

### Banca Comercială Română S.A.

(Incorporated in Romania under registration number J40/90/1991)

### **Base Prospectus for the Issuance of Equity Linked Notes**

This Prospectus (the "Prospectus") constitutes the base prospectus of Banca Comercială Română S.A. (the "Issuer") within the meaning of Article 5.4 of Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003, as amended. Pursuant to this Prospectus, the Issuer may issue equity linked notes in bearer form (the "Bearer Notes") or in registered form (the "Registered Notes" and, together with the Bearer Notes, the "Notes"). Any Notes to be issued pursuant to this Prospectus on or after 24 July 2015 (the "Date of Approval") will be issued subject to the provisions described herein. This Prospectus shall be valid for twelve months following its Date of Approval.

Application has been made to list the Notes on the official list of the Luxembourg Stock Exchange and to admit them to trading on the regulated market "Bourse de Luxembourg" of the Luxembourg Stock Exchange (the "Luxembourg Market"). Further application may be made, during the period of twelve months after the date hereof, for the Notes to be admitted to trading on the Spot Regulated Market (the "Romanian Market") of the Bucharest Stock Exchange (Bursa de Valori Bucureşti S.A., the "BVB") and to the "Amtlicher Handel" (Official Market) and the "Geregelter Freiverkehr" (Second Regulated Market) (together, the "Austrian Markets") of the Wiener Börse (the "Vienna Stock Exchange") (the Luxembourg Market, the Romanian Market and the Austrian Markets together, the "Markets"). The regulated markets of the Luxembourg Stock Exchange, the Bucharest Stock Exchange and the Vienna Stock Exchange are regulated markets for the purposes of Directive 2004/39/EC of the European Parliament and of the Council of 21 April 2004 on markets in financial instruments amending Council Directives 85/611/EEC and 93/6/EEC and Directive 2000/12/EC of the European Parliament and of the Council and repealing Council Directive 93/22/EEC. The Notes to be issued pursuant to this Prospectus may also be listed on any other regulated market or on a multilateral trading facility or on an alternative stock exchange or may not be listed at all.

This Prospectus is to be read and construed in conjunction with any supplement hereto and all documents which are incorporated by reference herein (see the section entitled "Documents Incorporated by Reference") and, in relation to any Tranches (as defined herein) of Notes, together with the relevant Final Terms (as defined herein). This Prospectus shall be read and construed on the basis that such documents are incorporated by reference into and form part of this Prospectus.

The binding language of this Prospectus is English. The sections entitled "Form of Final Terms" and "Terms and Conditions of the Notes", respectively, contain German language translations of those provisions which are applicable to Notes governed by German law (the "German Law Governed Notes"). The binding language of the Final Terms and the Terms and Conditions (as defined herein) prepared in relation to Notes to be issued pursuant to this Prospectus may be German or English as set out in the relevant Final Terms and the relevant Terms and Conditions.

An investment in any Notes to be issued pursuant to this Prospectus involves certain risks which should be considered by prospective investors. A discussion of these risks is set out in the section entitled "Risk Factors".

Prospectus dated 24 July 2015

### RESPONSIBILITY STATEMENT

Banca Comercială Română S.A., with its registered office at 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania, accepts responsibility for the information contained in, or incorporated by reference into, this Prospectus and for the information which will be contained in the Final Terms.

The Issuer hereby declares that, having taken all reasonable care to ensure that such is the case, the information contained in, or incorporated by reference into, this Prospectus is, to the best of its knowledge, in accordance with the facts and does not omit anything likely to affect the import of such information.

### IMPORTANT NOTICE

This Prospectus has been approved by the *Commission de Surveillance du Secteur Financier* (the "CSSF") in its capacity as competent authority under the Luxembourg Law on Prospectuses for Securities (*Loi relative aux prospectus pour valeurs mobilières*) of 10 July 2005, as amended (the "Prospectus Act"), transforming Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended (the "Prospectus Directive") into law in the Grand Duchy of Luxembourg ("Luxembourg") pursuant to Part II Chapter 1 of the Prospectus Act. Such approval requires the scrutiny by the CSSF of the completeness of this Prospectus including the consistency of the information given and its comprehensibility. Pursuant to Article 7(7) of the Prospectus Act, the CSSF gives no undertaking as to the economic or financial opportuneness of any transactions under this Prospectus or the quality and solvency of the Issuer by approving this Prospectus.

In addition, the Issuer has requested the CSSF to provide (i) the *Finanzmarktaufsicht* in its capacity as competent authority in the Republic of Austria under the Austrian Capital Markets Act (*Kapitalmarktgesetz*) dated 6 December 1991 (BGBi 625/1991) as amended on 7 August 2013 (BGBi 184/2013), transforming the Prospectus Directive into law in Austria, and (ii) the *Autoritatea de Supraveghere Financiarā* – *Sectorul Instrumentelor şi Investiţiilor Financiare* (the "**Romanian Financial Supervisory Authority**"), in its capacity as competent authority in Romania under the Romanian Capital Markets Law (*Legea nr. 297/2004 privind piata de capital*) dated 28 June 2004 and the Romanian Emergency Government Ordinance no. 93/2012 on the establishment, organisation and functioning of the Romanian Financial Supervisory Authority, as amended, transforming the Prospectus Directive into law in Romania with certificates of approval attesting that this Prospectus has been drawn up in accordance with the Prospectus Act (each, a "Notification"). The Issuer may request the CSSF to provide competent authorities in additional member states (the "**Member States**") of the European Economic Area (the "**EEA**") with similar Notifications.

Notes may, after such Notification, be admitted to trading on the regulated market of any stock exchange or on a multilateral trading facility located in a Member State of the EEA and/or may be publicly offered in a Member State within the EEA. The Issuer may also issue unlisted Notes and/or Notes not admitted to trading on any market and/or Notes not publicly offered.

The Notes may be issued on a continuous basis and placed either directly by the Issuer or by one or more dealers appointed from time to time by the Issuer in connection with a specific issue of Notes (each a "Dealer" and, together, the "Dealers"). References in this Prospectus to the "relevant Dealer" shall, in the case of an issue of Notes being (or intended to be) subscribed by one Dealer only, refer to such Dealer and, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, to all Dealers agreeing to subscribe such Notes. Such Dealers have not independently verified the information contained in this Prospectus. Accordingly, such Dealers make no representation, express or implied, or accept any responsibility, with respect to the accuracy or completeness of any of the information in this Prospectus. None of such Dealers undertakes to review the financial condition or affairs of the Issuer during the life of the arrangements contemplated by this Prospectus nor to advise any investor or potential investor in the Notes of any information coming to the attention of any Dealers.

Neither this Prospectus nor any Final Terms nor any financial statements nor any other information supplied in connection with this Prospectus or any Notes constitues an offer or an invitation to subscribe for or purchase any Notes or is intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by the Issuer or any Dealer that any recipient of this Prospectus or any Final Terms or any financial statements or any other information supplied in connection with this Prospectus or the Notes should subscribe for or purchase any of the Notes. Each investor contemplating subscribing for or purchasing Notes should make its own independent investigation of the financial condition and affairs and its own appraisal of the creditworthiness of the Issuer and each recipient of this Prospectus or any Final

Terms shall be taken to have made its own investigation and appraisal of the condition (financial or otherwise) of the Issuer.

Investors should review, *inter alia*, the most recently published financial statements of the Issuer when deciding whether or not to subscribe for or purchase any Notes.

Neither the delivery of this Prospectus nor the offering, sale, issue or delivery of any Notes shall, in any circumstances, imply that the information contained herein is correct at any time subsequent to the date hereof or that any other information supplied in connection with this Prospectus is correct as of any time subsequent to the date indicated in the document containing the same.

No person has been authorised to give any information or to make any representation other than those contained in this Prospectus in connection with the issue or sale of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or any Dealers. Neither the delivery of this Prospectus nor any sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer since the date hereof or the date upon which this Prospectus has been most recently supplemented or that there has been no adverse change in the financial position of the Issuer since the date hereof or the date upon which this Prospectus has been most recently supplemented or that any other information supplied in connection with this Prospectus is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Prospectus and the offering or sale of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Prospectus comes are required to inform themselves about and to observe any such restriction. The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), and may include Notes in bearer form that are subject to US tax law requirements. The Notes may not be offered, sold or delivered within the United States or to US persons except in certain transactions permitted by US tax regulations and the Securities Act. For a description of certain restrictions on offers and sales of Notes and on the distribution of this Prospectus, see the section entitled "Subscription and Sale".

This Prospectus has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State") will only be made in accordance with prospectus requirements applicable under the Prospectus Directive, as implemented in that Relevant Member State, or in reliance on an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of Notes which are the subject of an offering contemplated in this Prospectus as completed by Final Terms in relation to the offer of those Notes may only do so (i) if a prospectus for such offer has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State and (in either case) published, all in accordance with the Prospectus Directive, provided that any such prospectus has subsequently been completed by Final Terms which specify that offers may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State and such offer is made in the period beginning and ending on the dates specified for such purpose in such prospectus or Final Terms, as applicable, and the Issuer has consented in writing to its use for the purpose of such offer or (ii) in circumstances in which no obligation arises to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Except to the extent sub-paragraph (i) above may apply, the Issuer has not authorised and will not authorise, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer to publish or supplement a prospectus for such offer.

A Dealer and/or further financial intermediary subsequently reselling or finally placing Notes to be issued under this Prospectus may be entitled to use this Prospectus as set out in the section entitled "Consent to the Use of this Prospectus".

In connection with the issue of any Tranche of Notes, a Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Final Terms may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin at any time after the adequate public disclosure of the terms of the offer of the relevant Tranche of Notes and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant

Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

This Prospectus contains certain forward-looking statements. Forward-looking statements are statements that do not relate to historical facts and events. They are based on the analyses or forecasts of future results and estimates of amounts not yet determinable or foreseeable. These forward-looking statements are identified by the use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will" and similar terms and phrases, including references and assumptions. This applies, in particular, to statements in this Prospectus containing information on future earnings capacity, plans and expectations regarding each of the Issuer's business and management, its growth and profitability, and general economic and regulatory conditions and other factors that affect it.

Forward-looking statements in this Prospectus are based on current estimates and assumptions that the Issuer makes to the best of its present knowledge. These forward-looking statements are subject to risks, uncertainties and other factors which could cause actual results, including the Issuer's financial condition and results of operations, to differ materially from and be worse than results that have expressly or implicitly been assumed or described in these forward-looking statements. The Issuer's business is also subject to a number of risks and uncertainties that could cause a forward-looking statement, estimate or prediction in this Prospectus to become inaccurate. Accordingly, potential investors are strongly advised to read the following sections of this Prospectus: "Summary", "Risk Factors", "Banca Comercială Română S.A.". These sections include more detailed descriptions of factors that might have an impact on each of the Issuer's business and the markets in which it operates.

In light of these risks, uncertainties and assumptions, future events described in this Prospectus may not occur. In addition, the Issuer does not assume any obligation, except as required by law, to update any forward-looking statement or to conform these forward-looking statements to actual events or developments.

Any websites referred to in this Prospectus are for information purposes only and do not form part of this Prospectus.

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### **SUMMARY**

This summary (the "Summary") is made up of disclosure requirements known as elements (the "Elements"). These Elements are numbered in sections A - E (A.1 - E.7).

This Summary contains all the Elements required to be included in a summary for this type of securities and issuer. As some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in this Summary because of the type of securities and issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in this Summary with the specification of "Not applicable".

**[to be deleted in case of a summary prepared for an individual issue of Notes:** This Summary contains options, characterised by square brackets or typesetting in bold, and placeholders regarding the Notes to be issued under this Prospectus. The summary of the individual issue of Notes will include the options relevant to this issue of Notes as determined by the applicable Final Terms and will contain the information, which had been left blank, as completed by the applicable Final Terms.]

### A. Introduction and Warnings

A.1	Warnings.	This summary (the "Summary") should be read as an introduction to the prospectus (the "Prospectus").
		Any decision by an investor to invest in the notes to be issued under the Prospectus (the "Notes") should be based on consideration of the Prospectus as a whole by the investor.
		Where a claim relating to the information contained in the Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States of the European Economic Area, have to bear the costs of translating the Prospectus before the legal proceedings are initiated.
		Civil liability attaches only to Banca Comercială Română S.A. ("BCR"), 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania (in its capacity as issuer, the "Issuer") which tabled this Summary including any translation thereof, but only if this Summary is misleading, inaccurate or inconsistent when read together with the other parts of the Prospectus, or it does not provide, when read together with the other parts of the Prospectus, key information in order to aid investors when considering whether to invest in such Notes.
A.2	Consent by the Issuer or person responsible for drawing up the Prospectus to the use of the	<b>[in case no consent is given, insert</b> : Not applicable. The Issuer does not give consent to the use of the Prospectus for the subsequent resale or final placement of the Notes to any dealer or financial intermediary.]
	Prospectus for subsequent resale or final placement of the Notes by financial intermediaries.	[[in case a General Consent is given, insert: Each Dealer and/or each further financial intermediary] [in case an Individual Consent is given, insert: [insert name(s) and address(es) of relevant Dealer(s) and/or financial
	Indication of the offer period within which subsequent resale or final placement of the Notes by financial intermediaries can be made and for which consent to use the Prospectus is given.	intermediary/intermediaries] (the "Relevant Dealer[s] [and [Intermediary] [Intermediaries]]")] subsequently reselling or finally placing the Notes [is] [are] entitled to use the Prospectus in the [Republic of Austria] [,] [and] [the Grand Duchy of Luxembourg] [,] [and] [Romania] for the subsequent resale or final placement of the Notes during the offer period for the subsequent resale or final placement of the Notes from, and including, [●] to, but excluding, [●], provided however, that the Prospectus is still valid in accordance with Article 11 of the Luxembourg Law relating to prospectuses for securities ( <i>Loi relative aux prospectus pour valeurs mobilières</i> ) which implements Directive 2003/71/EC of the

	European Parliament and of the Council of 4 November 2003 (as amended by Directive 2010/73/EU of the European Parliament and of the Council of 24 November 2010).
	The Prospectus may only be delivered to potential investors together with all supplements published before such delivery. Any supplement to the Prospectus is available for viewing in electronic form on the website of the Luxembourg Stock Exchange (www.bourse.lu).]
	[in case an Individual Consent is given, insert: Any new information with respect to any Dealers and/or financial intermediaries unknown at the time the Prospectus was approved or the relevant Final Terms were filed with the relevant competent authority/authorities will be published on the website [●]].
Any other clear and objective conditions attached to the consent	[Not applicable. The Issuer does not give consent to the use of the Prospectus for the subsequent resale or final placement of the Notes to any Dealer or financial intermediary.]
which are relevant for the use of the Prospectus.	[When using the Prospectus, [each Dealer and/or relevant further financial intermediary] [the Relevant Dealer[s] [and [Intermediary] [Intermediaries]] must make certain that [it complies] [they comply] with all applicable laws and regulations in force in the respective jurisdictions.]
	[insert additional conditions to the consent which are relevant for the use of the Prospectus, if applicable]
Notice informing investors that information on the terms and conditions of the	[Not applicable. The Issuer does not give consent to the use of the Prospectus for the subsequent resale or final placement of the Notes to any Dealer or financial intermediary.]
offer by any financial intermediary is to be provided at the time of the offer by the financial intermediary.	[In the event of an offer being made by a Dealer and/or a further financial intermediary the Dealer and/or the further financial intermediary shall provide information to investors on the terms and conditions of the offer at the time of that offer.]

### B. The Issuer

B.1	The legal and commercial name of the Issuer.	The legal name of the Issuer is "Banca Comercială Română S.A." ("BCR" or the "Issuer"), its commercial name is "BCR".
B.2	The domicile and legal form of the Issuer, the legislation under which the Issuer operates and its country of incorporation.	BCR is a joint stock corporation ( <i>societate pe acțiuni</i> ) with a two-tier board system, incorporated and domiciled in Romania and operating under Romanian law. BCR's registered office is at 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania.
B.4b	Any known trends affecting the Issuer and the industries in which it operates.	The financial crisis has made Romanian banks turn towards local resources, in conjunction with the fact that the National Bank of Romania ("NBR") encouraged the shift to RON lending. In response, the banks focused on raising customer deposits and issuing bonds in local currency. However, interest rates on deposits followed the downward trend of the NBR policy rate, reflecting the slow growth of banking assets. Starting 1 July 2013, NBR decided to lower both the monetary policy rate from 5.25 per cent. per annum in June 2013 to 1.75 per cent. per annum in May 2015 and minimum reserves requirement ratios to 8 per cent. for RON- denominated liabilities of credit institutions and 14 per cent. for foreign-currency denominated liabilities (from 15 per cent. and 20 per cent. respectively in December 2013). The NBR decision

		has been supported lending to the priva Additionally, the decis the "Prima Casa" proved welcomed from a final currency loans to grow ongoing liquidity surp through of the succes new business to compare the succession of the succ	te sector and stablion of the Romanian ogramme only on Rocial stability perspector at a swifter pace, alus in the money mative policy rate cuts	le financial markets. government to focus iON loans has been tive and allowed local also supported by the narket and the passonto lending rates on
B.5	If the Issuer is part of a group, a description of the group and the Issuer's position within the group.	BCR Group (the " <b>Group</b> ") consists of BCR together with its subsidiaries Banca Comercială Română Chişinău S.A., Financiara S.A. (in liquidation), BCR Leasing IFN S.A., Bucharest Financial Plazza S.R.L. (a direct subsidiary of BCR Real Estate Management S.R.L.), BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A., BCR Banca pentru Locuinţe S.A., Suport Colect S.R.L., CIT One S.R.L. (former BCR Procesare), BCR Real Estate Management S.R.L., BCR Fleet Management S.R.L. (a direct subsidiary of BCR Leasing IFN S.A.) and BCR Payments Services S.R.L.		
		BCR is part of the wi consists of Erste Grou and participations, ind Česká spořitelna in Slovenská sporiteľňa in in Hungary, Erste Ban Serbia and, in Austria, s-Bausparkasse, othe Erste Group Immorent subsidiary of Erste Gro	up Bank AG, togethe cluding Erste Bank C the Czech Republic the Slovak Republic hk Croatia in Croatia, Salzburger Sparkass r savings banks of and others. BCR is	r with its subsidiaries besterreich in Austria, c, BCR in Romania, c, Erste Bank Hungary Erste Bank Serbia in se, Tiroler Sparkasse, the Haftungsverbund,
B.9	Where a profit forecast or estimate is made, state the figure.	Not applicable. No prof	fit forecast or estimate	has been made.
B.10	A description of the nature of any qualifications in the audit report on the historical financial information.	Not applicable. There a	are no qualifications.	
B.12	Selected historical key financial information.	GROUP		
		RON Million	31 December 2014	31 December 2013
		Total liabilities and equity	61,624.6	66,728.8
		Total equity	4,910.2	7,423.3
		RON Million	1 January 2014 to 31 December 2014	1 January 2013 to 31 December 2013
		Net interest income	2,289.4	2,775.6
		Operating income	3,389.3	4,000.6
		Operating result	1,914.4	2,372.9
		Net result attributable to	(2,799.9)	591.2

		owners of the parent  Source: Audited IFRS-L	EU Financial Statements	2014
		GROUP		
		RON Million	31 March 2015	31 December 2014
		Total liabilities and equity	60,669.4	61,624.4
		Total equity	5,265.1	4,910.2
		RON Million	1 January 2015 to 31 March 2015	1 January 2014 to 31 March 2014
		Net interest income	510.5	644.4
		Operating income	749.9	915.0
		Operating result	392.3	552.5
		Net result attributable to owners of the parent	344.0	(0.8)
		Source: Press Release	"BCR financial results fo	or Q1 2015"
	Statement with regard to no material adverse change in the prospects of the issuer since the date of its last published audited financial statements or a description of any material adverse change.	Since 31 December 2 financial statements, the in the prospects of the	nere has been no ma Issuer.	terial adverse change
	Description of significant changes in the financial or trading position subsequent to the period covered by the historical financial information.	Not applicable. Since 3 period for which interir there has been no sign position of the Group.	n financial information	n has been published,
B.13	Description of any recent events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency.	Not applicable. There a that are to a materia Issuer's solvency.		
B.14	If the Issuer is part of a group, any dependency upon other entities within the group.	See Element B.5. The Erste Group Bank AG Group Bank AG, sind represents a significant Issuer is not dependent	and, thus, the Issuer in the funding from the Issue	is dependent on Erste the parent company er's EUR funding. The
B.15	A description of the Issuer's principal activities.	It provides a full range acceptance of deposinvestment banking, so (on its own account a	sits, lending, includi securities trading and	ng mortgage credit, derivatives business

		management, project finance, international trade finance, corporate finance, capital and money market services, foreign exchange, leasing, factoring, bank assurance and private pension fund management.
B.16	To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom and describe the nature of such control.	Hence, Erste Group Bank AG exercises direct control over BCR through the majority of voting rights and, implicitly, through the right to appoint most of the members in the Supervisory Board of

### C. Securities

C.1	Description of the type and	Class and Type
		The [Garant Index] [Garant Share] [Index] [Share] [Altiplano] Notes are unsecured and unsubordinated debt instruments.
		Issuance in Series
	identification number.	The Notes are issued as Series number [●], Tranche number [●].
		Security Identification Numbers
		[ISIN: [●]]
		[Common Code: [●]]
		[WKN: [●]]
		[other: [insert other Security Identification Number]]
C.2	Currency of the Notes.	The Notes are issued in [insert specified currency].
C.5	Description of any restrictions on the free transferability of the Notes.	Not applicable. The Notes are freely transferable.
C.8	Description of the rights attached to the Notes.	[The interest payments under the Notes are [not] linked to the performance of the underlying [basket of Shares][basket of Indices] [Share][Index].]
		The redemption amount payable under the Notes is [not] linked to the performance of the underlying [basket of Shares][basket of Indices] [Share][Index].
		Acceleration
		The Notes provide for events of default, pursuant to which each Holder shall be entitled to declare its Notes due and demand immediate redemption thereof at their Early Redemption Amount [together with accrued interest (if any) to (but excluding) the date of repayment.]
		"Early Redemption Amount" per Note shall be the amount determined in good faith and in a commercially reasonable manner by the calculation agent to be the fair market value of the Notes immediately prior to (and ignoring the circumstances leading to) such early redemption, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps or other securities of any type whatsoever hedging the Issuer's obligations under the Notes).

[[In case of German Law Governed Notes insert: Amendment of the Terms and Conditions, Joint Representative] [In case of Romanian Law Governed Notes insert: Amendment of the Terms and Conditions, Meeting of Holders]

Holders may agree with the Issuer on amendments of the Terms and Conditions with regard to certain matters [permitted by the German Act on Debt Securities (Gesetz über Schuldverschreibungen aus Gesamtemissionen)] by majority resolution. Majority resolutions of the Holders shall be binding on all Holders alike. A majority resolution of the Holders which does not provide for identical conditions for all Holders is void, unless Holders who are disadvantaged have expressly consented to their being treated disadvantageously.

[The Holders may by majority resolution appoint a joint representative for all Holders (the "Joint Representative") to exercise the Holders' rights on behalf of each Holder.] [A joint representative for all Holders (the "Joint Representative") has been appointed in the Terms and Conditions.][The Holders may with the majority of not less than one third of the total Notes issued and outstanding appoint a joint representative (the "Joint Representative") to represent the Holders in relation to the Issuer and in court. The Joint Representative shall have the duties and powers granted by resolution of the Holders.]]

### [In case of Romanian Law Governed Notes insert: Limitations to Trade

No Holder may transfer its Note(s) during the period from, and including, [the second business day prior to] the Payment Reference Date (as defined under Element C. 17 below) immediately preceding the Maturity Date (as defined under Element C. 16 below) up to, and including the Maturity Date.

A Holder may not transfer its Note(s) in relation to which it has given notice of acceleration.

[No Holder may transfer its Note(s) in relation to which the Issuer has given a notice of early redemption during the period from, and including, [the second business day prior to] the Payment Reference Date and up to, and including, the relevant date of early redemption at the option of the Issuer.]

[A Holder may not transfer its Note(s) in relation to which it has given a notice of early redemption during the period from, and including, the date when the notice was given and until, and including, the relevant early redemption date at the option of the Holder.]]

# Including ranking of the Notes.

#### Status

The Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank *pari passu* among themselves and (subject to any applicable statutory exceptions and without prejudice to the aforesaid) the payment obligations of the Issuer under the Notes rank *pari passu* with all other unsecured and unsubordinated obligations of the Issuer, present and future.

### Including limitations to those rights.

#### [In case of German Law Governed Notes insert:

#### **Early Redemption for Taxation Reasons**

The Notes may be redeemed at the option of the Issuer before their stated maturity upon giving notice of redemption to the fiscal

		agent and to the Holders (which notice shall be irrevocable) within the specified notice period in whole, but not in part, at their Early Redemption Amount, if as a result of any change in, or amendment to, the laws or regulations of Romania or of any political subdivision or taxing authority thereof or therein, or as a result of any change in, or amendment to, an official interpretation or application of such laws or regulations, which amendment or change is effective on or after the date on which the last tranche of this series of Notes is issued, the Issuer will become obliged to pay additional amounts (save for certain exemptions pursuant to which the Issuer will not be obliged to pay additional amounts).]
		disruption, merger event or delisting, the Issuer, acting in its reasonable discretion, may repay the Notes by giving notice to the Holders.
C.11	Indication as to whether the Notes offered are or will be	[Not applicable. The Notes will not be admitted to trading on a regulated market.]
	the object of an application for admission to trading, with a view to their distribution in a regulated market or other equivalent markets with indication of the markets in question.	[Application [has been made] [will be made] for the Notes to be admitted to trading [on the regulated market of the Luxembourg Stock Exchange (Bourse de Luxembourg)] [,] [and] [[on the regulated market of the Bucharest Stock Exchange (Piaţa reglementată la vedere administrată de Bursa de Valori Bucureşti S.A.)] [,] [and] [[to the "Amtlicher Handel" (Official Market)] [,] [and] [to the "Geregelter Freiverkehr" (Second Regulated Market)] of the Wiener Börse AG (Vienna Stock Exchange)] [,] [and] [insert other stock exchange].]
C.15	A description of how the value of the investment is affected by the value of the underlying instrument(s).	[in case of Garant Index Notes, Index Notes, Garant Share Notes and Share Notes, insert:
		Interest Rate
	3 3 3 3 3 4 4	[in case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes with periodic interest, insert:
		The Notes shall bear interest on their outstanding aggregate principal amount at the rate of [●] per cent. <i>per annum</i> from, and including, <b>[insert Interest Commencement Date]</b> to, but excluding, the Maturity Date.]
		[in case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes without periodic interest, insert:
		Not applicable. The Notes do not accrue interest.]
		The redemption amount of the Notes is linked to the performance of the underlying [Share][Index].
		Each Note will be redeemed by the Issuer by payment of an amount on the Maturity Date, which equals the product of (i) the specified denomination per Note and (ii) the sum of (A) 100 per cent. and (B) the product of (x) [insert percentage rate] per cent. (the "Participation") and (y) the performance of the [Share] [Index] (i.e. the result of the division of (a) the closing price of the [Share] [Index] on the Valuation Date and (b) the closing price of the [Share] [Index] on the Strike Fixing Date minus one), which is

The "Strike Fixing Date" is [insert Strike Fixing Date].] [In case of Altiplano Notes, insert:

The interest paid under the Notes is linked to the performance of the underlying [basket of Shares][basket of Indices].

The interest rate paid under the Notes is the sum of (i) [insert base interest rate] and (ii) the Bonus Interest Rate.

The "Bonus Interest Rate" equals the [insert Bonus Interest Rate] per cent., in each case reduced by [insert in the case of one percentage point: one percentage point] [insert in the case of several percentage points: [insert number] percentage points] per [Share][Index], the closing price of which has been equal to or below [[insert percentage rate] per cent.] [up to [insert percentage rate] per cent.] [up to [insert percentage rate] per cent.] of the closing price of the respective underlying [Share][Index] on the Strike Fixing Date (the "Barrier") on at least one Observation Date within the relevant Observation Period preceding the relevant Interest Payment Date.

"Interest Payment Date[s]" means [insert Interest Payment Date(s)].

The "Strike Fixing Date" is [insert Strike Fixing Date].

"Observation Dates" are [all exchange business days (save for all days which are disrupted days) within the relevant Observation Period (daily observation).] [any [insert day of week] within the relevant Observation Period (weekly observation), or if any such day is not an exchange business day, the next exchange business day.] [any [insert calendar day of month] of each calendar month within the relevant Observation Period (monthly observation), or if any such day is not an exchange business day, the next exchange business day.] [any [insert calendar days of **month and months**] of each year within the relevant Observation Period (annual observation), or if any such day is not an exchange business day, the next exchange business day.] [any [insert calendar day of month and month] of each year within the relevant Observation Period (annual observation), or if any such day is not an exchange business day, the next exchange business day.]

[in the case of several Interest Payment Dates insert: "Observation Periods" are the periods respectively prior to an Interest Payment Date. The first Observation Period means the period from, but excluding, the Strike Fixing Date to, and including, the [insert number of Business Days] business day prior to the first Interest Payment Date. Any further Observation Period means the period from, but excluding, the previous Interest Payment Date to, and including, the [insert number of Business Days] business day prior to the following Interest Payment Date.]

[in the case of a singular Interest Payment Dates insert: "Observation Period" is the period prior to an Interest Payment Date, as defined below. The Observation Period means the period from, but excluding, the Strike Fixing Date to, and including the [insert number of Business Days] business day prior to the

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<sup>\*</sup> The final percentage rate will be determined by the Issuer on [insert date of determination] and published immediately in accordance with § 7 of the General Conditions.

		Interest Payment Dat	e.]	
		performance of the Indices] and equals the		is not linked to the of Shares][basket of tion per Note].
C.16	The expiration or maturity	Maturity Date		
	date of the derivative Notes - the exercise date or final	The Maturity Date of	the Notes is [insert re	levant Maturity Date].
	reference date.	<b>Exercise Date</b>		
		Not applicable. The holders.	Notes do not need to	be exercised by the
		Valuation Date (Fina	I Reference Date)	
				erence price of the tes is [insert relevant
C.17	A description of the settlement procedure of the Notes.	principal in respect of system or to its order account holders of the Law Governed Note the Notes shall be incredit to the account registry on the paymed Date") determined as the [Issuer] [Paying Holder declaring Notes due is given be payments on the Notes due is given be payments on the Note alendar day before the Maturity Date).  Each Holder must specified account of the Note and the Note alendar day before the Maturity Date).	of the Notes shall be er for credit to the accept for credit to the accept elearing system.] [les insert: Payment of the accept for the Ipaying agents of the Holders seent reference date (the follows: (i) in relation Agent] in relation to the es due, the date when y that Holder and (ii) in the due date for payments of the due date for payments.	es insert: Payment of made to the clearing counts of the relevant In case of Romanian principal in respect of gent or to its order for shown in the holders' e "Payment Reference to payments made by a notice given by a notice declaring in relation to any other business on the 15th ment thereof (including this at least 5 calendar ensure that the [Issuer the details necessary for
0.10	A description of how the	processing the payme		and an the
C.18	A description of how the return on the Notes takes	Maturity Date.	eive a payment of a	cash amount on the
	place.	For information on C.15.	how the return is cal	lculated, see Element
C.19	The exercise price or the	[in case of Altiplano	Notes insert:	
	final reference price of the underlying.	Not applicable. There of the underlying.]	e is no exercise price	or final reference price
		[in case of Garant Notes and Share No		Notes, Garant Share
		Closing Price of the [	Share] [Index] on the \	Valuation Date.]
C.20	A description of the type of	Type: [Share][Index]	[Basket of Shares][Ba	sket of Indices]
	the underlying and where the information on the underlying can be found.	[Name of the Index	Index Sponsor	Single Exchange or Multi Exchange Index
		[●]	[●]	[●]

Name of the Index	Exchange	Screen Page
[•]	[●]	[•]]
[Share issuer	ISIN	Туре
[●]	[●]	[●]
Share issuer	Exchange	Screen Page
[●]	[●]	[•]]

Information on the underlying [Share][Index][Basket of Shares] [Basket of Indices] can be obtained on the Screen Page[s] indicated above.

### D. Risks

D.	nisks	
D.2	Key information on the key	Risks related to the Issuer and its business
	risks that are specific to the Issuer:	<ul> <li>BCR operates in markets that are highly competitive and its business and results of operations may be adversely affected.</li> </ul>
		<ul> <li>Difficult macroeconomic and financial market conditions may have a material adverse effect on BCR's business, financial condition, results of operations and prospects.</li> </ul>
		<ul> <li>BCR has been and may continue to be affected by the ongoing European sovereign debt crisis, and it may be required to take impairments on its exposures to the sovereign debt of certain countries.</li> </ul>
		<ul> <li>BCR is subject to significant counterparty risk, and defaults by counterparties may lead to losses that exceed BCR's provisions.</li> </ul>
		<ul> <li>Changes in interest rates are caused by many factors beyond BCR's control, and such changes can have significant adverse effects on its financial results, including net interest income.</li> </ul>
		<ul> <li>Changes in monetary policy are beyond BCR's control and difficult to predict.</li> </ul>
		<ul> <li>Since the majority of BCR's operations, assets and customers are located in Romania which is not part of the Eurozone, BCR and its customers are exposed to currency risks.</li> </ul>
		<ul> <li>BCR has experienced and may in the future continue to experience a deterioration in credit quality, particularly as a result of financial crises or economic downturns.</li> </ul>
		<ul> <li>BCR is exposed to declining values of the collateral supporting commercial and residential real estate loans.</li> </ul>
		<ul> <li>Market fluctuations and volatility may adversely affect the value of BCR's assets, reduce profitability and make it more difficult to assess the fair value of certain of its assets.</li> </ul>
		- BCR's hedging strategies may prove to be ineffective.
		<ul> <li>Operational risk may disrupt BCR's business or result in regulatory action.</li> </ul>
		- Changes in consumer protection laws as well as the

- application or interpretation of such laws might limit the fees and other pricing terms that BCR may charge for certain banking transactions and might allow consumers to claim back certain of those fees already paid in the past.
- BCR's exposure to litigation and reputational risks is increased.
- BCR's risk management strategies and internal control procedures may leave it exposed to unidentified or unanticipated risks.
- New governmental or regulatory requirements and changes in perceived levels of adequate capitalisation and leverage could subject BCR to increased capital requirements or standards and require it to obtain additional capital or liquidity in the future.
- Rating agencies may suspend, downgrade or withdraw a rating of BCR or of Romania, and such action might negatively affect the refinancing conditions for BCR, in particular its access to debt capital markets.
- BCR is subject to the risk that liquidity may not be readily available.
- BCR may have difficulty recruiting or retaining qualified employees.
- BCR's major shareholder may be able to control shareholder actions.
- Compliance with anti-money laundering, anti-corruption and anti-terrorism financing rules involves significant costs and efforts and non-compliance may have severe legal and reputational consequences.

### Risks relating to investments in Romania as emerging market

- Romania is still an emerging market and may pose higher risks than developed markets.
- Romania may face difficulties related to its post-accession process to the European Union.
- The transparency level of Romanian issuers on Romanian market and public information made available thereby can be lower than in other European member states.
- The changes and ambiguities in the Romanian legal and judicial system may have an adverse impact on BCR's activity.
- Committed EU funds may not be released or further aid programmes may not be adopted by the EU.
- Loss of customer confidence in BCR's business or in banking businesses generally could result in unexpectedly high levels of customer deposit withdrawals, which could have a material adverse effect on BCR's results, financial condition and liquidity.
- Liquidity problems experienced by certain CEE countries may adversely affect Romania and the broader CEE region and could negatively impact BCR's business results and financial condition.

		Covernments in CCC countries instruction Democrat
		<ul> <li>Governments in CEE countries, including Romania, may react to financial and economic crises with increased protectionism, nationalisations or similar measures.</li> </ul>
D.6	Key information on the key risks that are specific to the Notes and Risk Warning.	Risk Factors which are material for the purpose of assessing the market risks associated with the Notes
		The Notes may not be a suitable investment for all investors if they do not have sufficient knowledge and/or experience in the financial markets and/or access to information and/or financial resources and liquidity to bear all the risks of an investment and/or a thorough understanding of the terms of the Notes and/or the ability to evaluate possible scenarios for economic, interest rate and other factors that may affect its investment.
		Investors should be aware that they may lose the value of their entire investment or part of it, as the case may be. However, each investor's liability is limited to the value of his investment (including incidental costs).
		[Risk factors relating to an index or index basket as reference asset
		<ul> <li>Factors having a negative effect on the performance of the Index may also affect the value and the [Interest] [Redemption] Amount of the Notes.</li> </ul>
		[In case the underlying Index is a price Index, insert:
		<ul> <li>The Notes do not take into account dividends and other distributions, since they are not reflected in the price of the Index.]</li> </ul>
		<ul> <li>The Issuer has no influence on the existence, composition and calculation of the Index.</li> </ul>
		<ul> <li>Certain events in relation to the Index may result in an adjustment or early redemption of the Notes.</li> </ul>
		<ul> <li>The sponsor of the Index does not carry out any activity which affects the value of the Index and does not issue investment recommendations regarding the Index.</li> </ul>
		[In case one or several components of the underlying Index are linked with emerging markets, insert:
		<ul> <li>Since [one] [several] component[s] of the Index underlying the Notes [is] [are] linked with emerging markets, a Holder must expect considerable political and economic uncertainty, which may considerably affect the price development of the Notes.]</li> </ul>
		<ul> <li>Holders do not have any rights to the components of the shares underlying the Index.]</li> </ul>
		[Risk factors relating to Shares or a Share Basket as reference asset
		<ul> <li>Factors having a negative effect on the performance of the Shares may also affect the value and [Interest] [Redemption] Amount of the Notes.</li> </ul>
		<ul> <li>The Notes do not take into account any dividends and other distributions.</li> </ul>
		- Holders do not have any claims against the Share issuer.

- Certain events in relation to the Share may result in an adjustment or early redemption of the Notes.]

### Risks related to the trading of the Notes

- There is no active trading market for the Notes.
- The Issuer may be unable to have the Notes admitted to trading on the Luxembourg Stock Exchange and/or the Bucharest Stock Exchange and/or any other stock exchange.
- [There is a lack of liquidity on the Bucharest Stock Exchange for the corporate bond market.]

[There is a risk that the Notes or underlyings will be suspended or excluded from trading, which may have an adverse effect on the price of such Notes.]

#### Risks related to the pricing of the Notes

- The issue price of the Notes may include a margin on the mathematical (fair) value of the Notes.
- Since the Issuer will, when determining the price of the Notes on the secondary market, also take into account, in particular, the subscription fee (agio), the spread between bid and ask prices as well as commission and other fees in addition to the mathematical (fair) value of the Notes, the prices quoted by the Issuer may considerably deviate from the fair market value of the Notes.

#### Risks related to the market generally

- Holders are exposed to the risk of partial or total failure of the Issuer to make payments under the Notes.
- Holders may assume the risk that the credit spread of the Issuer widens, resulting in a decrease in the price of the Notes.
- The Holder may be exposed to the risk that due to future money depreciation (inflation), the real yield of an investment may be reduced.
- Holders are exposed to the risk of an unfavourable development of market prices of their Notes which materialises if the Holder sells the Notes prior to the final maturity of such Notes.
- Exchange rate risks may occur, if a Holder's financial activities are denominated in a currency or currency unit other than the Specified Currency in which BCR will make payments on the Notes. Furthermore, government and monetary authorities may impose exchange controls that could adversely affect an applicable exchange rate.
- If a loan or credit is used to finance the acquisition of the Notes, the loan or credit may significantly increase the amount of a loss.
- Incidental costs related in particular to the purchase and sale of the Notes may have a significant impact on the profit potential of the Notes.
- Holders have to rely on the functionality of the relevant clearing system.

- Holders should note that the applicable tax regime may change to the disadvantage of the Holders and therefore, the tax impact of an investment in the Notes should be carefully considered.
- Legal investment considerations may restrict certain investments.

#### Risks related to potential conflicts of interest

- BCR may engage in activities that could involve certain conflicts of interest and may affect the value of the Notes.
- [The Dealers appointed in connection with this issue of Notes pursuant to the Prospectus may be involved in conflicts of interest which may adversely affect future trading prices of the Notes.]

#### Risks related to the Notes generally

- In the event that any Notes are redeemed prior to their maturity, a Holder of such Notes may be exposed to the risk that [it will only receive the fair market value of the Notes adusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arranging] [his investment will have a lower than expected yield] (risk of early redemption).
- [In case of a maximum redemption amount insert: A Holder will not be able to benefit from any actual favourable development beyond the cap.]
- [In case the Terms and Conditions provide for Resolutions of Holders insert: Certain rights of a Holder may be amended or reduced or even cancelled by way of resolutions, which could affect the Holder negatively.]
- [In case the Terms and Conditions provide for the appointment of a Joint Representative insert: Since a Joint Representative has been appointed in the Terms and Conditions, a Holder may be deprived of its individual right to pursue and enforce its rights under the Terms and Conditions of the Notes against the Issuer.]
- Under the European Union Savings Directive, if a payment were to be made or collected through a paying agent in a state which has opted for a withholding system and an amount of, or in respect of tax were to be withheld from that payment, neither the Issuer nor any paying agent nor any other person would be obliged to pay additional amounts with respect to any Notes as a result of the imposition of such withholding tax (No gross-up).
- The interest payments on the Notes may not be made free and clear of Romanian withholding tax. [The Issuer is not obliged to gross up any payments in respect of the Notes and will not be liable for or otherwise obliged to pay any tax, duty, withholding or other payment which may arise as a result of the ownership, transfer, presentation and surrender for payment, or enforcement of any Notes and all payments made by the Issuer will be made subject to any such tax, duty, withholding or other payment which may be required to be made, paid, withheld or deducted.] [Although the Issuer has generally chosen to pay additional amounts with respect

to any Notes as a result of the imposition of withholding tax on interest payments on the Notes in accordance with Romanian tax law, Holders should note that in accordance with the Terms and Conditions of the Notes, certain exemptions apply pursuant to which the Issuer will be exempt from paying such additional amounts.]

- [Credit ratings of Notes may not adequately reflect all risks of the investment in such Notes and may be suspended, downgraded or withdrawn which could have an adverse effect on the market value and trading price of the Notes.]
- The Notes are governed by [German law] [Romanian law], and changes in applicable laws, regulations or regulatory policies may have an adverse effect on BCR, the Notes and the Holders.

### Risks related to FATCA

Payments on the Notes to Holders and beneficial owners of interests in the Notes that (i) fail to comply with tax certifications or identification requirements (including providing a waiver of any laws prohibiting the disclosure of such information to a taxing authority) or (ii) are financial institutions that fail to comply with certain provisions commonly referred to as the U.S. Foreign Account Tax Compliance Act or any analogous provisions of non-U.S. laws, including any voluntary agreements entered into with a taxing authority pursuant thereto, may be subject to a withholding tax of 30 per cent. The Issuer will not be obligated to make any additional payments in respect of any such amounts withheld by the Issuer or an intermediary paying agent.

### E. Offer

E.2b	Reasons for the offer and use of proceeds when different from making profit and/or hedging certain risks:	[The net proceeds from the issue of any Notes will be used by the Issuer for its general funding purposes.]  [insert other reasons for the offer and use of proceeds]
E.3	Description of the terms and conditions of the offer:	Aggregate principal amount
		[up to] [insert aggregate principal amount of the Notes]
		Issue price [plus an issue charge]
		[insert Issue Price of the Notes plus the issue charge, if any]
		Minimum/Maximum subscription size
		[insert minimum/maximum subscription size]
		Type of distribution
		[insert type of distribution of the Notes]
		[Start and end of [marketing] [subscription] period]
		[insert start and end of marketing or subscription period (if any) of the Notes]
		[insert any underwriting or distribution by dealers or distributors]
		Other or further conditions
		[insert other or further conditions to which the offer is

		subject] [Not applicable. There are no further conditions to which the offer is subject.]]
E.4	Description of any interest that is material to the issue/offer including conflicting interest:	[insert description of any such interests] [[Certain of the][The] Dealer[s] and [its][their] affiliates may in the future engage in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer in the ordinary course of business and may make or hold a broad array of investments and actively trade debt and equity for their own account and for the accounts of their customers. The Dealer[s] may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.] [Not applicable; there are no such interests.]
E.7	Estimated expenses charged to the investor by the Issuer or the offeror:	[Not applicable as no such expenses will be charged to the investor by the Issuer[ or the offeror/s].] [insert description of any such costs]

### **RISK FACTORS**

Prospective investors should consider carefully the risks set forth below and the other information contained in this Prospectus prior to making any investment decision with respect to the Notes. Prospective investors should note that the risks described below are not the only risks the Issuer faces. The Issuer has described only those risks relating to its business, operations, financial condition or prospects that it considers to be material and of which it is currently aware. There may be additional risks that the Issuer currently considers not to be material or of which it is not currently aware, and any of these risks could have the effects set forth above.

Prospective investors should also read the detailed information set out elsewhere in this Prospectus and should consult with their own professional advisers (including their financial, accounting, legal and tax advisers) and reach their own views prior to making any investment decision.

Words and expressions defined in the sections entitled "Terms and Conditions of the Notes" or elsewhere in this Prospectus shall have the same meanings in this section "Risk Factors".

# Factors that may affect the Issuer's ability to fulfil its obligations under Notes to be issued pursuant to this Prospectus

Each of the Issuer related risks highlighted below could have a material adverse effect on the Issuer's business, operations, financial condition or prospects which, in turn, could have a material adverse effect on the amount of principal and interest which investors will receive in respect of the Notes. In addition, each of the Issuer related risks highlighted below could adversely affect the trading price of the Notes or the rights of investors under the Notes and, as a result, investors could lose some or all of their investment.

The Issuer believes that the following factors may affect its ability to fulfil its obligations under Notes to be issued pursuant to this Prospectus. Most of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring.

In addition, factors which are material for the purposes of assessing the market risks associated with Notes to be issued pursuant to this Prospectus are described below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in Notes to be issued pursuant to this Prospectus, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons which may not be considered significant risks by the Issuer based on information currently available to it or which it may not currently be able to anticipate.

#### Risks related to the Issuer and its business

## BCR operates in markets that are highly competitive and its business and results of operations may be adversely affected.

BCR competes with a number of large international financial institutions and local competitors and it faces significant competition in all aspect of its business.

The competitive landscape of banks and other financial institutions in Romania and throughout the rest of Europe is subject to rapid change and recent regulatory and legal changes are likely to result in changed competitive dynamics in certain key areas, such as retail banking.

Certain competitors of BCR may have access to lower cost funding and/or be able to attract deposits on more favourable terms than BCR and may have stronger and more efficient operations. Furthermore, BCR's competitors may be better in attracting and retaining clients and key employees, which may have a negative impact on BCR's performance and future prospects.

The trend towards consolidation in the global financial services industry, which has increased due to the recent financial and economic crisis, is creating competitors with large financial, technical and operating resources as well as extensive ranges of product and service offerings, increased access to capital and greater efficiency and pricing power. These global financial institutions may be more appealing to customers, especially large corporate customers, because of their larger international presence or financial resources.

If BCR is unable to respond to the competitive environment with products and service offerings that are profitable, it may lose market shares in important parts of its business or incur losses on some or all of its activities.

### Difficult macroeconomic and financial market conditions may have a material adverse effect on BCR's business, financial condition, results of operations and prospects.

From the second half of 2007 through 2009, disruptions in global capital and credit markets, coupled with the re-pricing of credit risk, created difficult conditions in financial markets and continue to have considerable effects on these markets. These conditions resulted in historically high levels of volatility across many markets (including capital markets), volatile commodity prices, decreased or no liquidity, widening of credit spreads and lack of price transparency in certain markets. These conditions also significantly reduced the availability of private financing for both financial institutions and their customers, compelling many financial institutions and industrial companies to turn to governments and central banks to provide liquidity. Among other factors, significant write-downs of asset values by financial institutions on mortgage-backed securities and other financial instruments, combined with the imposition of higher capital and other regulatory requirements, have led many financial institutions to seek additional capital, to merge or be merged with larger and stronger institutions, to be nationalised and, in some cases, to fail. Although the global economy recovered slightly throughout 2013, widespread concerns with levels of public sector debt around the world, and with the stability of numerous banks in certain European countries, including, in particular Spain, Greece, Portugal, Italy and Ireland and more recently Cyprus and Slovenia, had a negative impact on macroeconomic conditions.

In response to the global financial crisis, the government of the United States, a number of European governments, the European Central Bank ("ECB") and international monetary organisations have taken unprecedented steps to help stabilise the financial system and increase the flow of credit in the global economy. There can be no assurances as to the actual impact that these measures and related actions will have on the financial markets, on consumer and corporate confidence generally and on BCR specifically. Since the second half of 2010, the indebtedness of certain Eurozone countries has raised concerns about the stability of the European financial sector and has contributed and may continue to contribute to a slowdown in economic growth in many countries across the region. Additionally, restructuring programmes adopted by some highly indebted EU countries, which include cuts in governmental spending, may result in lower growth rates in these countries as well as the Eurozone in the short and medium term. In 2011, the anxieties about the Eurozone situation increased and the ratings of Eurozone countries and banks were lowered at the end of 2011 and the beginning of 2012. In 2012, such anxieties continued due to the requirement to recapitalize the Spanish banking sector and growing concerns about the effectiveness and consequences of the restructuring programmes adopted by certain Eurozone countries, as well as due to the uncertainty as to the necessity for further financial aid for certain Eurozone countries or the Eurozone banking sector. In early 2013, the Cyprus crisis affected the financial markets; however, the economy and structural improvements in the rest of the countries in the Eurozone prevented a lasting effect.

Since September 2012, there has been an increase in the scale of global central bank intervention in an attempt to prevent further deterioration of economic growth and to respond to concerns about the effects of the European sovereign debt crisis. The ECB announced a plan to buy unlimited amounts of government bonds of distressed countries, such as Spain and Italy, partially in exchange for their request for and acceptance of a formal programme including certain austerity reforms. The impact of the ECB's or any other entity's actions is currently unknown and these actions may or may not result in the expected benefits for the relevant economies. The so-called "Outright Monetary Transactions" of the ECB have contributed to a stabilisation in all these countries in the Eurozone, however, the long-term impacts are unknown. In 2014, the Federal Reserve as the central bank in the United States started to reduce its asset purchases with potential unforeseeable direct and indirect impacts on rates, market liquidity, foreign exchange and global economy.

BCR's performance will continue to be influenced by conditions in the global, and especially European, economy. The outlook for the European and global economy over the near to medium term remains challenging, which also impacts prospects for stabilisation and improvement of economic and financial conditions in Romania and throughout Central and Eastern Europe.

# BCR has been and may continue to be affected by the ongoing European sovereign debt crisis, and it may be required to take impairments on its exposures to the sovereign debt of certain countries.

In recent years, the sovereign debt markets in the Eurozone have experienced substantial stress as the financial markets have begun to perceive a number of countries as presenting an increased credit risk. These concerns have been particularly prominent with respect to Greece, Ireland, Italy, Portugal and Spain, and more recently Cyprus, Slovenia and Ukraine, and were threatening the recovery from the global financial and economic crisis. These concerns have persisted in light of increasing public debt loads and stagnating

economic growth in these and other European countries both within and outside the Eurozone, including Romania and other countries in Central and Eastern Europe. Despite a number of measures taken by European governments, the ECB and European regulators to control and mitigate the negative effects of the crisis, the business environment in general, and the financial markets in particular, weakened as the uncertainty surrounding the sovereign debt crisis and EU efforts to resolve the crisis continued to intensify.

The effects of the sovereign debt crisis have especially impacted the financial sector as a large portion of the sovereign debt of Eurozone countries is held by financial institutions, including BCR. Concerns over the ability of highly indebted Eurozone sovereigns to manage their debt levels could continue to intensify, debt restructuring negotiations similar to those with Greece could take place with respect to the sovereign debt of other affected countries, and the outcome of any negotiation regarding changed terms (including reduced principal amounts or extended maturities) of such sovereign debt may result in BCR suffering additional impairments. Any such negotiations are highly likely to be subject to political and economic pressures beyond BCR's control.

BCR is also exposed to the credit risk of financial institutions which may be dependent on governmental support to continue their operations. The availability of government funds or the willingness of governments for such support is unclear given current levels of public debt in several Eurozone countries. In addition, hedging instruments, including credit default swaps, could provide ineffective if restructurings of outstanding sovereign debt avoid credit events that would trigger payment under such instruments or if the amounts ultimately paid under such instruments do not correspond to the full amount of net exposure after hedging. Any restructuring of outstanding sovereign debt may result in potential losses for BCR and other participants in transactions that are not covered by payouts on hedging instruments that BCR has entered or may enter into to protect against the risk of default.

# BCR is subject to significant counterparty risk, and defaults by counterparties may lead to losses that exceed BCR's provisions.

In the ordinary course of its business, BCR is exposed to the risk that third parties who owe it money, securities or other assets will not perform their obligations. This exposes BCR to the risk of counterparty defaults, which have historically been higher during periods of economic downturn.

In the ordinary course of its business, BCR is exposed to a risk of non-performance by counterparties in the financial services industry. This exposure can arise through trading, lending, deposit-taking, clearance and settlement and many other activities and relationships. These counterparties include brokers and dealers, custodians, commercial banks, investment banks, mutual and hedge funds, and other institutional clients. Many of these relationships expose BCR to credit risk in the event of default of a counterparty. In addition, BCR's credit risk may be exacerbated when the collateral it holds cannot be realised upon or is liquidated at prices below the level necessary to recover the full amount of the loan or cover the full amount of derivative exposure. Many of the hedging and other risk management strategies utilised by BCR also involve transactions with financial services counterparties. A weakness or insolvency of these counterparties may impair the effectiveness of BCR's hedging and other risk management strategies. BCR will incur losses if its counterparties default on their obligations. If a higher than expected proportion of BCR's counterparties default, or if the average amount lost as a result of defaults is higher than expected, actual losses due to counterparty defaults will exceed the amount of provisions already taken and results of operation will be adversely affected. If losses due to counterparty defaults significantly exceed the amounts of BCR's provisions or require an increase in provisions, this could have a material adverse effect on BCR's business, financial condition and results of operations.

Counterparty risk between financial institutions has increased from time to time in recent years as a result of volatility in the financial markets. Concerns about potential defaults by one financial institution can lead to significant liquidity problems, losses or defaults by other financial institutions as the commercial and financial soundness of many financial institutions is interrelated due to credit, trading and other relationships. Even a perceived lack of creditworthiness may lead to market-wide liquidity problems. This risk is often referred to as "systemic risk", and it affects banks and all different types of intermediaries in the financial services industry. Systemic risk could lead to a need for BCR as well as other banks in the markets in which BCR operates to raise additional capital while at the same time making it more difficult to do so. Systemic risk could therefore have a material adverse effect on BCR's business, financial condition, results of operations, liquidity or prospects.

### Changes in interest rates are caused by many factors beyond BCR's control, and such changes can have significant adverse effects on its financial results, including net interest income.

BCR derives the majority of its operating income from net interest income. Interest rates are sensitive to many factors beyond BCR's control, such as inflation, monetary policies set by the NBR and the Romanian government, the liberalisation of financial services and increased competition in the markets in which BCR operates, domestic and international economic and political conditions, as well as other factors. Changes in interest rates can affect the spread between the rate of interest that a bank pays to borrow funds from its depositors and other lenders and the rate of interest that it charges on loans it extends to its customers. If the interest margin decreases, net interest income will also decrease unless BCR is able to compensate such decrease by increasing the total amount of funds it lends to its customers. A decrease in rates on customer loans will often have a negative effect on margins, particularly when interest rates on deposit accounts are already very low, since a bank may have little ability to make a corresponding reduction in the interest it pays to lenders. An increase in rates charged to customers can also negatively impact interest income if it reduces the amount of customer borrowings. For competitive reasons, BCR may choose to raise rates of interest it pays on deposits without being able to make a corresponding increase in the interest rates it charges to its customers. Finally, a mismatch in the structure of interest-bearing assets and interestbearing liabilities in any given period could, in the event of changes in interest rates, reduce BCR's net interest margin and have a material adverse effect on its net interest income and, thereby, its business, results of operations and financial condition.

#### Changes in monetary policy are beyond BCR's control and difficult to predict.

BCR is affected by the monetary policies adopted by the National Bank of Romania (the "**NBR**"). The actions of NBR directly impact BCR's costs of funds for lending, capital raising and investment activities and may impact the value of financial instruments BCR holds and the competitive and operating environment for the financial services industry. BCR cannot predict whether these actions will have a material adverse effect on the Bank and its operations. In addition, changes in monetary policy may affect the credit quality of BCR's customers. Any changes in monetary policy are beyond BCR's control and difficult to predict.

## Since the majority of BCR's operations, assets and customers are located in Romania which is not part of the Eurozone, BCR and its customers are exposed to currency risks.

The majority of BCR's operations, assets and customers are located in Romania which is not part of the Eurozone (i.e. it does not use the Euro as its legal tender), and financial transactions in currencies other than local currency (RON) give rise to foreign currency risks. In addition to loans denominated in RON, many of BCR's retail and corporate customers in Romania have taken out loans which are denominated in currencies other than their local currency (primarily in EUR). To the extent that the local currency (RON) declines in value, or in the future will decline in value, relative to the currency in which such loans were made, borrowers will need to convert a larger amount of local currency (RON) into the currency in which the loan is denominated in order to make payments of principal and interest on the loan. In this scenario, BCR anticipates a higher number of loan defaults. Alternatively, local governments may undertake measures that affect currency levels and exchange rates and impact BCR's credit exposure to such currencies.

These and other effects of currency devaluation could have a material adverse effect on BCR's business, financial condition, capital ratios, results of operations and prospects.

# BCR has experienced and may in the future continue to experience a deterioration in credit quality, particularly as a result of financial crises or economic downturns.

BCR is, and may in the future continue to be, exposed to the risk that borrowers may not repay their loans according to their contractual terms, that the collateral or income stream securing the payment of these loans may be insufficient, or that legislation is imposed setting fixed exchange rates for loans in foreign currencies. In 2011 an increasing percentage of these exposures deteriorated in quality as a result of the unfavourable economic environment and a considerable number of these exposures continued to deteriorate. In December 2014, the non-performing loans (NPL) ratio, at 25.7 per cent., significantly decreased as compared with 29.2 per cent. as of 31 December 2013, despite the overall reduction of the loan book, determined by recoveries, sales of selected NPLs portfolios and write-offs. In September 2013, the non-performing loans (NPL) stock declined for the first time since 2008, due to lower new NPL formation, efficient recovery efforts and sell-offs in line with strategy. This is particularly true for customer loans in currencies other than the local currency (RON). As the value of the local currency (RON) declines versus the foreign currencies of such loans, as occurred in Romania during the economic downturn, the effective cost of the foreign currency denominated loan to the local customer may increase substantially, which can lead to

delinquent payments on customer loans, migration of previously highly rated loans into lower-rated categories and, ultimately, increases in non-performing loans and impairment charges. The effects of the global economic and financial crisis, such as stagnating or declining growth rates or negative gross domestic product ("GDP") development, significantly reduced private consumption and corporate investment, rising unemployment rates and decreasing private and commercial property values in certain regions, have had in recent years a particularly negative effect on the credit quality of BCR's loan portfolio.

Deterioration in BCR's credit quality and increases in non-performing loans may result in increased risk costs for BCR. BCR's risk costs are based on, among other things, its analysis of current and historical probabilities of default and loan management methods and the valuation of underlying assets and expected available income of clients, as well as other management assumptions. BCR's analyses and assumptions may prove to be inadequate and might result in inaccurate predictions of credit performance.

BCR maintains provisions on its balance sheet to cover estimated probable incurred credit losses inherent in its loan portfolio. In accordance with IFRS, BCR accounts for defaults of customers by making risk provisions, which include both specific risk provisions for loans (for which objective evidence of impairment exists) and portfolio risk provisions for loans (for which no objective evidence of impairment exists (incurred but not detected)). These provisions reflect BCR's estimates of losses in its loan portfolio. If a higher than expected proportion of BCR's customers default or if the average amount lost as a result of defaults is higher than expected or if individual corporate customers unexpectedly default, actual losses due to customer defaults will exceed the amount of provisions already taken and BCR's operating result will be adversely affected.

As of 31 December 2014, the NPL coverage ratio, at 75.8 per cent., stood significantly above 65.8 per cent. as of 31 December 2013, while as of 31 March 2015 the NPL coverage ratio stood stable at 75.7 per cent., significantly above 62.2 per cent. as of 31 March 2014. BCR seeks to maintain an non-performing loans ("NPL") coverage ratio (ratio of risk provisions for loans and advances to customers on BCR's balance sheet as a percentage of non-performing loans and advances to customers) that, in management's judgement, is appropriate to cover potential credit losses. However, there can be no assurances that the current NPL coverage ratio will not decline in the future, that annual risk costs will not rise or that the NPL coverage ratio will prove to be sufficient.

A deterioration in credit quality may continue in Romania and could even intensify if economic conditions remain difficult or if improving business climates are temporary. In addition, unanticipated political events or a continued lack of liquidity could result in credit losses which exceed the amount of BCR's loan loss provisions.

Each of the above factors has had in the past and could have in future periods a material adverse effect on BCR's results of operations, financial condition and capital base.

### BCR is exposed to declining values of the collateral supporting commercial and residential real estate loans.

BCR has significant exposure to commercial and residential real estate loans. Commercial and residential real property prices in Romania declined in recent years, reflecting economic uncertainty. Commercial and residential property developers were forced to cease or delay construction of planned projects due to a lack of customers or, as a result of declining values of the collateral supporting the projects, their inability to finance construction. This led to reductions in prices of residential and commercial real estate and contractions in the residential mortgage and commercial lending markets in many countries. BCR's commercial property and residential real estate loan portfolios may suffer additional impairment losses if property values decline further in the future, collateral cannot be enforced or, as a result of weaknesses in BCR's collateral management or work-out processes, collateral values prove to be insufficient. Increasing unemployment rates could also lead to higher default rates and impairment losses on non-property commercial and consumer loans. If either of these risks were to materialise, it could have a material adverse effect on BCR's financial condition and results of operations.

### Market fluctuations and volatility may adversely affect the value of BCR's assets, reduce profitability and make it more difficult to assess the fair value of certain of its assets.

Financial markets have been subject to significant stress conditions since mid-2007, where steep falls in perceived or actual values of assets held by banks and other financial institutions have been accompanied by a severe reduction in market liquidity. These events have negatively affected the value of the financial assets available for sale and the financial assets held-to-maturity particularly in 2011, adversely affecting BCR's results of operations for that period. Future deteriorations in economic and financial market conditions

could lead to additional impairment charges or revaluation losses in future periods. Despite a recovery in economic and financial market conditions between 2012 and 2014 in Romania, the value of financial assets may continue to fluctuate significantly or materially impact BCR's capital and comprehensive income if the fair value of financial assets declines.

Market volatility and illiquidity may make revaluation of certain exposures difficult, and the value ultimately realised by BCR may be materially different from the current or estimated fair value. In addition, BCR's estimates of fair value may differ materially both from similar estimates made by other financial institutions and from the values that would have been used if a market for these assets had been readily available. Any of these factors could require BCR to recognise further revaluation losses or realise impairment charges, any of which may adversely affect its business, financial condition, results of operations, liquidity or prospects.

#### BCR's hedging strategies may prove to be ineffective.

BCR utilises a range of instruments and strategies to hedge risks. Unforeseen market developments may have a significant impact on the effectiveness of hedging measures. Instruments used to hedge interest and currency risks can result in losses if the underlying financial instruments are sold or if valuation adjustments must be undertaken. Gains and losses from ineffective risk-hedging measures can increase the volatility of the results generated by BCR, which could have a material adverse effect on BCR's business, financial condition and results of operations.

### Operational risk may disrupt BCR's business or result in regulatory action.

Operational risk refers to risk of loss resulting from inadequate or failed internal processes, people and systems or from external events or actions. In general, although BCR has in place business continuity plans and procedures, its activities face a wide variety of operational risks, including technological risk.

In common with other banks, BCR's activities are increasingly dependent on highly sophisticated information technology ("IT") systems, third party suppliers and the telecommunication infrastructure. BCR heavily relies on its financial, accounting and other data processing systems, which are varied and complex.

Furthermore, information security, data confidentiality and integrity are of critical importance to BCR's business. Despite its wide array of security measures to protect the confidentiality, integrity and availability of BCR's systems and information, it is not always possible to anticipate the evolving threat landscape and mitigate all risks to its systems and information. It could also be affected by risks to the systems and information of clients, service providers, counterparties and other third parties.

If any of its systems do not operate properly or are compromised as a result of factors, such as: computer viruses, malicious hacking, physical damage to vital IT centres and software or hardware malfunctions or other factors that could have an adverse security impact, BCR could be subject to litigation or suffer financial loss, disruption to its business, liability towards its clients, regulatory intervention or reputational damage. Any such event could also require BCR to expend significant additional resources to modify its protective measures or to investigate and remediate vulnerabilities or other exposures.

Furthermore, operational losses can result also from fraud, errors by employees, failure to document transactions properly or to obtain proper authorisation, failure to comply with regulatory requirements and conduct of business rules and natural disasters. Given BCR's high volume of transactions, fraud or errors may be repeated or compounded before they are discovered and rectified. Consequently, any inadequacy of BCR's internal processes or systems in detecting or containing such risks could result in unauthorised transactions and errors, which may have a material adverse effect on BCR's business, financial condition, results of operations and prospects. BCR may also suffer service interruptions from time to time due to failures by third-party service providers and natural disasters, which are beyond its control. Such interruptions may result in interruptions in services to BCR's subsidiaries and branches and may impact customer service. Although BCR has implemented risk controls and loss mitigation actions, and substantial resources are devoted to developing efficient procedures, reporting systems and staff training, it is not possible to be certain that such actions have been or will be effective in controlling each of the operational risks faced by BCR.

Failure to manage such risks may cause serious reputational or financial harm and could have a material adverse effect on BCR's results of operations, reputation and financial condition.

Changes in consumer protection laws as well as the application or interpretation of such laws might limit the fees and other pricing terms that BCR may charge for certain banking transactions and might allow consumers to claim back certain of those fees already paid in the past.

Changes in consumer protection laws or the interpretation of consumer protection laws by courts or governmental authorities could limit the fees that BCR may charge for certain of its products and services and thereby result in lower commission income. Moreover, as new laws and amendments to existing laws are adopted in order to keep pace with the continuing transition, existing laws and regulations as well as amendments to such laws and regulations may be applied inconsistently or interpreted in a manner that is more restrictive. BCR has been named as defendant in a number of lawsuits and in regulatory proceedings filed by individual customers, regulatory authorities or consumer protection agencies and associations in Romania. Some of the lawsuits are (similar to) class actions. The lawsuits mainly relate to allegations that certain contractual provisions, particularly in respect of consumer loans, violate mandatory consumer protection laws and regulations. The allegations relate to the enforceability of certain fees as well as of contractual provisions for the adjustment of interest rates and currencies. Moreover, any such changes in consumer protection laws or the interpretation of such laws by courts or governmental authorities could impair BCR's ability to offer certain products and services or to enforce certain clauses and reduce BCR's net commission income and have an adverse effect on its results of operations. In particular, according to a legal provision of the Romanian consumer protection law, if the court finds that a contract between a consumer and a professional (such as BCR) contains unfair terms from a consumer protection perspective, the court may oblige the professional to amend all of its pending contracts concluded with consumers that contain such unfair terms. This may have an adverse effect on BCR's results of operations that is more rapid and severe than expected under the previous civil procedure framework when a court ruling declaring a clause in a consumer contract as unfair applied only to the claimant(s) in the respective court file. It is unclear at the moment how this new legal provision will be applied in practice by Romanian courts, in particular how it could be applied in relation to securities.

#### BCR's exposure to litigation and reputational risks is increased.

BCR is involved in a number of legal proceedings (see the subsection entitled "Description of Banca Comercială Română S.A. as Issuer – Legal Proceedings"), among which a significant number of litigations have been commenced by BCR's customers claiming that the nature of fees and commissions imposed by BCR in the loan agreements are allegedly abusive in nature and hence null and void.

Generally, independently of the merits of information being disseminated, unfavourable opinions about BCR could have adverse effects on its business and competitive position. As BCR's integrity in the relationship with its customers is critical to its ability to attract and retain customers, should the outcome of the pieces of litigation filed by customers (regarding the annulment of certain clauses included in the loan agreements as being abusive) be negative, it might harm BCR's reputation.

The negative impact of the litigations above could impact BCR's results of operations and financial position.

# BCR's risk management strategies and internal control procedures may leave it exposed to unidentified or unanticipated risks.

BCR's risk management techniques and strategies have not been, and may in the future not be, fully effective in mitigating BCR's risk exposure in all economic market environments or against all types of risks, including risks that it fails to identify or anticipate. Furthermore, regulatory audits or other regular reviews of the risk management procedures and methods have in the past detected, and may in the future detect, weaknesses or deficiencies in BCR's risk management systems. Some of BCR's quantitative tools and metrics for managing risks are based upon its use of observed historical market behavior. BCR applies statistical and other tools to these observations to arrive at quantifications of risk exposures. During the recent financial crisis, the financial markets experienced unprecedented levels of volatility (rapid changes in price direction) and the breakdown of historically observed correlations (the extent to which prices move in tandem) across asset classes, compounded by extremely limited liquidity. In this volatile market environment, BCR's risk management tools and metrics failed to predict some of the losses it experienced and may in the future under similar conditions of market disruption fail to predict future important risk exposures. In addition, BCR's quantitative modelling does not take all risks into account and makes numerous assumptions regarding the overall environment, which may or may not materialise. As a result, risk exposures have arisen and could continue to arise from factors not anticipated or correctly evaluated in BCR's statistical models.

This has limited and could continue to limit BCR's ability to manage its risks, especially in light of the ongoing European sovereign debt crisis, many of the outcomes of which are currently unforeseeable. If circumstances arise that BCR did not identify, anticipate or correctly evaluate in developing its statistical models, losses could be greater than the maximum losses envisaged under its risk management system. Furthermore, the quantifications do not take all risks or market conditions into account. If the measures used to assess and mitigate risks prove insufficient, BCR may experience material unanticipated losses, which could have a material adverse effect on its business, financial condition and results of operations.

New governmental or regulatory requirements and changes in perceived levels of adequate capitalisation and leverage could subject BCR to increased capital requirements or standards and require it to obtain additional capital or liquidity in the future.

In response to the recent global financial crisis and the European sovereign debt crisis, a number of initiatives relating to the regulatory requirements applicable to European banks, including BCR, have been adopted or are in the process of being developed. These include the following:

"Basel III and CRD IV/CRR. In December 2010, the Basel Committee on Banking Supervision ("BCBS") published its final standards on the revised capital adequacy framework, known as Basel III, which also tighten the definition of capital and require banks to maintain capital buffers on top of minimum capital requirements. On 27 June 2013, the final versions adopted by the European Parliament and the Council on the Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC; "CRD IV") and the Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012; "CRR") were published in the Official Journal of the European Union. Nevertheless, some of the new deductions and prudential filters will be phased in during the transitional period from 2014 to 2017, based on the requirements of the local competent authority. In December 2013, NBR issued regulation no. 5/2013 to transpose CRD IV. The regulation stipulates that the main local prudential filter will be phased out during a transitional period from 2014 to 2017, with a yearly decrease of 20 per cent. For other prudential filters/deductions NBR established also transitional provisions which should be applied gradually during a period from 2014 to 2018.

Basel III and CRD IV/CRR are further increasing the quality and quantity of required regulatory capital (own funds), as well as the minimum capital requirements for derivative positions and introducing a new liquidity framework as well as a leverage ratio.

- European Banking Authority's 2014 EU-wide Stress Test. In order to ensure the orderly functioning and integrity of financial markets and the stability of the financial system in the EU, to monitor and assess market developments as well as to identify trends, potential risks and vulnerabilities stemming from the micro-prudential level, the European Banking Authority ("EBA") regularly conducts EU-wide stress tests, using consistent methodologies, scenarios and key assumptions developed in cooperation with the European Systemic Risk Board (ESRB), the ECB and the European Commission.
- On 31 January 2014, the EBA announced the key components of the 2014 EU-wide stress test (the "2014 EU-wide Stress Test"), that has been designed also in coordination with the ECB which in preparation for the Single Supervisory Mechanism (SSM) was conducting a comprehensive assessment (for details see below). The 2014 EU-wide Stress Test was designed to provide supervisors, market participants and institutions with consistent data to contrast and compare EU banks' resilience under adverse market conditions. To this end, the EBA provided competent authorities with a consistent and comparable methodology, which allowed them to undertake a rigorous assessment of banks' resilience under stress. The 2014 EU-wide Stress Test will be conducted on a sample of 124 EU banks which cover at least 50 per cent. of each national banking sector, and will be run at the highest level of consolidation. Given its objectives, the 2014 EU-wide Stress Test has been conducted under the assumption of a static balance sheet which implies no new growth and constant business mix and model throughout the time horizon of the exercise. The resilience of EU banks was be assessed under a period of three years (2014-2016). Banks were required to stress a common set of risks including: credit risk, market risk, sovereign risk, securitisation and cost of funding. Both trading and banking book assets have been subject to stress,

including off-balance sheet exposures. Competent authorities were allowed to include additional risks and country-specific sensitivities beyond this common set but the published results should allow an understanding of the impact of the common set of risks in isolation. In terms of capital thresholds, 8 per cent. common equity tier 1 ("CET 1") was the capital hurdle rate set for the baseline scenario and 5.5 per cent. CET 1 for the adverse scenario. Competent authorities could set higher hurdle rates and formally commit to take specific actions on the basis of those higher requirements. The methodology and scenario was published on 29 April 2014. The banks' individual results were released on 26 October 2014." European Central Bank's comprehensive assessment in advance of supervisory role. In a press release dated 23 October 2013, the ECB announced details of the comprehensive assessment to be conducted in preparation of assuming full responsibility for supervision as part of the single supervisory mechanism. The list of banks subject to the assessment was also published. The ECB deems the assessment as an important step in the preparation of the single supervisory mechanism and, more generally, towards greater transparency of the banks' balance sheets and consistency of supervisory practices in Europe. The assessment started in November 2013, and the outcome of the ECB comprehensive assessment was published on October 2014. It has been carried out in collaboration with the national competent authorities of the Member States that participate in the single supervisory mechanism, and was supported by independent third parties at all levels at the ECB and at the national competent authorities. The exercise had three main goals: (i) transparency - to enhance the quality of information available on the condition of banks; (ii) repair - to identify and implement necessary corrective actions, if and where needed; and (iii) confidence building - to assure all stakeholders that banks are fundamentally sound and trustworthy. The assessment consisted of three elements: (i) a supervisory risk assessment to review, quantitatively and qualitatively, key risks, including liquidity, leverage and funding; (ii) an asset quality review to enhance the transparency of bank exposures by reviewing the quality of banks' assets, including the adequacy of asset and collateral valuation and related provisions; and (iii) a stress test to examine the resilience of banks' balance sheet to stress scenarios. These three elements were closely interlinked. The assessment had been based on a capital benchmark of 8 per cent. common equity tier 1 ("CET 1"), drawing on the definition of the CRD IV/CRR, including transitional arrangements, for both the asset quality review and the baseline stress test scenario. The comprehensive assessment had been concluded with an aggregate disclosure of the outcomes, at country and bank level, together with any recommendations for supervisory measures. This comprehensive outcome was published on 26 October 2014, prior to the ECB assuming its supervisory role in November 2014, and includes the findings of the three pillars of the comprehensive assessment.

Erste Group has comfortably passed the asset quality review (AQR) and associated stress test carried out by the European Central Bank (ECB) and the European Banking Authority (EBA), respectively, confirming its status as one of the best capitalised large Austrian banks.

- Changes in Recognition of Own Funds. Due to regulatory changes implemented by CRD IV, various own funds instruments issued in the past and do not meet the eligibility criteria set out in (EU) Regulation no. 575/2013 a transitional phase out derecognition was established by the NBR. According to the new NBR Regulation no.5/2013 for the application of (EU) Regulation no. 575/2013, BCR tier-2 capital items which consist of subordinated loans and capital issued prior to 1 January 2014 were reassessed by the NBR in order to meet the eligibility criteria set out in (EU) Regulation no. 575/2013 and a positive opinion was received in this respect.
- Stricter and Changing Accounting Standards. Prospective changes in accounting standards as well as those imposing stricter or more extensive requirements to carry assets at fair value, could also impact BCR's capital needs.'
- EU Bank Recovery and Resolution Directive. On 12 June 2014, the "Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms and amending Council Directive 82/891/EEC, and Directives 2001/24/EC, 2002/47/EC, 2004/25/EC, 2005/56/EC, 2007/36/EC, 2011/35/EU, 2012/30/EU and 2013/36/EU, and Regulations (EU) No 1093/2010 and (EU) No 648/2012, of the European Parliament and of the Council establishing a framework for the recovery and resolution of credit institutions and investment firms" (Bank Recovery and Resolution Directive "BRRD") has been published. The BRRD establishes a framework for the recovery and resolution of credit institutions and, inter alia, requires institutions to draw up "recovery plans" which set out

certain arrangements and measures that may be taken to restore the long-term viability of the financial institution in the event of a material deterioration of its financial position. In addition, institutions are required to have at all times an aggregate amount of own funds and subordinated and senior liabilities subject to the bail-in tool defined by the resolution authority on a case-by-case basis. Measures undertaken under the BRRD may also have a negative impact on debt instruments (in particular subordinated debt instruments, but under certain circumstances also senior debt instruments) by allowing resolution authorities to write-down such instruments or convert them into CET 1 instruments. Besides of potentially being subject to resolution tools as set out under the BRRD, the Issuer may also be subject to national insolvency proceedings.

• Single Resolution Mechanism for European Banks. On 15 April 2014, the European Parliament adopted the Single Resolution Mechanism ("SRM") for the Banking Union. The mechanism complements the Single Supervisory Mechanism (SSM) which shall see the ECB directly supervise banks in the euro area (including the Issuer) and in other EU Member States which decide to join the Banking Union.

The SRM is be governed by (i) an SRM regulation covering the main aspects of the mechanism and (ii) an intergovernmental agreement related to some specific aspects of the Single Resolution Fund (SRF) ("Fund"). The SRM Regulation builds on the rulebook on bank resolution set out in the BRRD and establishes the key elements of the SRM (including scope, decision making, governance of the Board and voting modalities as well as the Fund).

The Fund is be constituted so that all the banks in the participating EU-Member States have to contribute. The Fund has a target level of EUR 55 billion and can borrow from the market. The Fund is owned and administrated by the Board for the SRM. The Fund shall reach a target level of at least 1 per cent. of covered deposits over an eight-year period. During this transitional period, the Fund would comprise national compartments corresponding to each participating EU Member State. The resources accumulated in those compartments would be progressively mutualised over a period of eight years, starting with 40 per cent. of these resources in the first year (i.e. 2015).

The SRM entered into force on 1 January 2015, whereas bail-in and resolution functions would apply from 1 January 2016, as specified under the BRRD.

• Structural Reform of the European Banking Sector. On 29 January 2014, the EU Commission proposed new rules on structural measures to improve the resilience of EU credit institutions. The proposal aims at further strengthening the stability and resilience of the EU banking system and shall complete the financial regulatory reforms undertaken over the last few years by setting out rules on structural changes for "too-big-to-fail banks". Therefore, the proposal focuses mainly on credit institutions with significant trading activities, whose failure could have a detrimental impact on the rest of the financial system and the whole economy. For the time being, it remains unclear whether the Issuer would be subject to the proposal once implemented.

#### The proposal shall:

- (i) ban proprietary trading in financial instruments and commodities (i.e. trading on own account for the sole purpose of making profit for the credit institution);
- (ii) grant supervisors the power and, in certain instances, the obligation to require the transfer of other high-risk trading activities (such as market-making, complex derivatives and securitisation operations) to separate legal trading entities within the group; credit institutions shall have the possibility of not separating activities if they can show to the satisfaction of their supervisor that the risks generated are mitigated by other means; and
- (iii) provide rules on the economic, legal, governance, and operational links between the separated trading entity and the rest of the banking group.

These proposed structural separation measures shall be accompanied by provisions improving the transparency of shadow banking and foresee respective transition periods: the proprietary trading ban would apply as of 1 January 2017 and the effective separation of other trading activities as of 1 July 2018.

Additional and new regulatory requirements may be adopted in the future, and the regulatory environment in many markets in which BCR operates continues to develop and change, including, for example, the Single Supervisory Mechanism and the Banking Union within the EUBCR will be subject to ECB banking

supervision via Erste Group. The substance and scope of any such new laws and regulations as well as the manner in which they will be adopted, enforced or interpreted may increase BCR's financing costs and could have an adverse effect on BCR's business, financial condition, results of operations and prospects.

In the course of the global financial crisis, the rules on regulatory capital for credit institutions have come under scrutiny by legislators, regulators and advisory bodies (e.g. the BCBS). In accordance with (EU) Regulation no. 575/2013, contractual terms of tier-1 capital instruments shall be carefully scrutinised by the competent authorities to establish if they meet the eligibility criteria set out in the (EU) Regulation 575/2013.

BCR may therefore need to obtain additional capital in the future. Such capital, whether in the form of ordinary shares or other capital recognised as regulatory capital, may not be available on attractive terms or at all. Further, any such regulatory development may expose BCR to additional costs and liabilities, require it to change how it conducts its business or otherwise have a negative impact on its business, the products and services it offers and the value of its assets. There can be no assurance that BCR would be able to increase its capital ratios sufficiently or on time. If BCR is unable to increase its capital ratios sufficiently, its ratings may drop and its cost of funding may increase, the occurrence of which could have a material adverse effect on its business, financial condition and results of operations.

Rating agencies may suspend, downgrade or withdraw a rating of BCR or of Romania, and such action might negatively affect the refinancing conditions for BCR, in particular its access to debt capital markets.

