP:

- (a) except to the extent required or permitted under applicable law upon employee's engagement in prohibited misconduct, will not involve a clawback mechanism;
- (b) will not allow for over allotments or scale back of pre-subscriptions (as these are not possible under the ESPP);
- (c) will not incorporate a scheme for pre-determined special treatment for any groups of employees;
- (d) will treat all employees' subscriptions equally;
- (e) will not involve a minimum allotment amount to individual employees;
- (f) will be closed at the discretion of HP and is currently expected to continue until 2021 with regard to the ESPP; and
- (g) will not allow employees to submit multiple subscriptions for Common Stock in any particular Offering Period.

# 3. METHOD AND TIME LIMITS FOR PAYING-UP COMMON STOCK

When Common Stock is purchased under the ESPP on a Purchase Date, the Common Stock will be delivered to Participants within two weeks after the Purchase Date or as soon as administratively feasible.

Common Stock purchased pursuant to the ESPP will be credited to a Participant's individual book entry account set up by Fidelity Stock Plan Services, a division of Fidelity Investments ("Fidelity"). Common Stock will be held in this Fidelity account until the Participant sells the Common Stock or requests a transfer of the Common Stock after the relevant tax holding period (being two years from the Entry Date in the relevant Offering Period during which the Common Stock was acquired at a discount). After this time, the Common Stock may be transferred to a financial institution of the Participant's choice.

Unless otherwise required by local law, HP will convert contributions from other currencies to U.S. dollars using the exchange rate reported on Reuters on the Purchase Date of the Common Stock. Where required by local law, HP will use the exchange rate provided by the local bank used to remit contributions to the United States.

# 4. ADMINISTRATIVE, MANAGEMENT AND SUPERVISORY BODIES AND SENIOR MANAGEMENT

The Board, which is elected annually by HP's stockholders, oversees and provides policy guidance on the business and affairs of HP. It monitors overall corporate performance, the integrity of HP's controls and the effectiveness of its legal compliance programs. The Board selects the Chairman of the Board (the "Chairman") and the Chief Executive Officer (the "CEO"), elects officers, designates which officers are executive officers for purposes of Section 16 of the Securities Exchange Act of 1934, as amended, and oversees management. The Board also oversees HP's strategic and business planning process. This is generally a year-round process that includes a Board review of HP's updated corporate strategic plan, its business plan, the next year's capital expenditures budget, and key financial and supplemental objectives. The Board also reviews and assesses risks facing HP and management's approach to addressing such risks. Directors are expected to attend Board and applicable committee meetings and to review meeting materials posted on the Board website in advance of such meetings. Directors also are encouraged to attend HP's annual meetings of stockholders. The business address of the management is 1501 Page Mill Road, California, 94304, USA.

Some of the directors of HP have also been members of the administrative, management or supervisory bodies or partners, at some time in the previous five years, of other companies and partnerships. The table below shows those other directorships and partnerships and specifies whether the relevant director of HP is still such a director or partner.

Name of Director	Other Directorships/Partnerships	Non-Profit Organisation	Current
Aida M. Alvarez	Latino Community Foundation	Yes	Yes
	Wal-Mart Stores, Inc.	No	No
	MUFG Americas Holdings Corporation	No	No
Shumeet Banerji	Condorcet, LP	No	Yes
	Innocoll AG	No	Yes

Name of Director	Other Directorships/Partnerships	Non-Profit Organisation	Current
Carl Bass	Autodesk Inc.	No	Yes
	Zendesk	No	Yes
	McAfee, Inc.	No	No
	E2open, Inc.	No	No
Robert R.	Hilltop Investments, LLC	No	Yes
Bennett	Discovery Communications, Inc	No	Yes
	Liberty Media Corporation	No	Yes
	Sprint Corporation	No	No
	Demand Media, Inc.	No	No
	Discovery Holding Company	No	No
	Liberty Interactive Corporation	No	No
	Sprint Nextel Corporation	No	No
Charles V. Bergh	Levi Strauss & Co.	No	Yes
	VF Corporation	No	No
Stacy Brown- Philpot	Taskrabbit	No	Yes
Stephanie A. Burns	Dow Corning	No	No
	Corning, Inc.	No	Yes
	GlaxoSmithKline plc	No	Yes
	Kellogg Company	No	Yes
	GlaxoSmithKline plc	No	No
	Manpower, Inc.	No	No
Mary Anne Citrino	The Blackstone Group	No	Yes
	Dollar Tree, Inc.	No	Yes
	Health Net, Inc.	No	No
	Royal Ahold Delhaize	No	Yes
	Alcoa Corporation	No	Yes
Stacey Mobley	E.I. du Pont de Nemours and Company	No	No
	International Paper Company	No	Yes
Subra Suresh	Carnegie Mellon University	Yes	Yes
	Battelle Memorial Institute	Yes	Yes

Name of Director	Other Directorships/Partnerships	Non-Profit Organisation	Current
Dion J. Weisler	None	N/A	N/A
Margaret C. Whitman	Hewlett Packard Enterprise Company	No	Yes
	The Procter & Gamble Company	No	Yes
	Zipcar, Inc.	No	No

Other than as set out in the table above, in the documents incorporated by reference and the "Prospectus Summary", there are no potential conflicts of interest involving members of HP's administrative, management and supervisory bodies and senior management and their private interests.

Within the period of five years preceding the date of this document, none of the directors of HP:

- (a) has any convictions in relation to fraudulent offences;
- (b) has been a director or senior manager (who is relevant to establishing that a company has the appropriate expertise and experience for the management of that company) of any company at the time of any bankruptcy, receivership or liquidation of such company; or
- (c) has received any official public incrimination and/or sanction by any statutory or regulatory authorities (including designated professional bodies) or has been disqualified by a court from acting as a member of the administrative, management or supervisory bodies or a director of a company or from acting in the management or conduct of the affairs of a company.

# 5. SIGNIFICANT CHANGE IN HP'S FINANCIAL OR TRADING POSITION

There has been no significant change in HP's financial or trading position since January 31, 2017, the end of the three month period to which HP's Quarterly Report Form 10-Q filed on March 2, 2017 relates.

## 6. SHARE CAPITAL

As of January 31, 2017, there were a total of 1,693,380,586 shares of Common Stock in issue. HP has no partly paid shares of Common Stock in issue and neither HP nor any of its subsidiaries hold any Common Stock.

HP's Common Stock (and the associated rights of HP's stockholders) is created under a combination of the laws of the United States, the State of Delaware, HP's Certificate of Incorporation and HP's Bylaws.

The total number of shares of all classes which the Company shall have authority to issue shall be 9,900,000,000 which shall be divided into two classes, one to be designated "Common Stock" and to be constituted of 9,600,000,000 shares, each of a par value of \$0.01, and a second class to be designated "Preferred Stock," and to be constituted of 300,000,000 shares, each of a par value of \$0.01.

Under the ESPP, HP can grant up to 100,000,000 shares of Common Stock from May 1, 2011 until May 1, 2021. The ESPP was approved by shareholders on March 23, 2011. Thus HP has the authority to allot shares of Common Stock in accordance with the ESPP.

## 7. RIGHTS ATTACHED TO THE COMMON STOCK

## Dividend

The stockholders of Common Stock are entitled to receive dividends when and as declared by HP's Board of Directors.

Dividends are paid quarterly. Dividends declared were \$0.50 per share of Common Stock in fiscal 2016 and \$0.67 per share of Common Stock in fiscal 2015.

In fiscal 2016, HP paid dividends of \$0.12 per share of Common Stock in each of the quarters. In fiscal 2015, HP paid dividends of \$0.16 per share of Common Stock in each of the first and second quarters and \$0.18 per share in each of the third and fourth quarters. A stockholder's entitlement to dividends will not lapse while that stockholder remains a registered stockholder of the Company. There are no dividend restrictions in place for stockholders and no special procedures for the payment of dividends to non U.S. resident stockholders. Dividends are rounded, where necessary, to the nearest penny.

## Right to share profits in case of liquidation

In the event of our liquidation, dissolution or winding up, stockholders are entitled to share in all assets remaining after payment of liabilities.

# Redemption

There are not redemption or sinking fund provisions available to Common Stock. Common Stock currently in issue has been validly issued, is fully paid and is non-assessable.

# Pre-emptive rights

No holders of shares of the Company of any class, now or hereafter authorized, shall have any preferential or pre-emptive rights to subscribe for, purchase or receive any shares of the Company of any class, now or hereafter authorised, or any options or warrants for such shares, or any rights to subscribe for, purchase or receive any securities convertible to or exchangeable for such shares, which may at any time be issued, sold or offered for sale by the Company, except in the case of any shares of Preferred Stock to which such rights are specifically granted by any resolutions of the Board adopted pursuant to Article IV of the Company's Certificate of Incorporation.

# Conversion

The Common Stocks are not convertible into other securities issued by the Company.

# Voting Rights

Except as provided in the Bylaws or in the Certificate of Incorporation or in any statute, each stockholder shall be entitled to one vote for each share of capital stock held by such stockholder. Any holder of shares entitled to vote on any matter may vote part of the shares in favour of the proposal and refrain from voting the remaining shares or, except when the matter is the elections of directors and plurality voting applies, may vote them against the proposal, but, if the stockholder fails to specify the number of shares such stockholder is voting affirmatively, it will be

conclusively presumed that the stockholder's approving vote is with respect to all shares such stockholder is entitled to vote.

# 8. THIRD-PARTY INFORMATION AND DECLARATION OF ANY INTEREST

Ernst & Young LLP of 303 Almaden Boulevard, San Jose, California, 95110, USA has issued: (i) reports dated December 15, 2016, with respect to the consolidated financial statements and schedule of HP, and the effectiveness of the internal control over financial reporting of HP, included in the Form 10-K 2016; and (ii) reports dated December 16, 2015, with respect to the consolidated financial statements and schedule of HP, and the effectiveness of the internal control over financial reporting of HP, included in the Form 10-K 2015.

Ernst & Young LLP is an independent registered public accounting firm, registered with the Public Company Accounting Oversight Board (PCAOB) as established by the Sarbanes-Oxley Act 2002.

Baker & McKenzie LLP have acted as legal advisers to HP in the preparation of this prospectus.

# 9. WORKING CAPITAL

HP is of the opinion that, taking into account its borrowing facilities, the working capital available to the HP group of companies is sufficient for its present requirements, that is, for at least the next 12 months from the date of this document.