BCR's credit ratings are important to its business. A rating is the opinion of a rating agency on the credit standing of an issuer, i.e. a forecast or an indicator of a possible credit loss due to insolvency, delay in payment or incomplete payment to the investors. It is not a recommendation to buy, sell or hold securities. Such credit ratings have been issued by credit rating agencies established in the European Community and registered under Regulation (EC) No. 1060/2009 of the European Parliament and of the Council of 16 September 2009, as amended. BCR's current long-term credit ratings are: Fitch Ratings Ltd ("Fitch") – BBB (outlook stable) and Moody's ("Moody's") - Ba1 (outlook negative).

A rating agency may in particular suspend, downgrade or withdraw a rating. A rating may also be suspended or withdrawn if BCR were to terminate the agreement with the relevant rating agency or to determine that it would not be in its interest to continue to supply financial data to a rating agency. A rating could also be negatively affected by the soundness or perceived soundness of other financial institutions.

A rating agency may also suspend, downgrade or withdraw a rating or may publish unfavourable reports or outlooks on Romania which may lead to an increase of the funding costs of BCR. Any downgrade of the credit rating of BCR or of Romania could have a material adverse effect on BCR's liquidity and competitive position, undermine confidence in BCR, increase its borrowing costs, limit its access to funding and capital markets or limit the range of counterparties willing to enter into transactions with BCR and would as a consequence have a material adverse effect on its business, financial condition and results of operations.

#### BCR is subject to the risk that liquidity may not be readily available.

BCR, like many other banks, relies on customer deposits (corporate and individuals) to meet a substantial portion of its funding requirements. The majority of BCR's deposits are retail deposits, a significant proportion of which are term deposits. Such deposits are subject to fluctuation due to factors outside BCR's control, and BCR can provide no assurances that it will not experience a significant outflow of deposits within a short period of time. Because a significant portion of BCR's funding comes from its deposit base, any material decrease in deposits could have a negative impact on BCR's liquidity unless corresponding actions were taken to improve the liquidity profile of other deposits or to reduce liquid assets, which may not be possible on economically beneficial terms, if at all. At the same time, funding from the parent company could be limited in case the Austrian financial market regulator will consider changing or implementing stricter rules on funding by the Erste Group of its subsidiaries (which include BCR).

As credit providers, BCR and its subsidiaries are exposed to market liquidity risk, which arises from an inability to easily sell an asset because there is inadequate market liquidity or market disruption. They are also exposed to funding liquidity risk, which is an exposure to losses arising out of a change in the cost of refinancing, or from a spread over a certain horizon and confidence level, or from insolvency of counterparties, which may result in difficulties in meeting future payment obligations, either in full, on time or on economically beneficial terms.

Credit and money markets worldwide have experienced and continue to experience a reluctance of banks to lend to each other because of uncertainty as to the creditworthiness of the borrowing bank. Even a

perception among market participants that a financial institution is experiencing greater liquidity risk may cause significant damage to the institution, since potential lenders may require additional collateral or other measures that further reduce the financial institution's ability to secure funding. This increase in perceived counterparty risk has led to further reductions in the access of BCR, along with other banks, to traditional sources of liquidity, and may be compounded by further regulatory restrictions on capital structures and calculation of regulatory capital ratios.

If BCR has difficulty in securing adequate sources of short- and long-term liquidity or if there were material deposit outflows this would have a material adverse effect on its business, financial condition and results of operations.

#### BCR may have difficulty recruiting or retaining qualified employees.

BCR's existing operations and ability to offer new products depend on its ability to retain existing employees and to identify and recruit additional individuals who are not only familiar with the local language, customs and market conditions, but also have the necessary qualifications and level of experience in banking. In Romania, as in many of the other Central and Eastern Europe markets, the pool of individuals with the required set of skills is smaller than in most Western European countries. Increasing competition for labour in Romania from other international financial institutions may also make it more difficult for BCR to attract and retain qualified employees and may lead to rising labour costs in the future. Moreover, if caps or further restrictions under CRD III or CRD IV/ were to be imposed on salaries or bonuses paid to executives of BCR or its subsidiaries, BCR's ability to attract and retain high-quality personnel could be limited and could result in losses of qualified personnel. If BCR is unable to attract and retain new talent in key strategic markets or if competition for qualified employees increases its labour costs, this could have a material adverse effect on BCR's business, financial condition and results of operations.

### BCR's major shareholder may be able to control shareholder actions.

The majority of voting rights in BCR is held by Erste Group Bank AG (93.5783 per cent.). Hence, Erste Group Bank AG exercises direct control over BCR through the majority of voting rights and, implicitly, through the right to appoint most of the members in the Supervisory Board of BCR.

As a result, Erste Group Bank AG is able to control the outcome of most decisions requiring shareholder approval. Therefore, it is possible that Erste Group Bank AG may exercise or be expected to exercise control over BCR in ways that may not be in the interest of other shareholders and which may also affect BCR.

# Compliance with anti-money laundering, anti-corruption and anti-terrorism financing rules involves significant costs and efforts and non-compliance may have severe legal and reputational consequences.

BCR is subject to rules and regulations regarding money laundering, corruption and the financing of terrorism. These rules and regulations have been tightened in recent years and may be further tightened and more strictly enforced in the future in particular by implementing the fourth anti-money laundering directive. Monitoring compliance with anti-money laundering, anti-corruption and anti-terrorism financing rules can result in a significant financial burden on banks and other financial institutions and can pose significant technical problems. BCR cannot guarantee that it is in compliance with all applicable anti-money laundering, anti-corruption and anti-terrorism financing rules at all times or that its Group-wide anti-money laundering, anti-corruption and anti-terrorism financing standards are being consistently applied by its employees in all circumstances. Any violation of anti-money laundering, anti-corruption or anti-terrorism financing rules, or even alleged violations, may have severe legal, monetary and reputational consequences and could have a material adverse effect on BCR's business, financial condition and results of operations.

### Risks relating to investments in Romania as emerging market

#### Romania is still an emerging market and may pose higher risks than developed markets.

Investors in companies operating in emerging markets such as Romania should be aware that these markets pose higher risks than developed markets. Romania may be subject to rapid and sometimes unpredictable political, legal, social and economic changes, including economic recessions, high inflation rates, fluctuations of the exchange rate, material market disruptions and significant and frequent changes in legislation and that the information included in this section may become outdated relatively quickly. At the same time, Romania may be subject to spill-over effects radiating from political, legal, social and economic changes occurring in the European Union or in neighboring countries.

Accordingly, investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in light of those risks, their investment is appropriate. Generally, investment in emerging markets is only suitable for sophisticated investors who fully appreciate the significance of the risks involved, and investors are urged to consult their own legal and financial advisers before making an investment in the Notes.

Furthermore, Romania's economy is vulnerable to market downturns and economic slowdowns elsewhere in the world. The impact of global economic developments is often felt more strongly in emerging markets such as Romania than it is in more mature markets. As it has happened in the past, financial problems or an increase in the perceived risks associated with investing in emerging economies could dampen foreign investment in Romania and its economy could face severe liquidity constraints, with a significant impact on BCR's activities. In particular, BCR's business activities are dependent on the level of banking, finance and financial services required by its customers. Levels of borrowing are dependent on customer confidence, employment trends, the state of the economy, the housing market and market interest rates at the time. As BCR's currently conducts almost all of its business in Romania, its performance is influenced by the level and cyclical nature of business activity in Romania, which is in turn affected by both domestic and international economic and political events. The deterioration of the general economic situation in Romania or of the global economy may have a material adverse effect on BCR's business, financial conditions or results of operations.

#### Romania may face difficulties related to its post-accession process to the European Union.

Romania joined the European Union in January 2007. During the post-accession process, to smoothen the entry of Romania, the European Union decided to establish a special "cooperation and verification mechanism" to help Romania address certain outstanding shortcomings in the various fields such as judicial reform and fight against corruption. For Romania, the European Commission has established the following four benchmarks on which the Commission regularly verifies progress:

- ensuring a more transparent and efficient judicial process notably by enhancing the capacity and accountability of the Superior Council of Magistracy; reporting and monitoring the impact of the new civil and criminal procedures codes; and
- establishing an integrity agency with responsibilities for verifying assets, incompatibilities and potential conflicts of interest, and for issuing mandatory decisions on the basis of which dissuasive sanctions can be taken; and
- continuing to conduct professional, non-partisan investigations into allegations of high level corruption; and
- taking further measures to prevent and fight against corruption, in particular within the local government.

Failure by Romania to address these benchmarks adequately entitles the European Commission to apply safeguard measures based on the acts for admission of Romania to the European Union, including the suspension of Member States' obligation to recognise and execute, under the conditions laid down in Community law, Romanian judgments and judicial decisions, such as European arrest warrants.

The latest European Commission progress report on the Co-operation and Verification Mechanism<sup>†</sup> with Romania approved and published by the European Commission on 22 January 2014 shows that Romania has made progress in many areas since the previous CVM reports. The track record of the key judicial and integrity institutions has remained positive. Necessary and long awaited legislative changes have remained on track, and a spirit of cooperation between judicial institutions and the Ministry of Justice is helping managerial issues to be tackled. In this sense the situation has benefited from the calmer political atmosphere since spring 2013.

However, concerns about judicial independence remain and there are many examples of resistance to integrity and anti-corruption measures at political and administrative levels. The rushed and untransparent

Source: Commission Decision 2006/928/EC of 13 December 2006 establishing a mechanism for cooperation and verification of progress in Romania to address specific benchmarks in the areas of judicial reform and the fight against corruption (OJ L 354, 14.12.2006, p. 56).

<sup>&</sup>lt;sup>†</sup> Report from the Commission to the European Parliament and the Council - On Progress in Romania under the Co-operation and Verification Mechanism, Brussels, 31.1.2013 COM (2013) 47 final (ec.europa.eu/cvm/docs/com\_2013\_47\_en.pdf).

amendment of the Criminal Code in December 2013 sparked widespread concern as a fundamental challenge to the legal regime for tackling corruption and promoting integrity, even if the Constitutional Court showed checks and balances at work in ruling this unconstitutional. The important measure of key appointments shows a mixed picture, with some procedures running in an open, transparent and merit-based way whilst others are open to criticism on the grounds of political interference.

Although Romania has registered a certain progress in the achievement of the objectives set out by the European Commission, the risk of having safeguard measures imposed upon it may not be excluded. Applying any safeguard measures according to the above may result in a loss of investor confidence in the Romanian economical and financial climate which could have a material adverse effect on BCR's business, financial conditions or results of operations or on the market price of the Notes.

## The transparency level of Romanian issuers on Romanian market and public information made available thereby can be lower than in other European member states.

The reporting, accounting and financial practices applicable to Romanian companies differ, in certain important respects, from those applicable to similar companies in other European countries. For example, less financial information on Romanian financial institutions is publicly available than in many other European countries.

# The changes and ambiguities in the Romanian legal and judicial system may have an adverse impact on BCR's activity.

BCR's operations in Romania are subject to, and must comply with, a variety of Romanian laws and regulations governing a number of matters, including banking, data protection, labour relations, welfare, competition and tax. In Romania, primary legislation often takes effect immediately and before the preparation of secondary regulations. Any failure to comply with applicable laws and regulations may result in fines or other sanctions by the relevant regulator and may have negative reputation consequences.

The legal and judicial systems in Romania are not as developed as in some other European countries. Existing laws and regulations, including legislation existing at the level of the EU, may be implemented and/or applied inconsistently and it may not be possible, in certain circumstances, to obtain legal remedies in a reasonably timely manner. The relatively limited experience of a significant number of the magistrates and the existence of a number of issues relating to the independence of the judiciary system may lead to ungrounded decisions or to decisions based on non-legal considerations. Because Romania is a civil law jurisdiction, judicial decisions under law generally have no precedential effect. For the same reason, courts themselves are generally not bound by earlier decisions taken under the same or similar circumstances, which can result in the inconsistent application of Romanian legislation to resolve the same or similar disputes. The Romanian judicial system may at times generate unjustified delays in the resolution of cases. The enforcement of judgments sometimes proves difficult which in the past meant that the enforcement of rights through the Romanian court systems may be laborious.

Furthermore, Romanian bankruptcy and enforcement laws may not offer in all respect the same level of rights, remedies and protections that creditors enjoy under the legal regimes in other EU jurisdictions. In particular, Romanian bankruptcy and enforcement laws and practice may make it comparatively more difficult and time-consuming for BCR to recover amounts in respect of its secured and unsecured claims before the Romanian courts. Considering that a significant part of BCR's assets are due from debtors and/or secured by assets that are or are likely to be in the future subject to Romanian bankruptcy and enforcement laws, the above could adversely affect BCR's financial condition and its ability to make payment under the Notes.

This lack of legal certainty and the inability to obtain effective legal remedies in a reasonably timely manner may adversely affect BCR's business, financial condition and results of operations, and the trading price of the Notes.

#### Committed EU funds may not be released or further aid programmes may not be adopted by the EU.

Romania has been promised funds for infrastructure and other projects in substantial amounts by the EU and international credit institutions, including the European Bank for Reconstruction and Development ("EBRD"), the International Monetary Fund ("IMF") and the European Investment Bank ("EIB"). If these funds are not released, are released only in part or with delay (including because of Romania's up to present very poor track record of accessing such funds), or if no further aid will be made available by the EU and the international credit institutions, the Romanian national economy could be adversely affected, which would, in turn, negatively affect BCR's business.

Loss of customer confidence in BCR's business or in banking businesses generally could result in unexpectedly high levels of customer deposit withdrawals, which could have a material adverse effect on BCR's results, financial condition and liquidity.

The availability of BCR's customer deposits to fund its loan portfolio is subject to potential changes in certain factors outside BCR's control, such as a loss of confidence of depositors in either the economy in general, the financial services industry or BCR specifically, ratings downgrades and significant further deterioration in economic conditions. These factors could lead to a reduction in BCR's ability to access customer deposit funding on appropriate terms in the future and to sustained deposit outflows, both of which would adversely impact BCR's ability to fund its operations. Any loss in customer confidence in BCR's banking businesses, or in banking businesses generally, could significantly increase the amount of deposit withdrawals in a short period of time. Should BCR experience an unusually high level of withdrawals, this may have an adverse effect on BCR's results, financial condition and prospects and could, in extreme circumstances, prevent BCR from funding its operations. In such extreme circumstances BCR may not be in a position to continue to operate without additional funding support, which it may be unable to access.

Liquidity problems experienced by certain CEE countries may adversely affect Romania and the broader CEE region and could negatively impact BCR's business results and financial condition.

In the past, Romania (like other countries in the CEE) turned to international institutions for assistance with liquidity problems, and other countries in the CEE may be forced to do the same. If such liquidity problems should occur (again), this could have significant consequences throughout the region, including foreign banks withdrawing funds from their CEE subsidiaries (including their Romanian subsidiaries), thereby weakening local economies and affecting customers of BCR who borrow from a number of different banks. This could also lead to an increase of defaults throughout the economy or by BCR customers and, accordingly, could have a material adverse effect on BCR's business, financial condition and results of operation.

Governments in CEE countries, including Romania, may react to financial and economic crises with increased protectionism, nationalisations or similar measures.

Governments in CEE countries, including Romania, could take various protectionist measures to protect their national economies, currencies or fiscal income in response to financial and economic crises, including among other things:

- allow for loans denominated in foreign currencies like Euro, USD or CHF to be converted into local currencies at below market rates, such as occurred in Hungary in 2011, or allow loans to be assumed by government entities, potentially resulting in a reduction in value for such loans;
- set limitations on the repatriation of profits (either through payment of dividends to their parent companies or otherwise) or export of foreign currency;
- set out regulations limiting interest rates and fees for services that can be charged and other terms and conditions;
- prohibit money transfers abroad by banks receiving state support measures (e.g., loans granted to banks from sovereigns or covered by sovereign deposit guarantees);
- introduce or increase banking taxes or legislation imposing levies on financial transactions or income generated through banking services or extend such measures previously introduced on a temporary basis; and
- nationalisation of local banks, with or without compensation, in order to stabilise the banking sector and the economy.

Any of these or similar state actions could have a material adverse effect on BCR's business, financial condition and results of operations.

### Factors which are material for the purpose of assessing the market risks associated with Notes to be issued pursuant to this Prospectus

The Notes may not be a suitable investment for all investors if they do not have sufficient knowledge and/or experience in the financial markets and/or access to information and/or financial resources and liquidity to bear all the risks of an investment and/or a thorough understanding of the terms of the Notes and/or the ability to evaluate possible scenarios for economic, interest rate and other factors that may affect its investment.

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Prospectus or any applicable supplement hereto;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Investors should be aware that they may lose the value of their entire investment or part of it, as the case may be. However, each investor's liability is limited to the value of his investment (including incidental costs).

#### Risks relating to an Index or Index basket as reference asset

Factors having a negative effect on the Performance of the Index may also affect the value and the Interest or Redemption Amount of the Notes.

The development of the value of the Notes and the amount of interest or redemption payments are dependent on the development of the price of the Index (the "Index") underlying the Notes. The performance of the Index in turn depends on the individual components of the Index of which the relevant Index is comprised. Equity indices are comprised of a synthetic portfolio of shares. Therefore, the performance of an Index is dependent on the macroeconomic factors that underlie the Index, such as interest and price levels on the capital markets, currency developments, political factors as well as company-specific factors such as the earnings position, market position, risk situation, shareholder structure and distribution policy. During the term of the Notes, the market price of the Notes may deviate from the performance of the Index or the components of the Index, since in addition to other factors, for example the correlations, volatilities, interest rate level etc. may also influence the development of the price of the Notes.

Notes relating to a price Index do not take into account dividends and other distributions, since they are not reflected in the price of such an Index.

The applicable rules for the composition and calculation of the underlying Index may provide for, e.g., in the case of a so-called price Index, that dividends paid on its components are not taken into account and, therefore, do not lead to an increased level of the Index, which may in turn lead to a decline of the level of the Index, although all other circumstances remain unchanged. As a result, in cases where a reference asset is such type of Index, the purchasers of Notes will not participate in dividends or other distributions paid on the components contained in the Index. Even if the rules of the relevant underlying Index provide for that distributed dividends or other distributions of the components of the Index are generally reinvested in the Index, in some circumstances the dividends or other distributions may not be fully reinvested in the Index.

#### The Issuer has no influence on the existence, composition and calculation of the Index.

The Issuer has no influence on the existence, composition, calculation and the rules of the Index. For example, the sponsor of the Index can add, delete or substitute the components of the Index or make other methodological changes that could change the weighting of one or more components of the Index. The changing of components of any Index may affect the level of such Index, as a newly added company may perform significantly worse or better than the company it replaces, which in turn may affect the payments made by the Issuer to the Holders. The Index sponsor of any such Index may also alter, discontinue or suspend the calculation or dissemination of the Index.

#### Certain events in relation to the Index may result in an adjustment or early redemption of the Notes.

Holders bear the risk that the Notes may be adjusted or terminated early by the Issuer if other Index-relevant events occur.

If a valuation date is a disruption date or if it is not an index business day, the original valuation date will be postponed. If the valuation date, due to the postponement, falls on the reference cut-off date, the calculation agent will, irrespective of whether it is a disruption date, determine the level of the Index in line with the formula and method of calculation for the Index, which were last applicable prior to the reference date, by using the stock exchange price of the components of the Index. In this respect, it will estimate the stock exchange price in its good faith, if the reference date for the respective component of the Index is a disruption date.

If the Index sponsor is replaced by a successor index sponsor or the Index is replaced by a successor index, the calculation agent may adjust the Notes appropriately.

If the calculation agent determines that an index adjustment event has a material effect on the Notes, it may either adjust the level of the Index in line with the composition, formula and method for the calculation of the Index, which were last applicable prior to the occurrence of the index adjustment event or, if such an adjustment is not possible or unreasonable for the Issuer, terminate the Notes early.

The occurrence of these events in relation to the Index as well as adjustments and early redemption, may adversely affect the value of the Notes or the amount of redemption of the Notes.

### The sponsor of the Index does not carry out any activity which affects the value of the Index and does not issue investment recommendations regarding the Index.

The sponsor of the Index or licensor does not carry out sales or promotional or marketing activities for the Notes. It does not give investment advice for the Notes. In particular, the Index is determined, comprised and calculated by the sponsor of the Index or licensor without consideration of the Issuer and the Notes.

The sponsor of the Index will have no involvement in the offer and sale of the Notes and will have no obligation to any purchaser of such Notes. The sponsor of the Index may take any actions in respect of such an Index without regard to the interests of the purchasers of the Notes, and any of these actions could adversely affect the market value of the Notes.

Neither the sponsor of the Index nor the licensor assume any responsibility or liability for the marketing or trading of the Notes.

# If one or several components of the Index underlying the Notes are linked with emerging markets, a Holder must expect considerable political and economic uncertainty, which may considerably affect the price development of the Notes.

If one or several components of the Index underlying the Notes are linked with emerging markets (e.g. shares listed in emerging markets), an investor must expect considerable political and economic insecurity. On the one hand, this leads to a high volatility of the value of an investment in these markets and, on the other hand, to a higher risk that this investment will be entirely lost. The political, social and economic situation of an emerging market is not comparable to that of Western Europe. Even small setbacks may weaken the economic situation to a greater extent. In the case of an investment in the Notes, it should always be taken into account that they are also considerably dependent on the political and economic instability of the relevant emerging market. This includes, *inter alia*, the risk of a higher market volatility on the stock and foreign exchange market and higher government restrictions. There is the risk that restrictions for investors (e.g. foreign exchange restrictions), expropriation, punitive taxation, nationalisation or negative social or political measures or events (e.g. political upheaval) are introduced. Legal changes are not unusual and the outcome is often not foreseeable. Even existing laws and claims are not enforceable or only

enforceable with difficulties due to the deficient legal system. In addition, investments relating to an emerging market bear the risk that the markets have a low capitalisation. In the case of a low market capitalisation, there is the risk that an investment cannot be sold at a fair market price or not in the required time frame. Markets in emerging markets are not regulated or poorly regulated (e.g. stock exchanges). Therefore, there is an increased risk to suffer losses due to corruption, fraud or organised crime. All of these factors may have a significant influence on the performance of the Notes.

#### Holders do not have any rights to the components of the Shares underlying the Index

Even if the amount of the payment to be made on the Notes is entirely dependent on the performance of the underlying Index, the Notes do not give a right to assert claims against the issuer of the shares underlying the Index.

#### Risks relating to Shares or a Share basket as reference asset

### Factors having a negative effect on the performance of the Shares may also affect the value and Interest or Redemption Amount of the Notes.

The development of the value of the Notes and the amount of interest or redemption payments are dependent on the development of the price of the Shares underlying the Notes (the "Shares"). The development of the Share price cannot be predicted and is determined by macroeconomic factors, e.g. the interest rate or price level on capital markets, currency developments, political circumstances, as well as company-specific factors such as the earnings situation, market position, risk situation, shareholder structure, and distribution policy.

#### Notes relating to Shares do not take into account any dividends and other distributions.

Purchasers of the Notes do not receive dividends or other distributions, which are paid on Shares serving as reference asset, and dividends or other distributions will also not be reflected in the price of the shares or the Notes, which may lead to a declining price of the Notes, although all other circumstances remain unchanged. Therefore, the return on the Notes will not reflect the return a purchaser would have realised had he or she actually acquired such shares and received the dividends on them. The Holders also do not have voting rights regarding the share.

#### Holders do not have any claims against the Share issuer.

Even if redemption of the Notes is significantly dependent on the performance of the underlying share, the Notes do not give any recourse rights or other claims against the issuer of the shares underlying the Notes.

#### Certain events in relation to the Share may result in an adjustment or early redemption of the Notes.

A Holder bears the risk that the Notes may be adjusted or terminated early by the Issuer if the Share-relevant events occur.

If a valuation date is a disruption date or if it is not an exchange business day, the original valuation date will be postponed. If the valuation date, due to the postponement, falls on the reference cut-off date, the calculation agent will determine the relevant share price at its reasonable discretion, irrespective of whether it is a disruption day.

If the calculation agent determines that an adjustment event has occurred which has a dilutive or concentrative effect on the theoretical value of the Shares, it will (i) if applicable, appropriately adjust the redemption amount and/or any other value, which is suitable, at the reasonable discretion of the calculation agent, to account for the dilutive or concentrative effect, and (ii) determine the effective date of that adjustment. Adjustment events are, *inter alia*, (a) a subdivision, consolidation or reclassification of the Shares, (b) a distribution/dividend against payment below the market price, (c) an extraordinary dividend, (d) a call on Shares, which have not been paid in full, (e) a repurchase of Shares by their issuer or one of its subsidiaries, (f) an event resulting in a distribution or separation of shareholders' rights from the capital and which occurs based on a plan against hostile takeovers to distribute capital below the market price or (g) any other event, which has a dilutive or concentrative effect on the theoretical value of the shares.

If the calculation agent determines that a change in law, hedging disruption, increased cost of hedging and/or insolvency filing has occurred, it has reasonable discretion to (i) make certain adjustments to the payment and other conditions to account for the economic consequences of the relevant event. If a merger event, tender offer, delisting, nationalisation, or insolvency occurs in relation to any Share, the Issuer in its

reasonable discretion, may require the Calculation Agent make certain adjustments or terminate the Notes extraordinarily.

The occurrence of these events in relation to the reference asset as well as adjustments and early redemption may adversely affect the value of the Notes or the redemption amount of the Notes.

#### Risks related to the trading of the Notes

#### There is no active trading market for Notes.

Notes to be issued pursuant to this Prospectus will be new securities which may not be widely distributed and for which there is currently no active trading market, and one may never develop. The development of a market for the Notes will depend on factors such prevailing interest rates, the market for similar securities, general economic conditions and financial condition of BCR. If a market does develop, it may not be liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Lack of liquidity may have a severely adverse effect on the market value of Notes.

### The Issuer may be unable to have the Notes admitted to trading on the Luxembourg Stock Exchange and/or the Bucharest Stock Exchange and/or any other stock exchange.

The admission of the German Law Governed Notes to trading on the Luxembourg Stock Exchange requires that this Prospectus is approved by the CSSF as the competent authority in Luxembourg under the Prospectus Directive and that the Luxembourg Stock Exchange approves the listing and trading of the German Law Governed Notes. Admission to trading on the Luxembourg Stock Exchange is subject to certain requirements. The admission of the Romanian Law Governed Notes to trading on the BVB requires that this Prospectus is approved by the CSSF and that the Romanian Financial Supervisory Authority receives a certificate from the CSSF confirming that this Prospectus has been approved by it (fulfilling the European passporting formalities), and that the BVB approves the listing and trading of the Romanian Law Governed Notes. Admission to trading on the BVB is subject to certain requirements. BCR intends to take all necessary steps to ensure that all German Law Governed Notes are admitted to trading on the Luxembourg Stock Exchange and that all Romanian Law Governed Notes are admitted to trading on the BVB as soon as possible after the issuance of the relevant Notes, if at all. However, there is no guarantee that, should the admission conditions change, all of such listing conditions will be met. Consequently, should the applicable admission conditions change, there is no assurance that the German Law Governed Notes will be admitted to trading on the Luxembourg Stock Exchange and that the Romanian Law Governed Notes will be admitted to trading on the BVB on the estimated dates or at all.

If the Notes are not listed on any stock exchange, pricing information for such Notes may, however, be more difficult to obtain, which may adversely affect the liquidity of the Notes. In an illiquid market, an investor might not be able to sell its Notes at any time at fair market prices. The possibility to sell the Notes might additionally be restricted by country-specific reasons.

#### There is a lack of liquidity on the Bucharest Stock Exchange for the corporate bond market.

As of July 2015, seven corporate bond issues were registered for trading on the spot regulated market operated by BVB. A very small number of debt securities represent the gross majority of the debt trading volumes of BVB. There is no guarantee that the Romanian Law Governed Notes, even though expected to be listed on the spot regulated market operated by the BVB, will be actively traded, and if they are not, this is likely to increase their price volatility and/or adversely affect the price of the Romanian Law Governed Notes.

### There is a risk that the Notes or underlyings will be suspended or excluded from trading, which may have an adverse effect on the price of such Notes.

The Luxembourg Stock Exchange and the BVB have the right to suspend trading in listed bonds if BCR fails to comply with the regulations of the exchange (such as, for example, specific disclosure requirements) or if such suspension is necessary to protect the interests of market participants or the orderly functioning of the market is temporarily endangered. There can be no assurance that trading in the Notes will not be suspended. Any suspension of trading could adversely affect the trading price of the Notes. Moreover, if BCR fails to fulfil certain requirements or obligations under the applicable laws and regulations relevant to

companies whose securities are listed on the Luxembourg Stock Exchange or the BVB, or if the orderly stock exchange trading, the safety of trading thereon or investors' interests are endangered, the Notes can be excluded from trading on the respective stock exchange. There can be no assurance that such a situation will not occur in relation to the Romanian Law Governed Notes and/or the German Law Governed Notes. Where trading in an underlying of the Notes is suspended, interrupted or terminated, trading in the respective Notes will usually also be suspended, interrupted or terminated and existing orders for the sale or purchase of such Notes will usually be cancelled. Holders should note that the Issuer has no influence on trading suspension or interruptions (other than where trading in the Notes is terminated upon the Issuer's decision) and that Holders in any event must bear the risks connected therewith. In particular, Holders may not be able to sell their Notes where trading is suspended and the stock exchange quotations of such Notes may not adequately reflect the price of such Notes. Finally, even if trading in Notes is suspended or the Notes are excluded from trading, Holders should note that such measures may neither be sufficient nor adequate nor in time to prevent price disruptions or to safeguard the Holders' interests; for example, where trading in Notes is suspended after price-sensitive information relating to such Notes has been published, the price of such Notes may already have been adversely affected. All these risks would, if they materialise, have a material adverse effect on the Holders.

#### Risks related to the pricing of the Notes

The issue price of the Notes may include a margin on the mathematical (fair) value of the Notes.

The sales price of the Notes may include a margin on the mathematical ("fair") value of the Notes, which cannot be identified by an investor ("**Margin**"). The Margin will be determined at the reasonable discretion of the Issuer and may differ from margins charged by other issuers for comparable notes. This Margin may be used e.g. for commission payments made by the Issuer to its distributors as remuneration.

Since the Issuer will, when determining the price of the Notes on the secondary market, also take into account, in particular, the subscription fee (agio), the spread between bid and ask prices as well as commission and other fees in addition to the mathematical (fair) value of the Notes, the prices quoted by the Issuer may considerably deviate from the fair market value of the Notes.

Prices quoted by the Issuer are determined by the Issuer itself based on internal pricing models. The Issuer is generally the only person quoting a price for the Notes.

The Issuer determines the prices based on factors such as, in particular, the fair value of the Notes, which *inter alia* depends on the index level, and, if the Issuer provides bid and ask prices, the spread between the bid and ask prices desired by the Issuer. In addition to this, a subscription fee (*agio*) initially charged for the Notes is regularly included as well as any fees or costs (*inter alia*, administrative, transaction or comparable fees according to the Final Terms) which are to be deducted upon maturity or settlement of the Notes from any payments to be made. The quotation of prices on the secondary market is also dependent e.g. on costs associated with the initial issue of the Notes on the primary market, such as distribution fees paid to third parties. Furthermore, the Issuer will include its own profit margin.

The bid-ask spread will be fixed by the Issuer based on supply and demand for the Notes and certain revenue considerations.

Certain costs, which were associated with the initial issue of the Notes on the primary market, such as the agio or distribution fees paid to third parties and/or trailer fees will first be added to the fair value of the Notes and increase their price, but will then often not be divided equally over the term of the Notes and deducted from the price when prices are quoted, instead they are deducted entirely from the fair value of the Notes at an earlier date at the reasonable discretion of the Issuer.

The prices quoted by the Issuer can, therefore, substantially differ from the fair value of the Notes, or the value of the Notes to be expected economically on the basis of the factors mentioned above, at the relevant time.

#### Risks related to the market generally

Holders are exposed to the risk of partial or total failure of the Issuer to make interest and/or redemption payments under the Notes.

Holders are subject to the risk of a partial or total failure of the Issuer to make interest and/or redemption payments that the Issuer is obliged to make under the Notes. The worse the creditworthiness of the Issuer, the higher the risk of loss (see also "Factors that may affect the Issuer's ability to fulfil its obligations under

Notes to be issued pursuant to this Prospectus" above). A materialisation of the credit risk may result in partial or total failure of the Issuer to make interest and/or redemption payments.

### Holders assume the risk that the credit spread of the Issuer widens resulting in a decrease in the price of the Notes.

A credit spread is the margin payable by the issuer to the holder of an instrument as a premium for the assumed credit risk. Credit spreads are offered and sold as premiums on current risk-free interest rates or as discounts on the price.

Factors influencing the credit spread include, among other things, the creditworthiness and rating of the Issuer, probability of default, recovery rate, remaining term to maturity of the Notes and obligations under any collateralisation or guarantee and declarations as to any preferred payment or subordination. The liquidity situation of the market, the general level of interest rates, overall economic developments, and the currency, in which the relevant obligation is denominated may also have a positive or negative effect.

Holders are exposed to the risk that the credit spread of the Issuer widens resulting in a decrease in the price of the Notes.

### The Holder may be exposed to the risk that due to future money depreciation (inflation), the real yield of an investment may be reduced.

Inflation risk describes the possibility that the value of assets such as the Notes or income therefrom will decrease as inflation shrinks the purchasing power of a currency. Inflation causes the rate of return to decrease in value. If the inflation rate exceeds the interest, if any, paid on any Notes the yield on such Notes may become negative.

### Holders are exposed to the risk of an unfavourable development of market prices of their Notes which materialises if the Holder sells the Notes prior to the final maturity of such Notes.

The development of market prices of the Notes depends on various factors, such as changes of market interest rate levels, the policies of central banks, overall economic developments, inflation rates or the lack of or excess demand for the relevant type of Notes. The Holder is therefore exposed to the risk of an unfavourable development of market prices of its Notes which materialises if the Holder sells the Notes prior to the final maturity of such Notes. Holders should also be aware that Notes may be issued at a price higher than the market price at issue and/or the redemption amount. This will increase the impact that unfavourable market price developments may have on the Notes. If the Holder decides to hold the Notes until final maturity the Notes will be redeemed at the amount set out in the relevant Final Terms.

Exchange rate risks may occur, if a Holder's financial activities are denominated in a currency or currency unit other than the Specified Currency in which BCR will make payments of principal and interest (if any). Furthermore, government and monetary authorities may impose exchange controls that could adversely affect an applicable exchange rate.

BCR will pay principal and interest (if any) on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if a Holder's financial activities are denominated principally in a currency or currency unit (the "Holder's Currency") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Holder's Currency) and the risk that authorities with jurisdiction over the Holder's Currency may impose or modify exchange controls. An appreciation in the value of the Holder's Currency relative to the Specified Currency would decrease (i) the Holder's Currency-equivalent yield on the Notes, (ii) the Holder's Currency-equivalent value of the principal payable on the Notes, and (iii) the Holder's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, Holders may receive less interest (if any) or principal than expected, or no interest or principal.

### If a loan or credit is used to finance the acquisition of the Notes, the loan or credit may significantly increase the amount of a loss.

If a loan is used to finance the acquisition of the Notes by a Holder and the Issuer is subsequently unable to repay any or all of the principal and interest otherwise payable under the Notes, or if the trading price diminishes significantly, the Holder may not only have to face a potential loss on its investment, but it will also have to repay the loan and pay interest thereon. A loan may therefore significantly increase the amount

of a potential loss. Holders should not assume that they will be able to repay the loan or pay interest thereon from the profits of a transaction. Instead, Holders should assess their financial situation prior to an investment, as to whether they are able to pay interest on the loan, repay the loan on demand, and that they may suffer losses instead of realising gains.

### Incidental costs related in particular to the purchase and sale of the Notes may have a significant impact on the profit potential of the Notes.

When Notes are purchased or sold, several types of incidental costs (including transaction fees and commissions) may be incurred in addition to the purchase or sale price of the Notes. These incidental costs may significantly reduce or eliminate any profit from holding the Notes. Credit institutions as a rule charge commissions which are either fixed minimum commissions or pro-rata commissions, depending on the order value. To the extent that additional - domestic or foreign - parties are involved in the execution of an order, including but not limited to domestic dealers or brokers in foreign markets, Holders may also be charged for the brokerage fees, commissions and other fees and expenses of such parties (third party costs).

In addition to such costs directly related to the purchase of Notes (direct costs), investors must also take into account any follow-up costs (such as custody fees). Investors should inform themselves about any additional costs incurred in connection with the purchase, custody or sale of the Notes before investing in the Notes.

Potential investors should note that the purchase price applicable to the Notes on a given day will often include a bid-ask spread so that the purchase price will be higher than the price at which Holders are able to sell any such Notes on that given day.

#### Holders have to rely on the functionality of the relevant clearing system.

The Notes are purchased and sold through different clearing systems, such as Clearstream Banking S.A., Euroclear Bank SA/NV or the Romanian Central Depository. BCR does not assume any responsibility as to whether the Notes are actually transferred to the securities portfolio of the relevant investor. Holders have to rely on the functionality of the relevant clearing system.

### Holders should note that the applicable tax regime may change to the disadvantage of the Holders and therefore, the tax impact of an investment in the Notes should be carefully considered.

Interest payments on Notes, or profits realised by a Holder upon the sale or repayment of Notes, may be subject to taxation in its home jurisdiction or in other jurisdictions in which it is required to pay taxes. The tax impact on an individual Holder may differ from the situation described for Holders generally in this Prospectus. Prospective investors, therefore, should contact their own tax advisors for advice on the tax impact of an investment in the Notes. Furthermore, the applicable tax regime may change to the disadvantage of the investors in the future.

#### Legal investment considerations may restrict certain investments.

The investment activities of certain investors are subject to investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

Furthermore, the Terms and Conditions of the Notes may contain certain exclusions or restrictions of certain parties' liability for negligent acts or omissions in connection with the Notes, which could result in the Holders not being able to claim (or only to claim partial) indemnification for damage that has been caused to them. Holders should therefore inform themselves about such exclusions or restrictions of liability and consider whether these are acceptable for them.

#### Risks related to potential conflicts of interest

### BCR may engage in activities that could involve certain conflicts of interest and may affect the value of the Notes.

BCR may act in other capacities with regard to the Notes, such as calculation agent. Such functions may allow BCR to calculate the value of the reference asset or (where the reference asset is a basket) to determine the composition of the reference asset, which could raise conflicts of interest where securities or other assets issued by BCR itself or a group company can be chosen to be part of the reference asset, or

where the Issuer maintains a business relationship with the issuer or obligor of such securities or other assets.

BCR may from time to time engage in transactions involving the reference asset for its proprietary accounts and for accounts under its management. Such transactions may have a positive or negative effect on the value of the reference asset and consequently upon the value of the Notes. As used in this section "Risks related to potential conflicts of interest", references to the reference asset shall be deemed to include any of its components of the Index, if applicable.

BCR may issue other derivative instruments in respect of the relevant reference asset and the introduction of such competing products into the marketplace may affect the value of the Notes.

BCR may use all or some of the proceeds received from the sale of the Notes to enter into hedging transactions. BCR believes that such hedging activities will under normal circumstances not have a material impact on the value of the Notes. However, it cannot be assured that BCR's hedging activities will not affect such value. The value of the Notes might in particular be affected by the liquidation of all or a portion of the hedging positions at or about the time of the maturity or expiration of the Notes.

BCR may acquire non-public information with respect to the reference asset, and BCR does not undertake to disclose any such information other than those required by law, such as price sensitive information, to any Holder. In addition, BCR may publish research reports with respect to the reference asset. Such activities could involve certain conflicts of interest and may affect the value of the Notes.

The Dealers to be appointed in connection with an issue of Notes pursuant to this Prospectus may be involved in conflicts of interest which may adversely affect future trading prices of the Notes.

Certain of the Dealers to be appointed in connection with an issue of Notes pursuant to this Prospectus and their affiliates may in the future engage in investment banking and/or commercial banking transactions with. and may perform services for, the Issuer in the ordinary course of business. In addition, in the ordinary course of their business activities, these Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer. Certain of the Dealers which are appointed in connection with an issue of Notes pursuant to this Prospectus or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued pursuant to this Prospectus. Any such short positions could adversely affect future trading prices of Notes issued pursuant to this Prospectus. The Dealers which may be appointed in connection with an issue of Notes pursuant to this Prospectus and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

#### Risks related to the Notes generally

A wide range of Notes may be issued under this Prospectus. A number of these Notes may have features which contain particular risks for prospective investors. Set out below is a description of the most common such features.

In the event that any Notes are redeemed prior to their maturity, a Holder may be exposed to the risks that, depending on the structure of the Notes, the Notes will be redeemed at their fair market value and that his investment will have a lower than expected yield (risk of early redemption).

The Issuer will always have the right to redeem the Notes if the Issuer is required to make additional (gross-up) payments for reasons of taxation. If the Issuer redeems the Notes prior to maturity, a Holder of Garant Index Notes, Index Notes, Garant Share Notes and Share Notes will only receive the fair market value of the Notes adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arranging. In the case of Altiplano Notes, a Holder is exposed to the risk that its investment will have a lower than expected yield. Furthermore, the investor may only be able to reinvest the redemption proceeds in Notes with a lower yield.

In the case of a cap, a Holder will not be able to benefit from any actual favourable development beyond the cap.

If the redemption amount of an issue of Notes is not fixed but will be determined according to the structure of Notes as set out in the relevant Final Terms of the Notes, such an issue may also incorporate a cap. The effect of a cap is that the amount redemption amount will never rise above the predetermined cap, so that the Holder will not be able to benefit from any actual favourable development beyond the cap. The yield could therefore be considerably lower than that of similarly structured Notes without a cap.

If the relevant Terms and Conditions of the Notes provide for resolutions of Holders, certain rights of a Holder may be amended or reduced or even cancelled by way of resolutions, which could affect the Holder negatively.

The Terms and Conditions of the Notes may contain provisions for calling meetings of Holders to consider matters affecting their interests generally. Resolutions of general meetings of Holders may be taken with majorities different from the majorities required for adoption of equivalent resolutions in other EU member states.

A Holder is subject to the risk of being outvoted by a majority resolution of the Holders. As such majority resolution properly adopted is binding on all Holders, certain rights of such Holder against the Issuer under the relevant Terms and Conditions of the Notes may be amended or reduced or even cancelled.

If the relevant Terms and Conditions of the Notes provide for the appointment of a Joint Representative, a Holder may be deprived of its individual right to pursue and enforce its rights under the relevant Terms and Conditions of the Notes against the Issuer.

If a Joint Representative is appointed in accordance with the Terms and Conditions of the Notes and/or applicable law, it is possible that a Holder may be deprived of its individual right to pursue and enforce its rights under the relevant Terms and Conditions of the Notes against the Issuer, such right passing to the Joint Representative who is then exclusively responsible to claim and enforce the rights of all Holders.

Under the European Union Savings Directive, if a payment were to be made or collected through a paying agent in a state which has opted for a withholding system and an amount of, or in respect of tax were to be withheld from that payment, neither the Issuer nor any paying agent nor any other person would be obliged to pay additional amounts with respect to any Notes as a result of the imposition of such withholding tax (No gross-up).

Under Council Directive 2003/48/EC (as amended) (the "European Union Savings Directive") on the taxation of savings income in the form of interest payments, Member States have been required, since 1 July 2005, to provide to the tax authorities of another Member State details of payments of interest (or similar income) paid by a paying agent within its jurisdiction to or for the benefit of an individual resident in that other Member State. For a transitional period, Austria is required (unless during that period it elects otherwise) to operate a withholding system in relation to such payments. The end of the transitional period is dependent upon the conclusion of certain other agreements relating to information exchange with certain other countries. A number of non-EU countries and territories including Switzerland have adopted similar measures (a withholding system in the case of Switzerland).

On 24 March 2014, the Council of the European Union adopted Council Directive 2014/48/EU amending and broadening the scope of the requirements described above. EU Member States are required to apply these new requirements from 1 January 2017. The changes will expand the range of payments covered by the European Union Savings Directive, in particular to include additional types of income payable on securities, and the circumstances in which payments that indirectly benefit an individual resident in an EU member state must be reported. This approach will apply to payments made to, or secured for, persons, entities or legal arrangements (including trusts) where certain conditions are satisfied, and may in some cases apply where the person, entity or arrangement is established or effectively managed outside of the European Union.

However, the European Commission has proposed the repeal of the EU Savings Directive from 1 January 2017 in the case of Austria and from 1 January 2016 in the case of all other Member States (subject to ongoing requirements to fulfil administrative obligations such as the reporting and exchange of information relating to, and accounting for withholding taxes on, payments made before those dates). This is to prevent overlap between the EU Savings Directive and a new automatic exchange of information regime to be implemented under Directive 2011/16/EU on Administrative Cooperation in the Field of Taxation (as

amended by Directive 2014/107/EU). The proposal also provides that Member States will not be required to apply the new requirements of the Amending Directive.

Although Romania has formally implemented the European Union Savings Directive, in accordance with the Romanian domestic tax legislation, the Issuer is required under the domestic tax law to withhold tax on interest paid to: (i) resident individuals and (ii) non-resident individuals and legal entities. Consequently, with respect to the non-resident Holder, payment of interest on the Notes shall be made to the paying agent, if one were to be appointed, net of the tax withholding applied in accordance with the Romanian law (without prejudice to the applicability of any treaties for avoidance of double taxation in force between Romania and the state of tax residency of a Holder providing for no deduction or withholding in Romania, or for a lower rate of deduction or withholding in Romania than the rate imposed under Romanian law for such income payment).

If a payment were to be made or collected through a paying agent in a state which has, in relation to the implementation of the European Union Savings Directive, opted for a withholding system and an amount of, or in respect of tax were to be withheld from that payment, neither the Issuer nor any paying agent nor any other person would be obliged to pay additional amounts with respect to any Notes as a result of the imposition of such withholding tax. The Issuer is required to maintain a paying agent in an EU member state that is not obliged to withhold or deduct tax pursuant to the European Union Savings Directive.

A paying agent in a member state that is not obliged to withhold or deduct pursuant to the European Union Savings Directive will have to provide details of payments of interest (or similar income) to the member state in which the receiving individual is resident. The reporting obligation relates to, *inter alia*, information on the amount of interest paid as well as name, address and account details of the receiving individual in accordance with Article 8 of the European Union Savings Directive.

#### The interest payments on the Notes may not be made free and clear of Romanian withholding tax.

Under Romanian tax law, the Issuer is required to withhold 16 per cent. tax on interest paid to: (i) resident individuals and (ii) non-resident individuals and legal entities (without prejudice to the applicability of any treaties for avoidance of double taxation in force between Romania and the state of tax residency of a Holder, subject to the conditions set out in § 7 (*Taxation*) of the Terms and Conditions of the Notes).

If the applicable Terms and Conditions of the Notes specify that no withholding tax gross-up is applicable, the Issuer is not obliged to gross up any payments in respect of the Notes and will not be liable for or otherwise obliged to pay any tax, duty, withholding or other payment which may arise as a result of the ownership, transfer, presentation and surrender for payment, or enforcement of any Notes and all payments made by the Issuer will be made subject to any such tax, duty, withholding or other payment which may be required to be made, paid, withheld or deducted.

Even if the Issuer chooses generally to pay additional amounts with respect to any Notes as a result of the imposition of withholding tax on interest payments on the Notes in accordance with Romanian tax law, Holders should note that in accordance with the Terms and Conditions of the Notes, certain exemptions may apply pursuant to which the Issuer will be exempt from paying such additional amounts.

Credit ratings of Notes may not adequately reflect all risks of the investment in such Notes and may be suspended, downgraded or withdrawn which could have an adverse effect on the market value and trading price of the Notes.

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time. Such suspension, downgrading or withdrawal may have an adverse effect on the market value and trading price of the Notes.

The Notes are governed by German law or Romanian law, and changes in applicable laws, regulations or regulatory policies may have an adverse effect on BCR, the Notes and the Holders.

The Terms and Conditions of the Notes will be governed either by German or Romanian law. Holders should thus note that the governing law may not be the law of their own home jurisdiction and that the law applicable to the Notes may not provide them with similar protection as their own law. Furthermore, no assurance can be given as to the impact of any possible judicial decision or change to German or Romanian law, or administrative practice after the date of this Prospectus.

#### Risks related to FATCA

Payments on the Notes to Holders and beneficial owners of interests in the Notes that (i) fail to comply with tax certifications or identification requirements (including providing a waiver of any laws prohibiting the disclosure of such information to a taxing authority) or (ii) are financial institutions that fail to comply with Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 and any associated regulations or other official guidance, an agreement entered into with the U.S. Internal Revenue Service pursuant to such sections of the U.S. Internal Revenue Code of 1986, regulations or guidance, or an intergovernmental agreement concluded by the United States with any other country (such as the country of residence of the Issuer, a paying agent or an intermediary) which facilitates the implementation of such sections of the U.S. Internal Revenue Code of 1986, regulations or guidance, including any non-U.S. laws enacted in furtherance of such an intergovernmental agreement, may be subject to a withholding tax of 30 per cent. The Issuer will not be obligated to make any additional payments in respect of any such amounts withheld by the Issuer or an intermediary paying agent.

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 (the "Code") and any associated regulations or other official guidance, an agreement entered into by the Issuer, a paying agent or an intermediary with the U.S. Internal Revenue Service pursuant to such sections of the Code, regulations or guidance, or an intergovernmental agreement concluded by the United States with any other country (such as the country of residence of the Issuer, a paying agent or an intermediary) which facilitates the implementation of such sections of the Code, regulations or guidance, including any non-U.S. laws enacted in furtherance of such an intergovernmental agreement (collectively referred to as "FATCA") may impose a new reporting regime and potentially a 30 per cent. withholding tax with respect to certain payments to (i) any non-U.S. financial institution (a foreign financial institution or "FFI" (as defined by FATCA)) that does not become a "Participating FFI" by entering into an agreement with the U.S. Internal Revenue Service ("IRS") to provide the IRS with certain information in respect of its account holders and investors, unless otherwise exempt from or deemed to be in compliance with FATCA, or, where applicable, the FFI complies with any local laws enacted in respect of an intergovernmental agreement with the United States and (ii) any investor that (unless otherwise exempted) does not provide certain tax certifications or ownership information sufficient to determine whether the investor is a U.S. person or should otherwise be treated as holding a "United States account" (or, in certain cases, a waiver of any laws prohibiting disclosure of such information to a taxing authority) (a "Recalcitrant Holder"). There can be no assurances that the Issuer, a financial intermediary, or the Notes will not be subject to the requirements imposed under FATCA.

Withholding under FATCA has been phased in from 1 July 2014, for payments from sources within the United States and will apply to "foreign passthru payments" (a term not yet defined) no earlier than 1 January 2017.

The United States and Romania are in an advanced stage of concluding an intergovernmental agreement ("IGA") to facilitate the implementation of FATCA and Romania is on a list of jurisdictions which have reached an agreement in substance on the terms of an IGA. Until the United States and Romania sign an IGA, Romania will be treated as having an IGA in effect provided that it remains on the IRS list of jurisdictions that have reached an agreement in substance on the terms of an IGA. The U.S. Treasury will review this list on a monthly basis to determine whether each jurisdiction will continue to be treated as having an IGA in effect.

As at the date of this Prospectus, the Issuer has registered with the IRS as a Registered Deemed-Compliant Financial Institution and certified its status as a "Reporting Model 1 FFI" to avoid withholding on payments to it. Similarly, a financial institution, broker, agent or other intermediary (the "Intermediaries") through which a beneficial owner of Notes holds its interests may also enter into an agreement with a taxing authority to avoid the U.S. withholding tax.

The Issuer expects to comply with FATCA, including any applicable IGAs. There is no assurance, however, that the Issuer will always be able to comply with the relevant requirements or that it or a financial intermediary would not be required to deduct FATCA withholding from payments on the Notes. Accordingly, the Issuer and financial institutions through which payments on the Notes are made may be required to deduct a FATCA withholding if (i) any FFI through which or to which payments on the Notes is made is not a Participating FFI, an IGA compliant FFI, or otherwise exempt from or in deemed compliance with FATCA or (ii) the investor is a Recalcitrant Holder.

In the event that the Issuer or an Intermediary is required to deduct a withholding tax on payments on a Note in compliance with FATCA, no additional amounts will be payable to the Holder or beneficial owner of a Note under the Terms and Conditions of the Notes.

FATCA is particularly complex and the full extent of its application to the Issuer, Intermediaries and the Notes is uncertain. The Issuer's ability to avoid the withholding taxes under FATCA may not be within its control. In addition, there can be no assurance that payments on a Note will not be subject to withholding under FATCA. The above description is based in part on regulations, official guidance and IGAs, all of which are subject to change or may be implemented in a materially different form. Accordingly, potential investors should consult their own tax advisers about how FATCA may affect an investment in the Notes.

#### GENERAL DESCRIPTION OF THE PROGRAMME

The following description provides an overview of certain terms and conditions of the Notes and possible features of the Notes. Potential investors should note that information relating to a specific issue of Notes that is not yet known at the date of this Prospectus, including, but not limited to, the issue price, the date of the issue, the level of the interest rate (if any), the type of interest payable (if any), the maturity date and other details significantly affecting the economic assessment of the Notes is not contained in this section of the Prospectus but in the relevant Final Terms. Consequently, the following description does not contain all information relating to the Notes. Any investment decision by an investor should therefore be made only on the basis of full information on the Issuer and on the Notes to be offered which is set out in this Prospectus, any supplement hereto and the relevant Final Terms for such Notes, which have to be read together with this Prospectus (including the relevant Terms and Conditions of the Notes).

Capitalised terms used and not otherwise defined in this section "General Description of the Programme" shall have the respective meanings assigned to such terms in the section entitled "Terms and Conditions of the Notes".

#### **Specified Denomination**

The Notes will be issued in any denomination, save that the minimum denomination of any Notes will be Euro 1,000 or nearly its foreign currency equivalent on the relevant date of issue or such amount as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. In the following, Notes with a minimum denomination of at least Euro 100,000 or nearly its foreign currency equivalent will be referred to as "Wholesale Notes".

#### **Governing Law**

The Notes may be governed by German law (the "German Law Governed Notes") or by Romanian law (the "Romanian Law Governed Notes").

#### Form of the Notes

German Law Governed Notes will be issued in bearer form and Romanian Law Governed Notes will be issued in registered form. All Notes will be issued in unsubordinated form.

German Law Governed Notes will and Romanian Law Governed Notes may be issued in tranches (each a "**Tranche**"), each Tranche consisting of Notes which are identical in all respects. One or more Tranches, which are expressed to be consolidated and form a single series and are identical in all respects except that (i) German Law Governed Notes may have different issue dates, issue prices, interest commencement dates and dates for first interest payments (if any) and (ii) Romanian Law Governed Notes may have different issue dates only, shall form a series (the "**Series**") of Notes. Further tranches of Notes may be issued as part of existing Series of Notes.

The terms and conditions applicable to each Tranche of Notes (the "Conditions") will be set out in a document specific to such Tranche referred to as final terms (the "Final Terms"), a form of which is set out in this Prospectus. Each set of Final Terms prepared in connection with Notes that are publicly offered or admitted to trading on a Market or on any other market or stock exchange will be available, during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted), for inspection at the registered office of the Issuer and the specified offices of the Paying Agents.

#### German Law Governed Notes

Each Tranche of Notes will initially be in the form of either a temporary global note (the "Temporary Global Note"), without interest coupons, or a permanent global note (the "Permanent Global Note" and, together with the Temporary Global Note, the "Global Notes"), without interest coupons, in each case as specified in the relevant Final Terms, which will be delivered on or prior to the issue date of the Tranche:

(i) if the Global Notes are intended to be issued in new global note ("NGN") form, to a (common) safekeeper for Clearstream Banking, société anonyme, Luxembourg ("CBL") and Euroclear Bank SA/NV ("Euroclear"); or

- (ii) if the Global Notes are not intended to be issued in NGN form, to Oesterreichische Kontrollbank ("OeKB" and, together with CBL and Euroclear, the "Clearing Systems" and, each, a "Clearing System") or a (common) depositary of the Clearing Systems; or
- (iii) if the Global Notes are intended to be cleared through a clearing system other than OeKB, CBL and/or Euroclear, as set out in the relevant Final Terms.

The relevant Final Terms will also specify whether United States Treasury Regulation § 1.163-5(c)(2)(i)(C) (or any successor United States Treasury Regulation Section including, without limitation, regulations issued in accordance with U.S. Internal Revenue Service Notice 2012-20 or otherwise in connection with the U.S. Hiring Incentives to Restore Employment Act of 2010) (the "TEFRA C Rules" or "TEFRA C") or United States Treasury Regulation § I.163-5(c)(2)(i)(D) (or any successor United States Treasury Regulation Section including, without limitation, regulations issued in accordance with U.S. Internal Revenue Service Notice 2012-20 or otherwise in connection with the U.S. Hiring Incentives to Restore Employment Act of 2010) (the "TEFRA D Rules" or "TEFRA D") are applicable in relation to the Notes or, if the Notes do not have a maturity of more than 365 days, that neither the TEFRA C Rules nor the TEFRA D Rules are applicable. Each Tranche of Notes for which the relevant Final Terms specify TEFRA C will be represented by a TEFRA D Temporary Global Note.

#### TEFRA D Temporary Global Note exchangeable for TEFRA D Permanent Global Note

If the relevant Final Terms specify the form of the Notes as being "Temporary Global Note exchangeable for Permanent Global Note" and also specify that the TEFRA D Rules are applicable, the Notes will initially be in the form of a Temporary Global Note, without interest coupons, which will be exchangeable for interests in a Permanent Global Note, without interest coupons, not earlier than 40 days after the issue date of the relevant Tranche of the Notes (the "**Exchange Date**") upon certification as to non-U.S. beneficial ownership. No payments of principal, interest (if any) or any other amounts will be made under the Temporary Global Note prior to such certification of non-U.S. beneficial ownership having been received by the relevant Clearing System and such Clearing System having given a like certification (based on the certifications it has received) to the Fiscal Agent.

Whenever any interest in the Temporary Global Note is to be exchanged for an interest in a Permanent Global Note, the Issuer shall procure (in the case of first exchange) the prompt delivery (free of charge to the bearer) of such Permanent Global Note to the bearer of the Temporary Global Note or (in the case of any subsequent exchange) an increase in the principal amount of the Permanent Global Note in accordance with its terms against receipt by the Fiscal Agent of a certificate or certificates of non-U.S. beneficial ownership.

The principal amount of the Permanent Global Note shall be equal to the aggregate of the principal amounts specified in the certificates of non-U.S. beneficial ownership; provided, however, that in no circumstances shall the principal amount of the Permanent Global Note exceed the initial principal amount of the Temporary Global Note. Payments of principal, interest (if any) or any other amounts on a Permanent Global Note will be made through the relevant Clearing System without any requirement for certification.

Terms and Conditions of the Notes applicable to the Notes

The Terms and Conditions of the Notes applicable to any Global Note will be attached to such Global Note, all as more fully described in the section entitled "Issue Procedures".

Legend concerning United States Persons

In the case of any Tranche of Notes issued in accordance with TEFRA C or TEFRA D, any Global Note will bear a legend to the following effect:

"ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

The sections referred to provide that United States Holders, with certain exceptions, will not be entitled to deduct any loss on a Note and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of such Notes.

#### Romanian Law Governed Notes

The Notes of each Tranche shall be issued in registered, book-entry form. The records of the Notes of each Tranche shall be kept by the Romanian Central Depository based on an agreement concluded between the

Issuer and the Romanian Central Depository in accordance with the Terms and Conditions of the Notes (the "Holders' Registry").

Payments of principal, interest (if any) and any other amount in respect of the Notes will be made to the persons shown on the Holders' Registry at the Payment Reference Date (as defined in the Terms and Conditions of the Notes) as the registered holder of the Notes.

#### **Clearing System**

Notes will be accepted for clearing through one or more Clearing Systems as specified in the applicable Final Terms. The Clearing System for Romanian Law Governed Notes is operated by Depozitarul Central S.A. (the "Romanian Central Depository"). For German Law Governed Notes, the Clearing Systems will comprise those operated by OeKB, CBL and/or Euroclear (together with CBL, the "ICSDs") and any other clearing system. If the Notes are intended to be held in a manner which would allow Eurosystem eligibility, the German Law Governed Notes will be deposited upon issue in the case of (i) a new global note with either CBL or Euroclear as common safekeeper of the ICSDs or, (ii) a classical global note with OeKB. Depositing the Notes in a manner which would allow Eurosystem eligibility does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.

The Notes will be freely transferable in accordance with the applicable provisions of the relevant Clearing System.

In general, and unless specified otherwise in the relevant Final Terms, BNP Paribas Securities Services, Luxembourg Branch, 33, rue de Gasperich, Hesperange, L-5826 Luxembourg will act as fiscal agent and principal paying agent (the "Fiscal Agent") in relation to German Law Governed Notes and Banca Comercială Română S.A., 5 Regina Elisabeta Blvd, 030016 Bucharest 3, Romania will act as principal paying agent (the "Principal Paying Agent") in relation to Romanian Law Governed Notes.

#### Currency

Under this Prospectus, and subject to any applicable legal or regulatory restrictions and requirements of relevant central banks, monetary or other authorities, the Issuer may from time to time issue Notes denominated in Euro ("EUR") or Romanian Leu ("RON", which term refers to the legal currency of Romania) (each, a "Specified Currency").

#### Status of the Notes

The Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank *pari passu* among themselves and (subject to any applicable statutory exceptions and without prejudice to the aforesaid) the payment obligations of the Issuer under the Notes rank *pari passu* with all other unsecured and unsubordinated obligations of the Issuer, present and future.

#### **Economic Structure of the Notes**

#### Garant Index Notes, Index Notes, Garant Share Notes and Share Notes

Interest

The Final Terms will determine if the Notes bear a fixed rate of interest payable on every Interest Payment Date or if no interest will be paid on the Notes.

#### Redemption

Each Note will be redeemed by the Issuer by payment of an amount on the Maturity Date, which equals the product of (i) the Principal Amount per Note and (ii) the sum of (A) 100 per cent. and (B) the product of (x) the Participation and (y) the performance of the Share or Index (i.e. the result of the division of (a) the closing price of the Share or Index on the Valuation Date and (b) the closing price of the Share or Index on the Strike Fixing Date minus one), which is limited by the Cap and equals at least the Floor, i.e. the redemption amount is at least the Minimum Redemption Amount and no more than the Maximum Redemption Amount per Note.

The Interest Payment Dates (if any), the Participation, the Strike Fixing Date, the Minimum Redemption Amount, the Maximum Redemption Amount and the Maturity Date will be determined in the Terms and Conditions of the Notes as set out in Final Terms for the Notes.

#### Altiplano Notes

Interest

The interest paid under the Altiplano Notes is linked to the performance of the underlying basket of Shares or Indices.

The interest rate paid under the Notes on each Interest Payment Date is the sum of (i) the fixed Base Interest Rate and (ii) the variable Bonus Interest Rate.

The "Bonus Interest Rate" equals a certain interest rate as specified in the relevant Terms and Conditions of the Notes, in each case reduced by one or such percentage point per Share or Index as determined in the Final Terms, the closing price of which has been equal to or below the Barrier on at least one Observation Date within the relevant Observation Period preceding the relevant Interest Payment Date.

The Interest Payment Dates, the Base Interest Rate, the Bonus Interest Rate, the Observation Period, the Observation Dates and the Barrier will be determined in the Issue Specific Conditions of the Notes as set out in the Final Terms applicable to the Notes.

#### Redemption

The Notes shall be redeemed at their Final Redemption Amount, which will be a certain percentage of the Principal Amount per Note as specified in the applicable Final Terms.

#### **Underlyings**

The amount of interest or redemption payments on the Notes are linked to underlyings, which may be Shares, Indices or a basket of Shares or Indices. None of the Indices shall be composed by the Issuer or by any legal entity belonging to its Group or provided by a legal entity or natural person acting in association with, or on behalf of, the Issuer.

#### **Early Redemption of the Notes**

#### Tax Call

In case of German Law Governed Notes and in case the Issuer will pay additional amounts in case of a tax withholding or deduction, the Notes may be subject to an early redemption by the Issuer due to a change in tax laws as further set out in the Terms and Conditions of the Notes.

#### **Events of Default**

In case an event of default occurs (see § 5 of the General Conditions), each Holder has the right to declare the Notes due and demand immediate redemption thereof at the Early Redemption Amount, which will be the fair market value of the Notes immediately prior to (and ignoring the circumstances leading to) such early redemption, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements.

#### Listing and trading

Application has been made to list the Notes on the official list of the Luxembourg Stock Exchange and to admit them to trading on the regulated market "Bourse de Luxembourg" of the Luxembourg Stock Exchange (the "Luxembourg Market"). Further application may be made, during the period of twelve months after the date of this Prospectus, for the Notes to be admitted to trading on the Spot Regulated Market (the "Romanian Market") of the Bucharest Stock Exchange (Bursa de Valori Bucureşti S.A., the "BVB") and to the "Amtlicher Handel" (Official Market) and the "Geregelter Freiverkehr" (Second Regulated Market) (together, the "Austrian Markets") of the Wiener Börse (the "Vienna Stock Exchange") (the Luxembourg Market, the Romanian Market and the Austrian Markets together, the "Markets"). Notes to be issued pursuant to this Prospectus may be listed on any other regulated market or on a multilateral trading facility, on an alternative stock exchange or may not be listed at all.

#### Rating of the Notes

Notes to be issued pursuant to this Prospectus may be rated or unrated. A note rating is not a recommendation to buy, sell or hold notes and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. The relevant Final Terms will state whether the Notes are rated or not and, if rated, specify the rating.

#### **Distribution of the Notes**

Notes may, subject to certain selling restrictions, be distributed by way of public offers or private placements and, in each case, either directly by the Issuer or on a syndicated or non-syndicated basis. The Notes may be offered to qualified and non-qualified investors in any jurisdiction where the legal and further requirements for offering securities are fulfilled. If offers are being made simultaneously in the markets of two or more countries, the Issuer generally does not reserve any tranches of Notes for certain of these.

#### Issue price

Notes may be issued at an issue price which is at par or at a discount to, or premium over, par (as specified in the relevant Final Terms). The issue price and the amount of the relevant Notes will be determined before filing of the relevant Final Terms of each Tranche, based on then prevailing market conditions. Where for a particular Tranche the issue price or aggregate principal amount are not fixed at the time of issue, the Final Terms shall describe the procedures for calculation and publication of such information.

### Application process and process for notification in connection with the placement and distribution of the Notes

The application process and the procedure in connection with a subscription of the Notes, if applicable, will be specified in the relevant Final Terms. Furthermore, the relevant Final Terms will specify the process for notification to applicants of the amount allotted and an indication whether dealing may begin before notification is made.

#### Minimum and/or maximum amount of application

The relevant Final Terms will specify any minimum and/or maximum amount of application concerning the subscription of the Notes.

#### Expenses and taxes specifically charged to the subscriber or purchaser

The relevant Final Terms will specify any expenses and taxes specifically charged to the subscriber or purchaser of the Notes.

#### **Commissions**

The relevant Final Terms will specify any management and underwriting commission, selling concession or other commissions in connection with the purchase of the Notes.

#### Manner and date in which results of the offer are to be made public

The relevant Final Terms will specify the manner and date in which results of the offer will be made to the public in connection with the subscription of the Notes, if applicable.

#### Method and time limits for paying up the Notes and for delivery of the Notes.

The relevant Final Terms will specify the method and time limits for paying up the Notes and for delivery of the Notes.

#### Coordinators of the offer

The relevant Final Terms will specify any coordinators of the offer of the Notes.

#### **Underwriting**

The relevant Final Terms will specify the name(s) and address(es) of the entity/entities agreeing to underwrite the issue on a firm commitment basis, the name(s) and address(es) of the entity/entities agreeing to place the issue without a firm commitment or under 'best efforts' arrangements, and the date of the subscription agreement, if applicable.

#### **Market Making**

The relevant Final Terms will specify the name(s) and address(es) of the entity/entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and will include a description of the main terms of its/their commitments, if applicable.

#### Past and future performance of the underlying and its volatility

The relevant Final Terms will specify any details about the past and future performance of the underlying and its volatility and the source from where such information may be obtained, if applicable.

#### **Post-issuance Information**

The Issuer does not intend to provide any post-issuance information in relation to the underlying(s).

#### CONSENT TO THE USE OF THIS PROSPECTUS

The Final Terms will specify that either (i) none of the Dealers and/or financial intermediaries, or (ii) only one Dealer or financial intermediary or several Dealers and/or financial intermediaries named in the relevant Final Terms ("Individual Consent"), or (iii) each of the Dealers and/or financial intermediaries ("General Consent") subsequently reselling or finally placing Notes issued under this Prospectus is/are entitled to use this Prospectus in connection with the subsequent resale or final placement of the relevant Notes.

In case the Issuer has given its Individual Consent or General Consent to the use of this Prospectus, the following shall apply:

The Final Terms will specify that (in the case of the Issuer's Individual Consent) only one or several Dealers and/or financial intermediaries named in the relevant Final Terms or (in the case of the Issuer's General Consent) each of the Dealers and/or financial intermediaries subsequently reselling or finally placing the Notes issued under this Prospectus is/are entitled to use this Prospectus in the public offering jurisdictions which may be Austria, the Grand Duchy of Luxembourg and/or Romania for the subsequent resale or final placement of the relevant Notes during the respective offer period (all as determined in the relevant Final Terms) during which subsequent resale or final placement of the relevant Notes can be made, provided however, that this Prospectus is still valid in accordance with Article 11 of the Prospectus Act. The Prospectus shall be valid for a period of twelve months following its Date of Approval. The Issuer accepts responsibility for the information given in this Prospectus also with respect to such subsequent resale or final placement of the relevant Notes for which it has given its Individual Consent or General Consent.

This Prospectus may only be delivered to potential investors together with all supplements published before such delivery. Any supplement to this Prospectus is available for viewing in electronic form on the website of the Luxembourg Stock Exchange (www.bourse.lu).

In the relevant Final Terms, the Issuer can determine further conditions attached to its consent which are relevant for the use of this Prospectus.

When using this Prospectus, each Dealer and/or relevant further financial intermediary must make certain that it complies with all applicable laws and regulations in force in the respective jurisdictions.

In the event of an offer being made by a Dealer and/or a further financial intermediary the Dealer and/or the further financial intermediary shall provide information to investors on the terms and conditions of the offer at the time of that offer.

In case the Issuer has given its Individual Consent to the use of this Prospectus any new information with respect to any Dealers and/or financial intermediaries unknown at the time this Prospectus was approved or the relevant Final Terms were filed with the relevant competent authority/authorities will be published on the website of the Issuer under www.bcr.ro.

In case the Issuer has given its General Consent to the use of this Prospectus any Dealer and/or further financial intermediary using this Prospectus shall state on its website that it uses this Prospectus in accordance with this consent and the conditions attached to this consent.

#### **ISSUE PROCEDURES**

#### General

The terms and conditions applicable to each particular Tranche of Notes will be constituted by the general conditions for German law governed Notes (in case of German law governed Notes) or the general conditions for Romanian law governed Notes (in case of Romanian law governed Notes) (each, the "General Conditions") as well as the issue specific conditions (the "Issue Specific Conditions"). The General Conditions and the Issue Specific Conditions collectively form the "Terms and Conditions" of the respective issue. The General Conditions and the unconsolidated Issue Specific Conditions, which are subject to completion in the relevant Final Terms, are set out in the section entitled "Terms and Conditions of the Notes".

A separate set of Terms and Conditions shall apply to each type of Notes. The General Conditions apply to all issues. In relation to the Issue Specific Conditions the Issuer may choose among the following Options:

Option I - Terms and Conditions for Garant Index Notes, Garant Share Notes, Index Notes and Share Notes; and

Option II - Terms and Conditions for Altiplano Notes.

The Issuer will determine in the Final Terms (the "Final Terms") which options or variables of the Issue Specific Conditions (including all suboptions) shall apply to the respective issue.

#### **Documentation of the Conditions**

The Final Terms shall determine whether Option I or Option II and whether certain further options contained in Option I or Option II shall be applicable to the individual issue of Notes by replicating the relevant provisions of, and completing the relevant placeholders set out in Option I or Option II in the Final Terms. The replicated and completed provisions of the set of Terms and Conditions alone shall constitute the Conditions (the "Integrated Conditions"). In case of German Law Governed Notes, the Integrated Conditions together with the General Conditions shall be attached to each global note representing the Notes of the relevant Tranche. In case of Romanian Law Governed Notes, the Final Terms containing the Integrated Conditions will be made available by publication on the website of the Bucharest Stock Exchange (www.bvb.ro) and on the website of the Issuer (www.bcr.ro) and will be obtainable free of charge during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted) at the registered office of the Issuer.

#### **Binding Language**

As to which language shall be the binding language of the relevant Terms and Conditions, the following shall apply:

- In the case of German Law Governed Notes which shall be (i) publicly offered, in whole or in part, in a country where German is the primary language or (ii) initially distributed, in whole or in part, to non-qualified investors in a country where German is the primary language, German shall be the binding language. If, in the event of such public offer or distribution to non-qualified investors, however, English is chosen as the binding language, a German language translation of the Terms and Conditions shall be available from the principal offices of the Fiscal Agent and the Issuer as specified at the back of this Prospectus.
- In other cases concerning German Law Governed Notes, the Issuer shall elect either German or English to be the binding language.
- In the case of Romanian Law Governed Notes, English will be the binding language.
- In the section entitled "*Terms and Conditions of the Notes*", no German language translation is provided for those provisions of the Terms and Conditions which are governed by Romanian law.

## TERMS AND CONDITIONS OF THE NOTES (GERMAN AND ENGLISH LANGUAGE VERSIONS)

# TERMS AND CONDITIONS OF THE NOTES GERMAN LANGUAGE VERSION (DEUTSCHSPRACHIGE FASSUNG DER EMISSIONSBEDINGUNGEN)

Die folgenden Emissionsbedingungen enthalten in allgemeinen Bedingungen Schuldverschreibungen, die deutschem Recht unterliegen, die für alle deutschem Recht unterliegenden Emissionen Anwendung findenden und in allgemeinen Bedingungen, den Bedingungen für Schuldverschreibungen, die rumänischem Recht unterliegen, die für alle rumänischem Recht unterliegenden Emissionen Anwendung findenden Bedingungen.

Die allgemeinen Bedingungen für Schuldverschreibungen, die deutschem Recht unterliegen, und die allgemeinen Bedingungen für Schuldverschreibungen, die rumänischem Recht unterliegen sind jeweils "Allgemeine Bedingungen".

Ferner enthalten die folgenden Emissionsbedingungen in den emissionsspezifischen Bedingungen (die "Emissionsspezifischen Bedingungen") alle variablen bzw. optionalen Bedingungen, die im Rahmen einer spezifischen Emission Anwendung finden können. Emissionsspezifischen Bedingungen und die Allgemeinen Bedingungen bilden zusammen die "Emissionsbedingungen" der jeweiligen Emission. Jeder Satz an Emissionsspezifischen Bedingungen enthält bestimmte weitere Optionen, die durch Instruktionen und Erklärungen in eckigen Klammern gekennzeichnet sind. Die Emittentin wird in den Endgültigen Bedingungen festlegen, ob Option I oder Option II der emissionsspezifischen Bedingungen (einschließlich der jeweils in diesen Optionen enthaltenen weiteren Optionen) für die jeweilige Emission von Schuldverschreibungen Anwendung findet, indem die maßgeblichen Bestimmungen der maßgeblichen Option wiederholt werden.

"Option umfasst Satz den an Emissionsspezifischen Bedingungen. auf Garant Index Schuldverschreibungen. Garant Aktien Schuldverschreibungen, Index Schuldverschreibungen Aktien Schuldverschreibungen Anwendung findet.

"**Option II**" umfasst den Satz an Emissionsspezifischen Bedingungen, der auf Altiplano Schuldverschreibungen Anwendung findet.

Die sowohl für Option I als auch Option II anwendbaren §§ 7 – 9 sind nachfolgend hinter

### TERMS AND CONDITIONS OF THE NOTES ENGLISH LANGUAGE VERSION

The following terms and conditions contain in the general conditions for German law governed Notes the conditions which apply to all issues of Notes which are governed by German law and in the general conditions for Romanian law governed Notes the conditions which apply to all issues of Notes which are governed by Romanian law.

The general conditions for German law governed Notes and the general conditions for Romanian law governed Notes are each "General Conditions".

The following terms and conditions contain furthermore in the issue specific conditions (the "Issue Specific Conditions") all variables or options which may apply to a specific issue. The Issue Specific Conditions and the General Conditions together form the "Terms and Conditions" of the respective issue. Each set of Terms and Conditions contains certain further options, which have been marked by instructions and explanatory notes set out in square brackets. The Issuer will determine in the Final Terms whether Option I or Option II of the Issue Specific Conditions (including the further options contained therein) shall apply to an individual issue of Notes. by replicating the relevant provisions of the relevant Option.

"Option I" comprises the set of Terms and Conditions that shall apply to Garant Index Notes, Garant Share Notes, Index Notes and Share Notes.

"Option II" comprises the set of Terms and Conditions that shall apply to Altiplano Notes.

The §§ 7 – 9 which shall apply to both Option I and

Option II aufgeführt.

Soweit die Emittentin zum Zeitpunkt der Billigung des Prospekts keine Kenntnis von bestimmten Angaben hatte, die auf eine einzelne Emission von Schuldverschreibungen anwendbar sind, enthält dieser Prospekt Platzhalter in eckigen Klammern, die die maßgeblichen durch die Endgültigen Bedingungen zu vervollständigenden Angaben enthalten.

Option II are set forth below after Option II.

To the extent that upon the approval of the Prospectus the Issuer had no knowledge of certain items which are applicable to an individual issue of Notes, this Prospectus contains placeholders set out in square brackets which include the relevant items that will be completed by the Final Terms.

#### **General Conditions of German Law Governed Notes**

#### A. ALLGEMEINE BEDINGUNGEN

#### A. GENERAL CONDITIONS

§ 1

#### § 1 FORM

Die Schuldverschreibungen lauten auf den Inhaber.

## **FORM**Notes are being issued i

The Notes are being issued in bearer form.

#### § 2 DEFINITIONEN

- (1) Gläubiger von Schuldverschreibungen. "Gläubiger" bezeichnet jeden Inhaber von Miteigentumsanteilen oder anderen vergleichbaren Rechten an der Globalurkunde, die in Übereinstimmung mit den Bestimmungen des Clearingsystems auf einen neuen Gläubiger übertragen werden können.
- Vorzeitiger Rückzahlungsbetrag. (2)Der Rückzahlungsbetrag" "vorzeitige einer Schuldverschreibung entspricht dem von der Berechnungsstelle nach Treu und Glauben und auf wirtschaftlich vernünftige Weise bestimmten fairen Marktwert der Schuldverschreibungen unmittelbar vor (und ohne Berücksichtigung der dazu führenden Umstände) der vorzeitigen Rückzahlung, angepasst um die angemessenen Kosten und Aufwendungen der Emittentin und/oder ihrer verbundenen Unternehmen für die Abwicklung von zugrunde liegenden und/oder Zusammenhang damit in stehenden Absicherungs- und Finanzierungsvereinbarungen (einschließlich jedoch nicht beschränkt auf Aktienoptionen, Aktienswaps oder andere Wertpapiere egal welcher Art. die die Verbindlichkeiten der Emittentin den Schuldverschreibungen absichern).
- (3) Vereinigte Staaten. "Vereinigte Staaten" bezeichnet die Vereinigten Staaten von Amerika (einschließlich deren Bundesstaaten und des District of Columbia) sowie deren Territorien (einschließlich Puerto Rico, U.S. Virgin Islands, Guam, American Samoa, Wake Island und Northern Mariana Islands).

#### § 2 CERTAIN DEFINITIONS

- (1) Holder of Notes. "Holder" means any holder of a proportionate co-ownership or other comparable right in the Global Note which may be transferred to a new Holder in accordance with the provisions of the Clearing System.
- (2) Early Redemption Amount. The "Early Redemption Amount" of a Note shall be the amount determined in good faith and in a reasonable manner commercially by Calculation Agent to be the fair market value of the Notes immediately prior to (and ignoring the circumstances leading to) the early redemption. adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps or other securities of any type whatsoever hedging the Issuer's obligations under the Notes).
- (3) United States. "United States" means the United States of America (including the States thereof and the District of Columbia) and its possessions (including Puerto Rico, U.S. Virgin Islands, Guam, American Samoa, Wake Island and Northern Mariana Islands).

#### § 3 STATUS

Die Schuldverschreibungen begründen direkte, unbedingte, unbesicherte und nicht nachrangige Verbindlichkeiten der Emittentin und haben den gleichen Rang untereinander, und (soweit nicht gesetzliche Ausnahmen anwendbar sind und ohne das Vorgenannte einzuschränken) die Zahlungspflichten der Emittentin gemäß den Schuldverschreibungen haben den gleichen

#### § 3 STATUS

The Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank *pari passu* among themselves and (subject to any applicable statutory exceptions and without prejudice to the aforesaid) the payment obligations of the Issuer under the Notes rank *pari passu* with all other unsecured and unsubordinated obligations of the Issuer,

Rang wie alle anderen gegenwärtigen und zukünftigen unbesicherten und nicht nachrangigen Verbindlichkeiten der Emittentin.

§ 4 VORLEGUNGSFRIST

Die in § 801 Abs. 1 S. 1 Bürgerliches Gesetzbuch (BGB) bestimmte Vorlegungsfrist wird für die Schuldverschreibungen auf zehn Jahre abgekürzt.

#### § 5 KÜNDIGUNG

- (1) Kündigungsgründe. Jeder Gläubiger ist berechtigt, seine Schuldverschreibungen gemäß Absatz (2) zu kündigen und deren sofortige Rückzahlung zu ihrem vorzeitigen Rückzahlungsbetrag (wie in § 2 dieser Allgemeinen Bedingungen definiert), zuzüglich, sofern die Schuldverschreibungen Zinszahlungen vorsehen, etwaiger bis zum Kalendertag der Rückzahlung (ausschließlich) aufgelaufener Zinsen zu verlangen, falls:
- (a) die Emittentin sich mit Zahlungen von Kapital auf die Schuldverschreibungen seit mindestens sieben Kalendertagen oder, sofern Schuldverschreibungen Zinszahlungen vorsehen, Zinszahlungen seit mindestens Kalendertagen, jeweils ab dem maßgeblichen Fälligkeitstag der betreffenden Zahlung (einschließlich) in Verzug befindet; oder
- (b) die Emittentin es unterlässt, seitens der Emittentin zu erfüllende oder einzuhaltende und den Emissionsbedingungen enthaltene Zusicherungen, Bedingungen oder Bestimmungen (abgesehen von gemäß Zahlungsverpflichtungen den Schuldverschreibungen) erfüllen zu oder einzuhalten, wenn dieser Verzugsfall keiner Heilung zugänglich ist oder innerhalb von 45 Mitteilung Kalendertagen nach über einen Verzugsfall solchen die bezeichnete an Geschäftsstelle der Zahlstelle durch einen Gläubiger nicht geheilt wird; oder
- besondere Überwachungsverfahren (supravegherea specială), besondere (administrarea Zwangsverwaltungsverfahren specială) oder Konkursverfahren (faliment) gegen die Emittentin eröffnet werden oder falls die Emittentin liquidiert oder aufgelöst werden soll, Zwecke der Umstrukturierung, für Verschmelzung oder Zusammenlegung, soweit hierbei die rechtsnachfolgende Gesellschaft die Verpflichtungen der Emittentin in Hinblick auf die Schuldverschreibungen übernimmt.

present and future.

### § 4 PRESENTATION PERIOD

The presentation period provided in § 801 (1) sentence 1 German Civil Code (*Bürgerliches Gesetzbuch - BGB*) is reduced to ten years for the Notes.

### § 5 ACCELERATION

- (1) Events of Default. Each Holder shall be entitled to declare its Notes due in accordance with paragraph (2) and demand immediate redemption thereof at the Early Redemption Amount (as defined in § 2 of these General Conditions), together, if the Notes provide for interest payments, with accrued interest (if any) to (but excluding) the date of repayment, in the event that:
- (a) the Issuer is in default with payments of principal on the Notes since at least seven calendar days or, if the Notes provide for interest payments, with payments of interest since at least 15 calendar days, in each case from (and including) the relevant due date of the relevant payment; or
- (b) the Issuer fails to perform or observe any covenant, condition or provision contained in the Terms and Conditions (other than any payment obligations in respect of the Notes) which it is obliged to perform and observe, which default is incapable of remedy or is not remedied within 45 calendar days after notice of such default shall have been given to the Paying Agent at its specified office by any Holder; or
- surveillance special proceedings (supravegherea specială), special administration proceedings (administrarea specială) bankruptcy proceedings (faliment) are commenced against the Issuer, or if the Issuer shall be wound up or dissolved, otherwise than for the purposes of reconstruction, merger or amalgamation in which the successor entity assumes all the obligations of the Issuer with respect to the Notes.

(2) Benachrichtigung. Eine Benachrichtigung, einschließlich einer Kündigung der Schuldverschreibungen gemäß Absatz (1), erfolgt nach Maßgabe des § 7(3) dieser Allgemeinen Bedingungen.

# § 6 BEGEBUNG WEITERER SCHULDVERSCHREIBUNGEN, ANKAUF UND ENTWERTUNG

- (1) Begebung weiterer Schuldverschreibungen. Die Emittentin ist berechtigt, jederzeit ohne Zustimmuna der Gläubiger weitere Schuldverschreibungen mit gleicher Ausstattung (gegebenenfalls mit Ausnahme des Kalendertags der Begebung, und/oder des Ausgabekurses und, sofern die Schuldverschreibungen Zinszahlungen vorsehen, des Verzinsungsbeginns und/oder des ersten Zinszahlungstags) in der Weise zu begeben. dass sie mit diesen Schuldverschreibungen eine einheitliche Serie bilden.
- (2) Ankauf. Die Emittentin und jede ihrer Tochtergesellschaften sind berechtigt, jederzeit Schuldverschreibungen im Markt oder anderweitig zu jedem beliebigen Preis zu kaufen. Die von der Emittentin oder ihrer Tochtergesellschaft erworbenen Schuldverschreibungen können nach Wahl der Emittentin bzw. dieser Tochtergesellschaft von ihr gehalten, weiterverkauft oder bei der Zahlstelle zwecks Entwertung eingereicht werden.

#### "Tochtergesellschaft" bezeichnet entweder:

- (i) jede Gesellschaft, die, direkt oder indirekt, kontrolliert wird oder deren ausgegebenes Grundkapital (oder dessen Aquivalent) wirtschaftlich von der Emittentin und/oder einer oder mehrerer ihrer Tochtergesellschaften zu mindestens 50 % gehalten wird. Dass eine Gesellschaft durch einen anderen kontrolliert wird, bedeutet, dass der andere (entweder direkt oder indirekt und entweder durch Eigentum von Grundkapital, den Besitz von Stimmrechten, Vertrag oder auf andere Weise) das Recht hat, alle Mitglieder oder die Mehrheit der Mitglieder Vorstands oder Geschäftsführungsorgans dieser Gesellschaft zu besetzen und/oder zu entfernen oder die Gesellschaft auf andere Weise kontrolliert oder die Befugnis hat, die Geschäfte und die Politik dieser Gesellschaft zu kontrollieren; oder
- (ii) jede Gesellschaft, die in Übereinstimmung mit International Financial Reporting Standards als Tochtergesellschaft der Emittentin betrachtet wird.

(2) *Notice*. Any notice, including any notice declaring Notes due in accordance with paragraph (1), shall be made in accordance with § 7(3) of these General Conditions.

# § 6 FURTHER ISSUES OF NOTES, PURCHASES AND CANCELLATION

- (1) Further Issues of Notes. The Issuer may from time to time, without the consent of the Holders, issue further Notes having the same terms as the Notes in all respects (or in all respects except for the issue date and/or issue price and, if the Notes provide for interest payments, the interest commencement date and/or the first interest payment day) so as to form a single series with the Notes.
- (2) Purchases. The Issuer and any of its Subsidiaries may at any time purchase Notes in the open market or otherwise at any price. Notes purchased by the Issuer or the Subsidiary may, at the option of the Issuer or such Subsidiary, be held, resold or surrendered to the Paying Agent for cancellation.

#### "Subsidiary" means either:

- (i) any company which is then, directly or indirectly, controlled, or at least 50 per cent. of whose issued equity share capital (or equivalent) is then beneficially owned, by the Issuer and/or one or more of its Subsidiaries. For a company to be controlled by another means that the other (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract or otherwise) has the power to appoint and/or remove all or the majority of the members of the management board or other governing body of that company or otherwise controls or has the power to control the affairs and policies of that company; or
- (ii) any company regarded as a subsidiary of the Issuer in accordance with International Financial Reporting Standards.

(3) Entwertung. Sämtliche vollständig getilgten Schuldverschreibungen sind unverzüglich zu entwerten und können nicht wiederbegeben oder wiederverkauft werden.

(3) Cancellation. All Notes redeemed in full shall be cancelled forthwith and may not be reissued or resold.

#### § 7 MITTEILUNGEN

- Mitteilungen der Emittentin. Alle die Schuldverschreibungen betreffenden Mitteilungen der Emittentin sind in den gesetzlich bestimmten Medien und in elektronischer Form auf der Internetseite der Emittentin (www.bcr.ro) zu veröffentlichen. Jede derartig erfolgte Mitteilung am fünften Kalendertag nach Veröffentlichung (oder bei mehreren Veröffentlichungen am fünften Kalendertag nach der ersten solchen Veröffentlichung) als wirksam erfolgt.
- (2)Veröffentlichung von Mitteilungen Emittentin über das Clearingsystem. Soweit die Veröffentlichung von Mitteilungen nach Absatz (1) rechtlich nicht mehr erforderlich ist, ist die Emittentin berechtigt, eine Veröffentlichung in den genannten Absatz (1) Medien durch Übermittlung Mitteilungen das von an Clearingsystem zur Weiterleitung durch das Clearingsystem an die Gläubiger zu ersetzen. Jede derartige Mitteilung gilt am siebten Kalendertag nach dem Kalendertag der Mitteilung an das Clearingsystem als den Gläubigern mitgeteilt.
- (3) Form der von Gläubigern zu machenden Schuldverschreibungen Mitteilungen. Die betreffende Mitteilungen der Gläubiger an die Emittentin gelten als wirksam erfolgt, wenn sie der Emittentin oder der Emissionsstelle (zur Weiterleitung an die Emittentin) in schriftlicher Form in der deutschen oder englischen Sprache persönlich übergeben oder per Brief übersandt werden. Der Gläubiger muss einen die Emittentin zufriedenstellenden Nachweis über die von ihm gehaltenen Schuldverschreibungen erbringen. Dieser Nachweis kann (i) in Form einer Bestätigung durch das Clearingsystem oder die Depotbank, bei der der Gläubiger Wertpapierdepot für die Schuldverschreibungen unterhält, dass der Gläubiger zum Zeitpunkt der Mitteilung Gläubiger der betreffenden Schuldverschreibungen ist, oder (ii) auf jede andere geeignete Weise erfolgen. "Depotbank" bezeichnet jede Bank oder ein sonstiges anerkanntes Finanzinstitut, das berechtigt ist, das Wertpapierverwahrungsgeschäft zu betreiben der/dem Gläubiger bei der Wertpapierdepot für die Schuldverschreibungen unterhält, einschließlich des Clearingsystems.

#### § 7 NOTICES

- (1) Notices of the Issuer. All notices of the Issuer concerning the Notes shall be published in such media as determined by law and in electronic form on the website of the Issuer (www.bcr.ro). Any notice so given will be deemed to have been validly given on the fifth calendar day following the date of such publication (or, if published more than once, on the fifth calendar day following the date of the first such publication).
- (2) Publication of Notices of the Issuer via the Clearing System. If the publication of notices pursuant to paragraph (1) is no longer required by law, the Issuer may, in lieu of publication in the media set forth in paragraph (1), deliver the relevant notices to the Clearing System, for communication by the Clearing System to the Holders. Any such notice shall be deemed to have been given to the Holders on the seventh calendar day after the calendar day on which said notice was given to the Clearing System.
- (3) Form of Notice to be Given by any Holder. Notices regarding the Notes which are to be given by any Holder to the Issuer shall be validly given if delivered in writing in the German or English language to the Issuer or the Fiscal Agent (for onward delivery to the Issuer) and by hand or mail. The Holder shall provide evidence satisfactory to the Issuer of its holding of the Notes. Such evidence may be (i) in the form of a certification from the Clearing System or the Custodian with which the Holder maintains a securities account in respect of the Notes that such Holder is, at the time such notice is given, the Holder of the relevant Notes, or (ii) in any other appropriate manner. "Custodian" means any bank or other financial institution of recognised standing authorised to engage in securities custody business with which the Holder maintains a securities account in respect of the Notes and includes the Clearing System.

#### § 8 ÄNDERUNG DER EMISSIONSBEDINGUNGEN, GEMEINSAMER VERTRETER

- (1) Änderung der Emissionsbedingungen. Die Gläubiger können gemäß den Bestimmungen des Schuldverschreibungen Gesetzes über Gesamtemissionen (das "Schuldverschreibungsgesetz") durch einen Beschluss mit der im nachstehenden Absatz (2) bestimmten Mehrheit über einen Schuldverschreibungsgesetz zugelassenen Gegenstand Änderuna eine dieser Emissionsbedingungen mit der Emittentin vereinbaren. Die Mehrheitsbeschlüsse der Gläubiger sind für alle Gläubiger gleichermaßen verbindlich. Ein Mehrheitsbeschluss Gläubiger, der nicht gleiche Bedingungen für alle Gläubiger vorsieht, ist unwirksam, es sei denn, die benachteiligten Gläubiger stimmen ihrer Benachteiligung ausdrücklich zu.
- Mehrheitserfordernisse. Die Gläubiger entscheiden mit einer Mehrheit von 75 (Qualifizierte Mehrheit) der an der Abstimmung teilnehmenden Stimmrechte über wesentliche Änderungen dieser Emissionsbedingungen, insbesondere über die in § 5 Abs. 3 des Schuldverschreibungsgesetzes aufgeführten Beschlüsse. durch Maßnahmen. die wesentliche Inhalt dieser Emissionsbedingungen geändert wird, bedürfen zu Wirksamkeit einer einfachen Mehrheit der an der Abstimmung teilnehmenden Stimmrechte.
- (3) Abstimmung ohne Versammlung. Alle Abstimmungen werden ausschließlich im Wege der Abstimmung ohne Versammlung durchgeführt. Eine Gläubigerversammlung und eine Übernahme der Kosten für eine solche Versammlung durch die Emittentin findet ausschließlich im Fall des § 18 Abs. 4 Satz 2 des Schuldverschreibungsgesetzes statt.
- (4) Leitung der Abstimmung. Die Abstimmung wird von einem von der Emittentin beauftragten Notar oder, falls der gemeinsame Vertreter zur Abstimmung aufgefordert hat, vom gemeinsamen Vertreter geleitet.
- (5) Stimmrecht. Jeder Gläubiger nimmt an Abstimmungen nach Maßgabe des Nennwerts oder des rechnerischen Anteils seiner Berechtigung an den ausstehenden Schuldverschreibungen teil.
- (6) Gemeinsamer Vertreter.

Die Gläubiger können durch Mehrheitsbeschluss zur Wahrnehmung ihrer Rechte einen gemeinsamen Vertreter (der "gemeinsame Vertreter") für alle Gläubiger bestellen.

# § 8 AMENDMENT OF THE TERMS AND CONDITIONS. JOINT REPRESENTATIVE

- (1) Amendment of the Terms and Conditions. In accordance with the German Act on Debt Securities (Gesetz über Schuldverschreibungen aus Gesamtemissionen; the "Act on Debt Securities") the Holders may agree with the Issuer on amendments of these Terms and Conditions with regard to matters permitted by the Act on Debt Securities by resolution with the majority specified in paragraph (2) below. Majority resolutions of the Holders shall be binding on all Holders alike. A majority resolution of the Holders which does not provide for identical conditions for all Holders is void, unless Holders who are disadvantaged have expressly consented to their being treated disadvantageously.
- (2) Majority Requirements. Resolutions relating to material amendments of these Terms and Conditions, in particular consents to the measures set out in § 5 (3) of the Act on Debt Securities shall be passed by a majority of not less than 75 per cent. (Qualified Majority) of the votes cast. Resolutions relating to amendments of these Terms and Conditions which are not material require a simple majority of the votes cast.
- (3) Vote without a Meeting. All votes will be taken exclusively by vote taken without a meeting. A meeting of Holders and the assumption of the fees by the Issuer for such a meeting will only take place in the circumstances set out in § 18 (4) sentence 2 of the Act on Debt Securities.
- (4) Chair of the Vote. The vote will be chaired by a notary appointed by the Issuer or, if the Joint Representative (as defined below) has convened the vote, by the Joint Representative.
- (5) *Voting Right*. Each Holder participating in any vote shall cast its vote in accordance with the nominal amount or the notional share of its entitlement to the outstanding Notes.
- (6) Joint Representative.

The Holders may by majority resolution appoint a joint representative (the "Joint Representative") to exercise the Holders' rights on behalf of each Holder.

Der gemeinsame Vertreter hat die Aufgaben und Befugnisse, die ihm durch Gesetz oder von den Gläubigern durch Mehrheitsbeschluss eingeräumt wurden. Er hat die Weisungen der Gläubiger zu befolgen. Soweit er zur Geltendmachung von Rechten der Gläubiger ermächtigt ist, sind die einzelnen Gläubiger selbständigen zur Geltendmachung dieser Rechte nicht befugt, es sei denn, der Mehrheitsbeschluss sieht dies ausdrücklich vor. Über seine Tätigkeit hat der gemeinsame Vertreter den Gläubigern berichten. Für die Abberufung und die sonstigen Rechte und Pflichten des gemeinsamen Vorschriften Vertreters gelten die Schuldverschreibungsgesetzes.

#### § 9 ANWENDBARES RECHT UND GERICHTSSTAND

- (1) Anwendbares Recht. Form und Inhalt der Schuldverschreibungen sowie die Rechte und Pflichten der Gläubiger und der Emittentin bestimmen sich in jeder Hinsicht nach deutschem Recht und sollen ausschließlich nach deutschem Recht ausgelegt werden.
- (2) Gerichtsstand. Nicht ausschließlich zuständig für sämtliche im Zusammenhang mit den Schuldverschreibungen entstehenden Klagen oder sonstigen Verfahren "Rechtsstreitigkeiten") ist das Landgericht Frankfurt am Main, Bundesrepublik Deutschland. Die Emittentin bestellt Erste Group Bank AG. Friedrichstraße 70174 Stuttgart, 10. Deutschland, Bundesrepublik zu ihrer Zustellungsbevollmächtigten im Zusammenhang mit etwaigen Rechtsstreitigkeiten vor deutschen Gerichten.
- (3)Gerichtliche Geltendmachung. Jeder Gläubiger Schuldverschreibungen von berechtigt, in jeder Rechtsstreitigkeit gegen die Emittentin oder in jeder Rechtsstreitigkeit, in der der Gläubiger und die Emittentin Partei sind, seine Rechte aus diesen Schuldverschreibungen im eigenen Namen auf der folgenden Grundlage zu schützen oder geltend zu machen: (i) er bringt eine Bescheinigung der Depotbank bei, bei der er die Schuldverschreibungen Wertpapierdepot unterhält, welche (a) vollständigen Namen und die vollständige Adresse des Gläubigers enthält, (b) den Gesamtnennbetrag der Schuldverschreibungen bezeichnet, die unter dem Datum der Bestätigung auf dem Wertpapierdepot verbucht sind und (c) bestätigt, dass die Depotbank gegenüber dem eine schriftliche Clearingsystem Erklärung abgegeben hat, die die vorstehend unter (a) und (b) bezeichneten Informationen enthält, und (ii) er eine Kopie der die betreffenden Schuldverschreibungen verbriefenden

The Joint Representative shall have the duties and powers provided by law or granted by majority resolution of the Holders. The Joint Representative shall comply with the instructions of the Holders. To the extent that the Joint Representative has been authorised to assert certain rights of the Holders, the Holders shall not be entitled to assert such rights themselves, unless explicitly provided for in the relevant majority resolution. The Joint Representative shall provide reports to the Holders on its activities. The regulations of the Act on Debt Securities apply with regard to the recall and the other rights and obligations of the Joint Representative.

# § 9 APPLICABLE LAW AND PLACE OF JURISDICTION

- (1) Applicable Law. The Notes, as to form and content, and all rights and obligations of the Holders and the Issuer, shall be governed by, and shall be construed exclusively in accordance with, German law.
- (2) Place of Jurisdiction. The District Court (Landgericht) in Frankfurt am Main, Federal Republic of Germany, shall have non-exclusive jurisdiction for any action or other legal proceedings (the "Proceedings") arising out of or in connection with the Notes. The Issuer appoints Erste Group Bank AG, Friedrichstraße 10, 70174 Stuttgart, Federal Republic of Germany, as its authorised agent for accepting service of process in connection with any Proceedings before German courts.
- (3) Enforcement. Any Holder of Notes may in any Proceedings against the Issuer, or to which such Holder and the Issuer are parties, protect and enforce in its own name its rights arising under such Notes on the basis of (i) a statement issued by the Custodian with whom such Holder maintains a securities account in respect of the Notes (a) stating the full name and address of the Holder, (b) specifying the aggregate principal amount of the Notes credited to such securities account on the date of such statement and (c) confirming that the Custodian has given written notice to the Clearing System containing the information pursuant to (a) and (b), and (ii) a copy of the Global Note certified as being a true copy by a duly authorised officer of the Clearing System or a depositary of the Clearing System, without the need for production in such Proceedings of the actual records or the Global Note representing the Notes. Each Holder may, without prejudice to the foregoing, protect and enforce its rights under the Notes also in any

Globalurkunde vor, deren Übereinstimmung mit dem Original eine vertretungsberechtigte Person des Clearingsystems oder des Verwahrers des Clearingsystems bestätigt hat, ohne dass eine Vorlage der Originalbelege oder der die Schuldverschreibungen verbriefenden Globalurkunde in einem solchen Verfahren erforderlich wäre. Unbeschadet des Vorstehenden kann jeder Gläubiger seine Rechte aus den Schuldverschreibungen auch auf jede andere Weise schützen oder geltend machen, die im Land der Rechtsstreitigkeit prozessual zulässig ist.

other way which is admitted in the country of the Proceedings.

#### **General Conditions of Romanian Law Governed Notes**

#### A. ALLGEMEINE BEDINGUNGEN

#### A. GENERAL CONDITIONS

### § 1 FORM, TRANSFER

[Absichtlich ausgelassen.]

The Notes are being issued in registered form (book entry, dematerialised, nominative).

#### § 2 CERTAIN DEFINITIONS

- (1) Holder of Notes. "Holder" means any holder of Notes who is registered in the Holders' Registry. The title to the Notes will be transferred in accordance with the applicable law and with the rules of the Clearing System by registration in the Holders' Registry.
- (2) Early Redemption Amount. The "Early Redemption Amount" of a Note shall be the amount determined in good faith and in a commercially reasonable manner by the Calculation Agent to be the fair market value of the Notes immediately prior to (and ignoring the circumstances leading to) the early redemption, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps or other securities of any type whatsoever hedging the Issuer's obligations under the Notes).
- (3) United States. "United States" means the United States of America (including the States thereof and the District of Columbia) and its possessions (including Puerto Rico, U.S. Virgin Islands, Guam, American Samoa, Wake Island and Northern Mariana Islands).

#### § 3 STATUS

The Notes constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank *pari passu* among themselves and (subject to any applicable statutory exceptions and without prejudice to the aforesaid) the payment obligations of the Issuer under the Notes rank *pari passu* with all other unsecured and unsubordinated obligations of the Issuer, present and future.

### § 4 PRESCRIPTION

Claims against the Issuer for payment in respect of the Notes shall be prescribed and become void unless made within three years upon the relevant due date.

#### § 5 ACCELERATION

- (1) Events of Default. Each Holder shall be entitled to declare its Notes due in accordance with paragraph (2) and demand immediate redemption thereof at the Early Redemption Amount (as defined in § 2 of these General Conditions), together, if the Notes provide for interest payments, with accrued interest (if any) to (but excluding) the date of repayment, in the event that:
- (a) the Issuer is in default with payments of principal on the Notes since at least seven calendar days or, if the Notes provide for interest payments, with payments of interest since at least 15 calendar days, in each case from (and including) the relevant due date of the relevant payment; or
- (b) the Issuer fails to perform or observe any covenant, condition or provision contained in the Terms and Conditions (other than any payment obligations in respect of the Notes) which it is obliged to perform and observe, which default is incapable of remedy or is not remedied within 45 calendar days after notice of such default shall have been given to the Issuer by any Holder; or
- special surveillance proceedings (supravegherea specială), special administration proceedings (administrarea specială) bankruptcy proceedings (faliment) are commenced against the Issuer, or if the Issuer shall be wound up or dissolved, otherwise than for the purposes of reconstruction, merger or amalgamation in which the successor entity assumes all the obligations of the Issuer with respect to the Notes.
- (2) *Notice*. Any notice, including any notice declaring Notes due in accordance with paragraph (1), shall be made in accordance with § 7(3) of these General Conditions.
- (3) No Transfer of Notes. A Holder may not transfer its Note(s) in relation to which it has given notice in accordance with paragraph (2).

#### § 6 FURTHER ISSUES OF NOTES, PURCHASES AND CANCELLATION

- (1) Further Issues of Notes. The Issuer may from time to time, without the consent of the Holders, issue further tranches of Notes having the same terms as the Notes in all respects (or in all respects except for the issue date and, if the Notes provide for interest payments, the interest commencement date and/or the first interest payment date) so as to form a single series with the Notes.
- (2) *Purchases*. The Issuer and any of its Subsidiaries may at any time purchase Notes in the open market or otherwise at any price. Notes purchased by the Issuer may, at the option of the Issuer, be held, resold or cancelled.

#### "Subsidiary" means either:

- (i) any company which is then, directly or indirectly, controlled, or at least 50 per cent. of whose issued equity share capital (or equivalent) is then beneficially owned, by the Issuer and/or one or more of its Subsidiaries. For a company to be controlled by another means that the other (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract or otherwise) has the power to appoint and/or remove all or the majority of the members of the management board or other governing body of that company or otherwise controls or has the power to control the affairs and policies of that company; or
- (ii) any company regarded as a subsidiary of the Issuer in accordance with International Financial Reporting Standards.
- (3) Cancellation. All Notes redeemed in full shall be cancelled forthwith and may not be reissued or resold.

#### § 7 NOTICES

(1) Notices of the Issuer. Except for the publication of the convening notice for Holders' meetings in accordance with § 12 (4) of these Terms and Conditions and unless required otherwise by law, all notices of the Issuer to the Holders in connection with the Notes will be given either: (i) by publication of the respective notice in a newspaper having general circulation in Romania and the notice will be deemed to have been validly given on the first Business Day following the date of publication or (ii) by publication of the respective notice on the website of the Bucharest Stock Exchange (www.bvb.ro) and the notice will be deemed to have been

validly given on the first Business Day following the date of publication therein.

This provision is without prejudice to any applicable capital markets laws publication requirements.

- (2) Publication of Notices of the Issuer via the Clearing System. If the publication of notices pursuant to paragraph (1) is no longer required by law, the Issuer may, in lieu of publication in the media set forth in paragraph (1), deliver the relevant notices to the Clearing System, for communication by the Clearing System to the Holders. Any such notice shall be deemed to have been given to the Holders on the seventh calendar day after the calendar day on which said notice was given to the Clearing System.
- (3) Form of Notice to be Given by any Holder. Notices regarding the Notes which are to be given by any Holder to the Issuer shall be validly given if delivered in writing in the Romanian or English language to the Issuer and by hand or registered The Holder shall provide evidence satisfactory to the Issuer of its holding of the Notes. Such evidence may be (i) in the form of an excerpt from the Holders' Registry or a certification issued by the Custodian with which the Holder maintains a securities account in respect of the Notes that such Holder is, at the time such notice is given, the Holder of the relevant Notes, or (ii) in any other appropriate manner. "Custodian" means any bank or other financial institution of recognised standing authorised to engage in securities custody business with which the Holder maintains a securities account in respect of the Notes and includes the Clearing System.

## § 8 AMENDMENT OF THE TERMS AND CONDITIONS, MEETING OF HOLDERS

- (1) Amendment of the Terms and Conditions. In accordance with subsequent provisions the Holders may agree with the Issuer on amendments of these Terms and Conditions by resolution with the majority specified below. Majority resolutions of the Holders shall be binding on all Holders alike. A majority resolution of the Holders which does not provide for identical conditions for all Holders is void, unless Holders disadvantaged have expressly who are being their treated consented tο disadvantageously.
- (2) Powers of the Holders' Meeting. A Holders' meeting legally assembled may:
- (a) appoint one Joint Representative (as defined below) of the Holders and one or more substitute Joint Representatives, having the right to

- represent the Holders in relation to the Issuer and in front of courts of law;
- (b) carry out all acts for the supervision and the protection of the common interests of the Holders or to authorise a representative to carry out such acts;
- (c) create a fund out of *inter alia* amounts representing, if the Notes provide for interest payments, the interest amounts to which the Holders are entitled, that will be used to cover the expenses incurred in connection with the protection of their rights, and establish the rules for the management of such fund;
- (d) oppose or consent to any amendments to the Issuer's articles of association ("AoAs") or to these Terms and Conditions which may affect the rights of the Holders; and
- (e) express its opinion on issuance of new bonds by the Issuer.
- (3) Convening a Meeting of Holders. The Holders' meeting shall be convened by the Issuer upon the written request (i) of one or more Holders representing at least one quarter of the issued and outstanding principal amount of the Notes or (ii) after the appointment of the Joint Representative, of the Joint Representative of the Holders. All costs related to the convening of a Holders' meeting will be borne by the Issuer.
- Contents of the Convening Publication. The convening notice shall state the name and the registered office of the Issuer and the location, date and time of the Holders' meeting, the agenda specifying explicitly all subjects that will be subject to debate in the meeting, the reference date (i.e. the date set by the Issuer as the date on which the Holders must be registered in the Holders' Registry to be entitled to attend and vote in the Holders' meeting, hereinafter the "Meeting Reference Date") and any requirements applicable to attendance at the Holders' meeting and the exercise of voting rights. For Notes admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucuresti S.A., the convening notice shall comply with the minimum requirements set out in the regulations issued by the regulatory authority. The convening notice for the meeting shall be (i) published in the Official Gazette and in a newspaper of general circulation in Bucharest or (ii) served through registered mail at the addresses indicated in the Holders' Registry, in either case at least 30 calendar days prior to the date on which the meeting is scheduled to take place. The convening notice shall also be posted on the Issuer's website (www.bcr.ro) for convenience only. This provision

is without prejudice to any applicable capital markets laws publication requirements.

- (5) Convening Period, Entitlement to Attend and Vote. The Holders' meeting shall be called by publication in accordance with paragraph (4) above at least 30 calendar days before the date of the meeting. The Holders registered in the Holders' Registry on the Meeting Reference Date are entitled to participate and vote in the Holders' meeting. The Holders' meeting may be validly held without the observance of the convening formalities, if the Holders representing the entire issued and outstanding principal amount of the Notes are present or represented at the meeting and none of them opposes to the waiver of the convening formalities.
- (6) Agenda. The convening party shall propose the agenda of the meeting that will include explicitly all items on which the Holders' meeting is to pass a resolution. No resolutions may be passed on agenda items that have not been published in the required manner, unless all Holders are present or represented at the meeting and none of them opposes these resolutions. One or more Holders who hold at least 5 per cent. of the issued and outstanding principal amount of the Notes may request that new items are added to the agenda of the Holders' meeting within 15 calendar days as of the date when the convening notice was published in the required manner. The convening notice containing the agenda updated with the new items must be published at least 10 calendar days prior to the Holders' meeting.
- (7) Registration of Holders for the Meeting. The Issuer shall appoint from among the Issuer's employees one or more technical secretaries of the meeting who will register the Holders participating in the meeting and will draw up the list of the Holders' attendance that shall include the Holders' names, their registered offices or places of residence and the number of voting represented by each Holder percentage of the issued and outstanding principal amount of the Notes represented by the Notes held by each Holder. The technical secretary shall also draw up and sign minutes attesting: (i) the total number of Notes issued and outstanding that have been registered to attend the meeting and the percentage thereof in the issued and outstanding principal amount of the Notes and (ii) fulfilment of all requirements imposed by law for the valid holding of the Holders' meeting. The Chairperson (as defined below) shall, based on the list of attendance and the minutes of the technical secretary, attest whether the quorum requirements are met for that specific meeting and declare the meeting open.

- (8) Majority Requirements. Resolutions relating to the subject matters set out in § 8(2) lit (a) to (c) of these General Conditions shall be passed by a majority of not less than one third of the issued and outstanding principal amount of the Notes. Resolutions relating to the subject matters set out in § 8(2) lit (d) and (e) of these General Conditions shall be passed by a majority of not less than four fifths of the Notes represented in the meeting.
- Correspondence Vote by Representation. The Holders may vote in a Holders' meeting by correspondence or by representation. On the occasion of each Holders' meeting, the Issuer shall, at least 30 days prior to the date when the meeting is scheduled to take place pursuant to the published or served convening notice, make available on its website (www.bcr.ro) and at its registered seat a special form for voting by correspondence ("Form of Voting by Corespondence"), in case a Holder does not intend to attend a Holders' meeting in person or by representation but intends to express its voting right in the meeting and a special form for voting by representation ("Form of Voting by Representation"), in case a Holder intends to attend and vote in a Holders' meeting by representation. The Form of Voting by Correspondence and the Form of Voting by Representation shall be: (i) duly filled in by the Holder with all the necessary information as in the Form of Voting Correspondence, including the Holders' voting option with respect to items on the agenda of the Holders' meeting, as published, (ii) signed by the Holder or by the legal representative of the Holder and (iii) sent to the registered seat of the Issuer no later than 48 hours prior to the date and time when the meeting is scheduled to take place pursuant to the published or served convening notice. In case of Holders that are legal persons (incorporated or unincorporated) the Form of Voting by Correspondence or the Form of Voting by Representation sent to the Issuer shall be accompanied by a statement on own liability attesting that the person(s) who has(have) signed the form is(are) the legal representative(s) of the Holder.
- (10) Voting Right. Each Holder shall participate in votes in accordance with the principal amount of the outstanding Notes held by such Holder. Voting rights are suspended with respect to the Notes attributable to the Issuer or any of its Subsidiaries or held for the account of the Issuer or any of its Subsidiaries. The Issuer may not make available Notes for which the voting rights have been suspended to any third party for the purposes of exercising the voting rights in lieu of the Issuer. This shall also apply to any

Subsidiaries of the Issuer. Exercise of voting rights for the purposes specified above are prohibited. It is prohibited to offer, promise or grant any advantage as consideration to any person entitled to vote not to vote, or to vote in a particular way, in a Holders' meeting or a vote. No person entitled to vote may require, accept any promise of or accept any advantage or consideration for not voting, or voting in a particular way, in a Holders' meeting or a vote.

- (11) Chair of the Vote. The vote will be chaired by, if the Joint Representative has not been appointed, (one of) the Holder(s) or (its) (their) representative in the meeting upon whose request the Holders' meeting was convened, or, if the Joint Representative has been appointed, by the Joint Representative (the "Chairperson").
- (12) Voting, Minutes. The provisions of the Romanian Companies' Law no. 31/1990 (Legea Societătilor nr. 31/1990) as amended from time to time regarding the voting of shareholders in the general meeting (if any exist) shall apply mutatis mutandis to the casting and counting of votes. Any resolution passed by the Holders' meeting shall be recorded in minutes of the meeting that will assert the following: fulfilment of the convening formalities (if applicable), date and place of the meeting, Holders present or represented, number of Notes present or represented, summary of the debates, resolutions adopted and, upon the request of the Holders, the statements of such Holders in the meeting. The minutes shall be signed by the secretary of the meeting, if one was appointed by the Holders' meeting, and by the Chairperson.
- (13) Publication of Resolutions. Upon request, each Holder will be informed about the result of the votes for the resolutions passed by a Holders' meeting. Furthermore, the Issuer shall publish the resolutions passed by the Holders in appropriate form and at its own expense. The resolutions shall be published without undue delay pursuant to § 7 of these General Conditions. In addition, for a period of at least one month commencing on the calendar day following the Holders' meeting, the Issuer shall make available to the public on its website (www.bcr.ro) the resolutions passed by the Holders and, if these Terms and Conditions are amended by a Holders' resolution, the wording of the original Terms and Conditions. The Chairperson shall inform the Issuer in writing about the resolutions passed by the Holders' meeting within 3 calendar days as of the date when such resolutions have been passed.
- (14) Implementation of Resolutions. The resolutions validly adopted by the Holders' meeting shall be binding upon all Holders, including upon Holders who were not present at

the meeting or who voted against the resolutions so adopted.

(15) Joint Representative. The Holders may by a majority of not less than one third of the total Notes issued and outstanding appoint a joint representative (the "Joint Representative") to represent the Holders in relation to the Issuer and in court. The Joint Representative and the deputies thereof may not participate in the management of the Issuer, but may attend the general shareholders' meetings of the Issuer.

The Joint Representative shall have the duties and powers granted by resolution of the Holders. The Joint Representative shall comply with the instructions of the Holders. To the extent that the Joint Representative has been authorised to assert certain rights of the Holders, the Holders shall not be entitled to assert such rights themselves, unless explicitly provided for in the relevant resolution. The Joint Representative shall provide reports to the Holders on its activities.

# § 9 APPLICABLE LAW AND PLACE OF JURISDICTION

- (1) Applicable Law. The Notes and any non-contractual obligations arising out of or in connection with the Notes are governed by, and shall be construed in accordance with, Romanian law.
- (2) Place of Jurisdiction. The competent Romanian courts shall have exclusive jurisdiction to settle any disputes that may arise out of or in connection with any Notes (including any legal action or proceedings relating to any noncontractual obligations arising out of or in connection with Notes), to the extent permissible according to applicable mandatory consumer protection legislation.

## Option I – Issue Specific Conditions for Garant Index Notes, Garant Share Notes, Index Notes and Share Notes

[OPTION I – EMISSIONSSPEZIFISCHE BEDINGUNGEN FÜR GARANT INDEX SCHULDVERSCHREIBUNGEN, GARANT AKTIEN SCHULDVERSCHREIBUNGEN, INDEX SCHULDVERSCHREIBUNGEN UND AKTIEN SCHULDVERSCHREIBUNGEN:

#### § 1 WÄHRUNG, STÜCKELUNG, FORM, DEFINITIONEN

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

(1) Währung, Stückelung. Diese Tranche (die "Tranche") von Schuldverschreibungen "Schuldverschreibungen") wird von der Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bukarest 3, Rumänien (die "Emittentin") in [festgelegte Währung einfügen] ("[Abkürzung der festgelegten Währung einfügen]" oder die "festgelegte Währung") im Gesamtnennbetrag [falls von Globalurkunde(n) im NGN-Format begeben werden, einfügen: , vorbehaltlich § 1(4) dieser Emissionsspezifischen Bedingungen,] [festgelegte Währung und Gesamtnennbetrag einfügen] (in [Gesamtnennbetrag in einfügen]) (der "Gesamtnennbetrag") in der Stückelung von [festgelegte Währung und Stückelung festaeleate einfügen] "festgelegte Stückelung" oder der "Nennbetrag je Schuldverschreibung") begeben.]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

[Im Fall von Schuldverschreibungen, die ausschließlich durch eine Dauerglobalurkunde verbrieft sind, einfügen:

[OPTION I – GENERAL CONDITIONS FOR GARANT INDEX NOTES, GARANT SHARE NOTES, INDEX NOTES and SHARE NOTES:

# § 1 CURRENCY, DENOMINATION, FORM, CERTAIN DEFINITIONS

[In case of Notes governed by German law insert:

(1) Currency, Denomination. This tranche (the "Tranche") of notes (the "Notes") is being issued by Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bucharest Romania (the "Issuer") in [insert specified currency] ("[insert abbreviation of specified currency]" or the "Specified Currency") in the aggregate principal amount of [in case of Global Note(s) to be issued in NGN form insert: , of these Issue Specific subject to § 1(4) Conditions,] [insert specified currency and aggregate principal amount] (in words: [insert aggregate principal amount in words]) (the "Aggregate **Principal** Amount") denomination of finsert specified currency and denomination] specified (the "Specified Denomination" or the "Principal Amount per Note").]

[In case of Notes governed by Romanian law insert:

(1) Currency, Denomination. This tranche (the "Tranche") of notes (the "Notes") is being issued by Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania (the "Issuer") in [insert specified currency] ("[insert abbreviation of specified currency]" or the "Specified Currency") in the aggregate principal amount of up to [insert specified currency and aggregate principal amount] (in words: [insert aggregate principal amount in words]) in the denomination of [insert specified currency and specified denomination] (the "Specified Denomination" or the "Principal Amount per Note").]

[In case of Notes governed by German law insert:

[In case of Notes which are exclusively represented by a Permanent Global Note insert:

(2)Dauerglobalurkunde. Die Schuldverschreibungen sind durch eine Dauerglobalurkunde (die "Dauerglobalurkunde" oder die "Globalurkunde") ohne Zinsscheine verbrieft [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen:; der Zinszahlungsanspruch im Zusammenhang mit den Schuldverschreibungen durch die ist Dauerglobalurkunde mitverbrieft]. Die Dauerglobalurkunde wird von ordnungsgemäß Vertretern der bevollmächtigten Emittentin unterschrieben und von der Emissionsstelle oder in Namen mit einer Kontrollunterschrift versehen. [Falls die Dauerglobalurkunde im NGN-Format begeben wird. einfügen: Die Dauerglobalurkunde wird im new global noteausgegeben.] [Falls Dauerglobalurkunde im CGN-Format begeben wird, einfügen: Die Dauerglobalurkunde wird im global note-Format classical ausgegeben.] Einzelurkunden und Zinsscheine werden nicht ausgegeben.]

[Im Fall von Schuldverschreibungen, die anfänglich durch eine vorläufige Globalurkunde verbrieft sind, die gegen eine Dauerglobalurkunde ausgetauscht werden kann, einfügen:

- (2) Vorläufige Globalurkunde Austausch gegen Dauerglobalurkunde.
- (a) Die Schuldverschreibungen sind anfänglich Globalurkunde eine vorläufige "vorläufige Globalurkunde") ohne Zinsscheine verbrieft. Die vorläufige Globalurkunde kann gegen Schuldverschreibungen in der festgelegten Stückelung, die durch eine Dauerglobalurkunde (die "Dauerglobalurkunde" und, zusammen mit vorläufigen Globalurkunde. der "Globalurkunden") ohne Zinsscheine verbrieft ausgetauscht werden Fall sind. [lm von Schuldverschreibungen mit laufender Verzinsung einfügen:; der Zinszahlungsanspruch im Zusammenhang mit den Schuldverschreibungen durch die maßgebliche Globalurkunde mitverbrieft]. Die Globalurkunden werden jeweils von ordnungsgemäß bevollmächtigten Vertretern der Emittentin unterschrieben und werden jeweils von der Emissionsstelle oder in deren Namen mit einer Kontrollunterschrift versehen. [Falls die Globalurkunden im NGN-Format begeben werden, einfügen: Die Globalurkunden werden im new global note-Format ausgegeben.] [Falls die Globalurkunden im **CGN-Format** begeben werden, einfügen: Die Globalurkunden werden im *global* note-Format ausgegeben.] Einzelurkunden und Zinsscheine werden nicht ausgegeben.

(2) Permanent Global Note. The Notes are represented by a permanent global note (the "Permanent Global Note" or the "Global Note") without coupons [in case of Notes with periodic interest, insert:: the claim for interest payments under the Notes is represented by the Permanent Global Note]. The Permanent Global Note shall be signed by authorised representatives of the Issuer and shall be authenticated by or on behalf of the Fiscal Agent. [In case of a Permanent Global Note to be issued in NGN form insert: The Permanent Global Note shall be issued in new global note format.] [In case of a Permanent Global Note to be issued in CGN form insert: The Permanent Global Note shall be issued in classical global note format.] Definitive Notes and coupons will not be issued.]

[In case of Notes which are initially represented by a Temporary Global Note, which will be exchangeable for a Permanent Global Note, insert:

- (2) Temporary Global Note Exchange for Permanent Global Note.
- (a) The Notes are initially represented by a temporary global note (the "Temporary Global Note") without coupons. The Temporary Global Note will be exchangeable for Notes in the Denomination represented Specified by permanent global note (the "Permanent Global Note" and, together with the Temporary Global Note, the "Global Notes") without coupons [in case of Notes with periodic interest, insert:; any claim for interest payments under the Notes is represented by the relevant Global Notel. The Global Notes shall each be signed by authorised representatives of the Issuer and shall each be authenticated by or on behalf of the Fiscal Agent. [In case of Global Notes to be issued in NGN form insert: The Global Notes shall be issued in new global note format.] [In case of Global Notes to be issued in CGN form insert: The Global Notes shall be issued in classical global note format.] Definitive Notes and coupons will not be issued.

- (b) Die vorläufige Globalurkunde ist ab einem Kalendertag (der "**Austauschtag**") gegen die Dauerglobalurkunde in der in dem vorstehenden Unterabsatz (a) vorgesehenen Form und unter den dort aufgestellten Voraussetzungen austauschbar, der nicht weniger als 40 Kalendertage nach dem Begebungstag der vorläufigen Globalurkunde liegt. Ein solcher Austausch darf nur in dem Umfang erfolgen, in dem Bescheinigungen vorgelegt werden. denen zufolge der oder die wirtschaftliche(n) Eigentümer der durch die vorläufige Globalurkunde verbrieften Schuldverschreibungen keine U.S.-Person(en) ist (sind) (ausgenommen bestimmte Finanzinstitute Personen. bestimmte Schuldverschreibungen über solche Finanzinstitute halten). [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: Zinszahlungen auf durch eine vorläufige Globalurkunde verbriefte Schuldverschreibungen erfolgen erst nach Vorlage Bescheinigungen. Eine gesonderte Bescheinigung ist hinsichtlich einer jeden solchen Zinszahlung erforderlich.] Jede Bescheinigung, die am oder nach dem 40. Kalendertag nach dem Begebungstag der vorläufigen Globalurkunde eingeht, wird als ein Ersuchen behandelt werden, diese vorläufige Globalurkunde gemäß Unterabsatz (b) dieses § 1(2) auszutauschen. Wertpapiere, die im Austausch für die vorläufige Globalurkunde geliefert sind nur außerhalb werden, Vereinigten Staaten (wie in § 2(3) der Allgemeinen Bedingungen definiert) zu liefern.
- (3) Clearingsystem. Die Globalurkunde(n) wird (werden) von einem oder im Namen eines Clearingsystems verwahrt. bis sämtliche Verbindlichkeiten Emittentin der aus den Schuldverschreibungen erfüllt sind. "Clearingsystem" bezeichnet [bei mehr als einem Clearingsystem einfügen: jeweils1 [Oesterreichische Kontrollbank Aktiengesellschaft, Am Hof 4, 1011 Wien, Österreich ("OeKB")] [,] [und] [Clearstream Banking, société anonyme, Luxembourg, 42 Avenue J.F. Kennedy, 1855 Luxemburg, Großherzogtum Luxemburg ("CBL") und Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, 1210 Brüssel, Belgien ("Euroclear" und, zusammen mit CBL, die "ICSDs")] [,] [und] [anderes Clearingsystem angeben] und jeden [Falls Funktionsnachfolger. Schuldverschreibungen im Namen der ICSDs verwahrt und im NGN-Format begeben werden, einfügen: Die Schuldverschreibungen werden von gemeinsamen Verwahrstelle safekeeper) im Namen beider ICSDs verwahrt.1 [Falls die Schuldverschreibungen im Namen der ICSDs verwahrt und im CGN-Format begeben werden, einfügen: Die Schuldverschreibungen werden von einer gemeinsamen Verwahrstelle (common depositary) im Namen beider ICSDs
- (b) The Temporary Global Note shall be exchangeable for the Permanent Global Note in the form and subject to the conditions provided in subparagraph (a) above from a date "Exchange Date") not earlier than 40 calendar days after the issue date of the Temporary Global Note. Such exchange shall only be made to the extent that certifications have been delivered to the effect that the beneficial owner or owners of the Notes represented by the Temporary Global Note is (are) not (a) U.S. person(s) (other than certain financial institutions or certain persons holding Notes through such financial institutions). **[in case** of Notes with periodic interest, insert: Payment of interest on Notes represented by a Temporary Global Note will be made only after delivery of such certifications. A separate certification shall be required in respect of each such payment of interest.] Any such certification received on or after the 40th calendar day after the issue date of the Temporary Global Note will be treated as a request to exchange such Temporary Global Note pursuant to subparagraph (b) of this § 1(2). Any securities delivered in exchange for the Temporary Global Note shall be delivered only outside of the United States (as defined in § 2(3) of the General Conditions).1
- (3) Clearing System. The Global Note(s) will be kept in custody by or on behalf of a Clearing System until all obligations of the Issuer under the Notes have been satisfied. "Clearing System" means [if more than one Clearing System insert: [Oesterreichische Kontrollbank Aktiengesellschaft, Am Hof 4, 1010 Vienna, Austria ("OeKB")] [,] [and] [Clearstream Banking, société anonyme, Luxembourg, 42 Avenue J.F. Kennedy, 1855 Luxembourg, Grand Duchy of Luxembourg ("CBL") and Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, 1210 Brussels, ("Euroclear" and, together with CBL, the "ICSDs")] [,] [and] [specify other Clearing System] and any successor in such capacity. [In case of Notes to be kept in custody on behalf of the ICSDs and issued in NGN form insert: The Notes shall be kept in custody by the common safekeeper on behalf of both ICSDs.] [In case of Notes to be kept in custody on behalf of the ICSDs and issued in CGN form insert: The Notes shall be kept in custody by a common depositary on behalf of both ICSDs.]

verwahrt.]

# [Im Fall von (einer) Globalurkunde(n), die im NGN-Format begeben werden soll(en), einfügen:

(4) Register der ICSDs. Der Gesamtnennbetrag durch Globalurkunde verbrieften die Schuldverschreibungen entspricht dem jeweils in Registern beider ICSDs eingetragenen Gesamtbetrag. Die Register der ICSDs (worunter man die Register versteht, die jeder ICSD für seine Kunden über den Betrag ihres Anteils an den Schuldverschreibungen führt) sind schlüssiger Nachweis des Gesamtnennbetrags der durch die Globalurkunde verbrieften Schuldverschreibungen. und eine zu diesen Zwecken von einem ICSD jeweils ausgestellte Bestätigung mit dem Betrag der so verbrieften Schuldverschreibungen ist ein schlüssiger Nachweis über den Inhalt des Registers des jeweiligen ICSD zu diesem Zeitpunkt.

Bei einer Zahlung von Kapital [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: oder Zinsen] auf die durch Globalurkunde verbrieften die Schuldverschreibungen bzw. Kauf hei und Globalurkunde durch Entwertung der die verbrieften Schuldverschreibungen werden die Einzelheiten über diese Zahlung von Kapital [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: oder Zinsen] bzw. dieses der Entwertung bezüalich Globalurkunde pro rata in die Register der ICSDs eingetragen werden, und nach dieser Eintragung wird der gesamte Nennbetrag der zurückgezahlten gekauften und entwerteten Schuldverschreibungen vom Gesamtnennbetrag der in die Register der ICSDs eingetragenen und Globalurkunde durch die verbrieften Schuldverschreibungen abgezogen. [Falls die Schuldverschreibungen anfänglich durch eine vorläufige Globalurkunde verbrieft werden, einfügen: Bei Austausch eines Anteils von ausschließlich durch die vorläufige Globalurkunde verbrieften Schuldverschreibungen werden die Einzelheiten dieses Austauschs pro rata in die Register der ICSDs aufgenommen werden.]]]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

#### [In case of (a) Global Note(s) to be issued in NGN format insert:

(4) Records of the ICSDs. The aggregate principal amount of Notes represented by the Global Note shall be the aggregate amount from time to time entered in the records of both ICSDs. The records of the ICSDs (which expression means the records that each ICSD holds for its customers which reflect the amount of such customer's interest in the Notes) shall be conclusive evidence of the aggregate principal amount of Notes represented by the Global Note and, for these purposes, a statement issued by an ICSD stating the amount of Notes so represented at any time shall be conclusive evidence of the records of the relevant ICSD at that time.

On any redemption [In case of Notes with periodic interest, insert: or payment of interest] being made in respect of, or purchase and cancellation of, any of the Notes represented by the Global Note the details of such redemption [In case of Notes with periodic interest, insert: or payment] or purchase and cancellation (as the case may be) in respect of the Global Note shall be entered pro rata in the records of the ICSDs and, upon any such entry being made, the aggregate principal amount of the Notes recorded in the records of the ICSDs and represented by the Global Note shall be reduced by the total principal amount of the Notes so redeemed or purchased and cancelled. [In case of Notes which are initially represented by a Temporary Global **Note insert:** On an exchange of a part of the Notes represented by the Temporary Global Note, the details of such exchange shall be entered pro rata in the records of the ICSDs.]]]

#### [In case of Notes governed by Romanian law insert:

(2) Title to the Notes. [In case of Notes admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: Upon issuance of the Notes, each Holder acquiring Notes shall be registered in a registry (the "Holders' Registry") kept by Depozitarul Central S.A., 34-36 Carol I Boulevard, floors 3, 8 and 9, Bucharest 2, Romania (the "Romanian Central Depository") based on an agreement (the "Depository Agreement")

concluded between the Issuer and the Romanian Central Depository]. [In case of Notes which are not admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: Upon issuance of the Notes, each Holder acquiring Notes shall be registered by the Issuer in a registry (the "Holders' Registry") kept by the Issuer. Immediately thereafter, the Issuer shall, based on an agreement (the "Depository Agreement") concluded between the Issuer and Depozitarul Central S.A., 34-36 Carol I Boulevard, floors 3, 8 and 9, Bucharest 2, Romania (the "Romanian Central Depository"), transfer the Holders' Registry kept by it to the Romanian Central Depository].

- (3) Clearing System. "Clearing System" means [if more than one Clearing System insert: each of] [the Romanian Central Depository] [and] [specify other Clearing System] and any successor in such capacity.
- (4) Holder of Notes. "Holder" means any holder of Notes who is registered in the Holders' Registry. The title to the Notes will be transferred in accordance with the applicable law and with the rules of the Clearing System by registration in the Holders' Registry. [In case of Notes that are not admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: The Holders are solely responsible to carry out all acts and formalities required for registration with the Holders' Registry.]]
- ([●]) Business Day. "Business Day" means a calendar day (other than a Saturday or a Sunday) on which [insert, as applicable: commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in [insert all relevant financial centres]] [insert, as applicable: [and] the Trans-European Automated Real-time Gross Settlement Express Transfer System 2 or its successor ("TARGET") is open].

einen Kalendertag (außer einem Samstag oder Sonntag), an dem [soweit erforderlich einfügen: Geschäftsbanken und Devisenmärkte in [sämtliche relevanten Finanzzentren einfügen] Zahlungen abwickeln und für den allgemeinen Geschäftsverkehr (einschließlich des Handels in Devisen und Fremdwährungseinlagen) geöffnet sind] [soweit erforderlich einfügen: [und] das Trans-European Automated Real-time Gross Settlement Express Transfer System 2 oder dessen Nachfolgesystem ("TARGET") geöffnet ist].

([●]) Geschäftstag.

"Geschäftstag" bezeichnet

# [Falls die Schuldverschreibungen deutschem Recht unterliegen und der deutschsprachige Text bindend sein soll, einfügen:

([●]) Sprache. Diese Emissionsbedingungen sind in der deutschen Sprache abgefasst. [falls eine unverbindliche Übersetzung in die englische Sprache beigefügt wird, einfügen: Eine Übersetzung in die englische Sprache ist beigefügt. Der deutsche Text ist bindend und maßgeblich. Die Übersetzung in die englische Sprache ist unverbindlich].]]

#### [In case the Notes are governed by German law and the German language text shall be binding, insert:

([●]) Language. These Terms and Conditions are written in the German language [in case a non-binding English translation is provided, insert: and provided with an English language translation. The German text shall be prevailing and binding. The English language translation shall be non-binding].]]

[Falls der englischsprachige Text bindend sein soll, einfügen:

([●]) Sprache. Diese Emissionsbedingungen sind in der englischen Sprache abgefasst. [falls die Schuldverschreibungen deutschem Recht unterliegen und eine unverbindliche deutschsprachige Übersetzung beigefügt wird, einfügen: Eine Übersetzung in die deutsche Sprache ist beigefügt. Der englische Text ist bindend und maßgeblich. Die Übersetzung in die deutsche Sprache ist unverbindlich].]

[im Fall von Garant Index Schuldverschreibungen, Garant Aktien Schuldverschreibungen, Index Schuldverschreibungen und Aktien Schuldverschreibungen mit laufender Verzinsung einfügen:

#### § 2 VERZINSUNG

(1) Zinssatz und Zinszahlungstage. Die Schuldverschreibungen werden auf der Grundlage ihres ausstehenden Gesamtnennbetrags verzinst, und zwar vom [Verzinsungsbeginn einfügen] (der "Verzinsungsbeginn") (einschließlich) bis zum Fälligkeitstag (wie in § 3 der Emissionsspezifischen definiert) (ausschließlich) Bedingungen [Festzinssatz einfügen] % per annum. [im Fall einer kurzen oder langen ersten oder letzten Zinsperiode einfügen: Mit Ausnahme der [ersten] [letzten] Zinszahlung sind die Zinsen] [im Fall von Zinszahlungen ausschließlich regulären einfügen: Die Zinsen sind] [[im Fall von vierteljährlichen Zinszahlungen einfügen: vierteljährlich] [im Fall von halbjährlichen Zinszahlungen einfügen: halbjährlich] [im Fall von jährlichen Zinszahlungen einfügen: jährlich] nachträglich am [Zinszahlungstage einfügen] eines ieden Jahres zahlbar (jeweils "Zinszahlungstag"), beginnend mit dem [ersten Zinszahlungstag einfügen] und endend mit dem [letzten Zinszahlungstag einfügen]] [im Fall von einmaliger Zinszahlung einfügen: einmalig am [Fälligkeitstag einfügen] (der "Zinszahlungstag") zahlbar]. Die Zinszahlungstage unterliegen einer Anpassung in Übereinstimmung mit den in § 4 der Emissionsspezifischen Bedingungen enthaltenen Bestimmungen.

(2) Berechnung des Zinsbetrags. Falls der auf die Schuldverschreibungen zu zahlende Zinsbetrag für einen bestimmten Zeitraum zu berechnen ist, erfolgt die Berechnung des Zinsbetrags, indem der Zinssatz auf die festaeleate Stückelung angewendet wird, dieser Betrag mit Zinstagequotienten (wie nachstehend definiert) multipliziert und das hieraus resultierende Ergebnis auf die nächste Untereinheit der festgelegten Währung gerundet wird, wobei eine halbe [In case the English language text shall be binding, insert:

([●]) Language. These Terms and Conditions are written in the English language [in case the Notes are governed by German law and a non-binding German translation is provided, insert: and provided with a German language translation. The English text shall be prevailing and binding. The German language translation shall be non-binding].]

[in case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes with periodic interest, insert:

#### § 2 INTEREST

(1) Rate of Interest and Interest Payment Dates. The Notes shall bear interest on their outstanding Aggregate Principal Amount at the rate of [insert fixed rate of interest] per cent. per annum (from, and including, [insert Interest Commencement Date (the "Interest Commencement Date") to. but excluding, the Maturity Date (as defined in § 3 of the Issue Specific Conditions). [In case of a short or long first or last interest period insert: With the exception of the [first] [last] payment of interest, interest] [in case of Notes which have only regular interest payments insert: Interest] shall be payable [[in case of quarterly interest payments insert: quarterly] [in case of semiannual interest payments insert: semi-annually] [in case of annual interest payments insert: annually] in arrear on [insert Interest Payment Dates] in each year (each such date, an "Interest Payment Date"), commencing on [insert first Interest Payment Date] and ending on [insert last Interest Payment Date]] [in case of single interest payment insert: once on the [insert maturity date] (the "Interest Payment Date")]. Interest Payment Dates are subject to adjustment in accordance with the provisions set out in § 4 of the Issue Specific Conditions.

(2) Calculation of Amount of Interest. If the amount of interest payable under the Notes is required to be calculated for any period of time such amount of interest shall be calculated by applying the rate of interest to the Specified Denomination, multiplying such sum by the applicable Day Count Fraction (as defined below), and rounding the resultant figure to the nearest sub-unit of the Specified Currency, half of such sub-unit being rounded upwards or otherwise in accordance with the applicable market

Untereinheit aufgerundet wird oder die Rundung ansonsten gemäß der anwendbaren Marktkonvention erfolgt.

(3) Zinstagequotient. "Zinstagequotient" bezeichnet im Hinblick auf die Berechnung eines Zinsbetrags auf eine Schuldverschreibung für einen beliebigen Zeitraum (der "Zinsberechnungszeitraum"):

## [falls Actual/Actual (ICMA) anwendbar ist einfügen:

- 1. falls der Zinsberechnungszeitraum kürzer ist als die Feststellungsperiode, in die das Ende des Zinsberechnungszeitraums fällt, oder falls der Zinsberechnungszeitraum der Feststellungsperiode entspricht, die Anzahl der Tage in dem Zinsberechnungszeitraum geteilt durch das Produkt (1) der Anzahl der Tage in Feststellungsperiode und (2) der Anzahl der Feststellungstermine (wie nachstehend angegeben) in einem Kalenderjahr; oder
- 2. falls der Zinsberechnungszeitraum länger ist als die Feststellungsperiode, in die das Ende des Zinsberechnungszeitraums fällt, die Summe aus
- der Anzahl der Tage in dem Zinsberechnungszeitraum, die in die Feststellungsperiode fallen, in welcher der Zinsberechnungszeitraum beginnt, geteilt durch das Produkt aus (x) der Anzahl der Tage in der Feststellungsperiode und (y) der Anzahl der Feststellungstermine in einem Kalenderjahr; und
- (ii) der Anzahl der Tage in dem Zinsberechnungszeitraum, die in die nächste Feststellungsperiode fallen, geteilt durch das Produkt aus (x) der Anzahl der Tage in dieser Feststellungsperiode und (y) der Anzahl der Feststellungstermine in einem Kalenderjahr.

"Feststellungsperiode" ist der Zeitraum von einem Feststellungstermin (einschließlich) bis 711m nächsten Feststellungstermin (ausschließlich); dies schließt dann, wenn der Verzinsungsbeginn kein Feststellungstermin ist, den Zeitraum ein, der an Feststellungstermin dem ersten vor Verzinsungsbeginn anfängt, und dann, wenn der letzte Zinszahlungstag kein Feststellungstermin ist, der dem Zeitraum ein, an Feststellungstag nach dem letzten Zinszahlungstag endet.

Die Anzahl der Zinszahlungstermine im Kalenderjahr (jeweils ein "Feststellungstermin") beträgt [Anzahl der regulären Zinszahlungstage im Kalenderjahr einfügen].]

[falls Actual/Actual (ISDA) oder Actual/365 anwendbar ist einfügen: die tatsächliche Anzahl von Tagen im Zinsberechnungszeitraum dividiert durch 365 (oder, falls ein Teil des convention.

(3) Day Count Fraction. "Day Count Fraction" means, in respect of the calculation of an amount of interest on any Note for any period of time (the "Calculation Period"):

#### [in case Actual/Actual (ICMA) applies, insert:

- 1. if the Calculation Period is equal to or shorter than the Determination Period during which the Calculation Period ends, the number of days in such Calculation Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified below) that would occur in one calendar year; or
- 2. if the Calculation Period is longer than the Determination Period during which the Calculation Period ends, the sum of
- (i) the number of days in such Calculation Period falling in the Determination Period in which the Calculation Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year; and
- (ii) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year.

"Determination Period" means the period from, and including, a Determination Date to, but excluding, the next Determination Date (including, where the Interest Commencement Date is not a Determination Date, the period commencing on the first Determination Date prior to the Interest Commencement Date, and where the final Interest Payment Date is not a Determination Date, the first Determination Date falling after the final Interest Payment Date, as the case may be.

The number of Interest Payment Dates per calendar year (each a "Determination Date") is [insert number of regular interest payment dates per calendar year].]

[in case Actual/Actual (ISDA) or Actual/365 applies, insert: the actual number of days in the Calculation Period divided by 365 (or, if any calculation portion of that Calculation Period falls in

Zinsberechnungszeitraums in ein Schaltjahr fällt, die Summe aus (1) der tatsächlichen Anzahl von Tagen in dem Teil des Zinsberechnungszeitraums, die in das Schaltjahr fallen, dividiert durch 366 und (2) die tatsächliche Anzahl von Tagen in dem Teil des Zinsberechnungszeitraums, die nicht in ein Schaltjahr fallen, dividiert durch 365).]

[falls Actual/365 (Fixed) anwendbar ist einfügen: die tatsächliche Anzahl von Tagen im Zinsberechnungszeitraum dividiert durch 365.]

[falls Actual/360 anwendbar ist einfügen: die tatsächliche Anzahl von Tagen im Zinsberechnungszeitraum dividiert durch 360.]

30/360, 360/360 oder Bond anwendbar ist einfügen: die Anzahl von Tagen im Zinsberechnungszeitraum dividiert durch wobei die Anzahl der Tage auf der Grundlage eines Jahres von 360 Tagen mit zwölf Monaten zu je 30 Tagen zu ermitteln ist (es sei denn. (1) der letzte Tag des Zinsberechnungszeitraums fällt auf den 31. Tag eines Monats, während der erste Tag des Zinsberechnungszeitraums weder auf den 30. noch auf den 31. Tag eines Monats fällt, wobei in diesem Fall der den letzten Tag enthaltende Monat nicht als ein auf 30 Tage gekürzter Monat zu behandeln oder der letzte ist, (2)Tag des Zinsberechnungszeitraums fällt auf den letzten Tag des Monats Februar, wobei in diesem Fall der Monat Februar nicht als ein auf 30 Tage verlängerter Monat zu behandeln ist).1

[falls 30E/360 oder Eurobond Basis anwendbar ist einfügen: die Anzahl von Tagen im Zinsberechnungszeitraum dividiert durch 360 (wobei die Anzahl der Tage auf der Grundlage eines Jahres von 360 Tagen mit zwölf Monaten zu je 30 Tagen zu ermitteln ist, und zwar ohne Berücksichtigung des Datums des ersten oder letzten Tages des Zinsberechnungszeitraums, es sei denn, der Fälligkeitstag ist, im Fall des letzten Zinsberechnungszeitraums, der letzte Tag des Monats Februar, wobei in diesem Fall der Monat Februar nicht als ein auf 30 Tage verlängerter Monat zu behandeln ist).]]

## [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Verzugszinsen. Der Zinslauf der Schuldverschreibungen endet mit Ablauf Kalendertages, der dem Kalendertag vorangeht, an dem die Schuldverschreibungen zur Rückzahlung fällig werden. Falls die Emittentin die Schuldverschreibungen bei Fälligkeit nicht einlöst, wird der ausstehende Gesamtnennbetrag der Schuldverschreibungen vom Kalendertag der Fälligkeit (einschließlich) bis zum Kalendertag der tatsächlichen Rückzahlung der Schuldverschreibungen (ausschließlich) in Höhe des gesetzlich festgelegten Satzes

a leap year, the sum of (1) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (2) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365).]

[in case Actual/365 (Fixed) applies, insert: the actual number of days in the Calculation Period divided by 365.]

[in case Actual/360 applies, insert: the actual number of days in the Calculation Period divided by 360.]

[in case 30/360, 360/360 or Bond Basis applies, insert: the number of days in the Calculation Period divided by 360, the number of days to be calculated on the basis of a year of 360 days with 12 30-day months (unless (1) the last day of the Calculation Period is the 31st day of a month but the first day of the Calculation Period is a day other than the 30th or 31st day of a month, in which case the month that includes that last day shall not be considered to be shortened to a 30-day month, or (2) the last day of the Calculation Period is the last day of the month of February in which case the month of February shall not be considered to be lengthened to a 30-day month).]

[in case 30E/360 or Eurobond Basis applies, insert: the number of days in the Calculation Period divided by 360 (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months, without regard to the date of the first day or last day of the Calculation Period unless, in the case of the final Calculation Period, the Maturity Date is the last day of the month of February, in which case the month of February shall not be considered to be lengthened to a 30-day month).]]

## [In case of Notes governed by German law insert:

(3) Default Interest. The Notes shall cease to bear interest from the expiry of the calendar day preceding the due date for redemption. If the Issuer fails to redeem the Notes when due, interest shall continue to accrue on the outstanding aggregate principal amount of the Notes from, and including, the due date for redemption to, but excluding, the date of actual redemption of the Notes at the default rate of interest established by law<sup>1</sup>. This does not affect any additional rights that might be available to the Holders.1

Verzugszinsen<sup>1</sup> verzinst. Weitergehende Ansprüche der Gläubiger bleiben unberührt.]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

[im Fall von Garant Index Schuldverschreibungen, Garant Aktien Schuldverschreibungen, Index Schuldverschreibungen, und Aktien Schuldverschreibungen ohne laufende Verzinsung einfügen:

#### § 2 VERZINSUNG

Die Schuldverschreibungen werden nicht laufend verzinst.]

#### § 3 RÜCKZAHLUNG

Jede Schuldverschreibung wird von der Emittentin durch Zahlung eines Betrags (der "Rückzahlungsbetrag") am Fälligkeitstag zurückgezahlt, der von der Berechnungsstelle berechnet wird und dem Produkt aus (i) dem Nennbetrag je Schuldverschreibung und (ii) dem Rückzahlungskurs entspricht.

#### [wenn ein Cap anwendbar ist, einfügen:

Der "Rückzahlungskurs" entspricht der Summe aus (i) 100% und (ii) dem Produkt aus (x) der Partizipation und (y) der Wertentwicklung des Basiswertes, das durch den Cap begrenzt wird und d.h. der mindestens dem Floor entspricht, Rückzahlungskurs beträgt mindestens [Mindestrückzahlungsprozentsatz einfügen] % des Nennbetrags je Schuldverschreibung (der "Mindestrückzahlungskurs") und maximal [Höchstrückzahlungsprozentsatz einfügen] % des Nennbetrags je Schuldverschreibung (der "Höchstrückzahlungskurs") und wird als Formel

#### [In case of Notes governed by Romanian law insert:

(3) Default Interest. The Notes shall cease to bear interest from the expiry of the calendar day preceding the due date for redemption. If the Issuer fails to redeem the Notes when due, interest shall continue to accrue on the outstanding aggregate principal amount of the Notes from, and including, the due date for redemption to, but excluding, the date of actual redemption of the Notes at the rate of interest specified in § 2(1) of these Issue Specific Conditions. This does not affect any additional rights that might be available to the Holders.]

[in case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes without periodic interest, insert:

#### § 2 INTEREST

The Notes do not accrue interest.]

#### § 3 REDEMPTION

Each Note will be redeemed by the Issuer by payment of an amount (the "Final Redemption Amount") on the Maturity Date, which is calculated by the Calculation Agent and is equal to the product of (i) the Principal Amount per Note and (ii) the Redemption Price.

#### [in case a cap is applicable, insert:

The "Redemption Price" means the sum of (i) 100 per cent. and (ii) the product of (x) the Participation and (y) the Performance of the Reference Asset, which is limited by the Cap and is equal to at least the Floor, i.e. the Redemption Price is at least [insert minimum redemption percentage rate] per cent. of the Principal Amount per Note (the "Minimum Redemption Price") and no more than [insert maximum redemption percentage rate] per cent. of the Principal Amount per Note (the "Maximum Redemption Price") and is calculated

Der gesetzliche Verzugszinssatz beträgt für das Jahr fünf Prozentpunkte über dem von der Deutschen Bundesbank von Zeit zu Zeit veröffentlichten Basiszinssatz, §§ 288 Abs. 1, 247 Abs. 1 BGB.

The default rate of interest established by law is five percentage points above the basic rate of interest published by Deutsche Bundesbank from time to time, §§ 288 (1), 247 (1) German Civil Code.

wie folgt berechnet:

100% + Min(Max(Partizipation x Wertentwicklung; Floor); Cap)]

#### [wenn kein Cap anwendbar ist, einfügen:

Der "Rückzahlungskurs" entspricht der Summe aus (i) 100% und (ii) dem Produkt aus (x) der Partizipation und (y) der Wertentwicklung des Basiswertes, und entspricht mindestens dem Floor, d.h. der Rückzahlungskurs beträgt mindestens [Mindestrückzahlungsprozentsatz einfügen] % des Nennbetrags je Schuldverschreibung (der "Mindestrückzahlungskurs") und wird als Formel wie folgt berechnet:

100% + Max(Partizipation x Wertentwicklung; Floor)]

Dabei gilt:

"Ausübungspreis" entspricht [*Prozentsatz einfügen*] % des Schlusskurses des Basiswertes am Kursfixierungstag.

[wenn der Basiswert eine Aktie ist, die folgenden Definitionen einfügen:

"Aktie" ist [Art der Aktie, ISIN bzw. andere Wertpapierkennnummern und Emittentin der Aktie einfügen].

"Basiswert" ist die Aktie.]

[wenn der Basiswert ein Index ist, einfügen:

"Basiswert" ist der Index.]

#### [im Fall eines finalen Bewertungstags einfügen:

"Bewertungstag" ist, vorbehaltlich einer Anpassung gemäß § 7 der Emissionsspezifischen Bedingungen, der [Datum einfügen] bzw. wenn dieser Tag kein Börsengeschäftstag (wie in § 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag.]

## [im Fall von mehreren Bewertungstagen einfügen:

"Bewertungstage" sind, vorbehaltlich einer Anpassung gemäß § 7 der Emissionsspezifischen Bedingungen, die in der folgenden Tabelle gennannten Tage bzw. wenn einer dieser Tage kein Börsengeschäftstag (wie in § 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag:

by using the following formula:

100 per cent. + Min(Max(Participation x Performance; Floor); Cap)]

[in case no cap is applicable, insert:

The "Redemption Price" means the sum of (i) 100 per cent. and (ii) the product of (x) the Participation and (y) the Performance of the Reference Asset, which is equal to at least the Floor, i.e. the Redemption Price is at least [insert minimum redemption percentage rate] per cent. of the Principal Amount per Note (the "Minimum Redemption Price") and is calculated by using the following formula:

100 *per cent.* + Max(Participation x Performance; Floor)]

Where:

"Strike Price" means [insert percentage rate] per cent. of the Closing Price of the Reference Asset on the Strike Fixing Date.

[insert the following definitions if the Reference Asset is a Share:

"Share" is the [insert type of the Share, ISIN or other securities identification number and issuer of the Share].

"Reference Asset" is the Share.]

[insert if the Reference Asset is an Index:

"Reference Asset" is the Index.]

[in case of a final valuation date, insert:

"Valuation Date" is, subject to an adjustment pursuant to § 7 of the Issue Specific Conditions, [insert date], or if such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions), the next Exchange Business Day.]

[in case of several valuation dates, insert:

"Valuation Dates" are, subject to an adjustment pursuant to § 7 of the Issue Specific Conditions, the days specified in the table below, or if any such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions), the next Exchange Business Day:

#### Bewertungstage: [Bewertungstage einfügen]]

#### [wenn der Basiswert eine Aktie ist, einfügen:

"Börse" ist die [Börse einfügen] bzw. eine Nachfolgebörse oder ein Nachfolge-Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit der Aktie vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich dieser Aktie an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).]

## [wenn der Basiswert ein Einbörsenindex ist, einfügen:

"Börse" bezeichnet die [Börse einfügen], eine Nachfolgebörse oder ein Nachfolge-Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit den diesem Index zugrunde liegenden Komponenten vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich der Komponenten an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).]

## [wenn der Basiswert ein Mehrbörsenindex ist, einfügen:

"Börse" bezeichnet jede Börse, an der eine Indexkomponente nach Feststellung der Berechnungsstelle hauptsächlich gehandelt wird, eine Nachfolgebörse oder ein Nachfolge-Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit den diesem Index zugrunde liegenden Komponenten vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich der Komponenten an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).]

#### [wenn ein Cap anwendbar ist, einfügen:

"Cap" entspricht [*Prozentsatz einfügen*] % und beschreibt die Obergrenze der Partizipation an der Wertentwicklung.]

"Fälligkeitstag" ist, vorbehaltlich einer Anpassung gemäß § 4 der Emissionsspezifischen Bedingungen, der [*Datum einfügen*].

#### Valuation Dates: [insert Valuation Dates]]

#### [insert if the Reference Asset is a Share:

"Exchange" means [insert Exchange] or any successor exchange or successor quotation system or any substitute exchange or substitute quotation system to which trading in the Share has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such Share on such temporary substitute exchange or quotation system as on the original Exchange).]

## [in case the Reference Asset is a Single Exchange Index, insert:

"Exchange" means [insert Exchange], any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Components underlying such Index has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the Components underlying such Index on such temporary substitute exchange or quotation system as on the original Exchange).]

## [In case the Reference Asset is a Multi Exchange Index, insert:

"Exchange" means each exchange on which any Component of the Index is, in the determination of the Calculation Agent, principally traded, or any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Components underlying such Index has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the Components underlying such Index on such temporary substitute exchange or quotation system as on the original Exchange).]

#### [in case a cap is applicable, insert:

"Cap" is [insert percentage rate] per cent. and specifies the upper limit of the Participation in the Performance.]

"Maturity Date" is, subject to an adjustment pursuant to § 4 of the Issue Specific Conditions, [insert date].

"Floor" entspricht [*Prozentsatz einfügen*]<sup>2</sup> % und stellt die Untergrenze des Produkts aus (x) der Partizipation und (y) der Wertentwicklung dar.

[wenn der Basiswert ein Index ist, einfügen:

"Index" ist der [Name des Index und Bildschirmseite einfügen].

"Index-Sponsor" ist [Index Sponsor einfügen], (sowie jede von diesem zur Berechnung und/oder Veröffentlichung des Indexkurses beauftragte Einheit) oder jeder Nachfolger dazu.]

"Kursfixierungstag" ist, vorbehaltlich einer Anpassung gemäß § 7 der Emissionsspezifischen Bedingungen, der [*Datum einfügen*] bzw. wenn dieser Tag kein Börsengeschäftstag ist, der nächstfolgende Börsengeschäftstag.

"Max" steht für eine Reihe von Beträgen in Klammern und ist der größte dieser Beträge innerhalb der Klammern, die durch Semikolon getrennt sind.

[wenn ein Cap anwendbar ist, einfügen:

"Min" steht für eine Reihe von Beträgen in Klammern und ist der niedrigste der Beträge innerhalb der Klammern, die durch Semikolon getrennt sind.]

"Partizipation" entspricht [*Prozentsatz einfügen*] %. Die Partizipation bestimmt die prozentuale Beteiligung der Gläubiger an der Wertentwicklung des Basiswertes.

"Schlusskurs" des Basiswertes ist

[wenn der Basiswert eine Aktie ist, einfügen: der offizielle Schlusskurs der Aktie an der Börse zu dem Bewertungszeitpunkt (wie in § 7 der Emissionsspezifischen Bedingungen definiert) am maßgeblichen Tag.]

[wenn der Basiswert ein Index ist, einfügen: der von der Berechnungsstelle festgestellte offizielle Schlusskurs des Index, wie vom Index-Sponsor berechnet und veröffentlicht.]

"Floor" is [insert percentage rate]<sup>2</sup> per cent. and specifies the lower limit of the product of (x) the Participation and (y) the Performance.

[insert if the Reference Asset is an Index:

"Index" is the [insert name of the Index and Screen Page].

"Index Sponsor" is [insert Index Sponsor] (as well as any entity which has been commissioned by it to calculate and/or publish the Index Level) or any successor of it.]

"Strike Fixing Date" is, subject to an adjustment pursuant to § 7 of the Issue Specific Conditions, [insert date] or if such day is not an Exchange Business Day, the next Exchange Business Day.

"Max", followed by a series of amounts inside brackets, means whichever is the greater of the amounts separated by a semi colon inside those brackets.

[in case a cap is applicable, insert:

"Min", followed by a series of amounts inside brackets, means whichever is the lesser of the amounts separated by a semi colon inside those brackets.]

"Participation" means [insert percentage rate] per cent. The Participation determines the interest of the Holders in the Performance of the Reference Asset expressed as a percentage.

"Closing Price" of the Reference Asset is

[insert if the Reference Asset is a Share: the official Closing Price of the Share on the Exchange at the Valuation Time (as defined in § 7 of the Issue Specific Conditions) on the relevant day.]

[insert if the Reference Asset is an Index: the official Closing Price of the Index, as determined by the Calculation Agent and calculated and published by the Index Sponsor.]

Im Fall von Garant Index Schuldverschreibungen und Garant Aktien Schuldverschreibungen ist der Floor immer größer oder gleich Null (0), d.h. ist immer ein positiver Wert. Im Fall von Index Schuldverschreibungen und Aktien Schuldverschreibungen ist der Floor immer kleiner Null (0), d.h. ist immer ein negativer Wert.

In the case of Garant Index Notes and Garant Share Notes, the Floor is always greater than or equal to zero (0), i.e. it always has a positive value. In the case of Index Notes and Share Notes, the Floor is always below zero (0), i.e. it always has a negative value.

## [im Fall eines finalen Bewertungstags einfügen:

"Wertentwicklung" des Basiswertes beschreibt die Wertentwicklung des Basiswertes und ist ein in Prozent ausgedrückter Betrag, der von der Berechnungsstelle berechnet wird und dem Ergebnis der Division (i) des Schlusskurses am Bewertungstag und (ii) des Ausübungspreises minus eins entspricht und als Formel ausgedrückt wie folgt berechnet wird:

 $\frac{\text{Schlusskurs am Bewertungstag}}{\text{Ausübungspreis}} - 1$ 

## [im Fall von mehreren Bewertungstagen einfügen:

"Wertentwicklung" des Basiswertes ist ein in Prozent ausgedrückter Betrag, der von der Berechnungsstelle berechnet wird und dem Ergebnis der Division (i) des Durchschnittsendkurses und (ii) des Ausübungspreises minus eins entspricht und als Formel ausgedrückt wie folgt berechnet wird:

 $\frac{Durchschnittsendkurs}{Aus \"{u}bungspreis} - 1$ 

## [wenn der Ausübungspreis nicht der Mindestendpreis ist, einfügen:

"Durchschnittsendkurs" des Basiswertes ist ein Betrag, der von der Berechnungsstelle berechnet wird und dem Ergebnis der Division aus (i) der Schlusskurse aller an allen Bewertungstagen und (ii) aller der Anzahl Formel Bewertungstage entspricht und als ausgedrückt wie folgt berechnet wird:

# $\frac{\sum \quad \text{Schlusskurse an allen Bewertungstagen}}{\text{Anzahl der Bewertungstage}}$

## [wenn der Ausübungspreis der Mindestendpreis ist, einfügen:

"Durchschnittsendkurs" des Basiswertes ist ein Betrag, der von der Berechnungsstelle berechnet wird und dem Ergebnis der Division aus (i) der Summe aller Bewertungspreise an allen Bewertungstagen und (ii) der Anzahl aller Bewertungstage entspricht und Formel als ausgedrückt wie folgt berechnet wird:

Summe aller Bewertungspreise
Anzahl der Bewertungstage

#### [in case of a final observation date, insert:

"Performance" of the Reference Asset describes the performance of the Reference Asset and is an amount expressed as a percentage, which is calculated by the Calculation Agent and is equal to the result of dividing (i) the Closing Price on the Valuation Date by (ii) the Strike Price minus one, and is calculated by using the following formula:

Closing Price on the Valuation Date
Strike Price

- 1

#### [in case of several valuation dates, insert:

"Performance" of the Reference Asset is an amount expressed as a percentage, which is calculated by the Calculation Agent and is equal to the result of dividing (i) the Averaged Final Price by (ii) the Strike Price minus one, and is calculated by using the following formula:

 $\frac{\text{Averaged Final Price}}{\text{Strike Price}} - 1$ 

## [in case the Strike Price is not the minimum final price, insert:

"Averaged Final Price" of the Reference Asset is an amount which is calculated by the Calculation Agent and is equal to the result of the division of (i) the sum of all Closing Prices on all Valuation Dates by (ii) the number of all Valuation Dates and is calculated by using the following formula:

## $\frac{\sum \quad \text{Closing Prices on all Valuation Dates}}{\text{Number of Valuation Dates}}$

## [in case the Strike Price is the minimum final price insert:

"Averaged Final Price" of the Reference Asset is an amount expressed as a percentage, which is calculated by the Calculation Agent and is equal to the result of the division of (i) the sum of all Valuation Prices on all Valuation Dates by (ii) the number of all Valuation Dates and is calculated by using the following formula:

Sum of all Valuation Prices
Number of Valuation Dates

"Bewertungspreis" an einem Bewertungstag ist (i) der Schlusskurses des Basiswertes an dem jeweiligen Bewertungstag bzw. (ii) der Ausübungspreis des Basiswertes, je nachdem, welcher Wert der höhere ist.]