# 10. CAPITALISATION AND INDEBTEDNESS

The capitalisation and indebtedness of HP is set forth below on an unaudited basis as at January 31, 2017:

	At January 31, 2017, in millions except par value of shares
	Total (\$)
Short-term debt	100
Long-term debt	6,688
Total Indebtedness	6.788
Stockholders' equity:	
Preferred stock, \$0.01 par value (300 shares	<u></u>
authorized; none issued)	
Common stock, \$0.01 par value (9,600 shares	
authorized; 1,693 and 1,712 shares issued and	
outstanding at	17
January 31, 2017 and October 31, 2016,	
respectively)	
Additional paid-in capital	664
Retained earnings (deficit)	(3,339)
Accumulated other comprehensive loss	(1,669)
Total HP stockholders' equity (deficit)	(4,327)
Total liabilities and stockholders' deficit	28,192

There has been no material change in the capitalisation and indebtedness of HP and its consolidated subsidiaries since January 31, 2017.

## 11. **DILUTION**

Up to 100,000,000 shares in Common Stock may be issued under the ESPP. This could have a dilutive effect resulting in the existing holders of Common Stock holding approximately 5.9% (based on the approximate number of shares in Common Stock in issue as of January 31, 2017). However, HP does maintain an ongoing program to repurchase Common Stock, which has the effect of limiting the dilution created by the issue of Common Stock under all the employee stock plans administered by HP. Further information on this program is disclosed in the Form 10-K 2016 that has been incorporated by reference into this prospectus.

# 12. INFORMATION CONCERNING FIDELITY

The shares of Common Stock can be in either registered or book entry form and will be administered by Fidelity. Fidelity can be contacted at HP Retirement Services Center, P.O. Box 77003, Cincinnati, OH 45277- 0065, U.S.A., or by telephone at +1-800-457-4015 (domestic) or (00-800) 5449-3541 (international).

## 13. ADMISSION TO TRADING AND DEALING ARRANGEMENTS

Any Common Stock issued in connection with this prospectus will be registered with the SEC, will be traded principally on the NYSE and will have CUSIP number 40434L 105 (being the US equivalent of an ISIN number). HP will not make an application to have Common Stock admitted for trading on any market of the Luxembourg Stock Exchange or any other regulated market of the EEA.

# 14. TOTAL EXPENSES AND PROCEEDS OF THE OFFER

The expenses incurred by HP in preparing this prospectus and in connection with the offer of Common Stock under the ESPP are estimated to be \$100,000.

Proceeds from the offer will be used by the Company in its normal business operations.

In theory, if employees worldwide took up their full entitlement to Common Stock to the full extent authorized by HP, the total net proceeds from the issue of Common Stock pursuant to the ESPP would be up to \$140,370,317 based on the last trading price of Common Stock on the NYSE on April 6, 2017 less the estimated expenses of this offer. However, in reality HP does not expect to issue all the Common Stock it is authorized to issue under the ESPP. The net proceeds from the issue of Common Stock over the life of the ESPP will depend on the level of employee participation and the exercise of the Committee's discretion in granting awards.

# 15. UNITED STATES WITHHOLDING TAX

HP or the broker holding your Common Stock is required to deduct backup withholding tax at a rate of 28% on dividends for anyone who does not have a Form W-8BEN on file. HP or the broker holding your Common Stock will deduct backup withholding at the rate determined by the applicable tax treaty for those with a Form W-8BEN on file.

# 16. **LEGAL AND ARBITRATION PROCEEDINGS**

Except as disclosed on pages 127-134 of the Form 10-K 2016 and pages 32-37 of the first quarter 2017 Form 10-Q incorporated by reference into this prospectus, there have been no governmental, legal or arbitration proceedings commenced during the previous 12 months which have had, or are expected to have, a material effect on HP's financial condition or results of operations.

#### **EXHIBITS**

## **EXHIBIT I: OUTLINE OF TAX CONSIDERATIONS**

Terms defined in the ESPP have the same meanings in this exhibit unless the context indicates otherwise.

## **BULGARIA TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

# THE ESPP

# **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

You likely will not be subject to tax when shares are purchased.

## Sale of Shares

When you subsequently sell your shares, you may be subject to taxation. The taxable base will equal the difference between all of your profits from securities transactions realized during the year less all losses from such transactions during the same period. The resulting amount, if positive, should be included in your annual taxable income which is subject to personal income tax at a flat rate. The profit or loss on each separate securities transaction is determined as the difference between the sale proceeds and the acquisition price of the securities (*i.e.*, the discounted purchase price of the shares). You are personally responsible for reporting any taxable income arising upon the sale of shares and paying the applicable tax directly to the local tax authorities.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to income tax in Bulgaria and to U.S. federal income withholding tax. You may be entitled to a Bulgarian tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

Your employer is not required to withhold or report any taxes in connection with your participation in the ESPP. It is your responsibility to pay and report any taxes due when you subsequently sell your shares and if dividends are paid.

## Social Security

No social insurance contributions are due in connection with your participation in the ESPP.

# **Exchange Controls**

If you make or receive any payment from abroad related to the ESPP and the respective amount exceeds BGN 100,000 or its equivalent in another currency (e.g., U.S. dollars), you should fill-in and submit to the respective local bank a specific statistical form regarding the source of the income within 30 days of receipt of a notice by such bank informing you that the amount is in your bank account.

If funds are remitted to purchase shares abroad, a declaration of the purpose of the remittance must be provided to the local bank that is transferring the funds. If the funds are remitted to a bank outside the European Union and the amount exceeds BGN 30,000, documentation evidencing the underlying transaction (for instance a copy of the enrollment form must be provided).

You should contact your local bank in Bulgaria for additional information about the above requirements.

## CZECH REPUBLIC TAX CONSEQUENCES

The following is a general summary description of the tax consequences of your participation in the HP Inc. Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax on the difference between the fair market value of the shares on the date of purchase and the purchase price (the "discount"). You also will be subject to social insurance contributions on the discount and a solidarity surcharge if your annual income exceeds a specified threshold.

## Sale of Shares

The subsequent sale of shares purchased under the ESPP may be subject to capital gains tax depending on certain factors.

# For shares acquired prior to January 1, 2014:

When you subsequently your shares, you will not be subject to tax if you held the shares for more than six months. If you held the shares for six months or less, you will likely be taxed on the difference between the sale price of the shares and the fair market value of the shares on the purchase date.

The exemption discussed above will not apply to you in the unlikely event that you held an interest of more than 5% in HP's registered capital or voting rights at any time in the 24-month period prior to the date of sale. In this case, you are required to hold the HP shares for at least five years in order to qualify for the tax exemption.

# For shares acquired after January 1, 2014:

When you subsequently sell your shares, you will not be subject to tax if you held the shares for more than three years or if your gross annual income from the sale of shares does not exceed CZK 100,000. If you held the shares for less than three years or your gross annual income from the sale of shares exceeds CZK 100,000 you will likely be taxed on the difference between the sale price of the shares and the fair market value of the shares on the purchase date.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to income tax in the Czech Republic and to U.S. federal income withholding tax. You may be entitled to a Czech tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

Your employer is not required to withhold or report income tax when shares are purchased for you under the ESPP. It is your responsibility to report the taxable amount in your annual tax return and pay taxes resulting from the purchase of shares, the subsequent sale of shares and the receipt of any dividends.

## **Social Security**

No social insurance contributions are due in connection with your participation in the ESPP.

# **Exchange Control**

Generally, the Czech National Bank requires reporting of foreign direct investments with a value of CZA 2,500,000 or more in the aggregate or other foreign financial assets with a value of CZK 200,000,000 or more.

## FRANCE TAX CONSEQUENCES

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to social security contributions on the difference between the fair market value of the shares on the date of purchase and the purchase price (the "discount"). You will also be subject to income tax on the discount at purchase, less the deductible social security contributions.

#### Sale of Shares

When you subsequently your shares, any capital gain (*i.e.*, the difference between the sale price and the fair market value of the shares at the time of purchase) will be subject to income tax at your progressive income tax rate plus 15.5% additional social taxes. These additional social

taxes include CSG at a rate of 5.1%<sup>1</sup>. If you held the shares for at least two years but less than eight years, the capital gain basis for personal income tax purposes will be reduced by an allowance of 50%. If you held the shares for at least eight years, the capital gain basis for personal income tax purposes will be reduced by an allowance of 65%.

You may realize a capital loss if the net sale price of the shares at the time of sale is lower than the fair market value of the shares at the time they were purchased under the ESPP. With respect to both the income tax plus 15.5% additional social taxes, such capital loss can be offset against capital gains realized from the sale of securities during the year in which you sold the shares acquired under the ESPP or the following 10 years. A capital loss cannot be offset against any other kind of income (such as the discount). The French tax rules for offsetting capital loss are complex. You should review those rules with your local tax center or your personal tax advisor prior to filing your personal income tax return.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax (after deduction allowances) on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. Any dividends received will be subject to 15.5% additional social taxes (on the gross amount of dividends).

Unless or until the shares are held by a French broker<sup>2</sup>, you personally will be responsible for filing a tax return and pre-paying French personal income tax (rate of 21%) and the social taxes (rate of 15.5%), on the gross amount of dividends, directly to your tax office within 15 days of the month following the receipt of dividends, depending notably on your income in the year N-2. This would be a prepayment of the personal income tax due the year following the receipt of dividends.

In any case, you will have to directly report the dividends in your annual tax return due the year following payment of the dividends and you may pay additional income tax (or be reimbursed in case of surplus of income tax prepaid).

In addition, the dividends will be subject to U.S. federal income withholding tax. You may be entitled to a French tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

## Surtax

You will be required to pay surtax on your annual income, including the discount, dividends and any capital gains realized, if in excess of a certain threshold. You are solely responsible for paying any surtax due.

# **Wealth Tax**

The 5.1% CSG is a portion of the 15.5% additional social taxes paid in the year following the year in which you sold your shares.

Once the shares are transferred in the books of a French bank or broker, any tax or reporting due by the 15th of the month following the month in which the dividends are paid to you will be made directly by the French bank or broker, through withholding of tax you owe on the amount of the dividends.

Shares acquired under the ESPP are included in your personal estate and must be declared to the tax authorities if the total amount of your taxable personal estate (including you and your household) exceeds the exempt amount for the calendar year, as valued on 1 January of each taxable year. There are specific legislative exemptions which may apply to reduce or eliminate any wealth tax otherwise due. You should consult with your personal tax advisor if you are concerned that the shares purchased under the ESPP may subject you to the wealth tax.