"Valuation Price" on any particular Valuation Date means the higher of (i) the Closing Price of the Reference Asset on the relevant Valuation Date and (ii) the Strike Price of the Reference Asset.]

#### § 4 ZAHLUNGEN

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

(a) Zahlung [lm Fall Schuldverschreibungen laufender mit Verzinsung einfügen: von Kapital]. [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: Die Zahlung von Kapital] [Im Fall von Schuldverschreibungen ohne laufende Verzinsung einfügen: Zahlungen] auf Schuldverschreibungen [im Fall Schuldverschreibungen laufender mit Verzinsung einfügen: erfolgt] [im Fall von Schuldverschreibungen ohne laufende Verzinsung einfügen: erfolgen] nach Maßgabe nachstehenden Absatzes (2) Clearingsystem oder dessen Order zur Gutschrift auf den Konten der jeweiligen Kontoinhaber des Clearingsystems.

[im Fall von Garant Index Schuldverschreibungen, Garant Aktien Schuldverschreibungen, Index Schuldverschreibungen und Aktien Schuldverschreibungen laufender mit Verzinsung einfügen:

(b) Zahlung von Zinsen. Die Zahlung von Zinsen Schuldverschreibungen erfolgt nach Maßgabe des nachstehenden Absatzes (2) an das Clearingsystem oder dessen Order zur Gutschrift auf den Konten der jeweiligen Kontoinhaber des Clearingsystems [im Fall von Zinszahlungen auf eine vorläufige Globalurkunde einfügen:, und im Falle Zahlungen Zinsen von von Schuldverschreibungen, die durch eine vorläufige Globalurkunde verbrieft sind. nach ordnungsgemäßer Bescheinigung gemäß § 1(2)(b) der Emissionsspezifischen Bedingungen].]]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

#### § 4 PAYMENTS

[In case of Notes governed by German law insert:

(1) (a) Payment [in case of Notes with periodic interest, insert: of Principal]. [in case of Notes with periodic interest, insert: Payment of principal] [in case of Notes without periodic interest insert: Payments] on the Notes shall be made, subject to paragraph (2) below, to the Clearing System or to its order for credit to the accounts of the relevant accountholders of the Clearing System.

[in case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes with periodic interest, insert:

(b) Payment of Interest. Payment of interest on the Notes shall be made, subject to paragraph (2) below, to the Clearing System or to its order for credit to the accounts of the relevant accountholders of the Clearing System [in case of interest payments on a Temporary Global Note insert:, and in case of payment of interest on Notes represented by a Temporary Global Note, upon due certification as provided for in § 1(2)(b) of the Issue Specific Conditions].]

[In case of Notes governed by Romanian law insert:

(1) (a) Payments [in case of Notes with periodic interest, insert: of Principal and Interest]. Payments [in case of Notes with periodic interest, insert: of principal and/or interest] on the Notes shall be made, subject to paragraph (2) below, [in case a paying agent other than the Issuer is appointed, insert: to the Paying Agent or to its order for credit] to the accounts of the relevant Holders specified in subparagraph (b) below.

(b) Payment Reference Date. [In case no paying agent other than the Issuer is appointed, insert: The Issuer] [In case a paying agent other than the Issuer is appointed, insert: The Paying Agent(s) will process, on behalf of the Issuer, payments [in case of Notes with periodic interest, insert: of principal and/or interest] on the Notes to the Holders and] shall make payments [in case of Notes with periodic interest, insert: of principal and/or interest] on the Notes to the Holders shown in the Holders' Registry on the payment reference date (the "Payment Reference Date") determined as follows: (i) in relation to payments in accordance with § 5 of the General Conditions, the date when any notice declaring Notes due is given by a Holder in accordance with § 5(2) of the General Conditions and (ii) in relation to any other payments on the Notes, at the close of business on the 15th calendar day before the due date for payment thereof (including the Maturity Date). All payments validly made to the bank accounts specified by such Holder(s) shown in the Holders' Registry on such Payment Reference Date will constitute an effective discharge of [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Issuer and the Paying Agent(s)] in respect of such payments.

[In case of Notes with periodic interest, insert: Any person who acquires a Note between a Payment Reference Date and the corresponding due date for a payment of interest shall not be entitled to receive payment of interest on the Notes for the corresponding interest due date notwithstanding that such person is shown in the Holders' Registry on the relevant interest due date as the Holder of the Note.]

No Holder may transfer its Note(s) during the period from, and including, [in case of Notes admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: the second Business Day prior to] the Payment Reference Date immediately preceding the Maturity Date up to, and including the Maturity Date.

(c) Payment Logistics. Payments [in case of Notes with periodic interest, insert: of principal and/or interest] on the Notes will be made in the Specified Currency by transfer to an account denominated in the Specified Currency, such account being specified by the Holder to [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Paying Agent(s)] at least 5 calendar days prior to the relevant due date.

[In case no paying agent other than the Issuer is appointed, insert: The Issuer] [in case a paying agent other than the Issuer is appointed, insert: The Paying Agent(s)] shall be under no obligation to make payment to a Holder unless and until adequate payment account details have been provided to [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Paying Agent(s)] to enable payment to be made in accordance with these Terms and Conditions and no [in case of Notes with periodic interest insert: additional] interest will be payable as a result of any late payment occasioned by the failure of the Holder to provide such adequate payment account details. Holders are required to ensure that [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Paying Agent(s)] [has] [have] all the details necessary for processing the payments [in case of Notes with periodic interest, insert: of principal and/or interest] on the Notes including but not limited to: bank account (IBAN format) and the name of the bank with whom the account has been opened, specification of whether the Holder is a legal person or natural person and (i) for natural persons - name and surname, personal identification number (if any), citizenship, tax residence, serial number of the identity card, address, and (ii) for legal persons (incorporated or unincorporated) corporate name, registered seat, sole identification code or fiscal code, registration number with the Trade Registry (if any), tax residence.

No payments [in case of Notes with periodic interest, insert: of principal and/or interest amounts] will be made in cash, by cheque or by postal order.

Any fees levied by the intermediary banks (which, for the avoidance of doubt, shall not include the Issuer [in case a paying agent other than the Issuer is appointed, insert: nor the Paying Agent(s)]) in respect of payments hereunder shall be borne by the Holders.]

(2) *Manner of Payment*. Subject to applicable fiscal and other laws and regulations, payments of amounts due in respect of the Notes shall be made in the Specified Currency.

[In case of Notes governed by Romanian law the Specified Currency of which is RON insert:

The Holders irrevocably agree that the Issuer may, on any [in case of Notes with periodic interest, insert: Interest Payment Date] [in case of Notes without periodic interest, insert: day], by giving at least 30 days' notice in accordance with § 7 of

(2) Zahlungsweise. Vorbehaltlich geltender steuerlicher und sonstiger gesetzlicher Regelungen und Vorschriften erfolgen auf die Schuldverschreibungen zu leistende Zahlungen in der festgelegten Währung.

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen und deren festgelegte Währung RON ist, einfügen:

[Absichtlich ausgelassen.]]

the General Conditions and any applicable legal provisions and on or after the date on which (i) Romania has introduced Euro as its legal currency (as provided in the Treaty on the Functioning of the European Union, as amended from time to time (the "Treaty")) or (ii) events have occurred which have substantially the same effects, redenominate all, but not some only, of the Notes into Euro and adjust the aggregate principal amount and the Specified Denomination of the Notes accordingly, as described below. The date on which such redenomination becomes effective shall be referred to in this § 4 of the Issue Specific Conditions as the "Redenomination Date".

The redenomination of the Notes shall be made by converting the Specified Denomination of each Note from RON into Euro using the applicable RON/Euro conversion mechanism established by the Council of the European Union and the European Parliament pursuant to Article 133 of the Treaty and, unless otherwise provided under the above-mentioned conversion mechanism, rounding the resultant figure to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Unless otherwise provided under the above-mentioned conversion mechanism and if the Issuer so elects, the figure resulting from conversion of the Specified Denomination of each Note using the applicable RON/Euro conversion rate shall be rounded down to the nearest Euro. The specified denomination of the Notes in Euro so determined shall be notified to the Holders in accordance with § 7 of the General Conditions and any applicable legal provisions. Any balance remaining from the redenomination with a denomination higher than Euro 0.01 shall be paid by way of cash adjustment rounded to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Such cash adjustment will be payable in Euro on the Redenomination Date in the manner notified to the Holders by the Issuer.

Upon redenomination of the Notes, any reference in these Terms and Conditions to RON shall be construed as a reference to Euro.

[In case no paying agent other than the Issuer is appointed, insert: The Issuer shall not] [in case a paying agent other than the Issuer is appointed, insert: Neither the Issuer nor the Paying Agent(s) shall] be liable to the Holders or any other person for any commissions, costs, losses or expenses in relation to or resulting from the credit or transfer of Euro or any currency conversion or rounding effected in connection therewith.]

## [In case of Notes governed by German law insert:

(3) *Discharge*. The Issuer shall be discharged by payment to, or to the order of, the Clearing

## [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

(3) Erfüllung. Die Emittentin wird durch Leistung der Zahlung an das Clearingsystem oder dessen

Order von ihrer Zahlungspflicht befreit.]

([4]) Zahltag. Sofern der Fälligkeitstag für eine Zahlung in Bezug auf die Schuldverschreibungen ansonsten auf einen Kalendertag fiele, der kein Zahltag (wie nachstehend definiert) ist, so wird der Fälligkeitstag für die Zahlung

[Bei Anwendung der Modified Following Business Day Convention einfügen: auf den nächstfolgenden Kalendertag verschoben, bei dem es sich um einen Zahltag handelt, es sei denn, der Fälligkeitstag für diese Zahlung würde dadurch in den nächsten Kalendermonat fallen; in diesem Fall wird der Fälligkeitstag für diese Zahlung auf den unmittelbar vorausgehenden Kalendertag vorgezogen, bei dem es sich um einen Zahltag handelt.]

[Bei Anwendung der Following Business Day Convention einfügen: auf den nächstfolgenden Kalendertag verschoben, bei dem es sich um einen Zahltag handelt.]

[Bei Anwendung der Preceding Business Day Convention einfügen: auf den unmittelbar vorausgehenden Kalendertag vorgezogen, bei dem es sich um einen Zahltag handelt.]

"Zahltag" bezeichnet einen Kalendertag (außer einem Samstag oder Sonntag), (i) an dem das Clearingsystem geöffnet ist und (ii) [der ein Geschäftstag (wie in § 1([•]) Emissionsspezifischen Bedingungen definiert) ist] dem [soweit erforderlich einfügen: Geschäftsbanken und Devisenmärkte [sämtliche relevanten Finanzzentren einfügen] Zahlungen abwickeln und für den allgemeinen Geschäftsverkehr (einschließlich des Handels in Devisen und Fremdwährungseinlagen) geöffnet sind] [soweit erforderlich einfügen: [und] das Trans-European Automated Real-time Gross Settlement Express Transfer System 2 oder dessen Nachfolger ("TARGET") geöffnet ist].

[lm Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: Falls der Fälligkeitstag einer Zahlung von Zinsen (wie oben beschrieben) [falls Modified Following Business Day Convention oder Preceding Business Day Convention Anwendung findet, vorgezogen wird] [oder] [falls Modified Following Business Day Convention oder Following Business Day Convention Anwendung findet, einfügen: sich nach hinten verschiebt], wird der Zinsbetrag nicht entsprechend angepasst.]

Falls der Fälligkeitstag der Rückzahlung des Nennbetrags der Schuldverschreibungen angepasst wird, ist der Gläubiger nicht berechtigt, Zahlungen aufgrund dieser Anpassung zu verlangen.

System.]

([4]) Payment Business Day. If the due date for any payment in respect of the Notes would otherwise fall on a calendar day which is not a Payment Business Day (as defined below), the due date for such payment shall be

[In case Modified Following Business Day Convention applies, insert: postponed to the next calendar day which is a Payment Business Day unless the due date for such payment would thereby fall into the next calendar month, in which event the due date for such payment shall be the immediately preceding calendar day which is a Payment Business Day.]

[In case Following Business Day Convention applies, insert: postponed to the next calendar day which is a Payment Business Day.]

[In case Preceding Business Day Convention applies, insert: moved forward to the immediately preceding calendar day which is a Payment Business Day.]

"Payment Business Day" means a calendar day (other than a Saturday or a Sunday) (i) on which the Clearing System is open and (ii) [which is a Business Day (as defined in § 1([•]) of the Issue Specific Conditions)] [on which [insert, as applicable: commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in [insert all relevant financial centres] [insert, as applicable: [and] the Trans-European Automated Real-time Gross Settlement Express Transfer System 2 or its successor ("TARGET") is open].

[In case of Notes with periodic interest, insert: If the due date for a payment of interest is [in case Modified Following Business Day Convention or Preceding Business Day Convention applies, insert: brought forward] [or] [in case Modified Following Business Day Convention or Following Business Day Convention applies, insert: postponed] (as described above), the amount of interest shall not be adjusted accordingly.]

If the due date for the redemption of the principal amount of the Notes is adjusted the Holder shall not be entitled to payments in respect of such adjustment.

([5]) Bezugnahmen auf Kapital [im Fall von Schuldverschreibungen mit laufender Verzinsung, die deutschem Recht unterliegen und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird. einfügen: und Zinsen1. Bezugnahmen in diesen Emissionsbedingungen auf "Kapital" der Schuldverschreibungen schließen, soweit anwendbar, die folgenden Beträge ein: den Rückzahlungsbetrag der Schuldverschreibungen (wie in § 3 der Emissionsspezifischen Bedingungen angegeben); den vorzeitigen Rückzahlungsbetrag der Schuldverschreibungen (wie in § 2(2) der Allgemeinen Bedingungen angegeben): sowie jeden Aufschlag sowie sonstige auf oder in Bezug auf die Schuldverschreibungen zahlbaren Beträge Zinsen). ſΙm Fall Schuldverschreibungen mit laufender Verzinsung, die deutschem Recht unterliegen. und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen: Bezugnahmen in diesen Emissionsbedingungen auf "Zinsen" Schuldverschreibungen schließen, soweit anwendbar. sämtliche gemäß § 6(1) der Emissionsspezifischen Bedingungen zahlbaren zusätzlichen Beträge (wie in § 6(1) Emissionsspezifischen Bedingungen definiert) ein.]

#### with periodic interest governed by German law and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert: and Interest]. References in these Terms and Conditions to "principal" in respect of the Notes shall be deemed to include, as applicable: the Final Redemption Amount of the Notes (as specified in § 3 of the Issue Specific Conditions); the Early Redemption Amount of the Notes (as specified in § 2(2) of the General Conditions); and any premium and any other amounts (other than interest) which may be payable under or in respect of the Notes. [In case of Notes with periodic interest governed by German law and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert: References in these Terms and Conditions to "interest" in respect of the Notes shall be deemed to include, as applicable, any Additional Amounts (as defined in § 6(1) of the Issue Specific Conditions) which may be payable under § 6(1) of the Issue Specific Conditions.]

([5]) References to Principal [in case of Notes

# § 5 [DIE EMISSIONSSTELLE][,] [UND] [DIE HAUPTZAHLSTELLE] [UND] [DIE ZAHLSTELLE[N]] UND BERECHNUNGSSTELLE

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Bestellung; bezeichnete Geschäftsstelle[n]. Die anfänglich bestellte Emissionsstelle und die anfänglich bestellte Hauptzahlstelle [falls (eine) weitere Zahlstelle(n) ernannt werden soll(en), anfänglich einfügen: und die bestellte(n) Zahlstelle(n)] und die anfänglich bestellte Berechnungsstelle und ihre anfänglich bezeichnete[n] Geschäftsstelle[n] lauten wie folgt:

Emissionsstelle und Hauptzahlstelle:

[Falls BNP Paribas Securities Services, Luxembourg Branch als anfängliche Emissionsund Hauptzahlstelle ernannt werden soll, einfügen:

> BNP Paribas Securities Services, Luxembourg Branch 33, rue de Gasperich 5826 Hesperange Großherzogtum Luxemburg]

# § 5 [FISCAL AGENT][,] [AND] [PRINCIPAL PAYING AGENT] [AND] [PAYING AGENT[S]] AND CALCULATION AGENT

[In case of Notes governed by German law insert:

(1) Appointment; Specified Office[s]. The initial Fiscal Agent and the initial Principal Paying Agent [in case (a) further paying agent(s) shall be appointed, insert: and the initial Paying Agent(s)] and the initial Calculation Agent and [its] [their [respective]] initial specified office[s] are:

Fiscal Agent and Principal Paying Agent:

[In case BNP Paribas Securities Services, Luxembourg Branch shall be appointed as initial Fiscal and Principal Paying Agent insert:

> BNP Paribas Securities Services, Luxembourg Branch 33, rue de Gasperich 5826 Hesperange Grand Duchy of Luxembourg]

[Falls eine andere Emissions- und Hauptzahlstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]

Berechnungsstelle:

[Falls Banca Comercială Română S.A. als anfängliche Berechnungsstelle ernannt werden soll, einfügen:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bukarest Rumänien]

[Falls eine andere Berechnungsstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

[In case another Fiscal and Principal Paying Agent shall be appointed, insert its name and initial specified office.]

Calculation Agent:

[In case Banca Comercială Română S.A. shall be appointed as initial Calculation Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romania**1** 

[In case another Calculation Agent shall be appointed, insert its name and initial specified office.]]

[In case of Notes governed by Romanian law insert:

(1) Appointment; Specified Office[s]. The initial Principal Paying Agent [in case (a) further paying agent(s) shall be appointed, insert: and the initial Paying Agent(s)] and [its] [their [respective]] initial specified office[s] are:

**Principal Paying Agent:** 

[In case Banca Comercială Română S.A. shall be appointed as initial Principal Paying Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romania]

[In case another Principal Paying Agent shall be appointed, insert its name and initial specified office.]

Calculation Agent:

[In case Banca Comercială Română S.A. shall be appointed as initial Calculation Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romania**1** 

[In case another Calculation Agent shall be appointed, insert its name and initial specified office.]]

[In case an additional or other paying agent shall be appointed, insert its name and initial specified office.]

Where these Terms and Conditions refer to the term "Paying Agent(s)", such term shall include the Principal Paying Agent.

[Falls eine zusätzliche oder andere Zahlstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]

Soweit in diesen Emissionsbedingungen der Begriff "Zahlstelle(n)" erwähnt wird, so schließt dieser Begriff die Hauptzahlstelle mit ein.

## [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Die Emissionsstelle, die Zahlstelle(n) und die Berechnungsstelle behalten sich das Recht vor, jederzeit ihre jeweilige bezeichnete Geschäftsstelle durch eine andere bezeichnete Geschäftsstelle in derselben Stadt zu ersetzen.

(2) Änderung der Bestellung oder Abberufung. Die Emittentin behält sich das Recht vor, jederzeit die Bestellung der Emissionsstelle oder einer Zahlstelle oder der Berechnungsstelle zu ändern oder zu beenden und eine andere Emissionsstelle. Berechnungsstelle oder zusätzliche oder andere Zahlstellen zu bestellen. Die Emittentin wird iedoch jederzeit (i) eine Emissionsstelle und eine Berechnungsstelle unterhalten und (ii), solange die Schuldverschreibungen an einer Wertpapierbörse notiert sind, eine Zahlstelle (die die Emissionsstelle sein kann) mit bezeichneter Geschäftsstelle an einem Ort unterhalten, den die Regeln dieser Börse oder ihrer Aufsichtsbehörde[n] verlangen.

Die Emittentin wird die Gläubiger von jeder Änderung, Abberufung, Bestellung oder jedem sonstigen Wechsel sobald wie möglich nach Eintritt der Wirksamkeit einer solchen Veränderung informieren.

- (3) Beauftragte der Emittentin. Die Emissionsstelle, die Zahlstellen und die Berechnungsstelle handeln ausschließlich als Beauftragte der Emittentin und übernehmen keinerlei Verpflichtungen gegenüber den Gläubigern; es wird kein Auftrags- oder Treuhandverhältnis zwischen ihnen und den Gläubigern begründet.
- (4) Verbindlichkeit der Festsetzungen. Alle Bescheinigungen, Mitteilungen, Gutachten. Festsetzungen, Berechnungen, Quotierungen und Entscheidungen, die von der Berechnungsstelle und der Emissionsstelle für die Zwecke der gemacht, Emissionsbedingungen abgegeben. getroffen oder eingeholt werden, sind (sofern keine vorsätzliche Pflichtverletzung, kein böser Glaube und kein offensichtlicher Irrtum vorliegt) für die Emittentin, die Zahlstellen und die Gläubiger bindend, und, sofern keiner der vorstehend genannten Umstände vorliegt, haftet Emissionsstelle oder die Berechnungsstelle nicht gegenüber der Emittentin, den Zahlstellen oder den Gläubigern im Zusammenhang mit der Ausübung oder Nichtausübung ihrer Rechte und Pflichten und ihres Ermessens gemäß solchen Bestimmungen.

## [Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

## [In case of Notes governed by German law insert:

The Fiscal Agent, the Paying Agent(s) and the Calculation Agent reserve the right at any time to change their respective specified offices to some other specified offices in the same city.

(2) Variation or Termination of Appointment. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent or any Paying Agent or the Calculation Agent and to appoint another Fiscal Agent, Calculation Agent or additional or other Paying Agents. The Issuer shall at all times maintain (i) a Fiscal Agent and a Calculation Agent and (ii) so long as the Notes are listed on a stock exchange, a Paying Agent (which may be the Fiscal Agent) with a specified office in such place as may be required by the rules of such stock exchange or its supervisory [authority] [authorities].

The Issuer will give notice to the Holders of any variation, termination, appointment or any other change as soon as possible upon the effectiveness of such change.

- (3) Agents of the Issuer. The Fiscal Agent, the Paying Agents and the Calculation Agent act solely as agents of the Issuer and do not have any obligations towards or relationship of agency or trust to any Holder.
- (4) Determinations Binding. All certificates, opinions, communications. determinations. calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of the Terms and Conditions by the Calculation Agent and the Fiscal Agent shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Paying Agents and the Holders and, in the absence of the aforesaid, no liability to the Issuer, the Paying Agents or the Holders shall attach to the Fiscal Agent or the Calculation Agent in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

## [In case of Notes governed by Romanian law insert:

The Paying Agent(s) and the Calculation Agent reserve the right at any time to change their respective specified offices to some other specified offices in the same city.

#### § 6 STEUERN

(1) Generelle Besteuerung. Sämtliche Zahlungen von Schuldverschreibungen mit laufender Verzinsung einfügen: von Kapital auf und/oder Zinsen] in Bezua die Schuldverschreibungen durch oder im Namen der Emittentin sind frei von und ohne Einbehalt oder Abzug von Steuern, Gebühren, Veranlagungen oder öffentlichen Abgaben welcher Art auch immer, die von oder innerhalb von Rumänien durch irgendeine Abgabenbehörde auferlegt, erhoben, eingezogen, einbehalten oder veranlagt werden, zu leisten, sofern ein derartiger Einbehalt oder Abzug nicht gesetzlich vorgesehen ist.

## [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

In diesem Fall [falls die Emittentin keine zusätzlichen Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen: ist die Emittentin nicht verpflichtet, zusätzliche Beträge im Hinblick auf einen solchen Einbehalt oder Abzug zu leisten.] [falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen: wird die Emittentin jene zusätzlichen Beträge (die "zusätzlichen Beträge") an den Gläubiger zahlen, die erforderlich sind, um den Gläubiger so zu stellen, als hätte er die Beträge ohne Einbehalt oder Abzug erhalten, ausgenommen dass keine derartigen zusätzlichen Beträge hinsichtlich einer

- (2) Variation or Termination of Appointment. The Issuer reserves the right at any time to vary or terminate the appointment of the Paying Agent(s) and/or of the Calculation Agent and to appoint another Calculation Agent and/or additional or other Paying Agents. The Issuer shall at all times so long as the Notes are admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. maintain a Paying Agent (which may be the Issuer) with a specified office in such place as may be required by the rules of such regulated market or its supervisory authority. If and for so long as the Notes are admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucuresti S.A., the Issuer shall maintain a Paying Agent (which may be the Issuer) having its specified office in Bucharest, Romania. The Issuer will give notice to the Holders of any variation, termination, appointment or any other change as soon as possible upon the effectiveness of such change.
- (3) Agents of the Issuer. The Paying Agents and the Calculation Agent act solely as agents of the Issuer and do not have any obligations towards or relationship of agency or trust to any Holder.]

#### § 6 TAXATION

(1) General Taxation. All payments [in case of Notes with periodic interest, insert: of principal and/or interest] by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Romania or by any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.

## [In case of Notes governed by German law please insert:

In that event, the Issuer [in case the Issuer will not pay additional amounts in case of a tax withholding or deduction, insert: shall not be required to pay additional amounts in respect of such withholding or deduction] [in case the Issuer will pay additional amounts in case of a tax withholding or deduction, insert: shall pay such additional amounts (the "Additional Amounts") to the Holder as shall result in receipt by that Holder of such amounts as would have been received by it had no such withholding or deduction been required, except that no such Additional Amounts shall be payable with respect to any Note:

Schuldverschreibung zahlbar sind:

- (a) an einen Gläubiger oder an einen Dritten im Namen des Gläubigers, der zur Zahlung solcher Steuern, Abgaben, Veranlagungen oder öffentlicher Abgaben hinsichtlich einer Schuldverschreibung aufgrund einer anderen Verbindung mit Rumänien als jene der bloßen Inhaberschaft einer Schuldverschreibung verpflichtet ist; oder
- (b) die zur Zahlung mehr als 30 Kalendertage nach dem Zeitpunkt vorgelegt wird, an dem eine Zahlung erstmals fällig wird, oder (falls ein fälliger Betrag unrechtmäßig zurückgehalten oder verweigert wird) nach dem Zeitpunkt, an dem eine vollständige Bezahlung des ausstehenden Betrags erfolgt, oder (falls früher) nach dem Zeitpunkt, der sieben Kalendertage nach jenem Kalendertag liegt, an Mitteilung dem eine an die Gläubiger ordnungsgemäß gemäß § 7 der Allgemeinen Bedingungen erfolgt, wonach bei weiterer Vorlage der Schuldverschreibungen die Zahlung erfolgen wird, vorausgesetzt, dass die Zahlung tatsächlich bei Vorlage durchgeführt wird, außer in dem Ausmaß, in dem der Gläubiger zu zusätzlichen Beträgen bei Vorlage zur Zahlung am 30. Kalendertag berechtigt gewesen wäre; oder
- (c) sofern ein solcher Einbehalt oder Abzug auf Zahlungen an eine natürliche Person auferlegt wird und nach Maßgabe der Richtlinie 2003/48/EG des Rates oder einer anderen Richtlinie der Europäischen Union oder Rechtsnorm, die der Umsetzung der Schlussfolgerungen des Treffens des ECOFIN-Rates vom 26.–27. November 2000 über die Besteuerung von Einkünften aus Geldanlagen dient, einer solchen Richtlinie entspricht oder zu deren Anpassung eingeführt wird, gemacht werden muss; oder
- (d) die durch oder im Namen eines Gläubigers zur Zahlung vorgelegt wird, der in der Lage gewesen wäre, einen solchen Einbehalt oder Abzug durch Vorlage der betreffenden Schuldverschreibung bei einer anderen Zahlstelle in einem Mitgliedstaat der Europäischen Union zu vermeiden[.] [; oder]

[Falls die Emittentin keine zusätzlichen Beträge im Fall eines Einbehalts oder Abzugs nach rumänischen Maßgabe des Gesetzes Nr. 571/2003 über die Abgabenordnung in der am Begebungstag der ersten Tranche einer Serie von Schuldverschreibungen gültigen Fassung zahlen wird, einfügen: (e) in der Höhe, in der ein solcher Einbehalt oder Abzug nach Maßgabe des rumänischen Gesetzes Nr. 571/2003 über die Abgabenordnung in der am Begebungstag Tranche dieser ersten Serie Schuldverschreibungen aültiaen Fassung erforderlich ist.]]

- (a) to, or to a third party on behalf of, a Holder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note by reason of its having some connection with Romania other than the mere holding of the Note; or
- (b) presented for payment more than 30 calendar days after the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven calendar days after that on which notice is duly given to the Holders in accordance with § 7 of the General Conditions that, upon further presentation of the Notes being made, such payment will be made, provided that payment is in fact made upon such presentation, except to the extent that the Holder would have been entitled to such Additional Amounts on presenting the Note for payment on the thirtieth such calendar day; or
- (c) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to European Council Directive 2003/48/EC or any other European Union Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings or any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (d) presented for payment by or on behalf of a Holder who would have been able to avoid such withholding or deduction by presenting the relevant Note to another Paying Agent in a Member State of the European Union[.] [; or]

[in case the Issuer will not pay additional amounts in case of a withholding or deduction made pursuant to Romanian Law no. 571/2003 on the Fiscal Code as in force on the date on which the first tranche of any series of Notes is issued, insert: (e) to the extent such withholding or deduction is required to be made pursuant to Romanian Law no. 571/2003 on the Fiscal Code, as in force on the date on which the first tranche of this series of Notes is issued.]]

# [Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

#### [Absichtlich ausgelassen.]]

# (2) FATCA. Die Emittentin ist berechtigt, von den an einen Gläubiger oder einen an den Schuldverschreibungen wirtschaftlich Berechtigten unter den Schuldverschreibungen zu zahlenden Beträgen diejenigen Beträge einzubehalten oder abzuziehen, die sie gemäß (a) Section 1471 bis 1474 des U.S. Internal Revenue Code von 1986 oder damit zusammenhängenden Verordnungen oder sonstigen amtlichen Richtlinien (die "U.S. Bestimmungen"), (b) gemäß einem Abkommen,

## [In case of Notes governed by Romanian law insert:

The Issuer shall withhold or deduct from amounts payable under the Notes to a Holder or beneficial owner of Notes sufficient funds for the payment of any tax that it is required to withhold or deduct under Romanian law and it shall not be required to pay additional amounts to the Holder in respect of such withholding or deduction. In this case, the Issuer shall (subject to the applicable law and upon the relevant Holder's request) provide that Holder with a certificate evidencing such withholding in Romania (certificatul de atestare a impozitului plătit de nerezident) issued by the competent Romanian tax authority.

Nevertheless, the Issuer shall not apply the withholding or deduction required by law or apply a lower rate of withholding or deduction if:

- (i) the Holder entitled to payment [in case of Notes with periodic interest, insert: of interest] on the Notes is resident for tax purposes in a jurisidiction with which Romania has concluded a treaty for the avoidance of double taxation and in accordance with such treaty the relevant payment [in case of Notes with periodic interest, insert: of interest] on the Notes may be made without withholding or deduction in Romania, or subject to a lower rate of withholding or deduction in Romania than the rate imposed under Romanian law at the time of payment, and
- (ii) at least 5 calendar days prior to the relevant [In case of Notes with periodic interest, insert: interest] due date that Holder provides to the Issuer (x) a tax residency certificate (in original or notarized photocopy form) valid for the respective [in case of Notes with periodic interest, insert: interest] due date (together with a certified and notarized translation thereof into the English or the Romanian language if such certificate is issued in a language other than the English or the Romanian language) issued by the competent tax authority in the jurisdiction where such Holder is tax resident and attesting such Holder's tax residency in such jurisdiction and (y) any other documentary evidence as may be required from time to time by Romanian law and as notified by the Issuer in accordance with § 7 of the General Conditions to the Holders.]
- (2) FATCA. The Issuer is authorised to withhold or deduct from amounts payable under the Notes to a Holder or beneficial owner of Notes any amount that it is required to withhold or deduct pursuant to (a) sections 1471 to 1474 of the U.S. Internal Revenue Code of 1986 or any associated regulations or other official guidance (the "U.S. Provisions"); (b) any treaty, law, regulation or other official guidance enacted in any other country which facilitates the implementation of the U.S.

einem Gesetz, einer Verordnung oder sonstigen amtlichen Richtlinien, das bzw. die in einem anderen Staat besteht bzw. bestehen und der Umsetzung der U.S. Bestimmungen dient bzw. dienen (die "ausländischen Bestimmungen"), (c) aemäß einem zwischenstaatlichen Vertrag zwischen den Vereinigten Staaten und einem anderen Staat, der der Umsetzung der U.S. Bestimmungen dient (der "zwischenstaatliche Vertrag"), oder (d) gemäß einer Vereinbarung, die Emittentin in Umsetzung der Bestimmungen, der ausländischen Bestimmungen oder eines zwischenstaatlichen Vertrags mit dem U.S. Internal Revenue Service, der Regierung der Vereinigten Staaten oder etwaigen staatlichen Behörden oder Steuerbehörden in einem anderen Staat geschlossen hat (zusammen mit den U.S. Bestimmungen, den ausländischen Bestimmungen und dem zwischenstaatlichen Vertrag, "FATCA") einzubehalten oder abzuziehen verpflichtet ist. Die Emittentin ist nicht verpflichtet, irgendwelche zusätzlichen Beträge aufgrund einer Steuer, die sie oder ein Intermediär im Zusammenhang mit FATCA einbehält, zu zahlen.

[Im Fall von Schuldverschreibungen mit laufender Verzinsung, die deutschem Recht unterliegen, und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen:

Vorzeitige Rückzahlung aus steuerlichen Gründen. Die Schuldverschreibungen können insgesamt, jedoch nicht teilweise, nach Wahl der Emittentin mit einer Kündigungsfrist von nicht weniger als [Mindestkündigungsfrist einfügen] und nicht mehr als [Höchstkündigungsfrist [Kalendertagen] [Geschäftstagen] einfügen] gegenüber der Emissionsstelle und gemäß § 7 der Allgemeinen Bedingungen gegenüber Gläubigern vorzeitig gekündigt (wobei diese unwiderruflich ist) Kündigung und jederzeit zurückgezahlt werden, falls die Emittentin am nächstfolgenden Zinszahltag zur Zahlung zusätzlichen Beträgen gemäß § 6(1) Emissionsspezifischen Bedingungen verpflichtet sein wird, und zwar als Folge einer Änderung oder Ergänzung der Steuer- oder Abgabengesetze und vorschriften von Rumänien oder deren politischen Untergliederungen oder Steuerbehörden oder als Folge einer Änderung oder Ergänzung der Anwendung oder der offiziellen Auslegung dieser Gesetze und Vorschriften (vorausgesetzt, diese Änderung oder Ergänzung wird am oder nach dem Kalendertag, an dem die letzte Tranche dieser Serie von Schuldverschreibungen begeben wird, wirksam), und eine solche Änderung Ergänzung nachgewiesen wurde durch Einreichung durch die Emittentin bei der Emissionsstelle (die eine solche Bestätigung und ein solches Gutachten als ausreichenden Nachweis hierüber anerkennen

Provisions (the "Foreign Provisions"); (c) any intergovernmental agreement between the United States and any other country, which facilitates the implementation of the U.S. Provisions (the "Intergovernmental Agreement"); or (d) any agreement regarding the implementation of the U.S. Provisions, the Foreign Provisions and any Intergovernmental Agreement entered into by the Issuer with the U.S. Internal Revenue Service, the U.S. government or any governmental or taxation authority in any other country (together with the Foreign U.S. Provisions. Provisions Intergovernmental Agreement, "FATCA"). Issuer will not be required to make any payment of additional amounts for or on account of any tax deducted by the Issuer or an intermediary in compliance with FATCA.

[In case of Notes governed by German law with periodic interest and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert:

(3) Early Redemption for Reasons of Taxation. The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than [insert Minimum Notice Period] nor more than [insert Maximum Notice Period] [calendar days] [Business Days]' prior notice of redemption to the Fiscal Agent and, in accordance with § 7 of the General Conditions, to the Holders (which notice shall be irrevocable), if on the next succeeding Interest Payment Date, the Issuer will become obliged to pay Additional Amounts pursuant to § 6(1) of the Issue Specific Conditions and as a result of any change in, or amendment to, the laws or regulations of Romania or of any political subdivision or taxing authority thereof or therein, or as a result of any change in, or amendment to, an official interpretation or application of such laws or regulations, which amendment or change is effective on or after the date on which the last tranche of this series of Notes is issued, and such amendment or change has been evidenced by the delivery by the Issuer to the Fiscal Agent (who shall accept such certificate and opinion as sufficient evidence thereof) of (i) a certificate signed by two authorised representatives of the Issuer on behalf of the Issuer stating that such amendment or change has occurred (irrespective of whether such amendment or change is then effective), describing the facts leading thereto and stating that such requirement wird) von (i) einer von zwei bevollmächtigten Vertretern der Emittentin im Namen der Emittentin unterzeichneten Bestätigung, in der ausgeführt wird, dass eine solche Änderung oder Ergänzung eingetreten ist (unabhängig davon, ob eine solche Änderung oder Ergänzung zu diesem Zeitpunkt bereits in Kraft ist), in der die Tatsachen, die hierzu geführt haben, beschrieben werden und festgestellt wird, dass diese Verpflichtung von der Emittentin nicht durch das Ergreifen vernünftiger, ihr zur Verfügung stehender Maßnahmen abgewendet werden kann, und (ii) einem Gutachten eines unabhängigen Rechtsberaters von anerkannter Reputation, besagend, dass eine solche Änderung oder Ergänzung eingetreten ist (unabhängig davon, ob eine solche Änderung oder Ergänzung zu diesem Zeitpunkt bereits in Kraft ist), wobei eine solche Kündigung nicht früher als 90 Kalendertage vor dem frühest möglichen Termin erfolgen darf, an dem die Emittentin verpflichtet wäre, solche zusätzlichen Beträge in Bezug auf Schuldverschreibungen zu zahlen, falls zu diesem Zeitpunkt eine Zahlung fällig wäre. Eine Kündigung darf nicht erfolgen, wenn zu dem Zeitpunkt, zu dem die Kündigung erfolgt, die Verpflichtung zur Zahlung von zusätzlichen Beträgen nicht mehr wirksam ist.

Die gemäß diesem § 6(3) der Emissionsspezifischen Bedingungen gekündigten Schuldverschreibungen werden zu ihrem vorzeitigen Rückzahlungsbetrag (wie in § 2(2) der Allgemeinen Bedingungen definiert) zuzüglich etwaiger bis 711 dem Rückzahlungstag (ausschließlich) aufgelaufener Zinsen zurückgezahlt.]

cannot be avoided by the Issuer taking reasonable measures available to it and (ii) an opinion of independent legal advisers of recognised reputation to the effect that such amendment or change has occurred (irrespective of whether such amendment or change is then effective), provided that no such notice of redemption shall be given earlier than 90 calendar days prior to the earliest date on which the Issuer would be obliged to pay such Additional Amounts were a payment in respect of the Notes then due. No such notice of redemption shall be given if at the time such notice is given, the obligation to pay such Additional Amounts does not remain in effect.

Notes redeemed pursuant to this § 6(3) of the Issue Specific Conditions will be redeemed at their Early Redemption Amount (as defined in § 2(2) of the General Conditions) together with interest, if any, accrued to, but excluding, the date of redemption.]

#### Option II – Issue Specific Conditions for Altiplano Notes

#### [OPTION II – EMISSIONSSPEZIFISCHE BEDINGUNGEN FÜR ALTIPLANO SCHULDVERSCHREIBUNGEN:

#### § 1 WÄHRUNG, STÜCKELUNG, FORM, DEFINITIONEN

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

(1) Währung, Stückelung. Diese Tranche (die Schuldverschreibungen (die "Tranche") von "Schuldverschreibungen") wird von der Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bukarest 3, Rumänien (die "Emittentin") in [festgelegte Währung einfügen] ("[Abkürzung der festgelegten Währung einfügen]" oder die "festgelegte Währung") im [falls Gesamtnennbetrag von Globalurkunde(n) im NGN-Format begeben werden, einfügen: , vorbehaltlich § 1(4) dieser emissionsspezifischen Bedingungen,] [festgelegte Währung und Gesamtnennbetrag einfügen] (in [Gesamtnennbetrag in Worten **einfügen]**) (der **"Gesamtnennbetrag"**) in der Stückelung von **[festgelegte Währung und** festgelegte Stückelung einfügenl "festgelegte Stückelung" oder der "Nennbetrag je Schuldverschreibung") begeben.]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

[Im Fall von Schuldverschreibungen, die ausschließlich durch eine Dauerglobalurkunde verbrieft sind, einfügen:

(2) Dauerglobalurkunde. Die Schuldverschreibungen sind durch eine Dauerglobalurkunde (die "Dauerglobalurkunde"

## [OPTION II – ISSUE SPECIFIC CONDITIONS FOR ALTIPLANO NOTES:

# § 1 CURRENCY, DENOMINATION, FORM, CERTAIN DEFINITIONS

[In case of Notes governed by German law insert:

(1) Currency, Denomination. This tranche (the "Tranche") of notes (the "Notes") is being issued by Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania (the "Issuer") in [insert specified currency] ("[insert abbreviation of specified currency]" or the "Specified Currency") in the aggregate principal amount of [in case of Global Note(s) to be issued in NGN form insert: , subject to § 1(4) of these Issue Specific Conditions,] [insert specified currency and aggregate principal amount] (in words: [insert aggregate principal amount in words]) (the "Aggregate Principal Amount") in the denomination of [insert specified currency and specified denomination] (the "Specified Denomination" or the "Principal Amount per Note").]

[In case of Notes governed by Romanian law insert:

(1) Currency, Denomination. This tranche (the "Tranche") of notes (the "Notes") is being issued by Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania (the "Issuer") in [insert specified currency] ("[insert abbreviation of specified currency]" or the "Specified Currency") in the aggregate principal amount of up to [insert specified currency and aggregate principal amount] (in words: [insert aggregate principal amount in words]) in the denomination of [insert specified currency and specified denomination] (the "Specified Denomination" or the "Principal Amount per Note").]

[In case of Notes governed by German law insert:

[In case of Notes which are exclusively represented by a Permanent Global Note insert:

(2) Permanent Global Note. The Notes are represented by a permanent global note (the "Permanent Global Note")

oder die "Globalurkunde") ohne Zinsscheine verbrieft: der Zinszahlungsanspruch Zusammenhang mit den Schuldverschreibungen ist durch die Dauerglobalurkunde mitverbrieft. Die Dauerglobalurkunde wird von ordnungsgemäß bevollmächtigten Vertretern der Emittentin unterschrieben und von der Emissionsstelle oder in deren Namen mit einer Kontrollunterschrift versehen. [Falls die Dauerglobalurkunde im NGN-Format begeben wird, einfügen: Die Dauerglobalurkunde wird im new global note-**[Falls** Format ausgegeben.] Dauerglobalurkunde im CGN-Format begeben wird, einfügen: Die Dauerglobalurkunde wird im global note-Format ausgegeben.1 Einzelurkunden und Zinsscheine werden nicht ausgegeben.1

[Im Fall von Schuldverschreibungen, die anfänglich durch eine vorläufige Globalurkunde verbrieft sind, die gegen eine Dauerglobalurkunde ausgetauscht werden kann, einfügen:

- (2) Vorläufige Globalurkunde Austausch gegen Dauerglobalurkunde.
- (a) Die Schuldverschreibungen sind anfänglich Globalurkunde durch eine vorläufige "vorläufige Globalurkunde") ohne Zinsscheine verbrieft. Die vorläufige Globalurkunde kann gegen Schuldverschreibungen in der festgelegten Stückelung, die durch eine Dauerglobalurkunde (die "Dauerglobalurkunde" und, zusammen mit der vorläufigen Globalurkunde. die "Globalurkunden") ohne Zinsscheine verbrieft ausgetauscht werden: der Zinszahlungsanspruch im Zusammenhang mit den Schuldverschreibungen ist durch die maßgebliche Globalurkunde mitverbrieft. Die Globalurkunden werden ieweils von ordnungsgemäß bevollmächtigten Vertretern der Emittentin unterschrieben und werden jeweils Emissionsstelle oder in deren Namen mit einer Kontrollunterschrift versehen. **[Falls** Globalurkunden im **NGN-Format** begeben werden, einfügen: Die Globalurkunden werden im new global note-Format ausgegeben.] [Falls die Globalurkunden im CGN-Format begeben werden, einfügen: Die Globalurkunden werden im classical global *note*-Format ausgegeben.] Einzelurkunden und Zinsscheine werden nicht ausgegeben.
- (b) Die vorläufige Globalurkunde ist ab einem Kalendertag (der "Austauschtag") gegen die Dauerglobalurkunde in der in dem vorstehenden Unterabsatz (a) vorgesehenen Form und unter den dort aufgestellten Voraussetzungen austauschbar, der nicht weniger als 40 Kalendertage nach dem Begebungstag der vorläufigen Globalurkunde liegt. Ein solcher Austausch darf nur in dem Umfang

without coupons; the claim for interest payments under the Notes is represented by the Permanent Global Note. The Permanent Global Note shall be signed by authorised representatives of the Issuer and shall be authenticated by or on behalf of the Fiscal Agent. [In case of a Permanent Global Note to be issued in NGN form insert: The Permanent Global Note shall be issued in new global note format.] [In case of a Permanent Global Note to be issued in CGN form insert: The Permanent Global Note shall be issued in classical global note format.] Definitive Notes and coupons will not be issued.]

[In case of Notes which are initially represented by a Temporary Global Note, which will be exchangeable for a Permanent Global Note, insert:

- (2) Temporary Global Note Exchange for Permanent Global Note.
- (a) The Notes are initially represented by a temporary global note (the "Temporary Global Note") without coupons. The Temporary Global Note will be exchangeable for Notes in the Specified Denomination represented permanent global note (the "Permanent Global Note" and, together with the Temporary Global Note, the "Global Notes") without coupons; any claim for interest payments under the Notes is represented by the relevant Global Note. The Global Notes shall each be signed by authorised representatives of the Issuer and shall each be authenticated by or on behalf of the Fiscal Agent. [In case of Global Notes to be issued in NGN form insert: The Global Notes shall be issued in new global note format.] [In case of Global Notes to be issued in CGN form insert: The Global Notes shall be issued in classical global note format.] Definitive Notes and coupons will not be issued.
- (b) The Temporary Global Note shall be exchangeable for the Permanent Global Note in the form and subject to the conditions provided in subparagraph (a) above from a date (the "Exchange Date") not earlier than 40 calendar days after the issue date of the Temporary Global Note. Such exchange shall only be made to the extent that certifications have been delivered to the

erfolgen, in dem Bescheinigungen vorgelegt werden. denen zufolge der oder die wirtschaftliche(n) Eigentümer der durch die Globalurkunde vorläufige verbrieften Schuldverschreibungen keine U.S.-Person(en) ist (sind) (ausgenommen bestimmte Finanzinstitute bestimmte Personen. Schuldverschreibungen über solche Finanzinstitute halten). Zinszahlungen auf durch eine vorläufige Globalurkunde verbriefte Schuldverschreibungen erfolgen erst nach Vorlage Bescheinigungen. Eine gesonderte Bescheinigung ist hinsichtlich einer jeden solchen Zinszahlung erforderlich. Jede Bescheinigung, die am oder dem 40. Kalendertag nach Begebungstag der vorläufigen Globalurkunde eingeht, wird als ein Ersuchen behandelt werden, diese vorläufige Globalurkunde Unterabsatz (b) dieses § 1(2) auszutauschen. Wertpapiere, die im Austausch für die vorläufige Globalurkunde geliefert werden, sind außerhalb der Vereinigten Staaten (wie in § 2(3) der Allgemeinen Bedingungen definiert) zu liefern.]

(3) Clearingsystem. Die Globalurkunde(n) wird (werden) von einem oder im Namen eines Clearingsystems bis sämtliche verwahrt. Verbindlichkeiten aus der Emittentin den Schuldverschreibungen sind. erfüllt "Clearingsystem" bezeichnet [bei mehr als Clearingsystem einfügen: [Oesterreichische Kontrollbank Aktiengesellschaft, Am Hof 4, 1011 Wien, Österreich ("OeKB")] [,] [und] [Clearstream Banking, société anonyme, Luxembourg, 42 Avenue J.F. Kennedy, 1855 Luxemburg, Großherzogtum Luxemburg ("CBL") und Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, 1210 Brüssel, Belgien ("Euroclear" und, zusammen mit CBL, die "ICSDs")] [,] [und] [anderes Clearingsystem angeben] und jeden Funktionsnachfolger. [Falls Schuldverschreibungen im Namen der ICSDs verwahrt und im NGN-Format begeben werden, einfügen: Die Schuldverschreibungen werden von gemeinsamen Verwahrstelle (common safekeeper) im Namen beider ICSDs verwahrt.1 [Falls die Schuldverschreibungen im Namen der ICSDs verwahrt und im CGN-Format begeben werden. einfügen: Die Schuldverschreibungen werden von einer gemeinsamen Verwahrstelle (common depositary) im Namen beider ICSDs verwahrt.]

# [Im Fall von (einer) Globalurkunde(n), die im NGN-Format begeben werden soll(en), einfügen:

(4) Register der ICSDs. Der Gesamtnennbetrag der durch die Globalurkunde verbrieften Schuldverschreibungen entspricht dem jeweils in den Registern beider ICSDs eingetragenen Gesamtbetrag. Die Register der ICSDs (worunter

effect that the beneficial owner or owners of the Notes represented by the Temporary Global Note is (are) not (a) U.S. person(s) (other than certain financial institutions or certain persons holding Notes through such financial institutions). Payment of interest on Notes represented by a Temporary Global Note will be made only after delivery of such certifications. A separate certification shall be required in respect of each such payment of interest. Any such certification received on or after the 40th calendar day after the issue date of the Temporary Global Note will be treated as a request to exchange such Temporary Global Note pursuant to subparagraph (b) of this § 1(2). Any securities delivered in exchange for the Temporary Global Note shall be delivered only outside of the United States (as defined in § 2(3) of the General Conditions).

(3) Clearing System. The Global Note(s) will be kept in custody by or on behalf of a Clearing System until all obligations of the Issuer under the Notes have been satisfied. "Clearing System" means [if more than one Clearing System insert: [Oesterreichische each of] Kontrollbank Aktiengesellschaft, Am Hof 4, 1010 Vienna, Austria ("OeKB")] [,] [and] [Clearstream Banking, société anonyme, Luxembourg, 42 Avenue J.F. Kennedy, 1855 Luxembourg, Grand Duchy of Luxembourg ("CBL") and Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II. 1210 Brussels. Belaium ("Euroclear" and, together with CBL, the "ICSDs")] [,] [and] [specify other Clearing System] and any successor in such capacity. [In case of Notes to be kept in custody on behalf of the ICSDs and issued in NGN form insert: The Notes shall be kept in custody by the common safekeeper on behalf of both ICSDs.] [In case of Notes to be kept in custody on behalf of the ICSDs and issued in CGN form insert: The Notes shall be kept in custody by a common depositary on behalf of both ICSDs.]

#### [In case of (a) Global Note(s) to be issued in NGN format insert:

(4) Records of the ICSDs. The aggregate principal amount of Notes represented by the Global Note shall be the aggregate amount from time to time entered in the records of both ICSDs. The records of the ICSDs (which expression means the records

man die Register versteht, die jeder ICSD für seine Kunden über den Betrag ihres Anteils an den Schuldverschreibungen führt) sind schlüssiger Nachweis des Gesamtnennbetrags der durch die Globalurkunde verbrieften Schuldverschreibungen, und eine zu diesen Zwecken von einem ICSD jeweils ausgestellte Bestätigung mit dem Betrag der so verbrieften Schuldverschreibungen ist ein schlüssiger Nachweis über den Inhalt des Registers des jeweiligen ICSD zu diesem Zeitpunkt.

Bei einer Zahlung von Kapital [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: oder Zinsen] auf die durch Globalurkunde verbrieften Schuldverschreibungen bzw. bei Kauf und Entwertung durch die Globalurkunde der verbrieften Schuldverschreibungen werden die Einzelheiten über diese Zahlung von Kapital [Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: oder Zinsen] bzw. dieses Kaufs und der Entwertung bezüglich Globalurkunde pro rata in die Register der ICSDs eingetragen werden, und nach dieser Eintragung wird der gesamte Nennbetrag der zurückgezahlten gekauften und entwerteten Schuldverschreibungen vom Gesamtnennbetrag der in die Register der ICSDs eingetragenen und Globalurkunde verbrieften durch die Schuldverschreibungen abgezogen. [Falls die Schuldverschreibungen anfänglich durch eine vorläufige Globalurkunde verbrieft werden, einfügen: Bei Austausch eines Anteils von ausschließlich durch die vorläufige Globalurkunde verbrieften Schuldverschreibungen werden die Einzelheiten dieses Austauschs pro rata in die Register der ICSDs aufgenommen werden.]]]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

that each ICSD holds for its customers which reflect the amount of such customer's interest in the Notes) shall be conclusive evidence of the aggregate principal amount of Notes represented by the Global Note and, for these purposes, a statement issued by an ICSD stating the amount of Notes so represented at any time shall be conclusive evidence of the records of the relevant ICSD at that time.

On any redemption [In case of Notes with periodic interest, insert: or payment of interest] being made in respect of, or purchase and cancellation of, any of the Notes represented by the Global Note the details of such redemption [In case of Notes with periodic interest, insert: or payment] or purchase and cancellation (as the case may be) in respect of the Global Note shall be entered pro rata in the records of the ICSDs and, upon any such entry being made, the aggregate principal amount of the Notes recorded in the records of the ICSDs and represented by the Global Note shall be reduced by the total principal amount of the Notes so redeemed or purchased and cancelled. [In case of Notes which are initially represented by a Temporary Global Note insert: On an exchange of a part of the Notes represented by the Temporary Global Note, the details of such exchange shall be entered pro rata in the records of the ICSDs.]]]

[In case of Notes governed by Romanian law insert:

(2) Title to the Notes. [In case of Notes admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: Upon issuance of the Notes, each Holder acquiring Notes shall be registered in a registry (the "Holders' Registry") kept by Depozitarul Central S.A., 34-36 Carol I Boulevard, floors 3, 8 and 9, Bucharest 2, Romania (the "Romanian Central Depository") based on an agreement (the "Depository Agreement") concluded between the Issuer and the Romanian Central Depository]. [In case of Notes which are not admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: Upon issuance of the Notes, each Holder acquiring Notes shall be registered by the Issuer in a registry (the "Holders' Registry") kept by the Issuer. Immediately thereafter, the Issuer shall, based on an agreement (the "Depository

**Agreement**") concluded between the Issuer and Depozitarul Central S.A., 34-36 Carol I Boulevard, floors 3, 8 and 9, Bucharest 2, Romania (the "Romanian Central Depository"), transfer the Holders' Registry kept by it to the Romanian Central Depository].

- (3) Clearing System. "Clearing System" means [if more than one Clearing System insert: each of] [the Romanian Central Depository] [and] [specify other Clearing System] and any successor in such capacity.
- (4) Holder of Notes. "Holder" means any holder of Notes who is registered in the Holders' Registry. The title to the Notes will be transferred in accordance with the applicable law and with the rules of the Clearing System by registration in the Holders' Registry. [In case of Notes that are not admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: The Holders are solely responsible to carry out all acts and formalities required for registration with the Holders' Registry.]]
- ([●]) Business Day. "Business Day" means a calendar day (other than a Saturday or a Sunday) on which [insert, as applicable: commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in [insert all relevant financial centres]] [insert, as applicable: [and] the Trans-European Automated Real-time Gross Settlement Express Transfer System 2 or its successor ("TARGET") is open].

([●]) Geschäftstag. "Geschäftstag" bezeichnet einen Kalendertag (außer einem Samstag oder Sonntag), an dem [soweit erforderlich einfügen: Geschäftsbanken und Devisenmärkte in [sämtliche relevanten Finanzzentren einfügen] Zahlungen abwickeln und für den allgemeinen Geschäftsverkehr (einschließlich des Handels in Devisen und Fremdwährungseinlagen) geöffnet sind] [soweit erforderlich einfügen: [und] das Trans-European Automated Real-time Gross Settlement Express Transfer System 2 oder dessen Nachfolgesystem ("TARGET") geöffnet ist].

# [Falls die Schuldverschreibungen deutschem Recht unterliegen und der deutschsprachige Text bindend sein soll, einfügen:

([●]) Sprache. Diese Emissionsbedingungen sind in der deutschen Sprache abgefasst. [falls eine unverbindliche Übersetzung in die englische Sprache beigefügt wird, einfügen: Eine Übersetzung in die englische Sprache ist beigefügt. Der deutsche Text ist bindend und maßgeblich. Die Übersetzung in die englische Sprache ist unverbindlich].]

## [Falls der englischsprachige Text bindend sein soll, einfügen:

([●]) Sprache. Diese Emissionsbedingungen sind in der englischen Sprache abgefasst. [falls die Schuldverschreibungen deutschem Recht unterliegen und eine unverbindliche deutschsprachige Übersetzung beigefügt wird, einfügen: Eine Übersetzung in die deutsche Sprache ist beigefügt. Der englische Text ist bindend und maßgeblich. Die Übersetzung in die

#### [In case the Notes are governed by German law and the German language text shall be binding, insert:

([●]) Language. These Terms and Conditions are written in the German language [in case a non-binding English translation is provided, insert: and provided with an English language translation. The German text shall be prevailing and binding. The English language translation shall be non-binding].]]

## [In case the English language text shall be binding, insert:

([●]) Language. These Terms and Conditions are written in the English language [in case the Notes are governed by German law and a non-binding German translation is provided, insert: and provided with a German language translation. The English text shall be prevailing and binding. The German language translation shall be non-

deutsche Sprache ist unverbindlich].]

#### § 2 VERZINSUNG

## [im Falle von mehreren Zinszahlungstagen, einfügen:

(1) Zinssatz und Zinszahlungstage. Auf die Schuldverschreibungen werden an jedem Zinszahlungstag Zinsen in Höhe des Produkts aus (i) dem Nennbetrag je Schuldverschreibung und (ii) dem für den jeweiligen Zinszahlungstag maßgeblichen Zinssatz gezahlt.

Der "Zinssatz" entspricht der Summe aus (i) [Basiszinssatz einfügen] (der "Basiszinssatz") und (ii) dem Bonuszinssatz.

Der "Bonuszinssatz" wird von der Berechnungsstelle berechnet und entspricht [Bonuszinssatz einfügen] % reduziert um jeweils [im Fall von einem Prozentpunkt einfügen: einen Prozentpunkt] [im Fall von Prozentpunkten einfügen: [Zahl einfügen] Prozentpunkten] (der "Reduktionsprozentpunkte") pro Basiswert, dessen Schlusskurs innerhalb der der maßgeblichen Zinszahlungstag unmittelbar vorausgehenden Beobachtungsperiode mindestens einem Bewertungstag der Barriere entsprochen hat oder niedriger als diese war. Der Bonuszinssatz kann nie geringer als null sein, d.h. er kann keinen negativen Wert annehmen.

[im Fall einer kurzen oder langen ersten oder letzten Zinsperiode einfügen: Mit Ausnahme der [ersten] [letzten] Zinszahlung sind die Zinsen] [im Fall von ausschließlich regulären Zinszahlungen einfügen: Die Zinsen sind] [[im Fall vierteljährlichen Zinszahlungen einfüaen: vierteljährlich] Fall [im von halbiährlichen Zinszahlungen einfügen: halbjährlich] [im Fall von iährlichen Zinszahlungen einfügen: jährlich] nachträglich am [Zinszahlungstage einfügen] eines jeden Jahres zahlbar (jeweils ein "Zinszahlungstag"), beginnend mit dem [ersten Zinszahlungstag einfügen] und endend mit dem [letzten Zinszahlungstag einfügen]]. Zinszahlungstage unterliegen einer Anpassung in Ubereinstimmung mit den in Emissionsspezifischen Bedingungen enthaltenen Bestimmungen.]

## [im Falle einer einmaligen Zinszahlung mit einer Beobachtungsperiode, einfügen:

(1) Zinssatz und Zinszahlungstag. Auf die Schuldverschreibungen werden an dem Zinszahlungstag Zinsen in Höhe des Produkts aus (i) dem Nennbetrag je Schuldverschreibung und (ii) dem Zinssatz gezahlt.

binding].]

#### § 2 INTEREST

## [in the case of several Interest Payment Dates insert:

(1) Rate of Interest and Interest Payment Dates. Interest on the Notes is paid on each Interest Payment Date at an amount being the product of (i) the Principal Amount per Note and (ii) the relevant Rate of Interest for such Interest Payment Date.

The "Rate of Interest" is the sum of (i) [insert base interest rate] (the "Base Interest Rate") and (ii) the Bonus Interest Rate.

The "Bonus Interest Rate" will be calculated by the Calculation Agent and is equal to [insert Bonus Interest Rate] per cent., in each case reduced by [insert in the case of one percentage point: one percentage point] [insert in the case of several percentage points: [insert number] percentage points] (the "Reduction Percentage Rate") per Reference Asset, the Closing Price of which has been equal to or below the Barrier on at least one Valuation Date within the Observation Period immediately preceding the relevant Interest Payment Date. The Bonus Interest Rate shall never be less than zero, i.e. it shall not have a negative value.

[In case of a short or long first or last interest period insert: With the exception of the [first] [last] payment of interest, interest] [in case of Notes which have only regular interest payments insert: Interest] shall be payable [[in case of quarterly interest payments insert: quarterly] [in case of semi-annual interest payments insert: semi-annually] [in case of annual interest payments insert: annually] in arrear on [insert Interest Payment Dates] in each year (each such date, an "Interest Payment Date"), commencing on [insert first Interest Payment Date] and ending on [insert last Interest Payment Date]]. Interest Payment Dates are subject to adjustment in accordance with the provisions set out in § 4 of the Issue Specific Conditions.

## [in the case of a single Interest Payment Date with a single Observation Period insert:

(1) Rate of Interest and Interest Payment Date. Interest on the Notes is paid on the Interest Payment Date at an amount being the product of (i) the Principal Amount per Note and (ii) the Rate of Interest.

Der "Zinssatz" entspricht der Summe aus (i) [Basiszinssatz einfügen] (der "Basiszinssatz") und (ii) dem Bonuszinssatz.

Der "Bonuszinssatz" wird von der Berechnungsstelle berechnet und entspricht [Bonuszinssatz einfügen] % reduziert um jeweils [im Fall von einem Prozentpunkt einfügen: einen Prozentpunkt] [im Fall von Prozentpunkten einfügen: [Zahl einfügen] Prozentpunkten] (die "Reduktionsprozentpunkte") Basiswert, pro dessen Schlusskurs innerhalb der Beobachtungsperiode mindestens einem an Bewertungstag der Barriere entsprochen hat oder niedriger als diese war. Der Bonuszinssatz kann nie geringer als null sein, d.h. er kann keinen negativen Wert annehmen.

Die Zinsen sind einmalig am **[Fälligkeitstag einfügen]** (der "Zinszahlungstag") zahlbar. Der Zinszahlungstag unterliegt einer Anpassung in Übereinstimmung mit den in § 4 der Emissionsspezifischen Bedingungen enthaltenen Bestimmungen.]

## [im Falle einer einmaligen Zinszahlung mit mehreren Beobachtungsperioden, einfügen:

(1) Zinssatz und Zinszahlungstag. Auf die Schuldverschreibungen werden an dem Zinszahlungstag Zinsen in Höhe des Produkts aus (i) dem Nennbetrag je Schuldverschreibung und (ii) dem Zinssatz gezahlt.

Der "Zinssatz" entspricht der Summe aus (i) [Basiszinssatz einfügen] (der "Basiszinssatz") und (ii) dem Bonuszinssatz.

Der "Bonuszinssatz" entspricht der Summe aller Periodenzinssätze für alle Beobachtungsperioden.

ieweiliae "Periodenzinssatz" für eine Beobachtungsperiode wird von der Berechnungsstelle berechnet und entspricht [Bonuszinssatz einfügen] % reduziert um jeweils [im Fall von einem Prozentpunkt einfügen: einen Prozentpunkt] [im Fall von Prozentpunkten einfügen: [Zahl einfügen] Prozentpunkten] (die "Reduktionsprozentpunkte") pro Basiswert, dessen Schlusskurs innerhalb der maßgeblichen Beobachtungsperiode an mindestens Bewertungstag der Barriere entsprochen hat oder niedriger als diese war. Der Periodenzinssatz kann nie geringer als null sein, d.h. er kann keinen negativen Wert annehmen.

Die Zinsen sind einmalig am **[Fälligkeitstag einfügen]** (der "Zinszahlungstag") zahlbar. Der Zinszahlungstag unterliegt einer Anpassung in Übereinstimmung mit den in § 4 der Emissionsspezifischen Bedingungen enthaltenen Bestimmungen.]

The "Rate of Interest" is the sum of (i) [insert base interest rate] (the "Base Interest Rate") and (ii) the Bonus Interest Rate.

The "Bonus Interest Rate" will be calculated by the Calculation Agent and is equal to [insert Bonus Interest Rate] per cent., in each case reduced by [insert in the case of one percentage point: one percentage point] [insert in the case of several percentage points: [insert number] percentage points] (the "Reduction Percentage Rate") per Reference Asset, the Closing Price of which has been equal to or below the Barrier on at least one Valuation Date within the Observation Period. The Bonus Interest Rate shall never be less than zero, i.e. it shall not have a negative value.

Interest shall be payable once on the **[insert maturity date]** (the "Interest Payment Date"). The Interest Payment Date is subject to adjustment in accordance with the provisions set out in § 4 of the Issue Specific Conditions.]

#### [in the case of a single Interest Payment Date with several Observation Periods insert:

(1) Rate of Interest and Interest Payment Date. Interest on the Notes is paid on the Interest Payment Date at an amount being the product of (i) the Principal Amount per Note and (ii) the Rate of Interest.

The "Rate of Interest" is the sum of (i) [insert base interest rate] (the "Base Interest Rate") and (ii) the Bonus Interest Rate.

The "Bonus Interest Rate" means the sum of all Period Interest Rates for all Observation Periods.

Each "Period Interest Rate" will be calculated by the Calculation Agent and is equal to [insert Bonus Interest Rate] per cent., in each case reduced by [insert in the case of one percentage point: one percentage point] [insert in the case of several percentage points: [insert number] percentage points] (the "Reduction Percentage Rate") per Reference Asset, the Closing Price of which has been equal to or below the Barrier on at least one Valuation Date within the relevant Observation Period. The Period Interest Rate shall never be less than zero, i.e. it shall not have a negative value.

Interest shall be payable once on the [insert maturity date] (the "Interest Payment Date"). The Interest Payment Date is subject to adjustment in accordance with the provisions set out in § 4 of the Issue Specific Conditions.]

## [wenn der Basiswert ein Aktienkorb ist, einfügen:

"Aktien" sind die in der nachstehenden Tabelle genannten Aktien des "Aktienkorbs":

Aktienemittent	ISIN	Art
[●]	[•]	[•]

Aktienemittent	Börse	Bildschirmseite
[•]	[•]	[•]
]		

"Ausübungspreis" entspricht [*Prozentsatz einfügen*] % des Schlusskurses des Basiswertes am Kursfixierungstag.

"Barriere" entspricht [*Prozentsatz einfügen*]% [bis [*Prozentsatz einfügen*]%] des Ausübungspreises des maßgeblichen Basiswertes.

"Basiswerte" sind die [im [Aktienkorb] [Indexkorb] enthaltenen] [Aktien] [Indizes].

#### "Bewertungstage" sind:

[alle Börsengeschäftstage (mit Ausnahme aller Tage, die Unterbrechungstage sind (wie in § 7 der Emissionsspezifischen Bedingungen definiert)) innerhalb der maßgeblichen Beobachtungsperiode (tägliche Beobachtung).]

[jeder [Wochentag einfügen] innerhalb der maßgeblichen Beobachtungsperiode (wöchentliche Beobachtung), bzw. wenn einer dieser Tage kein Börsengeschäftstag (wie in § 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag.]

[jeder [Monatskalendertag einfügen] eines jeden Kalendermonats innerhalb der maßgeblichen Beobachtungsperiode (monatliche Beobachtung), bzw. wenn einer dieser Tage kein Börsengeschäftstag (wie in § 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag.]

[jeder [Monatskalendertage und Monate einfügen] eines jeden Jahres innerhalb der maßgeblichen Beobachtungsperiode, bzw. wenn einer dieser Tage kein Börsengeschäftstag (wie in

[insert if the Reference Asset is a Share Basket:

"Shares" are the shares of the "Share Basket" listed in the below table:

Share issuer	ISIN	Туре
[•]	[●]	[●]

Share issuer	Exchange	Screen Page
[•]	[•]	[•]

"Strike Price" is [insert percentage rate] per cent. of the Closing Price of the Reference Asset on the Strike Fixing Date.

"Barrier" means [insert percentage rate] per cent. [to [insert percentage rate] per cent.] of the Strike Price of the relevant Reference Asset.

"Reference Assets" are the [Shares] [Indices] [included in the [Share Basket] [Index Basket]].

#### "Valuation Dates" are:

[all Exchange Business Days (save for all days which are Disrupted Days (as defined in § 7 of the Issue Specific Conditions)) within the relevant Observation Period (daily observation).]

[any [insert day of week] within the relevant Observation Period (weekly observation), or if any such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions), the next Exchange Business Day.]

[any [insert calendar day of month] of each calendar month within the relevant Observation Period (monthly observation), or if any such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions), the next Exchange Business Day.]

[any [insert calendar days of month and months] of each year within the relevant Observation Period, or if any such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions),

Der endgültige Prozentsatz wird am [Tag der Festlegung einfügen] von der Emittentin festgelegt und unverzüglich gemäß § 7 der Allgemeinen Bedingungen bekannt gegeben.]

<sup>[1</sup> The final percentage rate will be determined by the Issuer on [insert date of determination] and published immediately in accordance with § 7 of the General Conditions.]

§ 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag.]

[jeder [Monatskalendertag und Monat einfügen] eines jeden Jahres innerhalb der maßgeblichen Beobachtungsperiode (jährliche Beobachtung), bzw. wenn einer dieser Tage kein Börsengeschäftstag (wie in § 7 der Emissionsspezifischen Bedingungen definiert) ist, der nächstfolgende Börsengeschäftstag.]

### [im Falle von mehreren Zinszahlungstagen einfügen:

"Beobachtungsperioden" sind die nachfolgend definierten Perioden, die jeweils vor einem liegen. Zinszahlungstag Die erste Beobachtungsperiode entspricht dem Zeitraum vom Kursfixierungstag (ausschließlich) bis zum [Anzahl an Geschäftstagen einfügen] Geschäftstag vor dem ersten Zinszahlungstag (einschließlich). Jede weitere Beobachtungsperiode entspricht dem Zeitraum vom vorherigen Zinszahlungstag (ausschließlich) bis zum [Anzahl an Geschäftstagen einfügen] Geschäftstag vor dem unmittelbar nachfolgenden Zinszahlungstag (einschließlich).]

### [im Falle von einer einmaligen Zinszahlung einfügen:

### [im Falle von einer Beobachtungsperiode einfügen:

"Beobachtungsperiode" ist die nachfolgend definierte Periode, die vor dem Zinszahlungstag liegt. Die Beobachtungsperiode entspricht dem Zeitraum vom Kursfixierungstag (ausschließlich) bis zum [Anzahl an Geschäftstagen einfügen] Geschäftstag vor dem Zinszahlungstag (einschließlich).]

### [im Falle mehrerer Beobachtungsperioden einfügen:

**Beobachtungsperioden"** sind die nachfolgend definierten Perioden:

Beginn der Beobach-	Ende der Beobach-		
tungsperiode	tungsperiode		
[Starttag der Beo- bachtungsperiode einfügen] [(einschließlich)] [(ausschließlich)].	[Endtag der Beo- bachtungsperiode einfügen] [(einschließlich)] [(ausschließlich)]		

]]

Sollte sich ein Bewertungstag über das Ende der Beobachtungsperiode verschieben, aufgrund von in § 7 der Emissionsspezifischen Bedingungen the next Exchange Business Day.]

[any [insert calendar day of month and month] of each year within the relevant Observation Period (annual observation), or if any such day is not an Exchange Business Day (as defined in § 7 of the Issue Specific Conditions), the next Exchange Business Day.]

### [in the case of several Interest Payment, Days insert:

"Observation Periods" are the periods respectively prior to an Interest Payment Date, as defined below. The first Observation Period means the period from, but excluding, the Strike Fixing Date to, and including, the [insert number of Business Days] Business Day prior to the first Interest Payment Date. Any further Observation Period means the period from, but excluding, the previous Interest Payment Date to, and including, the [insert number of Business Days] Business Day prior to the following Interest Payment Date.]

### [in the case of a singular Interest Payment Day insert:

### [in the case of a singular Observation Period, insert:

"Observation Period" is the period prior to an Interest Payment Date, as defined below. The Observation Period means the period from, but excluding, the Strike Fixing Date to, and including the [insert number of Business Days] Business Day prior to the Interest Payment Date.]

### [in the case of several Observation Periods, insert:

"Observation Periods" are the periods as defined below:

Begin	of	the	End	of	the
Observation Period		Observation Period			
[insert Observa [(inclusiv [(exclusiv	ntion I e)]		_	<i>ration</i> ive)]	date of Period]

]]

If an Valuation Date is postponed beyond the end of the Observation Period due to events, which are defined in § 7 of the Issue Specific Conditions, and definierten Ereignissen, und wird ein Kurs für diesen Tag vor dem darauffolgenden Zinszahlungstag veröffentlicht, zählt dieser Bewertungstag auch zur Beobachtungsperiode.

### [wenn der Basiswert ein Aktienkorb ist, einfügen:

"Börse" ist die in der oben dargestellten Tabelle für die jeweilige Aktie genannte Börse bzw. eine Nachfolgebörse oder ein Nachfolge-Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit der jeweiligen Aktie vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich dieser Aktie an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).1

### [bei einem Indexkorb mit Einbörsenindizes, einfügen:

"Börse" bezeichnet in Bezug auf jeden Einbörsenindex, die in der unten stehenden Tabelle für den jeweiligen Index genannte Börse, Nachfolgebörse oder ein Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit den diesem Index zugrunde liegenden Komponenten vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich der Komponenten an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).]

### [bei einem Indexkorb mit Mehrbörsenindizes einfügen:

"Börse" bezeichnet, Bezug in auf jeden Mehrbörsenindex, jede Börse, an der eine Indexkomponente Feststellung der nach Berechnungsstelle hauptsächlich gehandelt wird, eine Nachfolgebörse oder ein Nachfolge-Notierungssystem oder eine Ersatz-Börse oder ein Ersatz-Notierungssystem, an der bzw. dem der Handel mit den diesem Index zugrunde liegenden Komponenten vorübergehend abgewickelt wird (sofern die Berechnungsstelle bestimmt hat, dass die Liquidität hinsichtlich der Komponenten an dieser vorübergehenden Ersatz-Börse oder diesem Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Börse vergleichbar ist).]

### [wenn der Basiswert ein Indexkorb ist einfügen:

"Indizes" sind die in der nachstehenden Tabelle genannten Indizes des "Indexkorbs":

if a price is published for this day prior to the following Interest Payment Date, this Valuation Date shall also belong to the Observation Period.

#### [insert if the Reference Asset is a Share Basket:

"Exchange" means the exchange mentioned in the above table for the respective Share or any successor exchange or successor quotation system or any substitute exchange or substitute quotation system to which trading in the respective Share has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such Share on such temporary substitute exchange or quotation system as on the original Exchange).]

### [In case of an Index Basket with Single Exchange Indices insert:

"Exchange" means in relation to any Single Exchange Index the Exchange listed in the below table for the relevant Index and any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Components underlying such Index has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the Components underlying such Index on such temporary substitute exchange or quotation system as on the original Exchange).]

### [In case of an Index Basket with Multi Exchange Indices, insert:

"Exchange" means, in relation to each Multi Exchange Index, each exchange on which any Component of the Index is, in the determination of the Calculation Agent, principally traded, or any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Components underlying such Index has been temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the Components underlying such Index on such temporary substitute exchange or quotation system as on the original Exchange).]

### [insert if the Reference Asset is an Index Basket:

"Indices" are the indices of the "Index Basket" listed in the below table:

Name Index	des	Index- Sponsor	Einbörsen- oder Mehrbörsen- index
[•]		[•] (sowie jede von diesem zur Berechnung und/oder Veröffentlichung des Indexkurses beauftragte Einheit)	[•]

Name Index	des	Börse	Bildschirm- seite
[•]		[•]	[•]
]			•

"Kursfixierungstag" ist, vorbehaltlich einer Anpassung gemäß § 7 der Emissionsspezifischen Bedingungen, der [*Datum einfügen*] bzw. wenn dieser Tag kein Börsengeschäftstag ist, der nächstfolgende Börsengeschäftstag.

"Schlusskurs" des Basiswertes ist

[wenn der Basiswert ein Aktienkorb ist, einfügen: der offizielle Schlusskurs der maßgeblichen Aktie an der Börse zu dem Bewertungszeitpunkt (wie in § 7 der Emissionsspezifischen Bedingungen definiert) am maßgeblichen Tag.]

[wenn der Basiswert ein Indexkorb ist, einfügen: der von der Berechnungsstelle festgestellte offizielle Schlusskurs des maßgeblichen Index am maßgeblichen Tag, wie vom Index-Sponsor berechnet und veröffentlicht.]

(2) Berechnung des Zinsbetrags. Der auf die Schuldverschreibungen zu zahlende Zinsbetrag wird nicht für eine bestimmte Periode berechnet (Bullet Zahlung), sondern wird berechnet indem der Zinssatz auf die festaeleate Stückelung angewendet wird und das hieraus resultierende Ergebnis auf die nächste Untereinheit der festgelegten Währung gerundet wird, wobei eine halbe Untereinheit aufgerundet wird oder die Rundung ansonsten gemäß der anwendbaren Marktkonvention erfolgt. Es erfolat keine einem Multiplizierung dieses Betrags mit Zinstagequotienten.

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Name of the Index	Index Sponsor	Single Exchange or Multi Exchange Index
[•]	[•] (as well as any entity which has been commissioned by it to calculate and/or publish the Index Level)	[•]

Name of the Index	Exchange	Screen Page
[•]	[•]	[●]

"Strike Fixing Date" is, subject to an adjustment pursuant to § 7 of the Issue Specific Conditions, [insert date], or if such day is not an Exchange Business Day, the next Exchange Business Day.

"Closing Price" of the Reference Asset is

[insert if the Reference Asset is a Share Basket: the official Closing Price of the relevant Share on the Exchange at the Valuation Time (as defined in § 7 of the Issue Specific Conditions) on the relevant day.]

[insert if the Reference Asset is an Index Basket: the official Closing Price of the relevant Index, as determined by the Calculation Agent on the relevant day and calculated and published by the Index Sponsor.]

(2) Calculation of Amount of Interest. The amount of interest payable under the Notes will not be calculated for any period of time (bullet payment) and shall be calculated by applying the Rate of Interest to the Specified Denomination and rounding the resultant figure to the nearest sub-unit of the Specified Currency, half of such sub-unit being rounded upwards or otherwise in accordance with the applicable market convention. There will be no multiplication of such sum by a day count fraction.

[In case of Notes governed by German law insert:

(3)Verzugszinsen. Der Zinslauf der Schuldverschreibungen endet mit Ablauf des Kalendertages, der dem Kalendertag vorangeht, Schuldverschreibungen die Rückzahlung fällig werden. Falls die Emittentin die Schuldverschreibungen bei Fälligkeit nicht einlöst, wird der ausstehende Gesamtnennbetrag der Schuldverschreibungen vom Kalendertag Fälligkeit (einschließlich) bis zum Kalendertag der tatsächlichen Rückzahlung der Schuldverschreibungen (ausschließlich) in Höhe des gesetzlich festgelegten Satzes für Verzugszinsen<sup>1</sup> verzinst. Weitergehende Ansprüche der Gläubiger bleiben unberührt. 1

### [Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

#### [Absichtlich ausgelassen.]]

#### § 3 RÜCKZAHLUNG

Soweit nicht zuvor bereits ganz oder teilweise zurückgezahlt oder angekauft und entwertet, werden die Schuldverschreibungen, vorbehaltlich einer Anpassung in Übereinstimmung mit den in § 4 der Emissionsspezifischen Bedingungen enthaltenen Bestimmungen zu ihrem Rückzahlungsbetrag am [Fälligkeitstag einfügen] (der "Fälligkeitstag") zurückgezahlt. Der "Rückzahlungsbetrag" in Bezug auf jede Schuldverschreibung entspricht [Rückzahlungskurs einfügen]% (der "Prozentsatz") Nennbetrags des jе Schuldverschreibung.

#### § 4 ZAHLUNGEN

### [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

(1) (a) Zahlung von Kapital. Die Zahlung von Kapital auf die Schuldverschreibungen erfolgt nach Maßgabe des nachstehenden Absatzes (2) an das

(3) Default Interest. The Notes shall cease to bear interest from the expiry of the calendar day preceding the due date for redemption. If the Issuer fails to redeem the Notes when due, interest shall continue to accrue on the outstanding aggregate principal amount of the Notes from, and including, the due date for redemption to, but excluding, the date of actual redemption of the Notes at the default rate of interest established by law<sup>1</sup>. This does not affect any additional rights that might be available to the Holders.]

### [In case of Notes governed by Romanian law insert:

(3) Default Interest. The Notes shall cease to bear interest from the expiry of the calendar day preceding the due date for redemption. If the Issuer fails to redeem the Notes when due, interest shall continue to accrue on the outstanding aggregate principal amount of the Notes from, and including, the due date for redemption to, but excluding, the date of actual redemption of the Notes at the rate of interest specified in § 2(1) of these Issue Specific Conditions. This does not affect any additional rights that might be available to the Holders.]

### § 3 REDEMPTION

Unless previously redeemed in whole or in part or purchased and cancelled, and subject to adjustment in accordance with the provisions set out in § 4 of the Issue Specific Conditions, the Notes shall be redeemed at their Final Redemption Amount on [insert Maturity Date] (the "Maturity Date"). The "Final Redemption Amount" in respect of each Note shall be [insert redemption rate] per cent. (the "Percentage") of the Principal Amount per Note.

### § 4 PAYMENTS

### [In case of Notes governed by German law insert:

- (1) (a) Payment of Principal. Payment of principal on the Notes shall be made, subject to paragraph (2) below, to the Clearing System or to its order for
- The default rate of interest established by law is five percentage points above the basic rate of interest published by Deutsche Bundesbank from time to time, §§ 288 (1), 247 (1) German Civil Code.

Der gesetzliche Verzugszinssatz beträgt für das Jahr fünf Prozentpunkte über dem von der Deutschen Bundesbank von Zeit zu Zeit veröffentlichten Basiszinssatz, §§ 288 Abs. 1, 247 Abs. 1 BGB.

Clearingsystem oder dessen Order zur Gutschrift auf den Konten der jeweiligen Kontoinhaber des Clearingsystems.

(b) Zahlung von Zinsen. Die Zahlung von Zinsen auf die Schuldverschreibungen erfolgt nach Maßgabe des nachstehenden Absatzes (2) an das Clearingsystem oder dessen Order zur Gutschrift auf den Konten der jeweiligen Kontoinhaber des Clearingsystems [im Fall von Zinszahlungen auf eine vorläufige Globalurkunde einfügen:, und im Falle von Zahlungen von Zinsen auf Schuldverschreibungen, die durch eine vorläufige Globalurkunde verbrieft sind, nach ordnungsgemäßer Bescheinigung gemäß § 1(2)(b) der Emissionsspezifischen Bedingungen].]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

credit to the accounts of the relevant accountholders of the Clearing System.

(b) Payment of Interest. Payment of interest on the Notes shall be made, subject to paragraph (2) below, to the Clearing System or to its order for credit to the accounts of the relevant accountholders of the Clearing System [in case of interest payments on a Temporary Global Note insert:, and in case of payment of interest on Notes represented by a Temporary Global Note, upon due certification as provided for in § 1 (2)(b) of the Issue Specific Conditions].]

### [In case of Notes governed by Romanian law insert:

- (1) (a) Payments of Principal and Interest. Payments of principal and/or interest on the Notes shall be made, subject to paragraph (2) below, [in case a paying agent other than the Issuer is appointed, insert: to the Paying Agent or to its order for credit] to the accounts of the relevant Holders specified in subparagraph (b) below.
- (b) Payment Reference Date. [In case no paying agent other than the Issuer is appointed, insert: The Issuer] [In case a paying agent other than the Issuer is appointed, insert: The Paying Agent(s) will process, on behalf of the Issuer, payments of principal and/or interest on the Notes to the Holders and] shall make payments of principal and/or interest on the Notes to the Holders shown in the Holders' Registry on the payment reference date (the "Payment Reference Date") determined as follows: (i) in relation to payments in accordance with § 5 of the General Conditions, the date when any notice declaring Notes due is given by a Holder in accordance with § 5(2) of the General Conditions and (ii) in relation to any other payments on the Notes, at the close of business on the 15th calendar day before the due date for payment thereof (including the Maturity Date). All payments validly made to the bank accounts specified by such Holder(s) shown in the Holders' Registry on such Payment Reference Date will constitute an effective discharge of [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Issuer and the Paying Agent(s)] in respect of such payments.

Any person who acquires a Note between a Payment Reference Date and the corresponding due date for a payment of interest shall not be entitled to receive payment of interest on the Notes for the corresponding interest due date notwithstanding that such person is shown in the Holders' Registry on the relevant interest due date

as the Holder of the Note.

No Holder may transfer its Note(s) during the period from, and including, [in case of Notes admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A. insert: the second Business Day prior to] the Payment Reference Date immediately preceding the Maturity Date up to, and including the Maturity Date.

(c) Payment Logistics. Payments of principal and/or interest on the Notes will be made in the Specified Currency by transfer to an account denominated in the Specified Currency, such account being specified by the Holder to [in case no paying agent other than the Issuer is appointed, insert: the Issuer is appointed, insert: the Paying Agent(s)] at least 5 calendar days prior to the relevant due date.

[In case no paying agent other than the Issuer is appointed, insert: The Issuer] [in case a paying agent other than the Issuer is appointed, insert: The Paying Agent(s)] shall be under no obligation to make payment to a Holder unless and until adequate payment account details have been provided to [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is **appointed, insert:** the Paying Agent(s)] to enable payment to be made in accordance with these Terms and Conditions and no additional interest will be payable as a result of any late payment occasioned by the failure of the Holder to provide such adequate payment account details. Holders are required to ensure that [in case no paying agent other than the Issuer is appointed, insert: the Issuer] [in case a paying agent other than the Issuer is appointed, insert: the Paying Agent(s)] [has] [have] all the details necessary for processing the payments of principal and/or interest on the Notes including but not limited to: bank account (IBAN format) and the name of the bank with whom the account has been opened, specification of whether the Holder is a legal person or natural person and (i) for natural persons – name and surname, personal identification number (if any), citizenship, tax residence, serial number of the identity card, address, and (ii) for legal persons (incorporated or unincorporated) - corporate name, registered seat, sole identification code or fiscal code, registration number with the Trade Registry (if any), tax residence.

No payments of principal and/or interest amounts will be made in cash, by cheque or by postal order.

Any fees levied by the intermediary banks (which, for the avoidance of doubt, shall not include the Issuer [in case a paying agent other than the

(2) Zahlungsweise. Vorbehaltlich geltender steuerlicher und sonstiger gesetzlicher Regelungen und Vorschriften erfolgen auf die Schuldverschreibungen zu leistende Zahlungen in der festgelegten Währung.

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen und deren festgelegte Währung RON ist, einfügen:

[Absichtlich ausgelassen.]]

**Issuer is appointed, insert:** nor the Paying Agent(s)]) in respect of payments hereunder shall be borne by the Holders.]

(2) Manner of Payment. Subject to applicable fiscal and other laws and regulations, payments of amounts due in respect of the Notes shall be made in the Specified Currency.

### [In case of Notes governed by Romanian law the Specified Currency of which is RON insert:

The Holders irrevocably agree that the Issuer may, on any Interest Payment Date, by giving at least 30 days' notice in accordance with § 7 of the General Conditions and any applicable legal provisions and on or after the date on which (i) Romania has introduced Euro as its legal currency (as provided in the Treaty on the Functioning of the European Union, as amended from time to time (the "Treaty")) or (ii) events have occurred which have substantially the same effects, redenominate all, but not some only, of the Notes into Euro and adjust the aggregate principal amount and the Specified Denomination of the Notes accordingly, as described below. The date on which such redenomination becomes effective shall be referred to in this § 4 of the Issue Specific Conditions as the "Redenomination Date".

The redenomination of the Notes shall be made by converting the Specified Denomination of each Note from RON into Euro using the applicable RON/Euro conversion mechanism established by the Council of the European Union and the European Parliament pursuant to Article 133 of the Treaty and, unless otherwise provided under the above-mentioned conversion mechanism, rounding the resultant figure to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Unless otherwise provided under the above-mentioned conversion mechanism and if the Issuer so elects, the figure resulting from conversion of the Specified Denomination of each Note using the applicable RON/Euro conversion rate shall be rounded down to the nearest Euro. The specified denomination of the Notes in Euro so determined shall be notified to the Holders in accordance with § 7 of the General Conditions and any applicable legal provisions. Any balance remaining from the redenomination with a denomination higher than Euro 0.01 shall be paid by way of cash adjustment rounded to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Such cash adjustment will be payable in Euro on the Redenomination Date in the manner notified to the Holders by the Issuer.

Upon redenomination of the Notes, any reference in these Terms and Conditions to RON shall be construed as a reference to Euro.

### [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

- (3) Erfüllung. Die Emittentin wird durch Leistung der Zahlung an das Clearingsystem oder dessen Order von ihrer Zahlungspflicht befreit.]
- ([4]) Zahltag. Sofern der Fälligkeitstag für eine Zahlung in Bezug auf die Schuldverschreibungen ansonsten auf einen Kalendertag fiele, der kein Zahltag (wie nachstehend definiert) ist, so wird der Fälligkeitstag für die Zahlung

[Bei Anwendung der Modified Following Business Day Convention einfügen: auf den nächstfolgenden Kalendertag verschoben, bei dem es sich um einen Zahltag handelt, es sei denn, der Fälligkeitstag für diese Zahlung würde dadurch in den nächsten Kalendermonat fallen; in diesem Fall wird der Fälligkeitstag für diese Zahlung auf den unmittelbar vorausgehenden Kalendertag vorgezogen, bei dem es sich um einen Zahltag handelt.]

[Bei Anwendung der Following Business Day Convention einfügen: auf den nächstfolgenden Kalendertag verschoben, bei dem es sich um einen Zahltag handelt.]

[Bei Anwendung der Preceding Business Day Convention einfügen: auf den unmittelbar vorausgehenden Kalendertag vorgezogen, bei dem es sich um einen Zahltag handelt.]

"Zahltag" bezeichnet einen Kalendertag (außer einem Samstag oder Sonntag), (i) an dem das Clearingsystem geöffnet ist und (ii) [der ein Geschäftstag (wie in 1([•]) der Emissionsspezifischen Bedingungen definiert) ist] dem [soweit erforderlich Geschäftsbanken Devisenmärkte und [sämtliche relevanten Finanzzentren einfügen] Zahlungen abwickeln und für den allgemeinen Geschäftsverkehr (einschließlich des Handels in Devisen und Fremdwährungseinlagen) geöffnet sind] [soweit erforderlich einfügen: [und] das Trans-European Automated Real-time Gross Settlement Express Transfer System 2 oder dessen Nachfolger ("TARGET") geöffnet ist].

[Im Fall von Schuldverschreibungen mit laufender Verzinsung einfügen: Falls der Fälligkeitstag einer Zahlung von Zinsen (wie oben

[In case no paying agent other than the Issuer is appointed, insert: The Issuer shall not] [in case a paying agent other than the Issuer is appointed, insert: Neither the Issuer nor the Paying Agent(s) shall] be liable to the Holders or any other person for any commissions, costs, losses or expenses in relation to or resulting from the credit or transfer of Euro or any currency conversion or rounding effected in connection therewith.]

### [In case of Notes governed by German law insert:

- (3) *Discharge*. The Issuer shall be discharged by payment to, or to the order of, the Clearing System.]
- ([4]) Payment Business Day. If the due date for any payment in respect of the Notes would otherwise fall on a calendar day which is not a Payment Business Day (as defined below), the due date for such payment shall be

[In case Modified Following Business Day Convention applies, insert: postponed to the next calendar day which is a Payment Business Day unless the due date for such payment would thereby fall into the next calendar month, in which event the due date for such payment shall be the immediately preceding calendar day which is a Payment Business Day.]

[In case Following Business Day Convention applies, insert: postponed to the next calendar day which is a Payment Business Day.]

[In case Preceding Business Day Convention applies, insert: moved forward to the immediately preceding calendar day which is a Payment Business Day.]

"Payment Business Day" means a calendar day (other than a Saturday or a Sunday) (i) on which the Clearing System is open and (ii) [which is a Business Day (as defined in § 1([●]) of the Issue Specific Conditions)] [on which [insert, as applicable: commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in [insert all relevant financial centres] [insert, as applicable: [and] the Trans-European Automated Real-time Gross Settlement Express Transfer System 2 or its successor ("TARGET") is open].

[In case of Notes with periodic interest, insert: If the due date for a payment of interest is [in case Modified Following Business Day Convention beschrieben) [falls Modified Following Business Day Convention oder Preceding Business Day Convention Anwendung findet, einfügen: vorgezogen wird] [oder] [falls Modified Following Business Day Convention oder Following Business Day Convention Anwendung findet, einfügen: sich nach hinten verschiebt], wird der Zinsbetrag nicht entsprechend angepasst.]

Falls der Fälligkeitstag der Rückzahlung des Nennbetrags der Schuldverschreibungen angepasst wird, ist der Gläubiger nicht berechtigt, Zahlungen aufgrund dieser Anpassung zu verlangen.

([5]) Bezugnahmen auf Kapital [im Fall von Schuldverschreibungen, die deutschem Recht unterliegen und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen: und Zinsen]. Bezugnahmen in diesen Emissionsbedingungen auf "Kapital" der Schuldverschreibungen schließen, soweit anwendbar, die folgenden Beträge ein: den Rückzahlungsbetrag der Schuldverschreibungen § 3 (wie in der Emissionsspezifischen Bedingungen angegeben); den vorzeitigen Rückzahlungsbetrag der Schuldverschreibungen (wie in § 2(2) der Allgemeinen Bedingungen angegeben); sowie jeden Aufschlag sowie sonstige auf oder in Bezug auf die Schuldverschreibungen zahlbaren Beträge (außer Zinsen). [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzuas zahlen wird. einfügen: Bezugnahmen in den Emissionsbedingungen auf "Zinsen" auf Schuldverschreibungen schließen, soweit anwendbar, sämtliche gemäß § 6(1) der Emissionsspezifischen Bedingungen zahlbaren § 6(1) zusätzlichen Beträge (wie in Emissionsspezifischen Bedingungen definiert) ein.]

# § 5 [DIE EMISSIONSSTELLE][,] [UND] [DIE HAUPTZAHLSTELLE] [UND] [DIE ZAHLSTELLE[N]] UND BERECHNUNGSSTELLE

[Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Bestellung: bezeichnete Geschäftsstellein. Die anfänglich bestellte Emissionsstelle und die anfänglich bestellte Hauptzahlstelle [falls (eine) weitere Zahlstelle(n) ernannt werden soll(en), einfügen: und anfänglich die bestellte(n) Zahlstelle(n)] und die anfänglich bestellte Berechnungsstelle die anfänglich und bezeichnete[n] Geschäftsstelle[n] lauten wie folgt:

or Preceding Business Day Convention applies, insert: brought forward] [or] [in case Modified Following Business Day Convention or Following Business Day Convention applies, insert: postponed] (as described above), the amount of interest shall not be adjusted accordingly.]

If the due date for the redemption of the principal amount of the Notes is adjusted the Holder shall not be entitled to payments in respect of such adjustment.

([5]) References to Principal [in case of Notes governed by German law and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert: and Interest]. References in these Terms and Conditions to "principal" in respect of the Notes shall be deemed to include, as applicable: the Final Redemption Amount of the Notes (as specified in § 3 of the Issue Specific Conditions); the Early Redemption Amount of the Notes (as specified in § 2(2) of the General Conditions); and any premium and any other amounts (other than interest) which may be payable under or in respect of the Notes. [In case of Notes governed by German law and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert: References in the Terms and Conditions to "interest" in respect of the Notes shall be deemed to include, as applicable, any Additional Amounts (as defined in § 6(1) of the Issue Specific Conditions) which may be payable under § 6(1) of the Issue Specific Conditions.]

# § 5 [FISCAL AGENT][,] [AND] [PRINCIPAL PAYING AGENT] [AND] [PAYING AGENT[S]] AND CALCULATION AGENT

[In case of Notes governed by German law insert:

(1) Appointment; Specified Office[s]. The initial Fiscal Agent and the initial Principal Paying Agent [in case (a) further paying agent(s) shall be appointed, insert: and the initial Paying Agent(s)] and the initial Calculation Agent and [its] [their [respective]] initial specified office[s] are:

Emissionsstelle und Hauptzahlstelle:

[Falls BNP Paribas Securities Services, Luxembourg Branch als anfängliche Emissions- und Hauptzahlstelle ernannt werden soll, einfügen:

> BNP Paribas Securities Services, Luxembourg Branch 33, rue de Gasperich 5826 Hesperange Großherzogtum Luxemburg]

[Falls eine andere Emissions- und Hauptzahlstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]

Berechnungsstelle:

[Falls Banca Comercială Română S.A. als anfängliche Berechnungsstelle ernannt werden soll, einfügen:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bukarest Rumänien]

[Falls eine andere Berechnungsstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]]

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

Fiscal Agent and Principal Paying Agent:

[In case BNP Paribas Securities Services, Luxembourg Branch shall be appointed as initial Fiscal and Principal Paying Agent insert:

> BNP Paribas Securities Services, Luxembourg Branch 33, rue de Gasperich 5826 Hesperange Grand Duchy of Luxembourg]

[In case another Fiscal and Principal Paying Agent shall be appointed, insert its name and initial specified office.]

Calculation Agent:

[In case Banca Comercială Română S.A. shall be appointed as initial Calculation Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romania]

[In case another Calculation Agent shall be appointed, insert its name and initial specified office.]]

[In case of Notes governed by Romanian law insert:

(1) Appointment; Specified Office[s]. The initial Principal Paying Agent [in case (a) further paying agent(s) shall be appointed, insert: and the initial Paying Agent(s)] and [its] [their [respective]] initial specified office[s] are:

Principal Paying Agent:

[In case Banca Comercială Română S.A. shall be appointed as initial Principal Paying Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romanial

[In case another Principal Paying Agent shall be appointed, insert its name and initial specified office.]

Calculation Agent:

[In case Banca Comercială Română S.A. shall be appointed as initial Calculation Agent insert:

Banca Comercială Română S.A. 5 Regina Elisabeta Blvd 030016 Bucharest Romania] [Falls eine zusätzliche oder andere Zahlstelle ernannt werden soll, sind ihr Name und ihre anfänglich bezeichnete Geschäftsstelle einzufügen.]

Soweit in den Emissionsbedingungen der Begriff "Zahlstelle(n)" erwähnt wird, so schließt dieser Begriff die Hauptzahlstelle mit ein.

### [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

Die Emissionsstelle, die Zahlstelle(n) und die Berechnungsstelle behalten sich das Recht vor, jederzeit ihre jeweilige bezeichnete Geschäftsstelle durch eine andere bezeichnete Geschäftsstelle in derselben Stadt zu ersetzen.

(2) Änderung der Bestellung oder Abberufung. Die Emittentin behält sich das Recht vor, jederzeit die Bestellung der Emissionsstelle oder Zahlstelle oder der Berechnungsstelle zu ändern oder zu beenden und eine andere Emissionsstelle, Berechnungsstelle oder zusätzliche oder andere Zahlstellen zu bestellen. Die Emittentin wird jedoch eine Emissionsstelle und eine iederzeit (i) Berechnungsstelle unterhalten und (ii), solange die Schuldverschreibungen an einer Wertpapierbörse notiert sind, eine Zahlstelle (die die Emissionsstelle sein kann) mit bezeichneter Geschäftsstelle an einem Ort unterhalten, den die Regeln dieser Börse oder ihrer Aufsichtsbehörde[n] verlangen.

Die Emittentin wird die Gläubiger von jeder Änderung, Abberufung, Bestellung oder jedem sonstigen Wechsel sobald wie möglich nach Eintritt der Wirksamkeit einer solchen Veränderung informieren.

- (3)Beauftragte der Emittentin. Die Zahlstellen Emissionsstelle, die und die Berechnungsstelle handeln ausschließlich als Beauftragte der Emittentin und übernehmen keinerlei Verpflichtungen gegenüber den Gläubigern; es wird kein Auftragsoder Treuhandverhältnis zwischen ihnen und den Gläubigern begründet.
- (4) Verbindlichkeit der Festsetzungen. Alle Bescheinigungen. Mitteilungen, Gutachten. Festsetzungen, Berechnungen, Quotierungen und Entscheidungen, die von der Berechnungsstelle und der Emissionsstelle für die Zwecke der Emissionsbedingungen gemacht, abgegeben, getroffen oder eingeholt werden, sind (sofern keine vorsätzliche Pflichtverletzung, kein böser Glaube und kein offensichtlicher Irrtum vorliegt) für die Emittentin, die Zahlstellen und die Gläubiger bindend, und, sofern keiner der vorstehend genannten Umstände vorliegt, haftet

[In case another Calculation Agent shall be appointed, insert its name and initial specified office.]]

[In case an additional or other paying agent shall be appointed, insert its name and initial specified office.]

Where the Terms and Conditions refer to the term "Paying Agent(s)", such term shall include the Principal Paying Agent.

### [In case of Notes governed by German law insert:

The Fiscal Agent, the Paying Agent(s) and the Calculation Agent reserve the right at any time to change their respective specified offices to some other specified offices in the same city.

(2) Variation or Termination of Appointment. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent or any Paying Agent or the Calculation Agent and to appoint another Fiscal Agent, Calculation Agent or additional or other Paying Agents. The Issuer shall at all times maintain (i) a Fiscal Agent and a Calculation Agent and (ii) so long as the Notes are listed on a stock exchange, a Paying Agent (which may be the Fiscal Agent) with a specified office in such place as may be required by the rules of such stock exchange or its supervisory [authority] [authorities].

The Issuer will give notice to the Holders of any variation, termination, appointment or any other change as soon as possible upon the effectiveness of such change.

- (3) Agents of the Issuer. The Fiscal Agent, the Paying Agents and the Calculation Agent act solely as agents of the Issuer and do not have any obligations towards or relationship of agency or trust to any Holder.
- (4) Determinations Binding. All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of the Terms and Conditions by the Calculation Agent and the Fiscal Agent shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Paying Agents, and the Holders and, in the absence of the aforesaid, no liability to the Issuer, the Paying Agents or the Holders shall attach to the Fiscal Agent or the Calculation Agent in connection with

Emissionsstelle oder die Berechnungsstelle nicht gegenüber der Emittentin, den Zahlstellen oder den Gläubigern im Zusammenhang mit der Ausübung oder Nichtausübung ihrer Rechte und Pflichten und ihres Ermessens gemäß solchen Bestimmungen.

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

#### § 6 STEUERN

(1) Generelle Besteuerung. Sämtliche Zahlungen von Kapital und/oder Zinsen in Bezug auf die Schuldverschreibungen durch oder im Namen der Emittentin sind frei von und ohne Einbehalt oder Abzug von Steuern, Gebühren, Veranlagungen oder öffentlichen Abgaben welcher Art auch immer, die von oder innerhalb von Rumänien durch irgendeine Abgabenbehörde auferlegt, erhoben, eingezogen, einbehalten oder veranlagt werden, zu leisten, sofern ein derartiger Einbehalt oder Abzug nicht gesetzlich vorgesehen ist.

### [Im Fall von Schuldverschreibungen, die deutschem Recht unterliegen, einfügen:

In diesem Fall [falls die Emittentin keine zusätzlichen Beträge im Fall eines steuerlichen

the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

### [In case of Notes governed by Romanian law insert:

The Paying Agent(s) and the Calculation Agent reserve the right at any time to change their respective specified offices to some other specified offices in the same city.

- (2) Variation or Termination of Appointment. The Issuer reserves the right at any time to vary or terminate the appointment of the Paying Agent(s) and/or of the Calculation Agent and to appoint another Calculation Agent and/or additional or other Paying Agents. The Issuer shall at all times so long as the Notes are admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucuresti S.A. maintain a Paying Agent (which may be the Issuer) with a specified office in such place as may be required by the rules of such regulated market or its supervisory authority. If and for so long as the Notes are admitted to trading on the spot regulated market or an alternative trading system operated by Bursa de Valori Bucureşti S.A., the Issuer shall maintain a Paying Agent (which may be the Issuer) having its specified office in Bucharest, Romania. The Issuer will give notice to the Holders of any variation, termination, appointment or any other change as soon as possible upon the effectiveness of such change.
- (3) Agents of the Issuer. The Paying Agents and the Calculation Agent act solely as agents of the Issuer and do not have any obligations towards or relationship of agency or trust to any Holder.]

### § 6 TAXATION

(1) General Taxation. All payments of principal and/or interest by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within Romania or by any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.

### [In case of Notes governed by German law please insert:

In that event, the Issuer [in case the Issuer will not pay additional amounts in case of a tax

Einbehalts oder Abzugs zahlen wird, einfügen: ist die Emittentin nicht verpflichtet, zusätzliche Beträge im Hinblick auf einen solchen Einbehalt oder Abzug zu leisten.] [falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen: wird die Emittentin jene zusätzlichen Beträge (die "zusätzlichen Beträge") an den Gläubiger zahlen, die erforderlich sind, um den Gläubiger so zu stellen, als hätte er die Beträge ohne Einbehalt oder Abzug erhalten, ausgenommen dass keine derartigen zusätzlichen Beträge hinsichtlich einer Schuldverschreibung zahlbar sind:

(a) an einen Gläubiger oder an einen Dritten im Namen des Gläubigers, der zur Zahlung solcher Veranlagungen Steuern, Abgaben, oder öffentlicher Abgaben hinsichtlich einer Schuldverschreibung aufgrund einer anderen Verbindung mit Rumänien als jene der bloßen Inhaberschaft einer Schuldverschreibung verpflichtet ist: oder

(b) die zur Zahlung mehr als 30 Kalendertage nach dem Zeitpunkt vorgelegt wird, an dem eine Zahlung erstmals fällig wird, oder (falls ein fälliger unrechtmäßig zurückgehalten Betrag oder verweigert wird) nach dem Zeitpunkt, an dem eine vollständige Bezahlung des ausstehenden Betrags erfolgt, oder (falls früher) nach dem Zeitpunkt, der sieben Kalendertage nach jenem Kalendertag liegt, an dem eine Mitteilung an die Gläubiger ordnungsgemäß gemäß § 7 der Allgemeinen Bedingungen erfolgt, wonach bei weiterer Vorlage der Schuldverschreibungen die Zahlung erfolgen wird, vorausgesetzt, dass die Zahlung tatsächlich bei Vorlage durchgeführt wird, außer in dem Ausmaß, in dem der Gläubiger zu zusätzlichen Beträgen bei Vorlage zur Zahlung am 30. Kalendertag berechtigt gewesen wäre; oder

(c) sofern ein solcher Einbehalt oder Abzug auf Zahlungen an eine natürliche Person auferlegt wird und nach Maßgabe der Richtlinie 2003/48/EG des Rates oder einer anderen Richtlinie der Europäischen Union oder Rechtsnorm, die der Umsetzung der Schlussfolgerungen des Treffens des ECOFIN-Rates vom 26.–27. November 2000 über die Besteuerung von Einkünften aus Geldanlagen dient, einer solchen Richtlinie entspricht oder zu deren Anpassung eingeführt wird, gemacht werden muss; oder

(d) die durch oder im Namen eines Gläubigers zur Zahlung vorgelegt wird, der in der Lage gewesen wäre, einen solchen Einbehalt oder Abzug durch Vorlage der betreffenden Schuldverschreibung bei einer anderen Zahlstelle in einem Mitgliedstaat der Europäischen Union zu vermeiden[.] [; oder]

withholding or deduction, insert: shall not be required to pay additional amounts in respect of such withholding or deduction] [in case the Issuer will pay additional amounts in case of a tax withholding or deduction, insert: shall pay such additional amounts (the "Additional Amounts") to the Holder as shall result in receipt by that Holder of such amounts as would have been received by it had no such withholding or deduction been required, except that no such Additional Amounts shall be payable with respect to any Note:

(a) to, or to a third party on behalf of, a Holder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note by reason of its having some connection with Romania other than the mere holding of the Note; or

(b) presented for payment more than 30 calendar days after the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven calendar days after that on which notice is duly given to the Holders in accordance with § 7 of Gerneral Conditions that, upon further presentation of the Notes being made, such payment will be made, provided that payment is in fact made upon such presentation, except to the extent that the Holder would have been entitled to such Additional Amounts on presenting the Note for payment on the thirtieth such calendar day; or

(c) where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to European Council Directive 2003/48/EC or any other European Union Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings or any law implementing or complying with, or introduced in order to conform to, such Directive; or

(d) presented for payment by or on behalf of a Holder who would have been able to avoid such withholding or deduction by presenting the relevant Note to another Paying Agent in a Member State of the European Union[.] [; or]

[Falls die Emittentin keine zusätzlichen Beträge im Fall eines Einbehalts oder Abzugs nach Maßgabe des rumänischen Gesetzes Nr. 571/2003 über die Abgabenordnung in der am Begebungstag der ersten Tranche einer Serie von Schuldverschreibungen gültigen Fassung zahlen wird, einfügen: (e) in der Höhe, in der ein solcher Einbehalt oder Abzug nach Maßgabe des rumänischen Gesetzes Nr. 571/2003 über die Abgabenordnung in der am Begebungstag ersten Tranche dieser Serie Schuldverschreibungen gültigen Fassung erforderlich ist.11

[Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, einfügen:

[Absichtlich ausgelassen.]]

[in case the Issuer will not pay additional amounts in case of a withholding or deduction made pursuant to Romanian Law no. 571/2003 on the Fiscal Code as in force on the date on which the first tranche of any series of Notes is issued, insert: (e) to the extent such withholding or deduction is required to be made pursuant to Romanian Law no. 571/2003 on the Fiscal Code, as in force on the date on which the first tranche of this series of Notes is issued.]]

### [In case of Notes governed by Romanian law insert:

The Issuer shall withhold or deduct from amounts payable under the Notes to a Holder or beneficial owner of Notes sufficient funds for the payment of any tax that it is required to withhold or deduct under Romanian law and it shall not be required to pay additional amounts to the Holder in respect of such withholding or deduction. In this case, the Issuer shall (subject to the applicable law and upon the relevant Holder's request) provide that Holder with a certificate evidencing such withholding in Romania (certificatul de atestare a impozitului plătit de nerezident) issued by the competent Romanian tax authority.

Nevertheless, the Issuer shall not apply the withholding or deduction required by law or apply a lower rate of withholding or deduction if:

- (i) the Holder entitled to payment of interest on the Notes is resident for tax purposes in a jurisidiction with which Romania has concluded a treaty for the avoidance of double taxation and in accordance with such treaty the relevant payment of interest on the Notes may be made without withholding or deduction in Romania, or subject to a lower rate of withholding or deduction in Romania than the rate imposed under Romanian law at the time of payment, and
- (ii) at least 5 calendar days prior to the relevant due date that Holder provides to the Issuer (x) a tax residency certificate (in original or notarized photocopy form) valid for the respective interest due date (together with a certified and notarized translation thereof into the English or the Romanian language if such certificate is issued in a language other than the English or the Romanian language) issued by the competent tax authority in the jurisdiction where such Holder is tax resident and attesting such Holder's tax residency in such jurisdiction and (y) any other documentary evidence as may be required from time to time by Romanian law and as notified by the Issuer in accordance with § 7 of the General Conditions to the Holders.]

(2) FATCA. Die Emittentin ist berechtigt, von den einen Gläubiger oder einen an Schuldverschreibungen wirtschaftlich Berechtigten unter den Schuldverschreibungen zu zahlenden Beträgen diejenigen Beträge einzubehalten oder abzuziehen, die sie gemäß (a) Section 1471 bis 1474 des U.S. Internal Revenue Code von 1986 oder damit zusammenhängenden Verordnungen oder sonstigen amtlichen Richtlinien (die "U.S. Bestimmungen"), (b) gemäß einem Abkommen, einem Gesetz, einer Verordnung oder sonstigen amtlichen Richtlinien, das bzw. die in einem anderen Staat besteht bzw. bestehen und der Umsetzung der U.S. Bestimmungen dient bzw. dienen (die "ausländischen Bestimmungen"). (c) gemäß einem zwischenstaatlichen Vertrag zwischen den Vereinigten Staaten und einem anderen Staat, der der Umsetzung der U.S. Bestimmungen dient (der "zwischenstaatliche Vertrag"), oder (d) gemäß einer Vereinbarung, die in Emittentin Umsetzung der Bestimmungen, der ausländischen Bestimmungen oder eines zwischenstaatlichen Vertrags mit dem U.S. Internal Revenue Service, der Regierung der Vereinigten Staaten oder etwaigen staatlichen Behörden oder Steuerbehörden in einem anderen Staat geschlossen hat (zusammen mit den U.S. Bestimmungen, den ausländischen Bestimmungen und dem zwischenstaatlichen Vertrag, "FATCA") einzubehalten oder abzuziehen verpflichtet ist. Die Emittentin ist nicht verpflichtet, irgendwelche zusätzlichen Beträge aufgrund einer Steuer, die sie oder ein Intermediär im Zusammenhang mit FATCA einbehält, zu zahlen.

[Im Fall von Schuldverschreibungen mit laufender Verzinsung, die deutschem Recht unterliegen, und falls die Emittentin zusätzliche Beträge im Fall eines steuerlichen Einbehalts oder Abzugs zahlen wird, einfügen:

Vorzeitige Rückzahlung aus steuerlichen Die Schuldverschreibungen können insgesamt, jedoch nicht teilweise, nach Wahl der Emittentin mit einer Kündigungsfrist von nicht weniger als [Mindestkündigungsfrist einfügen] und nicht mehr als [Höchstkündigungsfrist einfügen] [Kalendertagen] [Geschäftstagen] gegenüber der Emissionsstelle und gemäß § 7 der Allgemeinen Bedingungen aegenüber den Gläubigern vorzeitig gekündigt (wobei diese Kündiauna unwiderruflich ist) und jederzeit zurückgezahlt werden, falls die Emittentin am nächstfolgenden Zinszahltag zur Zahlung von gemäß zusätzlichen Beträgen § 6(1) Emissionsspezifischen Bedingungen verpflichtet sein wird, und zwar als Folge einer Änderung oder Ergänzung der Steuer- oder Abgabengesetze und vorschriften von Rumänien oder deren politischen Untergliederungen oder Steuerbehörden oder als Folge einer Änderung oder Ergänzung der

(2) FATCA. The Issuer is authorised to withhold or deduct from amounts payable under the Notes to a Holder or beneficial owner of Notes any amount that it is required to withhold or deduct pursuant to (a) sections 1471 to 1474 of the U.S. Internal Revenue Code of 1986 or any associated regulations or other official guidance (the "U.S. Provisions"); (b) any treaty, law, regulation or other official guidance enacted in any other country which facilitates the implementation of the U.S. Provisions (the "Foreign Provisions"); (c) any intergovernmental agreement between the United States and any other country, which facilitates the implementation of the U.S. Provisions (the "Intergovernmental Agreement"); or (d) any agreement regarding the implementation of the U.S. Provisions, the Foreign Provisions and any Intergovernmental Agreement entered into by the Issuer with the U.S. Internal Revenue Service, the U.S. government or any governmental or taxation authority in any other country (together with the U.S. Provisions. Foreign Provisions and Intergovernmental Agreement, "FATCA"). The Issuer will not be required to make any payment of additional amounts for or on account of any tax deducted by the Issuer or an intermediary in compliance with FATCA.

[In case of Notes governed by German law with periodic interest and in case the Issuer will pay additional amounts in case of a tax withholding or deduction insert:

(3) Early Redemption for Reasons of Taxation. The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than [insert Minimum Notice Period] nor more than [insert Maximum Notice Period] [calendar days] [Business Days]' prior notice of redemption to the Fiscal Agent and, in accordance with § 7 of the General Conditions, to the Holders (which notice shall be irrevocable), if on the next succeeding Interest Payment Date, the Issuer will become obliged to pay Additional Amounts pursuant to § 6(1) of the Issue Specific Conditions and as a result of any change in, or amendment to, the laws or regulations of Romania or of any political subdivision or taxing authority thereof or therein, or as a result of any change in, or amendment to, an official interpretation or application of such laws or regulations, which amendment or change is effective on or after the date on which the last tranche of this series of

Anwendung oder der offiziellen Auslegung dieser Gesetze und Vorschriften (vorausgesetzt, diese Änderung oder Ergänzung wird am oder nach dem Kalendertag, an dem die letzte Tranche dieser Serie von Schuldverschreibungen begeben wird, wirksam), und eine solche Änderung oder Ergänzung nachgewiesen wurde durch durch die Emittentin Einreichung bei der Emissionsstelle (die eine solche Bestätigung und solches Gutachten als ausreichenden Nachweis hierüber anerkennen wird) von (i) einer bevollmächtigten Vertretern von zwei Emittentin im Namen der Emittentin unterzeichneten Bestätigung, in der ausgeführt wird, dass eine solche Änderung oder Ergänzung eingetreten ist (unabhängig davon, ob eine solche Änderung oder Ergänzung zu diesem Zeitpunkt bereits in Kraft ist), in der die Tatsachen, die hierzu geführt haben, beschrieben werden und festgestellt wird, dass diese Verpflichtung von der Emittentin nicht durch das Ergreifen vernünftiger, ihr zur Verfügung stehender Maßnahmen abgewendet werden kann, und (ii) einem Gutachten eines unabhängigen Rechtsberaters von anerkannter Reputation, besagend, dass eine solche Änderung oder Ergänzung eingetreten ist (unabhängig davon, ob eine solche Änderung oder Ergänzung zu diesem Zeitpunkt bereits in Kraft ist), wobei eine solche Kündigung nicht früher als 90 Kalendertage vor dem frühest möglichen Termin erfolgen darf, an dem die Emittentin verpflichtet wäre, solche zusätzlichen Beträge in Bezua auf Schuldverschreibungen zu zahlen, falls zu diesem Zeitpunkt eine Zahlung fällig wäre. Eine Kündigung darf nicht erfolgen, wenn zu dem Zeitpunkt, zu dem die Kündigung erfolgt, die Verpflichtung zur Zahlung von zusätzlichen Beträgen nicht mehr wirksam ist.

Die gemäß diesem § 6(3) der Emissionsspezifischen Bedingungen gekündigten Schuldverschreibungen werden zu ihrem vorzeitigen Rückzahlungsbetrag (wie in § 2 der Allgemeinen Bedingungen definiert) zuzüglich dem Rückzahlungstag etwaiger bis zu (ausschließlich) aufgelaufener Zinsen zurückgezahlt.]

Notes is issued, and such amendment or change has been evidenced by the delivery by the Issuer to the Fiscal Agent (who shall accept such certificate and opinion as sufficient evidence thereof) of (i) a certificate signed by two authorised representatives of the Issuer on behalf of the Issuer stating that such amendment or change has occurred (irrespective of whether such amendment or change is then effective), describing the facts leading thereto and stating that such requirement cannot be avoided by the Issuer taking reasonable measures available to it and (ii) an opinion of independent legal advisers of reputation to the effect that such amendment or change has occurred (irrespective of whether such amendment or change is then effective), provided that no such notice of redemption shall be given earlier than 90 calendar days prior to the earliest date on which the Issuer would be obliged to pay such Additional Amounts were a payment in respect of the Notes then due. No such notice of redemption shall be given if at the time such notice is given, the obligation to pay such Additional Amounts does not remain in effect.

Notes redeemed pursuant to this § 6(3) of the Issue Specific Conditions will be redeemed at their Early Redemption Amount (as defined below) together with interest, if any, accrued to, but excluding, the date of redemption.]

### §§ 7 – 9 of the Issue Specific Conditions applying to Option I and Option II

[DIE FOLGENDEN §§ 7 – 9 DER EMISSIONSSPEZIFISCHEN BEDINGUNGEN SIND SOWOHL FÜR OPTION I ALS AUCH FÜR OPTION II ANWENDBAR]

[Im Falle von Schuldverschreibungen, die Aktien als Basiswert haben, sind die folgenden Bestimmungen anwendbar:

#### § 7 MARKTSTÖRUNGEN IN BEZUG AUF DIE AKTIEN

#### (a) Marktstörungen

[Im Falle von Schuldverschreibungen, die einen Aktienkorb als Basiswert haben, einfügen: Der Referenztag für jede nicht vom Eintritt eines Unterbrechungstages (wie von der Berechnungsstelle festgelegt) betroffene Aktie ist der Vorgesehene Referenztag.1

Stellt die Berechnungsstelle fest, dass es sich bei dem Referenztag für eine Aktie um einen Unterbrechungstag handelt, so ist der Referenztag für diese Aktie der nächstfolgende Vorgesehene Handelstag, Feststellung der nach Berechnungsstelle in Bezug auf diese Aktie kein Unterbrechungstag ist, es sei denn. Berechnungsstelle stellt fest, dass jeder der aufeinander folgenden Vorgesehenen Handelstage bis zum und einschließlich des Referenzstichtags ein Unterbrechungstag ist. In diesem Fall oder wenn ein Referenztag auf den Referenzstichtag fällt, da der ursprünglich vorgesehene Tag kein Vorgesehener Handelstag ist:

- (i) ist dieser Referenzstichtag ungeachtet dessen, dass er ein Unterbrechungstag ist oder kein Vorgesehener Handelstag, als Referenztag für diese Aktie anzusehen; und
- (ii) bestimmt die Berechnungsstelle an diesem Referenzstichtag den Wert der Aktie Bewertungszeitpunkt anhand ihrer nach Treu und Glauben vorgenommenen Schätzung (und diese Feststellung der Berechnungsstelle gemäß dieses Absatzes als Aktienkurs gilt (ii) 7UM Bewertungszeitpunkt in Bezua auf den maßgeblichen Referenztag).

#### (b) Mitteilung

Die Berechnungsstelle wird die Gläubiger so bald möglich Allgemeinen als gemäß § 7 der Bedingungen über den Eintritt eines Unterbrechungstages an jedem Tag, der ohne den Eintritt Unterbrechungstages eines ein [THE FOLLOWING §§ 7 – 9 OF THE ISSUE SPECIFIC CONDITIONS APPLY TO BOTH OPTION I AND OPTION II]

[The following provisions are applicable to Notes, the Reference Asset of which are Shares:

## § 7 MARKET DISRUPTIONS IN RESPECT OF THE SHARES

#### (a) Market Disruptions

[In case of Notes, the Reference Asset of which is a Share Basket insert: The Reference Date for each Share not affected by the occurrence of a Disrupted Day (as determined by the Calculation Agent) shall be the Scheduled Reference Date.]

If the Calculation Agent determines that any Reference Date for any Share is a Disrupted Day, then the Reference Date for such Share shall be the first succeeding Scheduled Trading Day that the Calculation Agent determines is not a Disrupted Day in respect of such Share, unless the Calculation Agent determines that each of the consecutive Scheduled Trading Days up to and including the Reference Cut-Off Date is a Disrupted Day. In that case or if any Reference Date falls on the Reference Cut-Off Date since the original date on which it was scheduled to fall is not a Scheduled Trading Day:

- (i) that Reference Cut-Off Date shall be deemed to be the Reference Date for such Share, notwithstanding the fact that such day is a Disrupted Day or is not a Scheduled Trading Day; and
- (ii) the Calculation Agent shall determine its good faith estimate of the value for the Share as of the Valuation Time on that Reference Cut-Off Date (and such determination by the Calculation Agent pursuant to this paragraph (ii) shall be deemed to be the Share Price at the Valuation Time in respect of the relevant Reference Date).

#### (b) Notification

The Calculation Agent shall give notice, as soon as practicable, to the Holders in accordance with § 7 of the General Conditions of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day would have been a

Referenztag gewesen wäre, informieren. Informiert die Berechnungsstelle die Gläubiger nicht über den Eintritt eines Unterbrechungstages, so hat dies keine Auswirkung auf die Wirksamkeit dieses Eintritts oder der Folgen dieses Unterbrechungstages.

#### (c) Definitionen

"Aktie" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung..

"Aktienemittentin" bezeichnet die Emittentin der Aktie.

"**Aktienkurs**" ist jeder von der Börse veröffentlichte Kurs der Aktie.

"Bewertungszeitpunkt" ist der Vorgesehene Börsenschluss an der betreffenden Börse am jeweiligen Tag in Bezug auf jede Aktie. Schließt die Börse vor ihrem Vorgesehenen Börsenschluss und liegt der festgelegte Bewertungszeitpunkt nach dem tatsächlichen Handelsschluss im Rahmen ihrer üblichen Handelszeit, so ist der Bewertungszeitpunkt dieser tatsächliche Handelsschluss.

"Börse" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung.

"Börsengeschäftstag" bezeichnet jeden Vorgesehenen Handelstag, an dem die Börse und jede Verbundene Börse während ihrer jeweiligen üblichen Handelszeiten für den Handel geöffnet sind, ungeachtet dessen, ob die Börse oder die Verbundene Börse vor ihrem Vorgesehenen Börsenschluss schließt.

"Börsenstörung" ist ein Ereignis (außer einem Vorzeitigen Börsenschluss), das (nach Feststellung durch die Berechnungsstelle) die allgemeine Fähigkeit der Marktteilnehmer dahingehend stört oder beeinträchtigt, (i) in Bezug auf die Aktie an der Börse Transaktionen vorzunehmen bzw. Marktkurse einzuholen oder (ii) hinsichtlich dieser Aktie an einer maßgeblichen Verbundenen Börse Transaktionen Marktkurse hinsichtlich Terminoder Optionskontrakten vorzunehmen bzw. einzuholen.

"Handelsstörung" bezeichnet jede durch die Börse, eine Verbundene Börse oder anderweitig bestimmte Aussetzung oder Einschränkung des Handels, sei es aufgrund von Preisschwankungen über die von der jeweiligen Börse oder Verbundenen Börse zugelassenen Grenzen hinaus oder aus sonstigen Gründen (i) in Bezug auf eine Aktie an dieser Börse oder (ii) mit Terminoder Optionskontrakten hinsichtlich einer Aktie an einer der maßgeblichen Verbundenen Börsen.

Reference Date. Any failure by the Calculation Agent to so notify the Holders of the occurrence of a Disrupted Day shall not affect the validity of the occurrence or the consequences of such Disrupted Day.

#### (c) Definitions

"Share" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

"Share Issuer" means the issuer of the Share.

"Share Price" means any price of the Share as published by the Exchange.

"Valuation Time" means the Scheduled Closing Time on the relevant Exchange on the relevant day in relation to each Share to be valued. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

"Exchange" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

"Exchange Business Day" means any Scheduled Trading Day on which the Exchange and each Related Exchange are open for trading during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.

"Exchange Disruption" means any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, the Shares on the Exchange, or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to such Share on any relevant Related Exchange.

"Trading Disruption" means any suspension of, or limitation imposed on, trading by the Exchange or any Related Exchange or otherwise, and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise, (i) relating to the Share on the Exchange or (ii) in futures or options contracts relating to the Share on any relevant Related Exchange.

"Marktstörungsereignis" bezeichnet den Eintritt oder das Bestehen einer (i) Handelsstörung, (ii) Börsenstörung, die von der Berechnungsstelle jeweils als wesentlich erachtet wird, jederzeit während des einstündigen Zeitraums, der am betreffenden Bewertungszeitpunkt endet, oder eines (iii) Vorzeitigen Börsenschlusses.

"Referenzstichtag" ist der achte unmittelbar auf Vorgesehenen Referenztag folgende Vorgesehene Handelstag oder, falls dieser Tag früher liegt, der Vorgesehene Handelstag am oder unmittelbar vor dem zweiten Geschäftstag, der unmittelbar dem Tag vorausgeht, an dem eine Zahlung von Beträgen oder Lieferung von Vermögensgegenständen gemäß einer Berechnung oder Bestimmung an diesem Referenztag fällig sein könnte, vorausgesetzt dass der Referenzstichtag nicht vor dem ursprünglich vorgesehenen Referenztag liegt.

"Referenztag" ist [der Kursfixierungstag und] [jeder] [der] Bewertungstag oder, falls dieser früher liegt, der Referenzstichtag.

"Unterbrechungstag" bezeichnet jeden Vorgesehenen Handelstag, an dem die Börse oder eine Verbundene Börse während ihrer üblichen Handelszeit nicht für den Handel geöffnet ist oder an dem ein Marktstörungsereignis eingetreten ist.

"Verbundene Börse" ist jede Börse oder jedes Notierungssystem (nach Auswahl der Berechnungsstelle), an der bzw. dem der Handel wesentliche Auswirkungen (gemäß den Feststellungen der Berechnungsstelle) auf den gesamten Markt für Termin- oder Optionskontrakte in Bezug auf diese Aktie hat, oder, in jedem dieser Fälle, eine jede übernehmende Börse oder Nachfolgebörse der betreffenden Börse bzw. ein übernehmendes Notierungssystem oder Nachfolge-Notierungssystem des betreffenden Notierungssystems (sofern die Berechnungsstelle festgestellt hat, dass die Liquidität hinsichtlich der dieser Aktie zugrunde liegenden Termin- oder Optionskontrakte an dieser vorübergehenden diesem vorübergehenden Ersatz-Börse oder Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Verbundenen Börse vergleichbar ist).

"Vorgesehener Börsenschluss" steht in Bezug auf die Börse oder eine Verbundene Börse und einen Vorgesehenen Handelstag für den üblichen, werktäglichen Handelsschluss an dieser Börse oder Verbundenen Börse am betreffenden Vorgesehenen Handelstag, wobei ein nachbörslicher Handel oder ein sonstiger Handel außerhalb der üblichen Handelszeiten nicht berücksichtigt wird.

"Vorgesehener Handelstag" ist jeder Tag, an dem vorgesehen ist, dass die Börse und jede

"Market Disruption Event" means the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (iii) an Early Closure.

"Reference Cut-Off Date" means the eighth Scheduled Trading Day immediately following the Scheduled Reference Date or, if earlier, the Scheduled Trading Day falling on or immediately preceding the second Business Day immediately preceding the due date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Reference Date, provided that the Reference Cut-Off Date shall not fall prior to the original date on which such Reference Date was scheduled to fall.

"Reference Date" means [the Strike Fixing Date and] [each] [the] Valuation Date, or if earlier, the Reference Cut-Off Date.

"Disrupted Day" means any Scheduled Trading Day on which the Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.

"Related Exchange" means each exchange or quotation system (as the Calculation Agent may select) where trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to such Share or, in any such case, any transferee or successor exchange of such exchange or quotation system (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Share on such temporary substitute exchange or quotation system as on the original Related Exchange).

"Scheduled Closing Time" means in respect of the Exchange or any Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

"Scheduled Trading Day" means any day on which each Exchange and each Related Exchange

Verbundene Börse während ihrer jeweiligen üblichen Handelszeiten für den Handel geöffnet sind

"Vorgesehener Referenztag" ist jeder Tag, der ohne den Eintritt eines zu einem Unterbrechungstag führenden Ereignisses ursprünglich ein Referenztag gewesen wäre.

"Vorzeitiger Börsenschluss" bezeichnet die Schließung der Börse oder einer (von) Verbundenen Börse(n) einem an Börsengeschäftstag vor ihrem Vorgesehenen Börsenschluss, es sei denn, ein solcher früherer Handelsschluss wird von dieser Börse bzw. Verbundenen Börse(n) spätestens eine Stunde vor dem früheren der beiden folgenden Zeitpunkte angekündigt: (i) dem tatsächlichen Handelsschluss für die übliche Handelszeit an dieser Börse bzw. Verbundenen Börse(n) betreffenden am Börsengeschäftstag oder (ii) dem letztmöglichen Zeitpunkt für die Abgabe von Orders im System der Börse oder Verbundenen Börse, die zum Bewertungszeitpunkt am betreffenden Börsengeschäftstag ausgeführt werden sollen.

### § 8 ZUSÄTZLICHE STÖRUNGSEREIGNISSE

Bei Eintritt eines Zusätzlichen Störungsereignisses in Bezug auf eine Aktie kann die Emittentin nach billigem Ermessen:

- (i) die Berechnungsstelle dazu auffordern, nach billigem Ermessen ggf. die Anpassung einer oder mehrerer der Emissionsspezifischen Bedingungen festzulegen, einschließlich aber nicht beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable Bedingung, die nach Ansicht Berechnungsstelle vorgenommen werden muss, um dem Zusätzlichen Störungsereignis Rechnung zu tragen, und den Wirksamkeitstag für die Anpassung zu bestimmen; oder
- die Schuldverschreibungen (ii) nach Benachrichtigung der Gläubiger gemäß § 7 der Allgemeinen Bedingungen zurückzuzahlen. Wenn die Schuldverschreibungen abgerechnet werden, zahlt die Emittentin jedem Gläubiger in Bezug auf diesem Gläubiger iede gehaltene Schuldverschreibung einen Betrag aus, der dem nach Treu und Glauben und auf wirtschaftlich vernünftige Weise durch die Berechnungsstelle bestimmten fairen Marktwert Schuldverschreibungen unter Berücksichtigung des Zusätzlichen Störungsereignisses entspricht, angepasst um die angemessenen Kosten und Aufwendungen der Emittentin und/oder ihrer verbundenen Unternehmen für die Abwicklung von zugrunde liegenden und/oder damit verbundenen Absicherungs- und Finanzierungsvereinbarungen (einschließlich jedoch nicht beschränkt auf

are scheduled to be open for trading for their respective regular trading sessions.

"Scheduled Reference Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Reference Date.

"Early Closure" means the closure on any Exchange Business Day of the Exchange or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.

### § 8 ADDITIONAL DISRUPTION EVENTS

If any Additional Disruption Event occurs in respect of any Share, the Issuer, acting in its reasonable discretion, may:

- (i) require the Calculation Agent to determine, in its reasonable discretion, the adjustment, if any, to be made to any one or more of the Issue Specific Conditions, including without limitation, any variable or term relevant to the settlement or payment under the Notes, as the Calculation Agent determines appropriate to account for the Additional Disruption Event and determine the effective date of that adjustment; or
- (ii) repay the Notes by giving notice to Holders in accordance with § 7 of the General Conditions. If the Notes are so settled, the Issuer will pay to each Holder, in respect of each Note held by such Holder, an amount equal to the fair market value of the Note taking into account the Additional Disruption Event, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps, or other securities of any type whatsoever hedging the Issuer's obligations under the Notes), all as determined by the Calculation Agent in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Holders in

Aktienoptionen, Aktienswaps oder andere Wertpapiere egal welcher Art. die die Verbindlichkeiten der Emittentin aus den Schuldverschreibungen absichern). Zahlungen erfolgen auf die den Gläubigern Übereinstimmung mit § 7 der Allgemeinen Bedingungen bekannt gegebene Weise.

## [Im Falle von Schuldverschreibungen, die einen Aktienkorb als Basiswert haben, einfügen:

Bei oder nach Eintritt des betreffenden Zusätzlichen Störungsereignisses. kann Emittentin. statt (i) oder (ii), auch die Berechnungsstelle dazu auffordern. den Aktienkorb in der Weise anzupassen, dass er statt durch das Zusätzliche Störungsereignis beeinträchtigten Aktien (die "Betroffene(n) Aktie(n)") aus von ihr ausgewählten Aktien besteht (die "Ersatzaktien"), und die Ersatzaktien gelten jeweils als "Aktien" und ihre Emittentin als "Aktienemittentin" im Sinne der Aktien, und die Berechnungsstelle kann eine oder mehrere Bedingungen, einschließlich aber nicht beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable oder Bedingung, die die Berechnungsstelle für angemessen hält, und/oder andere Bestimmungen Emissionsbedingungen, dieser die Berechnungsstelle nach billigem Ermessen für angemessen hält, anpassen. In diesem Zusammenhang:

- (a) gelten die Ersetzung und die maßgebliche Anpassung der Emissionsbedingungen der ab dem von der Berechnungsstelle nach billigem Ermessen ausgewählten Tag (der "Ersetzungstag") als wirksam, wie in der in § 7 der Allgemeinen Bedingungen erwähnten Mitteilung angegeben;
- (b) entspricht die Gewichtung einer Ersatzaktie in dem betreffenden Korb der Gewichtung der Betroffenen Aktie, sofern von der Berechnungsstelle nach billigem Ermessen nicht anders festgelegt;
- (c) muss eine betreffende Aktie, um als Ersatzaktie in Frage zu kommen, eine Aktie sein, die nach billigem Ermessen der Berechnungsstelle:
- (I) nicht bereits die Aktie ist bzw. in dem Aktienkorb enthalten ist.
- (II) aus einem ähnlichen Wirtschaftsbereich stammt wie die Betroffene Aktie,
- (III) soweit möglich, von einer Aktiengesellschaft ausgegeben sein, die in der selben Rechtsordnung oder geographischem Gebiet ihren Sitz hat; und
- (IV) eine vergleichbare Marktkapitalisierung, internationale Stellung und Risiko besitzt, wie die

accordance with § 7 of the General Conditions.

### [In case of Notes, the Reference Asset of which is a Share Basket insert:

On or after the occurrence of a relevant Additional Disruption Event, the Issuer may, in addition to (i) and (ii) above, require the Calculation Agent to adjust the Share Basket to include a share selected by it (the "Substitute Share(s)") in place of the Shares (the "Affected Share(s)") which are affected by such Additional Disruption Event and such Substitute Shares will be deemed "Shares" and their issuer a "Share Issuer" for the purposes of the Shares, respectively, and the Calculation Agent may make such adjustment to any one or more of the Terms and Conditions, including without limitation, any variable or term relevant to the settlement or payment under the Notes as the Calculation Agent determines appropriate, and/or any of the other terms of these Conditions as the Calculation Agent, in its reasonable discretion, determines appropriate. In this regard:

- (a) such substitution and the relevant adjustment to the Terms and Conditions will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date"), in its absolute discretion, and specified in the notice referred to in § 7 of the General Conditions;
- (b) the weighting of each Substitute Share in the relevant basket will be equal to the weighting of the relevant Affected Share, unless otherwise determined by the Calculation Agent in its reasonable discretion;
- (c) in order to be selected as a Substitute Share, any relevant share must be a share which, in the reasonable discretion of the Calculation Agent:
- (I) is not already the Share or comprised in the Share Basket, as the case may be:
- (II) belongs to a similar economic sector as the Affected Share;
- (III) to the extent possible issued by a stock corporation being incorporated in the same jurisdiction or geographical area; and
- (IV) is of comparable market capitalization, international standing, and exposure as the

#### Betroffene Aktie.]

Nach Eintritt eines Zusätzlichen Störungsereignisses, benachrichtigt die Emittentin die Gläubiger gemäß § 7 der Allgemeinen Bedingungen so schnell wie möglich vom Eintritt des Zusätzlichen Störungsereignisses unter näherer Informationen Angabe und der diesbezüglich zu ergreifenden Maßnahme. Das Fehlen einer Benachrichtigung oder deren Erhalt hat keinerlei Einfluss auf die Wirkung eines Zusätzlichen Störungsereignisses.

"Absicherungspositionen" sind ieder Verkauf, Abschluss oder Unterhalt von einem oder mehreren (i) Positionen oder Kontrakten in Bezug auf Wertpapiere, Optionen, Terminkontrakte, Derivate oder Devisen, Wertpapierleihgeschäften, oder (iii) anderen Vorkehrungen (wie auch immer bezeichnet) der und/oder verbundenen Emittentin ihrer Unternehmen zur Absicherung Verpflichtungen aus den Schuldverschreibungen. individuell oder auf Portfoliobasis.

"Absicherungsstörung" bedeutet. dass die Emittentin und/oder ihre verbundenen Unternehmen nach Aufwendung aller wirtschaftlich vernünftigen Bemühungen nicht in der Lage ist/sind, (i) Transaktionen oder Vermögenswerte, die sie zur Absicherung ihres Aktienkursrisikos oder anderer Kursrisiken in Bezug auf den Abschluss oder die Erfüllung ihrer Verpflichtungen aus den Schuldverschreibungen für notwendig hält, zu erwerben, zu begründen, wieder zu begründen, zu ersetzen, aufrechtzuerhalten, abzuwickeln oder zu veräußern, oder (ii) die Erlöse diesen Transaktionen oder Vermögenswerte zu realisieren, wiederzuerlangen oder weiterzuleiten.

"Erhöhte Absicherungskosten" bedeuten, dass der Emittentin und/oder ihren verbundenen Unternehmen in Bezug auf (a) das Eingehen bzw. Erwerben. Begründen, Neubegründen, Wiederbegründen, Ersetzen, Aufrechterhalten. Abwickeln oder Veräußern von Transaktionen oder Vermögenswerten, die sie zur Absicherung ihres Aktienkursrisikos oder anderer Kursrisiken in Bezug auf den Abschluss oder die Erfüllung ihrer Verpflichtungen aus den Schuldverschreibungen für notwendig hält, oder (b) das Realisieren, Wiedererlangen oder Weiterleiten der Erlöse aus diesen Transaktionen oder der Vermögenswerte, erheblich höhere (verglichen mit den [Kursfixierungstag] [Emissionsdatum einfügen] vorliegenden Umständen) Steuern, Abgaben, Ausgaben oder Gebühren (außer Maklergebühren) entstehen würden, wobei in dem Fall, dass diese wesentlich höheren Kosten allein durch die Kreditwürdigkeit Verschlechterung der der Emittentin und/oder ihrer verbundenen

#### Affected Share.]

Upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable, to the Holders in accordance with § 7 of the General Conditions, stating the occurrence of the Additional Disruption Event, giving details thereof and the action proposed to be taken in relation thereto. Any failure to give, or non-receipt of, such notice will not affect the validity of Additional Disruption Event.

"Hedge Positions" means any purchase, sale, entry into or maintenance of one or more (i) positions or contracts in securities, options, futures, derivatives, or foreign exchange, (ii) stock loan transactions or (iii) other arrangements (howsoever described) by the Issuer and/or any of its affiliates in order to hedge its obligations under the Notes, individually or on a portfolio basis.

"Hedging Disruption" means that the Issuer and/or any of its affiliates is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s).

"Increased Cost of Hedging" means that the Issuer and/or any of its affiliates would incur a materially increased (as compared circumstances existing on the [Strike Fixing Date] [insert issue date]) amount of tax, duty, expense, or fee (other than brokerage commissions) to (a) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Notes , or (b) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its affiliates shall not be deemed an Increased Cost of Hedging.

Unternehmen entstanden sind, diese nicht als Erhöhte Absicherungskosten gelten.

"Gesetzesänderung" bedeutet. die dass Berechnungsstelle am oder nach dem [Kursfixierungstag] [Emissionsdatum einfügen], aufgrund (i) der Verabschiedung oder Änderung von geltenden Gesetzen oder Bestimmungen (einschließlich, jedoch nicht beschränkt auf Steuerrecht), oder (ii) der Bekanntmachung von oder Änderungen in der Auslegung von geltenden Gesetzen oder Vorschriften (einschließlich Maßnahmen, Steuerbehörden die von vorgenommen wurden) durch Gerichte oder Aufsichtsbehörden mit der zuständigen Gerichtsbarkeit, nach billigem Ermessen bestimmt, dass (y) es für die Emittentin und/oder ihre verbundenen Unternehmen rechtswidrig geworden ist, die betreffenden Absicherungspositionen einschließlich der maßgeblichen Aktie zu halten, zu erwerben oder zu veräußern, oder dass (z) der Emittentin und/oder ihren verbundenen Unternehmen durch die Erfüllung Verpflichtungen aus den Schuldverschreibungen höhere Kosten entstehen werden (wie unter anderem Kosten aufgrund einer erhöhten Steuerpflicht, geringerer Steuervergünstigungen oder sonstiger negativer Auswirkungen auf ihre steuerliche Lage).

"Insolvenzantrag" bedeutet. dass eine Aktienemittentin selbst oder durch ein Gericht oder eine Aufsichts-, Regulierungs- oder ähnliche Behörde mit primärer insolvenz-, sanierungs- oder aufsichtsrechtlicher Zuständigkeit in derjenigen Rechtsordnung, in der diese gegründet wurde oder ihre Hauptniederlassung bzw. ihren Sitz hat, ein Verfahren einleitet oder eingeleitet wird oder die Aktienemittentin einer Einleitung zustimmt, durch welches ein Urteil bezüglich der Insolvenz oder des Konkurses oder eine sonstige Rechtsschutzanordnung nach einer Insolvenz-Konkursordnung oder nach einem vergleichbaren Gesetz erlassen werden soll. das/die die Rechte der Gläubiger betrifft, oder die Aktienemittentin oder die jeweilige Aufsichts-, Regulierungs- oder ähnliche Behörde einen Antrag auf Auflösung oder Liquidation der Aktienemittentin stellt oder die Aktienemittentin einer solchen Antragstellung zustimmt, wobei Verfahren oder Anträge, die von den Gläubigern ohne die Zustimmung der Aktienemittentin eingeleitet bzw. gestellt wurden, nicht als Insolvenzantrag gelten.

"Zusätzliches Störungsereignis" ist/sind jede Gesetzesänderung, Absicherungsstörung, Erhöhte Absicherungskosten und/oder jeder Insolvenzantrag. "Change in Law" means that, on or after [the Strike Fixing Date] [insert issue date], due to (i) the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines, in its reasonable discretion, that (y) it has become illegal for the Issuer and/or any of its affiliates to hold, acquire or dispose of relevant Hedge Positions including any relevant Share, or (z) the Issuer and/or any of its affiliates will incur a materially increased cost in performing its obligations under the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on its tax position).

"Insolvency Filing" means that a Share Issuer institutes, or has instituted against it by a court, regulator, supervisor, or any similar official with primary insolvency, rehabilitative, or regulatory jurisdiction over it in the jurisdiction of its incorporation or organization or the jurisdiction of its head or home office, or it consents to a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor, or similar official or it consents to such a petition, provided that proceedings instituted or petitions presented by creditors and not consented to by the Share Issuer shall not be deemed an Insolvency Filing.

"Additional Disruption Event" means any Change in Law, Hedging Disruption, Increased Cost of Hedging and/or Insolvency Filing.

### § 9 ANPASSUNGEN IN BEZUG AUF DIE AKTIEN

#### (a) Potenzielle Anpassungsereignisse

Nach Feststellung durch die Berechnungsstelle, dass ein Potenzielles Anpassungsereignis in Bezug auf eine Aktie eingetreten ist oder nach einer Anpassung der Abwicklungsbestimmungen von sich auf eine Aktie beziehenden notierten Options- oder Terminkontrakten, die an einer Verbundenen Börse gehandelt werden, bestimmt die Berechnungsstelle nach billigem Ermessen, ob das Potenzielle Anpassungsereignis oder die Anpassung der Abwicklungsbestimmungen von sich auf die Aktie beziehenden notierten Optionsoder Terminkontrakten, die an einer Verbundenen Börse gehandelt werden, eine verwässernde oder werterhöhende Wirkung auf den theoretischen Wert dieser Aktie hat und, falls dies der Fall ist, wird sie (i) agf. eine oder mehrere der Emissionsspezifischen Bedingungen entsprechend anpassen, einschließlich jedoch nicht beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable oder Bedingung, welche die Berechnungsstelle nach billigem Ermessen für angemessen hält, um verwässernden oder werterhöhenden dieser Wirkung Rechnung zu tragen (vorausgesetzt, dass die Anpassungen nicht allein aus dem Grund erfolgen, um Änderungen der Volatilität, der erwarteten Dividenden, des Aktienleihezinssatzes oder der relativen Liquidität der betreffenden Aktie Rechnung zu tragen), und (ii) den Wirksamkeitstag diese Anpassung festlegen. Berechnungsstelle wird in der Regel, ist jedoch nicht dazu verpflichtet, die Anpassung vornehmen, die von einer Optionsbörse an sich auf die Aktie beziehenden Optionen, die an dieser Optionsbörse gehandelt werden, in Bezug auf das Potenzielle Anpassungsereignis vorgenommen wurde.

Nachdem die Berechnungsstelle eine solche Anpassung vorgenommen hat, benachrichtigt die Berechnungsstelle die Gläubiger gemäß § 7 der Allgemeinen Bedingungen so schnell wie möglich darüber mit Angabe der Anpassungen der Emissionsspezifischen Bedingungen sowie mit einer kurzen Beschreibung des Potenziellen Anpassungsereignisses. Das Fehlen einer Benachrichtigung oder deren Erhalt hat keinerlei Einfluss auf die Wirkung eines Potenziellen Anpassungsereignisses.

#### "Potenzielles Anpassungsereignis" bezeichnet

(i) eine Unterteilung, Zusammenlegung oder Gattungsänderung der betreffenden Aktien (sofern dies nicht zu einem Fusionsereignis führt) oder die unentgeltliche Ausschüttung oder Zuteilung von Aktien an bestehende Aktionäre mittels Bonusaktien. Gratisaktien oder ähnlicher

### § 9 ADJUSTMENTS IN RESPECT OF THE SHARES

#### (a) Potential Adjustment Events

Following the determination by the Calculation Agent that a Potential Adjustment Event has occurred in respect of any Share or following any adjustment to the settlement terms of listed options or futures contracts on any Share traded on a Related Exchange, the Calculation Agent will, in its reasonable discretion, determine whether such Potential Adjustment Event or adjustment to the settlement terms of listed options or futures contracts on the relevant Share traded on a Related Exchange has a diluting or concentrative effect on the theoretical value of such Share and, if so, (i) will make the corresponding adjustment, if any, to any one or more of the Issue Specific Conditions, including without limitation, any variable or term relevant to the settlement or payment under the Notes, as the Calculation Agent, in its reasonable discretion, determines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends, stock loan rate, or liquidity relative to the relevant Share), and (ii) determine the effective date of that adjustment. The Calculation Agent will generally, but need not, make the same adjustment in respect of such Potential Adjustment Event made by an options exchange to options on the Share traded on that options exchange.

Upon the making of any such adjustment by the Calculation Agent, the Calculation Agent shall give notice as soon as practicable to the Holders in accordance with § 7 of the General Conditions stating the adjustment to the Issue Specific Conditions, and giving brief details of the Potential Adjustment Event. Any failure to give, or non-receipt of, such notice will not affect the validity of the Potential Adjustment Event.

#### "Potential Adjustment Event" means:

(i) a subdivision, consolidation or reclassification of relevant Shares (unless resulting in a Merger Event) or a free distribution or dividend of any such Shares to existing holders of the Shares by way of bonus, capitalization, or similar issue;

#### Maßnahmen;

- (ii) eine Ausschüttung. Ausgabe oder Dividende an bestehende Aktionäre in Form von (I) solchen Aktien, oder (II) sonstigen Beteiligungsrechten oder Wertpapieren, die zur Ausschüttung einer Dividende und/oder anteiligen Ausschüttung einer Dividende und/oder anteiligen Ausschüttung des Liquidationserlöses im Hinblick auf die betreffende Aktienemittentin entsprechend oder anteilsmäßig zu den entsprechenden Zahlungen an Aktionäre aufgrund der Aktien berechtigen, oder (III) Beteiligungsrechten oder sonstigen Wertpapieren anderen Aktienemittentin. Aktienemittentin (direkt oder indirekt) infolge einer Spaltung oder einer ähnlichen Transaktion erworben hat oder die sich infolge dessen in ihrem Besitz befinden, oder (IV) sonstigen Wertpapieren, anderen Rechten Optionsoder Vermögenswerten, die jeweils für eine unter dem Marktpreis, der von vorherrschenden Berechnungsstelle festgelegt wird, liegende, in Barmitteln oder Sachwerten bestehende Gegenleistung ausgeschüttet werden;
- (iii) eine Außerordentliche Dividende;
- (iv) eine Einzahlungsaufforderung seitens der Aktienemittentin in Bezug auf maßgebliche Aktien, die noch nicht in voller Höhe eingezahlt sind;
- (v) einen Rückkauf der relevanten Aktien durch die Aktienemittentin oder eine ihrer Tochtergesellschaften, unabhängig davon, ob der Rückkauf aus Gewinn oder Kapital erfolgt oder ob der Kaufpreis in Form von Barmitteln, Wertpapieren oder auf sonstige Weise entrichtet wird;
- (vi) in Bezug auf die Aktienemittentin ein Ereignis, das dazu führt, dass Aktionärsrechte begeben werden oder von Stammaktien oder anderen Aktien der Aktienemittentin abgetrennt werden gemäß einem Aktionärsrechteplan oder einer ähnlichen Maßnahme zur Abwehr von feindlichen Übernahmen, der bzw. die für den Eintritt bestimmter Ereignisse die Ausgabe Vorzugsaktien, Optionsrechten, Anleihen oder Bezugsrechten zu einem unter ihrem Marktwert, der von der Berechnungsstelle festgestellt wird, liegenden Preis vorsieht, wobei eine infolge eines solchen Ereignisses getroffene Anpassung bei einer Einlösung solcher Rechte erneut anzupassen ist: oder
- (vii) ein anderes Ereignis, welches nach Ansicht der Berechnungsstelle eine verwässernde oder konzentrierende Auswirkung auf den theoretischen Wert der betreffenden Aktien hat.

(ii) a distribution, issue, or dividend to existing holders of the relevant Shares of (I) such Shares, or (II) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Share Issuer equally or proportionately with such payments to holders of such Shares, or (III) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the Share Issuer as a result of a spin-off or other similar transaction, or (IV) any other type of securities, rights, or warrants, or other assets, in any case for payment (in cash or in other consideration) at less than the prevailing market price, all as determined by the Calculation Agent;

- (iii) an Extraordinary Dividend;
- (iv) a call by a Share Issuer in respect of relevant Shares that are not fully paid;
- (v) a repurchase by a Share Issuer or any of its subsidiaries of relevant Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities, or otherwise;
- (vi) in respect of a Share Issuer, an event that results in any shareholder rights being distributed or becoming separated from shares of common stock or other shares of the capital stock of such Share Issuer pursuant to a shareholder rights plan or arrangement directed against hostile takeovers that provides upon the occurrence of certain events for a distribution of preferred stock, warrants, debt instruments, or stock rights at a price below their market value, as determined by Calculation Agent, provided that adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights; or
- (vii) any other event having, in the opinion of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the relevant Shares.

### (b) Fusionsereignis, Übernahmeangebot, Delisting, Verstaatlichung und Insolvenz

Bei Eintritt eines Fusionsereignisses, Übernahmeangebots, Delisting, einer Verstaatlichung oder Insolvenz in Bezug auf eine Aktie kann die Emittentin nach billigem Ermessen:

- (i) am oder nach dem betreffenden Fusionstag, Übernahmeangebots, Tag des Tag Verstaatlichung, der Insolvenz oder des Delisting die Berechnungsstelle dazu veranlassen, die durch das Fusionsereignis. Übernahmeangebot. Verstaatlichung, Insolvenz bzw. das Delisting beeinträchtigte Aktie (die "Betroffene Aktie") durch eine von ihr ausgewählte Aktie auszutauschen (die "Ersatzaktien"), und die Ersatzaktie und ihre Emittentin gelten jeweils als "Aktie" bzw. " Aktienemittentin" im Sinne der Emissionsspezifischen Bedingungen, und die Berechnungsstelle kann ggf. eine oder mehrere Emissionsspezifischen Bedingungen anpassen, einschließlich jedoch nicht beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable oder Bedingung, die die Berechnungsstelle nach billigem Ermessen für angemessen hält. In diesem Zusammenhang:
- (a) gelten diese Ersetzung und die relevante Anpassung der Emissionsbedingungen ab dem von der Berechnungsstelle gemäß den Grundsätzen von billigem Ermessen ausgewählten und in der unter § 7 der Allgemeinen Bedingungen genannten Mitteilung bezeichneten Tag (der "Ersetzungstag") als wirksam, bei dem es sich nicht zwingend um einen Fusionstag oder Tag der Verstaatlichung, der Insolvenz oder des Delistings handeln muss:
- (b) muss jede betreffende Aktie, um als Ersatzaktie ausgewählt zu werden, eine Aktie sein, die nach billigem Ermessen der Berechnungsstelle:
- (I) nicht bereits die Aktie ist bzw. in dem Aktienkorb enthalten ist,
- (II) aus einem ähnlichen Wirtschaftsbereich stammt wie die Betroffene Aktie.
- (III) soweit möglich, von einer Aktiengesellschaft ausgegeben sein, die in der selben Rechtsordnung oder geographischem Gebiet ihren Sitz hat wie die Emittentin der betroffenen Aktie; und
- (IV) eine vergleichbare Marktkapitalisierung, internationale Stellung und Risiko besitzt wie die Betroffene Aktie; und
- (ii) die Berechnungsstelle dazu auffordern, nach billigem Ermessen die angemessene Anpassung einer oder mehrerer Bedingungen, einschließlich aber nicht beschränkt auf eine für die Abwicklung

### (b) Merger Event, Tender Offer, Delisting, Nationalisation, and Insolvency

- If a Merger Event, Tender Offer, Delisting, Nationalisation, or Insolvency occurs in relation to any Share, the Issuer in its reasonable discretion, may:
- (i) on or after the relevant Merger Date, Tender Offer Date, or the date of the Nationalisation, Insolvency, or Delisting (as the case may be), require the Calculation Agent to replace the share (the "Substitute Share") in place of the Share (the "Affected Share") which is affected by such Merger Event, Tender Offer, Nationalisation, Insolvency, or Delisting, and the Substitute Share and their issuer will be deemed "Share" and a "Share Issuer" for the purposes of the Issue Conditions, respectively, Specific and Calculation Agent may make such adjustment, if any, to any one or more of the Issue Specific including without limitation, any Conditions, variable or term relevant to the settlement or payment under the Notes, as the Calculation Agent determines. in its reasonable discretion. appropriate. In this regard:
- (a) such substitution and the relevant adjustment to the Terms and Conditions will be deemed to be effective as of the date selected by the Calculation Agent (the "Substitution Date"), in its reasonable discretion, and specified in the notice referred to in § 7 of the General Conditions which may, but need not, be the Merger Date or Tender Offer Date or the date of the Nationalisation, Insolvency, or Delisting (as the case may be);
- (b) in order to be selected as a Substitute Share, each relevant share must be a share which, in the reasonable discretion of the Calculation Agent:
- (I) is not already the Share or in the Share Basket as the case may be;
- (II) belongs to a similar economic sector as the Affected Share:
- (III) to the extent possible issued by a stock corporation being incorporated in the same jurisdiction or geographical area as the issuer of the Affected Share; and
- (IV) is of comparable market capitalization, international standing, and exposure as the Affected Share; and
- (ii) require the Calculation Agent to determine, in its reasonable discretion, the appropriate adjustment, if any, to be made to any one or more of the conditions, including without limitation, any

oder Zahlung der Schuldverschreibungen Variable maßgebliche oder Bedingung festzulegen, die nach billigem Ermessen der Berechnungsstelle vorgenommen werden muss. um dem Fusionsereignis bzw. Übernahmeangebot, Delisting, der Verstaatlichung oder Insolvenz Rechnung zu tragen, und den Wirksamkeitstag für die Anpassung zu bestimmen. Zu den relevanten Anpassungen können Anpassungen gehören, die unter anderem aufgrund von für die Aktien oder Schuldverschreibungen maßgeblichen Änderungen der Volatilität, erwarteten Dividenden, Aktienleihezinssätze oder Liquidität erfolgen. Die Berechnungsstelle kann (ist jedoch nicht dazu verpflichtet) die angemessene Anpassung durch Bezugnahme auf die Anpassung vornehmen, die von Optionsbörsen an Optionen der an dieser Optionsbörse gehandelten Aktien in Bezug auf das Fusionsereignis, Übernahmeangebot, Delisting, die Verstaatlichung oder Insolvenz vorgenommen wurde oder

(iii) nach einer Anpassung der Abwicklungsbedingungen von Optionen der an Börse(n) oder Notierungssystem(en) gehandelten Aktien, die/das von der Emittentin nach billigem Ermessen ausgewählt wurde (die "Ausgewählte Börse"), die Berechnungsstelle zur Vornahme der entsprechenden Anpassung von einer oder mehreren der Emissionsspezifischen Bedingungen veranlassen, einschließlich aber nicht beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable oder Bedingung, die nach dem billigem Ermessen der Berechnungsstelle angemessen ist, wobei die Anpassung von dem von Berechnungsstelle Wirksamkeitstag als der entsprechenden Anpassung durch die Ausgewählte Börse bestimmten Tag an wirksam ist. Wenn Optionen auf die Aktien nicht an der Ausgewählten Börse gehandelt werden, passt die Berechnungsstelle ggf. eine oder mehrere Bedingungen an, einschließlich aber beschränkt auf eine für die Abwicklung oder Zahlung der Schuldverschreibungen maßgebliche Variable oder Bedingung, die gemäß den Grundsätzen von billigem Ermessen von der Berechnungsstelle unter Bezugnahme auf die von Ausgewählten Börse vorgegebenen Vorschriften bzw. Vorbedingungen vorgenommen werden muss, um dem Fusionsereignis, Übernahmeangebot, Delisting, der Verstaatlichung bzw. Insolvenz Rechnung zu tragen, was nach Ansicht der Berechnungsstelle zu einer Anpassung durch die Ausgewählte Börse geführt hätte, wenn die Optionen gehandelt worden wären oder

(iv) die Schuldverschreibungen nach Mitteilung der Gläubiger gemäß § 7 der Allgemeinen Bedingungen insgesamt und nicht nur teilweise zurückzuzahlen, wobei jede Schuldverschreibung variable or term relevant to the settlement or payment under the Notes, as the Calculation Agent determines, in its reasonable appropriate to account for the Merger Event, Tender Offer, Delisting, Nationalisation. Insolvency, as the case may be, and determine the effective date of that adjustment. The relevant adjustments may include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate, or liquidity relevant to the Shares or to the Notes. The Calculation Agent may (but need not) determine the appropriate adjustment by reference to the adjustment in respect of the Merger Event, Tender Offer, Delisting, Nationalisation, or Insolvency made by any options exchange to options on the Shares traded on that Options Exchange or

(iii) following such adjustment to the settlement terms of options on the Shares traded on such exchange(s) or quotation system(s) as the Issuer, in its reasonable discretion, shall select (the "Selected Exchange"), require the Calculation Agent to make the appropriate adjustment, if any, to any one or more of the Issue Specific Conditions, including without limitation, any variable or term relevant to the settlement or payment under the Notes, as the Calculation Agent determines. in its reasonable appropriate, which adjustment will be effective as of the date determined by the Calculation Agent to be the effective date of the corresponding adjustment made by the Selected Exchange. If options on the Shares are not traded on the Selected Exchange, the Calculation Agent will make such adjustment, if any, to any one or more of the conditions, including without limitation, any variable or term relevant to the settlement or payment under the Notes as the Calculation Agent reasonable discretion determines in appropriate, with reference to the rules and precedents (if any) set by the Selected Exchange to account for the Merger Event, Tender Offer, Delisting, Nationalisation, or Insolvency, as the case may be, that in the judgment of the Calculation Agent would have given rise to an adjustment by the Selected Exchange if such options were so traded or

(iv) having given notice to Holders in accordance with § 7 of the General Conditions, repay all, but not some only, of the Notes, each Note being repaid by payment of an amount equal to the fair

in Höhe eines Betrages zurückgezahlt wird, der dem von der Berechnungsstelle nach Treu und Glauben und auf wirtschaftlich vernünftige Weise fairen Marktwert bestimmten Schuldverschreibungen unter Berücksichtigung Fusionsereignisses, Übernahmeangebots, Delisting, der Verstaatlichung bzw. Insolvenz entspricht, angepasst um die angemessenen Kosten und Aufwendungen der Emittentin und/oder ihrer verbundenen Unternehmen für die Abwicklung von zugrunde liegenden und/oder verbundenen Absicherungs-Finanzierungsvereinbarungen (einschließlich iedoch nicht beschränkt auf Aktienoptionen. Aktienswaps oder andere Wertpapiere welcher Art. die die Verbindlichkeiten der Emittentin aus den Schuldverschreibungen absichern). Zahlungen erfolgen auf die den Gläubigern bekannt gegebene Weise § 7 der Übereinstimmung mit Allgemeinen Bedingungen.