# Withholding and Reporting

Your employer is not required to withhold income tax when shares are purchased for you under the ESPP, provided you remain a French tax resident and work continuously in France from the start of the relevant Offering Period to purchase. If you cease to be a French tax resident prior to purchase, income tax withholding will apply to the French-source income.

Your employer will report the discount at purchase in your pay slip and in its declaration of salaries due to the French tax and social security authorities. It is your responsibility to pay and report any taxes due when you purchase or sell shares acquired under the ESPP and if dividends are paid.

Effective January 1, 2018, in addition to your portion of social security contributions (see below), your employer will withhold income tax (surtax is not included) on salary income (such as your regular salary income and the discount) and remit the amount to the French tax authorities on a monthly basis. In any case, the year following the purchase of the shares, you will have to report your salary income in your annual income tax return and pay any surplus of income tax as the case may be. This new withholding tax system will not impact income you may realize upon payment of a dividend or upon sale of the shares. You should review locally whether and how this new withholding tax system will impact income you may realize in 2018 under the ESPP.

# **Social Security**

Your employer will withhold social security contributions when shares are purchased for you under the ESPP.

#### **Exchange Controls**

You must declare to the customs and excise authorities any cash or securities you import or export without the use of a financial institution if the value of the cash or securities is equal to or exceeds a certain amount which is set annually.

# **Foreign Accounts Reporting Requirement**

You may hold shares issued under the ESPP or cash outside of France provided you declare all foreign accounts (whether open, current or closed) on an annual basis on a special form, together with your annual income tax return. Failure to comply could trigger significant penalties.

## **GERMANY TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to wage tax on the difference between the fair market value of the shares on the date of purchase and the purchase price (the "discount"). You also will be subject to social insurance contributions on the discount to the extent you have not already exceeded the applicable contribution ceiling, as well as a solidarity surcharge and church tax, if applicable.

Pursuant to Section 3 No. 39 of the Income Tax Act (Einkommensteuergesetz), a certain amount of the discount per calendar year may be exempt from tax. We recommend that you confirm the availability of this exemption with your tax advisor.

#### Sale of Shares

Please note the following information applies to shares acquired on or after January 1, 2009. The tax treatment upon the sale of shares acquired prior to this date is different and you should consult with your personal tax advisor if you have any questions about the sale of such shares.

When you subsequently sell your shares, you will be subject to capital gains tax at a flat rate of 25% (plus solidarity surcharge and church tax, if applicable) on any gain realized (provided you did not own 1% or more of HP's stated capital at any time in the past five years and the shares were not held as a business asset). The taxable amount will be the difference between the sale proceeds and the fair market value of the shares at the time of purchase. You may elect a personal assessment to apply your personal income tax rate if the flat rate exceeds your personal income tax rate.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax at a flat rate on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. However, you may elect a personal assessment to apply your personal income tax rate if the flat rate exceeds your personal income tax rate. For dividends paid on or after January 1, 2009, the entire dividend will be subject to income tax in Germany and to U.S. federal income withholding tax. You may be entitled to a German tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

Your employer will withhold and report income tax when shares are purchased for you under the ESPP. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

# **Social Security**

Your employer will withhold social insurance contributions (to the extent that you have not exceeded the applicable ceiling for social insurance contributions) as well as a solidarity surcharge and church tax, if applicable, when shares are purchased for you under the ESPP.

# **Exchange Controls**

Cross-border payments in excess of €12,500 must be reported monthly to the German Federal Bank. In the event that you receive a payment in excess of this amount, you are responsible for obtaining the appropriate form from the remitting bank and complying with applicable reporting requirements. In addition, you must report your share holding on an annual basis in the unlikely event that you hold shares representing 10% or more of the total or voting capital of HP.

## **IRELAND TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax and Pay Related Social Insurance ("PRSI") and the Universal Social Charge ("USC") on the difference (the "discount") between the fair market value of the shares on the date of purchase and the purchase price. The USC applies at varying rates depending on your income level.

You must pay income tax, the USC and PRSI, on account, to the Collector General on the discount within 30 days of purchase together with the submission of a completed Form RTSO1. If you are subject to income tax at the standard rate only because your total taxable income does not exceed the standard rate threshold, you may apply to the Irish Inspector of Taxes to pay the income tax, on account, at the standard rate. The requisite approval must be obtained in

advance of paying the income tax. However, if you do not receive permission within 30 days of purchase, you must pay tax at the higher rate and seek a refund on any overpayment.

# Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP, any capital gain (*i.e.*, the difference between the sale price and the fair market value of the shares at the time of purchase, less any expenses incidental to the sale (*e.g.*, broker fees)) will be subject to capital gains tax to the extent it exceeds your annual exemption, unless you are subject to tax on a remittance basis.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to tax on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to income tax in Ireland and to U.S. federal income withholding tax. You may be entitled to an Irish tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

## Withholding and Reporting

Your employer is not required to withhold income tax when shares are purchased for you under the ESPP. However, your employer will report the grant of purchase rights and the purchase of shares under the ESPP to the Revenue Commissioners. It is your responsibility to pay and report any taxes due when you purchase shares under the ESPP, when you sell shares acquired under the ESPP and if dividends are paid.

# **Social Security**

Your employer is not required to withhold USC or PRSI when shares are purchased for you under the ESPP. It is your responsibility to pay the USC and the PRSI due when you purchase shares under the ESPP.

# **Director Notification Requirements**

The 2014 Act, which came into force on 1 June 2015, exempts de minimis interests from the requirement to disclose interests in shares. Where shares (or interests in options or shares) held by a director or secretary (and his/her spouse and children) are in aggregate 1% or less in the share capital of HP, or where the shares do not carry a right to vote at general meetings (save a right to vote in specified circumstances), such interests will not constitute a disclosable interest under the 2014 Act.

## **ITALY TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax, municipal and regional surcharge and social insurance contributions (to the extent you have not already exceeded the applicable contribution ceiling with your other income) on the difference (the "discount") between the purchase price and the average price of the shares in the month preceding and including the date of purchase. Tax will be due on this amount unless a tax exemption applies. A tax exemption is likely to apply where the shares are held by you for at least three years from the date of purchase. Where the exemption applies, up to €2,065 of the discount will not be subject to income tax. You will be subject to social insurance contributions on the discount only to the extent the €2,065 exemption does not apply.

Note that if you sell the shares purchased under the ESPP to your employer or to HP or, in the three years following the date of purchase, you otherwise dispose of the shares, the previously exempted amount will become subject to income tax (and possibly social insurance contributions) in the year of sale. Please consult with your tax advisor for further details.

#### Sale of Shares

When you subsequently sell the shares that you acquire under the ESPP, you will be subject to capital gains tax on any gain as described below:

- (i) if the discount at purchase is totally exempt from employment income tax because an exemption applied, the taxable capital gain is the difference between the sale price of the shares and the actual purchase price paid at the time of the purchase;
- (ii) if the discount at purchase is partially exempt from employment income tax (*i.e.*, in case of sale after the three-year holding period is met), the taxable capital gain is the difference between the sale price and the sum of the purchase price and the amount subject to taxation as employment income (*i.e.*, the sum of the purchase price and the portion of the discount exceeding €2,065); or
- (iii) if the discount at purchase is taxed entirely as employment income (*i.e.*, in case no exemption was available or in case of sale to your employer or to HP or during the three-year holding period), the taxable capital gain is the difference between the sale price and the sum of the purchase price and the entire discount already subject to taxation as employment income.

Alternatively, as a holder of non-qualified shareholdings, you may elect to be subject to capital gains tax under one of two alternative capital gains tax regimes, both of which require you to deposit the shares you acquire under the ESPP with a broker authorized by the Ministry of Finance. You should speak with your personal tax advisor for additional information about these alternative capital gains tax regimes.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to withholding tax in Italy on any dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to income tax in Italy and to U.S. federal income withholding tax. You may be entitled to an Italian tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# **Foreign Financial Assets Tax**

If you hold financial assets (e.g., shares, cash, etc.) outside of Italy, you will be subject to a financial assets tax on the value of such assets as of December 31 each year. If applicable, the tax will be levied at a rate of 0.2%. For shares of HP, the taxable amount will be the fair market value of the shares on the stock market on December 31 of each year or on the last day of holding of the shares (in such case, or when the shares are acquired during the course of the year, the tax is levied in proportion to the actual days of holding over the calendar year). You should contact your personal tax advisor for additional information about the foreign assets tax.

# Withholding and Reporting

Your employer will withhold income tax when shares are purchased for you under the ESPP; to the extent the €2,065 exemption does not apply. If you sell your shares to HP or before the three-year holding period expires, you are responsible for notifying your employer of the sale. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid and Italian withholding tax has not been applied to such dividends.

If you are an Italian resident who, at any time during the fiscal year, holds foreign financial assets (including cash and shares) which may generate income taxable in Italy, you are required to report these assets on your annual tax return for the year during which the assets are held, or on a special form if no tax return is due. These reporting obligations also will apply to you if you are the beneficial owner of foreign financial assets under Italian money laundering provisions.

# **Social Security**

Your employer will withhold social insurance contributions when shares are purchased for you under the ESPP, to the extent the €2,065 exemption does not apply.

# **Exchange Control**

If you are an Italian resident who, at any time during the fiscal year, holds foreign financial assets (including cash and shares) which may generate income taxable in Italy, you are required to report these assets on your annual tax return for the year during which the assets are held, or on a special form if no tax return is due. These reporting obligations also will apply to you if you are the beneficial owner of foreign financial assets under Italian money laundering provisions.

## LUXEMBOURG TAX CONSEQUENCES

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

# THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax on the difference (the "discount") between the fair market value of the shares on the date of purchase and the purchase price. You also will be subject to social insurance contributions on the discount (to the extent you have not exceeded the applicable contribution ceiling).

## Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP within six months (but longer than seven days) following their acquisition, any capital gain (*i.e.*, the difference between the sale price and the fair market value of the shares at the time of purchase) will be subject to capital gains tax.

The capital gains you realize are not subject to tax if the shares are sold or disposed of more than six months after their acquisition (assuming that your holding does not qualify as being a substantial holding<sup>3</sup>). If the aggregate capital gains realized within the same calendar year do not exceed €500, the capital gain may be tax-exempt, provided that certain conditions are met.