#### (c) Mitteilung

Nach Eintritt eines Fusionsereignisses, Übernahmeangebots, Delistings, einer Verstaatlichung oder Insolvenz benachrichtigt die Emittentin die Gläubiger gemäß § 7 Allgemeinen Bedingungen so schnell wie möglich vom Eintritt des Fusionsereignisses. Übernahmeangebots. Delistings, der Verstaatlichung bzw. Insolvenz unter Angabe von Informationen darüber diesbezüglich zu ergreifenden Maßnahme, z.B. bei Ersatzaktien, um welche Ersatzaktien es sich handelt, und den Ersetzungstag. Das Fehlen einer Benachrichtigung oder deren Erhalt hat keinerlei Einfluss auf die Wirkung des Fusionsereignisses, Übernahmeangebots, Delistings, Verstaatlichung oder Insolvenz.

#### (d) Korrigierter Aktienkurs

Wird ein Aktienkurs, der an der Börse an einem für Berechnungen oder Bestimmungen verwendeten Tag veröffentlicht wird, nachträglich korrigiert und diese Korrektur von der Börse innerhalb des Abwicklungszyklus nach der ursprünglichen veröffentlicht. Veröffentlichung nimmt Berechnungsstelle alle Berechnungen vor oder berechnet den Betrag, der aufgrund dieser Korrektur zu zahlen oder zu liefern ist, und passt. erforderlich. die maßgeblichen soweit Bedingungen den Korrekturen entsprechend an, wobei wenn in Bezug auf eine relevante Aktie an einem maßgeblichen Tag ein Stichtag Korrekturen anwendbar ist, Korrekturen, die nach diesem Stichtag für Korrekturen veröffentlicht werden, von der Berechnungsstelle für die Bestimmung oder Berechnung von relevanten Beträgen nicht berücksichtigt werden.

market value of a Note taking into account the Merger Event, Tender Offer, Delisting. Nationalisation, or Insolvency, as the case may be, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps, or other securities of any type whatsoever hedging the Issuer's obligations under the Notes), all as determined by the Calculation Agent in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Holders in accordance with § 7 of the General Conditions.

#### (c) Notification

Upon the occurrence of a Merger Event, Tender Offer, Delisting, Nationalisation, or Insolvency, the Issuer shall give notice as soon as practicable to the Holders, in accordance with § 7 of the General Conditions, stating the occurrence of the Merger Event, Tender Offer, Delisting, Nationalisation or Insolvency, as the case may be, giving details thereof and the action proposed to be taken in relation thereto, including, in the case of Substitute Shares, the identity of the Substitute Shares, and the Substitution Date. Any failure to give, or non-receipt of, such notice will not affect the validity of the Merger Event, Tender Offer, Delisting, Nationalisation, or Insolvency.

#### (d) Correction of Share Price

In the event that any Share Price published on the Exchange on any date which is utilized for any calculation or determination is subsequently corrected and the correction is published by the Exchange within one Settlement Cycle after the original publication, the Calculation Agent will make any determination or determine the amount that is payable or deliverable as a result of that correction, and, to the extent necessary, will adjust any relevant conditions to account for such correction, provided that, if a Correction Cut-Off Date is applicable for a relevant Share for any relevant date, corrections published after such Correction Cut-Off Date will be disregarded by the Calculation Agent for the purposes of determining or calculating any relevant amount.

#### (e) Definitionen

"Abwicklungszyklus" steht für den Zeitraum von Clearingsystem-Geschäftstagen nach einem Geschäftsabschluss hinsichtlich der Aktien an der Börse, in dem die Abwicklung nach den Regeln dieser Börse üblicherweise stattfindet.

"Außerordentliche Dividende" bedeutet eine Dividende, die von der Berechnungsstelle nach billigem Ermessen als außerordentlich angesehen wird.

"Clearingsystem" ist in Bezug auf die Korrektur eines Aktienkurses das inländische Haupt-Clearingsystem, das in der Regel für die Abwicklung des Handels mit den jeweiligen Aktien an einem maßgeblichen Tag verwendet wird.

"Clearingsystem-Geschäftstag" steht, in Bezug auf ein Clearingsystem für einen Tag, an dem dieses Clearingsystem für die Annahme und Ausführung von Abwicklungsanweisungen geöffnet ist (oder, ohne den Eintritt einer Abrechnungsstörung, geöffnet wäre).

"Delisting" bedeutet, in Bezug auf die relevanten Aktien, dass die Börse bekannt gibt, dass gemäß den Regeln dieser Börse die Zulassung, der Handel bzw. die öffentliche Notierung der Aktien an dieser Börse, gleich aus welchem Grund (außer einer Fusion oder einem Übernahmeangebot) eingestellt ist (oder eingestellt wird) und nicht mehr unmittelbar wieder aufgenommen wird an einer Börse oder einem Handelssystem in dem Land, in dem sich die Börse befindet (oder, sofern die betreffende Börse sich innerhalb der Europäischen Union befindet, in einem Mitgliedsstaat der Europäischen Union).

"Fusionsereignis" steht für (i) eine Gattungsänderung oder Änderung dieser Aktien, einer Übertragung oder unwiderruflichen Verpflichtung zur Übertragung aller ausstehenden Aktien an ein anderes Unternehmen oder eine andere Person führt, (ii) die Konsolidierung, Verschmelzung, Fusion oder verbindlichen Aktientausch einer Aktienemittentin mit einem/r anderen Unternehmen oder Person oder in ein/e andere/s Unternehmen oder Person Ausnahme einer Konsolidierung. Verschmelzung, Fusion, oder eines verbindlichen Aktientausches, bei der/dem die Aktienemittentin das fortbestehende Unternehmen ist und die nicht einer Gattungsänderung oder sonstigen Änderung aller ausstehenden Aktien führt), (iii) ein Übernahmeangebot, Tauschangebot. Aufforderung zur Abgabe eines Angebots. Vorschlag oder eine sonstige Maßnahme durch ein Unternehmen oder eine Person mit dem Ziel, der ausstehenden Aktien Aktienemittentin zu erwerben oder auf sonstige Weise zu erhalten, was zu einer Übertragung oder

#### (e) Definitions

"Settlement Cycle" means the period of Clearing System Business Days following a trade in the Share on the Exchange in which settlement will customarily occur according to the rules of such Exchange.

"Extraordinary Dividend" means a dividend that the Calculation Agent determines to be extraordinary in its reasonable discretion.

"Clearing System" means, in respect of correction of a Share Price, the principal domestic clearing system customarily used for settling trades in the relevant Shares on any relevant date.

"Clearing System Business Day" means, in respect of a Clearing System, any day on which such Clearing System is (or, but for the occurrence of a Settlement Disruption Event, would have been) open for the acceptance and execution of settlement instructions.

"Delisting" means, in respect of any relevant Shares, the Exchange announcing that pursuant to the rules of that Exchange, such Shares cease (or will cease) to be listed, traded, or publicly quoted on the Exchange for any reason (other than a Merger Event or Tender Offer) and are not immediately re-listed, re-traded, or re-quoted on an exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in a member state of the European Union).

"Merger Event" means any (i) reclassification or change of such Shares that results in a transfer of, or an irrevocable commitment to transfer all such Shares outstanding to another entity or person. (ii) consolidation, amalgamation, merger, or binding share exchange of a Share Issuer with or into entity or person (other consolidation, amalgamation, merger, or binding share exchange in which such Share Issuer is the continuing entity and which does not result in a reclassification or change of all of such Shares outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal, or other event by any entity or person to purchase or otherwise obtain 100 per cent, of the outstanding Shares of the Share Issuer that results in a transfer of, or an irrevocable commitment to transfer, all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger, or binding share exchange of the Share Issuer or its subsidiaries with or into another entity in which the Share Issuer is the continuing entity and which

unwiderruflichen Verpflichtung zur Übertragung aller Aktien (außer Aktien im Eigentum oder unter Kontrolle des anderen Unternehmens) führt, oder (iv) eine Konsolidierung, Verschmelzung, Fusion einen verbindlichen Aktientausch der Aktienemittentin oder ihrer Tochtergesellschaften mit einem anderen Unternehmen oder in ein anderes Unternehmen, in dem die Aktienemittentin das fortbestehende Unternehmen ist und die bzw. der nicht zu einer Gattungsänderung oder Änderung aller ausstehenden Aktien (außer der Aktien, die sich im Eigentum oder unter der Kontrolle des anderen Unternehmens befinden) die unmittelbar vor diesem insgesamt weniger als 50 % der unmittelbar nach diesem Ereignis ausstehenden Aktien darstellen. und zwar jeweils sofern der Fusionstag an oder vor dem letzten Bewertungstag in Bezug auf die betreffende Schuldverschreibung liegt.

"Fusionstag" steht für den Stichtag eines Fusionsereignisses oder, wenn nach den jeweiligen für ein solches Fusionsereignis geltenden Gesetzen kein Stichtag bestimmt werden kann, für einen anderen von der Berechnungsstelle festgelegten Tag.

"Insolvenz" bezeichnet den Umstand, dass aufgrund eines freiwilligen oder unfreiwilligen Liquidations-, Konkurs-, Insolvenz-, Auflösungsoder Abwicklungsverfahrens oder eines vergleichbaren Verfahrens. das Aktienemittentin betrifft, (i) sämtliche Aktien dieser Aktienemittentin auf einen Treuhänder, Liquidator vergleichbaren Amtsträger übertragen werden müssen, oder (ii) es den Inhabern von Aktien dieser Aktienemittentin von Gesetzes wegen verboten ist, diese zu übertragen.

"Optionsbörse" ist die Verbundene Börse (wenn die Verbundene Börse mit Optionskontrakten in Bezug auf die betreffende Aktie handelt) bzw. die von der Berechnungsstelle als Primärmarkt ausgewählte Verbundene Börse für die notierten Optionskontrakte in Bezug auf die betreffende Aktie.

"Stichtag für Korrekturen" steht für den Geschäftstag, der zwei Geschäftstage vor dem Fälligkeitstag liegt.

"Tag des Übernahmeangebots" ist, in Bezug auf ein Übernahmeangebot, der Tag, an dem stimmberechtigte Aktien in Höhe des geltenden Mindestprozentsatzes tatsächlich gekauft oder auf andere Weise erworben werden (wie von der Berechnungsstelle festgestellt).

"Übernahmeangebot" steht für ein Übernahmeangebot, Tauschangebot, eine Aufforderung zur Abgabe eines Angebots, einen Vorschlag oder eine sonstige Maßnahme durch ein Unternehmen oder eine Person mit dem Ziel, dass does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Shares immediately following such event, in each case if the Merger Date is on or before the last occurring Valuation Date.

"Merger Date" means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Calculation Agent.

"Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution, or winding-up of or any analogous proceeding affecting the Share Issuer, (i) all the Shares of that Share Issuer are required to be transferred to a trustee, liquidator, or other similar official, or (ii) holders of the Shares of that Share Issuer become legally prohibited from transferring them.

"Options Exchange" means, the Related Exchange (if such Related Exchange trades options contracts relating to the relevant Share) or the Related Exchange selected by the Calculation Agent as the primary market for listed options contracts relating to the relevant Share.

"Correction Cut-Off Date" means the Business Day which is two Business Days prior to the Maturity Date.

"Tender Offer Date" means, in respect of a Tender Offer, the date on which voting Shares in the amount of the applicable percentage threshold are actually purchased or otherwise obtained (as determined by the Calculation Agent).

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal, or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining, or having the right to obtain, by

dieses Unternehmen oder diese Person durch Kauf oder auf andere Weise, oder durch das Recht auf den Erhalt von, durch Umwandlung oder auf andere Weise mindestens 10 % und weniger als 100 % der ausstehenden stimmberechtigten Aktien einer Aktienemittentin erwirbt, soweit dies von der Berechnungsstelle auf Grundlage von Mitteilungen an staatliche Stellen oder Selbstregulierungsorgane oder von anderen Informationen, die die Berechnungsstelle für wichtig erachtet, festgestellt wird.

"Verstaatlichung" bedeutet, dass alle Aktien oder alle oder im Wesentlichen alle Vermögenswerte der Aktienemittentin verstaatlicht, enteignet oder auf andere Weise an eine staatliche Einrichtung, Behörde, Stelle oder Institution übertragen werden müssen.]

[Im Falle von Schuldverschreibungen, die einen Aktienindex als Basiswert haben, sind die folgenden Bestimmungen anwendbar:

### § 7 Marktstörungen in Bezug auf den Index

#### (a) Marktstörungen

Stellt die Berechnungsstelle fest, dass es sich bei einem Referenztag um einen Unterbrechungstag handelt, so ist der Referenztag für den Index der nächstfolgende Vorgesehene Handelstag, der nach Feststellung der Berechnungsstelle in Bezug auf den Index kein Unterbrechungstag ist, es sei denn, die Berechnungsstelle stellt fest, dass jeder aufeinander folgenden Vorgesehenen Handelstage bis zum und einschließlich des Referenzstichtags ein Unterbrechungstag ist. In diesem Fall oder wenn ein Referenztag auf den fällt, da der Referenzstichtag ursprünglich vorgesehene Tag kein Vorgesehener Handelstag

- (i) ist dieser Referenzstichtag ungeachtet dessen, dass er ein Unterbrechungstag oder kein Vorgesehener Handelstag ist, als Referenztag für den Index anzusehen; und
- (ii) wird die Berechnungsstelle den maßgeblichen zum Stand des Index maßgeblichen Bewertungszeitpunkt am Referenzstichtag gemäß der zuletzt vor dem Referenzstichtag gültigen Formel und Methode zur Berechnung des Index Börsenpreises anhand des jeder Referenzstichtag im Index enthaltenen Komponente maßgeblichen zum Bewertungszeitpunkt (oder, an wenn Referenzstichtag ein zu einem Unterbrechungstag führendes Ereignis in Bezug auf eine der jeweiligen Komponenten eingetreten ist, anhand ihrer nach Treu und Glauben vorgenommenen

conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of a Share Issuer, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

"Nationalisation" means that all the Shares or all or substantially all the assets of the Share Issuer are nationalized, expropriated, or are otherwise required to be transferred to any governmental agency, authority, entity, or instrumentality thereof.]

[The following conditions are applicable to Notes, the Reference Asset of which is a Share Index:

# § 7 Market Disruptions in respect of the Index (a) Market Disruptions

If the Calculation Agent determines that any Reference Date is a Disrupted Day, then the Reference Date for the Index shall be the first succeeding Scheduled Trading Day that the Calculation Agent determines is not a Disrupted Day in respect of the Index, unless the Calculation Agent determines that each of the consecutive Scheduled Trading Days up to and including the Reference Cut-Off Date is a Disrupted Day. In that case or if any Reference Date falls on the Reference Cut-Off Date as the original date on which it was scheduled to fall is not a Scheduled Trading Day:

- (i) that Reference Cut-Off Date shall be deemed to be the Reference Date for the Index, notwithstanding the fact that such day is a Disrupted Day or is not a Scheduled Trading Day; and
- (ii) the Calculation Agent shall determine the relevant level or price of the Index as of the relevant Valuation Time on that Reference Cut-Off Date in accordance with the formula for and method of, calculating the Index last in effect prior to the Reference Cut-Off Date using the Exchange traded or quoted price as of the relevant Valuation Time on that Reference Cut-Off Date of each Component comprised in the Index (or, if an event giving rise to a Disrupted Day has occurred in respect of any relevant Component on that Reference Cut-Off Date, its good faith estimate of the value for the relevant Component as of the

Schätzung des Wertes der jeweiligen Komponente zum maßgeblichen Bewertungszeitpunkt an dem Referenzstichtag) feststellen (und diese Feststellung der Berechnungsstelle gemäß dieses als Indexstand Absatzes (ii) gilt zum Bewertungszeitpunkt in Bezug den maßgeblichen Referenztag).

#### (b) Mitteilung

Die Berechnungsstelle wird die Gläubiger so bald möglich gemäß § 7 der Allgemeinen Bedingungen über den **Eintritt** eines Unterbrechungstages an jedem Tag, der ohne den Unterbrechungstages Eintritt eines Referenztag gewesen wäre, informieren. Informiert die Berechnungsstelle die Gläubiger nicht über den Eintritt eines Unterbrechungstages, so hat dies keine Auswirkung auf die Wirksamkeit dieses oder der Eintritts Folgen dieses Unterbrechungstages.

#### (c) Definitionen

"Bewertungstag" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung.

### [wenn der Index ein Einbörsenindex ist einfügen:

"Bewertungszeitpunkt" ist in Bezug auf einen Einbörsenindex (a) für Zwecke der Feststellung, ob ein Marktstörungsereignis in Bezug auf (I) eine Komponente eingetreten ist, der Vorgesehene Börsenschluss an der Börse dieser Komponente (vorausgesetzt dass, wenn die maßgebliche Börse vor ihrem Vorgesehenen Börsenschluss schließt, Bewertungszeitpunkt dieser tatsächliche Börsenschluss ist) und (II) Options-Terminkontrakte für den Index eingetreten ist, der Handelsschluss an der Verbundenen Börse und (b) in allen anderen Fällen der Zeitpunkt, zu dem der offizielle Schlussstand des betreffenden Index durch den jeweiligen Index-Sponsor berechnet und veröffentlicht wird.]

#### [Im Falle eines Mehrbörsenindexes einfügen:

"Bewertungszeitpunkt" ist in Bezug auf einen Mehrbörsenindex (a) für Zwecke der Feststellung. ob ein Marktstörungsereignis in Bezug auf (I) eine Komponente eingetreten ist, der Vorgesehene Börsenschluss an der Börse dieser Komponente (vorausgesetzt dass, wenn die Börse vor ihrem Börsenschluss Vorgesehenen schließt. Bewertungszeitpunkt dieser tatsächliche Börsenschluss ist), und (II) Options-Terminkontrakte für den Index eingetreten ist, der Handelsschluss an der Verbundenen Börse, und (b) in allen anderen Fällen der Zeitpunkt, zu dem der offizielle Schlussstand des betreffenden Index durch den jeweiligen Index-Sponsor berechnet und relevant Valuation Time on that Reference Cut-Off Date) (and such determination by the Calculation Agent pursuant to this paragraph (ii) shall be deemed to be the Index Level at the Valuation Time in respect of the relevant Reference Date).

#### (b) Notification

The Calculation Agent shall give notice, as soon as practicable, to the Holders in accordance with § 7 of the General Conditions of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day would have been a Reference Date. Any failure by the Calculation Agent to so notify the Holders of the occurrence of a Disrupted Day shall not affect the validity of the occurrence or the consequences of such Disrupted Day.

#### (c) Definitions

"Valuation Date" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

#### [In the case of a Single Exchange Index insert:

"Valuation Time" means in respect of a Single Exchange Index (a) for the purposes of determining whether a Market Disruption Event has occurred in respect of (I) any Component, the Scheduled Closing Time on the Exchange in respect of such Component (provided that, if the relevant Exchange closes prior to its Scheduled Closing Time, then the Valuation Time shall be such actual closing time), and (II) any options contracts or futures contracts on the Index, the close of trading on the Related Exchange, and (b) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor.]

#### [In the case of a Multi Exchange Index insert:

"Valuation Time" means in respect of a Multi Exchange Index (a) for the purposes of determining whether a Market Disruption Event has occurred in respect of (I) any Component, the Scheduled Closing Time on the Exchange in respect of such Component (provided that, if the Exchange closes prior to its Scheduled Closing Time, then the Valuation Time shall be such actual closing time), and (II) any options contracts or futures contracts on the Index, the close of trading on the Related Exchange, and (b) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor.]

veröffentlicht wird.]

"Börse" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung.

### [wenn der Index ein Einbörsenindex ist einfügen:

"Börsengeschäftstag" ist in Bezug auf einen Einbörsenindex ein Vorgesehener Handelstag, an dem die Börse und jede Verbundene Börse während ihrer jeweiligen üblichen Handelszeiten für den Handel geöffnet sind, unabhängig davon, ob die Börse oder Verbundene Börse vor ihrem Vorgesehenen Börsenschluss schließt.]

#### [Im Falle eines Mehrbörsenindexes einfügen:

"Börsengeschäftstag" ist in Bezug auf einen Mehrbörsenindex ein Vorgesehener Handelstag, an dem (a) der Index-Sponsor den Stand des Index berechnet und veröffentlicht und (b) die Verbundene Börse während ihrer üblichen Handelszeit für den Handel geöffnet ist, ungeachtet dessen, ob die Verbundene Börse vor ihrem Vorgesehenen Börsenschluss schließt.]

### [wenn der Index ein Einbörsenindex ist einfügen:

"Börsenstörung" ist in Bezua auf einen Einbörsenindex ein Ereignis (außer einem Vorzeitigen Börsenschluss), das (nach Feststellung durch die Berechnungsstelle) die allgemeine Fähigkeit der Marktteilnehmer dahingehend stört oder beeinträchtigt, (a) an einer Börse Transaktionen mit Komponenten zu tätigen oder, im Fall eines Index, Marktkurse für diese Komponenten einzuholen, die mindestens 20 % des Standes des Index ausmachen, oder (b) Transaktionen mit Termin- oder Optionskontrakten hinsichtlich des betreffenden Index an einer maßgeblichen Verbundenen Börse zu tätigen oder dort Marktkurse für diese Kontrakte einzuholen.]

#### [Im Falle eines Mehrbörsenindexes einfügen:

"Börsenstörung" ist in Bezug auf Mehrbörsenindex Ereignis (außer ein einem Vorzeitigen Börsenschluss), das (nach Feststellung durch die Berechnungsstelle) die allgemeine Fähigkeit der Marktteilnehmer dahingehend stört oder beeinträchtigt. Transaktionen oder Marktkurse in Bezug auf (a) eine Komponente an der maßgeblichen Börse für diese Komponente vorzunehmen bzw. einzuholen, oder (b) Termin- oder Optionskontrakte hinsichtlich des Index an der maßgeblichen Verbunden Börse vorzunehmen bzw. einzuholen.1

"Exchange" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

#### [In the case of a Single Exchange Index, insert:

"Exchange Business Day" means in respect of a Single Exchange Index any Scheduled Trading Day on which the Exchange and each Related Exchange are open for trading during their respective regular trading sessions notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.]

#### [In the case of a Multi Exchange Index insert:

"Exchange Business Day" means in respect of a Multi Exchange Index any Scheduled Trading Day on which (a) the Index Sponsor calculates and publishes the level of the Index, and (b) the Related Exchange is open for trading during its regular trading session, notwithstanding the Related Exchange closing prior to its Scheduled Closing Time.]

### [In the case of a Single Exchange Index insert:

"Exchange Disruption" means in respect of a Single Exchange Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (a) to effect transactions in, or obtain market values for, in the case of an Index, any relevant Exchange relating to Components that comprise 20 per cent. or more of the level of the Index, or (b) to effect transactions in, or obtain market values for, futures or options contracts relating to such Index on any relevant Related Exchange.]

#### [In the case of a Multi Exchange Index, insert:

"Exchange Disruption" means in respect of a Multi Exchange Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for (a) any Component on the relevant Exchange in respect of such Component, or (b) futures or options contracts relating to the Index on the relevant Related Exchange.]

### [wenn der Index ein Einbörsenindex ist einfügen:

"Handelsstörung" ist in Bezug auf einen Einbörsenindex jede durch die Börse. Verbundene Börse oder anderweitig bestimmte Aussetzung oder Einschränkung des Handels, sei es aufgrund von Preisschwankungen über die von der Börse oder Verbundenen Börse zugelassenen Grenzen hinaus oder aus sonstigen Gründen (a) in Bezug auf Komponenten, die 20 % oder mehr des Standes des betreffenden Index an maßgeblichen Börse ausmachen, oder (b) mit Termin- oder Optionskontrakten in Bezug auf den betreffenden Index an einer maßgeblichen Verbundenen Börse.]

#### [Im Falle eines Mehrbörsenindexes einfügen:

"Handelsstörung" ist in Bezug auf einen Mehrbörsenindex jede durch die maßgebliche Börse, die Verbundene Börse oder anderweitig bestimmte Aussetzung oder Einschränkung des Handels, sei es aufgrund von Preisschwankungen über die von der jeweiligen Börse oder Verbundenen Börse zugelassenen Grenzen hinaus oder aus sonstigen Gründen (a) in Bezug auf eine Komponente dieser Börse hinsichtlich dieser Komponente, oder (b) mit Termin- oder Optionskontrakten in Bezug auf den Index an der Verbundenen Börse.]

"Index" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung.

"Indexkurs" bezeichnet den [Schlusskurs][bzw. Kurs des Basiswerts] wie in § [2][3] der Emissionsspezifischen Bedingungen definiert.

"Index-Sponsor" hat die in § [2][3] der Emissionsspezifischen Bedingungen zugewiesene Bedeutung.

"Komponente" bezeichnet jedes Wertpapier oder andere Komponente, die in dem Index enthalten ist.

### [wenn der Index ein Einbörsenindex ist einfügen:

"Marktstörungsereignis" ist in Bezug auf einen Einbörsenindex der Eintritt oder das Bestehen einer (a) Handelsstörung, (b) Börsenstörung, die von der Berechnungsstelle jeweils als wesentlich erachtet wird, jederzeit während des einstündigen Zeitraums, betreffenden der am Bewertungszeitpunkt endet, oder (c) eines Vorzeitigen Börsenschlusses. Zur Feststellung, ob bestimmten Zeitpunkt Marktstörungsereignis in Bezug auf einen Index besteht, gilt: falls hinsichtlich einer im Index enthaltenen Komponente 711 irgendeinem Zeitpunkt ein Markstörungsereignis eintritt, so

#### [In the case of a Single Exchange Index, insert:

"Trading Disruption" means in respect of a Single Exchange Index any suspension of, or limitation imposed on, trading by the Exchange or Related Exchange or otherwise, and whether by reason of movements in price exceeding limits permitted by the Exchange or Related Exchange or otherwise, (a) relating to Components that comprise 20 per cent. or more of the level of that Index on any relevant Exchange or (b) in futures or options contracts relating to the relevant Index on any relevant Related Exchange.]

#### [In the case of a Multi Exchange Index, insert:

"Trading Disruption" means in respect of a Multi Exchange Index any suspension or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise (a) relating to any Component on the Exchange in respect of such Component, or (b) in futures or options contracts relating to the Index on the Related Exchange.]

"Index" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

"Index Level" means the [Closing Price][and the Level of the Reference Asset] as defined in § [2][3] of the Issue Specific Conditions.

"Index Sponsor" has the meaning as defined in § [2][3] of the Issue Specific Conditions.

"Component" means each security or other component included in the Index.

#### [In the case of a Single Exchange Index, insert:

"Market Disruption Event" means in respect of a Single Exchange Index the occurrence or existence of (a) a Trading Disruption, (b) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time, or (c) an Early Closure. For the purposes of determining whether a Market Disruption Event in respect of an Index exists at any time, if a Market Disruption Event occurs in respect of a Component included in the Index at any time, then the relevant percentage contribution of that Component to the level of the Index shall be

basiert der betreffende prozentuale Anteil dieser Komponente am Kurs des Index auf einem Vergleich zwischen (y) dem auf diese Komponente entfallenden Anteil des Indexkurses und (z) dem Gesamtstand des Index, jeweils unmittelbar vor Eintritt dieses Marktstörungsereignisses.]

#### [Im Falle eines Mehrbörsenindexes einfügen:

- "Marktstörungsereignis" ist in Bezug auf einen Mehrbörsenindex
- (a) (I) in Bezug auf eine Komponente, der Eintritt oder das Bestehen, von:
- (A) einer Handelsstörung hinsichtlich dieser Komponente, die von der Berechnungsstelle jeweils als wesentlich erachtet wird, jederzeit während des einstündigen Zeitraums, der am betreffenden Bewertungszeitpunkt in Bezug auf die Börse, an der diese Komponente hauptsächlich gehandelt wird, endet;
- (B) einer Börsenstörung hinsichtlich dieser Komponente, die von der Berechnungsstelle jeweils als wesentlich erachtet wird, jederzeit während des einstündigen Zeitraums, der am betreffenden Bewertungszeitpunkt in Bezug auf die Börse, an der diese Komponente hauptsächlich gehandelt wird, endet;
- (C) einem Vorzeitigen Börsenschluss hinsichtlich dieser Komponente; und
- (II) die Gesamtheit aller Komponenten, hinsichtlich derer eine Handelsstörung, eine Börsenstörung oder ein Vorzeitiger Börsenschluss eintritt oder besteht, umfasst 20 % oder mehr des Standes des Index; oder
- jeweils in Bezug auf Termin-Optionskontrakte hinsichtlich des Index der Eintritt oder das Bestehen einer (i) Handelsstörung oder (ii) Börsenstörung, die von der Berechnungsstelle jeweils als wesentlich erachtet wird, jederzeit während des einstündigen Zeitraums, der am Bewertungszeitpunkt hinsichtlich der Verbundenen Börse endet oder (iii) eines Vorzeitigen Börsenschlusses.

Zur Feststellung, ob zu irgendeinem Zeitpunkt ein Marktstörungsereignis in Bezug auf den Index besteht, wenn zu diesem Zeitpunkt im Zusammenhang mit einer Komponente ein Vorzeitiger Börsenschluss, eine Börsenstörung oder eine Handelsstörung eintritt, basiert der betreffende prozentuale Anteil dieser Komponente am Kurs des Index auf einem Vergleich zwischen (y) dem auf diese Komponente entfallenden Anteil des Indexkurses und (z) dem Gesamtkurs des Index.]

based on a comparison of (y) the portion of the level of the Index attributable to that Component and (z) the overall level of the Index, in each case immediately before the occurrence of such Market Disruption Event.]

#### [In the case of a Multi Exchange Index, insert:

"Market Disruption Event" means in respect of a Multi Exchange Index

- (a) (I) the occurrence or existence, in respect of any Component, of:
- (A) a Trading Disruption in respect of such Component, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component is principally traded;
- (B) an Exchange Disruption in respect of such Component, which the Calculation Agent determines is material, at any time during the one hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component is principally traded; or
- (C) an Early Closure in respect of such Component; and
- (II) the aggregate of all Components in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists comprises 20 per cent. or more of the level of the Index; or
- (b) the occurrence or existence, in each case in respect of futures or options contracts relating to the Index, of (i) a Trading Disruption, or (ii) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one hour period that ends at the Valuation Time in respect of the Related Exchange, or (iii) an Early Closure.

For the purposes of determining whether a Market Disruption Event exists in respect of the Index at any time, if an Early Closure, an Exchange Disruption, or a Trading Disruption occurs in respect of a Component at that time, then the relevant percentage contribution of that Component to the level of the Index shall be based on a comparison of (y) the portion of the level of the Index attributable to that Component and (z) the overall level of the Index.

"Referenzstichtag" ist der achte unmittelbar auf Vorgesehenen Referenztag folgende Vorgesehene Handelstag oder, falls dieser Tag früher liegt, der Vorgesehene Handelstag am oder unmittelbar vor dem zweiten Geschäftstag, der unmittelbar dem Tag vorausgeht, an dem eine Zahlung von Beträgen oder Lieferung von Vermögensgegenständen gemäß einer Berechnung oder Bestimmung diesem an Referenztag fällig sein könnte, vorausgesetzt dass der Referenzstichtag nicht vor dem ursprünglich vorgesehenen Referenztag liegt.

"Referenztag" ist der Bewertungstag oder, falls dieser früher liegt, der Referenzstichtag.

### [wenn der Index ein Einbörsenindex ist einfügen:

"Unterbrechungstag" ist in Bezug auf einen Einbörsenindex jeder Vorgesehene Handelstag, an dem die Börse oder eine Verbundene Börse während ihrer üblichen Handelszeit nicht für den Handel geöffnet ist oder an dem ein Marktstörungsereignis eingetreten ist.]

### [wenn der Index ein Mehrbörsenindex ist einfügen:

"Unterbrechungstag" ist in Bezug auf einen Mehrbörsenindex jeder Vorgesehene Handelstag, an dem (a) der Index-Sponsor den Indexkurs nicht veröffentlicht (mit der Maßgabe, dass die Berechnungsstelle nach ihrem Ermessen feststellen kann, dass ein derartiges Ereignis statt dessen den Eintritt einer Indexstörung zur Folge hat), (b) die Verbundene Börse während ihrer üblichen Handelszeit nicht für den Handel geöffnet ist oder (c) ein Marktstörungsereignis eingetreten ist.]

"Verbundene Börse" bezeichnet jede Börse oder Notierungssystem (nach Wahl Berechnungsstelle), an der oder dem der Handel wesentliche Auswirkungen (gemäß den Feststellungen der Berechnungsstelle) auf den gesamten Markt für Termin- oder Optionskontrakte in Bezug auf den Index hat, oder, in jedem dieser jede übernehmende eine oder Nachfolgebörse der betreffenden Börse bzw. ein übernehmendes Notierungssystem Nachfolge-Notierungssystem des betreffenden Notierungssystems (sofern die Berechnungsstelle festgestellt hat, dass die Liquidität hinsichtlich der diesem Index zugrunde liegenden Termin- oder Optionskontrakte an dieser vorübergehenden diesem Ersatz-Börse oder vorübergehenden Ersatz-Notierungssystem mit der Liquidität an der ursprünglichen Verbundenen Börse vergleichbar ist).

"Reference Cut-Off Date" means the eighth Scheduled Trading Day immediately following the Scheduled Reference Date or, if earlier, the Scheduled Trading Day falling on or immediately preceding the second Business Day immediately preceding the due date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Reference Date, provided that the Reference Cut-Off Date shall not fall prior to the original date on which such Reference Date was scheduled to fall.

"Reference Date" means the Valuation Date or, if earlier, the Reference Cut-Off Date.

#### [In the case of a Single Exchange Index, insert:

"Disrupted Day" means in respect of a Single Exchange Index any Scheduled Trading Day on which the Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.]

#### [In the case of a Multi Exchange Index, insert:

"Disrupted Day" means in respect of a Multi Exchange Index any Scheduled Trading Day on which (a) the Index Sponsor fails to publish the level of the Index (provided that the Calculation Agent may, in its discretion, determine that such event instead results in the occurrence of an Index Disruption), (b) the Related Exchange fails to open for trading during its regular trading session, or (c) a Market Disruption Event has occurred.]

"Related Exchange" means each exchange or quotation system (as the Calculation Agent may select) where trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to the Index or, in any such case, any transferee or successor exchange of such exchange or quotation system (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Index on such temporary substitute exchange or quotation system as on the original Related Exchange).

"Vorgesehener Börsenschluss" ist in Bezug auf die Börse bzw. die Verbundene Börse der vorgesehene werktägliche Handelsschluss der Börse oder Verbundenen Börse an diesem Vorgesehenen Handelstag, wobei ein nachbörslicher Handel oder ein sonstiger Handel außerhalb der üblichen Handelszeiten nicht berücksichtigt wird.

## [wenn der Index ein Einbörsenindex ist einfügen:

"Vorgesehener Handelstag" ist in Bezug auf einen Einbörsenindex jeder Tag, an dem vorgesehen ist, dass die Börse und jede Verbundene Börse während ihrer jeweiligen üblichen Handelszeiten für den Handel geöffnet sind.]

# [wenn der Index ein Mehrbörsenindex ist einfügen:

"Vorgesehener Handelstag" ist in Bezug auf einen Mehrbörsenindex jeder Tag, an dem vorgesehen ist, dass (a) der Index-Sponsor den Kurs des betreffenden Index veröffentlicht und (b) die Verbundene Börse während ihrer üblichen Handelszeiten für den Handel geöffnet ist.]

"Vorgesehener Referenztag" ist jeder Tag, der ohne den Eintritt eines zu einem Unterbrechungstag führenden Ereignisses ursprünglich ein Referenztag gewesen wäre.

## [wenn der Index ein Einbörsenindex ist einfügen:

"Vorzeitiger Börsenschluss" ist in Bezug auf einen Einbörsenindex die Schließung der Börse an Börsengeschäftstag vor Vorgesehenen Börsenschluss in Bezug Komponenten, die mindestens 20 % des Kurses betreffenden Index oder einer Verbundenen Börse(n) ausmachen, es sei denn, ein solcher früherer Handelsschluss wird von dieser(n) Börse(n) bzw. Verbundenen Börse(n) spätestens eine Stunde vor dem früheren der beiden folgenden Zeitpunkte angekündigt: (a) dem tatsächlichen Handelsschluss für die übliche Handelszeit an der (den) Börse(n) Verbundenen Börse(n) am betreffenden Börsengeschäftstag oder (b) dem letztmöglichen Zeitpunkt für die Abgabe von Orders im System der Börse oder Verbundenen Börse, die zum Bewertungszeitpunkt am betreffenden Börsengeschäftstag ausgeführt werden sollen.]

## [wenn der Index ein Mehrbörsenindex ist einfügen:

"Vorzeitiger Börsenschluss" ist in Bezug auf einen Mehrbörsenindex die Schließung der Börse in Bezug auf eine Komponente oder der Verbundenen Börse an einem Börsengeschäftstag "Scheduled Closing Time" means in respect of the Exchange or Related Exchange the scheduled weekday closing time of the Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

## [In the case of a Single Exchange Index, insert:

"Scheduled Trading Day" means in respect of a Single Exchange Index any day on which each Exchange and each Related Exchange are scheduled to be open for trading for their respective regular trading sessions.]

### [In the case of a Multi Exchange Index, insert:

"Scheduled Trading Day" means in respect of a Multi Exchange Index any day on which (a) the Index Sponsor is scheduled to publish the level of the Index, and (b) the Related Exchange is scheduled to be open for trading for its regular trading session.]

"Scheduled Reference Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Reference Date.

### [In the case of a Single Exchange Index, insert:

"Early Closure" means in respect of a Single Exchange Index the closure on any Exchange Business Day of the Exchange relating to Components that comprise 20 per cent. or more of the level of the relevant Index or any Related Exchange(s) prior to its Scheduled Closing Time. unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (a) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day, and (b) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.1

## [In the case of a Multi Exchange Index, insert:

"Early Closure" means in respect of a Multi Exchange Index the closure on any Exchange Business Day of the Exchange in respect of any Component, or the Related Exchange, prior to its vor ihrem Vorgesehenen Börsenschluss, es sei denn ein solcher früherer Handelsschluss wird von dieser Börse bzw. Verbundenen Börse spätestens eine Stunde vor dem früheren der beiden folgenden Zeitpunkte angekündigt: (a) dem tatsächlichen Handelsschluss für die übliche Handelszeit an der Börse bzw. Verbundenen Börse am betreffenden Börsengeschäftstag oder (b) dem letztmöglichen Zeitpunkt für die Abgabe von Orders im System der Börse oder Verbundenen Börse, die zum Bewertungszeitpunkt am betreffenden Börsengeschäftstag ausgeführt werden sollen.1

## § 8 Zusätzliche Störungsereignisse

Bei Eintritt eines Zusätzlichen Störungsereignisses kann die Emittentin nach billigem Ermessen:

- (i) die Berechnungsstelle auffordern, nach billigem Ermessen ggf. die angemessene Anpassung festzulegen, die für Bestimmungen dieser Emissionsspezifischen Bedingungen zu erfolgen hat, um dem Zusätzlichen Störungsereignis Rechnung zu tragen, und den Wirksamkeitstag dieser Anpassung zu bestimmen; oder
- (ii) die Schuldverschreibungen insgesamt und nicht teilweise durch Benachrichtigung Gläubiger gemäß § 7 der Allgemeinen Bedingungen kündigen. Wenn Schuldverschreibungen insgesamt zurückgezahlt werden, zahlt die Emittentin jedem Gläubiger in Bezug auf jedes von diesem Gläubiger gehaltene Schuldverschreibungen einen Betrag aus, der dem nach Treu und Glauben und auf wirtschaftlich vernünftige Weise durch die Berechnungsstelle bestimmten fairen Marktwert Schuldverschreibungen unter Berücksichtigung des Zusätzlichen Störungsereignisses entspricht. angepasst um die angemessenen Kosten und Aufwendungen der Emittentin und/oder ihrer verbundenen Unternehmen für die Abwicklung von zugrunde liegenden und/oder damit verbundenen Absicherungs- und Finanzierungsvereinbarungen (einschließlich jedoch nicht beschränkt Aktienoptionen, Aktienswaps oder andere Wertpapiere egal welcher Art. die die Verbindlichkeiten der Emittentin aus den Schuldverschreibungen absichern). Zahlungen erfolgen auf die den Gläubigern bekannt gegebene Weise in Übereinstimmung mit § 7 Allgemeinen Bedingungen.

Nach Eintritt eines anwendbaren Zusätzlichen Störungsereignisses, benachrichtigt die Emittentin die Gläubiger gemäß § 7 der Allgemeinen Bedingungen so schnell wie möglich vom Eintritt des Zusätzlichen Störungsereignisses unter Angabe näherer Informationen und der diesbezüglich zu ergreifenden Maßnahme. Das

Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange (as the case may be) at least one hour prior to the earlier of (a) the actual closing time for the regular trading session on such Exchange or Related Exchange (as the case may be) on such Exchange Business Day, and (b) the submission deadline for orders to be entered into such Exchange or Related Exchange system for execution as at the relevant Valuation Time on such Exchange Business Day.]

## § 8 Additional Disruption Events

If any Additional Disruption Event occurs, the Issuer, in its reasonable discretion, may:

- (i) require the Calculation Agent to determine, in its reasonable discretion, the appropriate adjustment, if any, to be made to any of the terms of these Issue Specific Conditions to account for the Additional Disruption Event and determine the effective date of that adjustment; or
- (ii) terminate the Notes in whole but not in part by giving notice to Holders in accordance with § 7 of the General Conditions. If the Notes are so redeemed, the Issuer will pay to each Holder, in respect of each Note held by such Holder, an amount equal to the fair market value of a Notes taking into account the Additional Disruption Event, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps, or other securities of any type whatsoever hedging the Issuer's obligations under the Notes), all as determined by the Calculation Agent in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Holders in accordance with § 7 of the General Conditions.

Upon the occurrence of an applicable Additional Disruption Event, the Issuer shall give notice, as soon as practicable, to the Holders in accordance with § 7 of the General Conditions, stating the occurrence of the Additional Disruption Event, giving details thereof and the action proposed to be taken in relation thereto. Any failure to give, or

Fehlen einer Benachrichtigung oder deren Erhalt hat keinerlei Einfluss auf die Wirkung eines Zusätzlichen Störungsereignisses.

"Absicherungspositionen" sind ieder Verkauf, Abschluss oder Unterhalt von einem oder mehreren (i) Positionen oder Kontrakten in Bezug Wertpapiere, Optionen, Terminkontrakte. Derivate Devisen, oder (ii) Wertpapierleihgeschäften, oder anderen (iii) Vorkehrungen (wie auch immer bezeichnet) der verbundenen Emittentin und/oder ihrer Unternehmen Absicherung ihrer 7Ur Verpflichtungen, individuell oder auf Portfoliobasis, aus den Schuldverschreibungen.

bedeutet, "Absicherungsstörung" dass die Emittentin und/oder ihre verbundenen Unternehmen nach Aufwendung aller wirtschaftlich vernünftigen Bemühungen nicht in der Lage ist/sind, (i) Transaktionen oder Vermögenswerte, die sie zur Absicherung ihres Aktienkursrisikos oder anderer Kursrisiken in Bezug auf den Abschluss oder die Erfüllung ihrer Verpflichtungen aus den Schuldverschreibungen für notwendig hält, zu erwerben, zu begründen, wieder zu begründen, zu ersetzen, aufrechtzuerhalten, abzuwickeln oder zu veräußern, oder (ii) die Erlöse diesen Transaktionen oder aus Vermögenswerte zu realisieren, wiederzuerlangen oder weiterzuleiten.

"Erhöhte Absicherungskosten" bedeuten, dass Emittentin und/oder ihren verbundenen Unternehmen in Bezug auf (i) das Eingehen bzw. Erwerben. Begründen, Neubegründen, Wiederbegründen, Ersetzen, Aufrechterhalten, Abwickeln oder Veräußern von Transaktionen oder Vermögenswerten, die sie zur Absicherung ihres Aktienkursrisikos oder anderer Kursrisiken in Bezug auf den Abschluss oder die Erfüllung ihrer Verpflichtungen aus den Schuldverschreibungen für notwendig hält, oder (ii) das Realisieren, Wiedererlangen oder Weiterleiten der Erlöse aus diesen Transaktionen oder der Vermögenswerte. erheblich höhere (verglichen mit den [Kursfixierungstag] [Emissionsdatum einfügen] vorliegenden Umständen) Steuern, Ausgaben oder Gebühren (außer Maklergebühren) entstehen würden, wobei in dem Fall, dass diese wesentlich höheren Kosten allein durch die Verschlechterung der Kreditwürdigkeit Emittentin und/oder ihrer verbundenen Unternehmen entstanden sind, diese nicht als Erhöhte Absicherungskosten gelten.

"Gesetzesänderung" bedeutet, dass die Berechnungsstelle am oder nach dem [Kursfixierungstag] [Emissionsdatum einfügen], aufgrund (i) der Verabschiedung oder Änderung von geltenden Gesetzen oder Bestimmungen (einschließlich, jedoch nicht beschränkt auf

non-receipt of, such notice will not affect the validity of the Additional Disruption Event.

"Hedge Positions" means any purchase, sale, entry into or maintenance of one or more (i) positions or contracts in securities, options, futures, derivatives, or foreign exchange, (ii) stock loan transactions, or (iii) other arrangements (howsoever described) by the Issuer and/or any of its affiliates in order to hedge, individually or on a portfolio basis, its obligations under the Notes.

"Hedging Disruption" means that the Issuer and/or any of its affiliates is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s).

"Increased Cost of Hedging" means that the Issuer and/or any of its affiliates would incur a materially increased (as compared circumstances existing on [the Strike Fixing Date] [insert issue date],) amount of tax, duty, expense, or fee (other than brokerage commissions) to (i) acquire. establish. re-establish. substitute. maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its affiliates shall not be deemed an Increased Cost of Hedging.

"Change in Law" means that, on or after the [Strike Fixing Date] [insert issue date],, due to (i) the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) the promulgation of or any change in the interpretation by any court, tribunal, or

Steuerrecht), oder (ii) der Bekanntmachung von oder Anderungen in der Auslegung von geltenden oder Vorschriften (einschließlich Steuerbehörden Maßnahmen, die von wurden) durch Gerichte oder vorgenommen Aufsichtsbehörden mit der zuständigen Gerichtsbarkeit nach billigem Ermessen bestimmt, dass (y) es für die Emittentin und/oder ihre verbundenen Unternehmen rechtswidrig geworden ist, die betreffenden Absicherungspositionen zu erwerben oder halten. zu veräußern (einschließlich Komponenten, die in einem Index enthalten sind), oder dass (z) der Emittentin und/oder ihren verbundenen Unternehmen durch die Erfüllung ihrer Verpflichtungen aus den Schuldverschreibungen höhere Kosten entstehen werden (wie unter anderem Kosten aufgrund einer erhöhten Steuerpflicht, geringerer Steuervergünstigungen oder sonstiger negativer Auswirkungen auf ihre steuerliche Lage).

"Zusätzliches Störungsereignis" ist/sind jede Gesetzesänderung, Absicherungsstörung, und/oder Erhöhte Absicherungskosten.

# § 9 Anpassungen in Bezug auf den Index

## (a) Anpassungen

- (i) Sofern ein Index (1) nicht durch den betreffenden Index-Sponsor, sondern durch einen der Berechnungsstelle geeignet erscheinenden Nachfolge-Index-Sponsor berechnet und bekannt gegeben wird, oder (2) durch einen Nachfolge-Index ersetzt wird, der nach Ansicht der Berechnungsstelle nach derselben oder im Wesentlichen derselben Berechnungsformel oder Berechnungsmethode ermittelt wird wie dieser Index, dann gilt dieser Index (der "Nachfolge-Index") als der Index.
- (ii) Sofern die Berechnungsstelle festlegt, dass (1) der betreffende Index-Sponsor an oder vor dem Referenztag oder anderen maßgeblichen Tag ankündigt, dass er eine wesentliche Änderung der Formel oder Methode zur Berechnung des relevanten Index oder eine sonstige wesentliche Änderung an diesem Index vornehmen wird oder vornimmt (mit Ausnahme einer in der Formel oder Methode vorgeschriebenen Änderung Aufrechterhaltung des betreffenden Index bei Veränderungen der Komponenten, der Kapitalisierung sonstiaen üblichen und "Index-Änderung") Änderungsereignisse) (eine oder den Index dauerhaft einstellt und es zum Tag der Einstellung keinen Nachfolge-Index gibt (eine "Index-Einstellung") oder (2) der betreffende Index-Sponsor es unterlässt, am Referenztag oder anderen maßgeblichen Tag den Kurs betreffenden Index zu berechnen und bekannt zu (eine "Index-Störung" (wobei

regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines, in its reasonable discretion, that (y) it has become illegal for the Issuer and/or any of its affiliates to hold, acquire, or dispose of relevant Hedge **Positions** (including Components comprised in an Index), or (z) the Issuer and/or any of its affiliates will incur a materially increased cost in performing its obligations under the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on its tax position).

"Additional Disruption Event" means any Change in Law, Hedging Disruption, and/or Increased Cost of Hedging.

# § 9 Adjustments in respect to the Index

### (a) Adjustments

- (i) If an Index is (1) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor acceptable to the Calculation Agent, or (2) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for, and method of, calculation as used in the calculation of that Index, then that index (the "Successor Index") will be deemed to be the Index.
- (ii) If the Calculation Agent determines that, (1) on or prior to any Reference Date or other relevant date, the relevant Index Sponsor makes or announces that it will make a material change in the formula for, or the method of, calculating a relevant Index, or in any other way materially modifies that Index (other than a modification prescribed in that formula or method to maintain that Index in the event of changes in the Components, capitalization and/or other routine events) (an "Index Modification"), or permanently cancels a relevant Index and no Successor Index exists as at the date of such cancellation (an "Index Cancellation"), or (2) on any Reference Date or other relevant date, the Index Sponsor fails to calculate and announce a relevant Index (an "Index Disruption" (provided that, the Calculation Agent may, in its reasonable discretion, determine that such event instead results in the occurrence of a Disrupted Day) and, together with an Index

Berechnungsstelle nach ihrem billigem Ermessen bestimmen kann, dass ein solches Ereignis stattdessen zum Eintritt eines Unterbrechungstages führt), und zusammen mit einer Index-Änderung und einer Index-Einstellung jeweils ein "Index-Anpassungsgrund"), dann:

stellt die Berechnungsstelle fest, ob dieser Index-Anpassungsgrund wesentliche Auswirkungen auf die Schuldverschreibungen hat, und wenn dies der Fall ist, bestimmt sie den betreffenden Indexkurs, indem anstelle eines veröffentlichten Kurses des betreffenden Index der Kurs des Index zum Bewertungszeitpunkt an diesem Referenztag oder anderen maßgeblichen Tag herangezogen wird, der Berechnungsstelle Übereinstimmung mit der von dem betreffenden Index-Anpassungsgrund geltenden Formel und Methode für die Berechnung des betreffenden Index festgelegt wurde, wobei ausschließlich die Komponenten berücksichtigt werden, aus denen dieser Index unmittelbar vor dem Index-Anpassungsgrund bestand (außer den Komponenten, die seitdem nicht mehr an der betreffenden Börse notiert sind).

Falls, nach Ansicht der Berechnungsstelle, die obige(n) Vorschrift(en) kein wirtschaftlich vernünftiges Ergebnis erzielen würden, zahlt die Emittentin nach Mitteilung der Gläubiger gemäß Allgemeinen Bedingungen der Schuldverschreibungen insgesamt und nicht nur teilweise zurück, wobei jede Schuldverschreibung durch Zahlung eines Betrages zurückgezahlt wird, der dem von der Berechnungsstelle nach Treu und Glauben und auf wirtschaftlich vernünftige Weise fairen Marktwert bestimmten Schuldverschreibungen unter Berücksichtigung Indexanpassungsereignisses entspricht, angepasst um die angemessenen Kosten und Aufwendungen der Emittentin und/oder ihrer verbundenen Unternehmen für die Abwicklung von zugrunde liegenden und/oder damit verbundenen Absicherungs- und Finanzierungsvereinbarungen (einschließlich iedoch nicht beschränkt auf Aktienoptionen. Aktienswaps oder andere Wertpapiere egal welcher Art. die Verbindlichkeiten der Emittentin aus den Schuldverschreibungen absichern). Zahlungen erfolgen auf die den Gläubigern bekannt gegebene Übereinstimmung mit § 7 Weise in Allgemeinen Bedingungen.

#### (b) Korrektur eines Indexkurses

Wird ein von dem Index-Sponsor an einem Tag veröffentlichter Indexstand, der für Berechnungen oder Bestimmungen verwendet wird (eine "Relevante Berechnung"), nachträglich korrigiert und wird diese Korrektur von dem Index-Sponsor (der "Korrigierte Indexkurs") bis zu zwei

Modification and an Index Cancellation, each an "Index Adjustment Event") then:

the Calculation Agent shall determine if such Index Adjustment Event has a material effect on the Notes and, if so, shall calculate the relevant Index Level using, in lieu of a published level for that Index, the level for that Index as at the Valuation Time on that Reference Date or other relevant date, as the case may be, as determined by the Calculation Agent in accordance with the formula for, and method of, calculating that Index last in effect prior to the relevant Index Adjustment Event, but using only those Components that comprised that Index immediately prior to that Index Adjustment Event (other than those Components that have since ceased to be listed on the relevant Exchange).

If, provided that, in the determination of the Calculation Agent, the above provisions would not achieve a commercially reasonable result, on giving notice to Holders in accordance with § 7 of the General Conditions, the Issuer shall redeem the Notes in whole but not in part, each Note being redeemed by payment of an amount equal to the fair market value of such Note taking into account the Index Adjustment Event, adjusted to account fully for any reasonable expenses and costs of the Issuer and/or its affiliates of unwinding any underlying and/or related hedging and funding arrangements (including, without limitation, any equity options, equity swaps, or other securities of any type whatsoever hedging the Issuer's obligations under the Notes), all as determined by the Calculation Agent in good faith and in a commercially reasonable manner. Payments will be made in such manner as shall be notified to the Holders in accordance with § 7 of the General Conditions.

#### (b) Correction of Index Level

If the level of the relevant Index published by the Index Sponsor on any date which is utilized for any calculation or determination (a "Relevant Calculation") is subsequently corrected and the correction is published by the Index Sponsor (the "Corrected Index Level") no later than two

Geschäftstagen vor dem Zahltag eines Betrags, der gemäß einer Relevanten Berechnung berechnet wird, veröffentlicht, wird der Korrigierte Indexstand als der maßgebliche Indexkurs an diesem Tag angesehen und die Berechnungsstelle wird den Korrigierten Indexkurs als maßgeblichen Indexkurs heranziehen.]

Business Days prior to the date of payment of any amount to be calculated by reference to the Relevant Calculation then such Corrected Index Level shall be deemed to be the relevant level for such Index on such day and the Calculation Agent shall use such Corrected Index Level in determining the relevant level.]

## **FORM OF FINAL TERMS**

## FORM OF FINAL TERMS<sup>1</sup> MUSTER DER ENDGÜLTIGEN BEDINGUNGEN<sup>1</sup>

[Set out below is the form of Final Terms which will be completed for each Tranche of Notes to be issued under this Prospectus]

[Datum einfügen] [insert date]

Endgültige Bedingungen<sup>2</sup>
Final Terms<sup>2</sup>

[Bezeichnung der relevanten Tranche der Schuldverschreibungen einfügen] (die "Schuldverschreibungen")
[insert title of relevant Tranche of Notes] (the "Notes")

begeben aufgrund des issued pursuant to the

Base Prospectus for the Issuance of Equity Linked Notes

der of

## Banca Comercială Română S.A.

[Erstausgabekurs] [Emissionskurs]: [ ] % [zuzüglich des in Teil B. genannten Ausgabeaufschlags] [Initial] Issue Price: [ ] per cent. [plus the issue charge mentioned in Part B.]
Begebungstag: [ ] <sup>3</sup> Issue Date: [ ] <sup>3</sup>
Serien-Nr.: [ ] Series No.: [ ]
Tranchen-Nr.: [ ]  Tranche No.: [ ]

Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, werden die Endgültigen Bedingungen nur in englischer Sprache erstellt. Folglich werden in den Endgültigen Bedingungen deutsche Begriffe nicht vervollständigt (bzw. gestrichen) werden. In the case of Notes governed by Romanian law, the Final Terms shall be prepared only in the English language. Accordingly, the German language terms will not be completed in (or deleted from) the Final Terms.

Schuldverschreibungen mit einer festgelegten Stückelung von mindestens Euro 100.000 (bzw. dem entsprechenden Gegenwert in Rumänischen Lei ("RON")) werden im Folgenden als "Wholesale-Schuldverschreibungen" bezeichnet. Schuldverschreibungen mit einer festgelegten Stückelung von weniger als Euro 100.000 (bzw. dem entsprechenden Gegenwert in RON) werden im Folgenden als "Retail-Schuldverschreibungen" bezeichnet.
In the following, Notes with a Specified Denomination of at least Euro 100,000 (or its Romanian Lei ("RON") equivalent) will be

In the following, Notes with a Specified Denomination of at least Euro 100,000 (or its Romanian Lei ("RON") equivalent) will be referred to as "Wholesale Notes". In the following, Notes with a Specified Denomination of less than Euro 100,000 (or its RON equivalent) will be referred to as "Retail Notes".

Der Begebungstag ist der Tag, an dem die Schuldverschreibungen begeben und bezahlt werden. Bei freier Lieferung ist der Begebungstag der Tag der Lieferung.

The Issue Date is the date of issue and payment of the Notes. In the case of free delivery, the Issue Date is the delivery date.

#### **WICHTIGER HINWEIS**

Diese Endaültigen Bedingungen wurden für die Zwecke des Artikels 5 (4) der Richtlinie 2003/71/EG des Europäischen Parlaments und des Rates vom 4. November 2003, in der durch die Richtlinie 2010/73/EU des Europäischen Parlaments und des Rates vom 24. November 2010 geänderten Fassung abgefasst und müssen in Verbindung mit dem Base Prospectus for the Issuance of Equity Linked Notes der Banca Comercială Română S.A. (die "Emittentin") vom 24. Juli 2015 (der "Prospekt") [(einschließlich [des Nachtrags] [der Nachträge] zum Prospekt vom [relevantes Datum/relevante Daten einfügen])] gelesen werden. Der Prospekt sowie etwaige Nachträge zum Prospekt können in elektronischer Form auf der Internetseite der Emittentin (www.bcr.ro) sowie auf der Internetseite der Börse Luxemburg (www.bourse.lu) eingesehen werden, und Kopien des Prospekts sowie etwaiger Nachträge zum Prospekt sind kostenlos während der üblichen Geschäftszeiten am Sitz der Emittentin (Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bukarest 3, Rumänien) erhältlich. Vollständige Informationen über die Emittentin und die Schuldverschreibungen sind nur in der Zusammenschau des Prospekts, etwaiger Nachträge zum Prospekt sowie dieser Endgültigen Bedingungen erhältlich. Diese Endgültigen Bedingungen sind in der [deutschen] [englischen] Sprache abgefasst. Eine Übersetzung in die [deutsche] [englische] Sprache ist beigefügt. Der [deutsche] [englische] Text ist bindend und maßgeblich. Die Übersetzung in die [deutsche] [englische] Sprache ist unverbindlich [Eine [englischsprachige] [und] [deutschsprachige] [und] [rumänischsprachige] Zusammenfassung für diese Emission ist diesen Endgültigen Bedingungen angefügt.14

#### IMPORTANT NOTICE

These Final Terms have been prepared for the purpose of Article 5 (4) of the Directive 2003/71/EC of the European Parliament and of the Council of 4 November 2003, as amended by Directive 2010/73/EU of the European Parliament and of the Council of 24 November 2010 and must be read in conjunction with the Base Prospectus for the Issuance of Equity Linked Notes of Banca Comercială Română S.A. (the "Issuer"), dated 24 July 2015 (the "Prospectus") [and the supplement[s] to the Prospectus dated [insert relevant date(s)]]. The Prospectus and any supplements thereto are available for viewing in electronic form on the website of the Issuer (www.bcr.ro) as well as on the website of the Luxembourg Stock Exchange (www.bourse.lu) and copies of the Prospectus and any supplement thereto may be obtained free of charge during normal business hours at the registered office of the Issuer (Banca Comercială Română S.A., 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania). Full information on the Issuer and the Notes is only available on the basis of the combination of the Prospectus, any supplements thereto and these Final Terms. These Final Terms are written in the [German] [English] language and provided with [a] [an] [German] [English] language translation. The [German] [English] text shall be prevailing and binding. The [German] [English] language summary of this issue is annexed to these Final Terms. [4]

<sup>&</sup>lt;sup>4</sup> Nur im Fall von Retail-Schuldverschreibungen einfügen. Insert only in case of Retail Notes.

## TEIL A. – EMISSIONSBEDINGUNGEN PART A. – TERMS AND CONDITIONS

Die für die Schuldverschreibungen geltenden Bedingungen (die "**Bedingungen**") sind die in dem Prospekt enthaltenen Allgemeinen Bedingungen für Schuldverschreibungen, die [deutschem] [rumänischem] Recht unterliegen, sowie die nachfolgend aufgeführten Emissionsspezifischen Bedingungen. [Eine unverbindliche [deutschsprachige] [englischsprachige] Übersetzung der Emissionsspezifischen Bedingungen ist ebenfalls nachfolgend aufgeführt.]<sup>5</sup>

The Conditions applicable to the Notes (the "Conditions") are the General Conditions for [German] [Romanian] law governed Notes contained in the Prospectus and the Issue Specific Conditions set out below. [A non-binding [German] [English] language translation thereof is also set out below. [§

[Im Fall von Garant Index Schuldverschreibungen, Garant Aktien Schuldverschreibungen, Index Schuldverschreibungen und Aktien Schuldverschreibungen sind die maßgeblichen Angaben der Option I (einschließlich der darin enthaltenen maßgeblichen weiteren Optionen) zu wiederholen und maßgebliche Leerstellen zu vervollständigen.

In the case of Garant Index Notes, Garant Share Notes, Index Notes and Share Notes the relevant provisions of Option I (including relevant further options set out therein) shall be replicated and relevant placeholders shall be completed.]

[Im Fall von Altiplano Schuldverschreibungen sind die maßgeblichen Angaben der Option II (einschließlich der darin enthaltenen maßgeblichen weiteren Optionen) zu wiederholen und maßgebliche Leerstellen zu vervollständigen.

In the case of Altiplano Notes the relevant provisions of Option II (including relevant further options set out therein) shall be replicated and relevant placeholders shall be completed.]

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Im Fall von Schuldverschreibungen, die rumänischem Recht unterliegen, ist Englisch die verbindliche Sprache. Es wird bei Schuldverschreibungen, die rumänischem Recht unterliegen, keine deutsche Übersetzung bereit gestellt.

In the case of Notes governed by Romanian law, English will be the binding language. No German language translation will be provided in case of Notes governed by Romanian law.

# TEIL B. – ZUSÄTZLICHE INFORMATIONEN PART B. – OTHER INFORMATION

## GRUNDLEGENDE INFORMATIONEN ESSENTIAL INFORMATION

Interessen von Seiten natürlicher oder juristischer Personen, die an der Emission bzw. dem Angebot beteiligt sind Interests of Natural and Legal Persons Involved in the Issue or the Offering

	Mit Ausnahme [der an [den] [die] Platzeur[e] Interesses [des Platzeurs] [der Platzeure]] [des viellen Schuldverschreibungen eingegangenen [Swahaben die an der Emission bzw. dem Angebot die Soweit die Emittentin hiervon Kenntnis hat – kein Angebot.  Save for [the fees payable to the Dealer[s]] [the [derivatives]] agreement [•] and the Issuer have eas the Issuer is aware, no person involved in the material to the issue or the offering.	von [●] n pvertrags er Schuld materiell commercentered intered intered	nit der [Derive State of the second s	Emittentin in vatevertrags] reibungen be resse an de rests of the regard to the	n Zusammenhang mit  [] [- falls vereinbart -] eteiligten Personen - er Emission bzw. dem  Dealer[s]] [the [swap] Notes] [if any], so fal
	Andere Interessen Other Interests		_	inzelheiten a pecify detail	-
	für das Angebot und Verwendung der Erträge <sup>6</sup> s for the Offer and Use of Proceeds <sup>6</sup>		[	]	
	schätzter Nettoerlös <sup>7</sup> imated Net Proceeds <sup>7</sup>		]	]	
	schätzte Gesamtkosten der Emission imated Total Expenses of the Issue		]	]	
SCHULI	IATIONEN ÜBER DIE ANZUBIETENDEN DVERSCHREIBUNGEN IATION CONCERNING THE NOTES TO BE OFFE		ZUM <i>ADMIT</i>	HANDEL	

Wertpapierkennnummern *Security Codes* 

ISIN ISIN	[	]
Common Code	[	]
Wertpapierkennnummer (WKN) German Security Code	[	]
Sonstige Wertpapierkennnummer  Any Other Security Code	[	]

See the section entitled "Use of Proceeds" in the Prospectus. If the net proceeds shall not be applied for general funding purposes of the Issuer, insert those reasons. Not to be completed in case of Wholesale Notes.

<sup>&</sup>lt;sup>6</sup> Siehe den Abschnitt mit der Überschrift "*Use of Proceeds*" im Prospekt. Falls der Nettoerlös nicht für die allgemeinen Finanzierungszwecke der Emittentin verwendet werden sollen, sind diese Gründe einzufügen. Nicht auszufüllen im Fall von Wholesale-Schuldverschreibungen.

Sofern die Erträge für verschiedene Verwendungszwecke vorgesehen sind, sind dieses aufzuschlüsseln und nach der Priorität der Verwendungsszwecke darzustellen.

If proceeds are intended to be used for more than one principal use, these must be broken down and illustrated clearly according to their priority by their uses.

Informationen über die vergangene und künftige Wertentwicklung [Nicht anwendbar] des Basiswerts und dessen Volatilität

Information about the past and future performance of the [Not applicable] underlying and its volatility

Einzelheiten über die vergangene und künftige Wertentwicklung [des Index und dessen] [der Aktie und deren] [der im Indexkorb enthaltenen Indizes und deren] [der im Aktienkorb enthaltenen Aktien und deren] Volatilität[en] können auf [relevante Bildschirmseite[n] oder andere Informationsquelle[n] angeben] abgerufen werden.

Information about the past and future performance of the [Index and its] [Share and its] [Indices contained in the index basket and their] [Shares contained in the share basket and their] volatility can be obtained from Screen Page [specify relevant Screen Page[s] or other information source[s]].

Beschlüsse, Ermächtigungen und Billigungen, welche die Grundlage für **[Einzelheiten angeben]** die Schaffung/Emission der Schuldverschreibungen bilden

Resolutions, authorisations and approvals by virtue of which the Notes [specify details] will be created and/or issued

## KONDITIONEN DES ANGEBOTS<sup>8</sup> TERMS AND CONDITIONS OF THE OFFER<sup>8</sup>

[Nicht anwendbar] [Not applicable]

Konditionen, Angebotsstatistiken, erwarteter Zeitplan und erforderliche Maßnahmen für die Antragstellung

Conditions, Offer Statistics, Expected Timetable and Action Required to Apply for the Offer

Angebotskonditionen.

[Einzelheiten angeben]

Conditions, to which the offer is subject.

[specify details]

Gesamtsumme des Angebots. Ist der Betrag nicht festgelegt, [Einzelheiten angeben] Beschreibung der Regelungen und Angabe des Zeitpunkts für die öffentliche Bekanntmachung des Angebotsbetrags.

öffentliche Bekanntmachung des Angebotsbetrags.

Total amount of the offer; if the amount is not fixed, description of [specify details]

the arrangements and time for announcing to the public the definitive amount of the offer.

Frist – einschließlich etwaiger Änderungen – "während der das **[Einzelheiten angeben]** Angebot vorliegt und Beschreibung des Zeichnungsverfahrens.

The time period, including any possible amendments, during which **[specify details]** the offer will be open and description of the application process.

Mindest- und/oder maximale Zeichnungshöhe (ausgedrückt als **[Einzelheiten angeben]** Anzahl der Schuldverschreibungen oder aggregierte Anlagesumme).

Details of the minimum and/or maximum amount of application [specify details] (whether in number of Notes or aggregate amount to invest).

Methode und Fristen für die Bedienung der Schuldverschreibungen [Einzelheiten angeben] und ihre Lieferung.

Method and time limits for paying up the Notes and for delivery of [specify details] the Notes.

Umfassende Beschreibung der Modalitäten und des Termins für die **[Einzelheiten angeben]** öffentliche Bekanntgabe der Angebotsergebnisse.

A full description of the manner and date in which results of the **[specify details]** offer are to be made public.

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<sup>8</sup> Auszufüllen im Fall von öffentlichen Angeboten von Retail-Schuldverschreibungen. To be completed in cases of public offers of Retail Notes.

## Verteilungs- und Zuteilungsplan Plan of Distribution and Allotment

Werden die Schuldverschreibungen gleichzeitig auf den Märkten [Einzelheiten angeben] zweier oder mehrerer Staaten angeboten und ist eine bestimmte Tranche einigen dieser Märkte vorbehalten, so ist diese Tranche anzugeben.

If the offer is being made simultaneously in the markets of two or **[specify details]** more countries and if a tranche has been or is being reserved for certain of these, indicate any such tranche.

Verfahren für die Benachrichtigung der Zeichner über den ihnen **[Einzelheiten angeben]** zugeteilten Betrag und Hinweis darauf, ob mit dem Handel schon vor einer solchen Benachrichtigung begonnen werden kann.

Process for notification to applicants of the amount allotted and the **[specify details]** indication whether dealing may begin before notification is made.

Preisfestsetzung Pricing

Angabe des Preises, zu dem die Schuldverschreibungen [Einzelheiten angeben] voraussichtlich angeboten werden, oder der Methode, nach der der Preis festgesetzt wird, und das Verfahrens für seine Bekanntgabe.

An indication of the expected price at which the Notes will be [specify details] offered or the method of determining the price and the process for its disclosure.

Angabe etwaiger Kosten und Steuern, die speziell dem Zeichner [Einzelheiten angeben] oder Käufer in Rechnung gestellt werden.

Indicate the amount of any expenses and taxes specifically charged [specify details] to the subscriber or purchaser.

## PLATZIERUNG UND ÜBERNAHME PLACING AND UNDERWRITING

Name und Anschrift des Koordinators/der Koordinatoren des [Nicht anwendbar] [Einzelheiten gesamten Angebots oder einzelner Teile des Angebots und – angeben] sofern dem Emittenten oder dem Bieter bekannt – Angaben zu den Platzierern in den einzelnen Ländern des Angebots. 

Name and address of the co-ordinator(s) of the global offer and of [Not applicable] [specify details] single parts of the offer and, to the extent known to the Issuer or the offeror, of the placers in the various countries where the offer takes place.

## Vertriebsmethode Method of Distribution

Nicht syndiziert Non-Syndicated
Syndiziert Syndicated

Übernahmevertrag<sup>10</sup> Subscription Agreement<sup>10</sup>

> Datum des Übernahmevertrags Date of Subscription Agreement

[Nicht anwendbar] [Not applicable]

[Einzelheiten einfügen] [specify details]

<sup>&</sup>lt;sup>9</sup> Auszufüllen im Fall von öffentlichen Angeboten von Retail-Schuldverschreibungen. To be completed in cases of public offers of Retail Notes.

Auszufüllen im Fall von Retail-Schuldverschreibungen, die auf syndizierter Basis vertrieben werden. To be completed in cases of Retail Notes, which are distributed on a syndicated basis.

General Features of the Subscription Agreement [specify details] Einzelheiten bezüglich [des Platzeurs] [der Platzeur] Details with Regard to the Dealer[s] Platzeur[e] [Namen und Adresse(n) des Platzeurs bzw. der Platzeure angeben] [Keiner] Dealer[s] [specify name(s) and address(es) of Dealer(s)] [None] Feste Übernahmeverpflichtung Firm Commitment Ohne feste Übernahmeverpflichtung Without Firm Commitment [Einzelheiten angeben] [Keiner] Kursstabilisierender Manager Stabilising Manager [specify details] [None] **Provisionen** Commissions and Concessions Management- und Übernahmeprovision ] % des Gesamtnennbetrags Management and Underwriting Commission ] per cent. of the Aggregate Principal Amount Verkaufsprovision ] % des Gesamtnennbetrags Selling Concession I 1 per cent. of the Aggregate Principal Amount Andere 1 % des Gesamtnennbetrags Other ] per cent. of the Aggregate Principal Amount Gesamtprovision ] % des Gesamtnennbetrags ] per cent. of the Aggregate Total Commission and Concession Principal Amount BÖRSENNOTIERUNGIEN1. ZULASSUNG ZUM HANDEL UND HANDELSMODALITÄTEN LISTING[S], ADMISSION[S] TO TRADING AND DEALING ARRANGEMENTS Börsenzulassung[en] [Ja] [Nein] Listing[s] [Yes] [No] Geregelter Markt "Bourse de Luxembourg" Regulated Market "Bourse de Luxembourg" **Bukarest** Bucharest Spot Regulierter Markt (Piața reglementată la vedere administrată de Bursa de Valori București S.A.) Spot Regulated Market (Piața reglementată la vedere administrată de Bursa de Valori București S.A.) Alternative Handelsplattform (Sistemul alternativ de tranzactionare ATS-CAN administrat de Bursa de Valori Bucuresti S.A.) Alternative Trading System (Sistemul alternativ de tranzacționare ATS-CAN administrat de Bursa de Valori București S.A.) Wien П

[Einzelheiten einfügen]

Hauptmerkmale des Übernahmevertrags

Vienna

		Amtlicher Handel Official Market							
		Geregelter Freiverkehr Second Regulated Market							
		ere Wertpapierbörse er Stock Exchange	[	]					
		er Termin der Zulassung[en] d Date of Admission[s]	[	]					
nach Kate oder sind	n Kei egorie r zug	sämtlicher geregelter oder gleichwertiger Märkte, an denen nntnis der Emittentin Schuldverschreibungen der gleichen e von Schuldverschreibungen, die zum Handel angeboten gelassen werden sollen, bereits zum Handel zugelassen	ein	ıfüge	en]				
kno	wledg	lated markets or equivalent markets on which to the ge of the Issuer, notes of the same class as the Notes to d or admitted to trading are already admitted to trading 11	[No	ot apj	olicab	ole <b>] [spe</b>	cify de	etails	s]
	_	E INFORMATIONEN INFORMATION							
		chränkungen ictions							
TEF TEF									
		RA C FRA C							
		RA D FRA D							
		der TEFRA C noch TEFRA D her TEFRA C nor TEFRA D							
		reites Angebot mpt offer		i] [Ne es <i>] [N</i>					
		zur Verwendung des Prospekts ne Use of the Prospectus							
		ne Zustimmung Consent							
		viduelle Zustimmung vidual Consent							
	oder erfol	ebotsperiode, während derer der spätere Weiterverkauf die endgültige Platzierung der Schuldverschreibungen Igen kann er period during which subsequent resale or final placement	(au	issch om	ließlid		·	bis to	[•] [•]
		ne Notes can be made  Id] [Länder], in [dem] [denen] ein öffentliches Angebot	•	<i>clusi</i> ıxeml	<i>ve)]</i> burg]		<b>[</b> Ö:	sterre	eich <b>1</b>
	erfo	lgen darf sdiction[s], in which a public offer may take place	ĪRι	umän	ien <b>]</b>	g <b>] [</b> Austr	_		_

Im Fall einer Aufstockung, die mit einer vorangegangenen Emission fungibel ist, ist die Angabe erforderlich, dass die ursprünglichen Schuldverschreibungen bereits zum Handel zugelassen sind.

In case of an increase, which is fungible with a previous issue, it must be indicated that the original notes are already admitted to

trading.

Name[n] und Adresse[n] [des Platzeurs] [der Platzeure] [und] [Namen und [oder] [des Finanzintermediärs] [der Finanzintermediäre]

Adresse(n) der Platzeure / des **Platzeurs** und/oder des Finanzintermediärs der Finanzintermediäre einfügen]

Name[s] and address[es] of the Dealer[s] [and] [or] financial [insert name(s) and address(es) [intermediary] [intermediaries]

of the relevant Dealer(s) and/or financial intermediar(y)(ies)]

Alle sonstigen klaren und objektiven Bedingungen, an die die [Nicht anwendbar] [Einzelheiten Zustimmung gebunden ist und die für die Verwendung des einfügen] Prospekts relevant sind

Any other clear and objective attached to the consent which [Not applicable] [specify details] are relevant for the use of the Prospectus

Generelle Zustimmung General Consent

> Angebotsperiode, während derer der spätere Weiterverkauf [Von [●] (einschließlich) bis [●] oder die endgültige Platzierung der Schuldverschreibungen (ausschließlich)] erfolgen kann

Offer period during which subsequent resale or final placement [From [ • ] of the Notes can be made

(inclusive) **[•**] (exclusive)]

[Land] [Länder], in [dem] [denen] ein öffentliches Angebot [Luxemburg] erfolgen darf

[Rumänien]

[Österreich]

Jurisdiction[s], in which a public offer may take place

[Luxembourg] [Austria] [Romania]

Zusätzliche Bedingungen, an die die Zustimmung gebunden [Nicht anwendbar] [Einzelheiten ist und die für die Verwendung des Prospekts relevant sind Additional conditions attached to the consent which are [Not applicable] [specify details] relevant for the use of the Prospectus

einfügen]

Name[n] und Anschrift[en] [des Instituts] [der Institute], [das] [die] aufgrund einer Zusage als Intermediär[e] im Sekundärhandel tätig [ist] [sind] und Liquidität mittels Geld-Briefkursen [erwirtschaftet] [erwirtschaften], Beschreibung der wesentlichen Bedingungen [seiner] [ihrer] Zusage. 12

[Einzelheiten einfügen] [Nicht anwendbar]]

Name[s] and address[es] of the [entity] [entities] which [has] [have] a commitment to act as [intermediary] [intermediaries] in secondary trading, providing liquidity through bid and offer rates and description of the main terms of [its] [their] commitment."

[Insert details] [Not applicable]

Format der Globalurkunde[n] Form of Global Note[s]

[CGN-] [NGN-] Format [CGN] [NGN] form

## EZB-Fähigkeit der Schuldverschreibungen beabsichtigt<sup>13</sup> Eurosystem Eligibility of the Notes Intended<sup>13</sup>

Die Globalurkunde[n] soll[en] in EZB-fähiger Weise gehalten werden.

The Global Note[s][is] [are] intended to be held in a manner which will allow Eurosystem eligibility.

Nicht erforderlich im Fall von Wholesale-Schuldverschreibungen. Not required in the case of Wholesale Securities.

Nur für Schuldverschreibungen auszufüllen, die im NGN-Format begeben werden. To be completed only for Notes tob e issued in NGN form.

Ja. Es wird darauf hingewiesen, dass die Angabe "Ja" hier lediglich bedeutet, dass die Absicht
besteht, die Schuldverschreibungen nach ihrer Begebung bei einem der ICSDs als gemeinsame
Verwahrstelle (common safekeeper) zu hinterlegen. "Ja" bedeutet nicht notwendigerweise, dass
die Schuldverschreibungen bei ihrer Begebung, zu irgendeinem Zeitpunkt während ihrer Laufzeit
oder während ihrer gesamten Laufzeit als zulässige Sicherheiten für die Zwecke der Geldpolitik
und für Innertageskredite des Eurosystems anerkannt werden. Eine solche Anerkennung hängt
davon ab, ob die EZB davon überzeugt ist, dass die Zulässigkeitskriterien des Eurosystems erfüllt
sind.