#### **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to income tax in Luxembourg and to U.S. federal income withholding tax. In Luxembourg, you will only be required to pay tax on one-half of the amount you receive. You may be entitled to a Luxembourg tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

Your employer will withhold income tax when shares are purchased for you under the ESPP. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

# **Social Security**

Your employer will withhold social insurance contributions (to the extent that you have not exceeded the applicable ceiling for social insurance contributions) when shares are purchased for you under the ESPP.

# **Exchange Control**

You must report any outward and inward remittance of funds to the *Banque Centrale de Luxembourg* and/or the *Service Central de La Statistique et des Études Économiques* within fifteen working days following the month during which the transaction occurred. If a Luxembourg financial institution is involved in the transaction, it will generally fulfill the reporting obligation on your behalf; otherwise you will have to report the transaction yourself.

A participation is deemed to be substantial where the non-resident corporate or individual shareholder holds, in the case of an individual shareholder, either alone or together with his or her spouse, his or her partner and/or minor children, directly or indirectly at any time within the 5 years preceding the transfer, more than 10% of the share capital of the company whose shares are transferred. The holding of a participation through a company of which the shareholder holds the majority of voting rights is considered as an indirect participation.

Further, a participation is deemed to be substantial if the shareholder had acquired the said participation free of charge within 5 years preceding the transfer and that the previous owner, or owners in case of successive transfers free of charge within the same 5 year period, was (were) deemed to hold a substantial participation.

#### NETHERLANDS TAX CONSEQUENCES

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

# THE ESPP

## **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When the right to purchase shares becomes unconditional (this likely will be at the time shares are purchased), you will be subject to income tax on the difference (the "discount") between the fair market value of the shares on the date of purchase and the purchase price. You also will be subject to social insurance contributions on the discount to the extent you have not already exceeded the applicable contribution ceiling.

# Sale of Shares

When you subsequently sell the shares purchased under the ESPP, you will not be subject to any capital gains tax, provided you hold less than 5% of HP's shares as a private investment.

## **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will not be subject to income tax on dividend payments in the Netherlands, provided you hold less than 5% of HP's shares as a private investment. However, you will be subject to U.S. federal income withholding tax. You may be entitled to a Dutch tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# **Investment Tax**

You will be subject to an investment yield tax at an effective rate of between 0.86% and 1.62% depending on the balanced value of all assets (including shares acquired under the ESPP) held by you on January 1 of the relevant calendar year, to the extent the value of such assets exceeds an annual exemption amount. You are responsible for paying any investment tax due.

# Withholding and Reporting

Your employer will withhold and report income tax when shares are purchased for you under the ESPP. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

# **Social Security**

Your employer will withhold social insurance contributions (to the extent that you have not exceeded the applicable contribution ceiling for social insurance contributions) when shares are purchased for you under the ESPP.

## **POLAND TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you likely will be subject to income tax on the difference (the "discount") between the purchase price and the fair market value of the shares at purchase.

As your employer reimburses the costs of the program to HP, it is possible that the discount may be treated as employment income. Therefore, you also likely will be subject to social insurance

contributions on the discount to the extent you have not exceeded the applicable contribution ceiling.<sup>4</sup>

Because of the uncertainty as to how the income from the ESPP is taxed in Poland, you are strongly advised to seek appropriate professional advice regarding the taxation of the discount and any shares acquired from your participation in the ESPP.

## Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP, any capital gain (i.e., the difference between the sale price and the fair market value of the shares at the time of purchase) likely will be subject to income tax. However, the discount already taxed at purchase should constitute a tax deductible cost at sale and therefore, should not be subject to double taxation. However, it is possible that this approach may not be followed. Thus, a portion of your gain may be subject to double taxation. Please note that capital gains tax treatment in Poland is complex, as the relevant tax legislation is not clear. Accordingly, you are strongly encouraged to consult your personal tax advisor or the tax authorities regarding the taxation at sale and whether you may obtain a tax credit or deduction for any tax paid at purchase.

#### **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividend payments that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends received will be subject to income tax in Poland and to U.S. federal income withholding tax. You may be entitled to a Polish tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

Your employer will likely withhold and report income tax when shares are purchased for you under the ESPP. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

# **Social Security**

Your employer will withhold social insurance contributions when shares are purchased for you under the ESPP.

# **Exchange Controls**

Polish residents who maintain bank or brokerage accounts holding cash and foreign securities (including shares of Common Stock) outside of Poland will be required to report information to the National Bank of Poland on transactions and balances in such accounts if the value of such cash and securities exceeds PLN 7 million.

However, Polish tax authorities have indicated in several cases that the fact that the local subsidiary reimburses the issuer for the cost of the ESPP should not cause the ESPP income to be characterized as income from employment, unless there are other important reasons to adopt such characterization (i.e., other close and direct links with the local employment contract).

In addition, any transfer of funds in excess of PLN 15,000 into or out of Poland must be effected through a bank account in Poland. Polish residents are required to store all documents connected with any foreign exchange transactions for a period of five years.

## **ROMANIA TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

## THE ESPP

#### **Enrollment in the ESPP**

You likely are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

Assuming the ESPP does not meet the definition of a "stock option plan" under the new Romanian fiscal code in effect as of January 1, 2016, as the period between the grant/offer of the purchase rights and the purchase of shares under the ESPP is less than one year, you likely will be subject to tax when the shares are purchased. The taxable amount would be the difference (the "discount") between the fair market value of the shares on the date of purchase and the purchase price. You will also be subject to social security contribution on the discount.

#### Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP, any capital gain will be subject to capital gains tax at a flat rate. If the ESPP does not qualify as a "stock option plan" under the Romanian law, the taxable gain should be determined as the difference between the selling price and the share value considered at purchase to determine the taxable discount at that time, less any related costs. If the ESPP qualifies as a "stock option plan" under the Romanian law, the taxable gain should be computed as the difference between the sale price and the preferential purchase price, less any related costs. You should consult your personal tax advisor to determine what value to use for the cost base of the shares for capital gains tax purposes.

#### **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividends that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends will be subject to dividend tax in Romania and to U.S. federal income withholding tax. You may be entitled to a Romanian tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

## Withholding and Reporting

Your employer will not withhold or report any income tax or social insurance contributions on the taxable amount at sale. It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

## **Social Security**

Your employer will not withhold social insurance contributions on the taxable amount at sale.

#### **Exchange Controls**

If you deposit the proceeds from the sale of your shares in a bank account in Romania, you may have to provide the Romanian bank through which the operations are effected with appropriate documentation regarding the receipt of the income.

#### **SPAIN TAX CONSEQUENCES**

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

#### THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax on the difference (the "discount") between the fair market value of the shares on the date of purchase and the purchase price. This amount will be considered compensation in-kind subject to payment on account and you will be charged with the payment on account. Notwithstanding the above, a certain amount may be exempt from tax if certain conditions are met. Please consult your tax advisor regarding the applicability of the exemption.

You also will be subject to social insurance contributions on the taxable amount to the extent you have not already exceeded the applicable contribution ceiling.

#### Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP, any capital gain (*i.e.*, the difference between the sale price and the "acquisition cost," which will likely be calculated as the fair market value of the shares at the time of purchase) will be subject to capital gains tax. Capital gains are subject to a flat rate of 19% on the first €6,000, 21% for capital gains between €6,000 and €50,000 and 23% for the excess.

#### **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividend payments that you receive, even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends received will be subject to income tax in Spain and to U.S. federal income withholding tax. You may be entitled to a Spanish tax credit for the U.S. withholding taxes paid provided certain conditions are met.

#### Withholding and Reporting

If the taxable amount at purchase is considered compensation in-kind, your employer will charge the payment on account on the taxable amount to you unless and to the extent a tax exemption applies. This amount will be withheld from your salary and reported to the Spanish tax authorities. The payment on account should not be reported as additional income on your tax return; however, you will be entitled to deduct the payment on account from your income tax obligation. It is your responsibility to report and pay any tax due from the sale of shares or receipt of any dividends.

#### **Social Security**

Your employer will withhold social insurance contributions on the taxable amount (to the extent that you have not exceeded the applicable ceiling for social insurance contributions) when shares are purchased for you under the ESPP.

# Wealth Tax

Shares acquired under the ESPP must be included in the report of all of your assets at the end of each tax year subject to an annual exempt amount. It is your responsibility to report these assets and for paying any Net Wealth Tax due. However, there are general exempt amounts and thresholds for filing a wealth tax return which may apply, depending on the net value of your assets and rights. In addition, in certain regions (i.e. Madrid), the wealth tax does not apply. You should consult your personal tax advisor for further information regarding the applicability of the wealth tax to you.

#### **Exchange Controls**

It is your responsibility to comply with exchange control regulations in Spain. You must declare the acquisition of HP shares for statistical purposes to the Direccion General de Comercio e Inversiones (the "DGCI"), which is currently a department of the Ministry of Economy, Industry and Competitiveness. If you acquire the shares through the use of a Spanish financial institution, that institution will automatically make the declaration to the DGCI for you; otherwise you must make the declaration by filing the appropriate form with the DGCI. You must declare ownership of HP shares with the DGCI each January while the stock is owned unless you hold 10% or more

of the share capital of HP, or the value of the shares or proceeds exceeds a certain threshold in which case the report should be made within one month of the acquisition or sale of shares.

When receiving foreign currency payments derived from the ownership of HP shares exceeding €50,000 (*i.e.*, dividends and proceeds from the sale of the shares), you must inform the financial institution receiving the payment of the basis upon which such payment is made. You will need to provide the institution with the following information: (i) your name, address, and fiscal identification number; (ii) the name and corporate domicile of HP; (iii) the amount of the payment; (iv) the currency used; (v) the country of origin; (vi) the reasons for the payment; and (vii) any additional information that may be required.

In addition, you are required to declare electronically to the Bank of Spain any securities accounts (including brokerage accounts held abroad), as well as the shares held in such accounts and any transactions carried out with non-residents, if the value of the transactions for all such accounts during the prior tax year or the balance in such accounts as of December 31 of the prior tax year exceeds €1,000,000.

#### **Foreign Assets Reporting**

If rights or assets (e.g., shares or cash held in a bank or brokerage account) with a value in excess of €50,000 per type of right or asset (e.g., shares, cash, etc.) as of December 31 each year are held outside of Spain, certain information regarding such rights and assets must be reported on tax form 720. After such rights and/or assets are initially reported, the reporting obligation will only apply for subsequent years if the value of any previously-reported rights or assets increases by more than €20,000, or if the previously reported rights are sold or relinquished..

#### UNITED KINGDOM TAX CONSEQUENCES

The following is a general summary description of the tax consequences of your participation in the HP Inc. 2011 Employee Stock Purchase Plan (the "ESPP").

This description is based on the tax and other laws concerning equity awards in effect in your country as of April 2017. Such laws are often complex and change frequently. As a result, the information contained in this supplement may be out of date at the time you are granted an award, acquire cash or shares or sell shares you acquire under the ESPP or receive dividends on such shares.

In addition, this description does not discuss all of the various laws, rules and regulations that may apply. It may not apply to your particular tax or financial situation, and HP Inc. ("HP") is not in a position to assure you of any particular tax result. Accordingly, you are strongly advised to seek appropriate professional advice as to how the tax or other laws in your country apply to your specific situation. You are also advised to seek advice with respect to U.S. inheritance and/or estate taxes as you may be subject to those with respect to shares acquired under the ESPP.

If you are a citizen or resident of another country, transfer employment and/or residency after you are granted an award, or are considered a resident of another country for local law purposes, the information contained in this description may not apply to you.

Note: The particular terms of the ESPP are set forth in the ESPP and enrollment agreement (the "ESPP Documents"). If there is an inconsistency between the description below and the ESPP Documents, the ESPP Documents will govern. As stated in the ESPP Documents, the ability to participate in the ESPP is not a contract or a guarantee of continued employment. Employment is and always will be on the basis provided for in your employment agreement, if any. The ESPP is not part of your salary and will not be included in calculations of any severance payments that may be payable upon termination of employment.

#### THE ESPP

#### **Enrollment in the ESPP**

You are not subject to tax when you enroll in the ESPP (or are offered the opportunity to participate in the ESPP).

# **Purchase of Shares**

When shares are purchased, you will be subject to income tax on the difference (the "discount") between the market value of the shares on the date of purchase and the purchase price. You also will be subject to employee's national insurance contributions ("NICs") on this amount.

#### Sale of Shares

When you subsequently sell the shares that you purchased under the ESPP, any capital gain (*i.e.*, the difference between the sale price and the market value of the shares at the time of purchase) will be subject to capital gains tax to the extent the gain exceeds the annual personal exemption.

The amount by which capital gain exceeds the annual personal exemption is called the "chargeable gain" and is subject to capital gains tax. The capital gains tax rate will apply if your total chargeable gain and income (less income tax reliefs and allowances) in any tax year are less than the upper limit of the income tax basic rate band.

If you acquire HP shares from other sources, the share identification rules will need to be taken into account in calculating your capital gains tax liability.

#### **Dividends**

If you hold HP shares and HP declares a dividend on the shares, you will be subject to income tax on dividend payments that you receive (subject to any dividend allowance), even though the dividends paid on the shares held in your ESPP account are automatically reinvested in HP stock. The dividends received will be subject to income tax in the U.K. and to U.S. federal income withholding tax. You may be entitled to a U.K. tax credit for the U.S. withholding taxes paid, provided certain conditions are met.

# Withholding and Reporting

When shares are purchased for you under the ESPP, your employer will be responsible for income tax withholding under the Pay As You Earn system ("PAYE") in relation to the discount at purchase and for paying the income tax and employee's NICs withheld to the U.K. HM Revenue and Customs on your behalf. You are ultimately responsible to pay any income tax and employee's NICs and your ESPP participation is offered to you on the basis that you covenant to pay or reimburse your employer for any income tax and employee's NICs that your employer is required to withhold. Your employer will inform you of how it intends to recoup the income tax and employee's NICs that it pays on your behalf. If you fail to pay to the employer the income tax due within 90 days of the end of the U.K. tax year in which the date of purchase occurs or such other period specified in Section 222(1)(c) of the U.K. Income Tax (Earnings and Pensions) Act 2003, you may be deemed to have received a further taxable benefit equal to the amount of income tax the employer has paid on your behalf, and you will have to pay further tax on this amount.

It is your responsibility to pay and report any taxes due when you sell shares acquired under the ESPP and if dividends are paid.

## **Social Security**

Your employer will withhold employee's NICs when shares are purchased for you under the ESPP.

# **EXHIBIT II: TABLE OF SIGNIFICANT SUBSIDIARIES**

HP has a controlling financial interest or is the primary beneficiary of each company in this table as of 31 October 2016.

Principal Affiliates and Addresses	Country of Incorporation or Organisation
Hewlett-Packard Angola, Ltda.	Angola
HP Inc Argentina S.R.L.	Argentina
HP PPS Australia Pty Ltd	Australia
Tower Software Engineering Pty Ltd	Australia
HP Austria GmbH	Austria
Aptitude Management Consulting W.L.L.	Bahrain
HP France SAS, Bahrain Branch	Bahrain
Hewlett-Packard Industrial Printing Solutions Europe BVBA	Belgium
HP Belgium BVBA	Belgium
HP Bermuda Holding One L.P.	Bermuda
Phoenix Holding L.P.	Bermuda
Polaris Holding One L.P.	Bermuda
Polaris Holding Two L.P.	Bermuda
Turquoise Holding L.P.	Bermuda
HP Brasil Indústria e Comércio de Equipamentos Eletrônicos Ltda	Brazil
HP Brasil Indústria e Comércio de Equipamentos Eletrônicos Ltda.—Branch 01 (Tamboré)	Brazil
HP Brasil Indústria e Comércio de Equipamentos Eletrônicos Ltda.—Branch 2 (Sorocaba)	Brazil
HP Brasil Indústria e Comércio de Equipamentos Eletrônicos Ltda.—Branch 3 (Porto Alegre)	Brazil
Nur do Brasil Ltda	Brazil
Palm Comércio de Aparelhos Eletrônicos Ltda.	Brazil
AOME Holdings Ltd.	British Virgin Islands
HP Inc Bulgaria EOOD	Bulgaria
HP Canada Co.	Canada
Compaq Cayman Holdings Company—	Cayman Islands
Compaq Cayman Holdings General Partnership II	Cayman Islands
Compaq Cayman Islands Vision Company	Cayman Islands
Hewlett-Packard West Indies Limited	Cayman Islands

Principal Affiliates and Addresses	Country of Incorporation or Organisation
HP Holdgate Co.	Cayman Islands
Quartz Holding Co	Cayman Islands
HP Inc Chile Comercial Limitada	Chile
Hewlett-Packard (Chongqing) Co., Ltd	China
Hewlett-Packard (Chongqing) Manufacturing, Export, Procurement and Settlement Co., Ltd.	China
HP Information Technology R & D (Shanghai) Co. Ltd.	China
HP Technology (Beijing) Co., Ltd.	China
HP Technology (Beijing) Co., Ltd. Chengdu Branch	China
HP Technology (Beijing) Co., Ltd. Guangzhou Branch	China
HP Technology (Beijing) Co., Ltd. Nanjing Branch	China
HP Technology (Beijing) Co., Ltd. Shanghai Branch	China
HP Technology (Shanghai) Co. Ltd.	China
HP Trading (Shanghai) Co. Ltd	China
HP Trading (Shanghai) Co., Ltd. Dalian Branch	China
HP Trading (Shanghai) Co., Ltd. Zhangjiang Branch	China
Palm Advantage Mobile Computing Technology (Shanghai) Co. Ltd.	China
HP Colombia SAS	Colombia
HP Inc Costa Rica Limitada	Costa Rica
HP PPS Costa Rica Limitada	Costa Rica
HP Computing and Printing d.o.o. (Zagreb)	Croatia
HP Inc Czech Republic s.r.o.	Czech Republic
HP Inc Danmark ApS	Denmark
HP-PPS Ecuador Cia. Ltda	Ecuador
HP Finland Oy	Finland
HP France Holding SAS	France
HP France SAS	France
David Vision Systems GmbH	Germany
HP Deutschland GmbH	Germany
HP Deutschland Holding GmbH	Germany
HP Printing and Personal Systems Hellas EPE	Greece
HP Inc AP Hong Kong Limited	Hong Kong

Principal Affiliates and Addresses	Country of Incorporation or Organisation	
HP Inc Hong Kong Limited	Hong Kong	
HP Inc Magyarország Kft.	Hungary	
Hewlett-Packard India Sales Private Limited	India	
HP Computing and Printing Systems India Private Limited	India	
HP PPS India Operations Private Limited	India	
HP PPS Services India Private Limited	India	
PT Hewlett-Packard Indonesia	Indonesia	
Gram Global Operations Limited	Ireland	
Hewlett-Packard Ireland (Holdings) Ltd.	Ireland	
Hewlett-Packard Ireland 1, Limited	Ireland	
Hewlett-Packard Ireland Limited	Ireland	
HP Production Company Limited	Ireland	
Palm Global Operations Limited	Ireland	
Palm Ireland Investment	Ireland	
Hewlett-Packard Indigo Ltd.	Israel	
Hewlett-Packard Industrial Printing Ltd.	Israel	
HP PPS Israel Ltd	Israel	
PFE Investments Ltd.	Israel	
HP Italy Holding S.r.I.	Italy	
HP Italy S.r.I.	Italy	
Hewlett-Packard G.K.	Japan	
HP Japan Inc.	Japan	
Nihon HP Nin-I Kumiai	Japan	
HP Global Trading B.V., Kazakhstan Branch	Kazakhstan⁵	
HP Korea Inc.	Republic of Korea	
Aquarius Holding S.C.A.	Luxembourg	
HP Luxembourg S.C.A.	Luxembourg	
Hewlett-Packard Malaysia Manufacturing Sdn. Bhd.	Malaysia	
HP PPS Malaysia Sdn. Bhd.	Malaysia	
HP PPS Multimedia Sdn. Bhd.	Malaysia	
HP PPS Sales Sdn. Bhd.	Malaysia	
Computing and Printing Global Services Mexico, S. de R.L. de	Mexico	

 $<sup>^{\</sup>rm 5}$  HP Global Trading B.V., Kazakhstan Branch is a branch of a Netherlands company.