Yes. Note that the designation "Yes" simply means that the Note are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intraday credit operations by the Eurosystem either upon issue or at any tor all times during their life. Such recognition will depend upon the ECB being satisfied that the Eurosystem eligibility criteria have been met.

Nein. Auch wenn zum Datum dieser Endgültigen Bedingungen die Angabe "Nein" lautet, können die Schuldverschreibungen dann, wenn sich die Zulässigkeitskriterien des Eurosystems in der Zukunft dergestalt ändern, dass die Schuldverschreibungen diese einhalten können, bei einem der ICSDs als gemeinsamer Verwahrer (common safekeeper) hinterlegt werden. Dies bedeutet nicht notwendigerweise, dass die Schuldverschreibungen zu irgendeinem Zeitpunkt während ihrer Laufzeit als zulässige Sicherheiten für die Zwecke der Geldpolitik und für Innertageskredite vom Eurosystem anerkannt werden. Eine solche Anerkennung hängt davon ab, ob die EZB davon überzeugt ist, dass die Zulässigkeitskriterien des Eurosystems erfüllt sind.]

No. While the designation is specified as "No" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

## [Informationen von Seiten Dritter Third Party Information

[relevante Informationen angeben] wurde[n] aus [relevante Informationsquelle angeben] exzerpiert. Die Emittentin bestätigt, dass diese Angaben korrekt wiedergegeben wurden und nach Wissen der Emittentin und – soweit für sie aus den von [relevante Informationsquelle angeben] veröffentlichten Angaben ersichtlich – keine Auslassungen beinhalten, die die wiedergegebenen Angaben inkorrekt oder irreführend gestalten würden.

[specify relevant information] has been extracted from [specify relevant source of information]. The Issuer confirms that such information has been accurately reproduced and that, as far as it is aware and is able to ascertain from information published by [specify relevant source of information], no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Im Namen der Emittentin unterzeichnet Signed on behalf of the Issuer

Von: Von: By:

Im AuftragIm AuftragDuly authorisedDuly authorised

[Emissionsspezifische Zusamenfassung hier einfügen. Es muss beachtet werden, dass die emissionsspezifische Zusammenfassung auf der Grundlage der im Prospekt enthaltenen Zusammenfassung erstellt werden muss. Es dürfen keine weiteren Informationen hinzugefügt werden, sondern es dürfen die Informationen ausschließlich für die maßgebliche Emission von Wertpapieren emissionsspezifisch erstellt werden, d.h. Teile der Zusammenfassung des Prospekts, die für eine spezifische Emission keine Relevanz haben, können gelöscht werden. Informationen, die allgemeingültig verfasst sind, können durch emissionsspezifische Informationen ersetzt werden.]

[Insert issue specific summary here. It shall be noted that the issue specific summary needs to be drafted on the basis of the summary set out in the Prospectus. No further information may be added, but the information will be made specific for the relevant issue of Securities only, i.e. parts of the summary relating to the Prospectus which are of no relevance for a specific issue must be deleted and information which is drafted in a general manner must be replaced by issue specific information.]

## BANCA COMERCIALĂ ROMÂNĂ S.A.

#### Introduction

The legal name of the Issuer is Banca Comercială Română S.A. ("BCR", the "Issuer" or the "Bank"). BCR also operates under the commercial name "BCR". BCR is a joint stock company with a two-tier board system, is incorporated and domiciled in Romania, has its registered office and principal place of business at 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania (telephone number: +40 21 3126185), is registered at the Bucharest Trade Registry Office under registration number J40/90/1991 and its sole registration code (*cod unic de înregistrare*) is 361757. BCR operates under Romanian law.

BCR was established on 1 December 1990 as a state owned joint stock company pursuant to Government Resolution no. 1195/1990 concerning the establishment of Banca Comercială Română S.A. (*Hotărârea Guvernului nr. 1195/1990 privind organizarea Băncii Comerciale Române-S.A.*).

In 1991, as part of the overall reform of the Romanian banking system, the commercial banking activities of the National Bank of Romania (the "NBR") were transferred to BCR. On 10 September 1999, the Romanian Bank for Foreign Trade (*Banca Română de Comerţ Exterior – Bancorex – S.A.*) ("Bancorex"), which was placed under special administration, was merged by absorption into BCR. As part of the merger, Bancorex's healthy liabilities and most of its assets (in each case, provided they satisfied BCR's risk management policies) were transferred to BCR, and the Romanian Government set up an indemnity scheme (subject to certain conditions) in respect of Bancorex's material liabilities, including those claims against Bancorex which were the subject of litigation. As part of the merger, BCR also took over many of Bancorex's employees.

In 2004, the length of the Issuer's life was extended from 99 years to an indefinite period of time.

In 2005, as a result of the privatisation process of BCR organised by the Romanian Government, Erste Bank der Oesterreichischen Sparkassen AG ("**Erste Bank**") purchased 490,399,321 shares or 61.8825 per cent. of the share capital of BCR from the Authority for State Assets Recovery (*Autoritatea pentru Valorificarea Activelor Statului*) ("**AVAS**"), the European Bank for Reconstruction and Development ("**EBRD**") and the International Finance Corporation ("**IFC**"), pursuant to a share purchase agreement dated 21 December 2005, for a total consideration of EUR3.75bn. At the date of this Prospectus, EGB AG holds 15,209,668,849 nominative shares representing 93.5783 per cent. of BCR's share capital.

BCR is licensed by the NBR to conduct banking activities.

### Background

BCR Group (the "**Group**") consists of the following companies: Banca Comercială Română S.A., BCR Leasing IFN S.A., BCR Banca pentru Locuințe S.A., BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A., Suport Colect S.R.L., CIT One S.R.L., BCR Real Estate Management S.R.L., Financiara S.A. (in liquidation), BCR Payments Services S.R.L., Bucharest Financial Plazza S.R.L. (a direct subsidiary of BCR Real Estate Management S.R.L.), BCR Fleet Management S.R.L. (a direct subsidiary of BCR Leasing IFN S.A.) and Banca Comercială Română Chişinău S.A. For further information on the Group, see "Subsidiaries" below. BCR and the other financial institutions in the Group provide primarily day-to-day banking services to governmental institutions, corporate and individual clients operating in Romania and abroad. These services include acceptance of deposits, lending, including mortgage credit, investment banking, securities trading and derivatives business (on its own account and for the account of customers), portfolio management, project finance, international trade finance, corporate finance, capital and money market services, foreign exchange, leasing, factoring, bank assurance and private pension fund management.

As at 31 December 2014, according to the Audited IFRS-EU Financial Statements 2014, the Group's assets totalled RON61,624m, with decisive contribution from BCR (RON59,037m). BCR is not dependent on any other entities within the Group.

BCR is part of a wider group, respectively Erste Group that consists of Erste Group Bank AG, together with its subsidiaries and participations, including Erste Bank Oesterreich in Austria, Česká spořitelna in the Czech Republic, BCR in Romania, Slovenská sporitel'ňa in Slovakia, Erste Bank Hungary in Hungary, Erste Bank Croatia in Croatia, Erste Bank Serbia in Serbia and, in Austria Salzburger Sparkasse, Tiroler Sparkasse, s-Bausparkasse, other savings banks of the Haftungsverbund, Immorent, and others (the "Erste Group").

Erste Group is a banking group focused on retail and corporate customers in Austria and Central and Eastern Europe ("CEE"). Its core activities – besides the traditional strength in serving private individuals and

small and medium size enterprises ("SMEs") – include advisory services and support for corporate clients in financing, investment and access to international capital markets, public sector funding and interbank market operations. Around 46,000 employees serve 16.2m customers with 2,700 branches in seven countries in the eastern part of the EU. As at 31 March 2015, Erste Group had EUR202.6bn in total assets.

The ultimate parent company of BCR is Erste Group Bank AG and, thus, BCR is dependent on Erste Group Bank AG, since the funding from the parent company represents a significant portion of its EUR funding.

## **Share Capital of BCR**

On the date of this Prospectus, the subscribed and paid up share capital of the Bank amounted to RON 1,625,341,614.50 divided into 16,253,416,145 nominative, ordinary shares, issued in book-entry form with a nominal value of RON 0.1 each.

The shares issued by BCR are not listed on any market.

#### **Business Overview**

### Principal markets in which BCR operates and strategy

BCR's position in the Romanian banking market as at 31 December 2014 is reflected by its market share in respect of the following banking segments:

As at 31 December 2014	Total in	dustry (RON	million)	BCR (RON million)			BCR market share (%)			
	Total	RON	FX	Total	RON	FX	Total	RON	FX	
			Retail segme	ent (excludin	g non-resid	ents)				
Retail loans, of which:	102,114.5	40,140.1	61,974.4	18,340.3	6,701.9	11,638.4	18.0%	16.7%	18.8%	
Housing loans	44,745.7	9,453.7	35,292.0	10,222.7	2,235.3	7,987.4	22.8%	23.6%	22.6%	
Consumer & other loans	57,368.8	30,686.4	26,682.4	8,117.6	4,466.6	3,651.0	14.1%	14.6%	13.7%	
Retail deposits, of which:	138,033.3	86,164.9	51,868.4	22,990.4	13,410.1	9,580.3	16.7%	15.6%	19.4%	
Term deposits	106,695.0	66,408.2	40,286.8	17,693.7	9,895.6	7,798.1	16.6%	14.9%	19.4%	
		C	orporate seg	ment (exclud	ling non-res	idents)				
Corporate Ioans	118,607.6	59,396.8	59,210.7	20,236.3	9,769.5	10,466.8	17.1%	16.4%	17.7%	
Corporate deposits <sup>*)</sup>	94,535.6	69,314.6	25,221.1	12,379.2	9,489.0	2,890.2	13.1%	13.7%	11.5%	

Source: For industry data as at 31 December 2014 - NBR monthly bulletin no. 12/2014 (www.bnr.ro) (some figures are presented in aggregate) and for BCR data as at 31 December 2014 - BCR monetary balance sheet report, unaudited data Notes: (\*) Corporate deposits include: deposits of non-monetary financial institutions and deposits of non-financial companies and excludes deposits of public administration; according to Regulation (EC) No. 25/2009 of the European Central Bank of 19 December 2008 concerning the balance sheet of the monetary financial institutions sector, deposits category includes overnight deposits, deposits with agreed maturity, deposits redeemable at notice and repos

In 2014, BCR was the largest financial group in Romania in terms of total assets<sup>1</sup>, serving a wide spectrum of retail, corporate and public clients through universal offering of products and services.

The strategy currently pursued by BCR's management is focused on positioning BCR as leader in the following milestone areas of banking activity: lending, deposit taking and transaction banking. The strategy has been built on the following long term objectives:

- Improve financial intermediation flows through BCR;
- Generate sustainable growth in lending across client segments and focus on local currency products;

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Source: NBR 2014 Annual Report published on www.bnr.ro.

- Manage deposit base to enable sufficient liquidity and enable protection of margin spread (i.e. align deposit growth with lending demand and protect core revenue generation capacity);
- Align provisioning with ability to achieve recovery on non-performing loans ("NPL") portfolios;
   and
- Manage risk weighted assets ("RWA") creation through improvement of collateral position concerning existing and new clients of the Bank, alleviating negative impact of adverse re-evaluation impact from existing collateral stock.

The implementation of the strategy is carried out and monitored through a formalised and centrally managed turnaround programme (Programme UP), fostering cross-functional cooperation. Important steps were taken in 2013 in the area of processes, products, procedures and resources' development. Continuity is very important for the next period and each successful project shall be moved to business as usual, maintained and improved.

BCR aims to maintain its strong market position in Romania based on sustainable healthy business growth and the strict cost management through the following five strategic priorities, as highlighted below:

- Improve Asset Quality maintain BCR's growth potential and build a sustainable platform for future growth, resolve NPL legacy issues at an accelerated pace (reinforcement of the remedial, restructuring and recovery areas, portfolio sell-offs and write-offs of NPLs), enhance credit portfolio quality and significantly strengthen the risk management capabilities as a sound support for the credit processes;
- Commercial Capabilities Improvement ensure superior client coverage models, and product and service value proposition to revive top line growth; BCR targets to enhance retail franchise through healthy business growth, while the corporate business will be developed as an enabler for the retail expansion and approached in a selective manner, with focus on strategic industry clusters and top foreign investors;
- Risk Remedial Programme deliver complete review of risk framework, processes, organisational set-up to enable regulatory compliance and seek to significantly reinforce the overall risk management capacity of the Group;
- Operational Excellence further improve cost efficiency through systematic review of processes, simplification and automation while maintaining and improving control integrity, enabling increase in service quality and value delivery;
- Financial Excellence develop and implement an effective framework to enable steering of BCR Group via regular reviews of commercial risk and financial set of indicators; implement Business Intelligence (BI) and Business Information Center (BIC) programme as the framework to ensure integrated reporting, data quality management and document flow of information in BCR.

The implementation of these strategies depends on various factors and uncertainties, including those described under the Section "*Risk Factors*" in this Prospectus. There can be no assurance that these goals will be reached.

#### Principal activities of the Bank

The core area of business activity (*principalul domeniu de activitate*) of BCR is monetary intermediation. The Bank is licensed by NBR to carry out the following principal activities included in its articles of association, as updated in accordance with the shareholders' resolutions no. 1/28.04.2014, no. 1a/28.04.2014, no. 1b1/28.04.2014, no. 1b2/28.04.2014, no. 1b3/28.04.2014 and no. 1b4/2/28.04.2014 (the "**AoAs**"):

- a) acceptance of deposits and other repayable funds;
- b) lending including, among others: consumer credit, mortgage credit, factoring with or without recourse, financing of commercial transactions, including forfeiting;
- c) payment services;
- d) issuance and management of payment instruments such as: credit cards, traveller's cheques and alike, including issuing electronic money;
- e) guarantees and commitments;
- f) trading for own account and/or for the account of customers, according to the law, in:

- ✓ money market instruments such as cheques, bills of exchange, promissory notes, certificates
  of deposit.
- √ foreign currency,
- √ financial futures and options contracts,
- ✓ exchange and interest-rate based instruments, or
- ✓ transferable securities and other financial instruments;
- g) brokerage, according to the law, in the offer of securities and other financial instruments by underwriting and sale thereof or by sale and performance of ancillary services;
- h) advice to undertakings on capital structure, business strategy and other issues related to commercial businesses, providing services relating to mergers and acquisitions as well as other consultancy services:
- i) portfolio management for clients and advice related thereto;
- j) safekeeping and management of financial instruments;
- k) interbank market brokerage;
- credit reference services;
- m) rental of safe deposit boxes;
- n) operations with precious metals, precious stones and objects thereof;
- o) acquiring participations in the share capital of other entities;
- p) any other activities or services that are included in the financial field, abiding by the special laws regulating those activities, where appropriate, as follows:
  - ✓ depositing of assets of investment funds and investment companies,
  - ✓ distribution of ownership interests of the investment funds and of shares of investment companies and securities distribution,
  - ✓ securing the services of setting up and registering at the Electronic Archives for Secured Transactions of real estate pledges for BCR operations and/or the operations of the companies belonging to the same group as BCR,
  - √ data processing services, database management or any other similar activities for third parties,
  - deposit of the assets of privately managed pension funds, deposit of the financial assets of optional pension funds,
  - marketing agent of privately managed pension funds and marketing agent of the prospectus of optional pension funds, acting on behalf and in the name of other lending/financial institutions for several lending financing operations or other related lending/financing operations.
  - ✓ acting in the name and on behalf of other entities to promote their services to the Bank's clients, additional to the services and products provided by the Bank;

Activities referred to in paragraphs f), g), h), i) and j) above also cover all investment services and activities regulated by the Capital Markets Law no. 297/2004 (and the regulations issued in implementation thereof) when referring to financial instruments provided for in the aforementioned capital markets legislation.

In addition to its full array of retail and corporate banking services, BCR is also active in the leasing, pension fund and brokerage business and maintains a private banking unit.

#### Main categories of BCR's products and services

BCR offers a wide range of financial products and services to its customers such as:

 Private individuals: BCR offers a complete range of services and products, from housing financing (mortgages), consumer loans, personal accounts (including dedicated packages for entrepreneurs, students, non-governmental organisations and foundations), payment and credit cards, direct banking services (controlling one's account via the Internet, phone, GSM), investment and savings products, consulting and sale of financial market and treasury products to Private Banking customers.

- SMEs as well as large corporations: BCR offers customised products, specialised programmes and consulting for micro entrepreneurs, SMEs as well as large corporations.
- Municipalities, public and non-profit sector: Due to its historically strong relationship with local municipalities as well as with the public and non-profit sector, BCR offers tailor-made financial solutions (including special financing for national, regional and municipal infrastructure projects).

The Group also offers many other financial products and services, such as leasing, asset management, real estate services and financial consultancy services.

In terms of developments in the area of card-related business, BCR has implemented a new and improved card-related system, based on improved functionalities and on centralised automated teller machine ("ATM") and point of sale ("POS") networks. As at 30 September 2014, BCR had a network of around 2,100 ATMs and over 13,500 POSs available 24/7 in Romania. BCR has also invested in the development of alternative distribution channels (Contact Centre, Internet Banking, Self-service) in order to support the sales process and ease the customers' access to various financial services.

Since the summer of 2009 mortgage lending has been supported by the Romanian Government through the Prima Casa Programme (loan scheme, under which the Romanian Government is guaranteeing each year mortgages up to a certain capped guarantee amount (50 per cent. of the loan amount) for first time buyers of residential houses), a programme in which BCR is involved having as at May 2015 a share in the total loans granted by local banks under the referred programme of 31.51 per cent. (based on the aggregate data released to BCR by the National Credit Guarantee Fund for Small and Medium Enterprises).

The Prima Casa Programme is currently in its seventh stage and a very important enacted amendment to the legislation governing the programme limits the currency in which the loans may be granted only to the local currency RON as of August 2013. BCR has adapted to this change, as already during the fifth stage of the programme BCR granted loans under the programme only in local currency RON due to its strategy for secured loans.

BCR is the main lender of the Romanian municipalities with a market share of over 50 per cent.<sup>2</sup>, providing specific products, services and expertise relating to public sector projects, social infrastructure (i.e. roads, waste and sewage) through an innovative and dedicated team ensuring optimal national coverage.

Since 2008, BCR has developed the Infrastructure and Specialised Lending Department as the centre of expertise for project finance with the aim to become the main bank in infrastructure projects. The strategic focus for 2014 is to finance the following sectors: transport infrastructure (key partner in PPP projects), energy (replacement of outdated production capacities, development of infrastructure, energy efficiency), manufacturing (rehabilitation of the industrial production capacities, greenfield projects).

On commercial real estate segment, BCR has a conservative approach focusing on upscale offices and logistics projects.

BCR is involved in the financing business under the European Union (the "EU") funding programme that allows Romania to access, during EU post-accession period 2007-2013 and 2014-2020, funds amounting to approximately EUR58.3bn as structural, cohesion and agriculture funds<sup>3</sup>. In terms of co-financing projects with EU funds, with total loans granted amounting to more than EUR1.2bn. In order to tap the opportunities offered in this field, BCR has established financing programmes, with a countrywide presence, with dedicated financing specialists located in all development regions of Romania. For this specific sector, BCR offers tailor made products and services: specific EU packages: co-financing of eligible project costs, prefinancing, financing of non-eligible project costs, bank guarantees, letters of credit ("L/Cs"), financial instruments, products with financing from other financial institutions (EBRD, EIB, IFC, etc.), assistance to clients during the entire life of the project.

<sup>&</sup>lt;sup>2</sup> Source: NBR monthly bulletin no. 9/2014 published on www.bnr.ro.

Source: National Development Plan 2007-2013 (http://www.aippimm.ro/files/otimmc\_files/71/172/planul-national-de-dezvoltare-2007-2013.pdf), Rural National Development Plan 2007-2013 for Romania (http://www.madr.ro/ro/pndr/programul-national-pentru-dezvoltare-rurala-2007-2013.html), Partnership Agreement 2014-2020 (http://www.fonduri-ue.ro/res/filepicker\_users/cd25a597fd-62/2014-2020/acord-parteneriat/Partnership\_Agreement\_2014RO16M8PA001\_1\_2\_ro.pdf) and Rural National Development Plan 2014-2020 for Romania (http://www.madr.ro/docs/dezvoltare-rurala/programare-2014-2020/PNDR\_2014\_EN\_\_2020\_01.07.2014.pdf.

On the treasury and investment banking side, in addition to raising funds from the capital markets (either through bond issues or structured transactions), BCR offers to its clients:

- (i) syndicated loans (to commercial companies or banks) on the international and domestic markets;
- (ii) debt and equity finance transactions (origination, execution, securities sales);
- (iii) participation in consortia with other foreign or Romanian brokerage companies for bond issues and equity initial public offerings ("**IPOs**");
- (iv) structured finance transactions:
- (v) financial instruments trading; and
- (vi) advisory services for merger and acquisition transactions.

## **Segment Reporting**

The segment reporting format is determined by business segments as the Group's risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

For management purposes, the Bank is organised into the following business segments:

#### Retail banking

 The Group provides individuals and micro clients with a range of financial products and services, including lending (consumer loans, vehicles purchase, personal needs, mortgages, overdrafts, credit cards facilities and funds transfer facilities), savings and deposit taking business, payment services and securities business.

### Corporate banking

Within corporate banking, the Group provides corporations, real estate and large corporate clients with a range of financial products and services, including lending and deposit taking, providing cash management, foreign commercial business, leasing, investment advices, financial planning, securities business, project and structured finance transactions, syndicated loans and asset backed transactions. Principal activity is of handling loans, other credit facilities, deposits, and current accounts for corporate and institutional customers, investment banking services and financial products and services provided by the leasing, insurance, brokerage, asset management, real estate services and financial consultancy services operations of the Group.

Main Corporate segments consist of:

A. Small and Medium Enterprises which represent clients with the following main characteristics:

- companies having annual turnover between 1 to 25 million EUR
- clients requesting financing of real estate projects less than 3 million EUR
- international clients with more than 50% foreign capital and annual turnover between 10 to 25 million EUR
- municipalities representing local authorities and companies managed by local authorities
- public sector representing central authorities and companies owned by state, public funds

### B. Large Corporates

- companies part of a group with at least a single member having more than 25 million EUR turnover
- part of a group with a cumulated turnover of more than 275 million EUR
- entities or group of entities listed on the stock exchange; Erste Group subsidiaries, Non-Financial Institutions

#### C. Commercial RE

- companies which request financing for real estate projects more than 3 million EUR
- D. Other corporate includes activities related to investment banking services and financial products and services

## Other banking segments:

### E. ALM & Local Corporate Center:

- Balance sheet management principally providing assets and liabilities management, funding and derivative transactions, investments and issuance of bonds operations;
- Local Corporate Center unallocated items, items which do not belong to business lines and Free Capital.

## F. Group Capital Markets (GCM):

• principally providing money market and treasury operations, syndicated loans and structured financing transactions, foreign currency and derivative transactions, financial instruments- trading and sales activities.

The business segment reporting format is the Group's basis of segment reporting. Transactions between business segments are conducted at arm's length.

### **SEGMENT REPORTING**

							2013	Group
in RON thousands	Group	RETAIL	SME	Large Corporates	Commercial Real Estate	Other Corporate	ALM&Local Corporate Center	GCM
Net interest income	2,775,553	1,642,109	515,725	317,773	69,841	33	225,294	4,778
Net fee and commission income	748,224	542,492	107,245	126,429	1,844	3,056	(48,714)	15,872
Net trading and fair value result	441,306	102,594	38,344	19,922	2,478	-	98,068	179,900
Net impairment loss on financial assets not measured at fair value through profit or loss	(2,107,546)	(598,217)	(549,735)	(713,334)	(143,798)	-	(103,068)	606
Other operating result	(212,649)	(102,567)	(32,035)	(123,422)	(188)	0	46,338	(775)
Net profit for the year	598,716	297,924	(89,176)	(387,805)	(64,214)	678	697,597	598,716

Attributable to non-controlling interests	7,516	7,516	-	-	-	-	-	-
ATTRIBUTABL E TO OWNERS OF THE PARENT	591,200	290408	(89,176)	(387,805)	(64,214)	678	697,597	143,712
Operating income	4,000,620	2,287,195	676,883	464,124	74,163	3,088	294,617	200,550
Operating expenses	(1,627,724)	(1,231,739)	(201,479)	(89,157)	(6,622)	(2,281)	(67,149)	(29,296)
Operating result	2,372,897	1,055,456	475,404	374,967	67,540	808	227,468	171,254
Cost/income ratio	40.7%	53.9%	29.8%	19.2%	8.9%	73.8%	22.8%	-

Source: Audited IFRS-EU Financial Statements 2014

							2014	Group
in RON thousands	Group	RETAIL	SME	Large Corporates	Commercial Real Estate	Other Corporate	ALM&Local Corporate Center	GCM
Net interest income	2,289,419	1,415,410	405,474	182,282	48,212	30	227,373	10,638
Net fee and commission income	711,261	562,837	82,254	103,713	2,290	1,017	(44,766)	3,915
Net trading and fair value result	360,835	94,233	37,500	19,736	3,100	-	50,551	155,715
Net impairment loss on financial assets not measured at fair value through profit or loss	(4,440,001)	(1,696,053)	(1,088,697)	(1,306,624)	(327,675)	_	(21,612)	660
Other operating result	(520,355)	(138,075)	(27,759)	(8,372)	(60,438)		(285,479)	(232)
Net profit for the year	(2,794,017)	(776,147)	(658,262)	(922,297)	(287,772)	(1,098)	(270,699)	122,257
Attributable to non-controlling interests	5,849	5,842	(1)	-	-	-	7	-
ATTRIBU- TABLE TO OWNERS OF THE PARENT	(2,799,866)	(781,989)	(658,261)	(922,297)	(287,772)	(1,098)	(270,706)	122,257
Operating income	3,389,344	2,072,481	544,973	305,731	53,602	1,048	241,241	170,268
Operating expenses	(1,474,911)	(1,162,336)	(212,163)	(88,707)	(8,074)	(2,354)	23,877	(25,152)
Operating result	1,914,433	910,144	332,811	217,024	45,528	(1,307)	265,117	145,116
Cost/income ratio	43.5%	56.1%	38.9%	29.0%	15.1%	224.7%	-9.9%	14.8%

Source: Audited IFRS-EU Financial Statements 2014

### **Subsidiaries**

## **Group Structure as at 31 December 2014**

BCR has the following subsidiaries consolidated in the Audited IFRS-EU Financial Statements 2014:

			Sharehol	ding (%)
Company's Name	Country of incorporation	Nature of the business	2013	2014
BCR Chişinău S.A.	Moldova	Banking	100.00	100.00
Financiara S.A. (in liquidation)	Romania	Financial	97.46	97.46
BCR Leasing IFN S.A.	Romania	Financial leasing	99.93	99.96
Bucharest Financial Plazza S.R.L.*	Romania	Real estate	99.99	99.99
BCR Pensii, Societate de Administrare a Fondurilor de Pensii Private S.A.	Romania	Pension fund	99.99	99.99
BCR Banca pentru Locuinţe S.A.	Romania	Housing loans	80.00	80.00
BCR Finance B.V. (liquidated)	The Netherlands	Financial	100.00	0.00
Suport Colect S.R.L.	Romania	Workout	100.00	100.00
BCR Procesare S.R.L.	Romania	Cash processing and storing	99.99	99.99
BCR Real Estate Management S.R.L.	Romania	Real estate	99.99	99.99
BCR Fleet Management S.R.L.**	Romania	Operational leasing	99.93	99.96
BCR Partener Mobil S.R.L. (liquidated)	Romania	Mobile phone transactions	99.99	0.00
BCR Payments SPV.	Romania	Payments transactions	99.99	99.99

Company held indirectly by BCR through BCR Real Estate Management S.R.L.

Source: Audited IFRS-EU Financial Statements 2014

### Banca Comercială Română Chişinău S.A.

Banca Comercială Română Chişinău S.A. ("**BCR Chişinău**"), a wholly owned subsidiary of BCR, was incorporated as a joint stock company in 1998. It is a medium-sized bank within the Moldovan banking system and is authorised to perform all banking activities.

In 2014 a new business strategy has been implemented: (i) introduction of active and very active clients definition based on revenues generation, (ii) new segmentation focused on corporate clients (Corporate, Corporate affiliates and Opportunistic), (iii) re-assignment of clients by Business Unit based on client's turnover and headquarters location (Corporate Unit and Balti and Puskin Branches) and (iv) adaptation to BCR corporate prioritisation system.

Non-performing loans increased as at 31 December 2014 to EUR9.2m as compared to EUR7.63m in 2013. Liquidity ratio improved to 54.60 per cent. as at 31 December 2014 as compared to 44.85 per cent. in 2013, while the solvency ratio improved to 137.17 per cent. for the same period, as compared to 93.42 per cent. in 2013

As at 31 December 2014, total recoveries increased by 32.92 per cent. to EUR2.53m as compared to EUR1.91m as at 31 December 2013, more than offsetting the increase of loan loss provisions (LLPs). LLPs amounted to EUR3.26m as compared to EUR1.39m in 2013.

BCR Chisinau improved the Loans/Deposits ratio (excluding banks) to 104 per cent. as at 31 December 2014 as compared to 131 per cent. in 2013.

Financial Summary based on IFRS-EU figures	2014	2013
	(MDL* thous	ands)
Interest and similar income	73,923	67,370
Interest expense and similar charges	(17,774)	(25,432)
Net interest income	56,149	41,938
Net (charge)/release of provision for impairment losses	11,894	10,129
Operating expenses	(9,628)	(49,491)
Profit/(loss) before taxation	(3,716)	15,028

<sup>(\*\*)</sup> Company held indirectly by BCR through BCR Leasing IFN S.A.

Profit After Tax	(3,716)	7,131
Total Assets	1,078,829	981,720
Total Equity	389,028	292,653

<sup>(\*) &</sup>quot;MDL" means Moldovan Leu, the legal currency of the Republic of Moldova. Source: BCR internal data unaudited. not reviewed

#### Financiara S.A.

Financiara S.A. ("**Financiara**") is a Romanian joint stock company that was incorporated by Bancorex in 1994 and was subsequently acquired by BCR following the merger of Bancorex in BCR. Financiara is an intermediate holding company.

Financial Summary based on IFRS-EU figures	2014	20123
	(RON thousand, excep	t for percentages)
Operating Profit	401	929
Profit after tax	346	838
Total Assets	41,011	39,925
Total Equity	40,474	39,591
Return on Assets*	0.84%	2.10%
Return on Equity*	0.85%	2.12%

<sup>(\*)</sup> Returns on assets and equity have been calculated by dividing profit by assets and equity, respectively, as at year-end rather than as averages.

Source: BCR internal data unaudited, not reviewed

## BCR Leasing IFN S.A.

BCR Leasing IFN S.A. ("**BCR Leasing**") is a Romanian non-banking financial institution, incorporated in 2001, the main business of which is providing financial leasing services.

In 2014, the company continued the efforts to improve asset quality and efficiency while boosting new business. New sales volumes have increased significantly as at 31 December 2014 to EUR 70.6m as compared to EUR 44.2m in 2013 (financed value), total assets increased slightly by 2 per cent. as compared with 2013, while NPL improved siglificantly from 42 per cent. to 10 per cent. The profitability was affected by the continuing trend to improve asset quality involvind significant increase in risk costs due to improving the risk provisions methodology and additional impairment booked on individually significant clients (approximately RON 13.2m).

As at 31 December 2014, BCR Leasing had a market share of 6.5 per cent., ranking 6<sup>th</sup> place on the Romanian leasing market based on new generated business.

In 2015 BCR Leasing IFN SA estimates that new business will continue the growth trend as compared to previous year, focusing on developing sales through the bank and dealers, improving portfolio quality and increase efficiency

Financial Summary based on the IFRS-EU figures	2014	2013
	(EURthousand, except	for percentages)
Lease income	51,938	66,544
Operating profit	14,801	26,381
Net profit for the year	(2,834)	(75,052)
Total Assets	1,020,631	1,000,502
Total Equity	389,028	(15,778)
Return on Assets*	(0.28%)	N/A
Return on Equity*	(0.73%)	N/A

<sup>(\*)</sup> Returns on assets and equity were calculated by dividing profit by assets and equity, respectively, as at year-end rather than as averages.

Source: BCR internal data, unaudited, not reviewed

#### **Bucharest Financial Plazza S.R.L.**

Bucharest Financial Plazza S.R.L. ("**BFP**") is a Romanian limited liability, incorporated in 1994. Starting on December 2010, BFP is wholly owned by BCR REM, consolidating the Group's real estate function. BFP continues to perform its core business activity – the management of the real estate assets owned, including the office building located at 15 Calea Victoriei, sector 3, Bucharest (a Class A business centre opened in 1997). BFP's activity is performed by BCR based on a mandate agreement.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thousands, except for percentages	
Sales (rental income)	38,438	47,811
Operating Profit	(15,615)	18,486
Profit after tax	(16,610)	13,467
Total Assets	306,701	377,852
Total Equity	119,136	177,939
Return on Assets*	(5.42%)	3.56%
Return on Equity*	(13.94%)	7.57%

<sup>(\*)</sup> Returns on assets and equity have been calculated by dividing profit by assets and equity, respectively, as at year-end rather than as averages.

Source: BCR internal data unaudited, not reviewed

### BCR Pensii, Societate de Administrare a Fondurilor de Pensii Private S.A.

BCR Pensii, Societate de Administrare a Fondurilor de Pensii Private S.A. ("**BCR Pensii**") is a Romanian joint stock company incorporated in 2007, the main business of which is to manage pension funds.

BCR Pensii was authorised by the Romanian Financial Supervisory Authority (former Supervisory Commission of the Private Pensions System) to carry out management activities for private pension funds in Romania, including mandatory (Pillar II) and voluntary (Pillar III) private pension funds.

BCR Pensii ranks 6th in terms of number of subscribers on Pillar II fund with 508,000 subscribers as at 31 December 2014 as compared with 475,000 subscribers as at 31 December 2013, with a market share of 8.01 per cent. For Pilar III fund, BCR Pensii ranks 2nd in terms of number of subscribers with 98,300 subscribers as at 31 December 2014 as compared with 86,000 subscribers as at 31 December 2013, with a market share of 28.38 per cent.

In 2014, BCR Pensii was the market leader for Pillar III new sales, having a 37 per cent. market share from new sales, showing an increase in new participants of 169 per cent. as compared with 31 December 2013 and as compared with a 56 per cent. increase at market level.BCR Pensii's strategy is to improve performance, with 2015 being first year of profit, by continuing to make active efforts for promoting and selling voluntary pensions (Pillar III) while looking for further efficiency increase to maintain the same cost base.

In addition, starting with 2015 BCR Pensii will be involved in offering financial education for target market in partnership with BCR, in order to increase awareness about private pensions.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thousa	and)
Total Assets	133,226	206,267
Total Equity	133,750	202,559
Profit for the year	(83,605)	(4,249)

Source: BCR internal data, unaudited, not reviewed

### BCR Banca pentru Locuinte S.A.

BCR Banca pentru Locuinţe S.A. ("**BCR BpL**"), incorporated in April 2008, is a Romanian bank specialising in granting savings and loan products for housing purposes (*Bauspar products*).

As at 31 December 2014, BCR BpL had over 362,000 contracts concluded, as compared with over 330,000 as at 31 December 2014, out of which 79,894 new contracts concluded (2014 *new production*) stood at RON3.31bn, 40 per cent. higher as compared with 56,703 new net contracts as at 31 December 2013 amounting to RON2.4bn as at 31 December 2013.

The lending activity (loan volume) has registered a substantial growth as at 31 December 2014 (RON 152.45m), being 32.8 per cent. higher as compared with 31 December 2014 (RON 114.8m). BCR BpL's target for the following years is to be the market leader both in terms of total deposits and in terms of total loans granted, and thus to sustain and further develop leadership in Bauspar industry.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thous	and)
Total Assets	2,739,505	2,153,634
Total Equity	170,098	134,995
Profit for the year	29,211	37,580

Source: BCR internal data, unaudited, not reviewed

#### BCR Finance B.V.

BCR Finance B.V. ("**BCR Finance**") was incorporated in 2009 as a private limited liability company (*besloten vennootschap met beperkte aansprakelijkheid*) under the laws of The Netherlands.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON tho	usand)
Total Assets	0	144,917
Total Equity	0	8,295
Profit for the year	0	(100)

Source: BCR internal data unaudited, not reviewed

BCR Finance General Shareholders Meeting held on 27 August 2014 approved the company's entering into voluntary dissolution and liquidation and the process was completed on 30 December 2014.

### **Suport Colect S.R.L.**

Suport Colect S.R.L. ("Suport Colect") is a Romanian limited liability company, incorporated in 2009, the main business of which is to enhance the monitoring and recovery of BCR clients' debts, in the context of increasing outstanding loans volumes as effect of the economic crisis.

Suport Colect was included in the BCR – R Unit in 2013. The recovery activity was supported by the set up of end-to-end processes for mortgage/real estate segments through screening and prioritising the loan portfolio.

As at 31 December 2014, Suport Colect's portfolio comprised 3,538 retail clients (RON0.7bn), 59 corporate clients (RON0.3bn) and 287 Micro clients (RON0.1bn), while the recovery volume represented around 31 per cent. of the total administered debts.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thousa	and)
Total Assets	170,806	819,413
Total Equity	(30,759)	(105,996)
Profit for the year	(594,763)	(171,325)

Source: BCR internal data unaudited, not reviewed

#### CIT One S.R.L.

CIT One S.R.L. ("CIT One") (former BCR Procesare SRL) is a Romanian limited liability company, incorporated in 2009, the main business of which is the provision of cash processing and transportation services, and currently is the second largest cash transport and processing company in Romania by turnover/business portfolio, staff, fleet and processing capacity.

While providing consistent and cost effective cash processing and transportation services to the BCR Retail and ATM and Corporate business lines, CIT One started extending its customer base by enrolling at the end 2014 Garanti Bank, a mid-sized bank in the Romanian market.

- a) The projects run or started in 2014 in order to increase capacity, efficiency and control were: a. new commercial strategy based on providing Cash in Transit (CIT)\_services to other financial institutions;
- b) Rebranding as CIT One in order to become more attractive to BCR competitors and their customers;
- c) implementation of a Personal Digital Assistant (PDA) solution that allowed improved Service Level Agreement monitoring and additional services;
- d) implementation of a new GPS tracking solution and a Route Optimisation software in order to decrease transportation costs and improve servicing time;
- e) initiation of the armoured cars fleet renewal to reduce maintenance and gas costs;
- f) initiation of the procedures to become a security company in order to decrease security costs by insourcing this service;
- g) development of a new evaluation model for Processing Centers' staff in order to improve processing efficiency.

Major achievements in 2014 were:

- a) merger and relocation of the two Bucharest Cash Processing Centers (CPC) (representing 35 per cent. of total CIT One volumes) into a new and highly secure location and obtaining reduction of rent and personal expenses;
- b) finalising the roll-out of PDA implementation to all Processing Centers;
- c) implementation of the marginal cost based pricing for new clients targeted by BCR;
- d) development and implementation in the core system of a multibank concept and web based frontend in order to give CIT One the possibility to service multiple banks simultaneously, while providing the same service quality to new clients as their current providers;
- e) start on boarding Garanti Bank and its corporate clients.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thous	sand)
Total Assets	22,455	22,092
Total Equity	7,016	12,196
Profit for the year	606	(2,849)

Source: BCR internal data unaudited, not reviewed

### BCR Real Estate Management S.R.L.

BCR Real Estate Management S.R.L. ("BCR REM") is a Romanian limited liability company incorporated in 2009. According to its strategy, BCR REM acts as a real estate excellence centre and process owner for the Group companies for real estate services and real estate management function. In December 2010, BCR REM purchased the stake held by Financiara S.A. in Bucharest Financial Plazza S.R.L. ("BFP"), in order to consolidate the real estate management function under BCR REM.

In 2014, BCR REM continued to perform its core business activity represented by the management of the real estate assets owned. At the same time, BCR REM continued the portfolio and cost optimisation process.

Starting with 1 July 2014, the BCR REM personnel has been integrated in BCR. The core activities of BCR REM are performed by BCR based on a mandate agreement.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thous	and)
Total Assets	888,049	993,764
Total Equity	45,464	84,337
Profit for the year	(115,934)	7,842

Source: BCR internal data unaudited, not reviewed

### **BCR Fleet Management S.R.L.**

BCR Fleet Management S.R.L. ("BCR Fleet Management") is a Romanian limited liability company, set up in 2009, as a wholly owned subsidiary of BCR Leasing IFN S.A. BCR Fleet Management's main business is operational leasing and fleet management.

In 2014 BCR Fleet Management had a significant increase in activity with new business reaching RON 33.8m as compared with RON 6.7m as a 31 December 2013 (financed value) and total assets increased by RON 49m (from RON 12m as at 31 December 2013 to RON 61m as at 31 December 2014). As at 31 December 2014, BCR Fleet Management consolidated its profitability with a net profit for the year of RON 1.4m.

In 2015 BCR Fleet Management estimates that new business will continue to grow compared to previous year, focusing on developing sales through BCR's network and its profitability to continue to consolidate.

Financial Summary based on IFRS-EU figures	2013	2012
	(RON thous	sands)
Total Assets	61,740	12,263
Total Equity	2,372	1,011
Profit for the year	1,361	825

Source: BCR internal data unaudited, not reviewed

### **BCR Partener Mobil S.R.L.**

BCR Partener Mobil S.R.L. ("BCRPM" formerly good.bee Service S.R.L.), a Romanian limited liability company, became a BCR subsidiary in July 2010, when BCR purchased the stake previously held (99.99 per cent.) in the company by Erste Bank Beteiligungen GmbH and good.bee Services CEE GmbH.

Due to the financial losses accumulated between 2009-2013, BCRPM's General Meeting of Shareholders decided on 25 October 2013 to voluntarily liquidate the company. The liquidation process was finalised on 29 August 2014.

#### **BCR Payments Services S.R.L.**

BCR Payments Services S.R.L. ("BCR Payments Services"), a Romanian limited liability company, was incorporated in 2011 to take over from BCR a part of the payments processing activity previously performed by Sibiu Processing Centre, with the aim of increasing efficiency in payments processing by reducing related costs.

BCR Payments Services became operational after receiving the NBR authorisation at the beginning of 2012.

BCR Payments Services is responsible for centralised processing of payment transactions in local and foreign currency, debt instruments in local and foreign currency, accounts opening, closing and maintenance of BCR clients. BCR Payments Services has 90 specialised employees and services all local units of BCR as well as BCR headquarters, based on the outsourcing contract signed with BCR.

During 2014 5.9m transactions were processed, out of which 5.2m were invoiced to BCR (domestic credit transfers, foreign credit transfers, debt instruments, clients opening, closing and accounts maintenance), as compared with 6.2m transactions processed in 2013, out of which 5.5m invoiced to BCR.

As at 31 December 2014, average productivity increased with 7 per cent. (405 transactions/operator/day) as compared to 379 transactions/operator/day as at 31 December 2013. In addition, the error rate decreased by 6 per cent. from 0.0045 per cent. as at 31 December 2013 to 0.0042 per cent. as at 31 December 2014.

Financial Summary based on IFRS-EU figures	2014	2013
	(RON thousand)	
Total Assets	0	3,501
Total Equity	0	3,137
Profit for the year	0	887

Source: BCR internal data unaudited, not reviewed

## Administrative, Management and Supervisory Bodies

The management and administration of BCR is vested in the general meeting of shareholders ("GMS"), the supervisory board of BCR (the "Supervisory Board") and the Management Board of BCR (the "Management Board"). The business address of the members of the Supervisory Board and of the members of the Management Board is 5 Regina Elisabeta Boulevard, 030016 Bucharest 3, Romania.

The carrying out of their functions and duties by members of its Management Board and of its Supervisory Board within or outside BCR may generate conflicts of interest in the following circumstances:

- (i) where members of the Supervisory Board and/or of the Management Board that are also members in the administrative or management bodies of other entities (as shown in subsections "Supervisory Board" and "Management Board" below) with whom BCR has business relations are called to take decisions on or endorse matters concerning the business relations between BCR and the respective entities:
- (ii) where BCR provides services or products to the members of the Supervisory Board and/or of the Management Board (e.g. loans).

As at the date of this Prospectus, there are no actual conflicts of interests between any duties to the Issuer of the members of the Management Board and of its Supervisory Board and their private duties or other duties.

Should any such conflict of interest arise, BCR has sufficient rules and procedures in place to properly deal with such conflicts of interest in accordance with applicable laws and industry standards.

### **General Meeting of Shareholders**

The GMS is the ultimate governing body of BCR and represents all shareholders. The GMS convenes either in ordinary meetings or extraordinary meetings.

Among other matters, the ordinary GMS of BCR (the "Ordinary GMS") approves the statutory annual financial statements, the budget and programme for the following year, establishes the dividends, appoints and dismisses members of BCR's Supervisory Board and determines their remuneration, assesses the activity of the members of the Supervisory Board and of the Management Board and decides their areas of responsibility. Among other matters, the extraordinary GMS of BCR approves any reductions in share capital, changes to BCR's business objects, mergers or demergers of BCR, the dissolution or liquidation of BCR and the issuance of bonds. The financial statements prepared in accordance with International Financial Reporting Standards, as adopted by the European Union (the "IFRS-EU" or "IFRS") are reviewed by the Management Board, the Audit and Compliance Committee and the Supervisory Board. Proposals for the level of dividends to be paid to shareholders are made by the Management Board, agreed by the Supervisory Board and approved by the Ordinary GMS.

#### **Supervisory Board**

The supervision and coordination of the Management Board's activities are performed by the Supervisory Board. The Supervisory Board is composed of seven members (the "SB Members") appointed by the Ordinary GMS for a three-year term. The SB Members cannot be members of the Management Board or employees of BCR. Members of the Supervisory Board may not accept or take up any office, duty or position that would conflict with their responsibilities or duties towards BCR.

The Supervisory Board has wide-ranging powers and responsibilities covering strategic, operational and organisational matters. These include appointing and dismissing the Chairman of the Management Board and the other members of the Management Board, supervising the activity carried out by the Management Board, approval and monitoring the implementation of BCR and the Group strategy and business plan, and reviewing the budget (including on a consolidated basis).

The members of the Supervisory Board on the date of this Prospectus are:

Name	Function
Manfred Wimmer	Chairman
Andreas Treichl	Deputy Chairman
Gernot Mittendorfer	Member
Brian O'Neil	Member
Tudor Ciurezu	Member
Andreas Gottschling	Member
Vacant Position	Member

The following table sets out the members of the Supervisory Board on the date of this Prospectus together with the names of all companies and partnerships of which each of the members of the Supervisory Board is a member of the administrative, management or supervisory board or partner (as the case may be) on the date of this Prospectus:

Name	Name of relevant company/partnership	Position held
Manfred Wimmer	Erste Bank Hungary Zrt	SB chairman
	Österreichische Galerie Belvedere	Board of Trustees member
	DONAU Versicherung AG Vienna Insurance Group	SB deputy chairman
	Este Bank der oesterreichischen Sparkassen AG	SB chairman
	Erste Group Bank AG	SB chairman
	Felima Privatstiftung	MB chairman
Andreas Treichl	Ferdima Privatstiftung	MB chairman
Andreas melcin	Česká spořitelna, a.s.	SB deputy chairman
	Haftungsverbund GmbH	AB chairman
	MAK – Österreichisches Museum für angewandte Kunst	SB chairman
	Österreichischer Sparkassenverband	MB member
	Sparkassen Versicherung AG Vienna Insurance Group	SB chairman
	EGB Ceps Beteiligungen GmbH	MB member
	EGB Ceps Holding GmbH	MB member
	Erste Bank a.d. Novi Sad	MB chairman
	Erste Bank der oesterreichischen Sparkassen AG	SB member
Gernot Mittendorfer	Erste Bank Hungary Zrt	SB member
	Erste Group Bank AG	MB member
	Haftungsverbund GmbH	AC member
	Haftungsverbund GmbH	SC member
	Slovenska Sporitelna a.s	SB chairman
	Erste Group Bank AG	SB member
Brian O'Neil*	Emigrant Bank	AC member
	Seven Seas Water Corporation	AC member
Tudor Ciurezu	SIF Oltenia S.A.	BD chairman/General Director
	Turism Felix S.A.	BD member

Notes: "SB" means Supervisory Board; "MB" means Management Board; "AC" means Advisory Committee; "BD" means Board of Directors

\*2013 information

## **Management Board**

The Management Board is responsible for the day-to-day management of BCR in accordance with BCR's business model, strategies, policies, instructions, rules and guidelines and applicable legislation. The Management Board carries out its activity under the supervision of the Supervisory Board and, to this purpose, keeps the Supervisory Board properly informed in order to perform its duties in an efficient manner. The Management Board establishes, implements, maintains, pre-approves and submits to the Supervisory Board approval effective policies in order to identify actual and potential conflict of interests. The conflicts of interests which have been disclosed to and confirmed by the Management Board must be properly managed.

The Management Board consists of seven members appointed by the Supervisory Board: the Management Board Chairman and six Management Board members.

On the date of this Prospectus, the members of the Management Board are:

Name	Function
Tomáš Spurný	Executive President
Adriana Jankovicova	Executive Vice President, CFO
Jonathan Locke	Executive Vice President, CRO
Sergiu Manea	Executive Vice President, Corporates & Markets
Paul Ursaciuc	Executive Vice President, Operations & IT, COO
Bernd Mittermair	Executive Vice President, Remedial, Restructuring and Recovery, CWO
Dana Demetrian	Executive Vice President, Retail and Private Banking

The following table sets out the members of the Management Board on the date of this Prospectus together with the names of all companies and partnerships of which each of the members of the Management Board is a member of the administrative, management or supervisory board or partner (as the case may be) as of the date of this Prospectus:

Name	Name of relevant company/partnership	Position held
Tomas Spurny	Suport Colect S.R.L.	BD member
	BCR Asigurari de viata VIG S.A.	SB Chairman
	BCR Pensii SAFPP S.A.	SB interim chairman
Advisos	BCR Banca pentru Locuinte S.A.	SB member
Adriana Jankovicova	BCR Leasing IFN S.A.	SB member
Jankovicova	Suport Colect S.R.L.	BD member
	CIT One S.R.L.	BD member
	BCR Payments Services S.R.L.	BD member
	Bucharest Financial Plazza S.R.L.	BD chairman
	BCR Real Estate Management S.R.L.	BD chairman
	BCR Fleet Management S.R.L.	BD member

Bernd Mittermair	Suport Colect S.R.L.	BD chairman
	BCR Leasing IFN S.A.	SB member
Jonathan Charles Locke	BCR Chisinau SA	SB member
	BCR Leasing IFN S.A	SB member
	BCR Pensii SAFPP S.A.	SB member
	Suport Colect S.R.L.	BD member
	CIT One S.R.L.	BD member
	BCR Chisinau S.A.	SB chairman
	BCR Leasing IFN S.A.	SB member
Sergiu Cristian	BCR Pensii SAFPP S.A.	SB member
Manea	CIT One S.R.L.	BD member
	BCR Payments Services S.R.L.	BD member
	BCR Fleet Management S.R.L.	BD member
	CIT One S.R.L.	BD chairman
	Bucharest Financial Plazza S.R.L.	BD member
Paul Ursaciuc	BCR Real Estate Management S.R.L.	BD member
	BCR Banca pentru Locuinte S.A.	SB member
	BCR Payments Services S.R.L.	BD chairman
Dana Luciana Demetrian	BCR Banca pentru Locuinte S.A.	SB chairman
	BCR Leasing IFN S.A.	SB member
	CIT One S.R.L.	BD member
	BCR Payments Services S.R.L.	BD member
	BCR Asigurari de Viata VIG S.A.	SB member

Note: "SB" means Supervisory Board; "BD" means Board of Directors

### **Remuneration Committee**

The Remuneration Committee is composed of three members of the Supervisory Board appointed by the Supervisory Board. One of the Remuneration Committee members is appointed as Chairman and another as Deputy Chairman of the Remuneration Committee.

The Remuneration Committee has an advisory role, being established for the purpose of assisting the Supervisory Board in carrying out its tasks relating to the remuneration policy of the Management Board and of identified staff as defined in the applicable legislation and BCR's internal regulations. The members of the Remuneration Committee on the date of this Prospectus were:

Name	Position
Andreas Treichl	Chairman
Manfred Wimmer	Deputy Chairman
Brian O'Neill	Member

## **Audit and Compliance Committee**

The Audit and Compliance Committee is composed of three members of the Supervisory Board appointed by the Supervisory Board. One of the Audit and Compliance Committee members is appointed as Chairman of the Audit and Compliance Committee and another one is appointed as Deputy Chairman of the Audit and Compliance Committee.

The Audit and Compliance Committee has an advisory role, being established for the purpose of assisting the Supervisory Board in carrying out its tasks relating to the internal control, compliance, audit, financial crime, litigations and financial reporting process, as well as on the quality and performance of BCR's internal accountants and auditors, the accuracy of BCR's financial information, and the adequacy of the BCR's financial controls and policies. The Committee has also reporting responsibilities by regularly updating the

Supervisory Board on its activities or any issues encountered and can submit recommendations, if necessary.

The members of the Audit and Compliance Committee on the date of this Prospectus were:

Name	Position
Brian O'Neill	Chairman
Gernot Mittendorfer	Deputy Chairman
Manfred Wimmer	Member

## **Risk Management Committee**

The Risk Management (RM) Committee is composed of three members of the Supervisory Board and one replacement member appointed by the Supervisory Board. One of the members of the Risk Management Committee is appointed as Chairman and another as Deputy Chairman of the Risk Management Committee. The Risk Management Committee has the following main responsibilities:

- a) carries out preparatory and issues recommendations for topics to be raised and discussed, and for all decisions to be taken by the Supervisory Board which are related to the RM Committee's activity;
- b) liaises, as required and/or recommended, with other Supervisory Board's committees to ensure that any decision falling within their duties is in line with sound and effective risk management and control and ensures their involvement in the decision making process having an impact upon the risk management and control, and financial status of BCR;
- c) issues, upon request, opinions and/or recommendations on risk management and control topics to other Supervisory Board's committees;
- d) informs the Management Board and the Supervisory Board on significant topics and matters which might impact BCR's risk profile;
- e) reviews the appointment of external consultants that the RM Committee may decide to engage for advice or support, and oversees their activity; and
- f) reports on a quarterly basis to the Supervisory Board in relation to the RM Committee's activity.

The members of the Risk Management Committee on the date of this Prospectus were:

Name	Position
Gernot Mittendorfer	Chairman
Manfred Wimmer	Deputy Chairman
Brian O'Neill	Member
Vacant	Replacement Member

#### **Nomination Committee**

The Nomination Committee is composed of three members of the Supervisory Board appointed by the Supervisory Board. One of the Nomination Committee members is appointed as Chairman.

The Nomination Committee shall have the following general duties and responsibilities:

- (i) analyses and periodically reviews (at least once a year, and/or whenever deemed necessary), before submitting to the Management Board, where the case, and/or finally, to the Supervisory Board's approval, the policies for identification, selection, training, assessment (including clear suitability criteria related to the qualification and professional experience), reassessment, succession, monitoring and planning for the succession of (i) key function holders (*persoane care detin functii-cheie* in Romanian); (ii) members of the Supervisory Board, and (iii) members of the Management Board:
- (ii) carries out preparatory tasks and issues recommendations for all decisions to be taken by the Supervisory Board which are related to the Nomination Committee's activity;
- (iii) liaises, as required and/or recommended, with other Supervisory Board's committees to ensure that any decision falling within its duties is in line with sound and effective risk management and ensures

- their involvement in the decision making process having an impact upon the risk management and financial status of BCR:
- (iv) makes recommendations to other Supervisory Board's committees and general meeting of the BCR's shareholders, upon request;
- (v) reviews the appointment of external consultants that the Nomination Committee may decide to engage for advice or support and oversees their activity;
- (vi) reports on a quarterly basis to the Supervisory Board in relation to the Nomination Committee's activity; and
- (vii) upon fulfilling its duties, the Nomination Committee shall take into account, to the extent possible and on a continuous basis, of the necessity of ensuring that the decision making process shall not be dominated by one person or by a small group of persons, in a manner that is detrimental to BCR's interests.

The members of the Nomination Committee on the date of this Prospectus were:

Name	Position
Andreas Treichl	Chairman
Manfred Wimmer	Deputy Chairman
Brian O'Neill	Member

# Shareholders of BCR

BCR's shareholding structure on the date of this Prospectus was:

	No. of shares	Percentage of the share capital and voting rights
EGB AG	15,209,668,849	93.5783%
SIF Oltenia	1,023,534,303	6.2973%
Other legal persons (including SIF Muntenia and SIF Banat-Crisana each of them with one share)	240,503	0.0015%
Individuals	19,972,490	0.1229%
TOTAL	16,253,416,145	100%

Source: Shareholders' Registry of BCR

As seen in the shareholders' structure above, the majority voting rights in BCR is held by Erste Group Bank AG Hence, Erste Group Bank AG exercises direct control over BCR through the majority of voting rights and, implicitly, through the right to appoint most of the members in the Supervisory Board of BCR.

Notwithstanding the control relationship between BCR and Erste Group Bank AG, the applicable Romanian legislation as well as the internal by-laws of BCR prevent the controlling shareholder from exercising its rights in an abusive manner; in particular: (i) the transactions and relationships in place between BCR and its controlling shareholder comply with the arm's length principle and are entered into on a normal commercial basis, (ii) the control is not exercised against the interests of BCR, (iii) each share issued by BCR grants equal rights to any holder thereof; (iv) misuse of corporate assets is strictly prohibited under the applicable corporate laws and internal regulations.

To the best of BCR's knowledge, there is no agreement or understanding that may result in future changes in control over BCR.

### **Historical Financial Information**

The Audited IFRS-EU Financial Statements 2014 and the Audited IFRS-EU Financial Statements 2013 are incorporated in this Prospectus by reference together with the audit reports thereto.

The following tables are extracted from the Audited IFRS-EU Financial Statements 2014 (Banca Comercială Română S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) prepared in accordance with International Financial Reporting Standards as endorsed by the European Union as at 31 December 2014) which comprise the individual and consolidated statements of financial position, and the individual and consolidated statements of comprehensive income, individual and consolidated statements of changes in equity and individual and consolidated statement of cash flows for the year ended 31 December 2014, and a summary of significant accounting policies and other explanatory notes.

The Audited IFRS-EU Financial Statements 2014 have been prepared in accordance with IFRS-EU and audited and are presented together with the auditor's report thereon.

#### Statement of Financial Position

		Group		Bank			
in RON thousands	01.01.2013 restated	31.12.2013 restated	31.12.2014	01.01.2013 restated	31.12.2013 restated	31.12.2014	
ASSETS							
Cash and cash balances	9,242,057	9,586,006	8,235,167	9,207,915	9,545,662	8,158,441	
Financial assets - held for trading	755,310	373,598	370,829	753,473	371,763	370,829	
Derivatives	83,366	42,781	154,976	81,529	40,946	154,976	
Other trading assets	671,944	330,817	215,853	671,944	330,817	215,853	
Financial assets designated at fair value through profit or loss	44,736	34,351	24,587	44,736	34,351	24,587	
Financial assets - available-for-sale	4,284,055	5,219,762	7,655,061	4,257,306	4,453,260	6,635,423	
Financial assets - held-to-maturity	10,757,585	10,235,256	9,578,176	9,418,386	9,009,939	8,429,417	
Loans and receivables to credit institutions	351,706	507,736	525,281	275,756	483,262	480,666	
Loans and receivables to customers	45,131,365	38,002,389	32,566,066	44,835,784	37,960,217	32,937,273	
Derivatives Hedge Accounting	48,888	39,233	-	48,888	39,233	-	
Property and equipment	1,637,441	1,501,552	1,056,610	414,557	314,334	222,539	
Investment properties	48,831	44,134	-	-	-	-	
Intangible assets	429,678	387,352	218,461	234,918	206,146	206,874	
Investment in associate	-	14,297	15,289	-	7,509	7,509	
Current tax assets	177,445	89,273	89,086	177,283	89,042	89,042	
Deferred tax assets	35,184	315,314	526,170	-	314,563	503,888	
Non-current assets and disposal groups classified as held for sale	73,283	107,433	335,680	_	_	37,678	
Other assets	270,081	271,111	428,151	862,181	680,682	932,968	
TOTAL ASSETS	73,287,645	66,728,797	61,624,614	70,531,183	63,509,963	59,037,134	
LIABILITIES							
Financial liabilities held for trading	86,886	66,061	70,127	86,886	66,061	70,127	
Derivatives	86,886	66,061	70,127	86,886	66,061	70,127	
Financial liabilities measured at amortised costs	63,940,346	57,570,089	55,564,030	60,977,067	54,358,870	52,872,441	
Deposits from banks	24,045,681	18,151,844	14,191,114	22,274,676	16,778,413	13,864,122	
Deposits from customers	37,893,030	37,448,210	39,922,629	36,836,389	35,746,864	37,592,461	

Debt securities issued	1,526,536	1,529,828	1,044,208	1,390,903	1,393,386	1,044,208
Other financial liabilities	475,099	440,207	406,079	475,099	440,207	371,650
Derivatives - hedge accounting	1,592,977	1,087,266	554,005	1,592,977	1,087,266	554,005
Provisions	408,700	400,857	347,399	399,649	395,953	342,694
Current tax liabilites	3,965	2,228	695	-	-	-
Deffered tax liabilites	259,848	3,820	9,716	241,262	-	-
Other liabilities	192,392	175,226	168,487	110,037	121,963	86,970
Total equity	6,802,531	7,423,250	4,910,155	7,123,305	7,479,850	5,110,897
attributable to non-controlling interest	19,346	27,996	35,051	0	0	0
attributable to owners of the parent	6,783,185	7,395,254	4,875,104	7,123,305	7,479,850	5,110,897
TOTAL LIABILITIES AND EQUITY	73,287,645	66,728,797	61,624,614	70,531,183	63,509,963	59,037,134

Source: Audited IFRS-EU Financial Statements 2014

# **Statement of Comprehensive Income**

### Income Statement

	Grou	ір	BCR		
in RON thousands	01.01.2013 to 31.12.2013 restated	01.01.2014 to 31.12.2014	01.01.2013 to 31.12.2013 restated	01.01.2014 to 31.12.2014	
Net interest income	2,775,553	2,289,419	2,694,877	2,215,176	
Net fees and commission income	748,223	711,261	718,250	685,825	
Divident income	10,385	2,604	10,385	26,134	
Net trading and fair value result	441,306	360,835	440,757	358,568	
Net result from equity method investments	3,531	992	-	-	
Rental income from investment properties and other operating lease	21,623	24,233	7,601	4,280	
Personnel expenses	(761,341)	(658,442)	(691,638)	(597,183)	
Other operating expenses	(647,476)	(640,775)	(815,516)	(776,880)	
Depreciation and amortisation	(218,907)	(175,694)	(164,902)	(119,737)	
Gain/losses on financial assets and liabilities not measured at fair value through profit or loss, net	14,067	8,058	14,067	8,058	
Net impairment loss on financial assets not measured at fair value through profit or loss	(2,107,546)	(4,440,001)	(1,925,526)	(3,815,146)	
Other operating result	(212,649)	(520,355)	(512,645)	(857,625)	
Pre-tax profit from continuing operations	66,769	(3,037,865)	(224,290)	(2,868,530)	
Taxes on income	531,947	243,848	559,817	238,962	
Post-tax profit from continuing operations	598,716	(2,794,017)	335,527	(2,629,568)	
NET PROFIT OF THE YEAR	598,716	(2,794,017)	335,527	(2,629,568)	
Attributable to non-controlling interests	7,516	5,849	-	-	
ATTRIBUTABLE TO OWNERS OF THE PARENT	591,200	(2,799,866)	335,527	(2,629,568)	

# Statement on comprehensive income

in RON thousands	2013	2014	2013	2014
Net result for the period	598,716	(2,794,017)	335,527	(2,629,568)

Other comprehensive income				
Items that may not be reclassified to profit or loss				
Remeasurement of net gain (losses) on benefit plans	(4,628)	(11,833)	(4,628)	(11,748
Deferred taxes relating to items that may not be reclassified	741	1,941	741	1,880
Total	(3,887)	(9,892)	(3,887)	(9,868
Items that may be reclassified to profit or loss				
Available for sale reserve	48,038	367,391	40,404	323,93
Gains/loss during the period	62,855	376,592	54,471	333,136
Reclassification adjustements	(14,817)	(9,201)	(14,067)	(9,201
Cash flow hedge reserve	(10,834)	(1,933)	(10,834)	(1,933
Gains/loss during the period	(6,645)	-	(6,645)	
Reclassification adjustements	(4,189)	(1,933)	(4,189)	(1,933
Currency translation	(7,972)	(9,166)	-	
Gains/loss during the period	(7,972)	(9,166)	-	
Deffered taxes relating to items that may be reclassified	(5,952)	(58,358)	(4,732)	(51,519
Gains/loss during the period	(5,952)	(58,358)	(4,732)	(51,519
Total	23,280	297,934	24,838	270,483
Total other comprehensive income	19,393	288,042	20,951	260,615
Total comprehensive income	618,109	(2,505,975)	356,478	(2,368,953
Total comprehensive income attributable to non-controlling interests	8,650	12,913	-	
Total comprehensive income attributable to owners of the parent	609,459	(2,518,888)	_	

Source: Audited IFRS-EU Financial Statements 2014

# **Statement of Cash Flows**

	Grou	ıp	BCR			
in RON thousands	31.12.2013 restated	31.12.2014	31.12.2013 restated	31.12.2014		
Net result from the period	598,716	(2,794,017)	335,527	(2,629,568)		
Non-cash adjustments for items in net profit/loss for the year						
Depreciation, amortisation, impairment and reversal of impairment, reevaluation of assets	218,907	175,694	164,902	119,737		
Allocation to and release of provisions (including risk provisions)	2,339,944	4,826,016	2,068,632	4,166,767		
Gains/(losses) from the sale of assets	(3,208)	14,514	(9,199)	14,278		
Other adjustments	69,761	123,924	229,887	531,760		
Changes in assets and liabilities from operating activities after adjustement of non-cash components						
Financial assets - held for trading	381,712	2,769	381,710	934		
Financial assets - at fair value through profit or loss	10,385	9,764	10,385	9,764		
Financial assets - available-for-sale	(1,006,382)	(2,067,908)	(414,549)	(1,858,228)		
Loans and receivables to credit institutions	(156,030)	(17,545)	(98,796)	2,596		

Loans and receivables to customers	4,789,032	610,307	4,777,964	856,177
Derivatives - hedge accounting	9,655	39,233	9,655	39,233
Other assets from operating activities	(32,963)	(67,239)	(251,171)	(939,188)
Financial liabilities - held for trading	20,825	4,066	20,825	4,066
Financial liabilities measured at amortised costs	(6,370,257)	(2,006,059)	(6,533,742)	(1,486,429)
Deposits from banks	(5,893,837)	(3,960,730)	(5,650,963)	(2,914,291)
Deposits from customers	(444,820)	2,474,419	(1,071,611)	1,845,597
Debt securities issued	3,292	(485,620)	(10,084)	(349,178)
Other financial liabilities	(34,892)	(34,128)	198,916	(68,557)
Derivatives - hedge accounting	(505,711)	(533,261)	(505,711)	(533,261)
Other liabilities from operating activities	(17,166)	(22,020)	(14,691)	(34,993)
Cash Flow from operating activities	(184,727)	(1,701,762)	(17,396)	(1,736,355)
Proceeds of disposal				
Financial assets - held to maturity	2,380,371	2,054,506	2,095,340	1,977,948
Property and equipment, intangible assets and investment properties	62,063	71,455	69,337	76,443
Acquisition of				
Financial assets - held to maturity and associated companies	(1,796,568)	(1,530,939)	(1,625,419)	(1,530,939)
Property and equipment, intangible assets and investment properties	(117,257)	(238,216)	(101,812)	(174,317)
Cash Flow from investing activities	528,609	356,805	437,446	349,134
Capital increases	67	-	-	-
Dividends paid to non-controlling interests	-	(5,882)	-	
Cash Flow from financing activities	67	(5,882)	-	
Cash and cash equivalents at beginning of period	9,242,057	9,586,006	9,125,545	9,545,662
Cash flow from operating activities	(184,727)	(1,701,762)	(17,396)	(1,736,355)
Cash flow from investing activities	528,609	356,805	437,446	349,134
Cash flow from financing activities	67	(5,882)	67	-
Cash and cash equivalents at end of period	9,586,006	8,235,167	9,545,662	8,158,441
Cash flows related to taxes, interests and dividends				
Payments for taxes on income (included cash flow from operating activities)	89,321	(13,748)	100,485	-
nterest received	4,392,047	3,858,529	4,247,289	3,700,540
Dividends received	8,548	2,604	8,548	26,134
Interest paid	(1,835,359)	(1,303,195)	(1,756,790)	(1,219,449)
On the Analysis of IEDO ELLE's analysis Obstantian to 004.4				

Source: Audited IFRS-EU Financial Statements 2014

# Statement of Changes in Equity

											2013	Group
in RON thousands	Subscribed capital	Share premium	Retained earnings	Other reserve	Cash flow hedge reserve	Available for sale reserve	Currency translation reserve	Actuarial (gain)/loss	Deferred tax	Total owners of the parent	Equity attributable to non- controlling interest	Total
Total equity as of 31.12.2012	2,952,555	395,426	2,351,789	995,151	15,184	(15,331)	8,717	94,848	(15,154)	6,783,185	19,346	6,802,531
Capital increases	10	57	-	-	-	-	-	-	-	67	-	67
Other changes	-	-	2,543	-	-	-	-	-	-	2,543	-	2,543
Total comprehensive income	-	-	591,200	-	(10,834)	46,684	(7,969)	(4,628)	(4,994)	609,459	8,650	618,109
Net profit/loss for the period	-	-	591,200	-	-	-	-	-	-	591,200	7,516	598,716
Other comprehensive income	-	-	-	-	(10,834)	46,684	(7,969)	(4,628)	(4,994)	18,259	1,134	19,393
Total equity as of 31.12.2013	2,952,565	395,483	2,945,532	995,151	4,350	31,353	748	90,220	(20,148)	7,395,254	27,996	7,423,250

											2014	Group
in RON thousands	Subscribed capital	Share premium	Retained earnings	Other reserve	Cash flow hedge reserve	Available for sale reserve	Currency translation reserve	Actuarial (gain)/loss	Deferred tax	Total owners of the parent	Equity attributable to non- controlling interest	Total
Total equity as of 31.12.2013	2,952,565	395,483	2,945,532	995,151	4,350	31,353	748	90,220	(20,148)	7,395,254	27,996	7,423,250
Dividends	-	-	-	-	-	-	-	-	-	-	(5,882)	(5,882)
Other charges	-	-	6,892	(1,395)	-	-	(6,759)	-	-	(1,262)	24	(1,238)
Total comprehensive income	-	-	(2,799,866)	-	(1,933)	358,968	(9,155)	(11,833)	(55,069)	(2,518,888)	12,913	(2,505,975)
Net profit/loss for the period	-	-	(2,799,866)	-	-	-	-	-	-	(2,799,866)	5,849	(2,794,017)
Other comprehensive income	-	-	-	-	(1,933)	358,968	(9,155)	(11,833)	(55,069)	280,978	7,064	288,042
Total equity as of 31.12.2014	2,952,565	395,483	152,558	993,756	2,417	390,321	(15,166)	78,387	(75,217)	4,875,104	35,051	4,910,155

										201	3 Bank
in RON thousands	Subscribed capital	Share premium	Retained earnings	Other reserve	Cash flow hedge reserve	Available for sale reserve	Currency translation reserve	Actuarial (gain)/loss	Deferred tax		Total
Total equity as of 31.12.2012	2,952,555	395,426	2,703,121	995,151	15,184	(18,308)	-	94,853	(14,677)		7,123,305
Capital increases	10	57	-	-	-	-	-	-	-		67
Total comprehensive income	-	-	335,527	-	(10,834)	40,404	-	(4,628)	(3,991)		356,478
Net profit/loss for the period	-	-	335,527	-	-	-	-	-	-		335,527
Other comprehensive income	-	-	-	-	(10,834)	40,404	-	(4,628)	(3,991)		20,951
Total equity as of 31.12.2013	2,952,565	395,483	3,038,648	995,151	4,350	22,096	-	90,225	(18,668)		7,479,850

										2014 Ba
in RON thousands	Subscribed capital	Share premium	Retained earnings	Other reserve	Cash flow hedge reserve	Available for sale reserve	Currency translation reserve	Actuarial (gain)/loss	Deferred tax	То
Total equity as of 31.12.2013	2,952,565	395,483	3,038,648	995,151	4,350	22,096	_	90,225	(18,668)	7,479,8
Other changes	-	-	1,395	(1,395)	-	-	-	-	-	
Total comprehensive income	-	-	(2,629,568)	-	(1,933)	323,935	-	(11,748)	(49,639)	(2,368,95
Net profit/loss for the period	-	-	(2,629,568)	-	-	-	-	-	-	(2,629,56
Statement of comprehensive income	-	0	-	-	(1,933)	323,935	-	(11,748)	(49,639)	260,6
Total equity as of 31.12.2014	2,952,565	395,483	410,475	993,756	2,417	346,031	-	78,477	(68,307)	5,110,897.

# **Interim and Other Financial Information**

The IFRS-EU Unaudited Consolidated Business Results of Banca Comercială Română (the Group and the Parent Bank) as at and for the first quarter of 2015 are set out below and have not been reviewed.

# Consolidated Income Statement (IFRS) for the first quarter of 2015

in RON million	Q1 2015	Q1 2014
Net interest income	510.5	644.4
Net fee and commission income	167.6	175.9
Net trading and fair value result	61.9	88.3
Operating income	749.9	915.0
Operating expenses	(357.6)	(362.5)
Operating result	392.3	552.5
Net impairment loss on fair-value financial assets	39.4	(496.4)
Net results attributable to owners of the parent	344.0	(0.8)

Source: Press Release "BCR financial results for Q1 2015"

# Consolidated Balance Sheet (IFRS) as at 31 March 2015

in RON million	Mar-15	Dec-14
Cash and cash balances	5,644.2	8,235.2
Financial assets - held for trading	609.5	370.8
Financial assets - available for sale	7,814.3	7,655.1
Financial assets - held to maturity	10,262.5	9,578.2
Loans and receivables to credit institutions	1,697.6	525.3
Loans and receivables to customers	31,877.6	32,566.1
Intangible assets	207.1	218.5
Miscellaneous assets	577.5	428.2
Total assets	60,669.4	61,624.4
Financial liabilities - held for trading	34.2	70.1
Deposits from banks	13,987.0	14,191.1
Deposits from customers	38,852.8	39,922.6
Debt securities issued	911.9	1,044.2
Miscellaneous liabilities	239.0	168.5
Total equity	5,265.1	4,910.2
Total liabilities and equity	60,669.4	61,624.4

Source: Press Release "BCR financial results for Q1 2015"

### Recent developments, trends and changes in the financial position of the Group

The financial crisis has made Romanian banks turn towards local resources, in conjunction with the fact that NBR encouraged the shift to RON lending. In response, the banks focused on raising customer deposits and issuing bonds in local currency. However, interest rates on deposits followed the downward trend of NBR policy rate, reflecting the slow growth of banking assets.

According to the National Institute of Statistics ("**INS**")<sup>4</sup>, in 2014 the real Romanian gross domestic product growth stood at 2.9 per cent. as compared with 2013. In March 2015,

the annual inflation rate stood at 0.8 per cent., a level similar to that in December 2014. The average annual inflation rate dropped to 0.9 per cent. in March 2015, and the average annual inflation rate based on the Harmonised Index of Consumer Prices, which is relevant for assessing convergence with the European Union, decreased to 1.2 per cent., from 1.4 per cent. in December 2014.

Starting with 1 July 2013, the NBR decided to lower the monetary policy rate from 5.25 per cent. per annum in June 2013 to 1.75 per cent. per annum in May 2015, and minimum reserves to 8 per cent. for RON-denominated liabilities of credit institutions and 14 per cent. for foreign currency liabilities (from 15 per cent. and 20 per cent. respectively in December 2013).

The NBR decision has been supported by lower inflationary pressures, subdued lending to the private sector and stable financial money market. Additionally, the decision of the Romanian government to focus the "Prima Casa" programme only on RON loans has been welcomed from a financial stability perspective and allowed local currency loans to grow at a swifter pace, also supported by the ongoing liquidity surplus in the money market and the pass-through of the successive policy rate cuts onto lending rates on new business to companies and households. Lending rates on new business fell to historical lows as far as households and non-financial corporations are concerned. On the other hand, forex loans contracted at a slightly faster rate year on year, their share in total credit to the private sector narrowing to 56.1 per cent. in February, down from 56.4 per cent. in January 2015. The share of leu-denominated loans in total credit to the private sector widened to 45 per cent., against 35.6 per cent. in May 2012, and their staying on an upward trend is likely to push the real annual dynamics of total credit into positive territory.

Budget execution was extremely cautious and 2014 ended with a slight deficit of 0.05 per cent. of GDP. The downside was significant restriction of public investment (capital expenditures decreased by 11 per cent. in 2014). For 2015, the Romanian government has negotiated a budget deficit of 1.8 per cent. cash standards of GDP and the ESA standards of 1.2 per cent. of GDP. Moreover, Romania should pursue fiscal consolidation in 2015 until a structural deficit of 1 per cent. of GDP with the inclusion of an adjustment of 0.25 per cent. of GDP for financing costs related to projects financed by EU structural funds.

At the beginning of February 2015, the Prime Minister announced that the Romanian government and a joint team of the IMF and EU reached no agreement for another review of the precautionary stand-by arrangement. Liberalisation of natural gas price for households and thermo stations and restructuring of state-owned energy companies were two major issues where the Romanian government and external partners had different opinions. The government is behind the agreed schedule in these two areas and the IMF asked for an enforcement of the previously agreed action plan. Regarding the deep restructuring of energy companies, fearing the social impact that a bold restructuring would have, the government presented an alternative view, with additional investments for environment protection, better management and additional talks with unions for delaying wage growth which endanger the financial stability of these companies. The Prime Minister added that current precautionary stand-by arrangement remains in place but no letter of agreement has been signed and negotiations would continue in April 2015. In early April 2015, the government announced an indiscriminate VAT reduction on food products, to 9 per cent. from the previous 24 per cent., which came into effect as of 1 June 2015.

Since 31 December 2014, the date of its last published audited financial statements, there has been no material adverse change in the prospects of the Bank.

Since 31 March 2015, the end of the last financial period for which interim financial information has been published, there has been no significant change in the financial position of the Group.

http://www.insse.ro/cms/files/statistici/comunicate/pib/pib\_flash/pib\_trimIVr2014.pdf

# **Legal Proceedings**

Apart from the proceedings described below, BCR has not been involved during the previous 12 months preceding the date of this Prospectus in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which BCR is aware) which may have, or have had in the recent past significant effects on BCR and/or the Group's financial positions or profitability.

#### **Consumer protection claims**

The Bank is involved in legal disputes, most of which have arisen in the course of its ordinary banking business, including consumer protection claims filed by individual customers, regulatory authorities or consumer protection agencies and associations, mainly relating to allegations that certain contractual provisions, particularly in respect of consumer loans, violate mandatory consumer protection laws and regulations. The allegations relate to the enforceability of certain fees as well as of contractual provisions for the adjustment of interest rates and currencies.

#### **Historical Liabilities**

When Bancorex merged with BCR in 1999 (please see subsection entitled "Description of Banca Comercială Română S.A. as Issuer – Introduction" above), the losses and liabilities of Bancorex were transferred to BCR based on two government ordinances<sup>5</sup>. According to these government ordinances:

- (a) Bancorex' net losses (after carrying out certain acts of compensation and annulment of debt specifically provided by law) have been registered into the merger balance sheet and covered by treasury bills up to an amount of RON300m (Romanian Leu (the "ROL", which term refers to the legal currency of Romania before redenomination on 1 July 2005) 3billion) issued in favour of BCR;
- (b) Receivables under off balance sheet positions shall, upon becoming due and payable, be transferred by BCR to the Agency for Enhancement of Banking Assets, at nominal value, without BCR being entitled to recover such receivables from the debtors of such receivables; in exchange for the assets taken over by the Agency for Enhancement of Banking Assets, BCR will receive treasury bills of equal value, in local or foreign currency, as applicable. The value of the treasury bills so issued shall be deducted from the guarantee ceiling referred to in (c) below;
- (c) Payables under off-balance sheet positions, within the limits of RON 32,500,000,000 (ROL 325bn) and of the equivalent of USD875.6m shall be guaranteed by the Romanian State and are to be collected by BCR; with respect to litigations arising from the activity carried out by Bancorex until the date of the deregistration thereof from the trade registry, upon request of BCR, the Government may approve by means of a government decision the increase of the guarantee ceiling referred to above, in which case the Ministry of Public Finance shall issue a guarantee letter upon BCR's request in this respect, accompanied by justifying documents (subject to certain requirements and limitations); such letters of guarantee shall be issued provided that: (i) such letters of guarantee are issued in connection with (x) the off-balance sheet positions resulting from or in relation to Bancorex and (y) all obligations, including direct and indirect damages, resulting from or in connection with the litigations arising from Bancorex's activity prior to deregistration of Bancorex from the trade registry for which BCR is liable and provided that such claims are notified to the Ministry of Public Finance prior to 31 December 2013 and (ii) the total value of such guarantee letters to not exceed 50 per cent. of the total acquisition price paid by Erste Bank for the shares acquired in BCR in the privatisation process, as set out in the sale purchase agreement signed in this respect. No letters of guarantee or other indemnity shall be issued/granted for claims notified to the Ministry of Public Finance after 31 December 2013.