Principal Affiliates and Addresses	Country of Incorporation or Organisation
C.V.	
Computing and Printing Mexico, S. de R.L. de C.V.	Mexico
Computing and Printing Professional Services Mexico, S. de R.L. de C.V.	Mexico
HP PPS Maroc SARL	Morocco
Alpha Holding One B.V.	Netherlands
Alpha Holding Two B.V.	Netherlands
Anatolus Holding B.V.	Netherlands
Antila Holding B.V.	Netherlands
Caleum Holding B.V.	Netherlands
Callisto Holding B.V.	Netherlands
Columba Holding B.V.	Netherlands
Crater Holding B.V.	Netherlands
Dorado Holding B.V.	Netherlands
Elara Holding B.V.	Netherlands
Eunomia Holding B.V.	Netherlands
Flame Holding B.V.	Netherlands
Hadar Holding B.V.	Netherlands
Hewlett-Packard (Japan NK) Holdings C.V.	Netherlands
Hewlett-Packard Cambridge B.V.	Netherlands
Hewlett-Packard Copenhagen B.V.	Netherlands
Hewlett-Packard Danube B.V.	Netherlands
Hewlett-Packard Global Holdings B.V.	Netherlands
Hewlett-Packard Global Investments B.V.	Netherlands
Hewlett-Packard Indigo B.V.	Netherlands
Hewlett-Packard Lisbon B.V.	Netherlands
Hewlett-Packard Mercator B.V.	Netherlands
Hewlett-Packard Munich B.V.	Netherlands
Hewlett-Packard Products B.V.	Netherlands
Hewlett-Packard Products C.V.	Netherlands
Hewlett-Packard Sunnyvale B.V.	Netherlands
HP China Holding B.V.	Netherlands
HP Global Trading B.V.	Netherlands
HP International Trading B.V.	Netherlands

Principal Affiliates and Addresses	Country of Incorporation or Organisation
HP Nederland B.V.	Netherlands
Kale Holding B.V.	Netherlands
Lyra Holding B.V.	Netherlands
Mensa Holding B.V.	Netherlands
Pearl Holding Coöperatief U.A.	Netherlands
Perseus Holding B.V.	Netherlands
Propus Holding B.V.	Netherlands
Regor Holding B.V.	Netherlands
Scorpius Holding B.V.	Netherlands
Tourmaline Holding B.V.	Netherlands
Vesta Holding B.V.	Netherlands
HP New Zealand	New Zealand
HP Computing and Printing Nigeria Ltd	Nigeria
HP Norge AS	Norway
Hewlett-Packard Arabia LLC	Oman
HP Pakistan (Private) Limited	Pakistan
Hewlett Packard Distribution Center Panama S. de R.L	Panama
HP Panama S. de R.L.	Panama
HP Inc. Perú SRL	Peru
HP PPS Philippines Inc.	Philippines
HP Inc Polska sp. z o.o.	Poland
HPCP-Computing and Printing Portugal, Unipessoal, Lda.	Portugal
HP International Sàrl (Puerto Rico Branch) LLC	Puerto Rico
HP International Trading B.V. (Puerto Rico Branch) LLC	Puerto Rico
HP Puerto Rico LLC	Puerto Rico
Kale Holding B.V. (Puerto Rico Branch) LLC	Puerto Rico
Hewlett-Packard KSA Ltd., Qatar Branch	Qatar
HP Inc Romania SRL	Romania
Limited Liability Company HP Inc	Russian Federation
OOO "Hewlett-Packard RUS"	Russian Federation
ZAO Hewlett-Packard A.O.	Russian Federation
Hewlett-Packard KSA Ltd	Saudi Arabia
Hewlett-Packard Services Saudi Arabia Company	Saudi Arabia
HP Computing and Printing d.o.o. Beograd-Novi Beograd	Serbia

Principal Affiliates and Addresses	Country of Incorporation or Organisation	
Hewlett-Packard International Pte Ltd	Singapore	
Hewlett-Packard Singapore (Private) Limited	Singapore	
HP PPS Asia Pacific Pte. Ltd.	Singapore	
HP PPS Singapore (Sales) Pte. Ltd.	Singapore	
Techink International Pte. Ltd.	Singapore	
HP Inc Slovakia, s.r.o.	Slovakia	
HP South Africa Proprietary Limited	South Africa	
P Printing and Computing Solutions, S.L.U. Spain		
HP Solutions Creation and Development Services S.L.U. Spain		
Hewlett-Packard MENA FZ-LLC Libya Branch	State of Libya <sup>6</sup>	
HP PPS Sverige AB	Sweden	
Hewlett-Packard Europe BV, Amsterdam, Meyrin Branch	Switzerland <sup>7</sup>	
HP International Sàrl HP Schweiz GmbH Hewlett-Packard International Pte Ltd ,Taiwan Branch	Switzerland Switzerland Taiwan <sup>8</sup>	
HP Taiwan Information Technology Ltd.	Taiwan	
Palm Asia Pacific Limited, Taiwan Branch	Taiwan	
HP Inc (Thailand) Ltd.	Thailand	
HP Inc Tunisie SARL	Tunisia	
HP Bilgisayar ve Baskı Teknolojileri Limited Şirketi	Turkey	
HP Bilgisayar ve Baskı Teknolojileri Limited Şirketi Ankara Şubesi	Turkey	
HP Europe B.V., Regional Dubai Branch	United Arab Emirates <sup>9</sup>	
Hewlett-Packard Europe BV—Abu Dhabi Branch	United Arab Emirates <sup>10</sup>	
Hewlett-Packard MENA FZ-LLC	United Arab Emirates	
HP Computing and Printing Middle East FZ-LLC	United Arab Emirates	
HP Inc Gulf	United Arab Emirates	
Aurasma Limited	United Kingdom	
HP Inc UK Holding Limited	United Kingdom	

Country of Incorporation

<sup>&</sup>lt;sup>6</sup> Hewlett-Packard MENA FZ-LLC Libya Branch is a branch of a United Arab Emirates company.

<sup>&</sup>lt;sup>7</sup> Hewlett-Packard Europe BV, Amsterdam, Meyrin Branch is a branch of a Netherlands company.

<sup>&</sup>lt;sup>8</sup> Hewlett-Packard International Pte Ltd ,Taiwan Branch is a branch of a Singapore company.

<sup>&</sup>lt;sup>9</sup> Hewlett-Packard Europe B.V., Regional Branch Office is a branch of a Netherlands company.

<sup>&</sup>lt;sup>10</sup> Hewlett-Packard Europe BV—Abu Dhabi is a branch of a Netherlands company.

Principal Affiliates and Addresses	Country of Incorporation or Organisation
HP Inc UK Limited	United Kingdom
Palm Europe Limited	United Kingdom
Compaq Information Technologies, LLC	United States
Computer Insurance Company	United States
Gram, Inc.	United States
Handspring Corporation	United States
Hewlett-Packard Company Archives LLC	United States
Hewlett-Packard Development Company, L.P.	United States
Hewlett-Packard Enterprises, LLC	United States
Hewlett-Packard Products CV 1, LLC	United States
Hewlett-Packard Products CV 2, LLC	United States
Hewlett-Packard World Trade, LLC	United States
HP Hewlett Packard Group LLC	United States
HP WebOS, LLC	United States
HPI Bermuda Holdings LLC	United States
HPI Brazil Holdings LLC	United States
HPI CCHGPII LLC	United States
HPI CCHGPII Sub LLC	United States
HPI Federal LLC	United States
HPI J1 Holdings LLC	United States
HPI J2 Holdings LLC	United States
HPI Luxembourg LLC	United States
HPQ Holdings, LLC	United States
Indigo America, Inc.	United States
Palm Latin America, Inc.	United States
Palm South America, LLC	United States
Palm Trademark Holding Company, LLC	United States
Palm, Inc.	United States
Shoreline Investment Management Company	United States
Tall Tree Insurance Company	United States
Hewlett-Packard Vietnam Ltd	Vietnam

# **EXHIBIT III: PASSPORTING COUNTRIES AND REGULATORS**

Following is a table detailing the regulators in each country to which this prospectus will be passported.

Country	Name of Regulator	Address of Regulator
Bulgaria	Financial Supervision Commission	33, Shar Planina Street Sofia 1303
Czech Republic	Czech Securities Commission	Washingtonova 7 P.O.Box 208 111 21 Prague
France	Autorité des marchés financiers	17, place de la Bourse 75082 Paris Cedex 2
Germany	Bundesanstalt für Finanzdienstleistungsaufsicht	Securities Supervision Lurgiallee 12 D-60 439 Frankfurt
		OR PO Box 50 01 54 D-60391 Frankfurt
Ireland	Irish Financial Services Regulatory Authority	PO Box 9138, College Green, Dublin 2
Italy	Commissione Nazionale per le Societa 3 la Borsa	Via G.B. Martini, 3 00198 Rome
Netherlands	Autoriteit Financiële Markten (AFM)	P.O.Box 11723 – 1001 GS Amsterdam
Poland	Polish Financial Supervisor Authority	PI. Powstańców Warszawy 1 00-950 Warszawa
Romania	Comisia Nationala a Valorilor Mobiliare	Str. Foi*orului nr.2, sector 3, Bucharest, Romania
Spain	Comisión Nacional del Mercado de Valores	Paseo Castellana, 19 – 28046 Madrid
United Kingdom	Financial Conduct Authority	25 North Colonnade Canary Wharf London E14 5HS

# **EXHIBIT IV: HP INC. 2011 EMPLOYEE STOCK PURCHASE PLAN (ESPP)**

Approved by stockholders March 23, 2011 Adopted by HR and Compensation Committee November 17, 2010, effective May 1, 2011 Approved by HR and Compensation Committee January 23, 2017 to reflect corporate name change

# HP INC. 2011 EMPLOYEE STOCK PURCHASE PLAN

#### 1. PURPOSE.

The purpose of this Plan is to provide an opportunity for Employees of HP Inc. (the "Corporation") and its Designated Affiliates to purchase Common Stock of the Corporation and thereby to have an additional incentive to contribute to the prosperity of the Corporation. It is the intention of the Corporation that the Plan qualify as an "Employee Stock Purchase Plan" under Section 423 of the Internal Revenue Code of 1986, as amended, although the Corporation makes no undertaking nor representation to maintain such qualification. In addition, this Plan document authorizes the grant of options under a non-423 Plan which do not qualify under Section 423 of the Code pursuant to rules, procedures or sub-plans adopted by the Board (or its designate) designed to achieve desired tax or other objectives.

#### DEFINITIONS.

- (a) "Affiliate" shall mean any (i) Subsidiary and (ii) any other entity other than the Corporation in an unbroken chain of entities beginning with the Corporation if, at the time of the granting of the option, each of the entities, other than the last entity in the unbroken chain, owns or controls 50 percent or more of the total ownership interest in one of the other entities in such chain.
- (b) **"Board"** shall mean the Board of Directors of the Corporation.
- (c) "Code" shall mean the Internal Revenue Code of 1986, of the USA, as amended. Any reference to a section of the Code herein shall be a reference to any successor or amended section of the Code.
- (d) "Code Section 423 Plan" shall mean an employee stock purchase plan which is designed to meet the requirements set forth in Code Section 423.
- (e) "Committee" shall mean the committee appointed by the Board in accordance with Section 14 of the Plan.
- (f) **"Common Stock"** shall mean the Common Stock of the Corporation, or any stock into which such Common Stock may be converted.
- (g) "Compensation" shall mean an Employee's base cash compensation, commissions and shift premiums paid on account of personal services rendered by the Employee to the Corporation or a Designated Affiliate, but shall exclude payments for overtime, incentive compensation, incentive payments and bonuses, with any modifications determined by the Committee. The Committee shall have the authority to determine and approve all forms of pay to be included

in the definition of Compensation and may change the definition on a prospective basis.

- (h) "Contributions" shall mean the payroll deductions (to the extent permitted under applicable local law) and other additional payments that the Corporation may allow to be made by a Participant to fund the exercise of options granted pursuant to the Plan if payroll deductions are not permitted under applicable local law.
- (i) "Corporation" shall mean HP Inc., a Delaware corporation.
- (j) "Designated Affiliate" shall mean an Affiliate that has been designated by the Committee as eligible to participate in the Plan with respect to its Employees. In the event the Designated Affiliate is not a Subsidiary, it shall be designated for participation in the Non-423 Plan.
- (k) "Employee" shall mean an individual classified as an employee (within the meaning of Code Section 3401(c) and the regulations thereunder or as otherwise determined under applicable local law) by the Corporation or a Designated Affiliate on the Corporation's or such Designated Affiliate's payroll records during the relevant participation period. Employees shall not include individuals whose customary employment is for not more than five (5) months in any calendar year (except those Employees in such category the exclusion of whom is not permitted under applicable local law) or individuals classified as independent contractors.
- (I) "Entry Date" shall mean the first Trading Day of the Offering Period.
- (m) **"Fair Market Value"** shall be the closing sales price for the Common Stock (or the closing bid, if no sales were reported) as quoted on the New York Stock Exchange on the date of determination if that date is a Trading Day, or if the date of determination is not a Trading Day, the last market Trading Day prior to the date of determination, as reported in The Wall Street Journal or such other source as the Committee deems reliable.
- (n) "Non-423 Plan" shall mean an employee stock purchase plan which does not meet the requirements set forth in Code Section 423.
- (o) "Offering Period" shall mean the period of six (6) months during which an option granted pursuant to the Plan may be exercised, commencing on the first Trading Day on or after May 1 and November 1, respectively (however the first Offering Period shall commence on 1 June, 2011 and last for a period of five (5) months). The duration and timing of Offering Periods may be changed or modified by the Committee.
- (p) **"Participant"** shall mean a participant in the Plan as described in Section 5 of the Plan.
- (q) "Plan" shall mean this Employee Stock Purchase Plan which includes: (i) a Code Section 423 Plan and (ii) a Non-423 Plan.
- (r) "Purchase Date" shall mean the last Trading Day of each Offering Period.

- (s) **"Purchase Price"** shall mean 95% of the Fair Market Value of a share of Common Stock on the Purchase Date; provided however, that the Purchase Price may be adjusted by the Committee pursuant to Section 7.4.
- (t) **"Shareowner"** shall mean a record holder of shares entitled to vote shares of Common Stock under the Corporation's by-laws.
- (u) **"Subsidiary"** shall mean any corporation (other than the Corporation) in an unbroken chain of corporations beginning with the Corporation, as described in Code Section 424(f).
- (v) "**Trading Day**" shall mean a day on which U.S. national stock exchanges and the national market system are open for trading.

#### 3. **ELIGIBILITY.**

Any Employee regularly employed on a full-time or part-time (20 hours or more per week on a regular schedule) basis, or on any other basis as determined by the Corporation (if required under applicable local law) for purposes of the Non-423 Plan or any separate offering under the Code Section 423 Plan, by the Corporation or by any Designated Affiliate on an Entry Date shall be eligible to participate in the Plan with respect to the Offering Period commencing on such Entry Date, provided that the Committee may establish administrative rules requiring that employment commence some minimum period (e.g., one pay period) prior to an Entry Date to be eligible to participate with respect to the Offering Period beginning on that Entry Date. The Committee may also determine that a designated group of highly compensated Employees are ineligible to participate in the Plan so long as the excluded category fits within the definition of "highly compensated employee" in Code Section 414(q). No Employee may participate in the Plan if immediately after an option is granted the Employee owns or is considered to own (within the meaning of Code Section 424(d)) shares of stock, including stock which the Employee may purchase by conversion of convertible securities or under outstanding options granted by the Corporation, possessing five percent (5%) or more of the total combined voting power or value of all classes of stock of the Corporation or of any of its Subsidiaries. All Employees who participate in the same offering under the Plan shall have the same rights and privileges under such offering. except for differences that may be needed to facilitate compliance with applicable local law, as determined by the Corporation and that are consistent with Code Section 423(b)(5); provided, however, that Employees participating in the Non-423 Plan by means of rules, procedures or sub-plans adopted pursuant to Section 15 need not have the same rights and privileges as Employees participating in the Code Section 423 Plan. The Board may impose restrictions on eligibility and participation of Employees who are officers and directors to facilitate compliance with federal or state securities laws or foreign laws.

#### 4. OFFERING PERIODS.

The Plan shall be implemented by consecutive Offering Periods with a new Offering Period commencing on the first Trading Day on or after May 1 and November 1 of each year, or on such other date as the Committee shall determine, and continuing thereafter for six (6) months or until terminated pursuant to Section 13 hereof (except that the first Offering Period shall commence on 1 June, 2011 and continue for five (5) months thereafter). The Committee shall have the authority to change the duration of Offering Periods (including the commencement dates thereof) with respect to future offerings without Shareowner approval if such change is announced at least five (5) days prior to the scheduled beginning of the first Offering Period to be affected thereafter.

#### 5. **PARTICIPATION.**

- 5.1 An Employee who is eligible to participate in the Plan in accordance with Section 3 may become a Participant by completing and submitting, on a date prescribed by the Committee prior to an applicable Entry Date, a completed payroll deduction authorization or, if applicable local law prohibits payroll deductions for the purpose of the Plan, other authorization stating the amount of Contributions to the Plan expressed as any whole percentage up to ten percent (10%) of the eligible Employee's Compensation and Plan enrollment form provided by the Corporation or by following an electronic or other enrollment process as prescribed by the Committee. Where applicable local law prohibits payroll deductions for the purpose of the Plan, the Corporation may permit a Participant to contribute amounts to the Plan through payment by cash, check or other means set forth in the Plan enrollment form prior to each Purchase Date of each Offering Period. An eligible Employee may authorize Contributions at the rate of any whole percentage of the Employee's Compensation, not to exceed ten percent (10%) of the Employee's Compensation. All payroll deductions may be held by the Corporation and commingled with its other corporate funds where administratively appropriate, except where applicable local law requires that Contributions to the Plan from Participants be segregated from the general corporate funds and/or deposited with an independent third-party. No interest shall be paid or credited to the Participant with respect to such Contributions, unless required by local law. The Corporation shall maintain a separate bookkeeping account for each Participant under the Plan and the amount of each Participant's Contributions shall be credited to such account. A Participant may not make any additional payments into such account.
- 5.2 Under procedures established by the Committee, a Participant may withdraw from the Plan during an Offering Period, by completing and filing a new payroll deduction authorization or, if applicable local law prohibits payroll deductions for the purpose of the Plan, other Contribution authorization and Plan enrollment form with the Corporation or by following electronic or other procedures prescribed by the Committee, prior to the change enrollment deadline established by the Corporation. If a Participant withdraws from the Plan during an Offering Period, his or her accumulated Contributions will be refunded to the Participant without interest. The Committee may establish rules limiting the frequency with which Participants may withdraw and re-enroll in the Plan and may impose a waiting period on Participants wishing to re-enroll following withdrawal.
- 5.3 A Participant may change his or her rate of Contributions at any time by filing a new payroll deduction authorization or, if applicable local law prohibits payroll deductions for the purpose of the Plan, other authorization stating the amount of Contributions to the Plan expressed as any whole percentage up to ten percent (10%) of the eligible Employee's Compensation and Plan enrollment form or by following electronic or other procedures prescribed by the Committee. If a Participant has not followed such procedures to change the rate of Contributions, the rate of Contributions shall continue at the originally elected rate throughout the Offering Period and future Offering Periods. In accordance with Section 423(b)(8) of the Code, the Committee may reduce a Participant's Contributions to zero percent (0%) at any time during an Offering Period.

#### 6. TERMINATION OF EMPLOYMENT.

In the event any Participant terminates employment with the Corporation or any of its Designated Affiliates for any reason (including death) prior to the expiration of an Offering Period, the Participant's participation in the Plan shall terminate and all amounts credited to the Participant's account shall be paid to the Participant or, in the case of death, to the Participant's heirs or estate, without interest. Whether a termination of employment has occurred shall be determined by the Committee. The Committee may also establish rules regarding when leaves of absence or changes of employment status will be considered to be a termination of employment, including rules regarding transfer of employment among Designated Affiliates, Affiliates and the Corporation, and the Committee may establish termination-of-employment procedures for this Plan that are independent of similar rules established under other benefit plans of the Corporation and its Affiliates.