In respect of liabilities arising out of claims made in legal proceedings, in many cases BCR has been indemnified by the Romanian Government and in addition was given the right to require AVAS to replace BCR as defendant in the relevant court proceedings. Up to the date of this Prospectus, the courts, in most cases, accepted the substitution (the principle of substitution and the reasons for this were understood and accepted by the courts with some exceptions which entailed discussions relating to other details of the cases – e.g. whether or not a specific claim resulted from Bancorex activity, etc.). In light of these arrangements,

<sup>&</sup>lt;sup>5</sup> Government Ordinance no. 39/1999 on the finalisation of the restructuring process of Romanian Bank for Foreign Trade (Banca Română de Comerţ Exterior – Bancorex – S.A.) and merger thereof into Banca Comercială Română S.A as amended to date and Government Ordinance no. 33/2006 on certain measures for the finalisation of the privatisation of Banca Comercială Română S.A as amended to date.

the management of BCR believes that BCR's financial condition is not susceptible to be adversely affected by any of the losses or liabilities that BCR acquired from Bancorex.

As at 31 December 2014, BCR was involved in 3,710 litigations (as defendant), out of which in 1,146 cases the value of the claims are mentioned. BCR recorded provisions for litigations in total amount of RON 70.23m. All litigations are monitored and all the cases with loss risk are evaluated and provisioned.

#### **Material Contracts**

BCR has not entered into any material contracts, other than those entered into in the ordinary course of business, which could result in any Group member being under an obligation or entitlement that is material to BCR's ability to meet its obligation to Holders in respect of the Notes to be issued under the Programme.

# **Credit Ratings**

The Issuer is rated by Moody's Deutschland GmbH ("**Moody's**") with registered office at An der Welle 5, 60322 Frankfurt, Germany and by Fitch Ratings Ltd ("**Fitch**") with seat in 30 North Colonnade, Canary Warf, London E14 5GN, United Kingdom.

Moody's and Fitch are registered under Regulation (EC) No. 1060/2009 of the European Parliament and of Council of 16 September 2009 on credit rating agencies as amended by Regulation (EU) No 513/2011 (credit rating agency regulation, the "CRA Regulation") as registered rating agencies. The European Securities and Markets Authority publishes on its website (www.esma.europa.eu) a list of credit rating agencies registered in accordance with the CRA Regulation. That list shall be updated within five working days following the adoption of a decision under Articles 16, 17 or 20 of the CRA Regulation. The European Commission publishes that updated list in the Official Journal of the European Union within 30 days following the updates.

# Fitch Ratings

In May 2015 Fitch has affirmed the following ratings of the Issuer:

Long term Issuer Default Rating	Short Term Issuer Default Rating	Outlook
BBB	F2	stable (revised from negative)

According to the Rating Definitions as published by Fitch (www.fitchratings.com) as at the date of this Prospectus, the above ratings have the following meanings:

"BBB" – Good credit quality. "BBB" ratings indicate that expectations of default risk are currently low. The capacity for payment of financial commitments is considered adequate but adverse business or economic conditions are more likely to impair this capacity.

The modifiers "+" or "-" may be appended to a rating to denote relative status within major rating categories.

"F2": Good short-term credit quality. Good intrinsic capacity for timely payment of financial commitments.

"Stable Outlook" – Rating Outlooks indicate the direction a rating is likely to move over a one- to two-year period. They reflect financial or other trends that have not yet reached the level that would trigger a rating action, but which may do so if such trends continue. The majority of Outlooks are generally Stable, which is consistent with the historical migration experience of ratings over a one- to two-year period. Positive or Negative rating Outlooks do not imply that a rating change is inevitable and, similarly, ratings with Stable Outlooks can be raised or lowered without a prior revision to the Outlook, if circumstances warrant such an action. Occasionally, where the fundamental trend has strong, conflicting elements of both positive and negative, the Rating Outlook may be described as Evolving.

### Moody's Investors Services

BCR is rated by Moody's on an unsolicited basis, i.e. exclusively based on publicly available information. These ratings are as follows:

Long term bank deposits rating	Short Term bank deposits rating	Outlook
Ba1	NP (not prime)	negative

According to the Rating Symbols and Definitions as published by Moody's (www.moodys.com) as of the date of this Prospectus, the above ratings have the following meanings:

"Ba" — Obligations rated Ba are judged to be speculative and are subject to substantial credit risk. **Note:** Moody's appends numerical modifiers 1, 2 and 3 to each generic rating classification from Aa through Caa. The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

"NP" - Issuers (or supporting institutions) rated Not Prime do not fall within any of the Prime rating categories.

"Negative Outlook" – A Moody's rating outlook is an opinion regarding the likely rating direction over the medium term. Rating outlooks fall into four categories: Positive, negative, stable, and developing. A negative, positive or developing outlook indicates a higher likelihood of a rating change over the medium term. A rating committee that assigns an outlook of stable, negative, positive, or developing to an issuer's rating is also indicating its belief that the issuer's credit profile is consistent with the relevant rating level at that point in time.

Information on the ratings can be retrieved on the Issuer's website (http://http://www.bcr.ro/en/investors/rating-bcr). General information regarding the meaning of the rating and the qualifications which have to be observed in connection therewith can be found on the websites of Moody's (www.moodys.com) and Fitch Ratings Ltd (www.fitchratings.com).

### Other Information

### **Statutory Auditors**

Ernst & Young Assurance Services SRL, with registered seat at 15-17 Ion Mihalache Blvd., Bucharest Tower Centre, 21st floor, Sector 1, Bucharest, Romania have audited and issued unqualified audit reports in respect of the BCR consolidated and separate financial statements (The Group and The Parent Bank) prepared in accordance with International Financial Reporting Standards 31 December 2013 and BCR consolidated and separate financial statements (The Group and The Parent Bank) prepared in accordance with International Financial Reporting Standards as endorsed by the European Union 31 December 2014, respectively.

Ernst & Young Assurance Services SRL is a member of the Chamber of Financial Auditors of Romania, registration number 77/15 August 2001.

On 19 July 2012 the Ordinary GMS approved the reappointment of Ernst & Young Assurance Services SRL as BCR's external auditor with regard to the 2012 and 2013 financial years.

On 28 April 2014 the Ordinary GMS approved the reappointment of Ernst & Young Assurance Services SRL as BCR's external auditor with regard to the 2014 financial year.

Ernst & Young Assurance Services SRL have given and have not withdrawn their consent to the inclusion of their report in this Prospectus in the form and context in which it is included.

#### **Employees**

As at 31 December 2014, BCR had 6,215 employees (compared with approximately 5,000 in December 1990, when it was established). Approximately 50 per cent. of BCR's employees belong to one of the four trade unions established in BCR. Over recent years, relations between BCR and these trade unions have generally been good, with no working days lost due to industrial action. There is no collective labour agreement in place today. In March 2014 BCR issued a Regulation regarding the employees' benefits, following discussion with all four trade unions, as a substitute for a collective labour agreement, with a duration of two years. Employees are provided with retirement bonuses, severance packages, childbirth bonuses, meal vouchers.

At present, the procedure for collective redundancy schemes in Romania and employee dismissals is excessively slow and bureaucratic, since both trade unions and the labour authorities must be consulted in advance, and strict legal provisions must be observed.

The 2015 training plan for BCR employees has been designed in accordance with their individual training needs as well as the Bank's business objectives, with a view to maintaining high quality professional standards.

# **USE OF PROCEEDS**

# THE ROMANIAN BANKING SYSTEM

The information in this chapter covers certain aspects of the banking regulations in Romania. It is intended to provide a brief overview of the banking regulations to which BCR is subject rather than a comprehensive description of the regulation and supervision of banking in Romania.

# Structure of the Romanian Banking System

As at 30 June 2014, there were 40 credit institutions on the Romanian market and under the supervision of the NBR, of which two were banks fully or majority state-owned, three were domestic banks majority a privately-owned, 25 were banks majority foreign-owned, nine were foreign bank branches and one credit cooperative network (retea cooperatistă de credit) (Source: NBR Monthly Bulletin no. 12/2014).

As at 31 July 2014, the five largest Romanian banks had a combined holding of 53.9 per cent. of the total assets. (Source: NBR 2014 Financial Stability Report).

In addition to providing banking services, Romanian banks can also provide investment services to the extent registered in the public registry of the Romanian Financial Supervisory Authority – Financial Instruments and Investments Sector.

#### Market share

	Share	Share capital (per cent.)		
	31 Dec 2013	31 Dec 2014	31 Dec 2013	31 Dec 2014
Banks fully or majority state-owned capital, of which:	12.0	11.2	8.5	8.68
Banks with majority private				
capital (including foreign bank	88.0	88.8	91.5	91.2
branches) and Creditcoop				
of which:				
Majority foreign-owned banks,	85.6	86.3	90.0	89.9
of which:				
Foreign bank branches	1.3	1.2	9.4	9.8
TOTAL Banking System	100	100	100	100

<sup>\*</sup> including CreditCoop

Source: NBR Monthly Bulletin no. 12/2014

## Number of market participants

	31 Dec 2013	31 Dec 2014
Banks with fully or majority state-owned capital	2	2
Banks with domestic majority private capital	3	3
Banks with majority foreign capital	25	25
Foreign bank branches	9	9
Banking System	39	39
CREDITCOOP	1	1
Total credit institutions	40	40

Source: NBR Monthly Bulletin no. 12/2014

The two remaining state-owned banks are the Romanian Savings Bank (*Casa de Economii şi Consemnaţiuni*) ("**CEC**") and Eximbank Romania. For information on bank privatisations, see "*Bank Privatisation*" below.

#### **Bank Privatisation**

Privatisations of Romanian banks are governed by the Banks Privatisation Act no. 83/1997, as amended (Legea nr. 83/1997 pentru privatizarea societăţilor comerciale bancare la care statul este acţionar), which supplements the legal regime applicable to corporate privatisations (i.e. the Government Emergency Ordinance no. 88/1997 concerning the privatisation of trade companies and the Act on Measures for the

Acceleration of Privatisation no. 137/2002, as amended). In addition, the Romanian Government usually enacts a special set of rules for each Romanian bank privatisation, setting out, among other things, the privatisation strategy.

# Legal and Institutional Environment

# **Cornerstones of the Romanian Banking Regulatory Framework**

On 1 January 2007, the Romanian Emergency Government Ordinance no. 99/2006 on credit institutions and capital adequacy (the "Romanian Banking Act") came into force, implementing the EU Directives in respect of credit institutions and financial institutions. The Romanian Banking Act, as amended to date, includes the regulatory framework for all types of credit institutions (banks, state-supported savings and lending systems in the Romanian housing field, credit co-operatives, mortgage loan banks), which had previously been governed by separate acts. Law no. 312/2004 regarding the Statute of the NBR (the "NBR Act"), Emergency Government Ordinance no. 113/2009 on payment services, Government Ordinance no. 10/2004 regarding the bankruptcy of credit institutions, NBR Regulation no. 4/2005 on the foreign exchange regime as subsequently amended, NBR Regulation no. 18/2009 on the governing framework for credit institutions, the internal capital adequacy assessment process and the conditions for outsourcing their activities, as subsequently amended, are other significant pieces of Romanian banking legislation.

# Supervision of the Romanian Banking System

The NBR is the central bank of Romania and is vested with regulatory and supervisory powers in the banking sector. The NBR's establishment, status and activities are regulated by the NBR Act.

The NBR is an independent public institution headed by a Board of Directors consisting of nine members. The executive management of the NBR is exercised by the Governor, the Senior Deputy Governor, two Deputy Governors, and five members. Members of the Board of Directors are appointed by the Romanian Parliament for a renewable five-year term.

To promote the efficiency of the decision-making process, four committees are organised within the NBR structures in order to support the main functions of the central bank: a monetary policy committee, a supervisory committee, a foreign reserves administration committee, and an udit committee.

# Role of the NBR

The NBR has the following main powers and responsibilities:

- determining and implementing monetary and exchange rate policies;
- authorising, regulating and supervising credit institutions and promoting and supervising the smooth operation of payment systems with a view to ensuring financial stability;
- issuing bank notes and coins to be used as legal payment instruments in Romania;
- determining and supervising foreign exchange policy; and
- managing Romania's international reserves.

Any Romanian credit institution may only be established and operate in Romania after it receives NBR's authorisation. In addition, authorisation from the NBR is required in the case of mergers between two or more credit institutions. The prior written approval of the NBR is also mandatory in the case of changes occurring within credit institutions related, *inter alia*, to: objects of activity, directors, financial auditors, setting up a subsidiary in third countries or expanding a network of subsidiaries within Romania (if NBR imposes limitations in this respect on a credit institution due to risk management deficiencies or the inappropriate evolution of banking prudential indicators in relation to the credit institution). Any changes related, among others, to a credit institution's registered office, name, and increases and decreases in share capital must be reported to the NBR.

However, credit institutions authorised and supervised by the competent authorities from other Member States may provide services directly in Romania, based on a notification sent to the NBR by the competent authority of the relevant Member State.

The NBR monitors compliance with the Romanian Banking Act and the regulations applicable to Romanian banks. To this end, the NBR performs prudential supervision of credit institutions based, *inter alia*, on reports sent by the latter on a periodical basis. These reports reflect the activities carried out by credit institutions and their compliance with the regulations in force.

Should a Romanian credit institution fail to comply with applicable law and regulations adopted in the application thereof and such failure is detected by NBR as a result of on-site inspections and/or the assessment of the reports submitted by the credit institution or is found by NBR to be in a precarious financial situation, the NBR may place it under special supervision for a period of up to three months, unless it decides to subject the credit institution to a special administration procedure. If at the end of the supervision period the activities of the credit institution are found to have serious deficiencies, the NBR may decide, on a case-by-case basis, to implement measures of special administration carried out by a special administrator appointed by NBR or to take any other available measures provided by law, including the withdrawal of the credit institution's licence.

Other instances listed by law that will trigger the placing of a credit institution into special administration include:

- (i) a material deterioration in prudential and financial performance indicators is ascertained or is predictable and such deterioration is likely to prevent the credit institution from being able to comply with prudential requirements and the shareholders have not taken and/or are unable to prove that they are able to take, in due time, the necessary action to remedy such a situation;
- (ii) material deficiencies are detected in the administration and/or management of the credit institution or material and repetitive infringements of applicable law and/or regulations are found that may seriously affect the interests of deposit makers;
- (iii) action is taken by the credit institution that endangers the stability or the level of its own capital thereof or it registers a liquidity crisis that may affect the interests of deposit makers or creditors;
- (iv) placement under special administration is justifiably requested by the board of directors or, as the case may be, by the supervisory board or by the shareholders' general meeting of the credit institution;
- (v) the credit institution fails to ensure the full and timely implementation of certain measures imposed upon it by NBR in cases provided for by the applicable law and such failure may endanger the liquidity of the credit institution and/or the adequate level of own funds;
- (vi) the credit institution fails to submit within the period indicated by NBR a recovery plan or the NBR finds that the plan presented is not feasible or that the credit institution has not complied with the undertaken periods in line with the plan or that the liquidity or own funds deficiencies found may not be remedied by way of such a plan;
- (vii) NBR has declared as unavailable the deposits of the credit institution, in accordance with the applicable law.

Furthermore, apart from the events described above, in the event the own funds of a credit institution do not exceed the level of 75 per cent. of the minimum capital requirements calculated in accordance with the applicable law, the NBR is obliged to place the credit institution into special administration, unless it decides either to adopt stabilisation measures according to the applicable law or to withdraw its licence, accompanied by the filing of an application for bankruptcy proceedings with the competent court, as the case may be.

NBR is entitled to take stabilisation measures in cases where financial stability is threatened by a significant deterioration in the standing of a credit institution, including restructuring and imposing a partial or total transfer of assets to other credit institutions (including to bridge banks created especially for this purpose) or entrusting the credit institution's management to the Deposits Guarantee Fund in the Banking System.

In special administration, NBR may appoint one or more natural persons or legal persons to exercise the duties of a special administrator in respect of a credit institution which is placed into special administration. After a detailed evaluation of the credit institution, the special administrator must submit a written report to the NBR reflecting: (i) measures undertaken by the institution ration and the actual effects thereof; (ii) assessment of the potential costs and benefits of alternatives for recovery, restructuring, or, as the case may be, commencement of bankruptcy proceedings, including an estimated realised value in the case of liquidation thereof; (iii) the recommendations of the special administrator in respect of measures that are deemed to be adequate based on the assessments made.

On the basis of the special administrator's report, the NBR decides on the appropriateness of and the period for which the special administration will be extended, as well as with respect to the recommendations made by the special administrator and (i) approves with or without amendment the action plan or (ii) rejects the action plan. If the NBR finds that there are no favourable conditions for the recovery of the credit institution

as set out in the applicable law, it may, according to on the specific circumstances, decide to either: (i) implement the restructuring measures according to the approved action plan or on the assessments of the special administrator as set out in its report and to establish a period for the restructuring of the credit institution or (ii) withdraw the licence of the credit institution and file for the commencement of bankruptcy proceedings against the credit institution with the competent court or, as the case may be, withdraw its licence followed by its winding up and liquidation.

The measures implemented during special administration or the application of stabilisation measures cannot be suspended or cancelled by court decision, including during the bankruptcy proceedings opened against the credit institution. Nevertheless, any person prejudiced as a result of the measures implemented during special administration may file a court claim for compensation of damages.

In case of a credit institution experiencing a significant deterioration in its prudential and performance indicators, the NBR may impose measures such as: a requiring persons holding a qualified participation to provide the necessary financial support by way of a share capital increase or granting eligible loans to be included in the computation of own funds and/or conversion of loan by way of into shares, suspending the voting rights of those shareholders who do not comply with the request to provide financial support, or prohibiting or limiting dividend distributions while the credit institution is in distress.

In the event of failure by a credit institution to comply with the applicable regulations, the NBR may apply, notwithstanding sanctions for criminal offences, penalties ranging from written warnings to fines (of up to 1 per cent. of share capital) and/or fines for its managers (up to the value of six net average monthly salaries) or the withdrawal of approval of the credit institution's manager or the licence of the bank (thus leading to its winding up).

At the beginning of 2012 the Romanian banking system implemented IFRS-EU as the accounting basis and for the drawing up of individual financial statements. The classification of loans and investments based on the NBR methodology continues to be performed only for the purpose of establishing whether there is a need for additional prudential value adjustments beyond those required by IFRS-EU adjustments.

# **Banking Regulations**

### **Capital Adequacy**

Credit institutions in Romania are required by NBR Regulation no. 5/2013 to have, upon incorporation, own funds at least at the level of the initial capital (*capitalul iniţial*), currently set at minimum RON 37,000,000. The initial capital consists of one or more elements included in the Tier 1 own funds of a credit institution, i.e. the share capital (*capitalul social*) and reserves, less the value of own shares held by the credit institution.

According to CRR, credit institutions are required to maintain own funds (fonduri proprii) at their disposal in order to be able to use them in an immediate and unconditional manner to cover any potential risks or losses. Credit institutions must maintain own funds which consist of the following: (i) Tier 1 own funds, which include Common Equity Tier 1 ("CET 1") items (a): bank share capital and share premium (primele de capital), the positive net result for the previous financial years, other reserves, accumulated other comprehensive income, funds for general banking risk and other capital instruments which meet the eligibility criteria set out by the CRR, and Additional Tier 1 ("AT 1") items (b): capital instruments with a share premium meeting the conditions of (EU) Regulation no. 575/2013. Common Equity Tier 1 instruments shall be evaluated by the local competent authorities as to whether their issuance meets the criteria for own funds inclusion.

(ii) Tier 2 own funds which include capital instruments and subordinated loans with related share premiums which meet the eligibility criteria set out by the regulator. Institutions are required at all times to satisfy the following capital ratios for own funds: (i) a CET 1 ratio of 4.5 per cent.; (ii) a Tier 1 ratio of 6 per cent.; and (iii) a total capital ratio of 8 per cent., all expressed as a percentage of the total risk exposure amount. The total risk exposure amount is basically the sum of risk-weighted exposure amounts for credit risk, as well as own funds requirements for market risk and operational risk.

### **Solvency Ratio**

The solvency ratio, which is the ratio of a bank's own funds relative to its risk-weighted assets, must be at least 8 per cent., both on an individual and a consolidated basis (using individual and consolidated own funds). NBR's recommended solvency ratio is at least 10.0 per cent.

# **Liquidity Ratio**

Banks are required to comply with the NBR's rules on liquidity and its prudential requirements. Generally, such rules require: (i) a minimum level of liquid assets or a portfolio of liquid assets relative to assets and liabilities; (ii) compliance with restrictions and conditions that apply to certain loans and investments, deposits, guarantees and liabilities; and (iii) compliance with restrictions and conditions designed to allow a bank to match the maturities of its assets and liabilities. The liquidity ratio, calculated as a ratio between effective liquidity and necessary liquidity, must at all times be above 1.

### Minimum Reserves ("MMR")

All banks are obliged to calculate and maintain minimum reserves. Mandatory reserve is the average daily balances of the accounts held with NBR during the maintenance period. The reserve base is the average daily balances, during the observance period, of both RON and foreign currency-denominated liabilities (except interbank liabilities, obligations to the NBR, and own capital). The observance period and the maintenance period are one month long and successive (the observance period lasts from the 24th of the previous month to the 23rd of the current month, while the maintenance period lasts from the 24th of the current month to the 23rd of the subsequent month). The reserve requirements ratios can be different in terms of the currency and residual maturities of the items included in the mandatory reserve base, as presented below:

Reserve base		Reserve ratio (%)		
		RON	Foreign Currency	
Liabilities with a residual maturity of less than 2 years from	n the end of the observance period	8	14	
Liabilities with a residual maturity of more than 2 years	with clauses referring to early withdrawal, repayment, transfer	8	14	
	without clauses referring to early withdrawal, repayment, transfer	0	0	
Non-repayable loans		0	0	

Source: http://www.bnr.ro/Reserve-requirements-3330.aspx

Deposits placed as reserves carry very low interest rates: 0.21 annual per cent. for domestic currency (for the application period starting 24 May 2015), 0.17 annual per cent. for EUR (for the application period starting 24 May 2015) and 0.08 annual per cent. for USD (for the application period starting 24 April 2015). The interest rates payable for the mandatory reserve are established and updated on a regular basis by NBR.

For domestic currency financing, the required reserves are calculated and held in RON, in the credit institution's current account held with the NBR.

For foreign currency financing, the reserves are calculated and held either (i) only in EUR or USD (for all accounts) or (ii) in USD (for accounts held in USD), in EUR (for accounts held in EUR) and in USD and/or EUR (for accounts held in other foreign currencies), in the credit institution's "LORO" account held with the NBR. The chosen option cannot be changed for a period of 12 months.

The minimum reserve requirements imposed by the NBR and the interest rates for the deposits placed as reserves are an important tool for implementing its monetary policy, as it allows the NBR to influence the volume and structure of banking liabilities.

#### **Loan Classification**

As at 1 January 2012 the legal framework for the classification of loans and investments extends to Romanian credit institutions and to branches of non-EU credit institutions.

Loans granted by credit institutions to their non-bank debtors are classified from an exposure perspective into five categories: standard, watch, sub-standard, doubtful and loss. Exposures (credits and investments) incurred by credit institutions to other credit institutions fall into two categories: standard and loss. Provisioning quotas are specified for each of these categories, ranging from zero (0) for "standard" to 1 for "loss". Credit exposures are generally classified by the reporting institutions according to debt service history

(the number of past-due days from the maturity date) and the commencement of legal proceedings against the debtor.

Institutions must send a report on the classification of credits and investments to the NBR, and the specific provisions for credit risk, no later than 20 days after the end of the month for which the report is issued.

### **Large Exposures**

The net exposure of a bank in relation to a single client (which includes a group of clients that, due to their special relationship, represent a single risk), or to a group of interconnected clients, must not exceed 25 per cent. of the bank's own funds. The maximum exposure towards a client or a group of interconnected clients must not exceed 25 per cent. of the bank's own funds.

A bank is deemed to have a large exposure to a single client or a group of interconnected clients if any such exposure exceeds 10 per cent. of the bank's own funds. Banks are required to notify the NBR of large exposures.

#### Reporting

Banks in Romania must regularly file reports with the NBR, including, but not limited to, the following:

- monthly reports (on an individual basis) and quarterly reports (on a consolidated basis) on the level and composition of the bank's own funds;
- quarterly reports (on an individual basis) and half yearly reports (on a consolidated basis) on capital adequacy ratios;
- monthly reports on financial information consisting of: balance sheet, profit and loss account;
- quarterly reports (on both an individual and consolidated basis) on solvency ratios;
- annual audited financial statements and semi-annual financial data;
- monthly reports on the classification of financial assets representing loans/investments and related prudential value adjustments;
- quarterly reports (on an individual basis) and half yearly reports (on a consolidated basis) on large exposures to a single client or to a group of interconnected clients;
- monthly reports on liquidity ratios.

#### **Participations in Credit Institutions**

Any persons (whether an individual or an entity or a group of such persons acting in concert) intending to become a significant shareholder of a bank (i.e. directly or indirectly holding 10 per cent. or more of the bank's share capital or voting rights) must notify the NBR in advance and must specify the value of the envisaged participation to be acquired and must also provide the NBR with certain information, as provided for under the relevant legal provisions.

Furthermore, any significant shareholder must notify the NBR in advance of its intention to increase its shareholding or voting rights to 20 per cent., a third, or 50 per cent. or more of that bank's share capital or voting rights (or to such an extent that the bank becomes its subsidiary) and must also provide the NBR with certain information, as provided for under the relevant legal provisions. The NBR may object to such acquisitions. Similarly, the NBR must be notified in advance of any decrease in a holding below the following thresholds: 50 per cent., a third, 20 per cent. or 10 per cent. (or to such an extent that the bank ceases to be its subsidiary). The voting rights of the prospective or current significant shareholder are automatically suspended if it fails to comply with these notification requirements or if the NBR objects to the transaction.

In cases where the provisions regarding the notification requirements are not observed in relation to the acquisition of a qualified participation (or in the case of the NBR's opposition to the relevant acquisition), the person that acquires shares or voting rights in excess of thresholds of 10 per cent., 20 per cent., a third or 50 per cent., must sell the participation within three months. If the acquirer does not comply, the NBR may instruct the relevant bank to cancel the shares in question. New shares (bearing the same number and series) will then be issued by such bank and sold, and the proceeds of the sale (net of related expenses) will be remitted to the acquirer whose shares have been cancelled. If such a sale of newly issued shares is not possible, either in full or in part, the share capital of the bank will be reduced accordingly.

### **Participations in Other Enterprises**

Any qualified participation held directly or indirectly by a bank in shares or other equities in non-financial entities (including entities that perform activities auxiliary to banking activities) may not exceed 15 per cent. of the bank's own funds. The total value of a bank's qualified participations in non-financial entities may not exceed 60 per cent. of the bank's own funds. Credit institutions are generally not allowed to hold participations granting control over non-financial entities.

In order to facilitate the performance of financial reconstruction or rescue operations of non-financial entities by means of debt-to-equity swap operations, the NBR adopted a regulation which, provided that several prudential requirements are met, allows derogations from the afore-mentioned limitations on holdings in non-financial entities. The value of shares temporarily held is fully deducted from the credit institution's own funds in order to avoid an artificial improvement in its prudential indicators for a maximum period of 36 months (which may be extended, subject to justified reasons, to 48 months).

# **Deposit Insurance**

Credit institutions in Romania are required to make contributions to the Bank Deposit Guarantee Fund (the "Fund"). If a bank is not capable of repaying a deposit for reasons directly related to its financial standing, or becomes subject to bankruptcy proceedings, the Fund will reimburse each of that bank's customers up to the RON equivalent of EUR 100,000 (legal provision applicable as at 30 December 2010).

# **Bankruptcy**

Romanian legislation regarding bankruptcy in general, and the bankruptcy of credit institutions in particular, grants Romanian courts exclusive jurisdiction with respect to bankruptcy proceedings commenced against a Romanian bank.

# The standards introduced by the Basel Committee

The Basel Committee on Banking Supervision (the "Basel Committee") provides a forum for regular cooperation between its member countries on matters relating to banking supervision. Its wider objective is to improve supervisory understanding and the quality of banking supervision worldwide. The Basel Committee does not possess any formal supranational supervisory authority. Instead, it publishes statements of best practice in the expectation that individual authorities will take steps to implement them through detailed arrangements which are best suited to their own national systems.

As at 1 January 2007, Romanian banking regulations largely reflected the Basel II framework implemented since 2008 by all Romanian credit institutions.

On 27 June 2013, CRD IV and CRR, adopted to strengthen the regulation of the banking sector and to implement the Basel III agreement in the EU legal framework, were published in the Official Journal of the European Union. Member States are required to adopt and publish the laws, regulations and administrative provisions necessary to comply with CRD IV by and, with a few exceptions, to apply those provisions transposing CRD IV from 1 January 2014. In December 2013 the NBR issued regulation no. 5/2013 to transpose CRD IV. The regulation stipulates that the main local prudential filter will be phased in during a transitional period from 2014 to 2017, with a yearly decrease of 20 per cent. For other prudential filters/deductions NBR has also established transitional provisions which should be applied gradually during the period from 2014 to 2018.

# **TAXATION**

The statements herein regarding certain tax issues in Austria, Germany, Luxembourg and Romania are based on the laws in force in those jurisdictions as of the date of this Prospectus and are subject to any changes in such laws which may even have retroactive effects. The following summaries do not purport to be comprehensive descriptions of all the tax considerations which may be relevant to a decision to purchase, own or dispose of Notes and further disclosure may be included in a supplement to this Prospectus. Prospective holders of Notes should consult their tax advisers as to the relevant tax consequences of the ownership and disposition of Notes.

### **Austria**

This section on taxation contains a brief summary of the Issuer's understanding with regard to certain important principles which are of significance in connection with the purchase, holding or sale of the Notes in the Republic of Austria. This summary does not purport to exhaustively describe all possible tax aspects and does not deal with specific situations which may be of relevance for certain potential investors. The following comments are rather of a general nature and included herein solely for information purposes. They are not intended to be, nor should they be construed to be, legal or tax advice. This summary is based on the currently applicable tax legislation, case law and regulations of the tax authorities, as well as their respective interpretation, all of which may be amended from time to time. Such amendments may possibly also be effected with retroactive effect and may negatively impact on the tax consequences described. It is recommended that potential investors in the Notes consult with their legal and tax advisers as to the tax consequences of the purchase, holding or sale of the Notes. Tax risks resulting from the Notes (in particular from a potential qualification as equity for tax purposes instead of debt) shall in any case be borne by the investor. For the purposes of the following it is assumed that the Notes are legally and factually offered to an indefinite number of persons.

#### General remarks

Individuals having a domicile (*Wohnsitz*) and/or their habitual abode (*gewöhnlicher Aufenthalt*), both as defined in § 26 of the Austrian Federal Fiscal Procedures Act (*Bundesabgabenordnung*), in Austria are subject to income tax (*Einkommensteuer*) in Austria on their worldwide income (unlimited income tax liability; *unbeschränkte Einkommensteuerpflicht*). Individuals having neither a domicile nor their habitual abode in Austria are subject to income tax only on income from certain Austrian sources (limited income tax liability; *beschränkte Einkommensteuerpflicht*).

Corporations having their place of management (*Ort der Geschäftsleitung*) and/or their legal seat (*Sitz*), both as defined in § 27 of the Austrian Federal Fiscal Procedures Act, in Austria are subject to corporate income tax (*Körperschaftsteuer*) in Austria on their worldwide income (unlimited corporate income tax liability; *unbeschränkte Körperschaftsteuerpflicht*). Corporations having neither their place of management nor their legal seat in Austria are subject to corporate income tax only on income from certain Austrian sources (limited corporate income tax liability; *beschränkte Körperschaftsteuerpflicht*).

Both in case of unlimited and limited (corporate) income tax liability Austria's right to tax may be restricted by double taxation treaties.

### **Income taxation of the Notes**

Pursuant to § 27(1) of the Austrian Income Tax Act (*Einkommensteuergesetz*), the term investment income (*Einkünfte aus Kapitalvermögen*) comprises:

- income from the letting of capital (*Einkünfte aus der Überlassung von Kapital*) pursuant to § 27(2) of the Austrian Income Tax Act, including dividends and interest;
- income from realised increases in value (*Einkünfte aus realisierten Wertsteigerungen*) pursuant to § 27(3) of the Austrian Income Tax Act, including gains from the alienation, redemption and other realisation of assets that lead to income from the letting of capital, zero coupon bonds and broken-period interest; and

• income from derivatives (*Einkünfte aus Derivaten*) pursuant to § 27(4) of the Austrian Income Tax Act, including cash settlements, option premiums received and income from the sale or other realisation of forward contracts like options, futures and swaps and other derivatives such as index certificates.

Also the withdrawal of the Notes from a bank deposit (*Depotentnahme*) and circumstances leading to a loss of Austria's taxation right regarding the Notes *vis-à-vis* other countries, *e.g.* a relocation from Austria (*Wegzug*), are in general deemed to constitute a sale (*cf.* § 27(6)(1) of the Austrian Income Tax Act).

Individuals subject to unlimited income tax liability in Austria holding the Notes as non-business assets are subject to income tax on all resulting investment income pursuant to § 27(1) of the Austrian Income Tax Act. In case of investment income with an Austrian nexus (inländische Einkünfte aus Kapitalvermögen), basically meaning income paid by an Austrian paying agent (auszahlende Stelle) or an Austrian custodian agent (depotführende Stelle), the income is subject to withholding tax (Kapitalertragsteuer) of 25 %; no additional income tax is levied over and above the amount of tax withheld (final taxation pursuant to § 97(1) of the Austrian Income Tax Act). In case of investment income without an Austrian nexus, the income must be included in the investor's income tax return and is subject to income tax at a flat rate of 25 %. In both cases upon application the option exists to tax all income subject to income tax at the flat rate of 25 % at the lower progressive income tax rate (option to regular taxation pursuant to § 27a(5) of the Austrian Income Tax Act). § 27(8) of the Austrian Income Tax Act, inter alia, provides for the following restrictions on the offsetting of losses: negative income from realised increases in value and from derivatives (inter alia, if being in the form of securities) may be neither offset vis-à-vis interest and other claims against credit institutions nor against income from private law foundations and comparable legal estates (privatrechtliche Stiftungen und damit vergleichbare Vermögensmassen); income subject to income tax at the flat rate of 25 % may not be offset against income subject to the progressive income tax rate (this equally applies in case of an exercise of the option to regular taxation); negative investment income not already offset against positive investment income may not be offset against other types of income.

Individuals subject to unlimited income tax liability in Austria holding the Notes as business assets are subject to income tax on all resulting investment income pursuant to § 27(1) of the Austrian Income Tax Act. In case of investment income with an Austrian nexus the income is subject to withholding tax of 25 %. While withholding tax has the effect of final taxation for income from the letting of capital, income from realised increases in value and income from derivatives if being in the form of securities must be included in the investor's income tax return (nevertheless income tax at the flat rate of 25 %). In case of investment income without an Austrian nexus, the income must always be included in the investor's income tax return (generally income tax at the flat rate of 25 %). In both cases upon application the option exists to tax all income subject to income tax at the flat rate of 25 % at the lower progressive income tax rate (option to regular taxation pursuant to § 27a(5) of the Austrian Income Tax Act, Pursuant to § 6(2)(c) of the Austrian Income Tax Act, depreciations to the lower fair market value and losses from the alienation, redemption and other realisation of financial assets and derivatives in the sense of § 27(3) and (4) of the Austrian Income Tax Act, which are subject to income tax at the flat rate of 25 %, are primarily to be offset against income from realised increases in value of such financial assets and derivatives and with appreciations in value of such assets; only half of the remaining negative difference may be offset against other types of income (and carried forward).

Pursuant to § 7(2) of the Austrian Corporate Income Tax Act (*Körperschaftsteuergesetz*), corporations subject to unlimited corporate income tax liability in Austria are subject to corporate income tax on income in the sense of § 27(1) of the Austrian Income Tax Act from the Notes at a rate of 25 %. In case of income in the sense of § 27(1) of the Austrian Income Tax Act with an Austrian nexus the income is subject to withholding tax of 25 %, which can be credited against the corporate income tax liability. However, under the conditions set forth in § 94(5) of the Austrian Income Tax Act withholding tax is not levied in the first place. Losses from the alienation of the Notes can be offset against other income (and carried forward).

Pursuant to § 13(3)(1) in connection with § 22(2) of the Austrian Corporate Income Tax Act, private foundations (*Privatstiftungen*) pursuant to the Austrian Private Foundations Act (*Privatstiftungsgesetz*) fulfilling the prerequisites contained in § 13(3) and (6) of the Austrian Corporate Income Tax Act and holding the Notes as non-business assets are subject to interim taxation at a rate of 25 % on interest income, income from realised increases in value and income from derivatives (*inter alia*, if the latter are in the form of securities). Interim tax does not fall due insofar as distributions subject to withholding tax are made to beneficiaries in the same tax period. In case of investment income with an Austrian nexus income is in

general subject to withholding tax of 25 %, which can be credited against the tax falling due. Under the conditions set forth in § 94(12) of the Austrian Income Tax Act withholding tax is not levied.

Individuals and corporations subject to limited (corporate) income tax liability in Austria are taxable on investment income from the Notes if they have a permanent establishment (*Betriebsstätte*) in Austria and the Notes as well as income resulting from the Notes are attributable to such permanent establishment (*cf.* § 98(1)(3) of the Austrian Income Tax Act, § 21(1)(1) of the Austrian Corporate Income Tax Act). Individuals subject to limited income tax liability in Austria are also taxable on interest in the sense of the Austrian EU Withholding Tax Act (*EU-Quellensteuergesetz*, see below) from the Notes if withholding tax is levied on such interest (this does not apply, *inter alia*, to individuals falling within the scope of the Austrian EU Withholding Tax Act; *cf.* § 98(1)(5)(b) of the Austrian Income Tax Act). Under the conditions set forth in § 94(13) of the Austrian Income Tax Act, an Austrian paying agent or an Austrian custodian agent may abstain from levying 25 % withholding tax.

Pursuant to § 93(6) of the Austrian Income Tax Act, the Austrian custodian agent is obliged to automatically offset negative investment income against positive investment income, taking into account all of a taxpayer's bank deposits with the custodian agent. If negative and at the same time or later positive income is earned, then the negative income is to be offset against the positive income. If positive and later negative income is earned, then withholding tax on the positive income is to be credited, with such tax credit being limited to 25 % of the negative income. In certain cases the offsetting is not permissible. The custodian agent has to issue a written confirmation on each offsetting of losses.

### **EU** withholding tax

§ 1 of the Austrian EU Withholding Tax Act - implementing Council Directive 2003/48/EC of 3 June 2003 on taxation of savings income in the form of interest payments - provides that interest payments paid or credited by an Austrian paying agent (Zahlstelle) to a beneficial owner who is an individual resident in another EU-Member State (or in certain dependent or associated territories, which currently include Anguilla, Aruba, the British Virgin Islands, Curação, Guernsey, the Isle of Man, Jersey, Montserrat, Sint Maarten and the Turks and Caicos Islands) are generally subject to EU withholding tax (EU-Quellensteuer) of 35 %. § 10 of the Austrian EU Withholding Tax Act provides for an exemption from EU withholding tax if the beneficial owner presents to the paying agent a certificate drawn up in his/her name by the competent authority of his/her EU-Member State of residence for tax purposes, indicating the name, address and tax or other identification number or, failing such, the date and place of birth of the beneficial owner, the name and address of the paying agent, and the account number of the beneficial owner or, where there is none, the identification of the security; such certificate shall be valid for a period not exceeding three years. Pursuant to Council Directive 2014/107/EU of 9 December 2014 amending Directive 2011/16/EU as regards mandatory automatic exchange of information in the field of taxation, interest, dividends and similar types of income as well as account balances and sales proceeds from financial assets shall in general be automatically exchanged as of 1 January 2016 with respect to taxable periods as from that date. Although Austria only will have to apply these provisions from 1 January 2017 with respect to taxable periods as from that date, it announced that it will not make full use of the derogation and will already exchange information on new accounts opened during the period 1 October 2016 to 30 December 2016 by 30 September 2017. While it was expected that changes to the EU Withholding Tax Act - implementing Council Directive 2014/48/EU of 24 March 2014 amending Directive 2003/48/EC on taxation of savings income in the form of interest payments - would enter into effect by 1 January 2017, on 18 March 2015 the European Commission published a proposal for a Council Directive repealing Council Directive 2003/48/EC. Pursuant thereto, Council Directive 2003/48/EC shall in general be repealed with effect from 1 January 2016. However, pursuant to detailed grandfathering provisions, Austria shall in general continue to apply it until 31 December 2016.

#### Tax treaties Austria/Switzerland and Austria/Liechtenstein

The Treaty between the Republic of Austria and the Swiss Confederation on Cooperation in the Areas of Taxation and Capital Markets and the Treaty between the Republic of Austria and the Principality of Liechtenstein on Cooperation in the Area of Taxation provide that a Swiss, respectively Liechtenstein, paying agent has to withhold a tax amounting to 25 %, on, *inter alia*, interest income, dividends and capital gains from assets booked with an account or deposit of such Swiss, respectively Liechtenstein, paying agent if the relevant holder of such assets (*i.e.* in general individuals on their own behalf and as beneficial owners of assets held by a domiciliary company (*Sitzgesellschaft*)) is tax resident in Austria. The same applies to such

income from assets managed by a Liechtenstein paying agent if the relevant holder of the assets (*i.e.* in general individuals as beneficial owners of a transparent structure) is tax resident in Austria. For Austrian income tax purposes this withholding tax has the effect of final taxation regarding the underlying income if the Austrian Income Tax Act provides for the effect of final taxation for such income. The treaties, however, do not apply to interest covered by the agreements between the European Community and the Swiss Confederation, respectively the Principality of Liechtenstein, regarding Council Directive 2003/48/EC on taxation of savings income in the form of interest payments. The taxpayer can opt for voluntary disclosure instead of the withholding tax by expressly authorising the Swiss, respectively Liechtenstein, paying agent to disclose to the competent Austrian authority the income, which subsequently has to be included in the income tax return.

### Austrian inheritance and gift tax

Austria does not levy inheritance or gift tax.

Certain gratuitous transfers of assets to private law foundations and comparable legal estates are subject to foundation transfer tax (*Stiftungseingangssteuer*) pursuant to the Austrian Foundation Transfer Tax Act (*Stiftungseingangssteuergesetz*) if the transferor and/or the transferee at the time of transfer have a domicile, their habitual abode, their legal seat or their place of management in Austria. Certain exemptions apply in cases of transfers *mortis causa* of financial assets within the meaning of § 27(3) and (4) of the Austrian Income Tax Act (except for participations in corporations) if income from such financial assets is subject to income tax at the flat rate of 25 %. The tax basis is the fair market value of the assets transferred minus any debts, calculated at the time of transfer. The tax rate generally is 2.5 %, with a higher rate of 25 % applying in special cases. Special provisions apply to transfers of assets to non-transparent foundations and similar vehicles (*Vermögensstrukturen*) falling within the scope of the tax treaty between Austria and Liechtenstein.

In addition, there is a special notification obligation for gifts of money, receivables, shares in corporations, participations in partnerships, businesses, movable tangible assets and intangibles if the donor and/or the donee have a domicile, their habitual abode, their legal seat or their place of management in Austria. Not all gifts are covered by the notification obligation: In case of gifts to certain related parties, a threshold of EUR 50,000 per year applies; in all other cases, a notification is obligatory if the value of gifts made exceeds an amount of EUR 15,000 during a period of five years. Furthermore, gratuitous transfers to foundations falling under the Austrian Foundation Transfer Tax Act described above are also exempt from the notification obligation. Intentional violation of the notification obligation may trigger fines of up to 10 % of the fair market value of the assets transferred.

Further, gratuitous transfers of the Notes may trigger income tax at the level of the transferor pursuant to § 27(6)(1) of the Austrian Income Tax Act (see above).

### Germany

The following is a general discussion of certain German tax consequences of the acquisition, holding and disposal of Notes. It does not purport to be a comprehensive description of all German tax considerations that may be relevant to a decision to purchase Notes, and, in particular, does not consider any specific facts or circumstances that may apply to a particular purchaser. This summary is based on the tax laws of Germany currently in force and applied on the date of this Prospectus, which are subject to change, possibly with retroactive or retrospective effect.

As each Series or Tranche of Notes may be subject to a different tax treatment due to the specific terms of such Series or Tranche of Notes as set out in the respective Final Terms, the following section only provides some general information on the possible tax treatment.

Prospective purchasers of Notes are advised to consult their own tax advisers as to the tax consequences of the purchase, ownership and disposal of Notes, including the effect of any state, local or church taxes, under the tax laws of Germany and any country of which they are residents or whose tax laws apply to them for other reasons.

### **Tax Residents**

The section "Tax Residents" refers to persons who are tax residents of Germany (*i.e.* persons whose residence, habitual abode, statutory seat, or place of effective management and control is located in Germany).

### Withholding tax on ongoing payments and capital gains

Ongoing payments received by an individual Holder of the Notes will be subject to German withholding tax if the Notes are kept or administrated in a custodial account with a German branch of a German or non-German bank or financial services institution, a German securities trading company or a German securities trading bank (each, a "Disbursing Agent", auszahlende Stelle). The tax rate is 25 per cent. (plus solidarity surcharge at a rate of 5.5 per cent. thereon, the total withholding being 26.375 per cent.). For individual Holders which are subject to church tax an electronic information system for church withholding tax purposes applies in relation to investment income, with the effect that church tax will be collected by the Disbursing Agent by way of withholding unless the investor has filed a blocking notice (Sperrvermerk) with the German Federal Central Tax Office (Bundeszentralamt für Steuern) in which case the investor will be assessed to church tax.

The same treatment applies to capital gains (*i.e.* the difference between the proceeds from the disposal, redemption, repayment or assignment after deduction of expenses directly related to the disposal, redemption, repayment or assignment and the cost of acquisition) derived by an individual Holder provided the Notes have been held in a custodial account with the same Disbursing Agent since the time of their acquisition. If Notes held or administrated in the same custodial account were acquired at different points in time, the Notes first acquired will be deemed to have been sold first for the purposes of determining the capital gains. Where Notes are acquired and/or sold or redeemed in a currency other than Euro, the sales/redemption price and the acquisition costs have to be converted into Euro on the basis of the foreign exchange rates prevailing on the sale or redemption date and the acquisition date respectively with the result that any currency gains or losses are part of the capital gains. If interest claims are disposed of separately (*i.e.* without the Notes), the proceeds from the disposition are subject to withholding tax. The same applies to proceeds from the payment of interest claims if the Notes have been disposed of separately.

To the extent the Notes have not been kept in a custodial account with the same Disbursing Agent since the time of their acquisition, upon the disposal, redemption, repayment or assignment withholding tax applies at a rate of 26.375 per cent. (including solidarity surcharge, plus church tax, if applicable) on 30 per cent. of the disposal proceeds (plus interest accrued on the Notes ("**Accrued Interest**", *Stückzinsen*), if any), unless the current Disbursing Agent has been notified of the actual acquisition costs of the Notes by the previous Disbursing Agent or by a statement of a bank or financial services institution within the European Economic Area or certain other countries in accordance with art. 17 para. 2 of the Council Directive 2003/48/EC on the taxation of savings income (the "**EU Savings Directive**") (*e.g.* Switzerland or Andorra).

Pursuant to a tax decree issued by the German Federal Ministry of Finance dated 9 October 2012 a bad debt-loss (*Forderungsausfall*) and a waiver of a receivable (*Forderungsverzicht*), to the extent the waiver does not qualify as a hidden capital contribution, shall not be treated like a disposal. Accordingly, losses suffered upon such bad debt-loss or waiver shall not be tax-deductible. The same rules should be applicable according to the said tax decree, if the Notes expire worthless so that losses may not be tax-deductible at all. A disposal of the Notes will only be recognised according to the view of the tax authorities, if the received proceeds exceed the respective transaction costs.

In computing any German tax to be withheld, the Disbursing Agent may generally deduct from the basis of the withholding tax negative investment income realised by the individual Holder of the Notes via the Disbursing Agent (e.g. losses from the sale of other securities with the exception of shares). The Disbursing Agent may also deduct Accrued Interest on the Notes or other securities paid separately upon the acquisition of the respective security via the Disbursing Agent. In addition, subject to certain requirements and restrictions the Disbursing Agent may credit foreign withholding taxes levied on investment income in a given year regarding securities held by the individual Holder in the custodial account with the Disbursing Agent.

Individual Holders may be entitled to an annual allowance (*Sparer-Pauschbetrag*) of EUR 801 (EUR 1,602 for married couples and for partners in accordance with the registered partnership law (*Gesetz über die Eingetragene Lebenspartnerschaft*) filing jointly) for all investment income received in a given year. Upon the individual Holder filing an exemption certificate (*Freistellungsauftrag*) with the Disbursing Agent, the Disbursing Agent will take the allowance into account when computing the amount of tax to be withheld. No withholding tax will be deducted if the Holder of the Notes has submitted to the Disbursing Agent a certificate of non-assessment (*Nichtveranlagungsbescheinigung*) issued by the competent local tax office.

German withholding tax will not apply to gains from the disposal, redemption, repayment or assignment of Notes held by a corporation as Holder while ongoing payments, such as interest payments, are subject to withholding tax (irrespective of any deductions of foreign tax and capital losses incurred). The same may apply where the Notes form part of a trade or business, subject to further requirements being met.

# Taxation of current income and capital gains

The personal income tax liability of an individual Holder deriving income from capital investments under the Notes is, in principle, settled by the tax withheld. To the extent withholding tax has not been levied, such as in the case of Notes kept in custody abroad or if no Disbursing Agent is involved in the payment process, the individual Holder must report his or her income and capital gains derived from the Notes on his or her tax return and then will also be taxed at a rate of 25 per cent. (plus solidarity surcharge and church tax thereon, where applicable). If the withholding tax on a disposal, redemption, repayment or assignment has been calculated from 30 per cent. of the disposal proceeds (rather than from the actual gain), an individual Holder may and in case the actual gain is higher than 30 per cent. of the disposal proceeds must also apply for an assessment on the basis of his or her actual acquisition costs. Further, an individual Holder may request that all investment income of a given year is taxed at his or her lower individual tax rate based upon an assessment to tax with any amounts over withheld being refunded. In each case, the deduction of expenses (other than transaction costs) on an itemised basis is not permitted.

Losses incurred with respect to the Notes can only be off-set against investment income of the individual Holder realised in the same or the following years.

Where Notes form part of a trade or business the withholding tax, if any, will not settle the personal or corporate income tax liability. Where Notes form part of a trade or business, interest (accrued) must be taken into account as income. Where Notes qualify as zero bonds and form part of a trade or business, each year the part of the difference between the issue or purchase price and the redemption amount attributable to such year must be taken into account. The respective Holder will have to report income and related (business) expenses on the tax return and the balance will be taxed at the Holder's applicable tax rate. Withholding tax levied, if any, will be credited against the personal or corporate income tax of the Holder. Where Notes form part of a German trade or business the current income and gains from the disposal, redemption, repayment or assignment of the Notes may also be subject to German trade tax.

### Non-residents

Interest, including Accrued Interest, and capital gains are not subject to German taxation, unless (i) the Notes form part of the business property of a permanent establishment, including a permanent representative, or a fixed base maintained in Germany by the Holder or (ii) the income otherwise constitutes German-source income. In cases (i) and (ii) a tax regime similar to that explained above under "*Tax Residents*" applies.

Non-residents of Germany are, in general, exempt from German withholding tax on interest and the solidarity surcharge thereon. However, where the interest is subject to German taxation as set forth in the preceding paragraph and the Notes are held or administrated in a custodial account with a Disbursing Agent, withholding tax may be levied under certain circumstances. Where Notes are not kept in a custodial account with a Disbursing Agent and interest or proceeds from the disposal, assignment or redemption of a Note are paid by a Disbursing Agent to a non-resident upon delivery of the Notes, withholding tax generally will also apply. The withholding tax may be refunded based on an assessment to tax or under an applicable tax treaty.

#### Inheritance and Gift Tax

No inheritance or gift taxes with respect to any Notes will arise under the laws of Germany, if, in the case of inheritance tax, neither the deceased nor the beneficiary, or, in the case of gift tax, neither the donor nor the donee, is a resident of Germany and such Note is not attributable to a German trade or business for which a permanent establishment is maintained, or a permanent representative has been appointed, in Germany. Exceptions from this rule apply to certain German expatriates.

### **Other Taxes**

No stamp, issue or registration taxes or such duties will be payable in Germany in connection with the issuance, delivery or execution of the Notes. Currently, net assets tax is not levied in Germany.

The European Commission and certain EU Member States (including Germany) are currently intending to introduce a financial transactions tax ("FTT") (presumably on secondary market transactions involving at least one financial intermediary). It is currently uncertain when the proposed FTT will be enacted by the participating EU Member States and when the FTT will enter into force with regard to dealings with the Notes.

# **EU Savings Directive**

By legislative regulations dated 26 January 2004 the German Federal Government enacted provisions implementing the information exchange on the basis of the EU Savings Directive into German law. These provisions apply since 1 July 2005.

# Luxembourg

The following information is of a general nature only and is based on the laws presently in force in Luxembourg, though it is not intended to be, nor should it be construed to be, legal or tax advice. The information contained within this section is limited to Luxembourg withholding tax issues and prospective investors in the Notes should therefore consult their own professional advisers as to the effects of state, local or foreign laws, including Luxembourg tax law, to which they may be subject.

Please be aware that the residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a withholding tax or a tax of a similar nature, or to any other concepts, refers to Luxembourg tax law and/or concepts only.

### Withholding Tax

#### (i) Non-resident holders of Notes

Under Luxembourg general tax laws currently in force, there is no withholding tax on payments of principal, premium or interest made to non-resident holders of Notes, nor on accrued but unpaid interest in respect of the Notes, nor is any Luxembourg withholding tax payable upon redemption or repurchase of the Notes held by non-resident holders of Notes.

Luxembourg has abolished the withholding system with effect from 1 January 2015, in favour of automatic information exchange under Council Directive 2003/48/EC of 3 June 2003 on the taxation of savings income.

### (ii) Resident holders of Notes

Under Luxembourg general tax laws currently in force and subject to the law of 23 December 2005 as amended (the "Relibi Law") mentioned below, there is no withholding tax on payments of principal, premium or interest made to Luxembourg resident holders of Notes, nor on accrued but unpaid interest in respect of Notes, nor is any Luxembourg withholding tax payable upon redemption or repurchase of Notes held by Luxembourg resident holders of Notes.

Under the Relibi Law payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to an individual beneficial owner who is a resident of Luxembourg or to a residual entity (within the meaning of the laws of 21 June 2005 implementing Council Directive 2003/48/EC of 3 June 2003 on the taxation of savings income and ratifying the treaties entered into by Luxembourg and certain dependent and associated territories of EU Member States (the "Territories")) established in an EU Member State (other than Luxembourg) or one of the Territories and securing such payments for the benefit of such individual beneficial owner will be subject to a withholding tax of 10 per cent. Such withholding tax will be in full discharge of income tax if the beneficial owner is an individual acting in the course of the management of his/her private wealth. Responsibility for the withholding of the tax will be assumed by the Luxembourg paying agent. Payments of interest under the Notes coming within the scope of the Law will be subject to a withholding tax at a rate of 10 per cent.

#### Romania

This section on taxation contains a brief summary of the Issuer's understanding with regard to certain important principles which are of significance in connection with the purchase, holding or sale of the Notes in Romania. This summary does not purport to exhaustively describe all possible tax aspects and does not deal with specific situations which may be of relevance for certain potential investors. The following comments are rather of a general nature and included herein solely for information purposes. These comments are not intended to be, nor should they be construed to be, legal or tax advice. It is based on the currently valid tax legislation, case law and regulations of the tax authorities, as well as their respective interpretation, all of which may be amended from time to time. Such amendments may possibly also be effected with retroactive effect and may negatively impact on the tax consequences described. It is recommended that potential purchasers of the Notes consult with their legal and tax advisers as to the tax consequences of the purchase, holding or sale of the Notes. Tax risks resulting from the Notes shall in any case be borne by the purchaser.

### General Remarks - Romanian tax withholding on interest payments on the Notes

In relation to Notes governed by German law, based on the currently applicable Romanian tax legislation (as detailed below) and the fact that the Issuer will not know on the relevant due dates the identity and tax status of the final beneficial recipients of interest payments on the Notes governed by German law, the Issuer shall withhold tax at a rate of 16 per cent. on all interest payments on Notes governed by German law. The final beneficial recipients of interest payments on the Notes governed by German law may receive a refund of such tax withheld by the Issuer subject to certain requirements described below.

In relation to Notes governed by Romanian law, the Issuer shall determine the fiscal status of the relevant Holders and withhold tax on the interest payments on Notes governed by Romanian law (as detailed below) based on the information available on the Holders shown in the Holders' Registry on the Payment Reference Date (as provided by the Romanian Central Depository to the Issuer) and the information provided by the Holders to the Issuer in accordance with the relevant provisions of the section entitled "Terms and Conditions of the Notes" of this Prospectus. The final beneficial recipients of interest payments on the Notes governed by Romanian law may receive a refund of tax withheld by the Issuer subject to certain requirements described below.

# Taxation of Holders resident in Romania for tax purposes

Under Law No. 571/2003 on the Fiscal Code as subsequently amended and supplemented (the "Romanian Fiscal Code"), a Romanian "resident individual" means an individual that either (a) is domiciled in Romania, or (b) has the centre of his vital interests (centrul intereselor vitale) located in Romania, or (c) is present in Romania for a period or several periods exceeding in aggregate 183 days during any twelve consecutive months, and that period(s) end(s) in the calendar year relevant for tax purposes, or (d) is a Romanian citizen who works abroad as an officer or an employee of the Romanian state. A Romanian "resident" means any Romanian legal entity, any foreign legal entity which has its place of effective management in Romania, any legal entity having its headquarters in Romania, incorporated according to European legislation and any resident individual.

#### Taxation on interest

Income received on the Notes by resident legal entities in the form of interest on the Notes will be subject to corporate income tax (profit tax) at the rate of 16 per cent.

Interest income received by resident individuals on interest-bearing products, including saving instruments ("instrumente de economisire"), such as the Notes is subject to income tax at the rate of 16 per cent. The tax is withheld at source, at the moment of interest payment and resident individuals receive only the net amount.

Holders who are resident legal entities will receive the gross interest, provided they provide the Issuer either (i), in case of Notes governed by Romanian law, the information set out in § 4 (*Payments*) paragraph (1) letter (c) (*Payment Logistics*) and § 11 (*Notices*) paragraph (3) of the section entitled "Terms and Conditions of the Notes" of this Prospectus, subject to the terms and conditions set out therein or (ii), in case of Notes governed by German law, the corporate name, registered seat, sole identification code or fiscal code, registration number with the Trade Registry (if any) and tax residence, at least 5 calendar days prior to the relevant due date, as the case may be (in each case the respective information shall be referred to as the "**Relevant Information on Residents**"). The gross interest will be subject to corporate income tax (profit tax) at the rate of 16 per cent.

Based on the Relevant Information on Residents, BCR will determine the fiscal status, the applicable tax regime and the payment of interest shall be made accordingly.

Should the Holders who are resident legal entities not provide the Relevant Information on Residents set out above, the interest payments would be subject to a 16 per cent. withholding tax.

# Refund procedure

Interest payments to Holders who are resident legal entities (and final beneficial owners) that could not provide the Relevant Information on Residents on time are subject to a 16 per cent. withholding tax, but they

can submit a claim to the Issuer to recover the withheld amount. Such claim must be submitted by the respective Holder to the Issuer no later than the 20th day of the calendar month following the calendar month of the relevant due date, as applicable.

In case the aforementioned deadline (20th day of the following calendar month) cannot be complied with, upon the request of the respective Holder the Issuer may, on a reasonable efforts basis and as long as it does not, nor is it reasonably likely to, suffer any prejudice, apply for the standard refund procedure with the competent tax authorities subject to the five year status of limitation period. It should be noted that in this case the Issuer would withhold and pay the taxes to the fiscal authorities, without knowing the identity of the final beneficial recipient of the interest payments, so if the final beneficial recipient will request the Issuer to apply for the standard refund procedure, it will be difficult to prove that the Issuer withheld and paid the taxes in the name of the respective final beneficial recipient.

# Taxation on capital gains

Income received by resident legal entities as capital gains from the transfer of Notes, will be subject to corporate income tax (profit tax) at the rate of 16 per cent.

Capital gains obtained by resident individuals from the transfer of Notes will be subject to a tax at the rate of 16 per cent.

The tax is not withheld at source, the owner of the income being responsible for declaring and paying the

# Taxation of Holders not resident in Romania for tax purposes

Under the Romanian Fiscal Code, certain types of income from Romanian sources earned by non-residents are subject to Romanian tax at the rates prescribed by the Romanian Fiscal Code, irrespective of whether the income is received in Romania or abroad.

For the purposes of the Romanian Fiscal Code, "non-residents" are defined as any foreign legal entities, any foreign individuals and any other foreign entities, including undertakings for collective investments in transferable securities without legal persona, which are not resident in Romania, according to the law.

#### Taxation on interest

Interest income to be obtained by a non-resident legal entity or non-resident individual is subject to withholding tax in Romania if it qualifies as Romanian-sourced income. Interest paid by a Romanian resident, i.e. the Issuer, to a non-resident is taxable in Romania as Romanian-sourced income. Such interest income is subject to 16 per cent. tax rate to be withheld at source by the Issuer (irrespective of the fact that, formally, Romania has implemented the European Union Savings Directive).

Depending on the country in which the non-resident has its tax residence, the tax on interest may be reduced or eliminated based on a double taxation treaty concluded between Romania and the country in which that person or legal entity is a tax resident. In order to benefit from the provisions of a double taxation treaty, the non-resident should obtain and provide to the Issuer a fiscal residency certificate (valid for the respective fiscal year) issued by the tax authorities of its country of residence, in original or notarised photocopy form, and a certified and notarised Romanian translation thereof if such certificate was issued in a language other than Romanian, evidence of its respective holdings of Notes on the relevant due date, as applicable, and any other documentary evidence as may be required from time to time by Romanian law and as notified by the Issuer in accordance with § 11 (*Notices*) of the section entitled "Terms and Conditions of the Notes" of this Prospectus (the "Relevant Information on Non-Residents"). In relation to Notes governed by Romanian law, the Relevant Information on Non-Residents should be provided to the Issuer at least five (5) calendar days prior to the relevant due date, as applicable.

Payments of interest on the Notes may be made without withholding on account of Romanian tax, if the interest income is attributable to a permanent establishment of the non-resident in Romania, in which case such income will be taxed as explained above at "Taxation of Holders resident in Romania for tax purposes".

Starting 1 June 2015 the legal entities who are residents of a state member of European Union (EU) or European Economic Area (EEA), with which Romania has signed a double taxation treaty (DTT) and who obtain interest income in Romania, may choose to register for corporate tax purposes in Romania and include any costs related to the earned interest income in the taxable base. Any tax withheld according to DTT provisions will be considered as an advance payment and will be deducted from the corporate income tax due by the non-resident tax payer who has opted to register for corporate tax.

#### Refund procedure

Should the Holders not provide the Relevant Information on Non-Residents on time (including in case of Notes governed by German law where the Relevant Information on Non-Residents may be provided only after the relevant due date, as applicable, to be able to evidence holdings of Notes on the respective due date), the interest will be subject to a 16 per cent. withholding tax.

Nevertheless, the respective Holders can submit a claim to the Issuer to recover the withheld amount. Such claim must be submitted by the respective Holder to the Issuer no later than the 20th day of the calendar month following the calendar month of the relevant due date, as applicable.

In case the aforementioned deadline (20th day of the following calendar month) cannot be complied with, upon the request of the respective Holder the Issuer will, on a reasonable efforts basis and as long as it does not, nor is it reasonably likely to, suffer any prejudice, apply for the statutory refund procedure with the competent tax authorities subject to the five year status of limitation period.

# Taxation on capital gains

No capital gains tax is applicable to non-resident legal persons.

Capital gains obtained by non-resident individuals from the transfer of Notes will be subject to tax as described above under "Taxation of Holders resident in Romania for tax purposes", "Taxation on capital gains", unless the capital gains are derived from the transfer of Notes traded on a foreign capital market, in which case no tax on capital gains will be levied in Romania.

The non-resident individual having tax obligations in Romania must appoint a Romanian resident fiscal representative to declare and settle any tax liabilities in the name and on behalf of the non-resident individual.

Depending on the country in which the non-resident has its tax residence, the capital gains tax may be eliminated based on a double taxation treaty. In order to benefit from the provisions of a double taxation treaty, the non-resident should obtain and provide to its fiscal representative a fiscal residency certificate (valid for the respective fiscal year) issued by the tax authorities of its country of residence, in original or in notarised photocopy form, and the certified and notarised Romanian translation thereof.

### **EU Council Directive on taxation of savings income**

Romania also applies the concepts of the European Union Savings Directive as concerns the exchange of information, however the exemption from withholding at source the tax on interest income in case of resident individuals in other EU member states was cancelled in the middle of 2010. Currently, domestic legislation does not provide such exemption and withholding tax imposed by Romanian domestic tax legislation should apply to interest payments made to non-resident individuals.

### **EU Savings Directive**

Under Directive 2003/48/EC (as amended) (the "**EU Savings Directive**") on the taxation of savings income, Member States are required to provide to the tax authorities of other Member States details of certain payments of interest or similar income paid or secured by a person established in a Member State to or for the benefit of an individual resident in another Member State or certain limited types of entities established in another Member State. For a transitional period, Austria is required (unless during that period it elects otherwise) to operate a withholding system in relation to such payments. The end of the transitional period is dependent upon the conclusion of certain other agreements relating to information exchange with certain

other countries. A number of non-EU countries and territories including Switzerland have adopted similar measures (a withholding system in the case of Switzerland).

On 24 March 2014, the Council of the European Union adopted a Directive (the "Amending Directive") amending and broadening the scope of the requirements described above. The Amending Directive requires Member States to apply these new requirements from 1 January 2017. Such changes would expand the range of payments covered by the EU Savings Directive, in particular to include additional types of income payable on securities. Such changes would also expand the circumstances in which payments that indirectly benefit an individual resident in a Member State must be reported or subject to withholding. This approach would apply to payments made to, or secured for, persons, entities or legal arrangements (including trusts) where certain conditions are satisfied, and may in some cases apply where the person, entity or arrangement is established or effectively managed outside of the European Union.

However, the European Commission has proposed the repeal of the EU Savings Directive from 1 January 2017 in the case of Austria and from 1 January 2016 in the case of all other Member States (subject to ongoing requirements to fulfil administrative obligations such as the reporting and exchange of information relating to, and accounting for withholding taxes on, payments made before those dates). This is to prevent overlap between the EU Savings Directive and a new automatic exchange of information regime to be implemented under Directive 2011/16/EU on Administrative Cooperation in the field of Taxation (as amended by Directive 2014/107/EU). The proposal also provides that Member States will not be required to apply the new requirements of the Amending Directive.

# The Proposed Financial Transactions Tax

On 14 February 2013, the European Commission published a proposal (the "Commission's Proposal") for a Directive for a common financial transactions tax ("FTT") in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "participating Member States").

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

A joint statement issued in May 2014 by ten of the eleven participating Member States indicates an intention to implement the FTT progressively, such that it would initially apply to shares and certain derivatives, with this initial implementation occurring by 1 January 2016. The FTT, as initially implemented on this basis, may not apply to dealings in the Notes.

The FTT proposal remains subject to negotiation between the participating Member States. It may therefore be altered prior to any implementation. Additional EU Member States may decide to participate. Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

# **FATCA Disclosure**

### **Foreign Account Tax Compliance Act**

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("FATCA") impose a new reporting regime and potentially a 30% withholding tax with respect to certain payments to any non-U.S. financial institution (a "foreign financial institution", or "FFI" (as defined by FATCA)) that does not become a "Participating FFI" by entering into an agreement with the U.S. Internal Revenue Service ("IRS") to provide the IRS with certain information in respect of its account holders and investors or is not otherwise exempt from or in deemed compliance with FATCA. The Issuer is classified as an FFI.

The new withholding regime is now in effect for payments from sources within the United States and will apply to "foreign passthru payments" (a term not yet defined) no earlier than 1 January 2017. This withholding would potentially apply to payments in respect of any Notes that are issued after the "grandfathering date", which is the date that is six months after the date on which final U.S. Treasury

regulations defining the term foreign passthru payment are filed with the Federal Register, or which are materially modified after the grandfathering date.

The United States and a number of other jurisdictions have entered into intergovernmental agreements to facilitate the implementation of FATCA (each, an "IGA"). Pursuant to FATCA and the "Model 1" and "Model 2" IGAs released by the United States, an FFI in an IGA signatory country could be treated as a "Reporting FI" not subject to withholding under FATCA on any payments it receives. Further, an FFI in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) (any such withholding being "FATCA Withholding") from payments it makes. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States and Romania have reached an agreement in substance on the terms of an IGA based largely on the Model 1 IGA. Until the United States and Romania sign an IGA (the "US-Romania IGA"), Romania will be treated as having a Model 1 IGA in effect provided that it remains on the IRS list of jurisdictions that have reached an agreement in substance on the terms of an IGA. The U.S. Treasury will review this list on a monthly basis to determine whether each jurisdiction will continue to be treated as having an IGA in effect.

If the Issuer is treated as a Reporting FI pursuant to the US-Romania IGA it does not anticipate that it will be obliged to deduct any FATCA Withholding on payments it makes. There can be no assurance, however, that the Issuer will be treated as a Reporting FI, or that it would in the future not be required to deduct FATCA Withholding from payments it makes. The Issuer and financial institutions through which payments on the Notes are made may be required to withhold FATCA Withholding if any FFI through or to which payment on such Notes is made is not a Participating FFI, a Reporting FI, or otherwise exempt from or in deemed compliance with FATCA.

While the Notes are in global form and held within the ICSDs, Romanian Central Depository or OeKB, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any paying agent and, if applicable, the Common Depositary or Common Safekeeper, given that each of the entities in the payment chain between the Issuer and the participants in the ICSDs, Romanian Central Depository or OeKB is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an IGA will be unlikely to affect the Notes.

FATCA is particularly complex and its application is uncertain at this time. The above description is based in part on regulations, official guidance and model IGAs, all of which are subject to change or may be implemented in a materially different form. Prospective investors should consult their tax advisers on how these rules may apply to the Issuer and to payments they may receive in connection with the Notes.

# SUBSCRIPTION AND SALE

#### General

The Issuer does not represent that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder or assumes any responsibility for facilitating such sale.

Each Dealer to be appointed in connection with an issue of Notes pursuant to this Prospectus will be required to represent and agree that it will (to the best of its knowledge and belief) comply with all applicable laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Prospectus or any offering material in relation to the Prospectus or the Notes and will obtain any consent, approval or permission required from it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries of Notes and neither the Issuer nor any other Dealer shall have any responsibility therefor.

With regard to each Tranche of Notes, the relevant Dealer will be required to comply with such other additional restrictions as the Issuer and the relevant Dealer shall agree.

### **United States**

The Notes have not been and will not be registered under the Securities Act. Except in certain transactions exempt from the registration requirements of the Securities Act, the Notes may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act).

Each Dealer to be appointed in connection with an issue of Notes pursuant to this Prospectus will be required to represent and agree that it will not offer, sell or deliver a Note of any Series (i) as part of their distribution at any time or (ii) otherwise until 40 days after the later of the commencement of the offering or the closing date within the United States or to, or for the account or benefit of, U.S. persons, and it will have sent to each distributor, dealer or person receiving a selling concession, fee or other remuneration to which it sells Notes during the distribution compliance period a confirmation or notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meaning given to them by Regulation S.

In addition, until 40 days after the commencement of the offering of the Notes of the Tranche of which such Notes are a part, an offer or sale of the Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

Bearer Notes which are subject to U.S. tax law requirements may not be offered, sold or delivered in the United States or its possessions or to a U.S. person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meaning given to them by the U.S. Internal Revenue Code of 1986, as amended, and regulations thereunder.

# **European Economic Area**

In relation to each member state of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer to be appointed in connection with an issue of Notes pursuant to this Prospectus will be required to represent and agree, that with effect from, and including, the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Prospectus as completed by the final terms in relation hereto to the public in that Relevant Member State, except that it may, with effect from, and including, the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

(a) if the final terms in relation to the Notes specify that an offer of those Notes may be made other than pursuant to Article 3 (2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member

State, provided that any such prospectus has subsequently been completed by the final terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable, and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;

- (b) at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (c) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within Article 3 (2) of the Prospectus Directive or pursuant to any applicable national law of any Relevant Member State,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive, or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression "Prospectus Directive" means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU), and includes any relevant implementing measure in the Relevant Member State.

# Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948 as amended, the "FIEA") and each Dealer to be appointed in connection with an issue of Notes pursuant to this Prospectus will be required to represent and agree that it has not offered or sold and will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

# **United Kingdom**

Each Dealer to be appointed in connection with an issue of Notes pursuant to this Prospectus will be required to represent and agree that:

- (a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of section 19 of the Financial Services and Markets Act 2000 (the "FSMA") by the Issuer:
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

# DOCUMENTS INCORPORATED BY REFERENCE

The following documents which have previously been published or are published simultaneously with this Prospectus and filed with the CSSF shall be incorporated by reference in, and form part of, this Prospectus, to the extent set out in the "Table of Documents Incorporated by Reference" below. The information incorporated by reference into this Prospectus that is not included in the cross reference list below is considered as additional information and is not required by the relevant Annexes of Commission Regulation (EC) No. 809/2004 implementing the Prospectus Directive (Prospectus Regulation). Any statement contained in a document incorporated by reference into this Prospectus shall be deemed to be modified or superseded for the purpose of this Prospectus to the extent that a statement contained in this Prospectus or in any information incorporated by reference into, and forming part of, this Prospectus shall be deemed to be modified or superseded for the purpose of this Prospectus to the extent that a statement contained in any information subsequently deemed to have been incorporated by reference modifies or supersedes such (earlier) statement (whether expressly, by implication or otherwise).

The documents set out in the "Table of Documents Incorporated by Reference" below and the information contained in such documents and incorporated by reference in this Prospectus are English language translations of their respective binding Romanian language counterparts.

### Table of Documents Incorporated by Reference

Page reference in the header of the

# relevant document

Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) Prepared in Accordance with International Financial Reporting Standards as endorsed by the European Union (the "Annual Report 2013"), consisting of

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(together, the "Audited IFRS-EU Financial Statements 2013")

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# GENERAL INFORMATION

# **Documents for Inspection**

Electronic versions of the following documents will be available on the website of the Issuer under "www.bcr.ro" and on the website of the Luxembourg Stock Exchange under "www.bourse.lu":

- (i) a copy of this Prospectus together with any supplement to this Prospectus;
- (ii) each set of Final Terms for Notes that are publicly offered or admitted to trading on a Market or on any other market or stock exchange; and
- (iii) the Annual Report 2014 and the Annual Report 2013, each incorporated by reference into this Prospectus.

The documents mentioned above under (i) to (iii) will be obtainable free of charge during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted) at the registered office of the Issuer.

For so long as Notes may be issued pursuant to this Prospectus, the following documents will be available, during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted), for inspection at the registered office of the Issuer and the specified offices of the Paving Agents:

- (i) a copy of this Prospectus together with any supplement to this Prospectus;
- (ii) each set of Final Terms for Notes that are publicly offered or admitted to trading on a Market or on any other market or stock exchange;
- (iii) the Annual Report 2013;
- (iv) the Annual Report 2014;
- (v) the Press Release "BCR financial results for Q1 2015" dated 7 May 2015; and
- (vi) the articles of association of the Issuer.

Copies of this Prospectus will also be obtainable free of charge during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted) from the specified offices of the Paying Agent in Luxembourg (BNP Paribas Securities Services, Luxembourg Branch, 33, rue de Gasperich, Hesperange, L-5826 Luxembourg). Copies of this Prospectus will also be viewable on, and obtainable free of charge from, the website of the Luxembourg Stock Exchange (www.bourse.lu).

# **Supplement to this Prospectus**

The Issuer is obliged by the provisions of Article 13 of the Prospectus Act, that in the event of a significant new factor, material mistake or inaccuracy relating to information contained in this Prospectus which is capable of affecting the assessment of any Notes and which arises or is noted between the time when this Prospectus is approved and the final closing of an offer of such Notes to the public or, as the case may be, the time when trading on a regulated market begins, whichever occurs later, the Issuer shall prepare a supplement to this Prospectus or publish a replacement Prospectus for use in connection with such Notes and any subsequent offering of Notes and shall supply to the CSSF and the stock exchange operating the Markets such number of copies of such supplement or replacement hereto as relevant legislation requires.

# **Third Party Information**

Certain information included in this Prospectus is sourced from third parties. BCR has not verified the correctness of the information from third party sources which are referred to in this Prospectus. Particularly, the information and data about the industry included in this Prospectus was extracted from official third party sources considered reliable. Such information, data or statistics may include approximations, estimates, aggregate data or rounded figures. Potential investors are recommended to consider the information derived from third party sources with caution, as it has not been subject to an independent check or to an enquiry regarding the accuracy of processing such data or of the methodology based on which such information is produced. In particular, market studies are often based on assumptions or information that may not be appropriate and, implicitly, their methodology is speculative.

As far as BCR is aware and is able to ascertain from information published by third parties, such information has been accurately reproduced from such third party sources, and no facts have been omitted which would

render the reproduced information inaccurate or misleading. Notwithstanding the above, the information included in this Prospectus which has been sourced from third parties was accurately reproduced in this Prospectus as of the date when such third party sources have been consulted or the information included therein has been dated. Thus, certain information included in this Prospectus from third party sources may be outdated and may not reflect the current status of facts.

# **Approvals**

The issue of Notes under this Prospectus was authorised by a resolution of the Extraordinary General Meeting of the Shareholders of BCR dated 28 June 2013 and a decision of the Management Board dated 8 October 2013. The update of the Prospectus was approved by a decision of the Management Board dated 27 November 2014. The Issuer has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of the Notes.

# **Clearing Systems**

For German Law Governed Notes, CBL, Euroclear, OeKB and any other clearing system.

Romanian Law Governed Notes will in all cases be cleared through Depozitarul Central S.A., 34-36 Carol I Boulevard, floors 3, 8 and 9, district 2, Bucharest, Romania (the "Romanian Central Depository").

German Law Governed Notes have been accepted for clearance by CBL and Euroclear and application will be made for the acceptance of Romanian Law Governed Notes for clearance by the Romanian Central Depository.

The International Securities Identification Number (ISIN) and (where applicable) the Common Code and the identification number for any other relevant clearing system for each Series of Notes will be set out in the relevant Final Terms.

### Conflicts of Interest

BCR may act in other capacities with regard to the Notes, such as calculation agent. Such functions may allow BCR to calculate the value of the reference asset or (where the reference asset is a basket) to determine the composition of the reference asset, which could raise conflicts of interest where securities or other assets issued by BCR itself or a group company can be chosen to be part of the reference asset, or where the Issuer maintains a business relationship with the issuer or obligor of such securities or other assets.

BCR may from time to time engage in transactions involving the reference asset for its proprietary accounts and for accounts under its management. Such transactions may have a positive or negative effect on the value of the reference asset and consequently upon the value of the Notes. References in this section to the reference asset shall be deemed to include any of its components of the Index, if applicable.

BCR may issue other derivative instruments in respect of the relevant reference asset and the introduction of such competing products into the marketplace may affect the value of the Notes.

BCR may use all or some of the proceeds received from the sale of the Notes to enter into hedging transactions. BCR believes that such hedging activities will under normal circumstances not have a material impact on the value of the Notes. However, it cannot be assured that BCR's hedging activities will not affect such value. The value of the Notes might in particular be affected by the liquidation of all or a portion of the hedging positions at or about the time of the maturity or expiration of the Notes.

BCR may acquire non-public information with respect to the reference asset, and BCR does not undertake to disclose any such information other than those required by law, such as price sensitive information, to any Holder. In addition, BCR may publish research reports with respect to the reference asset. Such activities could involve certain conflicts of interest and may affect the value of the Notes.

# **Dealers Transacting with the Issuer**

Certain of the Dealers to be appointed in connection with an issue of Notes pursuant to this Prospectus and their affiliates may in the future engage in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer in the ordinary course of business. In addition, in the ordinary course of their business activities, these Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial

instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer. Certain of the Dealers to be appointed in connection with an issue of Notes pursuant to this Prospectus or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued under this Prospectus. Any such short positions could adversely affect future trading prices of Notes issued under this Prospectus. The Dealers to be appointed in connection with an issue of Notes pursuant to this Prospectus and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

#### REGISTERED OFFICE OF THE ISSUER

Bulevardul Regina Elisabeta 5 030016 Bucharest Romania

#### **FISCAL AGENT**

(in relation to German Law Governed Notes)

# BNP Paribas Securities Services, Luxembourg Branch

33, rue de Gasperich, Hesperange L-5826 Luxembourg

### PRINCIPAL PAYING AGENT

(in relation to Romanian Law Governed Notes)

#### Banca Comercială Română S.A.

Bulevardul Regina Elisabeta 5 030016 Bucharest Romania

### **AUDITORS**

# **Ernst & Young Assurance Services SRL**

Bucharest Tower Center, 21st floor, 15-17 Ion Mihalache Blvd., Sector 1 Bucharest Romania

#### LEGAL ADVISERS TO BANCA COMERCIALĂ ROMÂNĂ S.A.

As to German law

# Allen & Overy LLP

Haus am OpernTurm Bockenheimer Landstraße 2-4 60306 Frankfurt am Main Germany