#### OFFERING.

- 7.1 Subject to adjustment as set forth in Section 10, the maximum number of shares of Common Stock that may be issued pursuant to the Plan shall be one hundred million (100,000,000). If, on a given Purchase Date, the number of shares with respect to which options are to be exercised exceeds the number of shares then available under the Plan, the Corporation shall make a pro rata allocation of the shares remaining available for purchase in as uniform a manner as shall be practicable and as it shall determine to be equitable.
- 7.2 Each Offering Period shall be determined by the Committee. Unless otherwise determined by the Committee, the Plan will operate with successive six (6) month Offering Periods commencing at the beginning of each fiscal year half (except that the first Offering Period shall commence on 1 June, 2011 and continue for five (5) months). The Committee shall have the power to change the duration of future Offering Periods, without Shareowner approval, and without regard to the expectations of any Participants.
- 5.1 Each eligible Employee who has elected to participate as provided in Section 5.1 shall be granted an option to purchase that number of shares of Common Stock (not to exceed 5,000 shares, subject to adjustment under Section 10 of the Plan) which may be purchased with the Contributions accumulated on behalf of such Employee during each Offering Period at the Purchase Price specified in Section 7.4 below, subject to the additional limitation that no Employee shall be granted an option to purchase Common Stock under the Plan at a rate which exceeds U.S. twenty-five thousand dollars (U.S. \$25,000) of the Fair Market Value of such Common Stock (determined at the time such option is granted) for each calendar year in which such option is outstanding at any time. For purposes of the Plan, an option is "granted" on a Participant's Entry Date. An option will expire upon the earlier to occur of (i) the termination of a Participant's participation in the Plan; or (ii) the termination of an Offering Period. This section shall be interpreted so as to comply with Code Section 423(b)(8).
- 7.4 The Purchase Price under each option shall be a percentage (not less than eighty-five percent (85%)) established by the Committee ("Designated Percentage") of the Fair Market Value of the Common Stock on the Purchase Date on which the Common Stock is purchased. The Committee may change the Designated Percentage with respect to any future Offering Period, but not below eighty-five percent (85%), and the Committee may determine with respect to any prospective Offering Period that the option price shall be the Designated

Percentage of the Fair Market Value of the Common Stock on the Purchase Date.

7.5 For purposes of the Code Section 423 Plan only, and unless the Committee otherwise determines, each Designated Affiliate shall be deemed to participate in a separate offering from the Corporation or any other Designated Affiliate, provided that the terms of participation within any such offering are the same for all Participants in such offering, as determined under Code Section 423.

#### 8. PURCHASE OF STOCK.

Upon the expiration of each Offering Period, a Participant's option shall be exercised automatically for the purchase of that number of whole shares of Common Stock which the accumulated Contributions credited to the Participant's account at that time shall purchase at the applicable Purchase Price. Notwithstanding the foregoing, the Corporation or its designee may make such provisions and take such action as it deems necessary or appropriate for the withholding of taxes and/or social insurance contributions which the Corporation or its Designated Affiliate is required or permitted by applicable law or regulation of any governmental authority to withhold. Each Participant, however, shall be responsible for payment of all individual tax and social insurance contribution liabilities arising under the Plan.

#### 9. PAYMENT AND DELIVERY.

As soon as practicable after the exercise of an option, the Corporation shall deliver to the Participant a record of the Common Stock purchased and the balance of any amount of Contributions credited to the Participant's account not used for the purchase, except as specified below. The Committee may permit or require that shares be deposited directly with a broker designated by the Committee or to a designated agent of the Corporation, and the Committee may utilize electronic or automated methods of share transfer. The Committee may require that shares be retained with such broker or agent for a designated period of time and/or may establish other procedures to permit tracking of disqualifying dispositions of such shares. The Corporation shall retain the amount of payroll deductions used to purchase Common Stock as full payment for the Common Stock and the Common Stock shall then be fully paid and non-assessable. No Participant shall have any voting, dividend, or other Shareowner rights with respect to shares subject to any option granted under the Plan until the shares subject to the option have been purchased and delivered to the Participant as provided in this Section 9.

# 10. **RECAPITALIZATION.**

If after the grant of an option, but prior to the purchase of Common Stock under the option, there is any increase or decrease in the number of outstanding shares of Common Stock because of a stock split, stock dividend, combination or recapitalization of shares subject to options, the number of shares to be purchased pursuant to an option, the price per share of Common Stock covered by an option and the maximum number of shares specified in Section 7.1 may be appropriately adjusted by the Board, and the Board shall take any further actions which, in the exercise of its discretion, may be necessary or appropriate under the circumstances.

The Board's determinations under this Section 10 shall be conclusive and binding on all parties.

#### 11. MERGER, LIQUIDATION, OTHER CORPORATION TRANSACTIONS.

In the event of the proposed liquidation or dissolution of the Corporation, the Offering Period will terminate immediately prior to the consummation of such proposed transaction, unless

otherwise provided by the Board in its sole discretion, and all outstanding options shall automatically terminate and the amounts of all payroll deductions will be refunded without interest (except as may be required by applicable local law, as determined by the Corporation) to the Participants.

In the event of a proposed sale of all or substantially all of the assets of the Corporation, or the merger or consolidation of the Corporation with or into another corporation, then in the sole discretion of the Board, (1) each option shall be assumed or an equivalent option shall be substituted by the successor corporation or parent or subsidiary of such successor corporation, (2) a date established by the Board on or before the date of consummation of such merger, consolidation or sale shall be treated as a Purchase Date, and all outstanding options shall be exercised on such date, or (3) all outstanding options shall terminate and the accumulated Contributions will be refunded without interest to the Participants.

#### 12. TRANSFERABILITY.

Options granted to Participants may not be voluntarily or involuntarily assigned, transferred, pledged, or otherwise disposed of in any way, and any attempted assignment, transfer, pledge, or other disposition shall be null and void and without effect. If a Participant in any manner attempts to transfer, assign or otherwise encumber his or her rights or interests under the Plan, other than as set forth in Section 22 and as permitted by the Code, such act shall be treated as an election by the Participant to discontinue participation in the Plan pursuant to Section 5.2.

#### 13. AMENDMENT OR TERMINATION OF THE PLAN.

- 13.1 The Plan shall continue until May 1, 2021 unless otherwise terminated in accordance with Section 13.
- 13.2 The Board may, in its sole discretion, insofar as permitted by law, terminate or suspend the Plan, or revise or amend it in any respect whatsoever, except that, without approval of the Shareowners, no such revision or amendment shall increase the number of shares subject to the Plan, other than an adjustment under Section 10 of the Plan.

# 14. **ADMINISTRATION.**

The Board shall appoint a Committee consisting of at least two members who will serve for such period of time as the Board may specify and whom the Board may remove at any time. The Committee will have the authority and responsibility for the day-to-day administration of the Plan, the authority and responsibility specifically provided in this Plan and any additional duty, responsibility and authority delegated to the Committee by the Board, which may include any of the functions assigned to the Board in this Plan. The Committee may delegate to one or more individuals the day-to-day administration of the Plan. The Committee shall have full power and authority to promulgate any rules and regulations which it deems necessary for the proper administration of the Plan, to interpret the provisions and supervise the administration of the Plan, to make factual determinations relevant to Plan entitlements and to take all action in connection with administration of the Plan as it deems necessary or advisable, consistent with the delegation from the Board. Decisions of the Board and the Committee shall be final and binding upon all participants. Any decision reduced to writing and signed by a majority of the members of the Committee shall be fully effective as if it had been made at a meeting of the Committee duly held. The Corporation shall pay all expenses incurred in the administration of the Plan. No Board or Committee member shall be liable for any action or determination made in good faith with respect to the Plan or any option granted hereunder.

#### 15. COMMITTEE RULES FOR FOREIGN JURISDICTIONS AND THE NON-423 PLAN.

- 15.1 The Committee may adopt rules or procedures relating to the operation and administration of the Plan to accommodate the specific requirements of local laws and procedures. Without limiting the generality of the foregoing, the Committee is specifically authorized to adopt rules and procedures regarding handling of Contributions, payment of interest, conversion of local currency, payroll tax, withholding procedures and handling of stock certificates which vary with local legal requirements.
- 15.2 The Committee may also adopt rules, procedures or sub-plans applicable to particular Affiliates or locations, which rules, procedures or sub-plans may be designed to be outside the scope of Code Section 423. The terms of such rules, procedures or sub-plans may take precedence over other provisions of this Plan, with the exception of Section 7.1, but unless otherwise expressly superseded by the terms of such rule, procedure or sub-plan, the provisions of this Plan shall govern the operation of the Plan. To the extent inconsistent with the requirements of Code Section 423, such rules, procedures or sub-plans shall be considered part of the Non-423 Plan, and the options granted thereunder shall not be considered to comply with Section 423.

# 16. SECURITIES LAWS REQUIREMENTS.

The Corporation shall not be under any obligation to issue Common Stock upon the exercise of any option unless and until the Corporation has determined that: (i) it and the Participant have taken all actions required to register the Common Stock under the U.S. Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder or to perfect an exemption from the registration requirements thereof; (ii) any applicable listing requirement of any stock exchange on which the Common Stock is listed has been satisfied; and (iii) all other applicable provisions of state, federal and applicable foreign law have been satisfied.

#### 17. GOVERNMENTAL REGULATIONS.

This Plan and the Corporation's obligation to sell and deliver shares of its stock under the Plan shall be subject to the approval of any governmental authority required in connection with the Plan or the authorization, issuance, sale, or delivery of stock hereunder.

# 18. NO ENLARGEMENT OF EMPLOYEE RIGHTS.

Nothing contained in this Plan shall be deemed to give any Employee the right to be retained in the employ or service of the Corporation or any Designated Affiliate or to interfere with the right of the Corporation or Designated Affiliate to discharge any Employee at any time.

#### 19. **GOVERNING LAW.**

This Plan shall be governed by the laws of the State of Delaware, U.S.A., without regard to that State's choice of law rules.

#### 20. **EFFECTIVE DATE.**

This Plan shall be effective May 1, 2011, subject to approval of the Shareowners of the Corporation within 12 months before or after its adoption by the Board.

#### 21. REPORTS.

Individual accounts shall be maintained for each Participant in the Plan. Statements of account shall be given to Participants at least annually, which statements shall set forth the amounts of Contributions, the Purchase Price, the number of shares purchased and the remaining cash balance, if any.

#### 22. DESIGNATION OF BENEFICIARY FOR OWNED SHARES.

With respect to shares of Common Stock purchased by the Participant pursuant to the Plan and held in an account maintained by the Corporation or its assignee on the Participant's behalf, the Participant may be permitted to file a written designation of beneficiary. The Participant may change such designation of beneficiary at any time by written notice. Subject to applicable local legal requirements, in the event of a Participant's death, the Corporation or its assignee shall deliver such shares of Common Stock to the designated beneficiary.

Subject to applicable local law, in the event of the death of a Participant and in the absence of a beneficiary validly designated who is living at the time of such Participant's death, the Corporation shall deliver such shares of Common Stock to the executor or administrator of the estate of the Participant, or if no such executor or administrator has been appointed (to the knowledge of the Corporation), the Corporation in its sole discretion, may deliver (or cause its assignee to deliver) such shares of Common Stock to the spouse, dependent or relative of the Participant, or if no spouse, dependent or relative is known to the Corporation, then to such other person as the Corporation may determine.

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